

Financial Statements (Together with Independent Auditors' Report)

Years Ended June 30, 2009 and 2010



# FINANCIAL STATEMENTS (Together with Independent Auditors' Report)

# YEARS ENDED JUNE 30, 2009 AND 2010

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Lenox Hill Neighborhood House, Inc.

We have audited the accompanying statements of financial position of Lenox Hill Neighborhood House, Inc. (the "Neighborhood House" or "Organization") as of June 30, 2009 and 2010 and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Neighborhood House as of June 30, 2009 and 2010 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the basic financial statements of the Neighborhood House taken as a whole. The supplementary information (shown on page 17) is the responsibility of management and is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

New York, NY November 18, 2010

Marks Pareth & Shran LLP

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## STATEMENTS OF FINANCIAL POSITION

	At June 30,				
		2009		2010	
ASSETS  Cash and equivalents (Notes 1 and 12) Accounts receivable, net (Notes 1, 2 and 8) Pledges receivable (Notes 1 and 3) Prepayments and other Long-term investments (Notes 1 and 4) Property and equipment, net (Notes 1 and 5)	\$	2,296,597 840,017 245,494 82,462 7,065,077 3,372,309	\$	1,957,053 1,149,045 251,000 91,854 8,090,391 3,775,105	
TOTAL ASSETS	<u>\$</u>	13,901,956	\$	15,314,448	
LIABILITIES  Accounts payable and accrued expenses Accrued salaries Accrued vacation Government and other advances  Total	\$	266,785 251,510 270,275 259,981 1,048,551	\$	197,733 269,199 250,245 287,391 1,004,568	
NET ASSETS Unrestricted Property and equipment Operations Unrestricted Endowment (Notes 4 and 10) Total unrestricted Temporarily restricted (Note 9) Permanently restricted Endowment (Notes 4, 9 and 10)		3,372,309 1,362,316 5,921,705 10,656,330 1,053,703 1,143,372	_	3,775,105 1,628,156 6,604,079 12,007,340 816,228 1,486,312	
TOTAL NET ASSETS		12,853,405		14,309,880	
TOTAL LIABILITIES AND NET ASSETS	<u>\$</u>	13,901,956	\$	15,314,448	

#### STATEMENTS OF ACTIVITIES

Years Ended June 30,

				rears Ende	a June 30,				
		20	09		2010				
	Unrestricted	Resti	ricted Permanently	Total	Unrestricted	Rest	ricted Permanently	Total	
Operating Revenue	Onestricted	Temporarily		Total	Omestricted	remporarily	remanently	Total	
Government agencies (Note 1)	\$ 8,828,907	\$	\$ <u>-</u>	\$ 8,828,907	\$ 9,569,560	\$	\$	\$ 9,569,560	
Special events Associated expenses	859,120 (155,565)	<u> </u>	<u>-</u>	859,120 (155,565)	895,892 (162,590)	<u>-</u>		895,892 (162,590)	
Special events, net Contributions (Notes 1 and 7) Net assets released from restrictions (Note 9)	703,555 482,224 2,094,593	- 1,475,150 (2,094,593)	-	703,555 1,957,374	733,302 849,095	1,277,585	-	733,302 2,126,680	
Subtotal	3,280,372	(619,443)		2,660,929	1,603,072 3,185,469	(1,603,072) (325,487)		2,859,982	
Dues and fees (Notes 1 and 8) Interest	1,668,432 28,396	<u> </u>	<u>-</u>	1,668,432 28,396	1,312,045 9,837	<u>-</u>	-	1,312,045 9,837	
Subtotal	1,696,828			1,696,828	1,321,882			1,321,882	
Total Operating Revenue	13,806,107	(619,443)		13,186,664	14,076,911	(325,487)		13,751,424	
Operating Expenses									
Program services Management and general	11,026,527 1,450,612	-	-	11,026,527 1,450,612	11,670,992 1,448,618	<u>-</u>	-	11,670,992 1,448,618	
Fund raising  Total Operating Expenses	362,140 12,839,279	-		362,140 12,839,279	288,594 13,408,204		-	288,594 13,408,204	
Operating Income (loss)	966,828	(619,443)		347,385	668,707	(325,487)		343,220	
Non-Operating (Note 1)									
Gifts to Endowment (Notes 1 and 7) Bequests (Notes 1 and 7) Foundation capital gifts (Note 7)	3,500	- - 64,469	128,250 - -	128,250 3,500 64,469		- - 88,012	211,200 - -	211,200 - 88,012	
Investment income (Note 4)	(1,017,474)		(182,572)	(1,200,046)	682,303	-	131,740	814,043	
Total Non-Operating (Loss) Income	(1,013,974)	64,469	(54,322)	(1,003,827)	682,303	88,012	342,940	1,113,255	
Change in Net Assets - Before other items	(47,146)	(554,974)	(54,322)	(656,442)	1,351,010	(237,475)	342,940	1,456,475	
Pension related changes other than net periodic pension costs (Note 6)	(140,089)	<u> </u>		(140,089)			<u> </u>		
Change in Net Assets (Note 1)	(187,235)	(554,974)	(54,322)	(796,531)	1,351,010	(237,475)	342,940	1,456,475	
Net Assets - Beginning of Year	10,843,565	1,608,677	1,197,694	13,649,936	10,656,330	1,053,703	1,143,372	12,853,405	
Net Assets - End of Year	\$ 10,656,330	\$ 1,053,703	\$ 1,143,372	\$ 12,853,405	\$ 12,007,340	816,228	\$ 1,486,312	\$ 14,309,880	

The accompanying notes are an integral part of these statements.

# LENOX HILL NEIGHBORHOOD HOUSE, INC. STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2009

	Program Services									Support Services							
	Children and Families	Older Adults	Adult Education		Homeless and Housing		il Advocacy Organizing		Visual and Performing Arts		tness and Aquatics	Total Program Services		nagement I General		Fund Raising	Total 2009
Personnel (Note 6)	\$ 1.873.960	\$ 2.050.004	\$ 185,761	\$	2,278,539	2	522,882	s	232.975	s	244.024	f 7.405.455	•	070 405	•		
Professional fees	8,222	•	100,701	•	2,2,10,000	Ψ	431	φ	232,975	Φ	341,034	\$ 7,485,155	\$	878,425	\$	288,090	\$ 8,651,670
Value of pro-bono legal services (Note 1)	.,	-			-		431		-		-	8,653		61,073		-	69,726
Services provided by non-agency personnel	26,992	72,667	2,197		212,033		2,950		7,900		215	324,954		140,752		-	140,752
Insurance	43,519	22,609	3,029		20,683		7,786		2,482		12,164			15,906			340,860
Program activities	37,272	5,299	6,639		97,678		18,548		5,370		5,023	112,272		19,985		5,501	137,758
Occupancy and supplies (Note 11)	178,100	112,806	10,788		210,532		3,650		3,411		65,036	175,829		243		571	176,643
Equipment (Note 1)	25,988	7,352	1,734		26,769		5,281		2,485		7.792	584,323		41,050		19,045	644,418
Telephone	11,034	53,581	3,900		32,214		6,866		1,091			77,401		25,060		1,690	104,151
Office supplies	40,282	32,657	5,379		30,692		19,928				2,100	110,786		14,457		2,046	127,289
Repairs and materials	76,860	49,965	4,103		34,140		1,573		15,479		8,771	153,188		62,740		17,945	233,873
Food	112,330	178,064	-, 1.00 R		220,340		314		1,657		35,730	204,028		24,856		5,441	234,325
Transportation	22,573	27,628	24		14,744		745		226		210	511,492		21,951		1,133	534,576
Bad debt	21,758	21,020	24		•				856		179	66,749		9,178		40	75,967
Payments to subgrantees	21,700	603,742	•		92,248		-		•		-	21,758		-		-	21,758
Depreciation	223,211	72,241	13,524				0.070					695,990		-		-	695,990
Other	23,444	13,314			15,074		2,673		4,864		87,018	418,605		59,636		18,805	497,046
	23,444	10,014	3,017		16,097		4,386		4,832		10,254	75,344		75,300		1,833	152,477
TOTAL EXPENSES	\$ 2,725,545	\$ 3,301,929	\$ 240,103	\$	3,301,783	\$	598,013	\$	283,628	\$	575,526	\$ 11,026,527	\$	1,450,612	\$	362,140	\$ 12,839,279

#### LENOX HILL NEIGHBORHOOD HOUSE, INC. STATEMENT OF FUNCTIONAL EXPENSES (With Comparative Totals for 2009)

Vaar	Ended	luna	20	2010
year	Enged	June	JU.	2010

	 Program Services										Support Services			es						
	hildren Families		Older Adults		Adult ucation		lomeless and Housing		l Advocacy Organizing	Pe	sual and rforming Arts		tness and Aquatics	Total Program Services		nagement d General		Fund Raising	Total 2010	Year Ended June 30, 2009
Personnel (Note 6)	\$ 1,653,885	\$	1,977,130	\$	133,984	\$	2,416,151	\$	573,526	\$	352,032	\$	389,321	\$ 7,496,029	\$	828,597	\$	253,248	\$ 8,577,874	\$ 8,651,670
Professional fees	13,622				·-	•		•	431	•		•		14,053	•	59,661	•		73,714	69,726
Value of pro-bono legal services (Note 1)	-		-		-		-		-		-					177,082		_	177,082	140,752
Services provided by non-agency personnel	22,675		60,777		3,734		207,224		•		7,800		-	302,210		110		2,163	304,483	340,860
Insurance	40,721		19,229		2,133		20,155		7,938		7,790		16,414	114,380		18,795		3,743	136,918	137,758
Program activities	30,536		7,590		3,915		51,046		36,832		16,032		3,326	149,277		4,318		1,789	155,384	176,643
Occupancy and supplies (Note 11)	204,140		83,310		5,985		208,374		4,617		20,882		59,218	586,526		24,412		1,740	612,678	644,418
Equipment (Note 1)	11,072		17,163		5,172		26,234		713		1,125		11,957	73,436		6,060		1,028	80,524	104,151
Telephone	11,695		44,911		3,514		32,226		6,340		2,587		1,955	103,228		13,380		2,104	118,712	127,289
Office supplies	32,381		43,235		7,860		50,523		22,301		20,038		8,456	184,794		55,116		15,409	255,319	233,873
Repairs and materials	289,886		86,263		12,497		145,592		10,037		57,020		174,181	775,476		82,256		1,828	859,560	234,325
Food	130,589		191,400		47		199,138		840		820		215	523,049		23,608		789	547,446	534,576
Transportation	2,608		31,362		15		14,590		2,486		3,737		204	55,002		9,282		83	64,367	75,967
Bad debt	-		9,200		-		6,825		-		-		-	16,025		-		-	16,025	21,758
Payments to subgrantees	-		555,082		-		157,125		•		-		-	712,207		•		-	712,207	695,990
Depreciation	228,963		44,613		9,955		4,720		6,798		46,620		131,568	473,237		59,530		1,463	534,230	497,046
Other	14,093		35,709		1,834		11,562		14,306		2,250		12,309	92,063		86,411		3,207	181,681	152,477
TOTAL EXPENSES	\$ 2,686,866	\$	3,206,974	\$	190,645	\$	3,551,485	\$	687,165	\$	538,733	\$	809,124	\$ 11,670,992	\$	1,448,618	\$	288,594	\$ 13,408,204	\$ 12,839,279

#### STATEMENTS OF CASH FLOWS

	Years Ended June 30,			
		2009		2010
CASH FLOWS FROM OPERATIONS Change in net assets	\$	(796,531)	\$	1,456,475
Adjustments to reconcile change in net assets to				
net cash provided by operations				
Depreciation		497,046		534,230
Bad debt		21,758		16,025
Realized gain/(loss) on the sale of investments		233,364		(66,610)
Unrealized gain/(loss) on investments		1,114,173		(595,819)
Interest and dividends Income on investments		(195,802)		(210,181)
Management fees on investments		48,311		58,568
Contributions for capital expenditures		(64,469)		(88,012)
Contributions for endowment	<del></del>	(131,750)	•-	(211,200)
Sub-total		726,100		893,476
Changes in operating assets and liabilities				
Decrease or (increase) in assets				
Accounts receivable		606,447		(325,053)
Pledges receivable		42,531		(5,506)
Prepayments and other		33,497		(9,392)
Increase or (decrease) in liabilities				
Accounts payable and accrued expenses		(78,295)		(69,054)
Accrued salaries		18,981		17,689
Accrued vacation		(15,713)		(20,030)
Government and other advances		(201,124)		27,409
Net Cash Provided by Operations		1,132,424		509,539
CASH FLOWS FROM INVESTING				
Purchase of property and equipment		(681,958)		(937,027)
Cash interest and dividend Income on investments		164,137		214,504
Management fees on investments		(48,311)		(58,568)
Purchase of investments		(9,192,522)		(7,171,105)
Net transfers (to)/from the endowment		(392,679)		(211,271)
Sale of investments	***************************************	9,076,696		7,015,172
Net Cash Used by Investing		(1,074,637)		(1,148,295)
CASH FLOWS FROM FINANCING				
Foundation capital gifts		64,469		88,012
Bequests		3,500		
Gifts to permanently restricted endowment		128,250		211,200
Net Cash Provided by Financing	-	196,219		299,212
NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS		254,006		(339,544)
Cash and equivalents - beginning of the year		2,042,591		2,296,597
CASH AND EQUIVALENTS - END OF YEAR	\$	2,296,597	\$	1,957,053

#### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Organization

Lenox Hill Neighborhood House, Inc. (the "Neighborhood House" or "Organization") is a 116 year-old community service organization located in New York City. Each year, the Organization provides assistance to over 20,000 people in need who live, work or attend school on the East Side of Manhattan. The Neighborhood House is the oldest and largest social service and educational organization on the Upper East Side. Founded in 1894 to provide free kindergarten for immigrant children, the Organization has greatly expanded the range of services it provides. Throughout, it has sought to help people in its community gain the skills necessary to better themselves. The Organization's service area extends from Fifth Avenue to the East River and from 14<sup>th</sup> Street to 143<sup>rd</sup> Street, as well as Roosevelt Island. Its principal programs serve children and families, homeless and formerly homeless adults, older adults, disabled persons, immigrants and adult learners. The Neighborhood House is a tax-exempt corporation under Section 501(c)(3) of the Internal Revenue Code.

#### **Basis of Presentation**

The Neighborhood House's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America.

#### Revenue Recognition

The Neighborhood House receives its funding from city, state and federal government agencies ("Government Funds") and from private donors including individuals, estates, corporations, foundations and other not-for-profit entities ("Gifts"). Other than in the case of performance based contracts, Government Funds are recorded as revenue once we incur the expense to which they are related. In the case of performance based government contracts, revenue is recognized when the service associated with the revenue has been completed. Gifts are recorded as revenue when they are reported to the Organization and their amount becomes reasonably certain. Gifts are recorded as restricted if donors stipulate their use. When restrictions expire, temporarily restricted assets are reclassified as unrestricted and reported in the statement of activities as Net Assets Released from Restrictions. Gifts received with stipulations that do not expire are recorded as permanently restricted. Gifts to the endowment received with donor stipulations that do not expire are recorded as permanently restricted endowment assets in the "Permanent Endowment." The Permanent Endowment is retained in perpetuity to support the Neighborhood House's mission.

Contributed items are recorded at fair value. During the years ended June 30, 2009 and 2010, donated food having values of \$2,920 and \$10,158, respectively, and contributed professional services of \$140,752 and \$177,082, respectively, were received. These contributions are reflected as revenue and an equal expense in the period received. The value of non-professional time is not reflected in the financial statements as it does not meet the criteria for recognition.

Reimbursements from government agencies for prior years are occasionally adjusted in subsequent years due to audit adjustments or the receipt of additional monies over and above contract amounts. Income for services rendered between programs is recorded as revenue in the program that provides the service and as an expense in the program using the service. Such amounts have been eliminated in the financial statements. Non-operating revenue consists of gifts to endowment, capital gifts, bequests and investment income.

### Accounts and Pledges Receivable

Allowances for uncollectible amounts are provided on accounts and pledges receivable when management deems appropriate. These amounts are based on management's assessment that the amounts will not be collected. At June 30, 2009 and 2010, allowances of \$24,647 and \$16,025, respectively, were booked against accounts receivable. No allowance against pledges receivable was believed necessary. The Organization does not discount to present value contributions that will be received in more than one year because it has deemed that discount to be immaterial.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Cash and Equivalents

Cash and equivalents include highly liquid instruments having maturities of 90 days or less. Long-term investments are recorded at fair value. Cash and equivalents in the endowment are treated as long term investments.

#### Property and Equipment

Property and equipment is reported at cost less accumulated depreciation. Property and equipment with a cost of \$5,000 or more and a useful life greater than one year is capitalized and depreciated over its estimated useful life utilizing the straight-line method. The cost basis of the Neighborhood House's fixed assets is being depreciated over the following useful lives as of June 30, 2010: \$15,610 over 3 years, \$1,288,472 over 5 years, \$36,607 over 7 years, \$1,368,925 over 10 years, \$3,477,248 over 15 years and \$544,514 over 20 years. When assets are retired or disposed of, their cost and accumulated depreciation is removed from the accounts and any gain or loss is reflected in operations.

If the cost of purchasing property and equipment is reimbursed by a governmental source, the expenditure is reflected as an expense and is not capitalized. Maintenance and repairs are charged to operations as incurred. Costs of betterments, which are not from a government source and materially extend the useful lives of property and equipment, are capitalized.

#### Allocation of Expenses

Because the Organization is a multi-program/multi-funded organization, certain costs have been allocated among programs and supporting functions as determined by management. Such allocations conform to those made in seeking funds from third party sources.

#### Recent Accounting Standards

The Organization adopted, for use as of July 1, 2008, Statement No. 157, Fair Value Measurements ("SFAS No. 157"), FASB Accounting Standards Codification ("ASC") Topic 820, which provides a framework for measuring fair value under generally accepted accounting principles. ASC 820 applies to all financial instruments that are being measured and reported on a fair value basis.

As defined in ASC 820, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Organization uses various methods including market, income and cost approaches. Based on these approaches, the Organization often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and or the risks inherent in the input to the valuation technique. Based on the observability of the inputs used in the valuation techniques the Organization is required to provide the following information used to determine fair values. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

- Level 1 Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury and federal agency securities and federal agency mortgage-backed securities, which are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.
- Level 2 Valuations for assets and liabilities traded in less active dealer or broker markets.
   Valuations are obtained from third-party pricing services for identical or similar assets or liabilities.
- Level 3 Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models or similar techniques, and not based on market exchange, dealer, or broker-traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Organization has adopted FASB Staff Position No. FAS 117-1 ("FSP No. FAS 117-1"), incorporated into ASC Topic 958-205, which provides guidance on the net asset classifications of donor-restricted endowment funds for a not-for-profit organization that is subject to the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"). FSP No. FAS 117-1 also improves disclosure about the organization's endowment funds, whether or not the organization is subject to UPMIFA. As of June 30, 2010, UPMIFA had not been enacted in New York State. Therefore, the Organization has implemented only the disclosure guidance provided for in FSP No. FAS 117-1. Subsequent to June 30, 2010, UPMIFA was enacted by New York State with certain modifications.

Effective July 1, 2009, the Organization adopted the provisions of FASB Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainties in Income Taxes – an interpretation of FASB Statement No. 109," now incorporated in ASC topic 740, which provide standards for establishing and classifying any tax provisions for uncertain tax positions. The adoption of FIN 48 did not have an effect on the Organization's financial position as of July 1, 2009 or the Organization's results of operations and cash flows for the year ended June 30, 2010. The Organization is no longer subject to federal or state and local income tax examinations by tax authorities for years before 2007.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

#### Subsequent Events

Management has evaluated, for potential recognition and disclosure, events subsequent to the date of the statement of financial position through November 18, 2010, the date the financial statements were available to be issued. No events have occurred subsequent to the statement of financial position date through November 18, 2010 that would require adjustment to or disclosure in the financial statements.

#### Reclassifications

Certain line items in the 2009 financial statements have been reclassified to conform with the 2010 presentation.

#### **NOTE 2 - ACCOUNTS RECEIVABLE**

Accounts receivable consist of the following:

	At June 30,					
		2009		2010		
Due from government agencies	\$	763,919	\$	1,142,981		
Due from related parties (Note 8)		54,653		19,646		
Special events		17,495		-		
Other		28,597		2,443		
Sub-total		864,664		1,165,070		
Allowance for doubtful accounts		(24,647)	_	<u>(16,025</u> )		
	\$	<u>840,017</u>	\$	<u>1,149,045</u>		

All amounts due from related parties were collected by July 31, 2009 and August 25, 2010, respectively.

#### **NOTE 3 - PLEDGES RECEIVABLE**

Pledges outstanding were as follows:

	At June 30,								
		2009		2010					
Due in less than a year Due in one to two years	\$	215,494 30,000	\$	251,000					
	\$	245,494	\$	251,000					

#### **NOTE 4 - LONG-TERM INVESTMENTS**

Long-term investments, referred to by the Organization as its Endowment, consist of the following:

	At June 30,					
		2009		2010		
Cash and equivalents	\$	517,443	\$	535,843		
Equities		2,662,096		3,522,872		
Fixed Income		3,885,538		3,619,529		
Mortgage and Bond Funds		-		412,147		
	\$	7,065,077	\$_	8,090,391		

Investments are subject to market fluctuations that could substantially change their values. Permanently restricted net assets at June 30, 2009 and 2010 were \$1,143,372 and \$1,486,312, all of which were included in long-term investments.

Investment activity consisted of the following:

	Yea	Years Ended June 30,					
	2009	<u> </u>	2010				
Interest and dividends	\$ 195,80	)2 \$	210,182				
Realized gain/(loss) on investments	(233,36	64)	66,610				
Unrealized gain/(loss) on investments	(1,114,17	<u> </u>	595,819				
	(1,151,73	35)	872,611				
Less Management fees	(48,31	<u> </u>	(58,568)				
	\$ <u>(1,200,0</u> 4	<u>16)</u> \$	814,043				

Financial assets carried at fair value at June 30, 2009 are classified in the table as follows:

	Level 1	Level 2	Total
Assets Carried at Fair Value Long-term Investments	Ф. О. ССО, ООС	Φ.	Ф 0.000.000
Equities Fixed Income	\$ 2,662,096 2,925,704	959,834	\$ 2,662,096 <u>3,885,538</u>
Total Assets Carried at Fair Value	<u>\$ 5,587,800</u>	<u>\$ 959,834</u>	\$ 6,547,634

Financial assets carried at fair value at June 30, 2010 are classified in the table as follows:

	Level 1	Level 2	Total
Assets Carried at Fair Value Long-term Investments			
Equities	\$ 3,522,872	\$ -	\$ 3,522,872
Fixed Income	1,094,056	2,525,473	3,619,529
Mortgage and Bond Funds	<del>-</del>	412,147	412,147
Total Assets Carried at Fair Value	<u>\$ 4,616,928</u>	<u>\$ 2,937,620</u>	\$ 7,554,548

#### NOTE 4 - LONG-TERM INVESTMENTS (Continued)

Level 1 instrument valuations are obtained from real-time quotes for transactions in active exchange markets involving identical assets. Assets held in corporate bonds are designated as Level 2 since the determination of fair value is obtained from third-party pricing services for identical or similar assets or liabilities. The carrying amount of all other financial instruments approximates fair value because of their short maturity. There are no Level 3 assets.

#### **NOTE 5 - PROPERTY AND EQUIPMENT**

Property and equipment consists of the following:

	_	A <sup>-</sup>	<u>t June</u>	30	),	
		2009			2010	Estimated <u>Useful Lives</u>
Land	\$	164,999	,	\$	164,999	-
Building		499,481			499,481	50 years
Improvements		5,355,978			5,733,394	3-20 years
Furniture and equipment		436,721			498,501	5 years
Construction in progress	_	-			497,830	
		6,457,179			7,394,205	
Less: Accumulated depreciation	_	(3,084,870)			<u>(3,619,100</u> )	
Net book value	\$_	3,372,309	;	\$	3,775,105	

The Organization's headquarters at 331 East 70<sup>th</sup> Street in Manhattan was built in 1928. The building is fully depreciated. The Organization began construction of a new elevator in fiscal year 2010 which is expected to be completed during fiscal year 2011. Expenditures as of November 18, 2010, the date the financial statements were available to be issued, were \$1,048,966 and the project is estimated to cost approximately \$1,200,000.

#### **NOTE 6 - PENSION PLANS**

#### **Union Plans**

The Neighborhood House participates in union-sponsored, multiemployer pension plans with 1199SEIU National Healthcare Workers East and DC 1707. These plans are administered by the unions and contributions to them are set pursuant to contracts. The Organization has no present intention of withdrawing from either plan, nor has it been informed that there is any intention to terminate them. Pension expense for these plans for the years ended June 30, 2009 and 2010 of \$150,495 and \$160,559, respectively, is included in personnel expense.

#### **Terminated Defined Benefit Plan**

Through 2002, the Neighborhood House maintained a qualified defined benefit pension plan (the "Plan") covering eligible employees, as well as those of The Caring Neighbor, Inc. (a related not-for-profit organization). Effective December 31, 2002, the Plan was "frozen" and no further benefits were accrued under it. However, the Plan continued to be managed by the Neighborhood House to meet previously incurred liabilities. The Plan was terminated in December 2008. It had no remaining assets at June 30, 2009 or 2010.

#### NOTE 6 - PENSION PLANS (Continued)

The funded status of the Neighborhood House Plan as of June 30, 2009 and 2010 are as follows:

	2009		2010
Change in benefit obligation		•	_
Benefit obligation, beginning of year	\$ 401,094	\$	-
Interest cost	7,343		-
Actuarial loss	167,814		-
Benefits paid	(576,251)		
Benefit obligation, end of year	-		-
Fair value of Plan assets			-
Funded status	\$	\$	

The components of net periodic cost for the years ended June 30, 2009 and 2010 were as follows:

	2009	 <u> 2010 </u>
Service cost	\$ -	\$ -
Interest cost	7,343	-
Actual return on plan assets	10,949	-
Amortization of loss	52,835	-
Recognized actuarial gain	(25,110)	 
Net benefits costs	\$ <u>46,017</u>	\$ _

The amount recognized in unrestricted net assets for the Plan for the years ended June 30, 2009 and 2010 were as follows:

	 2009	2010_
Pension related changes other than		
net periodic pension costs	\$ (140,089)	\$

#### **Defined Contribution Plan**

Effective January 2003, the Neighborhood House implemented a defined contribution 403(b) thrift plan covering eligible employees. Contributions to the 403(b) plan for the years ended June 30, 2009 and 2010 amounted to \$82,434 and \$86,083, respectively, representing 3% of eligible employees' compensation. The Neighborhood House made additional deferred compensation contributions to the 403(b) plan for certain key employees. For the years ended June 30, 2009 and 2010, these contributions, excluding applicable fringe benefit costs, totaled \$49,347 and \$47,500, respectively, and were paid in the subsequent fiscal years. All of these contributions are included in personnel expense on the statement of functional expenses.

#### **NOTE 7 - CONTRIBUTIONS**

Contributions, one component of private revenue, consisted of the following:

	Years Ende	ed June 30,
	2009	2010
Operating		
Foundations	\$ 1,096,321	\$ 1,331,778
Individuals and others	720,301	617,820
Contributed services	140,752	177,082
Sub-total	1,957,374	2,126,680
Non-operating		<del></del>
Endowment gifts	128,250	211,200
Bequests	3,500	-
Foundation capital gifts	64,469	88,012
Sub-total	196,219	299,212
TOTAL	\$ <u>2,153,593</u>	\$ <u>2,425,892</u>

#### **NOTE 8 - RELATED PARTY TRANSACTIONS**

The Neighborhood House contracts with The Caring Neighbor, Inc. ("TCN"), a related not-for-profit organization, to provide rental space and management services. TCN is a related party in that the majority of TCN's Board are also members of the Neighborhood House's Board. The Neighborhood House is not required to consolidate TCN because it does not have an economic interest in the organization. At June 30, 2009 and 2010, the Neighborhood House was due \$52,686 and \$19,646, respectively, from TCN. These amounts were collected by July 31, 2009 and August 25, 2010, respectively. For the years ended June 30, 2009 and 2010, the Neighborhood House recognized revenue of \$292,566 and \$248,096, respectively, which is included in Dues and Fees in the accompanying financial statements, for space rental and services rendered. The Board of Directors of TCN, in consultation with the Board of Directors of Lenox Hill Neighborhood House, decided in December 2008 not to apply to renew TCN's contract with the New York City Human Resources Administration. TCN has ceased to provide home care services and continues to wind down its operations so that it can permanently close.

The Neighborhood House is also related to Casa Mutua Limited Partnership (the "Partnership") through a common board member and senior management who function as the Board of Casa Mutua, Inc. (the "General Partner" of the Partnership) and as the Board of 159-161 East 102<sup>nd</sup> Street Housing Development Fund Corporation (the corporation that owns all of the Casa Mutua, Inc.'s stock). The Partnership was formed to acquire, rehabilitate, own, operate and lease low-income housing, containing 54 units in two buildings located at 159-161 East 102<sup>nd</sup> Street, New York, NY (the "Properties"). Neighborhood House operates the Properties and the Partnership under a management agreement, which expires December 31, 2010 and automatically renews unless earlier terminated by the members of the Partnership not less than sixty days prior to the renewal date or under certain other conditions. The Neighborhood House expects the management agreement to be automatically renewed when it expires on December 31, 2010. The Partnership cannot transfer, sell, assign or otherwise dispose of the Properties without first offering it to the Neighborhood House for a price equal to the principal amount of all outstanding indebtedness secured by the Project, including any accrued interest and federal, state and local taxes. The right of first refusal is conditioned upon the Neighborhood House's agreement to maintain the Project for low-income use for at least 15 years. As of June 30, 2009, the Neighborhood House was owed \$1,967 by the Partnership which was subsequently collected by July 31, 2009. As of June 30, 2010, the Neighborhood House owed the Partnership \$12,863 which was subsequently paid by September 30, 2010.

David Wirtz, a member of the Neighborhood House Board of Directors, is an attorney who for many years has advised the Neighborhood House on employment and labor law matters on a discounted basis as a way of supporting its charitable mission. He is currently a shareholder of the law firm of Littler Mendelson, P.C. For the years ended June 30, 2009 and 2010, Mr. Wirtz and the law firm of which he is a part provided legal services to the Neighborhood House that had a fair market value of \$69,613 and \$97,943, respectively. Of these amounts, \$59,450 and \$84,768 were contributed services and \$10,163 and \$13,176 were billed and paid by the Neighborhood House in 2009 and 2010, respectively.

#### **NOTE 9 - TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets in the statement of financial position are comprised of assets that are subject to donor restrictions by time or purpose. Net assets of \$2,094,593 and \$1,603,072 were released from donor restrictions during the years ended June 30, 2009 and 2010, respectively.

Net assets are temporarily restricted in the following ways:

	At June 30,			
	2009	2010		
For specific programs	\$ 993,703	\$ 636,228		
For time periods	60,000	180,000		
	<u>\$ 1,053,703</u>	<u>\$ 816,228</u>		

#### **NOTE 10 - ENDOWMENT**

As one of its major organizational objectives, the Neighborhood House has in recent years sought to establish a significant pool of financial assets to serve as an endowment (the "Endowment"). The Endowment is comprised of two parts: 1) amounts covered by permanent donor restrictions (the "Permanently Restricted Endowment") and 2) funds set aside by the Board which are unencumbered by donor restrictions (the "Unrestricted Endowment"). The Unrestricted Endowment is intended to provide sustainable financial support for the Organization and, if deemed necessary, in an emergency as determined by the Board to cover a budget shortfall. In combination, these funds are referred to as the Endowment.

Unrestricted Endowment totaled \$5,921,705 and \$6,604,078 at June 30, 2009 and 2010, respectively. The Permanently Restricted Endowment was \$1,143,372 and \$1,486,312 at June 30, 2009 and 2010, respectively. Therefore, total Endowment was \$7,065,077 and \$8,090,391 on those dates.

For fiscal year 2010, the Neighborhood House interprets state law to require preservation of an endowment gift's historic value measured as of the gift date, absent explicit donor stipulations to the contrary. The policy for valuing the Neighborhood House's investments is described in Note 1.

The Neighborhood House's current investment policy for the Endowment is to invest in a mix of equity and fixed income securities based on a target allocation set periodically by the Board's Finance Committee. The objective is to preserve the "real" or inflation adjusted principal of the Endowment, to obtain relatively stable returns and to achieve long-term growth. The Neighborhood House focuses on total return, (capital gains (or losses) combined with interest and dividends).

#### Changes In Endowment During Fiscal Year 2009

	 <u>Unrestricted</u>	ermanently Restricted		Total
Endowment, beginning of year	\$ 6,674,750	\$ <u>1,197,694</u>	\$	7,872,444
Contributions	-	128,250		128,250
Transfers from operating accounts - net	264,429	-		264,429
Investment activity				
Interest and dividends	166,013	29,789		195,802
Realized gain/(loss)	(197,861)	(35,503)		(233,364)
Unrealized gain/(loss)	(944,665)	(169,508)		(1,114,173)
Management fees	 (40,961)	 (7,350)		(48,311)
Sub-total	 (1,017,474)	 (182,572)		(1,200,046)
Total Changes	 (753,045)	 (54,322)	_	(807,367)
Endowment, end of year	\$ 5,921,705	\$ 1,143,372	\$	7,065,077

#### NOTE 10 - ENDOWMENT NET ASSETS (Continued)

#### Changes In Endowment During Fiscal Year 2010

	<u>Ur</u>	restricted	P —	ermanently Restricted		Total
Endowment, beginning of year	<u>\$</u>	5,921,705	\$	1,143,372	\$	7,065,077
Contributions		-		211,200		211,200
Transfers from operating accounts - net		71		-		71
Investment activity						
Interest and dividends		176,168		34,014		210,182
Realized gain/(loss)		55,830		10,780		66,610
Unrealized gain/(loss)		499,395		96,424		595,819
Management fees		(49,090)		(9,478)		(58,568)
Sub-total	·	682,303		131,740	· · · · · · · · · · · · · · · · · · ·	814,043
Total Changes		682,374		342,940		1,025,314
Endowment, end of year	\$	6,604,079	\$	1,486,312	\$	8,090,391

Endowment net assets of \$7,065,077 and \$8,090,391 as of June 30, 2009 and 2010, respectively, are included in long-term investments in the accompanying statements of financial position. The value of long-term investments as of November 18, 2010 was \$8,856,489.

#### **NOTE 11 - COMMITMENTS AND CONTINGENCIES**

Various government agencies have the right to examine the books and records of the Neighborhood House in regard to transactions relating to contracts with those agencies. As of June 30, 2009 and 2010, respectively, the accompanying financial statements made provisions for disallowances related to contracts with various government agencies of \$9,621 and \$16,025, respectively - amounts which, in the opinion of management, are immaterial.

The Neighborhood House was required by federal regulation to grant the United States Department of Health and Human Services a beneficial ownership interest ("Federal Interest") of \$375,000 in its property at 331 East 70<sup>th</sup> Street as a condition for receiving federal funds to renovate its children's play roof. The Federal Interest began on February 1, 2007 and will expire at the termination of the Neighborhood House's Head Start contract or January 31, 2015, whichever is earlier. In the event the property is encumbered or used as collateral in connection with a loan during this period, the Federal Interest will always be subordinated to the interest of the lender.

The Neighborhood House leases space for the Lenox Hill Neighborhood House Senior Center at Saint Peter's Church. Rent expense amounted to \$30,360 and \$34,905 for the years ended June 30, 2009 and 2010, respectively. The lease terminates on June 30, 2016. The Neighborhood House is obligated under its lease with Saint Peter's Church to make the following annual rental payments:

2011 2012	\$ 30,360 30,815
2013	30,815
2014	30,815
2015	30,815
2016	 30,815
Total	\$ 184,435

#### NOTE 11 - COMMITMENTS AND CONTINGENCIES (Continued)

The agreement to use and occupy space at Saint Peter's Church terminates immediately if any one of the following events takes place: (1) the termination or expiration of the service agreement between the Neighborhood House and Saint Peter's Church to operate a Senior Center at Saint Peter's Church; (2) in the event that the space is totally destroyed by fire or another casualty; (3) the space is partially destroyed by fire or other casualty provided that notice is given within 20 days of the partial destruction and not less than 10 days prior to the termination date; (4) written notice is given by either Lenox Hill Neighborhood House or Saint Peter's Church to the other party at least 30 days prior to the current renewal term that the notifying party does not wish to renew the agreement; or (5) funding from the City of New York to operate the Senior Center ceases.

The Neighborhood House has a collective bargaining agreement with 1199SEIU National Healthcare Workers East. In addition, it is a pass through entity for a collective bargaining agreement between the City of New York and DC 1707. These agreements call for the provision of various wage levels and benefits to their members.

#### **NOTE 12 - CONCENTRATIONS**

At June 30, 2010, the Organization had cash on deposit with Chase in excess of the Federal Deposit Insurance Corporation's ("FDIC") limit by approximately \$2,039,000.

Effective October 3, 2008, the basic limit on FDIC insurance coverage was increased from \$100,000 to \$250,000 for interest bearing accounts and unlimited for non-interest bearing accounts. The unlimited protection is only available at insured depository institutions that continue to participate in the Transaction Account Guarantee ("TAG") program. The program is temporary and will remain in effect through December 31, 2010, unless extended by the FDIC.

Effective January 1, 2010, Chase opted out of the TAG program and, as such, the Organization's funds held in non-interest bearing transaction accounts with the bank are no longer guaranteed in full under the TAG program, but will be insured up to \$250,000 under the FDIC's general deposit insurance rules. However, beginning December 31, 2010 through December 31, 2012, deposits held in non-interest bearing accounts will be fully insured, regardless of the amount in the account, at all FDIC insured institutions.

## GOVERNMENT AGENCIES

	Years Ende	d June 30,
	2009	2010
NEW YORK CITY		
Department of Homeless Services		
Women's Shelter at the Park Avenue Armory	\$ 2,310,863 326,200	\$ 2,282,465 287,705
Manhattan Outreach Total	2,637,063	2,570,170
Administration for Children's Consison		
Administration for Children's Services Early Childhood Center - Head Start	921,091	1,036,896
Early Childhood Center - Child Care	507,001	501,937
Early Childhood Center - Universal Pre-K	- 188,181	321,222 48,249
After School - Voucher Payments Total	1,616,273	1,908,305
Department for the Aging Project SCOPE		
East Side Case Management Consortium	1,341,780	1,272,330
70th Street Senior Center	424,155 383,458	454,965 376,128
Senior Center at Saint Peter's Church HEP Program	109,500	-
SIMS Program	•	191,131
Transportation Services	215,962 2,500	208,001
Legal Advocacy & Organizing Total	2,477,355	2,502,555
rotai	2,177,000	<del>-</del> ,,
Department of Health and Mental Hygiene Casa Mutua	608,031	603,355
Women's Shelter at the Park Avenue Armory	119,955	119,031
Geriatric Mental Health Initiative	100,000	100,000
Graduate Housing	13,675 841,661	13,570 835,956
Total	369,087	-
Department of Education (Universal Pre-K)  Department of Youth and Community Development	110,000	110,000
Department of Housing Preservation and Development	9,313	9,314
		7,936,300
TOTAL NEW YORK CITY	8,060,752	7,930,300
NEW YORK STATE		
Department of Labor	•	16,000
Dormitory Authority	-	500,000
Department of Health	107,630	131,594
Child and Adult Care Food Program (CACFP) Facilitated Enrollment	74,335	80,129
Total	181,965	211,723
Office for the Aging (CARE)	81,485	68,637
Office of Temporary and Disability Assistance	28,648	129,665
Nutrition Outreach and Education Program	81,081	77,820
Office of Children and Family Services	66,774	217,274
New York State Interest on Lawyer Account Fund (IOLA)	75,000	56,250
Office of Court Administration (Civic Legal Services)	18,750	-
TOTAL NEW YORK STATE	533,703	1,277,370
UNITED STATES OF AMERICA		
Department of Housing and Urban Development (East Side Homeless Network)	223,202	324,883
Department of Homeland Security (Emergency Food and Shelter Program)	11,250	31,008
TOTAL UNITED STATES OF AMERICA	234,452	355,891
TOTAL COVERNMENT ACENCIES	\$ 8,828,907	\$ 9,569,560
TOTAL GOVERNMENT AGENCIES  See independent auditors' report.	\$ 8,828,907	\$ 9,569,560