Financial Statements and Independent Auditor's Report

June 30, 2024 and 2023

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors United Way of Northwest Illinois, Inc. Freeport, Illinois

Opinion

We have audited the accompanying financial statements of United Way of Northwest Illinois, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Northwest Illinois, Inc. as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way of Northwest Illinois, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Northwest Illinois, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and disclosures
 in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of Northwest Illinois, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Northwest Illinois, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the United Way of Northwest Illinois, Inc.'s 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated January 17, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Agency and Community Impact Allocations on page 15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Freeport, Illinois December ___, 2024

Statement of Financial Position

June 30, 2024

With Comparative Financial Information as of June 30, 2023

	_	2024	2023
ASSETS			
Current assets:			
Cash and cash equivalents	\$	483,913	480,134
Pledges receivable, net of allowance for uncollectible			
pledges of \$17,100 in 2024 and 2023		7,831	30,383
Grants receivable		8,912	6,990
Prepaid expenses	-	3,020	
Total current assets	_	503,676	517,507
Investments		505,798	457,865
Property and equipment, net		-	
Total other assets	> -	505,798	457,865
Total office access	-	000,100	107,000
Total assets	=	1,009,474	975,372
LIABILITIES			
Current liabilities:			
Accounts payable		22,034	13,751
Accrued expenses	-	7,646	6,366
Total current liabilities	_	29,680	20,117
Total liabilities	-	29,680	20,117
NET ASSETS			
Without donor restrictions			
Undesignated		786,504	713,418
Board designated		193,290	200,102
With donor restrictions			41,735
Total net assets	_	979,794	955,255
Total liabilities and net assets	\$	1,009,474	975,372

Statement of Activities

For the Year Ended June 30, 2024 With Summarized Financial Information for the Year Ended June 30, 2023

	F	Without Donor Restrictions	With Donor Restrictions	2024 Total	2023 Total
SUPPORT AND REVENUE	_				
Gross campaign results, net of estimated uncollectible					
pledges of \$8,288 in 2024 and \$4,414 in 2023	\$	305,818	-	305,818	325,454
Less: donor designated contributions		(4,071)	-	(4,071)	(4,936)
Annual campaign revenue	_	301,747	-	301,747	320,518
Community impact revenue		28,148	-	28,148	62,847
Other contributions & grants		174,172	-	174,172	128,326
In-kind rent		15,000	-	15,000	15,000
Fundraising events, net of expenses of \$4,655 in 2024					
and \$6,621 in 2023		24,126	-	24,126	21,965
Fundraising allocation revenue		1,221	-	1,221	50
Investment income, net of expenses		17,729	-	17,729	13,420
Unrealized gains/(losses) on investments		34,035	-	34,035	19,177
Miscellaneous		5,873		5,873	4,599
		602,051	-	602,051	585,902
Net assets released from restrictions					
Satisfaction of purpose restrictions	X	41,735	(41,735)		
Total support and revenue	Į	643,786	(41,735)	602,051	585,902
EXPENSES					
Program services		459,324	-	459,324	357,270
Supporting services:					
Management and general		98,677	-	98,677	95,902
Fundraising		19,511		19,511_	46,032
Total expenses		577,512		577,512	499,204
Change in net assets		66,274	(41,735)	24,539	86,698
NET ASSETS					
Beginning	_	913,520	41,735	955,255	868,557
Ending	\$_	979,794		979,794	955,255

Statement of Functional Expenses

For the Year Ended June 30, 2024

With Summarized Financial Information for the Year Ended June 30, 2023

	_	Program Services	Supporting	Services		
		Fund	Management		Total	Total
		Distribution	and General	Fundraising	2024	2023
Salaries and benefits	\$	50,044	47,378	10,478	107,900	96,672
Payroll taxes	*	3,925	3,716	822	8,463	7,429
Total salaries and related expense		53,969	51,094	11,300	116,363	104,101
Gross program allocations:						
Community impact allocations		202,974	-	-	202,974	223,084
Basic needs allocations		20,800	-	-	20,800	12,950
Donor designated allocations		4,071	-	-	4,071	4,936
		227,845	-	-	227,845	240,970
Less: allocations funded through						
donor designations	_	(4,071)	-	-	(4,071)	(4,936)
Total agency allocations		223,774	-	-	223,774	236,034
Grant expense		159,941	-	-	159,941	84,385
Affinity group expense		4,389	-	-	4,389	6,490
Conferences, travel, & training		65	-	-	65	1,478
Dues & subscriptions		2,929	3,131	4,267	10,327	9,243
Equipment expense		-	1,175	-	1,175	704
Internet & website			527	-	527	2,679
Insurance		-	257	-	257	3,234
Office, postage, & printing		-	3,335	-	3,335	4,203
Professional fees			24,063	-	24,063	13,251
Public relations			1,269	-	1,269	1,878
Telephone		877	830	183	1,890	1,225
Rent		5,566	5,269	1,165	12,000	12,000
In-kind expense		6,957	6,586	1,457	15,000	15,000
Campaign expense		-	-	1,139	1,139	1,578
Miscellaneous	1	857	1,141	-	1,998	1,721
Total	\$_	459,324	98,677	19,511	577,512	499,204

Statement of Cash Flows

For the Year Ended June 30, 2024 With Comparative Financial Information for the Year Ended June 30, 2023

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets \$	24,539	86,698
Adjustments to reconcile change in net assets		
to net cash provided by operating activities:		
Donated stock	-	(1,480)
Realized and unrealized (gain)/loss on investments	(34,036)	(16,647)
Other investment income, net of expenses	(13,897)	(14,124)
Changes in assets and liabilities:		
(Increase) decrease in pledges receivable	22,552	5,082
(Increase) decrease in grants receivable	(1,922)	(6,990)
(Increase) decrease in prepaid expenses	(3,020)	1,692
Increase (decrease) in accounts payable	8,283	13,581
Increase (decrease) in accrued expenses	1,280	(2,087)
Net cash provided by (used in) operating activities	3,779	65,725
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net transfers to/from investments	-	
Net cash provided by (used in) investing activities		
Net Increase (Decrease) in Cash and Cash Equivalents	3,779	65,725
Net increase (Decrease) in Cash and Cash Equivalents	3,779	05,725
Cash and cash equivalents		
Beginning	480,134	414,409
Ending \$	483,913	480,134

Notes to Financial Statements

June 30, 2024 and 2023

Note 1. Summary of Significant Accounting Policies

The United Way of Northwest Illinois, Inc. (the Organization) is a central organization made up of health, welfare, and social services agencies with the object of securing cooperation among the same and to annually assign income to members for the sole purpose of eliminating anticipated deficits.

A. Accounting Basis

The financial statements of the Organization have been prepared on the accrual basis of accounting. Revenues are recognized when they are earned and expenses are recognized when they are incurred or obligated.

B. Financial Statement Presentation

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor and grantor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor or grantor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

C. <u>Estimates</u>

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

D. Comparative Financial Information

The accompanying financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2023, from which the summarized information was derived.

June 30, 2024 and 2023

Note 1. Summary of Significant Accounting Policies (Continued)

E. Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Organization includes all cash accounts, which are not subject to withdrawal restrictions or penalties, and all highly liquid investments with a maturity of three months or less as cash and cash equivalents. The Organization's bank accounts at one bank had balances of \$333,065 at June 30, 2024, which exceeded the FDIC limit of \$250,000 by \$83,065. The Organization's bank accounts exceeded the FDIC limit of \$250,000 by \$77,870 at June 30, 2023.

F. <u>Investments</u>

Investments consist of exchange-traded and mutual funds recorded at cost on the date of purchase. Thereafter, investments are reported at fair value in the statement of financial position. Unrealized gains/(losses) and investment income, consisting of interest, dividends, and realized gains (losses), net of external investment expenses, are reported in the statement of activities.

G. Prepaid Expenses

Prepaid expenses at June 30, 2024 consisted of prepaid rent and dues. There were no prepaid expenses at June 30, 2023.

H. <u>Property and Equipment</u>

The Organization capitalizes all property and equipment with a cost of \$5,000 if purchased, and a fair value of \$5,000 at date of donation if received by contribution. Donations of property and equipment are recorded as support at their estimated fair market value. Such donations are reported as support without donor restrictions unless the donor has restricted the donated assets to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as support with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Depreciation is computed on a straight-line basis over the estimated useful lives as follows:

Furniture & equipment 3-5 years Leasehold improvements 5 years

June 30, 2024 and 2023

Note 1. Summary of Significant Accounting Policies (Continued)

I. Revenue Recognition

Grants Revenue: Grants are either recorded as contributions or exchange transactions based on criteria contained in the grant award.

Grants awards that are contributions are evaluated for conditions and recognized as revenue when the conditions in the award are satisfied. Unconditional awards are recognized as revenue when the award is received. Amounts received in which conditions have not been met are reported as a refundable advance liability.

Grant awards that are exchange transactions are those in which the resource provider or grantor receives a commensurate value in exchange for goods or services transferred. Revenue is recognized when control of the promised goods or services is transferred to the customer (grantor) in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Amounts received in excess of recognized revenue are reflected as a contract liability.

Contributions: Contributions, including promises to give, are considered conditional or unconditional, depending on the nature and existence of any donor or grantor conditions. A contribution or promise to give contains a donor or grantor condition when both of the following are present:

- An explicit identifying of a barrier, that is more than trivial, that must be overcome before the revenue can be earned and recognized.
- An implicit right of return of assets transferred or a right of release of a donor or grantor's obligation to transfer assets promised, if the condition is not met.

Conditional contributions are recognized when the barrier(s) to entitlement are overcome. Unconditional contributions are recognized as revenue when received. Unconditional contributions or conditional contributions in which the conditions have been substantially met or explicitly waived by the donor are recorded as support with or without donor restrictions, depending on the existence and nature of any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized.

Donations: Donations, including pledges receivable, are recognized as income in the period in which they are received. The Organization uses the allowance method to determine uncollectible, unconditional promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

June 30, 2024 and 2023

Note 1. Summary of Significant Accounting Policies (Continued)

J. Donated Services and Materials

Standards require that for donated services to be recognized in the financial statements, the services must either (a) create or enhance a non-financial asset or (b) be specialized skills, provided by entities or persons possessing those skills that would be purchased if not donated. For the years ended June 30, 2024 and 2023, the Organization recorded \$15,000 of in-kind contributions for the use of office space.

The Organization also receives donated services generally in the form of contributed time by volunteers. However, these donated services are not reflected in the financial statements since they do not meet the criteria for recognition as contributed services.

K. Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Costs are charged on a direct functional basis whenever practical. When direct charges cannot be accomplished, the costs are allocated on the basis of the proportional use of the service provided. The expenses that are allocated based on the estimates of time and effort include: salaries and benefits, payroll taxes, rent, telephone, and in-kind expense.

L. Taxation Status

The Organization, as a nonprofit charitable organization, is exempt from federal and state income taxes under Internal Revenue Code § 501(c)(3).

The Organization accounts for income taxes in accordance with Financial Accounting Standards Board Accounting for Uncertainty in Income Taxes. The Standard provides detailed guidance for the financial statement recognition, measurement, and disclosure of uncertain tax positions recognized in an enterprise's financial statements and requires an entity to recognize the financial statement impact of a tax position when it is more likely than not that the position will be sustained upon examination. The Organization reported no liabilities for uncertain tax positions or unrecognized tax benefits. Federal returns for 2023, 2022, and 2021 remain subject to examination by major jurisdictions.

Notes to Financial Statements

June 30, 2024 and 2023

Note 2. Pledges Receivable

All net pledges receivable are expected to be collected within one year. Uncollectible pledge expense charged against campaign revenue was \$8,288 and \$4,414 at June 30, 2024 and 2023, respectively. Net pledges receivable consisted of the following:

Pledges receivable Less: allowance for uncollectible pledges Net pledges receivable

2024	2023
\$ 24,931	\$ 47,483
 (17,100)	(17,100)
\$ 7,831	\$ 30,383

Note 3. Investments and Fair Value Measurements

The Organization follows the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 820 "Fair Value Measurements" which defines fair value, establishes a framework for measuring fair value by providing a hierarchy used to classify the source of information measuring fair value, and requires additional disclosures about fair value measurements. Assets and liabilities carried at fair value are classified and disclosed in one of the following three categories, which are based on the transparency of inputs as follows:

Level 1 – Quoted prices are available in active markets for identical assets or liabilities as of the report date. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the report date. The nature of these securities include investments for which quoted prices are available but trade less frequently and investments that are fair valued using other securities, the parameters of which can be directly observed.

Level 3 – Securities have little to no pricing observability as of the report date. These securities are measured using management's best estimate of fair value, where the inputs into the determination of fair value are not observable and require significant management judgment or estimation.

The Organization did not have any Level 2 or Level 3 investments as of June 30, 2024 or 2023.

Notes to Financial Statements

June 30, 2024 and 2023

Note 3. Investments and Fair Value Measurements (Continued)

The Organization's investments, all of which were classified as Level 1 at June 30, 2024 and 2023, consisted of the following, at fair value:

Investments:
Money market
Exchange-traded funds
Mutual funds

2024			2023
	Level 1		Level 1
\$	3,872	\$	3,935
	431,145		388,886
70,781			65,044
\$	505,798	\$	457,865

The proceeding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value with certain financial instruments could result in a different fair value measurement at the reporting date.

Investment income (loss) consisted of the following for the years ended June 30, 2024 and 2023:

Dividends and interest	
Realized gains (losses)	
Unrealized gains (losses)	
Investment fees	
Net investment income (loss))

2024			2023
\$ 17,864			17,694
	-		(2,530)
	34,035	19,177	
	(3,967)		(3,570)
\$	47,932	\$	30,771

Note 4. Property & Equipment

Property and equipment, stated at cost, at June 30, 2024 consisted of the following:

		Beginning			Ending
		Balance	Additions	Deletions	Balance
Capital assets being depreciated:	_				
Equipment	\$	27,770	-	-	27,770
Leasehold improvements	_	11,222	-	-	11,222
Total capital assets being depreciated	_	38,992	-	-	38,992
Less accumulated depreciation	_	(38,992)	-	-	(38,992)
Net property and equipment	\$_	-	-	-	

Depreciation expense was \$0 in 2024 and 2023.

Notes to Financial Statements

June 30, 2024 and 2023

Note 5. Net Assets with Donor Restrictions and Board Designated Net Assets

Net assets with donor restrictions consisted of the following at June 30, 2024 and 2023:

	2024		2023	
Restricted as to purpose:				_
Affinity Group	\$	-	\$	4,055
Birth to Five Illinois 2-1-1 Services		-		37,680
Total	\$	-	\$	41,735

Board designated net assets consisted of the following at June 30, 2024 and 2023:

	2024		2023	
Board designated reserve fund	\$	193,290	\$	200,102
Total	\$	193,290	\$	200,102

Note 6. Lease Commitment and Rental Expense

On April 1, 2013, the Organization entered into a 3-year lease for its office and storage space. The lease has been continuing on a month-to-month basis since the 3-year agreement ended. The lease requires rent for the use of the premises of \$1,000 per month with an in-kind donation of \$1,250 per month. Total rental expense for the years ended June 30, 2024 and 2023 was \$12,000. The Organization sub-leases space to other entities which resulted in funds collected of \$3,490 and \$4,599 during the years ended June 30, 2024 and 2023, respectively. The sub-lease runs for a period of one-year with monthly installments due the first day of each month.

Note 7. Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	2024		2023	
Cash and cash equivalents	\$	483,913	\$	480,134
Pledges receivable		7,831		30,383
Grants receivable		8,912		6,990
Investments		505,798		457,865
Less: donor restrictions		-		(41,735)
Total financial assets available to meet cash needs				
for general expenditures within one year	\$	1,006,454	\$	933,637

June 30, 2024 and 2023

Note 7. Liquidity and Availability (Continued)

The Organization manages its liquid resources available to meet cash needs for general expenditures by maintaining cash in low interest-bearing deposit accounts. Cash is transferred to and from the investment account upon approval of the Board of Directors. Although the Organization does not intend to spend from the long-term investment, these amounts could be made available if necessary.

Note 8. Subsequent Events

The Organization has evaluated subsequent events through December ___, 2024, which was the date that these financial statements were available for issuance, and determined that there were no significant unrecognized subsequent events through that date.

Supplementary Information

Supplementary Information

Schedule of Agency and Community Impact Allocations For the Years Ended June 30, 2024 and 2023

	 2024	2023
Agency allocations:		
American Red Cross	\$ 10	129
Boy Scouts	308	177
Catholic Charities	25	75
FHN Family Counseling Center	693	529
Malcolm Eaton Enterprises	221	240
Mother Hubbard's Kiddie Cupboard	25	80
New Horizons Counseling Center	47	36
Norman C. Sleezer Youth Home	417	269
Rolling Hills Progress Center	570	679
The Salvation Army	310	371
Stephenson County Senior Center	128	783
The Workshop	100	193
Tyler's Justice Center	526	-
Other United Ways	691	1,375
Total agency allocations	\$ 4,071	4,936
Community Impact allocations and programs:		
Amity Learning Center	\$ 40,000	40,000
Boys and Girls Club	25,000	20,000
Community Impact expense	3,516	10,170
Contact	850	12,416
FHN Foundation	-	8,869
Girl Scouts	3,500	3,500
Imagination Library - Carroll	6,820	9,619
Imagination Library - Jo Daviess	14,485	17,224
Imagination Library - Stephenson	28,999	42,886
RAMP	37,950	20,655
Riverview Center	9,300	8,869
Teaching Strategies Gold	9,954	-
Tyler's Justice Center	-	8,277
Voices	15,600	13,599
YMCA of Northwest Illinois	 7,000	7,000
Total allocations for community impact	\$ 202,974	223,084
Basic Needs allocations and programs:		
FACC	\$ 14,800	9,800
Golden Meals	 6,000	3,150
Total allocations for basic needs	\$ 20,800	12,950