

**THE AMERICAN AUSTRIAN FOUNDATION, INC.**

Financial Statements

December 31, 2023 and 2022

**THE AMERICAN AUSTRIAN FOUNDATION, INC.**

Financial Statements

December 31, 2023 and 2022

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# BERNSTEIN ROSEN & COMPANY, PC

CERTIFIED PUBLIC ACCOUNTANTS

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of  
The American Austrian Foundation, Inc.

We have audited the accompanying financial statements of The American Austrian Foundation, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The American Austrian Foundation, Inc. as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information on pages 14-16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Bernstein Rosen & Company, CPAs, PC*

NEW YORK, NEW YORK  
November 8, 2024

THE AMERICAN AUSTRIAN FOUNDATION, INC.

Statements of Financial Position

December 31,

	<u>2023</u>	<u>2022</u>
<b><u>Assets</u></b>		
Current Assets		
Cash and cash equivalents	\$ 2,552,892	\$ 1,751,541
Marketable securities (at market value)	5,624,842	5,966,798
Donations receivable	1,887,834	1,359,500
Prepaid expenses and other assets	<u>992</u>	<u>2,102</u>
Total Current Assets	<u>10,066,560</u>	<u>9,079,941</u>
Equipment		
Furniture and equipment	1,550	1,550
Less: Accumulated depreciation	<u>(1,318)</u>	<u>(1,008)</u>
Net Equipment	<u>232</u>	<u>542</u>
Other Assets		
Artwork	<u>500,000</u>	<u>500,000</u>
Total Assets	<u>\$ 10,566,792</u>	<u>\$ 9,580,483</u>
<b><u>Liabilities and Net Assets</u></b>		
Liabilities		
Accounts payable and accrued expenses	\$ 936,053	\$ 650,599
Grants payable	<u>282,000</u>	<u>262,000</u>
Total Liabilities	<u>1,218,053</u>	<u>912,599</u>
Net Assets		
Without donor restrictions	1,548,273	723,339
With donor restrictions	<u>7,800,466</u>	<u>7,944,545</u>
Total Net Assets	<u>9,348,739</u>	<u>8,667,884</u>
Total Liabilities and Net Assets	<u>\$ 10,566,792</u>	<u>\$ 9,580,483</u>

See Independent Auditors' Report and accompanying notes to the financial statements

**THE AMERICAN AUSTRIAN FOUNDATION, INC.**

Statement of Activities

For the Year Ended December 31, 2023

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Operating Activities:			
<b><u>Public Support and Revenue</u></b>			
Contributions	\$ 1,206,062	\$ 2,089,960	\$ 3,296,022
Benefit ticket sales and auction	<u>406,980</u>	<u>398,953</u>	<u>805,933</u>
Total Public Support and Revenue Before Releases	1,613,042	2,488,913	4,101,955
Net assets released from restrictions	<u>2,632,992</u>	<u>(2,632,992)</u>	<u>-</u>
Total Public Support and Revenue	<u>4,246,034</u>	<u>(144,079)</u>	<u>4,101,955</u>
<b><u>Expenses</u></b>			
Program Grants	750,000	-	750,000
Other Program Expenses	2,632,993	-	2,632,993
Fundraising	201,305	-	201,305
Administration	<u>334,548</u>	<u>-</u>	<u>334,548</u>
Total Expenses	<u>3,918,846</u>	<u>-</u>	<u>3,918,846</u>
Change in Net Assets From Operating Activities	<u>327,188</u>	<u>(144,079)</u>	<u>183,109</u>
Nonoperating Activities:			
Investment income	307,562	-	307,562
Realized and unrealized (loss) from securities	<u>190,184</u>	<u>-</u>	<u>190,184</u>
Change in Net Assets From Nonoperating Activities	<u>497,746</u>	<u>-</u>	<u>497,746</u>
Change in Net Assets	824,934	(144,079)	680,855
Net Assets - beginning of year	<u>723,339</u>	<u>7,944,545</u>	<u>8,667,884</u>
Net Assets - end of year	<u>\$ 1,548,273</u>	<u>\$ 7,800,466</u>	<u>\$ 9,348,739</u>

See Independent Auditors' Report and accompanying notes to the financial statements

**THE AMERICAN AUSTRIAN FOUNDATION, INC.**

Statement of Activities

For the Year Ended December 31, 2022

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Operating Activities:			
<b><u>Public Support and Revenue</u></b>			
Contributions	\$ 363,094	\$ 2,269,015	\$ 2,632,109
Benefit ticket sales and auction	<u>74,790</u>	<u>83,275</u>	<u>158,065</u>
Total Public Support and Revenue Before Releases	437,884	2,352,290	2,790,174
Net assets released from restrictions	<u>1,934,060</u>	<u>(1,934,060)</u>	<u>-</u>
Total Public Support and Revenue	<u>2,371,944</u>	<u>418,230</u>	<u>2,790,174</u>
<b><u>Expenses</u></b>			
Program Grants	910,000	-	910,000
Other Program Expenses	1,006,140	-	1,006,140
Fundraising	117,227	-	117,227
Administration	<u>277,851</u>	<u>-</u>	<u>277,851</u>
Total Expenses	<u>2,311,218</u>	<u>-</u>	<u>2,311,218</u>
Change in Net Assets From Operating Activities	<u>60,726</u>	<u>418,230</u>	<u>478,956</u>
Nonoperating Activities:			
Investment income	193,187	-	193,187
Realized and unrealized (loss) from securities	<u>(829,043)</u>	<u>-</u>	<u>(829,043)</u>
Change in Net Assets From Nonoperating Activities	<u>(635,856)</u>	<u>-</u>	<u>(635,856)</u>
Change in Net Assets	(575,130)	418,230	(156,900)
Net Assets - beginning of year	<u>1,298,469</u>	<u>7,526,315</u>	<u>8,824,784</u>
Net Assets - end of year	<u>\$ 723,339</u>	<u>\$ 7,944,545</u>	<u>\$ 8,667,884</u>

See Independent Auditors' Report and accompanying notes to the financial statements

**THE AMERICAN AUSTRIAN FOUNDATION, INC.**

Statements of Cash Flows

For the Years Ended December 31,

	<u>2023</u>	<u>2022</u>
<b><u>Cash Flows From Operating Activities:</u></b>		
Change in net assets	\$ 680,855	\$ (156,900)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Realized and unrealized loss from securities	(190,184)	829,043
Depreciation	310	310
Changes in operating assets and liabilities:		
(Increase) decrease in donations receivable	(528,334)	(284,050)
Decrease (increase) in prepaid expenses and other assets	1,110	3,686
Increase in accounts payable and accrued expenses	285,454	194,322
(Decrease) in grants payable	<u>20,000</u>	<u>(573,000)</u>
Net Cash Flow Provided By Operating Activities	<u>269,211</u>	<u>13,411</u>
<b><u>Cash Flows From Investing Activities:</u></b>		
Sale of marketable securities	693,789	136,000
Purchase of marketable securities	<u>(161,649)</u>	<u>(1,691,233)</u>
Net Cash Flow (Used in) Provided By Investing Activities	<u>532,140</u>	<u>(1,555,233)</u>
Net (Decrease) Increase in Cash and Cash Equivalents	801,351	(1,541,822)
Cash and Cash Equivalents - beginning of year	<u>1,751,541</u>	<u>3,293,363</u>
Cash and Cash Equivalents - end of year	<u>\$ 2,552,892</u>	<u>\$ 1,751,541</u>

See Independent Auditors' Report and accompanying notes to the financial statements

# THE AMERICAN AUSTRIAN FOUNDATION, INC.

## Notes to the Financial Statements

December 31, 2023 and 2022

### 1. FORMATION AND DESCRIPTION OF ORGANIZATION

The American Austrian Foundation, Inc. (the "Organization") was formed in 1984 to foster the relationship between the United States and Austria through exchanges in medicine, business, communications and the arts.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Accounting and Presentation

The financial statements of the Organization have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The financial statements are presented in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958 dated August 2016, and the provisions of the American Institute of Certified Public Accountants ("AICPA") "Audit and Accounting Guide for Not-for-Profit Organizations" (the "Guide"). (ASC) 958-205 was effective January 1, 2018.

Under the provisions of the Guide, net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Non-Profit Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

#### Cash and Cash Equivalents

Cash consists of demand deposit accounts held at major financial institutions. The Organization considers all highly liquid debt instruments with original maturities of three months or less when purchased to be cash equivalents.

#### Cash Credit Risk Concentration

The Organization maintains balances in banks which may exceed the limits covered by Federal Deposit Insurance Corporation ("FDIC") at certain times during the year.

#### Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the Statements of Activities and in the supplementary information schedules. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Such allocations are determined by management on an equitable basis.

# THE AMERICAN AUSTRIAN FOUNDATION, INC.

Notes to the Financial Statements (Continued)

December 31, 2023 and 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Contributions

Unconditional contributions are recognized when pledged and recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Gifts of cash and other assets are reported with donor restricted support if they are received with donor stipulations that limit the use of the donated assets.

When a restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as net assets without donor restriction support. Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Contributions restricted for the acquisition of land, buildings, and equipment are reported as net assets without donor restriction upon acquisition of the asset and the assets are placed in service.

Contributions of donated noncash assets and services that meet the criteria for recognition in the financial statements are reflected as in-kind donations and are recorded at their estimated fair values at the date of the receipt. In-kind donations are reflected as contributions on the Statement of Activities.

Contributions related to special events are recognized in the period that the event occurs.

As of December 31, 2023, there was \$7,800,466 of net assets with donor restrictions.

### Furniture and Equipment

Furniture and equipment is recorded at cost or the fair market value of the equipment on the date of donation. The Organization capitalizes all acquisitions in excess of \$1,000. Depreciation has been provided in the financial statements utilizing the straight-line method over the estimated useful lives of the assets. Expenditures for maintenance and repairs are charged to operations as incurred.

Software	3 years
Equipment	5 years
Furniture	7 years

### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# THE AMERICAN AUSTRIAN FOUNDATION, INC.

Notes to the Financial Statements (Continued)

December 31, 2023 and 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Income Taxes and Uncertainties

The Organization is exempt from federal and state income taxes pursuant to Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal income tax has been recorded in the accompanying financial statements. However, any unrelated business income may be subject to taxation. Currently, the Organization has no obligation for any unrelated business income tax. Management believes that the Organization will continue to be exempted from tax.

The Organization's policy is to record interest expense and penalties in operating expenses. For the years ended December 31, 2023 and 2022, there was no interest and penalties expense recorded and no accrued interest and penalties. The Organization's federal and state exempt status tax returns are open for examination for the years 2020, 2021 and 2022.

The Organization follows the provisions of ASC 740, *Accounting for Uncertainty in Income Taxes*, which addresses the accounting for, and disclosure of more likely than not for recognition and de-recognition of tax positions taken or expected to be taken in a tax return.

### Investments

Investments in marketable equity securities are carried at fair value. Investment securities, in general, are exposed to various risks such as interest rate, credit and overall volatility risks. Investment return is presented net of investment fees. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, based on markets' fluctuations, and that such changes could materially affect the amounts reported in the Organization's Statement of Activities and investment portfolio. Unrealized gains and losses are included in the change in unrestricted net assets, without donor restrictions.

### Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The fair value hierarchy maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. The three levels in the fair value hierarchy are as follows:

- *Level 1* – Inputs are quoted prices in active markets for identical assets or liabilities.
- *Level 2* – Inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument.
- *Level 3* – Inputs are unobservable inputs based on the Organization's own assumptions used to measure assets and liabilities at fair value. A financial asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.

## THE AMERICAN AUSTRIAN FOUNDATION, INC.

Notes to the Financial Statements (Continued)

December 31, 2023 and 2022

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Program Services

The Organization provides the following major program services:

- Salzburg Medical Seminars – this program provides medical education seminars to educate Austrian, Eastern European, African, Mexican and American physicians.
- Max Kade Fellowships – this program provides one-month fellowships for 4<sup>th</sup> year U.S. medical students in Austria.
- Max Kade Clinical Clerkships – this program provides one-month fellowships for 4<sup>th</sup> year Austrian medical students in the U.S.
- Milton Wolf Seminar for Media and Diplomacy – this program provides a seminar for journalists, students of diplomacy and international relations from the U.S., Central and Eastern Europe and the former Soviet Union to examine the connections between diplomacy and journalism analyzing key legal, political and ethical issues.

#### Measure of Operations

The statements of activities report all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Organization's ongoing activities. Non-operating activities are limited to resources that generate return from investments, endowment contributions, financing costs, and other activities considered to be of a more unusual or nonrecurring nature.

#### Revenue Recognition

In May 2014 the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09 "Revenue from Contracts with Customers (Topic 606)" which requires an entity to recognize revenue when (or as) goods are transferred or services are provided to customers in an amount that reflects the consideration the entity expects to be entitled to in exchange for those goods or services. The Organization adopted the new standard effective January 1, 2020, the first day of the Organization's fiscal year using the modified retrospective approach.

The adoption of Topic 606 does not result in changes to the manner in which the Organization recognizes revenue.

#### New Accounting Pronouncement

On February 25, 2016 the FASB issued ASU Update 2016-02, Leases (Topic 842), which requires lessees to recognize an asset and liability associated with the right to use a given asset and obligations to make payments pursuant to the terms of the lease. This standard will be effective beginning January 1, 2022.

The adoption of ASU Update 2016-02 does not result in changes to the manner in which the Organization accounts for leases as the Organization does not hold any leases.

**THE AMERICAN AUSTRIAN FOUNDATION, INC.**

Notes to the Financial Statements (Continued)

December 31, 2023 and 2022

**3. FAIR VALUE MEASUREMENTS**

The following tables provide the assets and liabilities carried at fair value measured on a recurring basis as of December 31, 2023 and 2022:

	<u>2023</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Mutual Funds	\$ 5,839,589	\$ 5,839,589	\$ -	\$ -
Government Bonds	248,622	248,622	-	-
Equities	-	-	-	-
Artwork	<u>500,000</u>	<u>-</u>	<u>-</u>	<u>500,000</u>
Total	<u>\$ 6,588,211</u>	<u>\$ 6,088,211</u>	<u>\$ -</u>	<u>\$ 500,000</u>
	<u>2022</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Mutual Funds	\$ 5,023,454	\$ 5,023,454	\$ -	\$ -
Government Bonds	943,344	943,344	-	-
Equities	-	-	-	-
Artwork	<u>500,000</u>	<u>-</u>	<u>-</u>	<u>500,000</u>
Total	<u>\$ 6,466,798</u>	<u>\$ 5,966,798</u>	<u>\$ -</u>	<u>\$ 500,000</u>

**4. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS**

The Organization regularly monitors liquidity required to meet its operating needs and other obligations as they come due. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing activities to be general expenditures. Amounts available for general expenditures over a 12-month period include donor-restricted amounts that are available for ongoing programmatic and support expenditures.

The following reflects the Organization's financial assets, as of December 31, 2023, reduced by amounts not available for general use within one year because of contractual, donor-imposed, or internal restrictions and designations:

Financial assets:	
Cash and cash equivalents	\$ 2,552,892
Investment in marketable securities	5,624,842
Donations receivable	1,887,834
Prepaid expenses	<u>992</u>
Total financial assets	10,066,560
Less those unavailable for general expenditures within one year	<u>-</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 10,066,560</u>

See Accompanying Independent Auditors' Report

**THE AMERICAN AUSTRIAN FOUNDATION, INC.**

Notes to the Financial Statements (Continued)

December 31, 2023 and 2022

**5. NET ASSETS – WITH DONOR RESTRICTIONS**

Net assets were released from donor restrictions by incurring expenses satisfying the purpose or time restrictions specified by donors as follows:

	<u>2023</u>	<u>2022</u>
Salzburg Philadelphia Medical Seminars	\$1,161,850	\$112,078
Salzburg Cornell Medical Seminars	719,048	1,595,429
Schloss Arenberg Capital Campaign	200,000	318
Salzburg Mexico Seminars	123,008	-
Salzburg Institut Pasteur Seminars	78,875	27,100
Cultural Exchange Award Program	75,000	72,011
Salzburg Vietnam Seminars	62,240	-
Salzburg Columbia Medical Seminars	43,535	31,162
Salzburg OSI Medical Seminars	37,964	27,320
Salzburg Cleveland Medical Seminars	37,806	31,972
Arenberg Children's Music Camp	30,635	-
Salzburg Duke Medical Seminars	15,880	15,654
Satellite Symposia	14,048	76
Humes Professorship	11,111	-
AAF/Seebacher Prize for Fine Arts	8,441	8,400
Max Kade Clinical Clerkships	6,813	2,160
AAF/Faber Fellowship for Young Conductors	3,690	6,407
Max Kade Fellowships	1,575	712
Milton Wolf Seminar for Media & Diplomacy	805	401
Medical Internship Program / Observerships	<u>668</u>	<u>2,860</u>
Total Restrictions Released	<u>\$2,632,992</u>	<u>\$1,934,060</u>

**THE AMERICAN AUSTRIAN FOUNDATION, INC.**

Notes to the Financial Statements (Continued)

December 31, 2023 and 2022

**5. NET ASSETS – WITH DONOR RESTRICTIONS (CONTINUED)**

The ending fund balances for all programs are as follows:

	<u>2023</u>	<u>2022</u>
Salzburg Medical Seminars International	\$4,004,295	\$4,110,264
Schloss Arenberg Capital Campaign	2,194,700	2,294,700
Andlinger Residency Exchange	581,688	581,688
Campeau Center for International Pediatrics	251,092	251,092
Max Kade Fellowships	164,580	138,955
Milton A. & Roslyn Z. Wolf Park	138,676	88,676
Humes Professorships	130,790	141,901
Milton Wolf Seminar for Media & Diplomacy	123,400	123,400
Cultural Exchange Award Program	109,099	91,339
Max Kade Clinical Clerkships	62,656	69,469
AAF/Faber Fellowship for Young Conductors	46,002	34,692
AAF/Seebacher Prize for Fine Arts	42,113	35,554
Vienna Book Project	4,855	4,855
ARA Symposium / Post WWI	1,793	1,793
Arenberg Children's Music Camp	<u>(55,273)</u>	<u>(23,833)</u>
Total Net Assets With Donor Restrictions	<u>\$7,800,466</u>	<u>\$7,944,545</u>

**6. SUBSEQUENT EVENTS**

The Organization has evaluated subsequent events and transactions for potential recognition of disclosure in the financial statements through November 8, 2024, the day the financial statements were available to be issued. No material subsequent events were identified.

THE AMERICAN AUSTRIAN FOUNDATION, INC.

Supplementary Information

December 31,

	<u>2023</u>	<u>2022</u>
<u>Donor Restricted Contributions and Benefit Proceeds</u>		
Salzburg Medical Seminars International	\$ 1,720,000	\$ 1,157,500
Salzburg Cornell Seminar Benefit	398,953	270,840
Schloss Arenberg Capital Campaign	100,000	-
Cultural Exchange Award Program	92,760	73,950
Salzburg Insitutut Pasteur Seminars	70,000	320,000
Milton Wolf Seminar for Media & Diplomacy	50,000	-
Max Kade Fellowships	27,200	-
AAF/Faber Fellowship for Young Conductors	15,000	15,000
AAF/Seebacher Prize for Fine Arts	15,000	15,000
Andlinger Residency Exchange	<u>-</u>	<u>500,000</u>
Total Contributions and Benefit Proceeds	<u>\$ 2,488,913</u>	<u>\$ 2,352,290</u>

**THE AMERICAN AUSTRIAN FOUNDATION, INC.**

Supplementary Information

December 31,

**Program Services:**

	<u>2023</u>	<u>2022</u>
<u>Grants</u>		
Salzburg Medical Seminars	\$ 750,000	\$ 910,000
Total Grants	<u>\$ 750,000</u>	<u>\$ 910,000</u>
<u>Program Expenses</u>		
Salzburg Philadelphia Medical Seminars	\$ 1,161,850	\$ 112,078
Salzburg Cornell Medical Seminars	719,049	544,713
Schloss Arenberg Capital Campaign	200,000	318
Salzburg Mexico Seminars	123,008	-
Salzburg Insitut Pasteur Seminars	78,875	27,100
Cultural Exchange Programs	75,000	194,807
Salzburg Vietnam Seminars	62,240	-
Salzburg Columbia Medical Seminars	43,535	31,162
Salzburg OSI Medical Seminars	37,964	27,320
Salzburg Cleveland Medical Seminars	37,806	31,972
Arenberg Children's Music Camp	30,635	-
Salzburg Duke Medical Seminars	15,880	15,654
Satellite Symposia	14,048	76
Humes Professorships	11,111	-
AAF/Seebacher Prize for Fine Arts	8,441	8,400
Max Kade Clinical Clerkships	6,813	2,160
AAF/Faber Fellowship for Young Conductors	3,690	6,407
Max Kade Fellowships	1,575	712
Milton Wolf Seminar for Media & Diplomacy	805	401
Medical Internship Program / Observerships	<u>668</u>	<u>2,860</u>
Total Program Expenses	<u>\$ 2,632,993</u>	<u>\$ 1,006,140</u>

**THE AMERICAN AUSTRIAN FOUNDATION, INC.**

Supplementary Information

December 31,

**Supporting Services:**

	<u>2023</u>	<u>2022</u>
<u>Fund Raising Expenses</u>		
Salzburg Cornell Seminar Benefit	\$ 166,051	\$ 99,308
Cultural Exchange Award Luncheon	33,148	17,011
Other fund raising expenses	<u>2,106</u>	<u>908</u>
 Total Fund Raising Expenses	 <u>\$ 201,305</u>	 <u>\$ 117,227</u>
<u>Administration</u>		
Salaries	\$ 210,271	\$ 170,951
Board meetings and travel	46,092	46,099
Accounting and bookkeeping	28,970	27,745
Payroll taxes and expenses	16,601	15,518
Rent	9,018	-
Medical insurance	6,707	3,372
Office expenses	5,260	2,203
Supplies	3,372	2,965
Bank charges	2,722	5,000
Insurance	2,625	2,451
Legal and professional services	1,300	-
Telephone	1,300	1,237
Depreciation	<u>310</u>	<u>310</u>
 Total Administration	 <u>\$ 334,548</u>	 <u>\$ 277,851</u>