



**FINANCIAL STATEMENTS
WITH
INDEPENDENT AUDITORS' REPORT**

FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

Jusoor

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INDEPENDENT AUDITORS' REPORT

**Board of Directors
Jusoor
Menlo Park, California**

Opinion

We have audited the accompanying financial statements of Jusoor (a nonprofit organization), which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jusoor as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Jusoor and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Jusoor's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Jusoor's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Jusoor's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

DeLeon & Stang

DeLeon & Stang, CPAs and Advisors
Frederick, Maryland
March 28, 2025

Jusoor
Statements of Financial Position
December 31, 2024 and 2023

	2024	2023
Assets		
Cash and cash equivalents	\$ 1,372,749	\$ 2,994,347
Certificate of deposit	2,000,000	2,000,000
Contributions receivable	535,796	-
Prepaid expenses and other assets	3,825	8,950
Total Assets	\$ 3,912,370	\$ 5,003,297
 Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$ 88,000	\$ 72,643
Total liabilities	88,000	72,643
Net Assets:		
Without donor restrictions	3,288,574	4,278,971
Without donor restrictions, board designated	-	540,804
Total without donor restrictions	3,288,574	4,819,775
With donor restrictions	535,796	110,879
Total net assets	3,824,370	4,930,654
Total Liabilities and Net Assets	\$ 3,912,370	\$ 5,003,297

Jusoor
Statements of Activities
For the Years Ended December 31, 2024 and 2023

	2024			2023		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Support:						
Contributions:						
Individual	\$ 246,380	\$ 388,287	\$ 634,667	\$ 176,639	\$ 755,496	\$ 932,135
Corporate	-	91,550	91,550	52	466,895	466,947
Foundation	16,591	1,677,579	1,694,170	35,729	1,032,570	1,068,299
Total contributions	262,971	2,157,416	2,420,387	212,420	2,254,961	2,467,381
Interest income	97,954	-	97,954	42,966	-	42,966
Other income	30,374	-	30,374	79,152	-	79,152
In-kind contributions	-	-	-	10,274	-	10,274
Net assets released from restrictions	1,732,499	(1,732,499)	-	2,409,402	(2,409,402)	-
Total revenue and support	2,123,798	424,917	2,548,715	2,754,214	(154,441)	2,599,773
Expenses:						
Program services	2,839,850	-	2,839,850	3,290,833	-	3,290,833
Supporting services	815,149	-	815,149	772,828	-	772,828
Total expenses	3,654,999	-	3,654,999	4,063,661	-	4,063,661
Change in net assets	(1,531,201)	424,917	(1,106,284)	(1,309,447)	(154,441)	(1,463,888)
Net assets, beginning of year	4,819,775	110,879	4,930,654	6,129,222	265,320	6,394,542
Net assets, end of year	\$ 3,288,574	\$ 535,796	\$ 3,824,370	\$ 4,819,775	\$ 110,879	\$ 4,930,654

See Accompanying Notes to the Financial Statements

Jusoor
Statement of Functional Expenses
For the Year Ended December 31, 2024

	Program Services				Supporting Services			Total	
	Entrepreneurship Training and Support	Higher Education Scholarships	Refugee Primary Education	Other Programs	Total Program Services	General and Administrative	Fundraising		Total Supporting Services
Management salaries, Non-US based personnel	\$ 113,189	\$ 102,035	\$ 117,491	\$ 59,412	\$ 392,127	\$ 465,481	\$ 132,568	\$ 598,049	\$ 990,176
Scholarships and student fees in the US	-	697,734	25,817	49,326	772,877	-	-	-	772,877
Facility and utilities	1,305	25,193	473,420	110,010	609,928	25,985	5,147	31,133	641,061
Teachers salaries, Non-US based personnel	-	-	352,901	4,898	357,799	-	-	-	357,799
Professional fees	76,785	34,349	62,056	24,439	197,630	64,630	42,280	106,909	304,539
Transportation	11,751	12,492	195,584	169	219,996	4,302	8,409	12,711	232,707
Other expenses	76,656	8,216	9,887	359	95,118	1,250	23,523	24,773	119,891
Management salaries, US based personnel	4,875	16,365	23,445	4,365	49,050	10,242	3,697	13,939	62,989
Supplies	-	-	46,818	-	46,818	-	-	-	46,818
Repairs and maintenance	-	-	40,276	-	40,276	-	-	-	40,276
Grants to other organizations	-	30,000	-	-	30,000	-	-	-	30,000
Bank service charges	-	2	642	-	644	27,111	85	27,196	27,840
Rent	-	-	26,975	-	26,975	-	-	-	26,975
Printing, postage, and shipping	612	-	-	-	612	-	439	439	1,051
Total	\$ 285,173	\$ 926,387	\$ 1,375,312	\$ 252,979	\$ 2,839,850	\$ 599,001	\$ 216,148	\$ 815,149	\$ 3,654,999

Jusoor
Statement of Functional Expenses
For the Year Ended December 31, 2023

	Program Services				Supporting Services				Total
	Entrepreneurship Training and Support	Higher Education Scholarships	Refugee Primary Education	Other Programs	Total Program Services	General and Administrative	Fundraising	Total Supporting Services	
Management salaries, Non-US based personnel	\$ 165,694	\$ 135,386	\$ 180,201	\$ 15,209	\$ 496,490	\$ 344,874	\$ 140,981	\$ 485,855	\$ 982,345
Facility and utilities	11,838	94,697	675,591	1,469	783,595	24,562	22,888	47,450	831,045
Scholarships and student fees in the US	-	594,543	19,430	30,778	644,751	-	315	315	645,066
Teachers salaries, Non-US based personnel	-	-	343,354	-	343,354	-	-	-	343,354
Transportation	27,112	6,866	275,261	19	309,258	12,097	11,488	23,585	332,843
Professional fees	173,492	5,894	28,058	5,190	212,634	71,139	44,691	115,830	328,464
Grants to other organizations	5,000	3,000	-	250,001	258,001	-	-	-	258,001
Other expenses	74,278	992	815	153	76,238	5,821	28,615	34,436	110,674
Management salaries, US based personnel	14,066	11,493	15,297	1,291	42,147	27,218	11,967	39,185	81,332
Supplies	-	-	45,975	-	45,975	38	-	38	46,013
Repairs and maintenance	-	-	40,313	-	40,313	-	-	-	40,313
Bank service charges	10	92	7,613	-	7,715	25,263	220	25,483	33,198
Rent	-	-	24,650	-	24,650	-	-	-	24,650
Depreciation	-	-	5,138	-	5,138	-	-	-	5,138
Printing, postage, and shipping	24	-	550	-	574	320	331	651	1,225
Total	\$ 471,514	\$ 852,963	\$ 1,662,246	\$ 304,110	\$ 3,290,833	\$ 511,332	\$ 261,496	\$ 772,828	\$ 4,063,661

Jusoor
Statements of Cash Flows
For the Years Ended December 31, 2024 and 2023

	2024	2023
<u>Cash Flows From Operating Activities:</u>		
Change in net assets	\$ (1,106,284)	\$ (1,463,888)
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	-	5,138
Change in assets and liabilities:		
Contributions receivable	(535,796)	-
Prepaid expenses and other assets	5,125	(1,450)
Accounts payable and accrued expenses	15,357	29,433
Net cash used in operating activities	(1,621,598)	(1,430,767)
<u>Cash Flows From Investing Activities:</u>		
Purchase of certificate of deposit	-	(2,000,000)
Net cash used in investing activities	-	(2,000,000)
Net decrease in cash and cash equivalents	(1,621,598)	(3,430,767)
Cash and cash equivalents at beginning of year	2,994,347	6,425,114
Cash and cash equivalents at end of year	\$ 1,372,749	\$ 2,994,347

Jusoor
Notes to the Financial Statements
December 31, 2024 and 2023

NOTE 1 - ORGANIZATION AND OPERATIONS

Jusoor (the "Organization") is a nonprofit organization incorporated in 2011 under the laws of the State of Michigan. Jusoor was established by Syrian expatriates to support the country's development by helping youth realize their potential through programs in the fields of education, career development, and global community engagement. The Organization has been granted an exemption from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Description of Net Assets

Net assets are classified based on the existence or absence of donor imposed restrictions as follows:

- *Net Assets Without Donor Restrictions* – Net assets that are currently available for operating purposes under the direction of management and the board of directors or designated by the board for specific use.
- *Net Assets With Donor Restrictions* – Net assets that are stipulated by donors for specific operating purposes or for the acquisition of property and equipment or are time restricted. These include donor restrictions requiring the net assets to be held in perpetuity or for a specific term with investment return specified for a specific purpose. Net assets with donor restrictions at December 31, 2024 and 2023 were \$535,796 and \$110,879, respectively.

Cash and Cash Equivalents

The Organization considers all highly liquid instruments with original maturities of three months or less to be cash and cash equivalents.

Jusoor
Notes to the Financial Statements (Continued)
December 31, 2024 and 2023

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Certificate of Deposit

The Organization's certificate of deposit is not an exchange-traded instrument and is recorded at cost which approximates fair value. The certificate of deposit has a maturity greater than three months.

Contributions Receivable and Allowance for Doubtful Accounts

Contributions receivable consist of contributions promised and not received as of the end of the year. Contributions receivable are stated at the amount management expects to collect on the outstanding balance. Management provides for probable uncollectible amounts through an increase in bad debt expense and an increase in allowance for doubtful accounts based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a decrease in the allowance for doubtful accounts and a decrease in contributions receivable. No allowance was required at December 31, 2024 or 2023.

Property and Equipment

It is the Organization's policy to capitalize property and equipment over \$500. Lesser amounts are expensed. Property and equipment are stated at cost, less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives (generally three to five years) of the asset. The cost of maintenance is expensed as incurred.

Contributions

Contributions are recorded as with or without donor restrictions, depending upon the existence and/or nature of donor restrictions. Support that is restricted by the donor is reported as an increase in net assets with donor restrictions. Within net assets with donor restrictions, amounts are reclassified to net assets without donor restrictions when the restrictions expire by passage of time or the fulfillment of the stipulated purpose.

In-Kind Contributions

In-kind contributions are recognized and expensed in accordance with U.S. GAAP. In order to meet the criteria for recognition in the financial statements, contributions of donated services must: (a) create or enhance non-financial assets or (b) require specialized skills, be performed by people with those skills and would otherwise have to be purchased by the Organization. All in-kind contributions are recorded at their fair market value as of the date of the gift.

Jusoor
Notes to the Financial Statements (Continued)
December 31, 2024 and 2023

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Expense Allocation

The Organization allocates its expenses on a functional basis among various programs and other activities. Expenses that can be identified with specific programs or supporting services are recorded directly according to their natural expenditure classification. Shared costs are allocated based on various identifiable bases (i.e. allowable occupancy costs are allocated based on the percentage of space occupied).

Foreign Operations

A large portion of the Organization’s activity occurs in foreign countries. As a result, the transactions of those operations that are denominated in foreign currency are remeasured into U.S. dollars, and any resulting gains or losses are included in earnings.

Income Taxes

Jusoor is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable income tax regulations of the State of Michigan. No provision for income taxes has been established, as the Organization has no unrelated business activity. The Organization has determined that there are no uncertain tax positions which require accrual or disclosure.

The Organization’s tax filings are subject to audit by various taxing authorities, generally for three years after filing, hence the Organization’s tax returns for the years 2021 and onward are open to examination.

NOTE 3 - CERTIFICATE OF DEPOSIT

Certificates of deposit totaled \$2,000,000 and \$2,000,000 at December 31, 2024 and 2023, respectively. The certificates of deposit bears an interest rates of 3.92% and 4.88%, respectively, and matures in less than one year.

NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31:

	2024	2023
Furniture and equipment	\$ 156,414	\$ 156,414
Playground	47,949	47,949
	204,363	204,363
Accumulated depreciation	(204,363)	(204,363)
	<u>\$ -</u>	<u>\$ -</u>

Depreciation expense for the years ended December 31, 2024 and 2023 was \$0 and \$5,138, respectively.

Jusoor
Notes to the Financial Statements (Continued)
December 31, 2024 and 2023

NOTE 5 - IN-KIND CONTRIBUTIONS

During the years ended December 31, 2024 and 2023, the Organization was the beneficiary of donated goods and services, which allowed the Organization to provide greater resources toward various programs. These in-kind contributions consist primarily of property converted to a school facility, various pieces of property and equipment, and other supplies. All in-kind contributions have been recorded at their fair market value as of the date of the gift.

There were no in-kind contributions as of December 31, 2024. In-kind contributions consisted of the following for the year ended December 31, 2023:

		2023	
		<u>Revenue</u>	<u>Donor</u>
		<u>Recognized</u>	<u>Restrictions</u>
		<u>Programs/Activities</u>	
Artwork		\$ 3,200	Fundraising
	Monetized in-kind	3,200	
Student supplies		7,074	Refugee Primary Education
	Utilized in-kind	7,074	N/A
		<u>\$ 10,274</u>	

NOTE 6 - OPERATING LEASES

The Organization maintains three (3) facilities located in Lebanon, used for their educational programs. The lease description of each facility is as follows:

- *Bekaa Center*: The Organization maintained a twelve (12) month lease agreement with Saad Ahmed Jad Al-Aoun. The lease required yearly rental fees of \$14,000. The lease was renewed during 2024, extending the term of the lease to December 31, 2024. The lease was subsequently renewed for an additional twelve (12) month term, through December 31, 2025.
- *Jurahiya Center*: The Organization operates a tent school in collaboration with Sawa for Aid and Development (Sawa). The Organization entered into a lease agreement commencing February 15, 2024, and terminating February 15, 2025. The lease agreement required a yearly payment of \$2,600. The lease was subsequently renewed for an additional one year period at the same rate.

Jusoor
Notes to the Financial Statements (Continued)
December 31, 2024 and 2023

NOTE 6 - OPERATING LEASES (Continued)

- *Beirut Center:* The Organization was granted the use of this facility, provided the Organization pays an amended monthly rental fee of \$750 and utilities fees beginning November 1, 2021. This lease was renewed for one additional year, to terminate October 30, 2023, at the same rate. The lease was again renewed for an additional year, terminating October 30, 2024, and increased rent to \$875. The lease was subsequently renewed for an additional one year period at the same rate.

Future minimum lease payments required under the above leases are as follows:

<u>Years Ending December 31,</u>	
2025	<u>\$ 25,350</u>
Total	<u>\$ 25,350</u>

Total rent expense for the years ended December 31, 2024 and 2023 was \$26,975 and \$24,650, respectively.

NOTE 7 - LIQUIDITY AND FUNDS AVAILABLE

The following table reflects the Organization’s financial assets as of December 31, 2024 and 2023, reduced by amounts not available for general expenditure within one year, if any. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, trust assets, assets held for others, endowments and accumulated earnings net of appropriations within one year and board designated endowments. These board designations could be drawn upon if the board approves that action.

Financial assets available to meet cash needs for general expenditures within one year as of December 31, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Financial assets		
Cash and equivalents	\$ 1,372,749	\$ 2,994,347
Certificate of deposit	2,000,000	2,000,000
Accounts receivable	535,796	-
Subtotal	<u>3,908,545</u>	<u>4,994,347</u>
Less: Net assets with donor restrictions	(535,796)	(110,879)
Less: Net assets, board designated	<u>-</u>	<u>(540,804)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 3,372,749</u>	<u>\$ 4,342,664</u>

Jusoor
Notes to the Financial Statements (Continued)
December 31, 2024 and 2023

NOTE 7 - LIQUIDITY AND FUNDS AVAILABLE (Continued)

In addition to financial assets available to meet general expenditures over the next 12 months, Jusoor operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources.

NOTE 8 - SIGNIFICANT CONCENTRATIONS OF CREDIT RISK

Credit

The Organization maintains cash balances at various financial institutions. Accounts at each institution in the United States are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2024 and 2023, \$1,093,384 and \$2,709,949 was uninsured, respectively.

Revenues

For the years ended December 31, 2024 and 2023, contributions from several donors aggregated \$1,867,400, representing approximately 73% of total revenue and support, and \$1,548,939, representing approximately 60% of total revenue and support, respectively. The major donors for the years ended December 31, 2024 and 2023 were from the following sources:

	2024	
	<u>Revenue</u>	
Chalhoub Group	\$ 737,000	29%
LDS Charities	632,194	25%
Fadi Ghandour	193,490	8%
Al Ghurair Foundation	155,110	6%
IIE	149,606	6%
Total major donors	<u>\$ 1,867,400</u>	<u>73%</u>
Total revenue	<u>\$ 2,548,715</u>	

	2023	
	<u>Revenue</u>	
LDS Charities	\$ 713,372	27%
Chalhoub Group	458,895	18%
Amr Salahieh	255,000	10%
Fadi Ghandour	121,672	5%
Total major donors	<u>\$ 1,548,939</u>	<u>60%</u>
Total revenue	<u>\$ 2,599,773</u>	

Jusoor
Notes to the Financial Statements (Continued)
December 31, 2024 and 2023

NOTE 9 - SUBSEQUENT EVENTS

The Organization evaluated subsequent events through March 28, 2025, which is the date the financial statements were available to be issued. There were no subsequent events or transactions identified as a result of this review and evaluation that require recognition or disclosure in the accompanying financial statements.