

Athena Project

Profit and Loss

January - December 2022

| | TOTAL |
|---------------------------------------|---------------------|
| Income | |
| 40000 Donations | |
| 40100 Grants | 73,232.87 |
| 40200 Individual | 16,021.29 |
| 40300 Corporate | 914.32 |
| 40400 Sponsorships | 33,075.00 |
| 40600 Board Gifts | 4,439.08 |
| 40700 Merchandise | 20.00 |
| 40900 In Kind | 1,500.00 |
| Total 40000 Donations | 129,202.56 |
| 41000 Registration Fees | 6,730.12 |
| 42000 Ticket Sales | 2,655.00 |
| Total Income | \$138,587.68 |
| GROSS PROFIT | \$138,587.68 |
| Expenses | |
| 50000 Contract Labor | |
| 50100 Executive Producer | 10,000.00 |
| 50120 Associate Producer | 600.00 |
| 50140 Administrative Coordinator | 2,525.00 |
| 50160 Production Coordinator | 3,550.00 |
| 50180 Event Coordinator | 700.00 |
| 50220 Program Director | 4,540.00 |
| 50240 Stage Director | 970.00 |
| 50290 Tech Crew | 200.00 |
| 50300 Curator | 900.00 |
| 50320 Mentor | 810.00 |
| 50360 Designer | 600.00 |
| 50380 Dramaturg | 2,150.00 |
| 50400 Playwright | 600.00 |
| 50420 Artist | 29,570.00 |
| 50440 Teaching Artist | 3,240.00 |
| 50480 Marketing Coordinator | 5,950.00 |
| 50500 Graphic Design | 400.00 |
| 50520 Publicist | 900.00 |
| 50540 Videographer | 1,800.00 |
| 50560 Photographer | 1,350.00 |
| 50580 Accountant | 2,875.00 |
| 50590 Community Engagement Specialist | 900.00 |
| Total 50000 Contract Labor | 75,130.00 |
| 52000 Equipment Rental | 742.00 |
| 52500 Supplies | 501.04 |

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| | TOTAL |
|--|--------------------|
| 53000 Space Rental | 1,720.00 |
| 54000 Food & Beverage Expense | 485.42 |
| 55000 Materials | 1,825.28 |
| 57000 Meals & Entertainment | 269.01 |
| 59100 Marketing & Publicity | |
| 59200 Printing & Reproduction | 552.63 |
| 59300 Advertising | 2,803.37 |
| 59600 Email | 1,036.40 |
| Total 59100 Marketing & Publicity | 4,392.40 |
| 60000 Admin Expenses | |
| 60100 Bank Charges & Fees | 84.00 |
| 60150 Credit Card Fees & Interest | 16.49 |
| 60200 Transaction Fees | 319.90 |
| 60350 Database & Website | 1,424.96 |
| 60400 Dues & Subscriptions | 1,249.30 |
| 60550 Parking | 82.17 |
| 60600 Insurance | 1,729.00 |
| 60650 Postage | 67.33 |
| 60700 Office Supplies & Software | 376.94 |
| 60850 Conferences & Meetings | 156.00 |
| 60900 Training and Development | 55.00 |
| 60950 Volunteer Appreciation | 378.20 |
| Total 60000 Admin Expenses | 5,939.29 |
| 61000 Legal & Accounting Services | 1,680.82 |
| 63000 Ask My Accountant | 0.00 |
| Total Expenses | \$92,685.26 |
| NET OPERATING INCOME | \$45,902.42 |
| NET INCOME | \$45,902.42 |