

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011
Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2011 calendar year, or tax year beginning 7/1/2011 , and ending 6/30/2012

B Check if applicable:
 Address change
 Name change
 Initial return
 Terminated
 Amended return
 Application pending

C Name of organization Wreaths Across America
 Doing Business As _____
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite _____
P.O. Box 249
 City or town, state or country, and ZIP + 4 ME 04623
Columbia Falls
F Name and address of principal officer:
Wayne Hanson 6508 Bowie Drive, Springfield, VA 22150

I Tax-exempt status: 501(c)(3) 501(c) () (Insert no.) 4947(a)(1) or 527

J Website: ▶ www.wreaths-across-america.org

K Form of organization: Corporation Trust Association Other ▶

L Year of foundation: 2007 **M State of legal domicile:** ME

D Employer identification number 20-8362270

E Telephone number (207) 483-606

G Gross receipts \$ 3,322,252

H(a) Is this a group return for affiliates? Yes No

H(b) Are there affiliates included? Yes No

H(c) "No," attach a list. (see instructions)

H(d) Group exemption number ▶ _____

Part I Summary

1 Briefly describe the organization's mission or most significant activities: The organization coordinates the placement of wreaths on the headstones of veterans world wide. They work with other organizations to ensure that wreaths are available as needed.

2 Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets.

3 Number of voting members of the governing body (Part VI, line 1a) 3 **15**

4 Number of independent voting members of the governing body (Part VI, line 1b) 4 **12**

5 Total number of individuals employed in calendar year 2011 (Part V, line 2) 5 **12**

6 Total number of volunteers (estimate if necessary) 6 **180,000**

7a Total unrelated business revenue from Part VIII, column (C), line 12. 7a **0**

7b Total unrelated business taxable income from Form 990-T, line 34. 7b **0**

	Prior Year	Current Year
8 Contributions and grants (Part VIII, line 1h)	0	0
9 Program service revenue (Part VIII, line 2g)	222,427	3,260,312
10 Investment income (Part VIII, column (A), lines 4, and 7d)	0	0
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8, 9c, 10c, and 11e)	27,553	-687,418
12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	249,980	2,572,894
13 Grants and similar amounts paid (Part VIII, column (A), lines 1–3)	0	0
14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	72,309	166,104
16a Professional fundraising fees (Part IX, column (A), line 11e)	0	0
b Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>71,695</u>		
17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	249,122	2,158,597
18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	321,431	2,324,701
19 Revenue less expenses. Subtract line 18 from line 12.	-71,451	248,193
20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
21 Total liabilities (Part X, line 26)	162,939	229,303
22 Net assets or fund balances. Subtract line 21 from line 20	26,996	64,235
	135,943	165,068

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here
 Signature of officer: Kryston Lemay
 Print/type preparer's name: Kryston Lemay, C.P.A.
 Date: Oct. 8, 2012
 Preparer's signature: Kryston Lemay, C.P.A.
 Date: 10/3/2012
 Preparer's name: RHR Smith and Company
 Check if self-employed
 P/TIN: P00554046
 Firm's name: RHR Smith and Company
 Firm's EIN ▶ 04-3383155
 Firm's address ▶ 3 Old Orchard Road, Buxton, ME 04093
 Phone no. (800) 300-7708

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

For Paperwork Reduction Act Notice, see the separate instructions. Form **990** (2011)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III.

1 Briefly describe the organization's mission:

Remember, Honor, Teach.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 2,046,882 including grants of \$ 0) Revenue \$ 3,260,312)

The organization coordinates wreath placement with several agencies nationwide. The wreath placement is for the headstones of veterans. The organization's largest project is Arlington National Cemetery, but includes cemeteries in all 50 states.

4b (Code:) (Expenses \$ 0 including grants of \$ 0) (Revenue \$ 0)

4c (Code:) (Expenses \$ 0 including grants of \$ 0) (Revenue \$ 0)

4d Other program services. (Describe in Schedule O.) (Expenses \$ 0 including grants of \$ 0) (Revenue \$ 0)

4e Total program service expenses 2,046,882

Part IV Checklist of Required Schedules

- 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A
- 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?
- 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I
- 4 **Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II
- 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule D, Part III
- 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I
- 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II
- 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III
- 9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV
- 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V
- 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.
 - a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI
 - b Did the organization report an amount for investments in other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII
 - c Did the organization report an amount for investments—programs related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII
 - d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX
 - e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X
 - f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X
- 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII
- b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional
- 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E
- 14a Did the organization maintain an office, employees, or agents outside of the United States?
- b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV
- 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV
- 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV
- 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)
- 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II
- 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III
- 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H
- b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

	Yes	No
1	X	
2		X
3		X
4		X
5		X
6		X
7		X
8		X
9		X
10		X
11a		X
11b		X
11c		X
11d		X
11e		X
11f		X
12a		X
12b		X
13		X
14a		X
14b		X
15		X
16		X
17		X
18		X
19		X
20a		X
20b		

Part IV Checklist of Required Schedules (continued)

21 Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II.

22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III.

23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J.

24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25.

24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?

24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?

24d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I.

25a Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I.

26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II.

27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III.

28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):

- a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV.
b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV.

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or director or indirect owner? If "Yes," complete Schedule L, Part IV.

29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M.

30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M.

31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I.

32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II.

33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7001-2 and 301.7001-3? If "Yes," complete Schedule R, Part I.

34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1.

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2.

36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2.

37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI.

38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O.

Table with 2 columns: Yes, No. Rows 21-38. Row 21: Yes, No. Row 22: Yes, No. Row 23: Yes, No. Row 24a: Yes, No. Row 24b: Yes, No. Row 24c: Yes, No. Row 24d: Yes, No. Row 25a: Yes, No. Row 25b: Yes, No. Row 26: Yes, No. Row 27: Yes, No. Row 28a: Yes, No. Row 28b: Yes, No. Row 28c: Yes, No. Row 29: Yes, No. Row 30: Yes, No. Row 31: Yes, No. Row 32: Yes, No. Row 33: Yes, No. Row 34: Yes, No. Row 35a: Yes, No. Row 35b: Yes, No. Row 36: Yes, No. Row 37: Yes, No. Row 38: Yes, No.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V.

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 1a through 14b regarding Form 1096, Form 990-T, Form 8886-T, Form 8282, Form 8879, Form 990, Form 1041, and Form 720.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI.

Section A. Governing Body and Management

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year. If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	15	
1b Enter the number of voting members included in line 1a, above, who are independent.	12	
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	X	
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6 Did the organization have members or stockholders?		X
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		X
7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?		X
b Each committee with authority to act on behalf of the governing body? Section 170(b)(5)(D), who cannot be reached	X	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section 170(b)(5)(D), who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O.	X	

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches or affiliates?		X
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		X
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?		
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.	X	
12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done.		
c Did the organization have a written whistleblower policy?		X
13 Did the organization have a written document retention and destruction policy?		X
14 Did the organization have a written agreement of the following persons include a review and approval by independent persons, comparable data, and contemporaneous substantiation of the deliberation and decision?		
15 The organization's CEO, Executive Director, or top management official.		
a Other officers or key employees of the organization.		
b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a Did the organization invest or contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	X	
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	X	

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed. **17**
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 - Own website
 - Another's website
 - Upon request
- 19** Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public.
- 20** State the name, physical address, and telephone number of the person who possesses the books and records of the organization: **Elaine Brown** (207) 483-2606
4 Point Road, Columbia Falls, ME 04623

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII.

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
 - List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$10,000 from the organization and any related organizations.
 - List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
 - List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
- List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (describe hours for related organization in Schedule O)	(C) (to not check more than one box, unless person is both an officer and a director/trustee)				(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Highest compensated employee			
(1) Wayne Hanson President	As Needed	X			0	0	0	
(2) Karen Worcester Executive Director	As Needed	X			0	0	0	
(3) Wayne Merritt Director	As Needed	X			0	0	0	
(4) James Farrell Director	As Needed	X			0	0	0	
(5) Ron Sailor Director	As Needed	X			0	0	0	
(6) Patrick Simmons Director	As Needed	X			0	0	0	
(7) Rene Worcester Secretary	As Needed	X			0	0	0	
(8) Sarah Worcester Director	As Needed	X			0	0	0	
(9) John O'Leary Director	As Needed	X			0	0	0	
(10) Pamela Lee Director	As Needed	X			0	0	0	
(11) Joseph Tibbetts Treasurer	As Needed	X			0	0	0	
(12) Stanley Wojtusik Vice Chair	As Needed	X			0	0	0	
(13) Edith Nowels Director	As Needed	X			0	0	0	
(14) Dan LeClair Director	As Needed	X			0	0	0	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)					(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee			
(15) Ruth Stonesifer Director	As Needed	X					0	0	0
(16) Mark Davis Director	As Needed	X					0	0	0
(17)									
(18)									
(19)									
(20)									
(21)									
(22)									
(23)									
(24)									
(25)									
1b Sub-total							0	0	0
c Total from continuation sheets to Part VII, Section A							0	0	0
d Total (add lines 1b and 1c)							0	0	0

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		

Section B. Independent Contractors

1 Complete this table for you five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
		0
		0
		0
		0
		0

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

Part VIII Statement of Revenue

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts					
1a	Federated campaigns	0			
1b	Membership dues	0			
1c	Fundraising events	0			
1d	Related organizations	0			
1e	Government grants (contributions)	0			
1f	All other contributions, gifts, grants, and similar amounts not included above	0			
g	Noncash contributions included in lines 1a-1f	0			
h	Total. Add lines 1a-1f	0			
Program Service Revenue					
2a	Wreath Sponsorships	3,260,312	3,260,312		
b		0			
c		0			
d		0			
e		0			
f	All other program service revenue	0			
g	Total. Add lines 2a-2f	3,260,312			
3	Investment income (including dividends, interest, and other similar amounts)	0			
4	Income from investment of tax-exempt bond proceeds	0			
5	Royalties	0			
Other Revenue					
6a	Gross rents				
b	Less: rental expenses				
c	Rental income or (loss)	0			
d	Net rental income or (loss)	0			
7a	Gross amount from sales of assets other than inventory				
b	Less: cost or other basis and sales expenses	0			
c	Gain or (loss)	0			
d	Net gain or (loss)	0			
8a	Gross income from fundraisers (not including events (not including sales of contributions reported on line 1c). See Part IV, line 18.	7,484			
b	Less: direct expenses	83			
c	Net income or (loss) from fundraising events	7,401			
9a	Gross income from gaming activities	0			
b	Less: direct expenses	0			
c	Net income or (loss) from gaming activities	0			
10a	Gross sales of inventory, less returns and allowances	54,456			
b	Less: cost of goods sold	749,275			
c	Net income or (loss) from sales of inventory	-694,819			
Miscellaneous Revenue					
11a	Miscellaneous	0			
b		0			
c		0			
d	All other revenue	0			
e	Total. Add lines 11a-11d	0			
12	Total revenue. See instructions.	2,572,894	3,260,312		0

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Check if Schedule O contains a response to any question in this Part IX.

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	0			
2 Grants and other assistance to individuals in the United States. See Part IV, line 22	0			
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16	0			
4 Benefits paid to or for members	0			
5 Compensation of current officers, directors, trustees, and key employees	0			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7 Other salaries and wages	148,340	112,738	28,185	7,417
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	0			
9 Other employee benefits	17,764	13,501	3,375	888
10 Payroll taxes	0			
11 Fees for services (non-employees):				
a Management	2,679		2,679	
b Legal	7,553		7,553	
c Accounting	0			
d Lobbying	0			
e Professional fundraising services. See Part IV, line 17	0			
f Investment management fees	0			
g Other	102,730	81,157	7,191	14,382
12 Advertising and promotion	55,396	42,899	2,896	9,601
13 Office expenses	41,837		41,837	
14 Information technology	21,888	10,944		10,944
15 Royalties	0			
16 Occupancy	26,771	17,669		9,102
17 Travel	0			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials for conferences, conventions, and meetings	0			
19 Conferences, conventions, and meetings	0			
20 Interest	0			
21 Payments to affiliates	4,369	0	4,369	0
22 Depreciation, depletion, and amortization	8,218		8,218	
23 Insurance				
24 Other expenses (to minimize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a Postage, Printing & Copying	32,794	16,089	4,400	12,305
b Wreath Sponsorships	1,748,357	1,748,357	3,528	7,056
c Supplies	14,112	3,528	34,790	
d Bank & Credit Card Processing Fees	34,790		57,103	
e All other expenses Miscellaneous	57,103		206,124	71,695
25 Total functional expenses. Add lines 1 through 24e	2,324,701	2,046,882		
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

	(A) Beginning of year	(B) End of year
Assets		
1 Cash—non-interest-bearing	47,852	143,814
2 Savings and temporary cash investments		
3 Pledges and grants receivable, net	0	0
4 Accounts receivable, net	0	0
5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		
6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		
7 Notes and loans receivable, net	0	0
8 Inventories for sale or use	17,503	67,606
9 Prepaid expenses and deferred charges	15,738	406
10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	21,846	
b Less: accumulated depreciation	4,369	17,477
11 Investments—publicly traded securities	0	0
12 Investments—other securities. See Part IV, line 11	0	0
13 Investments—program-related. See Part IV, line 11	0	0
14 Intangible assets	0	0
15 Other assets. See Part IV, line 11	0	0
16 Total assets. Add lines 1 through 15 (must equal line 34)	162,939	229,303
17 Accounts payable and accrued expenses	18,341	12,817
18 Grants payable		
19 Deferred revenue		51,418
20 Tax-exempt bond liabilities		
21 Escrow or custodial account liability. Complete Part VII of Schedule D		
22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		
23 Secured mortgages and notes payable to unrelated third parties	0	0
24 Unsecured notes and loans payable to unrelated third parties	0	0
25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		
26 Total liabilities. Add lines 17 through 25	8,655	0
27 Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.	26,996	64,235
28 Unrestricted net assets		
29 Temporarily restricted net assets	135,943	165,068
30 Permanently restricted net assets		
31 Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.		
32 Capital stock or trust principal, or current funds		
33 Paid-in or capital surplus, or land, building, or equipment fund		
34 Retained earnings, endowment, accumulated income, or other funds		
Net Assets or Fund Balances	135,943	165,068
Total net assets or fund balances	162,939	229,303
Total liabilities and net assets/fund balances		

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI.

1	Total revenue (must equal Part VIII, column (A), line 12)	2,572,894
2	Total expenses (must equal Part IX, column (A), line 25)	2,324,701
3	Revenue less expenses. Subtract line 2 from line 1	248,193
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	135,943
5	Other changes in net assets or fund balances (explain in Schedule O)	-219,068
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X line 33, column (B))	165,068

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII.

- 1 Accounting method used to prepare the Form 990: Cash Accrual Other
 If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a Were the organization's financial statements compiled or reviewed by an independent accountant?
- b Were the organization's financial statements audited by an independent committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
- c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
- d If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.

	Yes	No
2a		X
2b	X	
2c		X
3a		X
3b		

- 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? Separate basis Consolidated basis Both consolidated and separate basis
- b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

SCHEDULE A
-(Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No. 1545-0047

2011

Open to Public Inspection

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Department of the Treasury
Internal Revenue Service

Name of the organization

Wreaths Across America

Employer identification number

20-8362270

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
- 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.)
- 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
- 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)

- 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
- 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)

- 9 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)

- 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4).

- 11 An organization organized and operated exclusively for the benefit of to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h.

- a Type I b Type II c Type III—Functionally integrated d Type III—Other

- e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).

- f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box. _____

- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? _____

- (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization? _____

- (ii) A family member of a person described in (i) above? _____

- (iii) A 35% controlled entity of a person described in (i) or (ii) above? _____

- h Provide the following information about the supported organization(s).

(A) (B) (C) (D) (E)	(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is the organization in col. (f) listed in your governing document?		(v) Did you notify the organization in col. (f) of your support?		(vi) Is the organization in col. (i) organized in the U.S.?	(vii) Amount of support
				Yes	No	Yes	No		
									0
									0
									0
									0
									0
Total									0

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Table with 6 columns: (a) 2007, (b) 2008, (c) 2009, (d) 2010, (e) 2011, (f) Total. Rows include: 1 Gifts, grants, contributions, and membership fees received; 2 Tax revenues levied for the organization's benefit; 3 The value of services or facilities furnished; 4 Total; 5 The portion of total contributions by each person; 6 Public support. Subtract line 5 from line 4.

Section B. Total Support

Table with 6 columns: (a) 2007, (b) 2008, (c) 2009, (d) 2010, (e) 2011, (f) Total. Rows include: 7 Amounts from line 4; 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources; 9 Net income from unrelated business activities; 10 Other income; 11 Total support; 12 Gross receipts from related activities; 13 First five years.

Section C. Computation of Public Support Percentage

Table with 3 columns: Public support percentage for 2011, Public support percentage from 2010, 33 1/3% support test. Rows include: 14 Public support percentage for 2011; 15 Public support percentage from 2010; 16a 33 1/3% support test; 17a 10%-facts-and-circumstances test; 18 Private foundation.

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	14,651	11,100	2,811	0		28,562
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	1,028,443	1,657,707	2,399,908	222,427	3,314,768	8,623,253
3 Gross receipts from activities that are not an unrelated trade or business under section 513						0
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
5 The value of services or facilities furnished by a governmental unit to the organization without charge						0
6 Total. Add lines 1 through 5	1,043,094	1,668,807	2,402,719	222,427	3,314,768	8,651,815
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						0
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year	0	0	0	0	0	0
c Add lines 7a and 7b						0
8 Public support (Subtract line 7c from line 6.)						8,651,815

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6	1,043,094	1,668,807	2,402,719	222,427	3,314,768	8,651,815
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						0
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						0
c Add lines 10a and 10b	0	0	0	0	0	0
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						0
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	0	13	20,911	27,553	7,484	55,961
13 Total support. (Add lines 9, 10c, 11, and 12.)	1,043,094	1,668,820	2,423,630	249,980	3,322,252	8,707,776
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input checked="" type="checkbox"/>

Section C. Computation of Public Support Percentage

15 Public support percentage for 2011 (line 8, column (f) divided by line 13, column (f))	15	0.00%
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	0.00%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2011 (line 10c, column (f) divided by line 13, column (f))	17	0.00%
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18	0.00%
19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions		<input type="checkbox"/>

Part IV

Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

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SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No. 1545-0047

2011

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Wreaths Across America

Employer identification number

20-8362270

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Row 1: Total number at end of year.

Large handwritten 'X' over the table.

- 2 Aggregate contributions to (during year)
3 Aggregate grants from (during year)
4 Aggregate value at end of year
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

- 1 Purpose(s) of conservation easements held by the organization (check all that apply).
2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

Table with 4 rows: 2a, 2b, 2c, 2d. Column: Held at the End of the Tax Year.

- 3 Total number of conservation easements
4 Total acreage restricted by conservation easements
5 Number of conservation easements on a certified historic structure included in (a)
6 Number of conservation easements included in (b) acquired after 8/17/06, and not on a historic structure listed in the National Register
7 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year
8 Number of states where property subject to conservation easement is located
9 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?
10 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year
11 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year
12 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service provided, in Part XIV, the text of the footnote to its financial statements that describes these items.
b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:
(i) Revenues included in Form 990, Part VIII, line 1
(ii) Assets included in Form 990, Part X
2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:
a Revenues included in Form 990, Part VIII, line 1
b Assets included in Form 990, Part X

Schedule D (Form 990) 2011

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a Public exhibition
b Scholarly research
c Preservation for future generations
d Loan or exchange programs
e Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 5.

Table with 6 columns: (a) Current year, (b) Prior year, (c) Two years back, (d) Three years back, (e) Four years back, and Amount. Rows include Beginning balance, Additions during the year, Distributions during the year, and Ending balance.

2a Did the organization include an amount on Form 990, Part X, line 2?
b If "Yes," explain the arrangement in Part XIV.

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

Table with 6 columns: (a) Current year, (b) Prior year, (c) Two years back, (d) Three years back, (e) Four years back. Rows include Beginning of year balance, Contributions, Net investment earnings, grants, and losses, and Administrative expenses.

g Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment %
b Permanent endowment %
c Temporarily restricted endowment %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
(f) unrelated organizations
(f) related organizations
b If "Yes" to 3a(f), are the related organizations listed as required on Schedule R?

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Table with 4 columns: (a) Cost or other basis (investment), (b) Cost or other basis (other), (c) Accumulated depreciation, and (d) Book value. Rows include Land, Buildings, Leasehold improvements, and Equipment.

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) 17,477

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives	0	
(2) Closely-held equity interests	0	
(3) Other	0	
(A)	0	
(B)	0	
(C)	0	
(D)	0	
(E)	0	
(F)	0	
(G)	0	
(H)	0	
(I)	0	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)	0	

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)	0	
(2)	0	
(3)	0	
(4)	0	
(5)	0	
(6)	0	
(7)	0	
(8)	0	
(9)	0	
(10)	0	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.)	0	

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	0
(2)	0
(3)	0
(4)	0
(5)	0
(6)	0
(7)	0
(8)	0
(9)	0
(10)	0
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	0

Part X Other Liabilities. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	0
(2) Payroll liabilities	0
(3) Deferred Payments	0
(4)	0
(5)	0
(6)	0
(7)	0
(8)	0
(9)	0
(10)	0
(11)	0
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	0

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Schedule D (Form 990) 2011

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	2,572,894
2	Total expenses (Form 990, Part IX, column (A), line 25)	2,324,701
3	Excess or (deficit) for the year. Subtract line 2 from line 1	248,193
4	Net unrealized gains (losses) on investments	
5	Donated services and use of facilities	
6	Investment expenses	
7	Prior period adjustments	
8	Other (Describe in Part XIV)	
9	Total adjustments (net). Add lines 4 through 8	0
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	248,193

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	4,027,849
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	705,597
b	Donated services and use of facilities		
c	Recoveries of prior year grants	2c	749,358
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	1,454,955
3	Subtract line 2e from line 1	3	2,572,894
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	2,572,894

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	3,779,656
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	705,597
b	Prior year adjustments		
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	749,358
e	Add lines 2a through 2d	2e	1,454,955
3	Subtract line 2e from line 1	3	2,324,701
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	2,324,701

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part VI, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Part XI Line 2d Cost of goods sold and event costs are reported on the financial

statements as expenses, but on the 990 as a reduction of income. \$83 can be found on Part

VII line 8b and \$749,275 on Part VII line 10b.

Part XIII Line 2d Cost of goods sold and event costs are reported on the financial

statements as expenses, but on the 990 as a reduction of income.

Part XIV Supplemental Information (continued)

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SCHEDULE L
(Form 990 or 990-EZ)

Transactions With Interested Persons

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2011

Open To Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization **Wreaths Across America** Employer identification number **20-8362270**

Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958. ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization. ▶ \$

Part II Loans to and/or From Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a.

1	(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c) Original principal amount	(e) In default?		(f) Approved by board or committee?		(g) Written agreement?	
		To	From		Yes	No	Yes	No	Yes	No
(1)				0						
(2)				0						
(3)				0						
(4)				0						
(5)				0						
(6)				0						
(7)				0						
(8)				0						
(9)				0						
(10)				0						
Total				0						

Part III Grants or Assistance Benefiting Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

1	(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount and type of assistance
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			

SCHEDULE O
(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

2011

Open to Public

Inspection

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

Wreaths Across America

20-8362270

Form 990 Part VI Section A Line 2 There are 3 board members with a family relationship: Renee

Worcester, Sarah Worcester and Pamela Lee.

Form 990 Part VI Section A Line 9 Wayne Hanson: 6508 Bowie Drive, Springfield, VA 22150.

Ron Sailor: P.O. Box 900, Waterville, ME 04903; Stanley Wojtusick: 9639 Wlissingoming St,

Philadelphia, PA 19114; Edith Nowells: 637 Holly Hill Dr, Brielle, NJ 08730; John O'Leary,

Balsam Dr, Norway, ME 04268, Dr. Pamela Slaven-Lee: 112 Wingate Dr., New Bern, NC 28562; Col.

Dan LeClair: 377 Center Minot Hill Road, Minot, ME 04258; Patrick Simmons: 6083 Stratford Ave,

Station Dr, Rogers, AR 72758; James Farrell: 548 Centre Road, Wales, ME 04286; Matt Davis: 954

Sand Castel Road, Sarnibel, FL 33957

Form 990 Part VI Section B Line 11b The Executive Director and Treasurer review the 990 prior

to filing. It is reviewed by the board at the next meeting.

Form 990 Part VI Section B Line 12c Compliance is monitored based upon policies within the

by-laws at least annually. As conflicts arise throughout the year, the material facts of the

transaction are disclosed to the board, including the conflict of the conflicted individual or

individuals abstain from voting. The Organization deems the transaction to be fair the the

majority of the remaining members authorized approve and ratify the transaction.

Form 990 Part VI Section B Line 15a&b Salaries are determined in accordance with similar

salaries in the area.

Form 990 Part VI Section C Line 19 The documents are kept in the "public book" and are

available for viewing at the Wreaths Across America offices during normal business hours.

Form 990 Part X Line 5 Change of method of carrying inventory and associated cost of goods

sold in prior years.

Employer identification number

20-8362270

Name of the organization

Wreaths Across America

PROCESSED
MENTAL HEALTH

Part VIII, Line 10 (990) - Gross Sales of Inventory

Category	Gross Sales	Cost of Goods Sold	Net
1	54,456	749,275	-694,819
2			0
3			0
4			0
5			0
6			0
7			0
8			0
9			0
10			0
11			0
12			0
13			0
14			0
15			0
16			0
17			0
18			0
19			0
20			0

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Part IX, Line 22 (990) - Depreciation, Depletion, and Amortization

	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
1 Depreciation	4,369		4,369	
2 Depletion	0			
3 Amortization	0			
4 Total	4,369	0	4,369	0

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Part X, Lines 10a and 10b (990) - Land, Buildings, and Equipment

Line	Category or Item	Land	Buildings	Improvements	Equipment	Other	Check if Investment Asset	Check if Asset Disposed	Beginning Accumulated Depreciation	Ending Accumulated Depreciation	Disposals/ Adjustments	Beginning Balance	Ending Balance
1	Leasehold Improvements			X					0	4,369		21,846	17,477
2									0	0		0	0
3									0	0		0	0
4									0	0		0	0
5									0	0		0	0
6									0	0		0	0
7									0	0		0	0
8									0	0		0	0
9									0	0		0	0
10									0	0		0	0
11									0	0		0	0
12									0	0		0	0
13									0	0		0	0
14									0	0		0	0
15									0	0		0	0
16									0	0		0	0
17									0	0		0	0
18									0	0		0	0
19									0	0		0	0
20									0	0		0	0

Part X, Line 25 (990) - Other Liabilities

Line	Description	Beginning	End
1	Federal income taxes	5,487	
2	Payroll liabilities		
3	Deferred Payments	3,168	
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			

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8,655

0