

**THE JAMES BEARD FOUNDATION, INC.**  
**FINANCIAL STATEMENTS**  
**YEARS ENDED MARCH 31, 2025 AND 2024**

**THE JAMES BEARD FOUNDATION, INC.  
FOR THE YEARS ENDED MARCH 31, 2025 AND 2024**

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees  
The James Beard Foundation, Inc.

### Opinion

We have audited the accompanying financial statements of The James Beard Foundation, Inc. (the "Foundation") (a nonprofit organization), which comprise the statements of financial position as of March 31, 2025 and 2024, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The James Beard Foundation, Inc. as of March 31, 2025 and 2024, and the changes in its net assets (deficit) and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

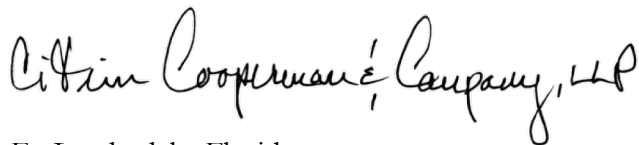
## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



Ft. Lauderdale, Florida  
September 29, 2025

**THE JAMES BEARD FOUNDATION, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**MARCH 31, 2025 AND 2024**

	<b>2025</b>	<b>2024</b>
<b><u>ASSETS</u></b>		
Current assets:		
Cash and cash equivalents	\$ 3,174,728	\$ 4,297,986
Board-designated cash and cash equivalents	753,566	1,242,174
Current portion of pledges receivable, net	1,000,600	1,110,700
Accounts receivable, net	1,104,612	792,128
Prepaid expenses and other assets	1,525,964	1,775,871
Total current assets	7,559,470	9,218,859
Property and equipment, net	2,385,944	2,065,408
Operating lease right-of-use asset	194,636	406,502
Other assets:		
Intangible assets	10,000	19,995
Pledges receivable, net	925,119	1,312,473
Total other assets	935,119	1,332,468
<b>TOTAL ASSETS</b>	<b>\$ 11,075,169</b>	<b>\$ 13,023,237</b>
<b><u>LIABILITIES AND NET ASSETS</u></b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 2,773,900	\$ 2,091,916
Refundable advances	1,388,542	2,394,000
Contract liabilities	1,636,262	2,632,761
Current portion of mortgage note payable, net	121,127	116,615
Current portion of government loan	3,888	3,783
Current portion of operating lease liability	235,978	243,990
Total current liabilities	6,159,697	7,483,065
Long-term liabilities:		
Mortgage note payable, net	714,797	835,576
Government loan, net of current portion	140,104	143,992
Operating lease liability, net of current portion	-	235,978
Total long-term liabilities	854,901	1,215,546
Total liabilities	7,014,598	8,698,611
Commitments and contingencies (Notes 8, 9, 13 and 14)		
Net assets (deficit):		
Without donor restrictions:		
Available for operations	(448,252)	(1,148,102)
Board-designated endowment	575,000	575,000
Total net assets (deficit) without donor restrictions	126,748	(573,102)
With donor restrictions:		
Purpose or time restricted	2,268,208	3,232,113
Endowments	1,665,615	1,665,615
Total net assets with donor restrictions	3,933,823	4,897,728
Total net assets	4,060,571	4,324,626
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 11,075,169</b>	<b>\$ 13,023,237</b>

See accompanying notes to financial statements.

**THE JAMES BEARD FOUNDATION, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED MARCH 31, 2025**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and revenue:			
Awards event sponsorships and ticket sales	\$ 5,648,292	\$ -	\$ 5,648,292
Grants and contributions	7,215,265	433,750	7,649,015
In-kind contributions	2,136,465	-	2,136,465
Interest income	252,875	-	252,875
Educational program fees and grants	1,562,393	-	1,562,393
House events	172,766	-	172,766
Patron program	359,662	-	359,662
Taste America special event - net of direct donor benefits of \$119,110	2,104,513	-	2,104,513
Other special events - net of direct donor benefits of \$55,475	3,490,957	-	3,490,957
Pier 57	1,523,286	-	1,523,286
Program advertising, publications and miscellaneous income	(17,938)	22,336	4,398
Net assets released from restrictions - satisfaction of program and time restrictions	<u>1,419,991</u>	<u>(1,419,991)</u>	<u>-</u>
Total support and revenue	<u>25,868,527</u>	<u>(963,905)</u>	<u>24,904,622</u>
Expenses:			
Program services:			
Scholarships	971,455	-	971,455
Education and impact	2,849,188	-	2,849,188
Member services	227,839	-	227,839
House events	370,750	-	370,750
Awards	5,317,166	-	5,317,166
Other events	3,865,766	-	3,865,766
Marketing and communications	1,837,445	-	1,837,445
Taste America	1,921,950	-	1,921,950
Pier 57	<u>2,812,562</u>	<u>-</u>	<u>2,812,562</u>
Total program services	<u>20,174,121</u>	<u>-</u>	<u>20,174,121</u>
Supporting services:			
Management and general	3,565,821	-	3,565,821
Fundraising	<u>1,428,735</u>	<u>-</u>	<u>1,428,735</u>
Total supporting services	<u>4,994,556</u>	<u>-</u>	<u>4,994,556</u>
Total expenses	<u>25,168,677</u>	<u>-</u>	<u>25,168,677</u>
Change in net assets	699,850	(963,905)	(264,055)
Net assets - beginning	<u>(573,102)</u>	<u>4,897,728</u>	<u>4,324,626</u>
<b>NET ASSETS - ENDING</b>	<u><u>\$ 126,748</u></u>	<u><u>\$ 3,933,823</u></u>	<u><u>\$ 4,060,571</u></u>

See accompanying notes to financial statements.

**THE JAMES BEARD FOUNDATION, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED MARCH 30, 2024**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and revenue:			
Awards event sponsorships and ticket sales	\$ 4,435,986	\$ -	\$ 4,435,986
Grants and contributions	4,949,445	1,581,460	6,530,905
In-kind contributions	2,655,642	-	2,655,642
Interest income	199,747	-	199,747
Educational program fees and grants	1,758,414	-	1,758,414
House events	148,189	-	148,189
Patron program	280,587	-	280,587
Taste America special event - net of direct donor benefits of \$158,000	1,821,785	-	1,821,785
Other special events - net of direct donor benefits of \$64,481	3,863,638	-	3,863,638
Pier 57	1,949,977	-	1,949,977
Program advertising, publications and miscellaneous income	6,831	23,872	30,703
Net assets released from restrictions - satisfaction of program and time restrictions	<u>775,033</u>	<u>(775,033)</u>	<u>-</u>
Total support and revenue	<u>22,845,274</u>	<u>830,299</u>	<u>23,675,573</u>
Expenses:			
Program services:			
Scholarship	579,604	-	579,604
Education and impact	2,430,464	-	2,430,464
Member services	221,057	-	221,057
House events	483,648	-	483,648
Awards	4,560,537	-	4,560,537
Other events	3,823,784	-	3,823,784
Marketing and communications	1,549,595	-	1,549,595
Taste America	1,482,213	-	1,482,213
Pier 57	<u>3,816,479</u>	<u>-</u>	<u>3,816,479</u>
Total program services	<u>18,947,381</u>	<u>-</u>	<u>18,947,381</u>
Supporting services:			
Management and general	3,272,132	-	3,272,132
Fundraising	<u>1,820,778</u>	<u>-</u>	<u>1,820,778</u>
Total supporting services	<u>5,092,910</u>	<u>-</u>	<u>5,092,910</u>
Total expenses	<u>24,040,291</u>	<u>-</u>	<u>24,040,291</u>
Change in net assets	(1,195,017)	830,299	(364,718)
Net assets - beginning	<u>621,915</u>	<u>4,067,429</u>	<u>4,689,344</u>
<b>NET ASSETS - ENDING</b>	<u>\$ (573,102)</u>	<u>\$ 4,897,728</u>	<u>\$ 4,324,626</u>

See accompanying notes to financial statements.

**THE JAMES BEARD FOUNDATION, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED MARCH 31, 2025**

	Program Services									Supporting Services			Direct Donor	Total	
	Scholarships	Education and Impact	Member Services	House Events	Awards	Other Events	Marketing and Communications	Taste America	Pier 57	Total Program Services	Management and General	Fundraising	Total Supporting Services		Benefit of Fundraising Events
Salaries	\$ 64,957	\$ 935,535	\$ 127,893	\$ 204,836	\$ 793,430	\$ 1,061,332	\$ 488,696	\$ 227,016	\$ 873,906	\$ 4,777,601	\$ 1,052,307	\$ 562,083	\$ 1,614,390	\$ -	\$ 6,391,991
Payroll taxes and employee benefits	14,803	213,204	29,146	46,681	180,819	241,873	111,372	51,736	199,159	1,088,793	239,816	128,098	367,914	-	1,456,707
Scholarship grants	717,358	-	-	-	-	-	-	-	-	717,358	-	-	-	-	717,358
Accounting and legal fees	-	1,368	-	-	413,635	-	-	-	1,521	416,524	1,145,826	6,840	1,152,666	-	1,569,190
Consultants and other professional fees	20,350	1,018,077	10,175	40,875	1,723,315	2,242,125	455,250	942,525	235,967	6,688,659	377,109	93,833	470,942	-	7,159,601
Office expense	-	7,532	-	189	1,665	1,205	63,305	657	2,724	77,277	62,193	43,345	105,538	-	182,815
Postage and shipping	-	1,812	-	-	40,199	99	151	6,424	61	48,746	4,279	1,656	5,935	-	54,681
Printing	-	5,133	910	-	11,079	2,999	1,706	1,471	3,472	26,770	298	4,719	5,017	-	31,787
Equipment rental and computer maintenance	-	4,745	8	6,883	4,337	4,688	3,646	32,988	13,626	70,921	27,478	4,167	31,645	-	102,566
Maintenance	-	6,039	-	7,746	4,060	6,090	4,736	-	61,361	90,032	55,359	5,826	61,185	-	151,217
Communications	-	-	-	-	-	-	989	1,650	-	2,639	-	-	-	-	2,639
Event and kitchen supplies	-	580	2,125	2,883	-	-	-	3,589	197,155	206,332	109	8,150	8,259	-	214,591
Design and layout	-	-	-	-	21,469	-	430,750	-	-	452,219	-	20,000	20,000	-	472,219
Event and meeting space rental	-	10,000	-	-	62,825	-	-	4,250	-	77,075	-	102,453	102,453	-	179,528
Event production	-	150,466	22,539	10,312	1,042,375	27,568	-	484,501	899,729	2,637,490	5,398	204,283	209,681	174,585	3,021,756
Invitations and programs	-	-	-	-	-	-	-	558	-	558	-	8,614	8,614	-	9,172
Promotional materials and decorations	-	18,840	16,541	-	278,600	980	28,976	35,808	1,823	381,568	18,100	43,589	61,689	-	443,257
Rent, utilities and real estate taxes	-	52,479	-	30,710	34,340	51,517	40,064	-	138,763	347,873	103,667	45,788	149,455	-	497,328
Telephone	-	3,924	-	1,318	4,668	4,357	3,993	650	2,638	21,548	10,053	3,517	13,570	-	35,118
Insurance	-	-	-	-	-	-	-	-	67,841	67,841	165,069	-	165,069	-	232,910
Travel and entertainment	3,987	279,328	1,006	364	570,341	53,108	16,970	88,263	26,364	1,039,731	93,354	76,970	170,324	-	1,210,055
Photography	-	38,542	-	-	41,636	8,100	29,679	15,253	17,900	151,110	-	6,000	6,000	-	157,110
Website and internet fees	-	2,591	-	403	28,663	1,875	116,504	-	971	151,007	4,701	2,076	6,777	-	157,784
Interest	-	-	-	-	-	-	-	-	-	-	38,570	-	38,570	-	38,570
Bank and credit card and other processing fees	-	1,823	5,923	190	24,991	2,317	-	18,364	27,211	80,819	47,085	3,589	50,674	-	131,493
Government registration fees	-	-	-	-	-	-	-	460	-	460	2,895	11,311	14,206	-	14,666
Other expenses	-	91	-	-	-	3,454	152	-	5,651	9,348	37,187	12,895	50,082	-	59,430
Bad debt	<u>150,000</u>	<u>45,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>100,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>295,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>295,000</u>
Depreciation and amortization	971,455	2,797,109	216,266	353,390	5,282,447	3,813,687	1,796,939	1,916,163	2,777,843	19,925,299	3,490,853	1,399,802	4,890,655	174,585	24,990,539
Less: expenses included with revenues on the statement of activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cost of direct benefits to donors	-	-	-	-	-	-	-	-	-	-	-	-	-	(174,585)	(174,585)
<b>TOTAL</b>	<u>\$ 971,455</u>	<u>\$ 2,849,188</u>	<u>\$ 227,839</u>	<u>\$ 370,750</u>	<u>\$ 5,317,166</u>	<u>\$ 3,865,766</u>	<u>\$ 1,837,445</u>	<u>\$ 1,921,950</u>	<u>\$ 2,812,562</u>	<u>\$ 20,174,121</u>	<u>\$ 3,565,821</u>	<u>\$ 1,428,735</u>	<u>\$ 4,994,556</u>	<u>\$ -</u>	<u>\$ 25,168,677</u>

See accompanying notes to financial statements.

**THE JAMES BEARD FOUNDATION, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED MARCH 30, 2024**

	Program Services									Supporting Services			Direct Donor Benefit of Fundraising Events	Total	
	Scholarships	Education and Impact	Member Services	House Events	Awards	Other Events	Marketing and Communications	Taste America	Pier 57	Total Program Services	Management and General	Fundraising			Total Supporting Services
Salaries	\$ 70,533	\$ 1,012,995	\$ 134,401	\$ 286,472	\$ 595,945	\$ 842,912	\$ 371,021	\$ 209,313	\$ 829,045	\$ 4,352,637	\$ 885,294	\$ 661,597	\$ 1,546,891	\$ -	\$ 5,899,528
Payroll taxes and employee benefits	15,299	219,727	29,153	62,138	129,266	182,835	80,478	45,402	179,827	944,125	192,028	143,506	335,534	-	1,279,659
Scholarship grants	443,000	-	-	-	-	-	-	-	-	443,000	-	-	-	-	443,000
Grants to other organizations	-	-	-	-	-	-	-	-	-	-	4,560	-	4,560	-	4,560
Accounting and legal fees	-	173,529	-	906	882,895	-	-	-	93,190	1,150,520	1,387,162	6,840	1,394,002	-	2,544,522
Consultants and other professional fees	41,250	488,550	9,063	22,750	1,100,699	2,427,583	456,691	768,408	804,849	6,119,843	216,658	391,670	608,328	-	6,728,171
Office expense	-	9,641	-	42	1,531	1,398	52,583	670	2,919	68,784	68,791	35,202	103,993	-	172,777
Postage and shipping	-	1,111	863	-	40,281	315	89	5,797	1,233	49,689	2,501	1,952	4,453	-	54,142
Printing	-	555	-	-	18,622	2,036	2,080	628	1,930	25,851	86	3,947	4,033	-	29,884
Equipment rental and computer maintenance	-	3,772	-	3,230	7,136	3,194	2,871	9,030	9,321	38,554	26,014	18,686	44,700	-	83,254
Maintenance	-	5,524	-	4,968	3,157	5,682	3,788	-	48,473	71,592	41,005	4,420	45,425	-	117,017
Communications	322	-	-	-	-	50	4,548	1,238	496	6,654	623	-	623	-	7,277
Event and kitchen supplies	-	-	543	2,349	145	120	-	-	202,160	205,317	1,952	2,165	4,117	-	209,434
Design and layout	-	-	-	-	44,026	-	397,316	-	-	441,342	-	-	-	-	441,342
Event and meeting space rental	-	-	-	-	31,750	-	-	18,250	-	50,000	-	86,832	86,832	-	136,832
Event production	-	70,843	9,794	52,977	923,115	50,479	-	258,862	1,119,337	2,485,407	3,065	208,704	211,769	223,201	2,920,377
Invitations and programs	-	-	-	-	3,938	-	-	-	-	3,938	-	5,800	5,800	-	9,738
Promotional materials and decorations	-	51,473	16,233	850	184,544	152,827	8,186	59,580	36,487	510,180	2,087	54,057	56,144	-	566,324
Rent, utilities and real estate taxes	-	45,483	-	34,563	25,500	45,900	30,600	-	133,551	315,597	97,937	35,700	133,637	-	449,234
Telephone	-	3,030	-	784	2,853	3,627	2,545	650	2,385	15,874	6,350	2,743	9,093	-	24,967
Insurance	-	-	-	-	-	-	-	-	46,877	46,877	154,219	-	154,219	-	201,096
Travel and entertainment	4,004	277,551	1,100	-	429,349	47,316	11,483	63,637	53,668	888,108	48,443	119,742	168,185	-	1,056,293
Photography	-	14,950	450	-	47,775	8,100	2,803	9,318	45,170	128,566	-	5,600	5,600	-	134,166
Website and internet fees	-	4,335	-	136	36,385	2,517	91,357	8	590	135,328	3,396	2,304	5,700	-	141,028
Interest	-	-	-	-	-	-	-	-	-	-	42,862	-	42,862	-	42,862
Bank and credit card and other processing fees	3	661	9,072	1,098	25,662	5,352	-	26,169	43,260	111,277	17,965	5,121	23,086	-	134,363
Government registration fees	-	-	-	-	-	-	-	60	798	858	1,630	3,419	5,049	-	5,907
	574,411	2,383,730	210,672	473,263	4,534,574	3,782,243	1,518,439	1,477,020	3,655,566	18,609,918	3,204,628	1,800,007	5,004,635	223,201	23,837,754
Depreciation and amortization	5,193	46,734	10,385	10,385	25,963	41,541	31,156	5,193	160,913	337,463	67,504	20,771	88,275	-	425,738
Less: expenses included with revenues on the statement of activities															
Cost of direct benefits to donors	-	-	-	-	-	-	-	-	-	-	-	-	-	(223,201)	(223,201)
<b>TOTAL</b>	<u>\$ 579,604</u>	<u>\$ 2,430,464</u>	<u>\$ 221,057</u>	<u>\$ 483,648</u>	<u>\$4,560,537</u>	<u>\$ 3,823,784</u>	<u>\$ 1,549,595</u>	<u>\$ 1,482,213</u>	<u>\$ 3,816,479</u>	<u>\$ 18,947,381</u>	<u>\$ 3,272,132</u>	<u>\$ 1,820,778</u>	<u>\$ 5,092,910</u>	<u>\$ -</u>	<u>\$ 24,040,291</u>

See accompanying notes to financial statements.

**THE JAMES BEARD FOUNDATION, INC.**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED MARCH 31, 2025 AND 2024**

	<u>2025</u>	<u>2024</u>
Cash flows from operating activities:		
Change in net assets	\$ (264,055)	\$ (364,718)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Provision for expected credit loss	45,000	-
Depreciation and amortization	352,723	425,738
Amortization of debt issuance costs	348	348
Amortization of discount on pledges receivable	(39,067)	(73,000)
Donated property and equipment	(25,960)	-
Non-cash lease expense	(32,124)	(24,757)
Changes in operating assets and liabilities:		
Pledges receivable, net	536,521	(931,586)
Accounts receivable, net	(357,484)	(237,769)
Prepaid and other assets	249,907	(814,894)
Accounts payable and accrued expenses	681,984	217,290
Refundable advances	(1,005,458)	2,394,000
Contract liabilities	<u>(996,499)</u>	<u>1,955,683</u>
Net cash provided by (used in) operating activities	<u>(854,164)</u>	<u>2,546,335</u>
Cash flows from investing activities:		
Acquisitions of intangibles	-	(9,995)
Purchases of property and equipment	(637,304)	(296,503)
Proceeds of sale of intangible assets	<u>-</u>	<u>-</u>
Net cash used in investing activities	<u>(637,304)</u>	<u>(306,498)</u>
Cash flows from financing activities:		
Repayments of government loan	(3,783)	(2,225)
Repayments of mortgage note payable	<u>(116,615)</u>	<u>(112,427)</u>
Net cash used in financing activities	<u>(120,398)</u>	<u>(114,652)</u>
Net increase (decrease) in cash and cash equivalents	(1,611,866)	2,125,185
Cash and cash equivalents - beginning	<u>5,540,160</u>	<u>3,414,975</u>
<b>CASH AND CASH EQUIVALENTS - ENDING</b>	<b><u>\$ 3,928,294</u></b>	<b><u>\$ 5,540,160</u></b>
Supplemental disclosures of cash flow information:		
Interest paid	<u>\$ 38,491</u>	<u>\$ 43,002</u>
Donated property and equipment	<u>\$ 25,960</u>	<u>\$ -</u>

See accompanying notes to financial statements.

**THE JAMES BEARD FOUNDATION, INC.**  
**STATEMENTS OF CASH FLOWS (CONTINUED)**  
**FOR THE YEARS ENDED MARCH 31, 2025 AND 2024**

Reconciliation of cash and cash equivalents:

The following table provides a reconciliation of cash and cash equivalents reported within the statements of financial position that sum to the total of the same such amounts shown in the statements of cash flows as of and for the years ended March 31, 2025 and 2024:

	<b>2025</b>	<b>2024</b>
Cash and cash equivalents	\$ 3,174,728	\$ 4,297,986
Board-designated cash and cash equivalents	753,566	1,242,174
Total cash and cash equivalents shown in the statement of cash flows	\$ 3,928,294	\$ 5,540,160

Amounts included in "Board-designated cash and cash equivalents" are those amounts restricted by the Board for specified purposes (see Note 4).

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 1. ORGANIZATION AND NATURE OF OPERATIONS**

The James Beard Foundation, Inc. (the "Foundation" or "JBF") was incorporated on September 19, 1985, under the Not-For-Profit Corporation Law of the state of New York. The charitable and educational purposes for which the Foundation was established are to preserve and promulgate America's culinary heritage and the legend of James Beard. Since inception, the Foundation has evolved from a body celebrating gastronomy to a changemaker and thought leader, driving impact across the country. The Foundation has highlighted the centrality of food culture in our daily lives and is committed to supporting a vibrant, equitable and sustainable industry that stands as a cornerstone of American culture, community and economy and drives towards a better food system. We amplify and recognize, educate and train those committed to excellence, fostering a deep appreciation among food lovers for the industry's vital contributions to food culture. This is what the Foundation calls Good Food for Good™. JBF brings its mission to life through the annual James Beard Foundation Awards, industry and community-focused initiatives and programs, advocacy, partnerships, and events across the country.

*The James Beard Foundation Awards:* These annual awards were established in 1990, with the first awards given in 1991, to recognize excellence in the food and beverage and related industries. The mission of the James Beard Awards is to recognize exceptional talent and achievement in the culinary arts, hospitality, media, and broader food system, as well as a demonstrated commitment to equity, community, sustainability, and a culture where all can thrive. The James Beard Awards are among the nation's most prestigious honors. All James Beard Foundation Award winners receive a certificate, and a medallion engraved with the James Beard Foundation Awards insignia. Nominees and award winners are selected by independent committees and judges comprised of industry peers, and are recognized at the Restaurant and Chef Awards, the Media Awards (Book, Broadcast, Media, Journalism), and the Achievement Awards (Impact, Lifetime Achievement, Humanitarian of the Year).

*The James Beard Foundation Impact Programs:* The Foundation's Programs are committed to creating a more sustainable industry where all can thrive by developing resources, providing tools, and mobilizing the community to ensure the success of the independent restaurant industry. Through data-driven research and reports, the Foundation aims to equip industry leaders with the evidence and tools necessary to effectively tackle the challenges they face. The Foundation partners with leaders and experts in the academic field to conduct original research to diagnose the key issues facing the industry today. We regularly conduct qualitative and quantitative research through our network of chefs and culinary professionals assessing the state of the industry to guide and inform our work. The JBF Institute provides tools, training and resources through programming and events to enable industry professionals and the independent restaurant industry to succeed. The JBF Institute is the central hub and repository of all our training, educational programs, and ongoing resources to help chefs and operators lead our industry forward. The Foundation's Impact programs range from 10-week training programs to community-building meet-ups and aspire to give chefs and industry professionals a voice and the tools necessary to make real and meaningful change in their businesses and their communities. Included in these programs are Chef Bootcamp for Policy and Change, Women's Leadership Programs and Legacy Network.

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 1. ORGANIZATION AND NATURE OF OPERATIONS (CONTINUED)**

The Foundation advocates for policies that make a more equitable and sustainable food system for all involved in the independent restaurant industry across four Pillars: U.S. Food Culture, Equity, Sustainability, and Industry Culture and Practices. Under our policy agenda, we mobilize a network of thousands of chefs to support the Foundation's policy priorities and their own advocacy efforts. We support legislation and programs that help turn restaurant jobs into long and healthy careers, and expand who receives access to leadership, visibility, financial stability, and capital. The Climate Solutions for Restaurant Survival campaign is dedicated to tackling the significant impact of climate change on independent restaurants, chefs, and the local economies they support.

*The James Beard Foundation Events:* The Foundation offers a variety of events designed to educate, inspire, entertain, and foster an appreciation of American cuisine while supporting our mission of making America's food culture more delicious, diverse, and sustainable for everyone. The Foundation offers versatile event spaces that celebrate culinary excellence, including Platform by the James Beard Foundation at Manhattan's Pier 57 food hall, Good to Go by JBF, and the historic James Beard House. Our events include: *Taste America*; a nationwide initiative to bring together chefs, special guests, and diners from across the country to celebrate local independent restaurants at the heart of our communities. *JBF Greens*, an event series that connects food lovers under 40, *Platform*; an experience of the best of today's food culture at Pier 57 in Manhattan with weekly chef dinners, wine tasting, cooking demos and more, *Patron Program Events*; events exclusively for our Patron members, and *Friends of James Beard Benefits*; hosted by people, businesses and organizations outside of the Foundation that provide critical funding for our programs.

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Basis of Financial Statements

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which require the Foundation to report information regarding its financial position and activities according to the following net asset classifications:

*Net Assets without Donor Restrictions* - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

*Net Assets with Donor Restrictions* - Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. Also included in this category are net assets subject to donor-imposed restrictions to be maintained permanently by the Foundation, including gifts and pledges wherein donors stipulate that the corpus of the gift be held in perpetuity and that only the income be made available to fund the Foundation's operations.

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Revenue Recognition

In accordance with Accounting Standards Codification ("ASC") 606, *Revenue Recognition* ("Topic 606"), revenue is measured based on the consideration specified in a contract with a customer, and excludes any amounts collected on behalf of third parties. Under Topic 606, the Foundation recognizes revenue when it satisfies a performance obligation by transferring control over a product or service to a customer. The majority of the Foundation's services represent a bundle of services that are not capable of being distinct and, as such, are treated as a single performance obligation that is satisfied as the services are rendered. The Foundation determines the transaction price based on contractually agreed-upon rates, adjusted for any variable consideration, if any.

Revenue received from House events, Platform events, Taste America and other events is recognized upon completion of the activity. Any payments received during a fiscal year for events occurring in a future fiscal year are reflected as "Contract liabilities" in the accompanying statements of financial position.

Grants and contributions, including unconditional promises to give, are recognized in the statements of activities as revenue in the period in which they are received. This revenue is recorded net of any resulting direct donor benefit. Contributions received with donor stipulations that limit their use or are designated as support for future periods are considered to be with donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose restriction is met, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as "Net assets released from restrictions - satisfaction of program and time restrictions." Grants and contributions received for endowments to be held in perpetuity are reported as with donor restrictions support. Contributions of assets other than cash are recorded at their estimated fair value. Additionally, the Foundation recognizes revenue and expenses associated with contributed nonfinancial assets.

Patron program contributions are recorded at the time of contribution. Patrons of the Foundation receive pre-sale access to events at Platform by JBF, complimentary access to VIP receptions, and exclusive invitations to private patron events.

Conditional grants are recognized in the statements of activities as revenue in the period in which conditions have been met and services are performed in accordance with the grant agreement. Cash received in excess of conditional grant revenue recognized is reported as "Refundable advances" in the accompanying statements of financial position. Unconditional grants are recognized when the grant is awarded to the Foundation.

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Cash and Cash Equivalents

The Foundation maintains cash in bank deposit accounts that, at times, may exceed federally-insured limits. The Foundation has not experienced any losses in these accounts. Amounts in excess of federally insured limits totaled \$3,421,918 and \$5,026,387 at March 31, 2025 and 2024, respectively. The Foundation considers all highly liquid instruments purchased with an original maturity of three months or less to be cash equivalents. As of March 31, 2025 and 2024, cash equivalents consisted of money market funds and certificates of deposit.

Pledges Receivable

The Foundation records pledges receivable expected to be collected within one year at net realizable value. Pledges receivable expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in "Grants and contributions" in the accompanying statements of activities.

Management evaluates pledge receivables and establishes an allowance for doubtful accounts based on a history of write-offs and collections and current credit conditions. As of March 31, 2025 and 2024, the allowance for uncollectible pledges receivable was \$250,000 and \$-, respectively.

Accounts Receivables

The Foundation assesses collectibility of accounts receivables by reviewing the assets on a collective basis where similar risk characteristics exist. In determining the amount of the allowance for current expected credit losses, management considers historical collectibility and makes judgments about the creditworthiness of the pool of customers based on credit evaluations. Current market conditions and reasonable and supportable forecasts of future economic conditions adjust the historical losses to determine the appropriate allowance for current expected credit losses. Uncollectible accounts are written off when all collection efforts have been exhausted.

Accounts receivables arising from contracts with customers totaled \$1,104,612, \$792,128, and \$554,359 for the years ended March 31, 2025, 2024, and 2023, respectively. The allowance for doubtful accounts at March 31, 2025, was \$45,000. The allowance for doubtful accounts was insignificant at March 31 2024 and 2023.

Property and Equipment

The Foundation's policy for capitalization of property and equipment, which consists of building, building improvements, office and kitchen equipment, and software, is limited to purchases of \$1,000 or more. Property and equipment are recorded at cost. Donated office and kitchen equipment are recorded at fair market value at the date of the donation. Depreciation of property and equipment is being provided for by the straight-line method over their estimated useful lives, which are as follows:

Building and building improvements	27 years
Office and kitchen equipment	3 - 7 years
Software	3 - 15 years

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Leases

The Foundation has an operating lease for office space. The Foundation determines if an arrangement is a lease at the inception of the contract. At the lease commencement date, each lease is evaluated to determine whether it will be classified as an operating or finance lease. For leases with a lease term of 12 months or less (a "short-term" lease), any fixed lease payments are recognized on a straight-line basis over such term, and are not recognized on the accompanying statements of financial position.

Lease terms include the noncancelable portion of the underlying leases along with any reasonably certain lease periods associated with available renewal periods, termination options and purchase options. The Foundation uses the risk-free discount rate when the rate implicit in the lease is not readily determinable at the commencement date in determining the present value of lease payments. The lease agreement does not contain any material residual value guarantees or material restrictive covenants.

Impairment of Long-Lived Assets

The Foundation's long-lived assets are reviewed for impairment in accordance with the guidance of Financial Accounting Standards Board ("FASB") ASC 360, *Property, Plant, and Equipment*, whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell. At March 31, 2025 and 2024, management believes that no long-lived assets are impaired.

Intangible Assets

Intangible assets are initially valued at fair value using generally accepted valuation methods appropriate for the type of intangible asset. Intangible assets with indefinite lives are not amortized and are reviewed for impairment if indicators of impairment arise. The Foundation's intangible assets with indefinite lives consist of an acquired trademark. As of March 31, 2025 and 2024, the Foundation determined that there were no indicators of impairment of its indefinite-lived assets.

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Contract Liabilities

Funds related to and received in advance of a fundraising event or stipulated contract year are deferred until the actual occurrence of the event or the appropriate fiscal year, at which time the funds are then recognized as revenue. Contract liabilities totaled \$1,636,262, \$2,632,761, and \$677,078 for the years ended March 31, 2025, 2024, and 2023, respectively.

Debt Issuance Costs

Debt issuance costs, net of accumulated amortization, are reported as a direct reduction of the debt obligation to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed on the straight-line method, which approximates the effective interest method.

Income Taxes

The James Beard Foundation, Inc. is a not-for-profit organization and has been recognized by the Internal Revenue Service ("IRS") as exempt from federal income taxes under Internal Revenue Code ("IRC") Section 501(a) as an organization described in IRC Section 501(c)(3). The Foundation is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the entity is subject to income tax on net income that is derived from certain business activities that are unrelated to their exempt purposes. The Foundation believes that it is subject to unrelated business income tax and will appropriately file an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

The Foundation recognizes and measures its unrecognized tax benefits in accordance with FASB ASC 740, *Income Taxes*. Under that guidance, the Foundation assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. The measurement of unrecognized tax benefits is adjusted when new information is available, or when an event occurs that requires a change.

Management has evaluated the Foundation's tax positions and believes that the Foundation has taken no uncertain tax positions that would require adjustments to the financial statements.

Functional Allocation of Expenses

The costs of providing the various programs and supporting services have been summarized on a functional basis in the accompanying statements of activities and functional expenses. Accordingly, certain costs have been allocated among the program and supporting services benefited. The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied.

The expenses that are allocated include the following:

<u>Expense</u>	<u>Method of Allocation</u>
Salaries and employee benefits	Time and effort
Rent	Head count
Depreciation	Head count

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Advertising

Advertising costs are expensed as incurred and aggregated \$2,639 and \$7,277 for the years ended March 31, 2025 and 2024, respectively, which are included in "Communications" in the accompanying statements of functional expenses.

Reclassifications

Certain amounts in the prior year financial statements have been reclassified to conform to the current year presentation. These reclassification adjustments had no effect on the Foundation's previously reported total assets, total liabilities, total net assets, or change in net assets.

Subsequent Events

In accordance with FASB ASC 855, *Subsequent Events*, the Foundation has evaluated subsequent events through September 29, 2025, the date on which these financial statements were available to be issued. Except as discussed below, there were no material subsequent events that required recognition or additional disclosure in these financial statements.

On May 9, 2025, the Foundation entered into a 5-year office lease agreement with annual lease payments of \$276,000 and 3 percentage increase annually, effective July 1, 2025 with an option for renewal for another five years. Rent in equal monthly installments is due on the first day of each month.

On August 15, 2025, the Foundation entered into a sublease agreement for its office space for a base rent equal to \$6,000 per month, lease effective August 19, 2025 and through February 2026.

On July 29, 2025, the Foundation entered into a lease agreement with a tenant for a monthly fee of \$7,000 for the third and fourth floors of the James Beard House building, with an effective date of August 19, 2025. The lease will expire on August 31, 2026 with an option to renew with written notice no later than June 15, 2026.

**NOTE 3. LIQUIDITY AND AVAILABILITY**

The Foundation receives contributions with and without donor restrictions. The Foundation also received gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is to fund operations. Contributions received with donor restrictions are to be used in accordance with the associated purpose restrictions. Typically, restrictions are released during the year received and the combined support with and without donor restriction has historically represented 100% of annual program funding needs.

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 3. LIQUIDITY AND AVAILABILITY (CONTINUED)**

The following table presents financial assets available for general expenditures within one year at March 31, 2025 and 2024, reduced by amounts that are not available to meet general expenditures within one year because of contracted restrictions or internal board designations. Amounts not available include net assets with donor restrictions (see Note 10). In the event that needs arise to utilize board-restricted funds for liquidity purposes, the reserves could be drawn upon through board resolution.

	2025	2024
Cash and cash equivalents	\$ 3,174,728	\$ 4,297,986
Board-designated cash and cash equivalents	753,566	1,242,174
Current portion of pledges receivable, net	1,000,600	1,110,700
Accounts receivable, net	1,104,612	792,128
Total financial assets available to meet cash needs for general expenditures within one year	6,033,506	7,442,988
Less: amounts not available for general obligations within one year:		
Board-restricted endowment funds	575,000	575,000
Net assets with donor restrictions	3,933,823	4,897,728
Total amounts not available for general obligations within one year	4,508,823	5,472,728
Financial assets available to meet cash needs for general expenditures within one year	\$ 1,524,683	\$ 1,970,260

The Foundation receives significant contributions restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures.

The Foundation's endowment fund consists of donor-restricted endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditures.

As part of the Foundation's liquidity management, it has a plan to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due.

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 4. BOARD-DESIGNATED CASH AND CASH EQUIVALENTS**

The Foundation's board has set aside funds in two separate accounts for Scholarship and House preservation expenditures.

The Foundation maintains funds in a money market account for the general scholarship fund to fund scholarship grants. The House Preservation Fund's cash and cash equivalents are maintained for the preservation of the Foundation.

Board-designated cash and cash equivalents consisted of the following as of March 31, 2025 and 2024:

	<u>2025</u>	<u>2024</u>
Scholarship funds	\$ 178,566	\$ 667,174
Board-restricted endowment funds	<u>575,000</u>	<u>575,000</u>
Total	<u>\$ 753,566</u>	<u>\$ 1,242,174</u>

**NOTE 5. PLEDGES RECEIVABLE**

Pledges receivable are shown in the accompanying statements of financial position, net of a discount to present value using the risk-free rate at the end of the year in which the pledge was made.

	<u>2025</u>	<u>2024</u>
Within one year	\$ 1,250,600	\$ 1,110,700
In two to five years	<u>1,136,700</u>	<u>1,726,800</u>
	2,387,300	2,837,500
Less: discount to net present value at rates ranging from 3.44% to 4.49%	211,581	414,327
Less: allowance for uncollectible pledges receivable	<u>250,000</u>	<u>-</u>
Total	<u>\$ 1,925,719</u>	<u>\$ 2,423,173</u>

**NOTE 6. PROPERTY AND EQUIPMENT**

The Foundation's property and equipment consisted of the following at March 31, 2025 and 2024:

	<u>2025</u>	<u>2024</u>
Building and building improvements	\$ 2,266,680	\$ 2,262,120
Office and kitchen equipment	2,484,693	2,435,914
Software	619,920	-
Land	<u>418,869</u>	<u>418,869</u>
	5,790,162	5,116,903
Less: accumulated depreciation	<u>3,404,218</u>	<u>3,051,495</u>
Property and equipment, net	<u>\$ 2,385,944</u>	<u>\$ 2,065,408</u>

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 7. ENDOWMENTS**

On February 20, 2020, the Foundation received donor-restricted contributions to be used for the establishment of the Michael Phillips Humanitarian Fund at the James Beard Foundation (the "Humanitarian Fund Endowment"). The purpose of the Humanitarian Fund Endowment is to provide for a cash award to each year's Humanitarian of the Year award winner.

During the year ended March 31, 2023, the Foundation received donor-restricted contributions to be used for the establishment of the James Beard Foundation Endowment (the "JBF Endowment"). The purpose of the JBF Endowment was established based on the Foundation's mission and consists of both donor-restricted endowment funds and funds designated by the board of directors to function as an endowment.

The board has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At March 31, 2025 and 2024, there were no such donor stipulations. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of initial and subsequent gift amounts (including promises to give net of discount and allowance for doubtful accounts donated to the endowments and (b) any accumulations to the endowments made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added.

Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the endowment funds
- The purposes of the Foundation and the donor-restricted endowments funds
- General economic conditions, including possible effects of inflation (deflation)
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

As of March 31, 2025 and 2024, the Foundation had the following endowment net asset composition by type of fund:

Year Ended March 31, 2025	Without Donor Restriction	With Donor Restriction	Total
Board-designated endowment fund	\$ 575,000	\$ -	\$ 575,000
Donor-restricted endowment funds:			
Humanitarian Fund Endowment	-	615,615	615,615
JBF Endowment	-	1,050,000	1,050,000
	<u>\$ 575,000</u>	<u>\$ 1,665,615</u>	<u>\$ 2,240,615</u>

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 7. ENDOWMENTS (CONTINUED)**

<u>Year Ended March 30, 2024</u>	<u>Without Donor Restriction</u>	<u>With Donor Restriction</u>	<u>Total</u>
Board-designated endowment funds	\$ 575,000	\$ -	\$ 575,000
Donor-restricted endowment funds:			
Humanitarian Fund Endowment	-	615,615	615,615
JBF Endowment	-	<u>1,050,000</u>	<u>1,050,000</u>
	<u>\$ 575,000</u>	<u>\$ 1,665,615</u>	<u>\$ 2,240,615</u>

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law ("Underwater Endowments"). The Foundation has interpreted UPMIFA to permit spending from Underwater Endowments in accordance with prudent measures required under law. At March 31, 2025, the Foundation did not have any Underwater Endowments.

*Investment and Spending Policies*

The Foundation has adopted investment and spending policies for the endowments that attempt to provide a predictable stream of funding for operations while seeking to maintain the purchasing power of the endowment assets. Over time, long-term rates of return should be equal to an amount sufficient to maintain the purchasing power of the endowment assets, to provide the necessary capital to fund the spending policy, and to cover the costs of managing the endowment investments. The target minimum rate of return is 5%. Actual returns in any given year may vary from this amount. To satisfy this long-term rate-of-return objective, the investment portfolio is structured on a total-return approach through which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). A significant portion of the funds are invested to seek growth of principal over time.

The Foundation will determine the maximum amount to spend from the endowment. The amount that will be spent is adjusted from time to time by the board of directors and is applied to the average fair value of the endowment investments for the prior 12 months at March 31 of each year to determine the spending amount for the upcoming year. In establishing this policy, the Foundation considered the long-term expected return on the endowments and will set the rate with the objective of maintaining the purchasing power of the endowments over time.

Changes in endowment net assets for the years ended March 31, 2025 and 2024, are as follows:

<u>Year Ended March 31, 2025</u>	<u>Without Donor Restriction</u>	<u>With Donor Restriction</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ <u>575,000</u>	\$ <u>1,665,615</u>	\$ <u>2,240,615</u>
Endowment net assets, end of year	\$ <u>575,000</u>	\$ <u>1,665,615</u>	\$ <u>2,240,615</u>

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2025 AND 2024**

**NOTE 7. ENDOWMENTS (CONTINUED)**

Year Ended March 30, 2024	Without Donor Restriction	With Donor Restriction	Total
Endowment net assets, beginning of year	\$ 450,000	\$ 1,665,615	\$ 2,115,615
Contributions	125,000	-	125,000
Endowment net assets, end of year	\$ 575,000	\$ 1,665,615	\$ 2,240,615

Changes in earnings from endowment for the year ended March 31, 2025, are as follows:

Earnings from endowment, subject to endowment spending policy and appropriation-beginning of year	\$ 3,872
Investment return	22,336
Appropriations	(20,000)
Earnings from endowment, subject to endowment spending policy and appropriation-end of year	\$ 6,208

Changes in earnings from endowment for the year ended March 31, 2024, are as follows:

Earnings from endowment, subject to endowment spending policy and appropriation-beginning of year	\$ -
Investment return	23,872
Appropriations	(20,000)
Earnings from endowment, subject to endowment spending policy and appropriation-end of year	\$ 3,872

**NOTE 8. MORTGAGE NOTE PAYABLE**

The Foundation entered into a mortgage note agreement with a financial institution (the "Bank") on April 29, 2009, in the original amount of \$2,000,000 with a subsequent modification on April 8, 2016 (the "April 2016 Modification").

In accordance with the April 2016 Modification, the interest rate was lowered to 3.75% per annum payable through equal monthly installments of \$12,577, inclusive of principal and interest, beginning May 1, 2016, and maturing in April 2031.

In conjunction with the April 2016 Modification, a modification fee of \$5,225 was paid to the Bank. The April 2016 modification fee is included in "Mortgage note payable, net" in the accompanying statements of financial position.

Borrowings outstanding are secured by the Foundation's real property.

On June 2, 2020, the Foundation entered into a Forbearance Agreement (the "Agreement") with the Bank whereby the monthly principal payments for the period from June 1, 2020 through August 1, 2020, are to be deferred until the maturity date, as defined in the Agreement.

**THE JAMES BEARD FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
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**NOTE 8. MORTGAGE NOTE PAYABLE (CONTINUED)**

As of March 31, 2025, future minimum principal payments are summarized as follows:

<u>Year Ending March 31:</u>	<u>Amount</u>
2026	\$ 121,127
2027	125,814
2028	130,683
2029	135,739
2030	140,992
Thereafter	<u>183,660</u>
	<u>\$ 838,015</u>

As of March 31, 2025, future minimum amortization of debt issuance costs is summarized as follows:

<u>Year Ending March 31:</u>	<u>Amount</u>
2026	\$ 348
2027	348
2028	348
2029	348
2030	348
Thereafter	<u>351</u>
	<u>\$ 2,091</u>

**NOTE 9. LINE OF CREDIT**

On May 23, 2023, the Foundation entered into a \$2,000,000 revolving line of credit for a one-year period renewable annually. Current term of line of credit is through December 1, 2025 and can be renewed every 24 months with a required renewal document executed by the Foundation. The line of credit is collateralized by a second-priority lien against substantially all the Foundation's unrestricted assets and requires monthly interest-only payments on the unpaid principal balance and bears interest at the bank's prime rate, as defined, with a floor rate of 6.50%. There were no borrowings outstanding under the line of credit as of March 31, 2025.

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**NOTE 10. NET ASSETS WITH DONOR RESTRICTIONS**

The Foundation's net assets with donor restrictions are available to satisfy the following purpose or periods as of March 31, 2025 and 2024:

	2025	2024
Subject to purpose restrictions:		
Scholarship Funds	\$ 178,566	\$ 667,174
Humanitarian Award	6,208	3,872
House Consultant	-	75,000
Pier 57 Chef's Performance Fund	428,447	588,567
Pier 57 Performance Kitchen Project	227,687	430,000
Trustee Travel Fund	50,000	50,000
Capital Projects	<u>500,000</u>	<u>500,000</u>
Total subject to purpose restrictions	1,390,908	2,314,613
Subject to time restriction	877,300	917,500
Subject to endowment spending policy and appropriation	<u>1,665,615</u>	<u>1,665,615</u>
	<u>\$ 3,933,823</u>	<u>\$ 4,897,728</u>

During the years ended March 31, 2025 and 2024, net assets were released from donor restrictions as follows:

	2025	2024
Purpose restrictions met by incurring expenses satisfying the following restrictions:		
Scholarship Funds	\$ 717,358	\$ 443,000
Humanitarian Award	20,000	20,000
House Renovations	-	100,000
Bootcamp for Policy	5,000	-
Women's Leadership Program	5,000	-
Beard House Consultant	75,000	-
Pier 57 Chef's Performance Fund	215,120	36,433
Pier 57 Performance Kitchen Project	<u>202,313</u>	<u>20,000</u>
Total purpose restrictions met	1,239,791	619,433
Time restrictions satisfaction	<u>180,200</u>	<u>155,600</u>
	<u>\$ 1,419,991</u>	<u>\$ 775,033</u>

**THE JAMES BEARD FOUNDATION, INC.**  
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**NOTE 11. IN-KIND CONTRIBUTIONS**

For the years ended March 31, 2025 and 2024, contributed nonfinancial assets recognized within the statements of activities included the following:

	2025	2024
Legal services	\$ 1,236,537	\$ 1,999,986
Consulting services	425,000	250,000
Property and equipment	25,960	-
Equipment rental	7,500	-
Event and kitchen supplies	422,063	401,656
Promotional materials	19,405	4,000
Total in-kind contributions	\$ 2,136,465	\$ 2,655,642

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills and are performed by people whose services would otherwise be purchased by the Foundation. All donated services and items are included in "In-kind contributions" in the accompanying statements of activities.

Donated legal services are included in "Accounting and legal fees" in the accompanying statements of functional expenses. Donated legal services are recognized at fair value based on current rates for similar legal services.

The Foundation received in-kind services of strategic consulting from a certified public accounting firm during each of the years ended March 31, 2025 and 2024, and this is included in "Accounting and legal fees" in the accompanying statements of functional expenses. These donated services are recognized at fair value based on current rates for similar consulting services provided by certified public accounting firms.

Related to Pier 57: The fair value of equipment (included in building and building improvements) contributed by a corporate sponsor is included in "Property and equipment, net" in the accompanying statements of financial position and in "Donated property and equipment" in the accompanying statements of cash flows. The fair value of the equipment was determined based on identical or similar products using pricing data under a "like-kind" methodology considering the goods' condition and utility for use at the time of the donation.

The value of garden renovation services contributed by a corporate sponsor amounted to \$4,560 for the year ended March 31, 2025, and has been included in "Property and equipment" in the accompanying statement of financial position and in "Contributions" in the accompanying statement of activities.

The Foundation received food, wine, sparkling water, coffee, tea, countertop appliances, utensils, sanitation services, venue space, and travel miles in connection with its House and other events. For the years ended March 31, 2025 and 2024, these contributed goods, services and facilities are included "Event and kitchen supplies," "Travel and entertainment," "Promotional materials and decorations" and "Event production" in the accompanying statements of functional expenses. The fair value of these items was determined based on identical or similar products using pricing data under a "like-kind" methodology considering the goods' condition and utility for use at the time of each donation.

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**NOTE 11. IN-KIND CONTRIBUTIONS (CONTINUED)**

During the years ended March 31, 2025 and 2024, the Foundation received digital advertising services contributed by a corporate sponsor and is included in "Promotional materials and decorations" in the accompanying statement of functional expenses for the years then ended. The fair value of the digital advertising services is based on current rates charged by the corporate sponsor and similar companies for similar digital advertisement services.

A number of volunteers have made a contribution of their time to the Foundation to develop its programs and to serve on the Foundation's Board of Trustees (the "Board"). In accordance with U.S. GAAP, the value of this contributed time is not reflected in these financial statements.

**NOTE 12. EMPLOYEE BENEFIT PLAN**

The Foundation maintains a defined contribution plan (the "Plan") under Section 403(b) of the IRC covering all eligible employees. Contributions by the Foundation to the plan are at the discretion of the Board. No contributions were made to the Plan on behalf of employees during the years ended March 31, 2025 and 2024.

**NOTE 13. COMMITMENTS**

Operating Lease

The Foundation has an operating lease for office space expiring through February 2026. Total operating lease expense for each of the years ended March 31, 2025 and 2024, was \$220,866, and is included in "Rent, utilities and real estate taxes" expenses in the accompanying statements of functional expenses.

Maturities of lease liabilities as of March 31, 2025, are as follows:

<u>Year Ending March 31:</u>	<u>Operating Lease</u>
2026	\$ <u>238,544</u>
Net minimum lease payments	238,544
Less: interest	<u>2,566</u>
Present value of lease liability	\$ <u>235,978</u>

As of March 31, 2025 and 2024, cash flow information related to leases was as follows:

<u>Year Ending March 31:</u>	<u>2025</u>	<u>2024</u>
Cash paid for amounts included in the measurements of lease liabilities:		
Operating cash flows from operating leases	\$ <u>252,990</u>	\$ <u>245,622</u>

As of March 31, 2025 and 2024, lease terms and discount rates were as follows:

<u>Year Ending March 31:</u>		
Remaining lease term (in years):		
Operating leases	<u>1</u>	<u>2</u>
Discount rate (%):		
Operating leases	<u>2.583</u>	<u>2.583</u>

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**NOTE 14. GOVERNMENT LOAN**

On June 13, 2020, the Foundation received loan proceeds of \$150,000 through the Economic Injury Disaster Loan ("EIDL") program ("EIDL Loan"), which is payable through monthly principal and interest (2.75%) installments of \$641, beginning from June 13, 2021. In conjunction with the EIDL Loan, the Foundation received a grant of \$10,000 on December 9, 2022, which is included in "Program advertising, publications and miscellaneous income" in the accompanying statement of activities for the year ended March 31, 2023.

The EIDL Loan is due June 13, 2050, and is collateralized by the assets of the Foundation.

Minimum principal payments required under the EIDL Loan at March 31, 2025, are as follows:

<u>Year Ending March 31:</u>	<u>Amount</u>
2026	\$ 3,888
2027	3,996
2028	4,107
2029	4,222
2030	4,339
Thereafter	<u>123,440</u>
Total	<u>\$ 143,992</u>

Interest expense related to the EIDL Loan totaled \$3,464 and \$4,012 for the years ended March 31, 2025 and 2024, respectively, and is included in "Interest" in the accompanying statements of functional expense.

**NOTE 15. CONCENTRATIONS**

One donor contributed \$5,478,956 or 72% of total grants and contributions recorded for the year ended March 31, 2025. One donor contributed \$4,759,828 or 52% of total grants and contributions, including in-kind contributions, recorded for the year ended March 31, 2024.

Approximately 46% and 60% of the Foundation's pledges receivables were due from three donors as part of the fundraising campaign as of March 31, 2025 and 2024, respectively.