

**EVANGELICAL LUTHERAN CHURCH IN AMERICA
CHURCHWIDE ORGANIZATION**

FINANCIAL STATEMENTS
January 31, 2024 and 2023



EVANGELICAL LUTHERAN CHURCH IN AMERICA
CHURCHWIDE ORGANIZATION

FINANCIAL STATEMENTS
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INDEPENDENT AUDITOR'S REPORT

The Church Council
Evangelical Lutheran Church in America
Churchwide Organization

Opinion

We have audited the financial statements of the Evangelical Lutheran Church in America Churchwide Organization (the Church), which comprise the statements of financial position as of January 31, 2024 and 2023, and the related statements of activities, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Church as of January 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Church and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Emphasis of Matter

As discussed in Note 1, the financial statements being presented are only for the Evangelical Lutheran Church in America Churchwide Organization and do not include the assets, liabilities and net assets, and the revenue and expenses of the entire Evangelical Lutheran Church in America that are recorded in the accounts of the other organizations of the Evangelical Lutheran Church in America. Accordingly, the accompanying financial statements are not intended to present the financial position of the entire Evangelical Lutheran Church in America as of January 31, 2024 and 2023, or the change in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

(Continued)

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Church's ability to continue as a going concern for one year from the date the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Church's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Church's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Crowe LLP

Crowe LLP

Chicago, Illinois
June 21, 2024

EVANGELICAL LUTHERAN CHURCH IN AMERICA
 CHURCHWIDE ORGANIZATION
 STATEMENTS OF FINANCIAL POSITION
 January 31, 2024 and 2023

	<u>2024</u>	<u>2023</u>
ASSETS		
Cash and cash equivalents	\$ 25,092,395	\$ 74,070,232
Accounts receivable (Note 2)	6,373,281	6,860,999
Loans receivable (Notes 4 and 5)	537,704	658,781
Due from related organizations, net (Note 8)	7,588,045	7,354,689
Investments (Note 3)	601,114,379	522,700,757
Prepaid expenses and other assets	7,239,358	7,140,162
Property, furniture, and equipment, net (Note 6)	15,750,911	17,609,986
Beneficial interest in irrevocable, split-interest agreements, held by ELCA Foundation (Note 3)	10,778,491	12,089,038
Beneficial interest in perpetual trusts (Note 3)	<u>19,763,485</u>	<u>18,326,340</u>
 Total assets	 <u>\$ 694,238,049</u>	 <u>\$ 666,810,984</u>
 LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable	\$ 542,334	\$ 234,123
Deferred revenue	3,637,445	848,681
Due to related organizations, net (Note 8)	1,290,278	1,283,291
Accrued liabilities	5,800,538	3,837,483
Annuities payable (Note 7)	4,948,896	2,643,865
Funds held for others (Note 1)	5,925,920	5,278,076
Funds held for others in perpetuity (Note 1)	<u>108,719,387</u>	<u>102,164,676</u>
Total liabilities	<u>130,864,798</u>	<u>116,290,195</u>
 Net assets		
Without donor restrictions (Note 15)	157,876,584	147,967,946
With donor restrictions (Note 16)	<u>405,496,667</u>	<u>402,552,843</u>
Total net assets	<u>563,373,251</u>	<u>550,520,789</u>
 Total liabilities and net assets	 <u>\$ 694,238,049</u>	 <u>\$ 666,810,984</u>

See accompanying notes to financial statements.

EVANGELICAL LUTHERAN CHURCH IN AMERICA
 CHURCHWIDE ORGANIZATION
 STATEMENTS OF ACTIVITIES
 Year ended January 31, 2024, with comparative
 totals for year ended January 31, 2023

	2024			2023 <u>Total</u>
	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>	
Operating revenue and support				
Contributed support				
Synod mission support (Note 13)	\$ 37,080,134	\$ -	\$ 37,080,134	\$ 38,727,560
World Hunger Appeal	-	17,366,973	17,366,973	19,130,330
Disaster response	-	13,529,388	13,529,388	23,328,478
Endowment distributions	4,926,144	7,552,957	12,479,101	10,333,008
Mission Investment Fund	1,500,000	-	1,500,000	1,500,000
Bequests, trusts, and residuums	3,462,678	2,438,861	5,901,539	6,740,847
Grants—corporate and other	240,314	1,248,083	1,488,397	3,550,627
Other gifts	6,453,063	1,767,940	8,221,003	12,584,758
Total contributed revenue	<u>53,662,333</u>	<u>43,904,202</u>	<u>97,566,535</u>	<u>115,895,608</u>
Other revenue				
Net return on operating investments	4,151,998	-	4,151,998	(4,063,998)
SPPO offices	341,279	-	341,279	92,219
Services and other revenue	4,686,586	295,984	4,982,570	5,538,350
Lease income	1,041,369	-	1,041,369	1,225,553
Total other revenue	<u>10,221,232</u>	<u>295,984</u>	<u>10,517,216</u>	<u>2,792,124</u>
Net assets released from restrictions				
Satisfaction of restrictions (Note 14)	60,094,376	(60,094,376)	-	-
Income expended from investments held in perpetuity (Note 14)	3,456,320	(3,456,320)	-	-
Net assets released from restrictions	<u>63,550,696</u>	<u>(63,550,696)</u>	<u>-</u>	<u>-</u>
Total operating revenue and support	<u>127,434,261</u>	<u>(19,350,510)</u>	<u>108,083,751</u>	<u>118,687,732</u>
Operating expenses				
Program services				
Christian Community Leadership	31,237,398	-	31,237,398	28,696,177
Service and Justice	58,140,604	-	58,140,604	51,620,436
Church periodicals	1,003,007	-	1,003,007	1,365,826
Office of the Presiding Bishop	2,281,202	-	2,281,202	1,234,525
Innovation	1,353,525	-	1,353,525	801,143
SPPO offices	108,982	-	108,982	71,951
Total program services	<u>94,124,718</u>	<u>-</u>	<u>94,124,718</u>	<u>83,790,058</u>

(Continued)

EVANGELICAL LUTHERAN CHURCH IN AMERICA
 CHURCHWIDE ORGANIZATION
 STATEMENTS OF ACTIVITIES
 Year ended January 31, 2024, with comparative
 totals for year ended January 31, 2023

	2024			2023 <u>Total</u>
	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>	
Operating expenses (Continued)				
Management and general				
Office of the Presiding Bishop	\$ 6,087,627	\$ -	\$ 6,087,627	\$ 4,846,396
Office of the Treasurer	11,349,682	-	11,349,682	10,682,296
Office of the Secretary	<u>4,903,165</u>	<u>-</u>	<u>4,903,165</u>	<u>6,061,669</u>
Total management and general	<u>22,340,474</u>	<u>-</u>	<u>22,340,474</u>	<u>21,590,361</u>
Fundraising				
Office of the Presiding Bishop	<u>3,877,801</u>	<u>-</u>	<u>3,877,801</u>	<u>3,227,608</u>
Total fundraising	<u>3,877,801</u>	<u>-</u>	<u>3,877,801</u>	<u>3,227,608</u>
Total operating expenses	<u>120,342,993</u>	<u>-</u>	<u>120,342,993</u>	<u>108,608,027</u>
Net operating revenue and support less operating expenses	7,091,268	(19,350,510)	(12,259,242)	10,079,705
Non-operating transactions				
Endowment contributions	1,305,416	9,599,298	10,904,714	9,869,821
Net investment return on endowment and other deferred gifts	1,511,954	12,463,290	13,975,244	(34,729,089)
Change in value of beneficial interest in split interest agreements and outside trusts	<u>-</u>	<u>231,746</u>	<u>231,746</u>	<u>(4,238,642)</u>
Total non-operating transactions	<u>2,817,370</u>	<u>22,294,334</u>	<u>25,111,704</u>	<u>(29,097,910)</u>
Changes in net assets	9,908,638	2,943,824	12,852,462	(19,018,205)
Net assets at beginning of year	<u>147,967,946</u>	<u>402,552,843</u>	<u>550,520,789</u>	<u>569,538,994</u>
Net assets at end of year	<u>\$ 157,876,584</u>	<u>\$ 405,496,667</u>	<u>\$ 563,373,251</u>	<u>\$ 550,520,789</u>

See accompanying notes to financial statements.

EVANGELICAL LUTHERAN CHURCH IN AMERICA
 CHURCHWIDE ORGANIZATION
 STATEMENT OF ACTIVITIES
 Year ended January 31, 2023

	2023		
	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Operating revenue and support			
Contributed support			
Synod mission support (Note 13)	\$ 38,727,560	\$ -	\$ 38,727,560
World Hunger Appeal	-	19,130,330	19,130,330
Disaster response	-	23,328,478	23,328,478
Endowment distributions	3,573,876	6,759,132	10,333,008
Mission Investment Fund	1,500,000	-	1,500,000
Bequests, trusts, and residuums	3,705,391	3,035,456	6,740,847
Grants—corporate and other	304,304	3,246,323	3,550,627
Other gifts	9,558,058	3,026,700	12,584,758
Total contributed revenue	<u>57,369,189</u>	<u>58,526,419</u>	<u>115,895,608</u>
Other revenue			
Net return on operating investments	(4,063,998)	-	(4,063,998)
SPPO offices' revenue	92,219	-	92,219
Services and other revenue	5,538,350	-	5,538,350
Lease income	1,225,553	-	1,225,553
Total other revenue	<u>2,792,124</u>	<u>-</u>	<u>2,792,124</u>
Net assets released from restrictions			
Satisfaction of restrictions (Note 14)	47,840,624	(47,840,624)	-
Income expended from investments held in perpetuity (Note 14)	3,619,781	(3,619,781)	-
Net assets released from restrictions	<u>51,460,405</u>	<u>(51,460,405)</u>	<u>-</u>
Total operating revenue and support	<u>111,621,718</u>	<u>7,066,014</u>	<u>118,687,732</u>
Operating expenses			
Program services			
Christian Community Leadership	28,696,177	-	28,696,177
Service and Justice	51,620,436	-	51,620,436
Church periodicals	1,365,826	-	1,365,826
Office of the Presiding Bishop	1,234,525	-	1,234,525
Innovation	801,143	-	801,143
SPPO offices' expense	71,951	-	71,951
Total program services	<u>83,790,058</u>	<u>-</u>	<u>83,790,058</u>

(Continued)

EVANGELICAL LUTHERAN CHURCH IN AMERICA
 CHURCHWIDE ORGANIZATION
 STATEMENT OF ACTIVITIES
 Year ended January 31, 2023

	2023		
	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Operating expenses (Continued)			
Management and general			
Office of the Presiding Bishop	\$ 4,846,396	\$ -	\$ 4,846,396
Office of the Treasurer	10,682,296	-	10,682,296
Office of the Secretary	6,061,669	-	6,061,669
Total management and general	<u>21,590,361</u>	<u>-</u>	<u>21,590,361</u>
Fundraising			
Development	<u>3,227,608</u>	<u>-</u>	<u>3,227,608</u>
Total fundraising	<u>3,227,608</u>	<u>-</u>	<u>3,227,608</u>
Total operating expenses	<u>108,608,027</u>	<u>-</u>	<u>108,608,027</u>
Net operating revenue and support less operating expenses	3,013,691	7,066,014	10,079,705
Non-operating transactions			
Endowment contributions	4,477,398	5,392,423	9,869,821
Net investment return on endowment and other deferred gifts	(3,384,165)	(31,344,924)	(34,729,089)
Change in value of beneficial interest in split interest agreements and outside trusts	<u>-</u>	<u>(4,238,642)</u>	<u>(4,238,642)</u>
Total non-operating transactions	<u>1,093,233</u>	<u>(30,191,143)</u>	<u>(29,097,910)</u>
Changes in net assets	4,106,924	(23,125,129)	(19,018,205)
Net assets at beginning of year	<u>143,861,022</u>	<u>425,677,972</u>	<u>569,538,994</u>
Net assets at end of year	<u>\$ 147,967,946</u>	<u>402,552,843</u>	<u>\$ 550,520,789</u>

See accompanying notes to financial statements.

EVANGELICAL LUTHERAN CHURCH IN AMERICA
 CHURCHWIDE ORGANIZATION
 STATEMENTS OF CASH FLOWS
 Years ended January 31, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Cash flows from operating activities		
Change in net assets	\$ 12,852,462	\$ (19,018,205)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	2,185,042	2,422,507
Change in fair value of investments	(16,930,344)	29,542,162
Contribution restricted for long-term investment	(10,904,714)	(9,869,821)
Loss (gain) on beneficial interest in perpetual trusts	(3,486,334)	4,238,642
Loss on change in value of deferred gifts	2,711,897	889,135
Changes in:		
Accounts receivable	487,718	1,442,216
Interest receivable	204,320	(69,246)
Prepaid expenses and other assets	(99,196)	560,757
Accounts payable	1,053,928	(1,956,563)
Deferred revenue	2,788,764	(2,750,460)
Due to/from related organizations	(226,369)	723,480
Accrued liabilities	1,963,055	(3,702,919)
Net cash provided by (used in) operating activities	<u>(7,399,771)</u>	<u>2,451,685</u>
Cash flows from investing activities		
Purchase and acquisition of equipment	(325,967)	(1,099,379)
Net change on mortgage notes and construction loans	(83,243)	203,341
Purchase of investments	(64,338,605)	(3,891,550)
Investment in the Mission Development Fund Endowment	(1,305,391)	(3,265,203)
Proceeds from sale of investments	13,787,827	4,683,191
Net cash provided by (used in) investing activities	<u>(52,265,379)</u>	<u>(3,369,600)</u>
Cash flows from financing activities		
Annuities payable	(217,401)	(1,434,642)
Proceeds from contribution restricted for long-term investment	10,904,714	9,869,821
Net cash provided by (used in) financing activities	<u>10,687,313</u>	<u>8,435,179</u>
Increase (decrease) in cash and cash equivalents	(48,977,837)	7,517,264
Cash and cash equivalents at beginning of year	<u>74,070,232</u>	<u>66,552,968</u>
Cash and cash equivalents at end of year	<u>\$ 25,092,395</u>	<u>\$ 74,070,232</u>

See accompanying notes to financial statements.

EVANGELICAL LUTHERAN CHURCH IN AMERICA
CHURCHWIDE ORGANIZATION
NOTES TO THE FINANCIAL STATEMENTS
January 31, 2024 and 2023

NOTE 1 – NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES

Organization: The Evangelical Lutheran Church in America (the ELCA) is a Minnesota nonprofit corporation that functions interdependently with the congregations and synods of the ELCA. The ELCA serves on behalf of and in support of the ELCA's members, congregations, and synods. To fulfill its purpose, the ELCA receives, establishes, and supports congregations and ministries necessary to carry out its mission. The ELCA has constituent Lutheran congregations in 65 synods throughout the United States and the Caribbean. The ELCA's principal source of revenue is contributions.

The accompanying financial statements include all administrative and program offices and units of the Churchwide Organization of the Evangelical Lutheran Church in America (collectively, the Church). These financial statements do not include the accounts of organizations, such as the ELCA Foundation, Board of Pensions (Portico Benefit Services), Mission Investment Fund of the Evangelical Lutheran Church in America (Mission Investment Fund), Publishing House of the Evangelical Lutheran Church in America (1517 Media), Lutheran Men in Mission, Women of the Evangelical Lutheran Church in America, ELCA Federal Credit Union (Credit Union), congregations, synods, schools, cemeteries, homes, seminaries, or any other institution owned and operated by religious orders of men or women, except insofar as financial transactions have taken place between them and the Church (e.g., subsidies, loans, and deposits). These organizations may or may not be separate corporations under civil law and may or may not be under the control of the ELCA; however, each is an operating entity distinct from the Church, maintains separate accounts, carries on its own services and programs, and reports annually to its respective constituency.

Effective January 1, 2018, the Endowment Fund of the Evangelical Lutheran Church in America, doing business as the ELCA Foundation (ELCA Foundation), is a separately incorporated ministry/corporation of the ELCA. This corporation manages the endowments of the ELCA, the Charitable Remainder Trust (CRT), and the Charitable Gift Annuity (CGA) programs. The Church's beneficial interest in CRTs and CGAs are included in the Church financial statements for the years ended January 31, 2024 and 2023. Trusteeship of the existing CRTs has been transferred from the Church to the ELCA Foundation, effective February 1, 2018.

Basis of Presentation: The accompanying financial statements have been prepared on the accrual basis of accounting.

To ensure the observance of limitations and restrictions placed on the use of resources available, the Church maintains its financial accounts in accordance with the principles and practices of fund accounting.

The financial statements focus on the organization as a whole and present balances and transactions classified based upon the existence or absence of donor-imposed restrictions. Net assets, revenue, contributed support, expenses, gains, and losses have been classified into two net asset classes based on these donor-imposed restrictions. A description of each net asset class follows:

Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions including the carrying value of all property, furniture, and equipment. Items that affect this category of net assets include contributions and bequests without donor restrictions, contributions with donor restrictions and bequests whose donor-imposed restrictions were met during the fiscal year and investment income whose use is without donor restrictions, as well as all expenses incurred in connection with the operations of the Church. Certain funds, generally set aside by Church Council action, function as endowments and are included in net assets without donor restrictions.

(Continued)

EVANGELICAL LUTHERAN CHURCH IN AMERICA
CHURCHWIDE ORGANIZATION
NOTES TO THE FINANCIAL STATEMENTS
January 31, 2024 and 2023

NOTE 1 – NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

With Donor Restrictions – Net assets subject to donor-imposed restrictions that will be met either by actions of the Church or the passage of time. Items in this net asset category are contributions, bequests, and investment income whose use is limited to specific purposes by the donor. These amounts are reclassified when such restrictions are met or when time restrictions have expired.

Also included are net assets that are subject to donor-imposed restrictions which require them to be maintained permanently by the Church. Items in this net asset category include gifts wherein donors stipulate that the corpus be held in perpetuity and only the income be made available for purposes without donor restrictions or with donor restrictions (primarily gifts for endowments and gifts solicited by the Church that will fund perpetual endowments).

Cash and Cash Equivalents: Cash and cash equivalents include investments in money market accounts, commercial paper, and other short-term investments with original maturities of three months or less from the date of purchase. Cash and cash equivalents used by the Church in managing its investments are reported in investments. The Church maintains cash balances at several financial institutions in excess of the insurance limits provided by the Federal Deposit Insurance Corporation.

Beneficial Interest in Irrevocable, Split-Interest Agreements, Held by ELCA Foundation: The Church holds a beneficial remainder interest in various charitable gift annuities and charitable remainder trusts, commonly referred to as split-interest agreements. These agreements are administered by the ELCA Foundation on behalf of the Church and other beneficiaries. The Church records the fair value of the beneficial interest as a receivable and as revenue when documentation of the beneficial interest is received.

Beneficial Interest in Perpetual Trusts Administrated by Outside Organizations: The Church has been granted a beneficial interest in various irrevocable trust accounts created under wills or deeds of trust. These trust accounts are administered and held by outside trustees. The Church records the fair value of the beneficial interest as a receivable and as revenue when documentation of the beneficial interest is received.

Investments and Related Income, Gains, and Losses: Investments are reported at fair value, except for certain equity and real estate investments, which are reported at cost. Investments carried at fair value consist primarily of equity mutual funds, corporate and government obligations, term deposit accounts and investments in pools. The cost of securities sold is based on either the specific-identification or average-cost method. Investment income, gains and losses, and any investment-related expenses are recorded net of investment fees as changes in net assets without donor restrictions in the statement of activities unless their use is restricted by explicit donor stipulations.

Property, Furniture, Equipment, and Depreciation: Property, furniture, and equipment are recorded at cost less accumulated depreciation to date. On an ongoing basis, the Church reviews long-lived assets for impairment whenever events or circumstances indicate that the carrying amount may be overstated. Depreciation is provided over the following useful lives on a straight-line basis:

Building	50 years
Building improvements	10-25 years
Hardware, software and related components	3-5 years
Furniture, fixtures and improvements	5-7 years
Tenant improvements	Lesser of length of lease or useful life
Transportation	5-7 years

(Continued)

EVANGELICAL LUTHERAN CHURCH IN AMERICA
CHURCHWIDE ORGANIZATION
NOTES TO THE FINANCIAL STATEMENTS
January 31, 2024 and 2023

NOTE 1 – NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Funds Held for Others: Funds held for others consist of contributions received on behalf of and other resources held for other Lutheran organizations that are separate, nonconsolidated entities. The Church does not have variance power over these funds. In the case of funds held for others in perpetuity, the earnings are distributed per the donor's specifications, but the corpus or principal are held in perpetuity or intact and reflected as a liability of the Church.

Deferred Revenue: Deferred revenue consists of funds received relating to subsequent periods. Additionally, the Church also recognizes its remainder interest in the assets received from donors under pooled income fund agreements and life income fund agreements as contribution revenue in the period in which the assets are received from the donor. The difference between the assets recognized and the revenue recognized is recorded as deferred revenue, representing the amount of the discount for future interest.

Vacation Pay: The Church recognizes vacation pay expense when earned by its non-missionary personnel. The liability for vacation pay of missionary personnel cannot be reasonably estimated, and such amounts are recognized when paid.

Revenue and Expenses: Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation. Expirations of net assets with donor restrictions (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between applicable classes of net assets.

Contributed Support: Contributions, including unconditional promises to give, are recognized in the period received. Conditional contributions are not recognized until the conditions on which they depend are met.

Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risk involved. Amortization of discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Contributions received with donor-imposed restrictions are reported as revenue of the net asset class with donor restrictions, as appropriate. Contributions of land, buildings, and equipment without donor-imposed restrictions concerning the use of such long-lived assets are reported as revenue of net assets without donor restrictions.

Services and Other Revenue: Revenues from separately incorporated ministries and unincorporated self-supporting ministries for services provided by the Church (e.g., human resources, information technology, financial services, building management) relate to agreements to provide such services negotiated on an annual basis. These revenues are recognized throughout the year as these services are performed. Subscription revenue relates to publications and is recognized as the related publications are distributed. Registration revenue relates to events and is recognized as the events are held. Amounts paid for events that have not yet been held at January 31 are included in deferred revenues.

Income Tax: The Church has received a determination letter from the Internal Revenue Service indicating that it is exempt from Federal income taxes on income related to its exempt purpose under Section 501(c)(3) of the Internal Revenue Code. There were no significant unrelated business income activities during the years ended January 31, 2024 and 2023.

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EVANGELICAL LUTHERAN CHURCH IN AMERICA
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January 31, 2024 and 2023

NOTE 1 – NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Uncertainty in Income Taxes: The ELCA follows guidance issued by the Financial Accounting Standards Board (FASB) with respect to accounting for uncertainty in income taxes. A tax position is recognized as a benefit only if it is more likely than not that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the more likely than not test, no tax benefit is recorded.

The Church recognizes interest and penalties related to unrecognized tax benefits in interest and income tax expense, respectively. The Church has no amounts accrued for interest or penalties as of January 31, 2024 and 2023.

Due to its tax-exempt status, the Church is not subject to U.S. federal income tax or state income tax. The Church does not expect the total amount of unrecognized tax benefits to significantly change in the next 12 months.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from estimates.

Reclassifications: Certain amounts in the prior year financial statements have been reclassified for consistency of presentation with the current year. The reclassifications did not affect the net assets or the changes in net assets for all years presented.

Recently Adopted Accounting Pronouncements: In June 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2016-13, *Financial Instruments-Credit Losses Topic 326* (“Topic 326”), which requires entities to measure all expected credit losses for financial instruments held at the reporting date. The Church adopted this standard effective February 1, 2023. The new expected loss measurement model, known as the current expected credit loss (“CECL”), model is based on expected losses rather than incurred losses. Topic 326 is applicable to financial assets measured at amortized cost, such as accounts receivable. It requires historical loss data to be adjusted to reflect changes in asset-specific considerations, current conditions, and reasonable and supportable forecasts of future economic conditions. The expected credit losses are adjusted each financial reporting period for changes in expected lifetime credit losses. The Church adopted Topic 326 using the modified retrospective transition approach, which involves recognizing cumulative effect of the initial adoption of Topic 326 as an adjustment to its opening retained earnings at February 1, 2023. Therefore, comparative information prior to the adoption date has not been adjusted. As a result of adoption of Topic 326, the Church did not recognize an incremental allowance for credit losses on its accounts receivable for the year ended January 31, 2024. The adoption of this standard did not have a significant impact on the Church’s financial statements.

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EVANGELICAL LUTHERAN CHURCH IN AMERICA
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NOTE 2 – ACCOUNTS RECEIVABLE

Included in accounts receivable at January 31, 2024 and 2023, were \$5,758,755 and \$5,975,214, respectively, relating to synods' contributions for mission support, world hunger appeal, global church sponsorship and other programs that have been collected subsequent to year end. Interest is not normally charged on receivables. Management reviews all of receivables on an individual basis for collectability and determines whether an allowance is necessary. No allowance for bad debts has been established because management considers all accounts receivable to be collectible.

NOTE 3 – INVESTMENTS AND FAIR VALUE MEASUREMENTS

Investments at January 31, 2024 and 2023, consist of the following:

	<u>2024</u>	<u>2023</u>
Exchange Traded Fund (ETF)	\$ 11,469,954	\$ 10,531,870
Fixed income securities		
U.S. government obligations	31,797,740	16,036,253
Corporate bonds	55,210,283	27,972,804
Term investments	587,459	571,347
Equity securities and physical real estate held at cost	1,204,546	1,354,825
Investments held in EFPT pools	497,307,731	465,218,792
Cash and cash equivalents	<u>3,536,666</u>	<u>1,014,866</u>
	<u>\$ 601,114,379</u>	<u>\$ 522,700,757</u>

The following schedule summarizes the investment return reported in the statement of activities for the years ended January 31, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Realized investment gains, net	\$ 81,418	\$ 8,204,027
Unrealized investment gains (losses)	20,821,061	(37,746,189)
Dividend and interest income	<u>3,111,963</u>	<u>1,082,083</u>
Investment return (loss), net	<u>\$ 24,014,442</u>	<u>\$ (28,460,079)</u>

Investments are reported at fair value except for certain equity securities and certain investments in real estate which are reported at cost. Investments carried at fair value consist primarily of corporate and government obligations, inflation-indexed and high-yield securities and investments in ELCA Endowment Fund Pooled Trust.

Fair value is the price that would be received for an asset (an exit price) in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Investments that have readily determinable market values are determined using quoted market prices. Fair values of investments for which market prices are not readily available are determined based upon quoted market close prices for similar issues, dealer quotes, appraisals, or pricing models utilizing market-observable inputs from comparable securities.

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EVANGELICAL LUTHERAN CHURCH IN AMERICA
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NOTE 3 – INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

The fair value hierarchy is based on maximizing observable inputs and minimizing unobservable inputs when measuring fair value. Three levels of inputs may be used to measure fair value.

Level 1: Quoted prices (unadjusted) for identical assets in active markets that the Church has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect the Church's own assumptions that the market participants would use in pricing an asset.

In many cases, a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. Investments are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

The Church's investments which are reported at fair value are valued using the following inputs and valuation techniques:

Exchange Traded Fund and Equity Mutual Fund: The fair values of exchange traded fund investments reflect quoted prices on nationally recognized securities exchanges (Level 1 inputs).

Fixed Income Securities: Fair values of U.S. Government securities reflect closing prices reported in the active markets in which the securities are traded (Level 1 inputs). Fair values of corporate bonds are determined based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and other market-corroborated sources, such as indices, yield curves and matrix pricing (Level 2 inputs – market approach).

Term Investments: Demand accounts are estimated to approximate deposit-account balances. Term certificates are estimated to approximate principal amounts plus capitalized interest as of the reporting date. No discounts for credit quality or liquidity were determined to be applicable. Term certificates have varying maturity dates, may be redeemed prior to maturity at the discretion of the Mission Investment Fund, and are subject to an early redemption penalty. (Level 2 inputs – income approach).

Investments Held in Pools: The underlying investments within the ELCA Endowment Fund Pooled Trust, as well as certain other pooled investments held by the Church, have observable inputs and market activity that allow for fair values based on the underlying market prices of the securities in the pools. The Church has the ability to redeem their pooled investments at any time at the monthly per unit net asset value (NAV).

Beneficial Interests in Trusts: The fair value of beneficial interests in trusts is determined based upon the Church's proportional interest in the fair value of the underlying trust assets. The underlying trust assets are readily marketable and have fair values which are determined by obtaining quoted market prices in active markets. This valuation method has been estimated to represent the present value of future distributed income. The liquidation of these assets is contingent upon circumstances that are out of the Church's control and cannot be liquidated on a periodic basis (Level 3 inputs).

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EVANGELICAL LUTHERAN CHURCH IN AMERICA
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NOTE 3 – INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Beneficial Interest in Irrevocable, Split-interest Agreements, held by the Church: The beneficial interest in these agreements is measured at the present value of future cash flows considering the fair value of invested assets, the present value of contractual payment obligations under the agreement and the Church’s ownership interest in the split-interest agreement (Level 3 inputs – income approach).

The following table sets forth, by level within the fair value hierarchy, financial instruments owned, at fair value as of January 31, 2024 and 2023:

	2024			Total
	Level 1	Level 2	Level 3	
Exchange Traded Fund (ETF)	\$ 11,469,954	\$ -	\$ -	\$ 11,469,954
Fixed income securities				
U.S. government obligations	31,797,740	-	-	31,797,740
Corporate bonds	-	55,210,283	-	55,210,283
Term investments	-	587,459	-	587,459
Cash and cash equivalents	3,536,666	-	-	3,536,666
Investments held at fair value	<u>\$ 46,804,360</u>	<u>\$ 55,797,742</u>	<u>\$ -</u>	<u>102,602,102</u>
Investments at net asset value per share				<u>497,307,731</u>
Total investments at fair value				599,909,833
Equity securities and physical real estate held at cost*				<u>1,204,546</u>
Total investments				<u>\$ 601,114,379</u>
Beneficial interest in perpetual trusts, fair value	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 19,763,485</u>	<u>\$ 19,763,485</u>
Beneficial interest in irrevocable split interest agreements, held by ELCA Foundation, fair value	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 10,778,491</u>	<u>\$ 10,778,491</u>

(Continued)

EVANGELICAL LUTHERAN CHURCH IN AMERICA
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January 31, 2024 and 2023

NOTE 3 – INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

	2023			Total
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Equity mutual fund	\$ 10,531,870	\$ -	\$ -	\$ 10,531,870
Fixed income securities				
U.S. government obligations	16,036,253	-	-	16,036,253
Corporate bonds	-	27,972,804	-	27,972,804
Term investments	-	571,347	-	571,347
Cash and cash equivalents	1,014,866	-	-	1,014,866
Investments held at fair value	<u>\$ 27,582,989</u>	<u>\$ 28,544,151</u>	<u>\$ -</u>	56,127,140
Investments at net asset value per share				<u>465,218,792</u>
Total investments at fair value				521,345,932
Equity securities and physical real estate held at cost*				<u>1,354,825</u>
 Total investments				 <u>\$ 522,700,757</u>
 Beneficial interest in perpetual trusts, fair value	 <u>\$ -</u>	 <u>\$ -</u>	 <u>\$ 18,326,340</u>	 <u>\$ 18,326,340</u>
 Beneficial interest in irrevocable split interest agreements, held by ELCA Foundation, fair value	 <u>\$ -</u>	 <u>\$ -</u>	 <u>\$ 12,089,038</u>	 <u>\$ 12,089,038</u>

* Physical real estate investments, comprised of land and buildings held by the Church at cost of \$0 and \$150,297 at January 31, 2024 and 2023, respectively, were not included in the fair value tables above. Additionally, equity securities, comprised of closely held stock held by the Church at cost, of \$1,204,546 at January 31, 2024 and 2023 were not included in the fair value tables above.

The table below rolls forward balances for Level 3 beneficial interest in perpetual trusts from February 1, 2022 through January 31, 2024:

Balance as of February 1, 2022	\$ 21,700,986
Unrealized losses	<u>(3,374,646)</u>
 Balance as of January 31, 2023	 18,326,340
Unrealized gains	<u>1,437,145</u>
 Balance as of January 31, 2024	 <u>\$ 19,763,485</u>

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EVANGELICAL LUTHERAN CHURCH IN AMERICA
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NOTE 3 – INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

The table below rolls forward balances for Level 3 beneficial interest in split-interest agreements from February 1, 2022 through January 31, 2024:

Balance as of February 1, 2022	\$ 18,671,091
Decrease in beneficial interest resulting from:	
New gifts	120,000
Unrealized losses	(1,839,932)
Terminations	(4,862,121)
Change in value of beneficial interest	(6,582,053)
 Balance as of January 31, 2023	 12,089,038
Decrease in beneficial interest resulting from:	
New gifts	130,795
Unrealized gains	2,049,189
Terminations	(3,490,531)
Change in value of beneficial interest	(1,310,547)
 Balance as of January 31, 2024	 \$ 10,778,491

Strategies Employed for Achieving Objectives of ELCA Endowment Fund Pooled Trust: Investments held in endowment funds are stated at fair value. Certain endowment funds are classified by the Church as “Funds Held for Others” or “Funds Held for Others in Perpetuity” and are invested in the ELCA Endowment Fund Pooled Trust (“EFPT”) administered under the terms of that Trust by its Trustee.

The EFPT investment objective is to provide participants with a stable stream of distributable investment income with long-term capital appreciation, while assuming a moderate level of investment risk. The assets of the EFPT are invested in a diversified portfolio that places an emphasis on equity-based and fixed income investments selected in accordance with the criteria of social responsibility that are consistent with the values and programs of the ELCA.

The target asset allocation ranges are 22% to 32% in U.S. equity securities, 25% to 35% in Non-U.S. equity securities, 4% to 14% in investment grade fixed income securities, 0% to 10% in high yield fixed income securities, 0% to 10% in U.S. inflation-indexed fixed income securities, 0% to 10% in global real estate securities, 0% to 8% in hedge funds, 0% to 8% in private infrastructure, and 0% to 20% in private markets, with the balance in cash and cash equivalents.

Ownership interests in the EFPT are initially assigned through unitization of participants’ investment additions. The total value of the EFPT net assets at the end of each month is used to determine the number of units allocated to participants’ additions placed in the EFPT and to value withdrawals from the pool. Distributions from the pool are first made from dividend and interest income and net realized gains. If distributions exceed the actual dividends, interest, and net realized gains, the excess is distributed first from accumulated undistributed earnings and gains, then from capital.

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EVANGELICAL LUTHERAN CHURCH IN AMERICA
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NOTE 3 – INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Quarterly distributions from the EFPT are made at a rate established annually by the Trustee of the EFPT that reflects the Trustee’s consideration of anticipated returns of the EFPT and anticipated changes in the purchasing power of the EFPT. The rate established for the years ended December 31, 2023 and 2022 was 4%. It was applied each year to the average unit value of the assets in the EFPT at December 31 of the five preceding years. The rate established for 2024 is 4%.

NOTE 4 – MORTGAGES AND NOTES

Mortgages, notes, and contracts for deed as of January 31, 2024 and 2023 are summarized as follows:

	<u>Interest Rate</u>	<u>2024</u>	<u>2023</u>
Partnership support loans to congregations	0%	\$ 135,736	\$ 167,021

There is one segment and one class in this portfolio.

Partnership support loans to congregations relate to Partnership Support grants, which are given for new starts, strategic renewal and transformation. Congregations that receive these grants sign a covenant where they agree to return the funds if the congregation leaves the Church.

Concentration of Credit Risk: There are no delinquencies with the mortgage notes as of January 31, 2024 and 2023. The Church does not believe that an allowance is necessary for these mortgage notes. If a Congregation decides to leave and is not able to pay the full amount received, the Church provides the opportunity for them to repay in installments.

NOTE 5 – OVERSEAS CHURCH CONSTRUCTION LOANS

Overseas church construction loans bear interest at rates ranging from 2% to 5% and mature at various dates through October 15, 2029. The balances of overseas church construction loans outstanding as of January 31, 2024 and 2023 is \$401,968 and \$287,440, respectively.

Concentration of Credit Risk: The loan portfolio consists of one segment and one class. The Church’s overseas lending activities are primarily conducted with companion churches. Notes receivable are generally not collateralized with real estate but are secured by the grants from the Church. The following is a summary of net notes by region for the years ended January 31:

	<u>2024</u>	<u>2023</u>
Africa	\$ 20,297	\$ 36,772
Latin America/Caribbean	<u>381,671</u>	<u>250,668</u>
Total overseas construction loans	<u>\$ 401,968</u>	<u>\$ 287,440</u>

(Continued)

EVANGELICAL LUTHERAN CHURCH IN AMERICA
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NOTE 6 – PROPERTY, FURNITURE, AND EQUIPMENT

Property, furniture, and equipment are recorded at cost less accumulated depreciation. Details relating to these assets as of January 31, 2024 and 2023 is presented below:

	<u>2024</u>	<u>2023</u>
Land	\$ 133,000	\$ 133,000
Buildings and improvements	52,553,895	52,564,361
Furniture and equipment	12,782,748	15,341,229
Work in progress	<u>117,622</u>	<u>154,424</u>
	65,587,265	68,193,014
Less accumulated depreciation	<u>(49,836,354)</u>	<u>(50,583,028)</u>
 Totals	 <u>\$ 15,750,911</u>	 <u>\$ 17,609,986</u>

Depreciation expense for the years ended January 31, 2024 and 2023 was \$2,185,042 and \$2,422,507, respectively.

NOTE 7 – SPLIT-INTEREST AGREEMENTS

Charitable Gift Annuities: Charitable gift annuities are arrangements between a donor and the Church in which the donor contributes assets to the Church in exchange for a promise by the Church to pay a fixed amount for the life of the donor or other individuals designated by the donor. Due to state insurance regulations, the assets received are held as segregated assets. The annuity liability is a general obligation of the Church. Assets are recognized at fair value on the date of the contribution. An annuity payment liability is recognized for the present value of future cash flows expected to be paid to the donor or to the designated individual. The discount rate is the appropriate risk adjusted rate on the date of the contract. The 2012 IAR Tables are used to calculate the life expectancies of the annuity beneficiaries.

At the death of the donor or designated individual, the book value of the contract is distributed to the Church or related organization either with or without donor restricted use depending upon the donor restrictions.

Pooled Income Funds and Life Income Contracts: Donors contribute assets to an investment pool and are assigned a specific number of units based on the proportion of the fair value of their contribution to the total fair value of the pooled income fund on the date of the donor's entry to the pooled fund. Until a donor's death, the donor or designated beneficiary is paid the actual ordinary income earned on the donor's units. Realized gains or losses are added to each unit's principal. Upon the donor's death, the value of the units is released to the Church or a related organization to be used as specified by the donor.

The contributed assets are recorded at fair value. A contribution is recorded at the fair value of the assets discounted for the estimated time period until the donor's death. The appropriate risk adjusted rate at the date of the contribution is used for the discount rate, and the 2012 IAR Tables are used to calculate life expectancies. The difference between the fair value of the assets received and the revenue recognized is recorded as deferred revenue, representing the amount of the discount for future revenue.

(Continued)

EVANGELICAL LUTHERAN CHURCH IN AMERICA
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January 31, 2024 and 2023

NOTE 7 – SPLIT-INTEREST AGREEMENTS (Continued)

A summary of recorded amounts related to these arrangements as of January 31, 2024 and 2023, is as follows:

	2024		2023	
	<u>Deferred Revenue</u>	<u>Annuities Payable</u>	<u>Deferred Revenue</u>	<u>Annuities Payable</u>
Charitable gift annuities	\$ -	\$ 4,948,896	\$ -	\$ 2,643,865
Pooled income funds	604,579	-	608,802	-
Life income funds	961	-	972	-
	<u>\$ 605,540</u>	<u>\$ 4,948,896</u>	<u>\$ 609,774</u>	<u>\$ 2,643,865</u>

Adjustments to the liability, to reflect amortization of the discount and changes in actuarial assumptions are recognized in the statements of activities as a change in the value of split-interest agreements in net assets with donor restrictions.

NOTE 8 – RELATED-PARTY TRANSACTIONS

The Church is the beneficiary of endowment, trust and annuity accounts with a fair value of \$508,773,065 and \$482,554,701 at January 31, 2024 and 2023. These are managed by the ELCA Foundation.

The Church had a net receivable due from related organizations in the amount of \$6,297,767 at January 31, 2024, and \$6,071,398 at January 31, 2023. The net receivable represents expenses related to service level agreements between the Church and certain affiliated organizations for building space, accounting and management services performed on their behalf.

NOTE 9 – DEFINED-CONTRIBUTION PENSION PLAN

Substantially all active employees of the Church are enrolled in the noncontributory defined-contribution pension plan administered by Portico Benefit Services. The employer contributions to the plan for the years ended January 31, 2024 and 2023 were \$3,587,852 and \$3,624,167, respectively. All contributions to the plan are funded on a current basis.

NOTE 10 – PENSION AND POST-RETIREMENT MEDICAL BENEFITS

Post-Retirement Medical Benefits: Members with service in a predecessor organization may be eligible to receive a post-retirement health contribution subsidy from Portico Benefit Services and in some cases a monthly reimbursement of their SMI (Medicare Part B) premiums. These subsidies are expressed as a percentage of the monthly cost for coverage paid by eligible retirees under the Church Medical and Dental Benefits Plan. Subsidies are based on age or a combination of age and service. Approximately 5,060 active or retired members and spouses are eligible or potentially eligible for these subsidies.

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EVANGELICAL LUTHERAN CHURCH IN AMERICA
CHURCHWIDE ORGANIZATION
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January 31, 2024 and 2023

NOTE 10 – PENSION AND POST-RETIREMENT MEDICAL BENEFITS (Continued)

These post-retirement medical subsidies are funded through trust funds set aside for that purpose. The trust funds are held and reported by Portico. The full actuarial valuation of the obligation is reported on the financial statements of Portico. Portico financial statements include the trust assets of approximately \$78,790,000 and \$82,085,000, as well as Expected Post-Retirement Benefit Obligation (EPBO) as actuarial liabilities of approximately \$46,715,000 and \$58,600,000 at December 31, 2023 and 2022, respectively.

The Church contributed \$0 during the fiscal years ended January 31, 2024 and 2023 toward the funding of this post-retirement health care benefit. No additional funding in the future is expected based on current projections.

NOTE 11 – COLLECTIONS

The Church's art collections, which were acquired through purchases and contributions, are not recognized as assets on the statement of financial position. The collections represent a wide variety of art mediums: collagraph, etching, intaglio, dry-point engraving, katazome, linocut, oil, serigraph/silk-screen, stained glass, watercolor, and woodcut. The art is intended to share the Gospel visually with many of the pieces having biblical references. Purchases of collection items, if any, are recorded as decreases in net assets without donor restrictions in the year in which the items are acquired. Contributed collection items, if any, are not reflected on the financial statements. Proceeds from de-accessions or insurance recoveries, if any, are reflected as increases in the appropriate net asset classes and used according to the applicable restrictions.

NOTE 12 – LINE OF CREDIT

At January 31, 2024 and 2023, the Church had a \$10,000,000 unsecured and uncommitted line of credit with no termination date. Interest on outstanding borrowings is charged at the bank's prime commercial rate less .5%. If the loan is not paid when due, an additional 3.0% rate is charged. There were no borrowings outstanding under the line of credit at January 31, 2024 and 2023, or during the years then ended.

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EVANGELICAL LUTHERAN CHURCH IN AMERICA
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NOTE 13 – CONCENTRATIONS OF RISK

The Church's primary sources of revenue are contributions from synods. The synod contributions are dependent upon contributions from the membership of congregations of the ELCA. There are 9 regions comprising a total of 65 synods. The following is a summary of the contributions by synods in each of the regions during the years ended January 31:

	<u>2024</u>	<u>2023</u>
Region 1 – Northwest	\$ 2,013,853	\$ 2,022,072
Region 2 – Southwest	3,394,990	3,369,484
Region 3 – Northwest Midwest	6,276,470	6,581,281
Region 4 – Southwest Midwest	3,362,175	3,521,256
Region 5 – Northeast Midwest	7,594,578	8,060,168
Region 6 – Southeast Midwest	3,383,737	3,416,667
Region 7 – Northeast	3,637,634	3,810,412
Region 8 – East	3,368,752	3,564,949
Region 9 – Southeast	<u>4,047,945</u>	<u>4,381,271</u>
Total synod mission support	<u>\$ 37,080,134</u>	<u>\$ 38,727,560</u>

NOTE 14 – NET ASSETS RELEASED FROM RESTRICTIONS

Net assets that were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors were as follows during the years ended January 31:

	<u>2024</u>	<u>2023</u>
Satisfaction of program restrictions:		
World Hunger	\$ 24,954,809	\$ 23,441,205
Disaster Relief	18,325,596	15,363,576
Christian Community Leadership	3,838,908	1,969,262
Service and Justice	5,529,772	2,145,995
Office of the Presiding Bishop	6,718,118	4,158,603
Other programs	<u>727,173</u>	<u>761,983</u>
Satisfaction of program restrictions	60,094,376	47,840,624
Income expended from investments held in perpetuity	<u>3,456,320</u>	<u>3,619,781</u>
Total releases from restriction	<u>\$ 63,550,696</u>	<u>\$ 51,460,405</u>

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EVANGELICAL LUTHERAN CHURCH IN AMERICA
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 NOTES TO THE FINANCIAL STATEMENTS
 January 31, 2024 and 2023

NOTE 15 – NET ASSETS WITHOUT DONOR RESTRICTIONS

Net assets without donor restrictions consist of the following at January 31:

	<u>2024</u>	<u>2023</u>
General	\$ 105,506,433	\$ 96,529,509
Funds functioning as endowment (Note 17)	36,619,240	33,828,451
Net investment in property, furniture, equipment and building (Note 6)	<u>15,750,911</u>	<u>17,609,986</u>
Ending balance	<u>\$ 157,876,584</u>	<u>\$ 147,967,946</u>

NOTE 16 – NET ASSETS WITH DONOR RESTRICTION

Net assets with donor restrictions are available for the following purposes or periods at January 31:

	<u>2024</u>	<u>2023</u>
Program-restricted:		
Disaster Relief	\$ 31,135,865	\$ 35,762,707
World Hunger	8,234,820	12,987,897
Office of the Presiding Bishop	2,617,688	1,236,281
Christian Community Leadership	3,930,954	5,530,220
Service and Justice	8,149,578	8,517,614
Mission Advancement	368,234	593,171
Other Programs	<u>529,144</u>	<u>2,080,000</u>
	54,966,283	66,707,890
Time-restricted, expendable in subsequent years	<u>100,931,451</u>	<u>106,810,354</u>
	155,897,734	173,518,244
Investments in perpetuity, the income from which is expendable	237,387,228	216,822,894
Deferred gifts that will provide proceeds upon death of annuitant for a permanent endowment	10,321,359	10,345,414
Paid-up life insurance policies that will provide proceeds upon death of insured for permanent endowments	<u>1,890,346</u>	<u>1,866,291</u>
	<u>249,598,933</u>	<u>229,034,599</u>
Total net assets with donor restriction	<u>\$ 405,496,667</u>	<u>\$ 402,552,843</u>

(Continued)

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NOTE 17 – ENDOWMENT FUNDS

Interpretation of Relevant Law: The Uniform Prudent Management of Institutional Funds Act (UPMIFA) modernizes the laws governing a not-for-profit organization's investment and management of donor-restricted endowment funds. The Board of Trustees of the ELCA Foundation, serving as the body delegated to manage the Church's endowments, has interpreted UPMIFA as allowing, but not requiring, the preservation of the historic dollar value of the original gift of donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Church has chosen to classify as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with accounting principles governing not-for-profit organizations subject to an enacted version of UPMIFA, the portions of donor-restricted endowments not classified as net assets with donor restrictions are classified as net assets with donor restrictions until appropriated for expenditure. Realized and unrealized gains and losses on all Church endowments with donor restrictions are being recognized in net assets with donor restrictions, except for unrealized gains and losses on deferred gifts that will provide proceeds upon death of the annuitant for a permanent endowment.

The Church classifies as net assets with donor restrictions all donor-restricted endowment funds where donor stipulation allows for the release of such funds according to an event or time restriction. In the absence of donor stipulations to the contrary, losses on the investment of such a donor-restricted endowment fund reduce net assets with donor restrictions to the extent that the donor-imposed temporary restrictions on net appreciation of the fund have not been met before the loss occurs.

There were no funds for which the fair value of the assets held was less than the level required by donor stipulation or law at January 31, 2024 and 2023. At January 31, 2024 and 2023, \$36,619,240 and \$33,828,451 was reported in net assets without donor restrictions. During the year, \$4,276,549 and \$3,740,502 has been released from net assets with donor restrictions to net assets without donor restrictions.

Endowment Spending Policies: Endowment pool distributions are made quarterly at a rate established annually by the Endowment Fund Pooled Trust ("the Trustee"). The distribution rate reflects the Trustee's consideration of the anticipated returns of the Church ("the Trust") and anticipated changes in the purchasing power of the Trust. The rates established for fiscal years ended January 31, 2024 and 2023 were 4%, respectively, and is normally less than the anticipated total return of the Trust. The distribution unit value is equal to the average of the unit values on December 31 of the five preceding years multiplied by the annual distribution rate.

Earnings in excess of the distribution rate are allocated among the endowment accounts in proportion to the number of units assigned to each account as undistributed earnings. If the quarterly distribution exceeds the actual dividend, interest, and net realized gains earned in the quarter, the excess is distributed from accumulated undistributed earnings or participant capital. At January 31, 2024, 32 of 1,272 accounts had accumulated undistributed earnings. At January 31, 2023, 31 of 1,252 accounts had accumulated undistributed earnings.

In consideration of donor request or intent, certain donor-restricted endowments are invested through instruments held outside of the Trust. Investment income is distributed or reinvested according to the donor-imposed restriction(s) for the usage of endowment distributions.

(Continued)

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NOTE 17 – ENDOWMENT FUNDS (Continued)

Endowment Investment Policies: The Trust's investment objective is to provide a stable stream of investment income with long-term capital appreciation, while assuming a moderate level of investment risk. In accordance with guidelines approved by the Trustee, the Trust's assets are invested in a manner that is intended to produce results that exceed the investment's benchmark by 40 basis points over rolling five-year time periods. Actual returns in any given year may vary from this objective.

Certain donor-restricted endowments that are held outside of the Trust are generally invested in term certificates intended to provide interest income and preserve principal amounts while assuming a low level of investment risk.

Net asset composition by type of endowment fund as of January 31, 2024 and 2023:

	2024		
	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted funds*	\$ -	\$ 342,979,162	\$ 342,979,162
Funds functioning as endowment	36,619,240	-	36,619,240
	\$ 36,619,240	\$ 342,979,162	\$ 379,598,402
	2023		
	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted funds*	\$ -	\$ 320,865,941	\$ 320,865,941
Funds functioning as endowment	33,828,451	-	33,828,451
	\$ 33,828,451	\$ 320,865,941	\$ 354,694,392

* With the exception of certain investments held by outside trusts, Church net assets with donor restrictions are based on the historic dollar value of donor-stipulated net assets with donor restrictions.

(Continued)

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NOTE 17 – ENDOWMENT FUNDS (Continued)

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Net assets, February 1, 2022	\$ 32,506,694	\$ 355,314,847	\$ 387,821,541
Net investment return	(3,322,267)	(31,207,986)	(34,530,253)
New gifts	4,477,398	5,392,423	9,869,821
Net assets released from restriction	3,740,502	(3,740,502)	-
Other changes			
Endowment distribution of income	<u>(3,573,876)</u>	<u>(6,759,132)</u>	<u>(10,333,008)</u>
Total other changes	<u>(3,573,876)</u>	<u>(6,759,132)</u>	<u>(10,333,008)</u>
Net assets, February 1, 2023	33,828,451	318,999,650	352,828,101
Cash surrender value of life insurance	<u>-</u>	<u>1,866,291</u>	<u>1,866,291</u>
Adjusted net assets, February 1, 2023	33,828,451	320,865,941	354,694,392
Net investment return	2,134,968	24,319,374	26,454,342
New gifts	1,305,416	9,599,298	10,904,714
Net assets released from restriction	4,276,549	(4,276,549)	-
Other changes			
Endowment distribution of income	<u>(4,926,144)</u>	<u>(7,552,957)</u>	<u>(12,479,101)</u>
Total other changes	<u>(4,926,144)</u>	<u>(7,552,957)</u>	<u>(12,479,101)</u>
Net assets, January 31, 2024	36,619,240	342,955,107	379,574,347
Cash surrender value of life insurance	<u>-</u>	<u>24,055</u>	<u>24,055</u>
Adjusted net assets, January 31, 2024	<u>\$ 36,619,240</u>	<u>\$ 342,979,162</u>	<u>\$ 379,598,402</u>

(Continued)

EVANGELICAL LUTHERAN CHURCH IN AMERICA
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 NOTES TO THE FINANCIAL STATEMENTS
 January 31, 2024 and 2023

NOTE 18 – CONTINGENCIES

The Church is a party to litigation in various matters arising in the ordinary course of operations. Typically, the Church's insurance carriers are defending these matters. Subsequent to January 31, 2024, Church management became aware of a court decision which could result in a change to an estimate of financial liability related to outstanding legal matters. At this time, management is unable to estimate the amount of the potential liability or the likelihood of an unfavorable outcome. Pending litigation will be vigorously defended and, in the opinion of management, is likely to be resolved without any material adverse effect upon the financial statements of the Church.

NOTE 19 – FUNCTIONAL EXPENSES BY NATURE

The statements of activities report certain categories of expenses attributable to the programs and supporting functions of the Church. The tables below present these functional expenses by their natural classification for the years ended January 31, 2024 and 2023.

	2024			
	Program Services	Management and General	Fundraising	Total
Financial support and grants	\$ 57,752,301	\$ 61,952	\$ 22,012	\$ 57,836,265
Compensation and benefits	21,084,651	13,573,632	4,640,807	39,299,090
Travel	2,321,887	201,060	161,067	2,684,014
Events and conferences	2,674,156	253,853	19,043	2,947,052
Office operations	3,818,095	2,095,571	1,279,962	7,193,628
Depreciation	954,460	1,016,141	214,441	2,185,042
Occupancy	1,183,139	1,259,794	265,719	2,708,652
Transfers to restricted and designated funds	2,045,143	435,307	(2,480,450)	-
Miscellaneous and expense recovery	2,290,886	3,443,164	(244,800)	5,489,250
	<u>\$ 94,124,718</u>	<u>\$ 22,340,474</u>	<u>\$ 3,877,801</u>	<u>\$ 120,342,993</u>

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EVANGELICAL LUTHERAN CHURCH IN AMERICA
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NOTE 19 – FUNCTIONAL EXPENSES BY NATURE (Continued)

	2023			
	Program Services	Management and General	Fundraising	Total
Financial support and grants	\$ 50,444,198	\$ 385,642	\$ 2,500	\$ 50,832,340
Compensation and benefits	19,735,175	12,448,185	4,553,621	36,736,981
Travel	1,645,842	476,093	212,925	2,334,860
Events and conferences	3,100,947	2,303,614	74,688	5,479,249
Office operations	2,849,172	2,784,784	1,393,778	7,027,734
Depreciation	1,058,151	1,126,708	237,648	2,422,507
Occupancy	1,004,740	1,069,837	225,652	2,300,229
Transfers to restricted and designated funds	2,919,659	245,865	(3,165,524)	-
Miscellaneous and expense recovery	<u>1,032,174</u>	<u>749,633</u>	<u>(307,680)</u>	<u>1,474,127</u>
	<u>\$ 83,790,058</u>	<u>\$ 21,590,361</u>	<u>\$ 3,227,608</u>	<u>\$ 108,608,027</u>

Certain categories of expenses are allocated to more than one program or supporting function. The allocation is based on estimated full-time equivalents or square footage, as applicable.

NOTE 20 – LIQUIDITY AND AVAILABILITY

The Church's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

	2024	2023
Cash and cash equivalents	\$ 25,092,395	\$ 74,070,232
Operating Investments	<u>100,997,365</u>	<u>54,540,928</u>
	<u>\$ 126,089,760</u>	<u>\$ 128,611,160</u>

As part of the Church's liquidity management, the Church invests a portion of its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Church had \$36,619,240 and \$33,828,451 in board designated endowments without donor restriction at January 31, 2024 and 2023, respectively. While the Church does not have any intention of liquidating the board designated endowments, and they are not currently available for general expenditure, these funds could be made available with Church Council approval.

NOTE 21 – SUBSEQUENT EVENTS

Management has performed an analysis of the activities and transactions subsequent to January 31, 2024, to determine the need for any adjustments to and/or disclosures within the audited financial statements for the year ended January 31, 2024. See Note 18 for a contingency that resulted subsequent to year end. Management has performed their analysis through June 21, 2024, the date the financial statements were available to be issued. Activities subsequent to this date have not been evaluated by management.