

Pregnancy Solutions, Inc.
Balance Sheet

	<u>December 30, 2018</u>	<u>December 30, 201</u>
ASSETS		
Current Assets		
Checking/Savings		
Bank of America - Checking	14,709.99	130,701.25
Fifth/Third - Savings	60,573.41	
Florida Community Bank	50,598.26	50,000.00
Petty Cash	200.00	200.00
Fifth/Third Boutique		3,156.13
Client Welfare Fund	528.88	553.88
Client Welfare Gift Cards	165.00	165.00
Total Checking/Savings	<u>126,775.54</u>	<u>184,776.26</u>
Fixed Assets		
Furniture	14,792.88	11,774.02
Leasehold Improvements	51,758.31	51,758.31
Equipment - Ultrasound	70,246.04	70,246.04
Accum Depre Equipment	(64,011.00)	(58,995.00)
Accum Depre Leasehold	(14,571.08)	(10,930.08)
Total Fixed Assets	<u>58,215.15</u>	<u>63,853.29</u>
TOTAL ASSETS	<u><u>184,990.69</u></u>	<u><u>248,629.55</u></u>
LIABILITIES & EQUITY		
Liabilities		
Accounts Payable	1,545.00	118.00
Payroll Taxes Payable	(199.98)	6,540.76
Total Current Liabilities	<u>1,345.02</u>	<u>6,658.76</u>
Equity		
Unrestricted Net Assets	241,970.79	247,292.90
Net Income	(58,325.12)	(5,322.11)
Total Equity	<u>183,645.67</u>	<u>241,970.79</u>
TOTAL LIABILITIES & EQUITY	<u><u>184,990.69</u></u>	<u><u>248,629.55</u></u>

Pregnancy Solutions, Inc.
Profit & Loss YTD Comparison

	<u>Dec. 2018</u>	<u>Dec. 2017</u>	<u>Jan - Dec. 2018</u>	<u>Jan -Dec. 2017</u>
Revenue				
Contributions				
General Giving - Unrestricted	17,945.00	15,662.08	169,274.08	103,902.36
General Giving - Restricted				
Choose Life	0.00	-	7,043.00	5,500.00
Proclaim Freedom	-	-	65,000.00	92,000.00
Baby Wipes - Womens Sertoma			1,000.00	0.00
EWYL - Arline Smyth Quinn Grant			5,000.00	0.00
Rookie Dads - Templeton Grant			15,000.00	0.00
Thrive			5,000.00	0.00
VGCC Diaper Grant			1,286.00	0.00
Plantation Diaper Grant			1,200.00	0.00
General Giving - Restricted	0.00	-	100,529.00	97,500.00
Organizational Gifts				
Banquet Giving	18,735.00	2,530.00	53,855.90	42,203.56
Walk Giving	12,310.00	3,231.92	131,792.20	123,678.03
Bottle Giving		-	114,051.58	119,813.39
Other Giving Projects	41.00		3,930.44	16,727.16
Proclaim Freedom	2,550.00	11,652.34	3,763.96	33,776.63
Merchandise Sale	0.00	949.65	1,897.07	13,432.92
	0.00		2,514.45	0.00
Total Revenue	51,540.00	34,066.99	581,608.68	550,834.05
Expense				
Overhead				
Payroll	4,703.33	8,996.00	98,776.33	114,459.64
Payroll Taxes	355.18	688.21	7,538.78	8,997.96
Advertising	0.00		350.00	100.00
Professional Fees	0.00	340.00	3,975.00	1,265.00
Travel & Meals	50.16	(35.71)	2,707.25	4,902.63
Office Expenses	138.00	1,307.35	2,986.81	3,937.23
Insurance	20.00	-	2,064.33	1,921.83
Rent	625.00	625.00	7,500.00	7,500.00
Computer Repair/Maintenance	0.00	100.00	862.59	602.20
Computer Software/Subscription	6.00	15.00	360.88	180.37
Professional Dues	0.00	-	175.00	600.00
Repairs & Maintenance	101.00	55.75	1,185.15	726.73
Utilities	223.92	131.10	1,892.61	1,798.01
Other Expenses	0.00		284.82	0.00
Total Overhead	6,222.59	12,222.70	130,659.55	146,991.60
Client Services - Venice				
Payroll	4,367.75	5,216.51	51,901.70	58,422.67
Payroll Taxes	334.13	399.06	3,970.87	4,538.69
Advertising	185.64	181.73	2,051.45	2,643.42
Professional Fees	0.00		800.00	0.00
Travel & Meals	127.45	-	2,059.23	2,828.77
Office Expenses	169.26	815.37	5,703.36	4,819.57
Insurance	20.00	-	1,842.10	1,951.14
Rent	1,875.00	1,875.00	22,500.00	22,500.00
Computer Repair/Maintenance	0.00	100.00	1,181.52	917.80
Computer Software/Subscription	6.00	16.50	699.42	853.67
Repairs & Maintenance	303.00	167.25	5,363.74	2,877.61
Utilities	544.95	393.25	4,741.90	5,393.55
Other	0.00	(400.00)	744.26	0.00
Supplies	14.50	-	342.08	3,888.69
Boutique	0.00	-	19.27	1,254.06
Client Welfare		-	384.16	499.88
Choose Life	0.00		500.00	0.00
EWYL	147.26	-	2,104.07	943.11
Total Client Services - Venice	8,094.94	8,764.67	106,909.13	114,140.21

Pregnancy Solutions, Inc.
Profit & Loss YTD Comparison

	<u>Dec. 2018</u>	<u>Dec. 2017</u>	<u>Jan - Dec. 2018</u>	<u>Jan -Dec. 2017</u>
Outreach & Education				
Payroll	700.00	24.00	3,713.88	9,880.39
Payroll Taxes	55.00	1.84	285.55	812.57
Advertising	0.00		716.96	0.00
Travel & Meals	0.00	-	73.11	1,232.37
Office Expenses	0.00	-	250.70	4,422.76
Insurance		-	0.00	1,208.43
Computer Repair/Maintenance			0.00	0.00
Computer Software/Subscription	0.00	4.50	76.50	142.16
Other	-	-	816.50	197.68
Supplies			1,431.12	720.37
Total Outreach & Education	755.00	30.34	7,364.32	18,616.73
Fund Raising				
Banquet	21,929.06	19,821.40	51,734.37	28,502.28
Walk	2,670.00	436.86	13,711.82	10,986.20
Bottles		-	0.00	1,801.61
Other	361.98	454.00	956.59	6,656.45
Total Fund Raising	24,961.04	20,712.26	66,734.24	47,946.54
North Port				
Payroll	3,620.76	3,175.13	56,179.86	51,039.81
Payroll Taxes	276.99	247.98	4,298.11	3,928.16
Advertising	168.67	348.67	2,321.48	2,450.34
Professional Fees	170.00		170.00	
Travel & Meals	122.65	-	1,840.46	2,824.80
Office Expenses	145.84	374.89	5,844.95	3,219.49
Depreciation	787.00	870.09	8,657.00	10,441.08
Insurance	20.00	-	2,064.33	1,843.39
Rent	2,200.00	2,200.00	26,400.00	26,400.00
Computer Repair/Maintenance	0.00	-	571.58	215.50
Computer Software/Subscription	6.00	4.50	654.30	556.35
Repairs & Maintenance	215.17	(2,991.00)	3,228.53	5,884.82
Utilities	398.26	431.32	5,424.53	4,463.40
Other	0.00	-	489.00	1,184.04
Supplies	0.00	-	445.33	1,311.69
Boutique	0.00	65.10	221.70	752.18
EWYL	119.43	-	2,210.18	287.40
North Port - Other		-	0.00	73.96
Total North Port	8,250.77	4,726.68	121,021.34	116,876.41
Port Charlotte				
Payroll	3,680.50	3,604.00	51,758.80	29,355.51
Payroll Taxes	281.57	275.71	3,960.28	2,250.45
Advertising	261.66	148.66	1,882.79	3,971.22
Professional Fees			0.00	222.00
Travel & Meals	46.76	-	356.59	467.73
Office Expenses	38.66	280.89	5,509.87	2,429.91
Insurance	20.00	-	2,064.37	1,417.97
Rent	1,545.00	1,500.00	18,450.00	14,533.22
Computer Repair/Maintenance	0.00	-	180.37	57.50
Computer Software/Subscription	6.00	4.50	612.33	217.21
Repairs & Maintenance	0.00	50.00	1,248.00	1,462.58
Utilities	286.01	289.70	3,627.91	3,371.88
Other	0.00		45.00	0.00
Supplies	0.00	-	694.78	4,088.44
Boutique		59.58	0.00	317.37
EWYL		-	84.43	118.36
Choose Life	0.00		4,501.00	0.00

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	<u>Dec. 2018</u>	<u>Dec. 2017</u>	<u>Jan - Dec. 2018</u>	<u>Jan -Dec. 2017</u>
Total Port Charlotte	6,166.16	6,213.04	94,976.52	64,281.35
Proclaim Freedom				
Payroll	6,394.63	3,334.00	49,789.98	19,559.72
Payroll Taxes	490.63	255.05	3,806.33	1,496.82
Advertising	77.53	0.00	2,147.13	915.39
Travel & Meals	881.07	296.30	16,275.89	4,703.85
Office Expenses	162.51	39.24	1,625.54	4,641.69
Insurance	14.00	-	782.43	657.90
Computer Repair/Maintenance	587.19	-	670.89	430.05
Computer Software/Subscription	6.00	704.50	1,462.48	4,699.08
Supplies	84.60	-	107.31	6,545.49
Curriculum	9.63	-	986.65	0.00
Training	-	-	1,900.47	0.00
Total Proclaim Freedom	<u>8,707.79</u>	<u>4,629.09</u>	<u>79,555.10</u>	<u>43,649.99</u>
Uphold				
Payroll	2,046.38	1,206.75	18,166.77	3,523.50
Payroll Taxes	158.01	92.32	1,373.29	269.56
Travel & Meals	0.00	24.17	176.73	48.34
Office Expenses	150.42	2.11	1,589.67	4.22
Insurance	10.00	-	778.43	0.00
Computer Software/Subscription	0.00	4.50	173.50	9.00
Supplies	34.72	26.03	141.22	52.06
EWYL	0.00	-	133.99	0.00
Total Uphold	<u>2,399.53</u>	<u>1,355.88</u>	<u>22,533.60</u>	<u>3,906.68</u>
Grants				
Wipes	167.76	-	1,350.00	0.00
Car Seats	-	-	98.87	0.00
NP Diapers HCCF Grant	-	-	1,977.09	0.00
PGCC Diaper Grant	703.12	-	703.12	-
EWYL	-	-	4,558.10	0.00
VGCC Diaper Grant	1,284.84	-	1,492.82	0.00
Total Grants	<u>2,155.72</u>	<u>0.00</u>	<u>10,180.00</u>	<u>0.00</u>
Total Expense	<u>67,713.54</u>	<u>58,654.66</u>	<u>639,933.80</u>	<u>556,409.51</u>
	<u>-16,173.54</u>	<u>-24,587.67</u>	<u>-58,325.12</u>	<u>-5,575.46</u>