

FOOD BANK OF SOUTH JERSEY, INC.

FINANCIAL STATEMENTS

FOR THE YEARS ENDED
DECEMBER 31, 2024 AND 2023



FOOD BANK OF SOUTH JERSEY, INC.

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of
Food Bank of South Jersey, Inc.

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Food Bank of South Jersey, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Food Bank of South Jersey, Inc. as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Food Bank of South Jersey, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Food Bank of South Jersey, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Food Bank of South Jersey, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Food Bank of South Jersey, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards and state financial assistance, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards and State of New Jersey Circular 15-08 OMB*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards and state financial assistance is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 8, 2025, on our consideration of Food Bank of South Jersey, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Food Bank of South Jersey, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Food Bank of South Jersey, Inc.'s internal control over financial reporting and compliance.



Bowman & Company LLP

Certified Public Accountants

Voorhees, New Jersey

July 8, 2025

FOOD BANK OF SOUTH JERSEY, INC.
Statements of Financial Position
As of December 31, 2024 and 2023

	<u>2024</u>	<u>2023</u>
ASSETS		
Current assets		
Cash and cash equivalents	\$ 5,215,702	4,719,366
Investments	1,028,277	3,988,600
Accounts receivable, net of allowance for credit losses of \$5,673 and \$34,000 in 2024 and 2023	22,155	193,841
Grants receivable	436,044	328,396
Interest receivable	36,713	47,162
Promises to give, current portion, net of discount	180,810	-
Inventory, donated	1,750,675	1,014,863
Inventory, purchased	1,608,562	1,382,218
Prepaid expenses	215,314	279,131
Total current assets	10,494,252	11,953,577
Cash - restricted	103,470	413,814
Investments, long-term	4,875,009	1,596,495
Promises to give, net of current portion and allowance	204,918	-
Assets held by community foundation	1,093,137	870,799
Right-of-use asset - operating leases	944,664	925,257
Property and equipment, net	8,331,885	8,181,469
	<u>\$ 26,047,335</u>	<u>\$ 23,941,411</u>
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable and accrued expenses	\$ 1,616,913	\$ 1,108,913
Current portion of lease liability - operating	195,513	169,207
Refundable advances	1,278,130	1,436,711
Total current liabilities	3,090,556	2,714,831
Long-term liabilities		
Lease liability - operating, net of current portion	749,151	756,050
Total liabilities	3,839,707	3,470,881
Net assets		
Without donor restrictions		
Designated by the board for donated food inventory	1,750,675	1,014,863
Undesignated	19,858,729	18,864,208
Total net assets without donor restrictions	21,609,404	19,879,071
With donor restrictions	598,224	591,459
Total net assets	22,207,628	20,470,530
	<u>\$ 26,047,335</u>	<u>\$ 23,941,411</u>

The accompanying notes are an integral part of the financial statements.

FOOD BANK OF SOUTH JERSEY, INC.
Statement of Activities
For the Year Ended December 31, 2024

	Without donor restrictions				
	Undesignated	Board Designated for Donated Inventory	Total	With Donor Restrictions	Total
Support and revenue					
Federal and state grants	\$ 14,842,760	\$ 7,287,600	\$ 22,130,360	\$ -	\$ 22,130,360
Donated food	-	19,247,774	19,247,774	-	19,247,774
Donated goods - non-food	-	1,859,684	1,859,684	-	1,859,684
Corporation and foundation grants	2,166,859	-	2,166,859	-	2,166,859
Contributions	3,090,055	-	3,090,055	588,298	3,678,353
Special events	1,096,652	-	1,096,652	-	1,096,652
Other in-kind contributions	63,987	-	63,987	-	63,987
Investment income	371,674	-	371,674	-	371,674
Change in value of assets held by community foundation	88,613	-	88,613	-	88,613
Other revenues	11,378	-	11,378	-	11,378
Net assets released from restriction	581,533	-	581,533	(581,533)	-
Total support and revenue	22,313,511	28,395,058	50,708,569	6,765	50,715,334
Expenses and losses					
Program services					
Feedmore	12,426,301	27,659,246	40,085,547	-	40,085,547
Health and wellness	2,098,038	-	2,098,038	-	2,098,038
Children's and seniors programs	3,731,010	-	3,731,010	-	3,731,010
Total program services	18,255,349	27,659,246	45,914,595	-	45,914,595
Supporting services					
General and administrative	877,889	-	877,889	-	877,889
Fundraising	2,298,409	-	2,298,409	-	2,298,409
Total supporting services	3,176,298	-	3,176,298	-	3,176,298
Total expenses	21,431,647	27,659,246	49,090,893	-	49,090,893
Operating income	881,864	735,812	1,617,676	6,765	1,624,441
Other income (loss)					
Loss on inventory obsolescence	(27,112)	-	(27,112)	-	(27,112)
Unrealized gain on investments	139,769	-	139,769	-	139,769
Change in net assets	994,521	735,812	1,730,333	6,765	1,737,098
Net assets, beginning of year	18,864,208	1,014,863	19,879,071	591,459	20,470,530
Net assets, end of year	\$ 19,858,729	\$ 1,750,675	\$ 21,609,404	\$ 598,224	\$ 22,207,628

The accompanying notes are an integral part of the financial statements.

FOOD BANK OF SOUTH JERSEY, INC.
Statement of Activities
For the Year Ended December 31, 2023

	Without donor restrictions				
	Undesignated	Board Designated for Donated Inventory	Total	With Donor Restrictions	Total
Support and revenue					
Federal and state grants	\$ 18,340,323	\$ 6,077,278	\$ 24,417,601	\$ -	\$ 24,417,601
Donated food	-	15,462,261	15,462,261	-	15,462,261
Donated goods - non-food	-	2,270,126	2,270,126	-	2,270,126
Corporation and foundation grants	2,143,423	-	2,143,423	-	2,143,423
Contributions	2,250,831	-	2,250,831	615,435	2,866,266
Special events	1,138,350	-	1,138,350	-	1,138,350
Other in-kind contributions	85,401	-	85,401	-	85,401
Investment income	285,059	-	285,059	-	285,059
Change in value of assets held by community foundation	94,346	-	94,346	-	94,346
Other revenues	12,714	-	12,714	-	12,714
Net assets released from restriction	809,085	-	809,085	(809,085)	-
Total support and revenue	25,159,532	23,809,665	48,969,197	(193,650)	48,775,547
Expenses and losses					
Program services					
Feedmore	11,777,886	23,871,582	35,649,468	-	35,649,468
Health and wellness	2,315,907	-	2,315,907	-	2,315,907
Children's and seniors programs	3,345,037	90,851	3,435,888	-	3,435,888
Total program services	17,438,830	23,962,433	41,401,263	-	41,401,263
Supporting services					
General and administrative	1,038,281	-	1,038,281	-	1,038,281
Fundraising	1,967,811	-	1,967,811	-	1,967,811
Total supporting services	3,006,092	-	3,006,092	-	3,006,092
Total expenses	20,444,922	23,962,433	44,407,355	-	44,407,355
Operating income (loss)	4,714,610	(152,768)	4,561,842	(193,650)	4,368,192
Other loss					
Loss on inventory obsolescence	(32,745)	-	(32,745)	-	(32,745)
Unrealized loss on investments	97,533	-	97,533	-	97,533
Change in net assets	4,779,398	(152,768)	4,626,630	(193,650)	4,432,980
Net assets beginning of year	14,084,810	1,167,631	15,252,441	785,109	16,037,550
Net assets end of year	\$ 18,864,208	\$ 1,014,863	\$ 19,879,071	\$ 591,459	\$ 20,470,530

The accompanying notes are an integral part of the financial statements.

FOOD BANK OF SOUTH JERSEY, INC.
Statement of Functional Expenses
For the Year Ended December 31, 2024

	Program Services				Support Services			
	Program Services	Health and Wellness	Children's Family and Seniors	Total Program Services	General and Administrative	Fundraising	Total Support Services	Total
Advertising and marketing	\$ 805	\$ -	\$ 900	\$ 1,705	\$ 683	\$ 200,688	\$ 201,371	\$ 203,076
Building occupancy	406,196	35,066	46,605	487,867	5,816	7,544	13,360	501,227
Conferences and meetings	53,020	17,401	1,428	71,849	121,862	23,345	145,207	217,056
Consulting and temporary labor	50,076	49,251	80,965	180,292	8,124	3,196	11,320	191,612
Contributed food distributed - donated	18,615,402	-	-	18,615,402	-	-	-	18,615,402
Contributed food distributed - government grants	7,213,070	-	-	7,213,070	-	-	-	7,213,070
Contributed non-food distributed	1,830,774	-	-	1,830,774	-	-	-	1,830,774
Depreciation	409,191	44,610	65,825	519,626	7,407	9,622	17,029	536,655
Dues and subscriptions	8,236	3,503	2,077	13,816	4,976	3,726	8,702	22,518
Employee benefits	484,723	209,519	115,814	810,056	76,895	149,756	226,651	1,036,707
Equipment rental and repairs	6,824	4,900	3,836	15,560	7,171	1,651	8,822	24,382
Food purchases	6,738,712	59,133	2,433,000	9,230,845	-	-	-	9,230,845
Insurance	22,836	9,836	5,927	38,599	15,797	8,913	24,710	63,309
Miscellaneous	55,873	13,039	13,766	82,678	23,846	88,128	111,974	194,652
Non-food purchases	431,828	67,573	13,724	513,125	-	147	147	513,272
Office and computer supplies	232,700	175,842	33,651	442,193	103,109	66,134	169,243	611,436
Payroll taxes	243,701	104,365	64,634	412,700	57,748	94,002	151,750	564,450
Postage and shipping	662	1,668	570	2,900	1,368	76,588	77,956	80,856
Printing and duplicating	1,659	10,195	16,875	28,729	-	193,766	193,766	222,495
Professional fees	122,810	56,434	6,795	186,039	39,957	138,441	178,398	364,437
Salaries & wages	2,637,728	1,124,355	707,305	4,469,388	376,697	1,093,039	1,469,736	5,939,124
Special events	708	-	-	708	-	105,904	105,904	106,612
Freight	37,147	3,851	45,427	86,425	639	829	1,468	87,893
Telephone	48,431	14,912	8,191	71,534	8,056	11,322	19,378	90,912
Travel	5,529	34,231	1,039	40,799	2,100	212	2,312	43,111
Vehicle rentals and expense	274,690	43,692	43,171	361,553	13,206	18,301	31,507	393,060
Warehouse equipment	87,447	7,705	10,241	105,393	1,278	1,658	2,936	108,329
Warehouse supplies	64,769	6,957	9,244	80,970	1,154	1,497	2,651	83,621
	<u>\$ 40,085,547</u>	<u>\$ 2,098,038</u>	<u>\$ 3,731,010</u>	<u>\$ 45,914,595</u>	<u>\$ 877,889</u>	<u>\$ 2,298,409</u>	<u>\$ 3,176,298</u>	<u>\$ 49,090,893</u>

The accompanying notes are an integral part of the financial statements.

FOOD BANK OF SOUTH JERSEY, INC.
Statement of Functional Expenses
For the Year Ended December 31, 2023

	Program Services				Support Services			
	Program Services	Health and Wellness	Children's Family and Seniors	Total Program Services	General and Administrative	Fundraising	Total Support Services	Total
Advertising and marketing	\$ 85	\$ 925	\$ 13,809	\$ 14,819	\$ 13,503	\$ 186,038	\$ 199,541	\$ 214,360
Bad debts	-	-	-	-	60,000	-	60,000	60,000
Building occupancy	378,083	72,523	53,786	504,392	6,166	7,997	14,163	518,555
Conferences and meetings	17,093	28,634	3,763	49,490	81,612	20,618	102,230	151,720
Consulting and temporary labor	22,087	34,759	158,002	214,848	69,631	73,569	143,200	358,048
Contributed food distributed - donated	15,700,004	-	-	15,700,004	-	-	-	15,700,004
Contributed food distributed - government grants	5,830,934	-	90,851	5,921,785	-	-	-	5,921,785
Contributed non-food distributed	2,340,644	-	-	2,340,644	-	-	-	2,340,644
Depreciation	400,167	43,626	64,374	508,167	7,243	9,410	16,653	524,820
Dues and subscriptions	7,976	1,713	914	10,603	519	2,133	2,652	13,255
Employee benefits	374,657	193,220	88,535	656,412	118,804	111,735	230,539	886,951
Equipment rental and repairs	26,287	8,750	1,842	36,879	1,350	2,254	3,604	40,483
Food purchases	7,273,337	84,066	2,012,732	9,370,135	-	-	-	9,370,135
Insurance	20,144	11,941	6,774	38,859	9,187	8,289	17,476	56,335
Miscellaneous	34,844	30,503	6,061	71,408	33,849	59,578	93,427	164,835
Non-food purchases	197,372	24,100	6,010	227,482	-	5,022	5,022	232,504
Office and computer supplies	139,674	169,573	40,077	349,324	86,986	82,422	169,408	518,732
Payroll taxes	202,204	120,616	68,316	391,136	39,066	83,802	122,868	514,004
Postage and shipping	586	1,903	644	3,133	1,609	50,927	52,536	55,669
Printing and duplicating	-	22,445	7,599	30,044	-	159,401	159,401	189,445
Professional fees	24,422	64,784	8,358	97,564	30,073	113,157	143,230	240,794
Salaries & wages	2,138,416	1,273,673	705,754	4,117,843	452,217	888,072	1,340,289	5,458,132
Special events	1,111	-	-	1,111	-	70,866	70,866	71,977
Freight	23,302	2,445	3,312	29,059	406	526	932	29,991
Telephone	38,063	17,742	10,630	66,435	5,363	11,544	16,907	83,342
Travel	6,611	37,722	2,964	47,297	5,145	401	5,546	52,843
Vehicle rentals and expense	300,121	59,064	65,085	424,270	10,328	17,644	27,972	452,242
Warehouse equipment	46,451	4,540	6,358	57,349	753	977	1,730	59,079
Warehouse supplies	104,793	6,640	9,338	120,771	4,471	1,429	5,900	126,671
	<u>\$ 35,649,468</u>	<u>\$ 2,315,907</u>	<u>\$ 3,435,888</u>	<u>\$ 41,401,263</u>	<u>\$ 1,038,281</u>	<u>\$ 1,967,811</u>	<u>\$ 3,006,092</u>	<u>\$ 44,407,355</u>

The accompanying notes are an integral part of the financial statements.

FOOD BANK OF SOUTH JERSEY, INC.
Statements of Cash Flows
For the Years Ended December 31, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Cash flows from operating activities		
Change in net assets	\$ 1,737,098	\$ 4,432,980
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	536,655	524,820
Realized and unrealized (gain)/loss	(511,443)	382,592
Donated food and non-food inventory	(735,812)	152,768
Change in value of assets held by community foundation	(88,613)	(94,346)
Provision on credit losses	-	60,000
Amortization of the right-of-use assets - operating leases	(214,720)	(121,365)
(Increase) decrease in		
Accounts receivable	171,686	(61,390)
Grants receivable	(107,648)	670,882
Interest receivable	10,449	(47,162)
Promises to give, less allowance for uncollectible	(385,728)	-
Inventory	(226,344)	(603,242)
Prepaid expenses	63,817	(96,180)
Increase (decrease) in		
Accounts payable and accrued expenses	508,000	306,027
Lease liability - operating	214,720	121,365
Refundable advances	(158,581)	(3,029,163)
Net cash provided by operating activities	<u>813,536</u>	<u>2,598,586</u>
Cash flows from investing activities		
Reinvestment of interest income - certificate of deposit	-	6,169
Proceeds from certificate of deposit	3,471,766	15,868
Purchases of investments	(3,412,239)	(2,145,511)
Purchases of property and equipment	(687,071)	(3,898,329)
Net cash used in investing activities	<u>(627,544)</u>	<u>(6,021,803)</u>
Net change in cash and cash equivalents	185,992	(3,423,217)
Cash and cash equivalents - beginning of year	<u>5,133,180</u>	<u>8,556,397</u>
Cash and cash equivalents - end of year	<u>\$ 5,319,172</u>	<u>\$ 5,133,180</u>
(including \$103,470 and \$413,814 reported as restricted at December 31, 2024 and 2023, respectively)		

The accompanying notes are an integral part of the financial statements.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements

Note 1: ORGANIZATION

Food Bank of South Jersey, Inc. (the "Organization") is a non-profit organization operating in Pennsauken, New Jersey. The Organization redirects potentially wasted food to more than 200 member feeding organizations. Its primary mission is to eliminate hunger and malnutrition in Camden, Burlington, Gloucester and Salem counties through various programs.

Program Services – The solicitation of donations of high quality nutritious surplus foods and non-essentials and providing these at a minimum cost to non-profit agencies who distribute them directly to the needy. The Organization also assists in the development of agencies responsible for directly distributing food and non-food items and extends food bank services to underserved communities within the four counties served.

Health and Wellness – Providing the tools and resources necessary to the four counties served to ensure the people of those counties lead a sustainable healthy life. This is accomplished by hosting classroom instruction and hands-on cooking classes to teach nutritional awareness, implementing physical activity programs, and providing support that impacts the emotional well-being of the people being served.

Children, Family, and Seniors programs – The Organization has established several children and senior programs that include the following: the After School Snack program which provides several sites where children can receive nutritionally balanced meals, the School Pantry that delivers food to selected schools, Summer Meals which provides breakfast, lunch, and dinner to children throughout the summer, Weekend Pack provides prepacked meals for children on weekends, and the Senior Nutrition Resource Supplement programs in which low-income seniors can receive supplemental food boxes. Also, the Organization advocates the means that will eliminate hunger and malnutrition and the poverty that is their cause by helping with Supplemental Nutrition Assistance Program (SNAP) applications. SNAP is New Jersey's food assistance program that can help to buy groceries needed to eat and be healthy. The Organization can distribute donated and purchased food provided by grants and donated food by individuals, businesses, other non-profit organizations and federal and state government programs.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of financial statement presentation – The financial statements have been prepared on the accrual basis of accounting and in conformity with the standards promulgated by the American Institute of Certified Public Accountants in its audit guide for non-profit organizations. Financial statement presentation also follows the recommendations of the relevant accounting standards which require the Organization to report information regarding their financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Use of estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Operating activities – Operating activities reflect all transactions increasing or decreasing net assets except those items associated with long-term investments such as contributions for endowment and facilities and equipment, investment returns in excess of amounts designated for current operations, and unrealized gains and losses on investments.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Food contributed and distributed – During the year, the Organization distributed 10.5 million pounds of donated food without donor restrictions to qualified charitable feeding programs. Furthermore, approximately 4.2 million pounds of food was received from the U.S. Department of Agriculture under The Emergency Food Assistance Program (TEFAP) and was distributed to qualified charitable feeding programs.

In the accompanying financial statements, food donations without donor restrictions are valued at \$1.97 and \$1.93 per pound for the years ended December 31, 2024 and 2023, respectively, based on a study completed by Feeding America, Inc. Food received under TEFAP is valued by weight at approximately \$1.47 and \$1.43 per pound for the years ended December 31, 2024 and 2023.

In addition, Food Bank of South Jersey, Inc. is the recipient of a NJ State Food Purchase Program (SFPP) grant in which it receives money to purchase and distribute food. Approximately 881,000 and 765,000 pounds of food was distributed through this program for the years ended December 31, 2024 and 2023, respectively.

Cash and cash equivalents – For the purpose of the statement of cash flows, cash and cash equivalents includes unrestricted time deposits and highly liquid debt instruments with original maturities of three months or less.

Restricted cash – Amounts classified as restricted cash represent deposits received for the State Food Purchase Program.

Accounts receivable – The Organization's accounts receivable consists primarily of amounts due from donors from special events, less an allowance for credit losses. The amount of the allowance for credit losses is a significant estimate used in preparing these financial statements, and it is at least reasonably possible that the amount of the estimate will change within the next year.

Grants receivable – The Organization's grants receivable consists primarily of amounts due from federal and state agencies.

Promises to give – Unconditional promises to give are recognized as revenue in the period received and as assets. They are stated at net realizable value. Conditional promises to give are recognized only when the conditions, on which they depend, are substantially met and the promises become unconditional. The Organization had promises to give amounting to \$385,728 and \$0 at December 31, 2024 and 2023, respectively.

Investments - The organization records investment purchases of brokered certificates at cost. Thereafter, investments are reported at their fair values in the statements of financial position. Investments that can be readily converted to cash without exit charges are classified as short-term investments and other investments are classified as long-term investments in the statement of financial position. Net investment return/(loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Certificates of deposit – Certificates of deposit with original maturities greater than three months that are not debt securities are presented separately from other investments. Those with original maturities greater than three months and remaining maturities less than one year are classified as short-term. Those with remaining maturities greater than one year are classified as non-current.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Assets held by community foundation – During 2021 the Organization established a Hunger Relief fund that is held by the Community Foundation of New Jersey and consists of government securities and publicly traded funds. The assets held are reflected in the accompanying financial statements at fair values on the statements of financial position.

Property and equipment – Land, buildings and building improvements, furniture, equipment and transportation equipment are recorded at cost, except for donated items which are recorded at the fair market value on the date of donation. Depreciation is provided over the estimated useful lives of the assets using the straight-line method. The estimated useful lives are as follows:

Building and building improvements	10-40 years
Furniture, equipment and transportation equipment	5-10 years

Repairs and maintenance, which do not extend the useful lives of the related assets, are expensed as occurred.

Compensated absences – Employees of the Organization are entitled to paid vacation, paid sick days and personal days off depending on scheduled work hours, length of service and other factors. Days earned are accrued annually as an expense. At December 31, 2024 and 2023, the Organization had accrued vacation totaling \$107,928 and \$116,947, respectively. This amount is included in “accounts payable and accrued expense” on the balance sheet.

Net assets – Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for donated food inventory.

Net assets with donor restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Inventory – The Organization maintains a substantial quantity of food items in inventory at all times. This inventory consists primarily of USDA and state donated commodities (valued at approximately \$804,877 and \$730,347 for the years ended December 31, 2024 and 2023, respectively) and other foods and goods donated by third-party suppliers valued at approximately \$945,798 and \$284,516 for the years ended December 31, 2024 and 2023, respectively. Donated inventory items were valued at \$1.97 and \$1.93 per pound for the years ended December 31, 2024 and 2023, respectively, which is the approximate average wholesale value of one pound of donated product at the national level as outlined in the *Product Valuation Survey Methodology*, June 11, 2024 prepared by Feeding America, a national food bank network nonprofit corporation. RSM US LLP, an international accounting firm, has performed certain agreed-upon procedures in accordance with standards established by the American Institute of Certified Public Accountants solely to assist Feeding America with respect to determining the approximate average wholesale value of one pound of donated product at the national level. Their report is available upon request. USDA commodities are valued at \$1.47 and \$1.43 per pound for the years ended December 31, 2024 and 2023, respectively.

In addition, inventory is recorded at cost and includes food items purchased in the Co-Op program, for agencies, or direct distribution. This inventory amount was \$1,608,562 and \$1,382,218 for the years ended December 31, 2024 and 2023, respectively.

Refundable advances – Refundable advances includes amounts received as grants that are potentially due back to the grantor if conditions aren't met.

Advertising expense – The Organization uses advertising to promote its programs among the audience it serves. The costs of advertising are expensed as incurred. Advertising expense was \$203,076 and \$214,060 for the years ended December 31, 2024 and 2023, respectively.

Functional expense allocation – The costs of providing program and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among program services and support services. Such allocations are determined by management on an equitable basis. Salaries and wages, payroll taxes, and employee benefits are allocated based on estimates of time and effort. All other expenses are allocated based on the food distribution percentage of each program.

Income taxes – The Organization claims exemption from federal and state income taxes under section 501(c)(3) of the Internal Revenue Code, and accordingly, do not record a provision for income taxes on related income.

The Organization regularly reviews and evaluates its tax positions taken in previously filed information returns and as reflected in its financial statements, with regard to issues affecting its tax exempt status, unrelated business income, and related matters. The Organization believes that in the event of an examination by taxing authorities, the Organization's positions would prevail based upon the technical merits of such positions. Therefore, the Organization has concluded that no tax benefits or liabilities are required to be recognized in accordance with the new requirements.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition

- Grants – Grant revenue includes federal, state, and county grant funding based on grant agreements. The Organization recognizes revenue as eligible expenditures are incurred. Advances from government agencies are recorded as refundable advances. Eligible expenditures incurred in excess of grant fund reimbursements are recorded as receivables. Any of the funding sources may, at their discretion, request reimbursement for expenses or return of funds, or both as a result of any noncompliance with the terms of the grant.
- Corporation and foundation grants – The Organization also receives grants from corporations and foundations. These grants may have certain requirements that must be met in order for the organization to recognize the related revenue. When such requirements are not met, any advances are classified as liabilities in the statement of financial position.
- Donated food – Donated food is accounted for by weight throughout the year and valued at year-end using the weighted-average wholesale value per pound of food, as determined by an annual study performed by Feeding America (a national organization for food banks).
- Contributions – The Organization records contributions when received as with or without donor restrictions, depending on the existence or nature of any donor restrictions. All donor support is reported as an increase in net assets with or without donor restrictions depending on the nature of the restriction. When a time restriction expires, or when a use restriction is met, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions with donor restrictions whose restrictions are met within the same year as received are reflected as contributions without restrictions in the accompanying financial statements.
- Special events – Revenue from special events is recorded equal to the cost of direct benefits to donors and contribution revenue is recognized for the difference.
- Donated services and in-kind donations – Volunteers contribute significant amounts of time to program services, administration, and fundraising and development activities. However, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation and are reported as without donor restrictions unless explicit donor stipulations specify how donated assets must be used.
- Other revenues – The Organization teaches nutrition classes and earns related revenue based on individual corporate agreements, sells scrap pallets and record insurance reimbursements.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 3: CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of the following:

	December 31,	
	<u>2024</u>	<u>2023</u>
Unrestricted – cash in bank	\$ 5,215,702	\$ 4,719,366
Restricted – state food purchase program	<u>103,470</u>	<u>413,814</u>
	<u>\$ 5,319,172</u>	<u>\$ 5,133,180</u>

Note 4: LIQUIDITY AND AVAILABILITY

The Organization strives to maintain financial assets to meet 90 days of operating expenses. As part of its liquidity plan, excess cash is invested in money market accounts held at various banks.

The Organization's financial assets available within one year to meet cash needs for general expenditures are as follows at December 31:

	<u>2024</u>	<u>2023</u>
Financial assets:		
Cash and cash equivalents	\$ 5,319,172	\$ 5,133,180
Investments	1,028,277	3,988,600
Accounts receivable	22,155	193,841
Grants receivable	436,044	328,396
Interest receivable	36,713	47,162
Promises to give	<u>180,810</u>	<u>-</u>
Total financial assets	7,023,171	9,691,179
Less amounts not available to be used within one year:		
Restricted cash	(103,470)	(413,814)
Net assets with donor restrictions – purpose restricted	<u>(598,224)</u>	<u>(591,459)</u>
Financial assets available within one year to meet cash needs for general expenditures within one year	<u>\$ 6,321,477</u>	<u>\$ 8,685,906</u>

As disclosed in Note 15, the Organization also has a \$2,500,000 line of credit available for cash flow needs.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 5: PROMISES TO GIVE

The Organization launched a major gift campaign in 2024 with expected multi-year impact on promises to give to achieve strategic goals.

Unconditional promises to give consist of the following as of December 31:

	2024	2023
Annual Fund	\$ 89,540	\$ -
Feed South Jersey Fund	117,662	-
Building Improvements	84,044	-
Programs and Services	134,471	-
Total	425,717	-
Less: current portion	180,810	-
	244,907	-
Less: discount on promises	18,942	-
Less: allowance	21,047	-
Promises to give, long-term portion	\$ 204,918	\$ -

Unconditional promises to give for the Organizations gift campaign consist of the following as of December 31, 2024:

Due Within	Gross Promise	Discount to Net Present Value	Allowance for Uncollectible Promises	Net Promises
1 Year	\$ 180,810	\$ -	\$ -	\$ 180,810
2 – 5 Years	244,907	(18,942)	(21,047)	204,918
Total	\$ 425,717	\$ (18,942)	\$ (21,047)	\$ 385,728

The Organization evaluated the discount on promises to give of 4.5% based on the Treasury rate for the length of the pledge. The allowance for uncollectible promises was determined based on an estimate of 5% until actual experience can be evaluated.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 6: PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

	December 31,	
	<u>2024</u>	<u>2023</u>
Land	\$ 1,640,262	\$ 435,462
Building and improvements	8,003,453	9,084,946
Furniture and office equipment	2,683,991	2,608,494
Construction in progress	375,055	-
Transportation equipment	447,776	388,614
	<u>13,150,537</u>	<u>12,517,516</u>
Less accumulated depreciation	<u>4,818,652</u>	<u>4,336,047</u>
Net property and equipment	<u>\$ 8,331,885</u>	<u>\$ 8,181,469</u>

Depreciation expense was \$536,655 and \$524,820 for the years ended December 31, 2024 and 2023, respectively.

Note 7: FAIR VALUE MEASUREMENTS AND DISCLOSURES

Fair value is the exchange price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A three-level disclosure hierarchy has been established to indicate the level of judgment used to estimate fair value measurements:

Level 1 – Uses unadjusted quoted prices that are available in active markets for identical assets or liabilities as of the reporting date.

Level 2 – Uses inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Uses inputs that are unobservable, supported by little or no market activity and reflect significant management judgment. These values are generally determined using pricing models that utilize management's estimates of market participant assumptions.

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs. This pricing methodology applies to the Organization's Level 1 investments such as fixed income mutual funds and equity securities. The Organization also invests in corporate bonds and CDs traded in the financial markets. These CDs are valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates, and market-rate assumptions, and are classified within Level 2.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 7: FAIR VALUE MEASUREMENTS AND DISCLOSURES

The table below sets forth, by level, the Organization's financial assets that were accounted for at fair value as of December 31, 2024. The table does not include either cash on hand or assets that are measured at historical cost or any basis other than fair value.

Fair Value Measurements as of December 31, 2024				
	Total	Quoted prices in active markets for identical assets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Brokered certificates of deposits	\$ 5,875,562	\$ -	\$ 5,875,562	\$ -
U.S. Equities	27,724	27,724	-	-
	<u>\$ 5,903,286</u>	<u>\$ 27,724</u>	<u>\$ 5,875,562</u>	<u>\$ -</u>

The table below sets forth, by level, the Organization's financial assets that were accounted for at fair value as of December 31, 2023. The table does not include either cash on hand or assets that are measured at historical cost or any basis other than fair value.

Fair Value Measurements as of December 31, 2023				
	Total	Quoted prices in active markets for identical assets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Brokered certificates of deposits	\$ 5,585,095	\$ -	\$ 5,585,095	\$ -
	<u>\$ 5,585,095</u>	<u>\$ -</u>	<u>\$ 5,585,095</u>	<u>\$ -</u>

Note 8: INVESTMENTS

Investments at fair value consist of the following as of December 31,:

	<u>2024</u>	<u>2023</u>
Brokered certificates of deposit	\$ 5,875,562	\$ 5,585,095
Equities - stocks	<u>27,724</u>	<u>-</u>
	<u>\$ 5,903,286</u>	<u>\$ 5,585,095</u>

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 8: INVESTMENTS (continued)

Investment return is summarized as follows as of December 31:

	<u>2024</u>	<u>2023</u>
Interest and dividend income	\$ 379,539	\$ 286,722
Realized gain	1,911	6,909
Investment fees	<u>(9,776)</u>	<u>(8,572)</u>
Investment income	371,674	285,059
Net unrealized gains	<u>139,769</u>	<u>97,533</u>
	<u>\$ 511,443</u>	<u>\$ 382,592</u>

Note 9: ASSETS HELD BY COMMUNITY FOUNDATION

Assets held by Community Foundation consist of the following at:

	Fair Value Measurements at Report Date Using Significant Unobservable Inputs (Level 3)
Year ended December 31, 2024	Assets held by Community Foundation
Balance at December 31, 2023	\$ 870,799
Purchases/contributions of investments	133,725
Investment return, net	<u>88,613</u>
Balance at December 31, 2024	<u>\$ 1,093,137</u>

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 9: ASSETS HELD BY COMMUNITY FOUNDATION (continued)

Assets held by Community Foundation consist of the following at:

	Fair Value Measurements at Report Date Using Significant Unobservable Inputs (Level 3)	Assets held by Community Foundation
Year ended December 31, 2023		
Balance at December 31, 2022	\$ 610,029	
Purchases/contributions of investments	166,424	
Investment return, net	94,346	
	<u> </u>	
Balance at December 31, 2023	<u>\$ 870,799</u>	

Note 10: LEASES

Leases - The Organization leases office equipment from various vendors under a non-cancelable lease agreement. The following summarizes the line items in the statements of Food Bank of South Jersey, Inc., which include amounts for operating leases as of December 31, 2024:

	<u>2024</u>	<u>2023</u>
Operating Leases		
Operating lease right-of-use assets	<u>\$ 944,644</u>	<u>\$ 925,257</u>
Operating lease liabilities – current portion	\$ 195,513	\$ 169,207
Operating lease liabilities – long-term portion	<u>749,151</u>	<u>756,050</u>
	<u>\$ 944,664</u>	<u>\$ 925,257</u>

The following summarizes the weighted average remaining lease term and discount rate as of December 31,:

	<u>2024</u>	<u>2023</u>
Weighted Average Remaining Lease Term		
Operating lease	5.24 years	5.64 years
Weighted Average Discount Rate		
Operating lease	3.25%	2.85%

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 10: LEASES (continued)

The maturities of lease liabilities as of December 31, 2024 are as follows:

Year Ending December 31:

2025	\$	224,380
2026		223,330
2027		218,080
2028		218,080
2029		85,422
Thereafter		<u>131,316</u>
Total lease payments		1,100,608
Less: imputed interest		<u>155,944</u>
Present value of lease liabilities	\$	<u>944,664</u>

Supplemental cash flow information related to leases was as follows for the year ended December 31,:

	<u>2024</u>	<u>2023</u>
Operating cash flows from operating leases	<u>\$ 214,720</u>	<u>\$ 160,130</u>

Note 11: REFUNDABLE ADVANCES

The Organization has recorded refundable advances for contributions where cash has been received but conditions to recognize revenue have not been yet, as described in the table below:

	December 31,	
	<u>2024</u>	<u>2023</u>
State Grant – NJDA	\$ 834,184	\$ 866,917
State food purchase program	117,278	344,857
Other advances	<u>326,668</u>	<u>224,937</u>
	<u>\$ 1,278,130</u>	<u>\$ 1,436,711</u>

Risk of refundability is considered low given the Organization's history in satisfactorily meeting the grant requirements.

Note 12: RETIREMENT PLAN

The Food Bank of South Jersey, Inc. has in effect a retirement plan covering all eligible employees. Full time employees are eligible after one full year of service. The Food Bank's contribution was \$178,263 and \$149,326 for the years 2024 and 2023, respectively, which is included in employee benefits.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 13: NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for various purposes from the following donors:

	December 31,	
	<u>2024</u>	<u>2023</u>
Food purchase	\$ 13,152	\$ 15,900
Time restriction	-	30,000
Program expense	198,500	350,429
Food collective	27,527	82,500
New building	144,385	12,000
Hunger Relief fund	214,660	100,630
	<u>\$ 598,224</u>	<u>\$ 591,459</u>

Net assets released from restrictions during the year were \$581,533 and \$809,085 for grants whose donor restrictions were met during the years ended December 31, 2024 and 2023, respectively.

Note 14: IN-KIND CONTRIBUTIONS

Food and non-food – The Organization receives donated and government food, which is recorded as federal and state grants, donated food, and donated – non-food items on the accompanying statement of activities. In-kind food contributions are valued at fair value based on the per pound valuation as described in Note 2. Donated non-food items are measured at estimated fair values.

Other in-kind goods/services – The Organization also receives donated services which include professional fees, computer support, legal, freight, marketing, and landscaping services. These services are valued using the fair value of billing rates at the time the services were received.

The Organization's financial statements include the following in-kind contributions revenue and support:

	December 31,	
	<u>2024</u>	<u>2023</u>
Food and non-food	\$ 28,395,058	\$ 23,809,665
Other in-kind goods/services	63,987	85,401
	<u>\$ 28,459,045</u>	<u>\$ 23,895,066</u>

Note 15: LINE OF CREDIT

The Organization was granted a line of credit in the amount of \$2,500,000 with an interest rate of the floating Wall Street Journal Prime Rate minus .50%, that matures on July 1, 2025. At December 31, 2024 and 2023, \$0 was drawn on the line. The line is secured by a security interest in all business assets on the property excluding real estate owned by the Organization. The Organization is in compliance with the financial covenants of the line of credit agreement. Total interest expense was \$0 at December 31, 2024 and 2023.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to the Financial Statements (continued)

Note 16: CONCENTRATION OF CREDIT RISK

The Organization maintains its cash in bank accounts and other financial institutions, which, at times may exceed federally insured limits or collateralized amounts. The Organization has bank accounts that are fully insured through the Intrafi product. The Organization has not experienced any loss in such accounts. As of December 31, 2024 and 2023, the Organization had uninsured cash balances of \$0 for both years.

Note 17: CONTINGENCY

The financial information and conditions included in these financial statements and supplemental information is subject to possible audit by the New Jersey Department of Agriculture which administers both major programs, and other grantors. Failure to fulfill the conditions of the grant could result in the return of funds to the grantors and loss of future grants. Management deems the contingency remote and believes that it has either complied with the conditions of the grants or has implemented appropriate corrective action, where necessary.

The Organization is occasionally involved in certain legal claims arising in the ordinary course of operations. In the opinion of management, all matters are adequately covered by insurance or are without merit.

Note 18: SUBSEQUENT EVENTS

There are potential cuts to programs from the Federal and New Jersey State budgets for the Organization and the impact has not yet been determined. In addition, the organization is negotiating a shared service agreement with Philabundance as required by the Feeding America membership agreement. If an agreement is not reached; Feeding America could place the Organization on probation and withhold on member grants and funding and allocation of products.

On June 25, 2025, the line of credit for \$2,500,000 was extended with an effective date of July 1st, 2025 and the maturity date of the Note for 18 months to January 1, 2027, at the same terms referenced in Note 15.

Subsequent events were evaluated through July 8, 2025, the date the financial statements were available to be issued.

**FOOD BANK OF SOUTH JERSEY, INC.
REPORTS AND SCHEDULES REQUIRED BY GOVERNMENT
AUDITING STANDARDS AND THE SINGLE AUDIT ACT**

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Trustees of
Food Bank of South Jersey, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Food Bank of South Jersey, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated July 8, 2025.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Food Bank of South Jersey, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Food Bank of South Jersey, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Food Bank of South Jersey, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Food Bank of South Jersey, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Bowman & Company LLP

Certified Public Accountants

Voorhees, New Jersey
July 8, 2025

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON
INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE AND STATE
OF NEW JERSEY CIRCULAR 15-08 OMB**

To the Board of Trustees of
Food Bank of South Jersey, Inc.

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Food Bank of South Jersey, Inc.'s compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* and New Jersey State *Grant Compliance Supplement* that could have a direct and material effect on each of Food Bank of South Jersey, Inc.'s major federal programs for the year ended December 31, 2024. Food Bank of South Jersey, Inc.'s major federal and state programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Food Bank of South Jersey, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2024.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance); and the audit requirements of the State of New Jersey Circular 15-08 OMB, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid*. Our responsibilities under those standards, the Uniform Guidance, and State of New Jersey Circular 15-08 OMB are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Food Bank of South Jersey, Inc and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Food Bank of South Jersey, Inc.'s compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Food Bank of South Jersey, Inc.'s federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Food Bank of South Jersey, Inc.'s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, the Uniform Guidance, and the State of New Jersey Circular 15-08 OMB will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Food Bank of South Jersey, Inc.'s compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, the Uniform Guidance, and the State of New Jersey Circular 15-08 OMB, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Food Bank of South Jersey, Inc.'s compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Food Bank of South Jersey, Inc.'s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance and the State of New Jersey Circular 15-08 OMB, but not for the purpose of expressing an opinion on the effectiveness of Food Bank of South Jersey, Inc.'s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance and State of New Jersey Circular 15-08 OMB. Accordingly, this report is not suitable for any other purpose.



Bowman & Company LLP
Certified Public Accountants
& Consultants

Voorhees, New Jersey
July 8, 2025

FOOD BANK OF SOUTH JERSEY, INC.
Schedule of Expenditures of Federal Awards
For the Year Ended December 31, 2024

Federal Grantor / Program Title	Assistance Listing Number	Federal Award Identification Number	State or Pass-Through Grantor Number	Grant Period		Expenditures			Passed through to Subrecipients
				From	To	From Pass-Through Awards	From Direct Awards	Total	
U.S. Department of Agriculture									
Pass through New Jersey Department of Agriculture									
Division of Food and Nutrition									
Food Distribution Cluster:									
The Emergency Food Assistant Program (TEFAP)									
Food Commodities - non cash assistance	10.569	n/a	n/a	10/1/2023	9/30/2024	\$ 3,873,763	\$ -	\$ 3,873,763	\$ -
Administrative costs	10.568	221NJ824Y8105	n/a	10/1/2023	9/30/2024	126,554	-	126,554	-
Food Commodities - non cash assistance	10.569	n/a	n/a	10/1/2024	9/30/2025	1,333,517	-	1,333,517	-
Administrative costs	10.568	231NJ824Y8105	n/a	10/1/2024	9/30/2025	46,810	-	46,810	-
CCC - non cash assistance	10.569	n/a	n/a	1/1/2024	12/31/2024	994,667	-	994,667	-
Administrative costs - SNAP-TFP bonus	10.568	211NJ874J7003	n/a	10/1/2023	9/30/2024	212,369	-	212,369	-
Administrative costs - TEFAP bonus	10.568	211NJ874J7003	n/a	10/1/2023	9/30/2024	27,149	-	27,149	-
Total Food Distribution Cluster						6,614,829	-	6,614,829	-
Pass through New Jersey Department of Health									
Division of Family Health Services									
SNAP Cluster									
State Administrative Matching Grants for the Supplemental Nutrition Assistance Program	10.561	25NJ461Q7503	25NJ461Q7503	10/1/2024	9/30/2025	218,057	-	218,057	-
State Administrative Matching Grants for the Supplemental Nutrition Assistance Program	10.561	241NJ404S2514	241NJ404S2514	10/1/2023	9/30/2024	509,750	-	509,750	-
Pass through New Jersey Department of Agriculture									
Division of Food and Nutrition									
SNAP Outreach Program	10.561	25NJ461Q7503	FB25004	10/1/2024	9/30/2025	48,924	-	48,924	-
SNAP Outreach Program	10.561	241NJ404S2514	806418257	10/1/2023	9/30/2024	126,782	-	126,782	-
Total SNAP Cluster						903,513	-	903,513	-
CCC - Administrative Costs	10.187	FAFNPV23C0806	n/a	1/1/2023	12/31/2023	80,619	-	80,619	-
Total U.S. Department of Agriculture						\$ 7,598,961	\$ -	\$ 7,598,961	\$ -

The accompanying Notes to the Schedule of Expenditures of Federal Awards and State Financial Assistance are an integral part of this schedule.

FOOD BANK OF SOUTH JERSEY, INC.
Schedule of Expenditures of Federal Awards (continued)
For the Year Ended December 31, 2024

Federal Grantor / Program Title	Assistance Listing Number	Federal Award Identification Number	State or Pass-Through Grantor Number	Grant Period		Expenditures			Passed through to Subrecipients
				From	To	From Pass-Through Awards	From Direct Awards	Total	
U.S. Department of Homeland Security									
Pass through Community Planning Advocacy Council									
Emergency Food and Shelter National Board Program - Phase 40	97.024	EMW-2022-FS-00002	n/a	1/1/2024	12/31/2024	\$ 70,000	\$ -	\$ 70,000	\$ -
Total U.S. Department of Homeland Security						70,000	-	70,000	-
U.S. Department of Housing and Urban Development									
CDBG - Entitlement Grants Cluster									
Community Development Block Grant (CDBG) - Gloucester County	14.218	B-24-UC-34-0109	n/a	9/1/2024	8/31/2025	31,107	-	31,107	-
Community Development Block Grant (CDBG) - Camden County	14.218	B-23-UC-34-0109	n/a	9/1/2023	8/31/2024	40,012		40,012	
Community Development Block Grant (CDBG) - Camden County	14.218	B-24-UC-34-0107	n/a	7/1/2024	6/30/2025	5,083		5,083	
Community Development Block Grant (CDBG) - Burlington County	14.218	B-24-UC-34-0005	n/a	10/1/2024	9/30/2025	6,029		6,029	
Community Development Block Grant (CDBG) - Burlington County	14.218	B-23-UC-34-0005	n/a	7/1/2023	9/30/2024	19,204	-	19,204	-
Total CDBG - Entitlement Grants Cluster						101,435	-	101,435	-
Community Project Funding - Economic Development	14.251	B-23-P-NJ-1006	n/a	10/2/2023	8/31/2031	-	205,437	205,437	-
Total U.S. Department of Housing and Urban Development						101,435	205,437	306,872	-
Total Federal Awards						<u>\$ 7,770,396</u>	<u>\$ 205,437</u>	<u>\$ 7,975,833</u>	<u>\$ -</u>

The accompanying Notes to the Schedule of Expenditures of Federal Awards and State Financial Assistance are an integral part of this schedule.

FOOD BANK OF SOUTH JERSEY, INC.
Schedule of Expenditures of State Financial Assistance
For the Year Ended December 31, 2024

<u>State Grantor / Program Title</u>	<u>State Grant Award Number or Account Number</u>	<u>Grant Award Period</u>		<u>Current Year's Grant Expenditures</u>	<u>(Memo Only) Total Grant Expenditures to Date</u>
		<u>From</u>	<u>To</u>		
State of New Jersey Department of Agriculture					
Division of Food and Nutrition					
State Food Purchase Program (SFPP) - non cash assistance	100-010-3350-064-055020	7/1/2024	6/30/2025	\$ 272,261	\$ 272,261
State Food Purchase Program (SFPP) - non cash assistance	100-010-3350-064-055020	7/1/2023	6/30/2024	725,230	1,049,958
State Food Purchase Program (SFPP) - administrative cost	100-010-3350-064-055020	7/1/2024	6/30/2025	34,042	34,042
State Food Purchase Program (SFPP) - administrative cost	100-010-3350-064-055020	7/1/2023	6/30/2024	80,299	120,018
				<u>1,111,832</u>	<u>1,476,279</u>
Community Food Pantry	N/A	10/1/2023	9/30/2024	<u>13,632</u>	<u>13,632</u>
NJDOA-FBSJ Grant Agreement	N/A	7/1/2023	6/30/2024	5,540,816	12,750,000
NJDOA-FBSJ Grant Agreement	N/A	7/1/2024	6/30/2025	<u>7,241,917</u>	<u>7,241,917</u>
				<u>12,782,733</u>	<u>19,991,917</u>
Office of Homeland Security and Preparedness (OHSP)	N/A	1/1/2023	12/31/2024	<u>35,650</u>	<u>35,650</u>
Total State of New Jersey Department of Agriculture				<u>13,943,847</u>	<u>21,517,478</u>
Total State Awards				<u>\$ 13,943,847</u>	<u>\$ 21,517,478</u>

The accompanying Notes to Financial Statements and Notes to the Schedule of Expenditures of Federal Awards and State Financial Assistance are an integral part of this schedule.

FOOD BANK OF SOUTH JERSEY, INC.
Notes to Schedule of Expenditures of Federal Awards and State Financial Assistance
For the Year Ended December 31, 2024

Note 1: GENERAL

The accompanying schedule of expenditures of federal awards and state financial assistance present the activity of all federal and state award programs of the organization. All federal and state awards, with current year activity, received directly from federal, state, and local agencies, as well as federal and state awards passed through other government agencies, are included in the schedule.

Note 2: BASIS OF ACCOUNTING

The accompanying schedules of expenditures of federal awards and state financial assistance are presented using the accrual basis of accounting. This basis of accounting is described in Note 2 to the organization's financial statements. The information in these schedules is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) and State of New Jersey Circular 15-08 OMB. The Organization has elected to use the 10-percent de minimis indirect cost rate allowed under Uniform Guidance.

Note 3: RELATIONSHIP TO FINANCIAL STATEMENTS

Amounts reported in the accompanying schedule agree, in all material respects, with the amounts reported in related federal and state financial statements.

Note 4: RELATIONSHIP TO FEDERAL AND STATE FINANCIAL REPORTS

Amounts reported in the accompanying schedules agree, in all material respects, with the amounts reported in related federal and state financial reports. However, the basis of accounting prescribed by the pass-through agency for the preparation of expenditure reports is different than the accrual basis of accounting. The basic difference between the two bases of accounting is that the equipment purchased with program funds are included as expenditures in the expenditure reports, while GAAP requires these items to be capitalized and depreciated over their useful lives.

Note 5: MAJOR PROGRAMS

Major programs are identified in the Summary of Auditor's Results section of the Schedule of Findings and Questioned Costs.

Section 1- Summary of Auditor's Results

FOOD BANK OF SOUTH JERSEY, INC.
Schedule of Findings and Questioned Costs
For the Year Ended December 31, 2024

Section 1- Summary of Auditor's Results (Cont'd)

State Financial Assistance

Internal control over compliance:

Material weaknesses identified? ☐ yes ☒ none noted

Were significant deficiencies identified that were
not considered to be material weaknesses? ☐ yes ☒ none noted

Type of auditor's report on compliance for major programs Unmodified

Any audit findings disclosed that are required to be reported in
accordance with New Jersey Circular 15-08 OMB? ☐ yes ☒ none noted

Identification of major programs:

<u>GMIS Numbers</u>	<u>Name of State Program</u>
<u>N/A</u>	<u>NJDOA-FBSJ Grant Agreement</u>
<u>N/A</u>	<u>State Food Purchase Program (SFPP)</u>
<u> </u>	<u> </u>
<u> </u>	<u> </u>
<u> </u>	<u> </u>

Dollar threshold used to determine Type A programs \$ 750,000

Auditee qualified as low-risk auditee? ☒ yes ☐ no

FOOD BANK OF SOUTH JERSEY, INC.
Schedule of Findings and Questioned Costs
For the Fiscal Year Ended December 31, 2024

Part II- Schedule of Current Year Financial Statement Findings

– NOT APPLICABLE –

FOOD BANK OF SOUTH JERSEY, INC.
Schedule of Findings and Questioned Costs
For the Fiscal Year Ended December 31, 2024

Part III - Schedule of Current Year Federal Award and
State Financial Assistance Findings and Questioned Costs

– NOT APPLICABLE –

FOOD BANK OF SOUTH JERSEY, INC.
Schedule of Findings and Questioned Costs
For the Fiscal Year Ended December 31, 2024

Part III - Schedule of Prior Year Federal Award and
State Financial Assistance Findings and Questioned Costs

This section identifies the significant deficiencies, material weaknesses, and instances of noncompliance, questioned costs, related to the audit of major Federal programs, as required by Title 2 U.S. Code of Federal Regulations, Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)

Finding No. 2023-001

Federal Program Information

Food Distribution Cluster

10.565 – Commodity Supplemental Food Program

10.568 – Emergency Food Assistance Program (Administrative Costs)

10.569 – Emergency Food Assistance Program (Food Commodities) – Non-cash Assistance

Criteria or specific requirement

OMB Compliance Supplement Requirement E – Eligibility for Subrecipients

7 CFR sections 251.3(c)(2) – Agreements between State agencies and eligible recipient agencies, and between eligible recipient agencies. Prior to making donated foods or administrative funds available, State agencies must enter into a written agreement with eligible recipient agencies to which they plan to distribute donated foods and/or administrative funds. State agencies must ensure that eligible recipient agencies in turn enter into a written agreement with any eligible recipient agencies to which they plan to distribute donated foods and/or administrative funds before donated foods or administrative funds are transferred between any two eligible recipient agencies. All agreements entered into must contain the information specified in paragraph (d) of this section, and be considered permanent, with amendments to be made as necessary, except that agreements must specify that they may be terminated by either party upon 30 days' written notice. State agencies must ensure that eligible recipient agencies provide, on a timely basis, by amendment to the agreement, or other written documents incorporated into the agreement by reference if permitted under paragraph (d) of this section, any information on changes in program administration, including any changes resulting from amendments to Federal regulations or policy.

Condition

The Organization was unable to provide a written agreement with local distribution agencies prior to receiving a TEFAP distribution. For one of the 40 agencies selected for testing, the Organization was unable to provide a written TEFAP agreement with the local distribution agency (LDA)

Recommendation

It is recommended that the Organization improve their system of monitoring of LDA contracts to ensure all participating agencies have approved TEFAP contracts prior to receiving TEFAP foods for the entire contract period.

Questioned Costs

None noted

View of the Responsible Officials and Planned Corrective Actions

The Organization has established procedures to set consistent dates for annual in-person trainings and signing of contracts. The Organization will set up a schedule in excel with expiring dates to ensure no TEFAP food is distributed without a contract.

FOOD BANK OF SOUTH JERSEY, INC.
Schedule of Findings and Questioned Costs
For the Fiscal Year Ended December 31, 2024

Part IV – Status of Prior Year Financial Statement
Audit Findings

This section identifies the status of prior-year findings related to the financial statements and Federal and State awards that are required to be reports in accordance with Chapter 6.12 of *Government Auditing Standards*.

– NOT APPLICABLE –