

**WARM BLANKETS
CHILDREN'S FOUNDATION, INC.
DBA KINSHIP UNITED
FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2023**

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Independent Auditor's Report

To the Board of Directors
Warm Blankets Children's Foundation, Inc.
DBA: Kinship United
Rolling Meadows, Illinois

Opinion

We have audited the accompanying financial statements of Warm Blankets Children's Foundation, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Warm Blankets Children's Foundation, Inc. as of June 30, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Warm Blankets Children's Foundation, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Warm Blankets Children's Foundation, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Independent Auditor's Report

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Warm Blankets Children's Foundation, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Warm Blankets Children's Foundation, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Warm Blankets Children's Foundation, Inc.'s 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 29, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

ATA Group, LLP

December 20, 2023

Financial Statements

WARM BLANKETS CHILDREN'S FOUNDATION, INC.
DBA: KINSHIP UNITED

STATEMENT OF FINANCIAL POSITION

JUNE 30, 2023
with Comparative Totals for 2022

	2023	2022
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 1,362,439	\$ 1,807,714
Prepaid Expenses and Other Assets	8,785	8,743
Amounts Due from Related Party	11,395	-
Total Current Assets	1,382,619	1,816,457
CONTRIBUTIONS RECEIVABLE FROM TRUSTS	27,422	42,941
PROPERTY AND EQUIPMENT		
Equipment and Leasehold Improvements	23,033	21,147
Less Accumulated Depreciation and Amortization	(18,520)	(17,502)
Net Furniture and Equipment	4,513	3,645
RIGHT TO USE LEASE ASSET, NET	58,205	-
Total Assets	\$ 1,472,759	\$ 1,863,043
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts Payable	\$ 19,994	\$ 33,540
Accrued Expenses	24,471	23,225
Lease Payable	59,071	-
Total Liabilities	103,536	56,765
NET ASSETS		
Without Donor Restrictions	1,296,721	1,639,029
With Donor Restrictions	72,502	167,249
Total Net Assets	1,369,223	1,806,278
Total Liabilities and Net Assets	\$ 1,472,759	\$ 1,863,043

The accompanying notes are an integral part of these financial statements.

Financial Statements

WARM BLANKETS CHILDREN'S FOUNDATION, INC. DBA: KINSHIP UNITED

STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2023
with Comparative Totals for 2022

	2023			2022
	Without Donor Restrictions	With Donor Restrictions	Total	Total
REVENUES, GAINS, AND OTHER SUPPORT				
Contributions of Financial Assets	\$ 921,219	\$ 611,346	\$ 1,532,565	\$ 2,484,221
Contributions of Nonfinancial Assets	6,719,579	-	6,719,579	5,762,239
Change in Value of Contributions Receivable from Trusts	-	(15,519)	(15,519)	(5,828)
Investment Income (Loss)	26,333	-	26,333	(1,389)
	7,667,131	595,827	8,262,958	8,239,243
Net Assets Released from Restrictions	690,574	(690,574)	-	-
Total Revenues, Gains, and Other Support	8,357,705	(94,747)	8,262,958	8,239,243
EXPENSES				
Program	8,050,604	-	8,050,604	7,237,398
Management and General	183,343	-	183,343	174,904
Fundraising	466,066	-	466,066	366,984
Total Expenses	8,700,013	-	8,700,013	7,779,286
Change in Net Assets	(342,308)	(94,747)	(437,055)	459,957
NET ASSETS, Beginning of Year	1,639,029	167,249	1,806,278	1,346,321
NET ASSETS, End of Year	\$ 1,296,721	\$ 72,502	\$ 1,369,223	\$ 1,806,278

The accompanying notes are an integral part of these financial statements.

Financial Statements

WARM BLANKETS CHILDREN'S FOUNDATION, INC.
DBA: KINSHIP UNITED

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2023
with Comparative Totals for 2022

	2023				2022
	<u>Program</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>	<u>Total</u>
Salaries and Wages	\$ 161,908	\$ 66,178	\$ 195,020	\$ 423,106	\$ 384,600
Employee Benefits	1,539	599	14,838	16,976	9,970
Payroll Taxes	14,987	5,667	15,442	36,096	30,246
Total Personnel	178,434	72,444	225,300	476,178	424,816
Contributions for Orphan Care					
Fiscal Support	1,173,552	-	-	1,173,552	1,326,457
Supplies	6,603,068	-	-	6,603,068	5,662,733
Advertising	-	-	121,210	121,210	113,413
Bank Charges	-	23,978	-	23,978	22,353
Consultants	17,994	16,094	45,977	80,065	52,589
Depreciation and Amortization	-	1,018	-	1,018	1,411
Dues and Subscriptions	-	1,293	11,374	12,667	5,644
Insurance	-	5,265	-	5,265	5,032
Lease Expense	5,204	20,817	8,674	34,695	-
Occupancy	4,491	1,438	4,731	10,660	40,298
Office	29,207	24,511	28,072	81,790	85,980
Postage and Delivery	237	432	2,386	3,055	622
Printing and Publications	-	-	14,927	14,927	11,510
Professional Fees	-	14,175	-	14,175	13,600
Supplies	1,468	657	1,526	3,651	1,102
Telecommunications	6,582	500	-	7,082	7,570
Travel and Meetings	29,990	29	1,569	31,588	2,636
Utilities	377	692	320	1,389	1,520
Total Expenses	\$ 8,050,604	\$ 183,343	\$ 466,066	\$ 8,700,013	\$ 7,779,286

The accompanying notes are an integral part of these financial statements.

Financial Statements

WARM BLANKETS CHILDREN'S FOUNDATION, INC. DBA: KINSHIP UNITED

STATEMENT OF CASH FLOWS

YEAR ENDED JUNE 30, 2023
with Comparative Totals for 2022

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ (437,055)	\$ 459,957
Adjustments to reconcile change in net assets to net cash used in operating activities		
Depreciation and Amortization	32,071	1,411
Contributions of Stock	(105,214)	(78,826)
Loss on Sale of Stock	1,552	1,534
(Increase) Decrease in:		
Prepaid Expenses and Other Assets	(42)	(1,460)
Contributions Receivable from Trusts	15,519	5,828
Amounts Due from Related Party	(11,395)	-
Increase (Decrease) in:		
Accounts Payable	(13,546)	8,138
Accrued Expenses	1,246	5,201
Payments on Lease Payable	(30,186)	-
Net Cash Provided by (Used In) Operating Activities	(547,050)	401,783
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Property and Equipment	(1,887)	(3,923)
Purchase of Investments	(1,388,685)	-
Proceeds from Sale of Investments	1,492,347	77,292
Net Cash Provided by Investing Activities	101,775	73,369
CASH FLOWS FROM FINANCING ACTIVITIES		
Net Cash Provided by Financing Activities	-	-
Net Increase (Decrease) in Cash and Cash Equivalents	(445,275)	475,152
Cash and Cash Equivalents, Beginning of Year	1,807,714	1,332,562
Cash and Cash Equivalents, End of Year	\$ 1,362,439	\$ 1,807,714

No amounts were paid for taxes or interest during 2023 and 2022.

The accompanying notes are an integral part of these financial statements.

Notes to Financial Statements

Note 1: Summary of Significant Accounting Policies

This summary of significant accounting policies of Warm Blankets Children's Foundation, Inc. (the Foundation) is presented to assist in understanding the Foundation's financial statements. The financial statements and notes are representations of the Foundation's management, which is responsible for their integrity and objectivity. These accounting policies are in accordance with accounting principles generally accepted in the United States of America.

A. Nature of Foundation Activities

Warm Blankets Children's Foundation, Inc. is a nonprofit Christian mission dedicated to the rescue of orphans and widows through third world church planting and outreach. The Foundation's mission is to unite people separated by war and tragedy, rebuild loving families for orphans and widows, and create networks of local churches and rescue centers. In October 2015, the Foundation adopted the new name, "Kinship United," in order to more clearly represent the ongoing mission of the organization.

B. Basis of Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The net assets of the Foundation are classified as follows:

Net Assets Without Donor Restrictions – Amounts that are not subject to usage restrictions based on donor-imposed requirements. This class also includes assets previously restricted where restrictions have expired or been met.

Net Assets with Donor Restrictions – Assets subject to usage limitations based on donor-imposed or grantor-restrictions. The restrictions may be temporary or may be based on a particular use. Restrictions may be met by the passage of time or by actions of the Foundation. Certain restrictions may need to be maintained in perpetuity.

Earnings related to restricted net assets will be included in net assets without donor restrictions unless specially required to be included in donor restricted net assets by the donor or by applicable state law.

C. Cash and Cash Equivalents

Cash and cash equivalents consists of cash on hand, funds in a demand deposit account at a bank, and amounts held in money market mutual funds.

D. Property and Equipment

The Foundation generally capitalizes purchases of property and equipment in excess of \$2,500. Purchased property and equipment are capitalized at cost. Donated assets are recorded at the estimated fair market value at the date of donation. Depreciation and amortization are computed on a straight-line basis over the useful lives of the assets, which

Notes to Financial Statements

Note 1: Summary of Significant Accounting Policies (Continued)

generally range from 3 to 5 years.

E. Revenue Recognition

Contributions, including unconditional promises to give, are recorded when made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give with due dates extending beyond one year are discounted. Donor restricted contributions are reported as increases in the donor restricted fund. When a restriction is satisfied, restricted net assets are reclassified to unrestricted net assets.

The Foundation has adopted ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*. FASB ASC 606 establishes a comprehensive, principles-based framework for recognizing revenue. The guidance in FASB ASC 606 is based on the principle that revenue from contracts with customers should be recognized when an entity satisfies its obligation(s) under a contract by transferring the promised goods or services to the customer. The amount recognized is the amount the entity expects to be entitled to receive from the customer. Management has evaluated FASB ASC 606 and has found that it has not changed the manner of recognizing revenue from contracts with customers. There are no outstanding contract assets or obligations at the beginning or end of the year ended June 30, 2023.

F. Contribution of Nonfinancial Assets

The Foundation may receive various types of in-kind support including contributed assets, professional services, advertising and materials. Recognition of contributed tangible assets is recorded at estimated fair market value when received. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The Foundation receives a significant amount of unskilled, contributed time that does not fully meet the two recognition criteria described above. Accordingly, the value of this contributed time has not been determined and is not reflected in the accompanying financial statements.

G. Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Accordingly, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include compensation, payroll taxes, and consultants, which are allocated on the basis of estimates of time and effort; and occupancy costs, which are allocated on a square footage basis.

H. Leases

Effective July 1, 2022, the Foundation adopted FASB ASC 842 – Leases. The revised standard is intended to increase transparency by recognizing lease assets and liabilities on the statement of net position and enhancing the related disclosures. Under prior standards, a lease

Notes to Financial Statements

Note 1: Summary of Significant Accounting Policies (Continued)

was only recognized on the statement of net position if it met the definition of a capital lease. However, under the new standard, a lessee will be required to:

- Recognize a right-to-use asset and a lease liability, initially measured at the present value of the lease payments, in the statement of net position.
- Recognize a single lease cost, calculated so that the cost of the lease is allocated over the lease term on a generally straight-line basis.

The January 1, 2022 right-to-use lease assets and related lease liabilities were calculated based on the remaining months of lease payments discounted to January 1, 2022 using a 5.0% interest rate. The right-to-use lease assets are being amortized over the remaining lease period.

See Note 6 for additional information regarding the Foundation's lease commitments.

I. Advertising Costs

Advertising costs are expensed as incurred. Advertising expense was \$121,210. An in-kind grant received from Google Ad Grant provided \$116,511 of this cost. See Note 5 for additional information.

J. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

K. Comparative Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class or by functional expense classification. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2022, from which the summarized information was derived.

L. Income Tax Status

The Foundation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state law. As such, the Foundation has incurred no income tax expense or liability.

The Foundation's tax filings are subject to audit by various taxing authorities. As of June 30, 2023, the Foundation's federal and state income tax returns for fiscal years ended June 30, 2020, 2021, and 2022 remained open to examination by the taxing authorities. The Foundation had no uncertain income tax positions that qualify for recognition or disclosure in the financial statements. The tax return for June 30, 2023 has not yet been filed.

Notes to Financial Statements

Note 2: Contributions Receivable from Trusts

The Foundation has a beneficial interest in two charitable remainder trusts. The fair market value of these two trusts as of June 30, 2023 is \$33,370. The present value of estimated future distributions from these trusts is \$27,422, which is reflected in contributions receivable from trusts in the accompanying statements of financial position. This estimate is based upon life expectancies of the two current recipients, 8% annual distributions, a discount rate of 3%, and other factors.

Revaluations of the expected future distributions are recognized in the accompanying statement of activities as changes in the value of contributions receivable from trusts.

Contributions receivable from trusts measured at fair value on a recurring basis at June 30, 2023 is as follows:

Assets	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Contributions receivable, beneficial interest in charitable remainder trusts totals at June 30, 2023	\$ -	\$ -	\$ 27,422	\$ 27,422

The following table sets forth a summary of changes in the fair value of the Foundation's Level 3 assets for the year ended June 30, 2023.

Contributions Receivable from Trusts

Balance, Beginning of Year	\$ 42,941
Change in Value of Beneficial Interest	(15,519)
Balance, End of Year	\$ 27,422

In September 2023, a beneficiary of one of the charitable remainder trusts passed away, leaving one charitable remainder trust open.

Note 3: Net Assets with Donor Restrictions

The Foundation presents contributions as restricted if they are received with donor stipulations that impose specified purpose or time restrictions. When donor time restrictions expire or when a specific purpose restriction is fulfilled, restricted net assets are released from restrictions.

Support for orphan rescue and care	\$ 45,080
Contributions receivable from trusts	27,422
Total net assets with donor restrictions	\$ 72,502

Notes to Financial Statements

Note 4: Liquidity and Availability of Financial Assets

The Foundation has all of its cash and cash equivalents in a demand deposit account at a bank and in money market mutual funds, to ensure that adequate financial assets are available to meet general expenditures, liabilities and other obligations as they become due.

Financial assets available within one year of the statement of financial position date for general expenditures include: cash and cash equivalents of \$1,362,439.

The Foundation's cash and cash equivalent financial institution balances amount to \$1,364,490, of which \$56,095 is covered by depository insurance and the remaining \$1,308,315 is uninsured and uncollateralized and held in money market mutual funds. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant bank/financial institution risks.

Note 5: Contributed Nonfinancial Assets

The Foundation received in-kind donations valued at \$6,719,579 during the year ended June 30, 2023. Such donations included non-perishable food, supplies and pharmaceuticals, and supplies to be used in various foreign countries. In addition, donations include advertising costs used for fundraising efforts. Donations are presented in the accompanying financial statements at their fair value at the date of receipt.

The fair value and quality of non-perishable food is based on certification from the donor. The valuation for pharmaceuticals is based on a fair value at Level 2 input prices. This pricing was determined by an online third-party source, micromedexsolutions.com. These prices are determined by principal markets and an exit price to be an amount received based on highest and best value or the most advantageous market. The fair value estimate of pharmaceutical donations is \$5,411,208.

Google Inc. offers qualifying nonprofit organizations access to up to \$10,000 per month in search ads showing on Google.com through Google Ad Grants. The Organization enrolled in this program and received \$116,511 of in-kind grants for the year, which was used for advertising purposes.

Type of Contributed Nonfinancial Asset	Revenue Recognized		Utilization in Programs/Activities	Donor Imposed Restrictions
	2023	2022		
Food Supplies	\$ 1,191,860	\$ 735,575	Program - Various Countries	None
Medical Supplies	5,411,208	4,927,158	Program - Various Countries	None
Marketing & Advertising	116,511	99,506	Fundraising	None
Total	<u>\$ 6,719,579</u>	<u>\$ 5,762,239</u>		

Note 6: Right-to-Use Lease Asset and Payable

The Foundation leased office space pursuant to an operating lease agreement with an expiration date of February 28, 2022. The lease was renewed on October 26, 2021, extending the lease to March 31, 2025.

Notes to Financial Statements

Note 6: Right-to-Use Lease Asset and Payable (Continued)

Right-to-use lease asset, net consists of:

	Balance at June 30, 2022	Additions	Subtractions	Balance at June 30, 2023
Lease Asset	\$ 89,257	\$ -	\$ -	\$ 89,257
Less: Reduction of Right to Use Lease Asset	-	(31,052)	-	(31,052)
	<u>\$ 89,257</u>	<u>\$ (31,052)</u>	<u>\$ -</u>	<u>\$ 58,205</u>

Lease expense consists of:

Amortization expense of right-to-use lease assets	\$ 31,052
Interest on lease payable	<u>3,643</u>
	<u>\$ 34,695</u>

Lease payable consists of the following:

Balance at June 30, 2022	Additions	Subtractions	Balance at June 30, 2023	Amounts Due in One Year
<u>\$ 89,257</u>	<u>\$ -</u>	<u>\$ (30,186)</u>	<u>\$ 59,071</u>	<u>\$ 32,774</u>

Lease payable maturities are as follows:

	Principal	Interest	Total
Year ending June 30, 2024	\$ 32,774	\$ 2,070	\$ 34,844
Year ending June 30, 2025	<u>26,297</u>	<u>441</u>	<u>26,738</u>
	<u>\$ 59,071</u>	<u>\$ 2,511</u>	<u>\$ 61,582</u>

The Foundation has a month-to-month lease for storage space. The monthly rent is \$200 for the storage space, included in rent expense. The Foundation also has a 12-month short-term lease for office space in Florida for \$675 per month, also included in rent expense. Because the nature of both leases are considered short-term, they are considered operating leases and not calculated as part of ASC 842 Right-to-Use lease standards.

Note 7: Concentration of Donors

The Foundation received \$1,532,565 in total contributions of financial assets. Two donors accounted for 34% of total contributions and an additional two donors accounted for 10% of total contributions. As such there is a concentration risk in the area of support.

Note 8: Subsequent Events

The Foundation entered into a one-year lease for office space in Florida on November 1, 2023 for \$695 per month. Management has evaluated material subsequent events from the balance

Notes to Financial Statements

Note 8: Subsequent Events (Continued)

sheet date of June 30, 2023 through the financial statement report date shown on the independent auditor's report. This date represents the date the financial statements are available to be issued.

Note 9: Amounts Due From Related Party

During the year, travel expenses were inadvertently charged to the Foundation by a Related Party Member. As a result, travel expenses were overstated by \$11,395. The amount was reversed out of the travel expense account and recorded as Amounts Due from Related Party on the Statement of Financial Position at June 30, 2023. Terms of the amount owed were not determined except that the Foundation and the Related Party agree a full reimbursement will be made before June 30, 2024.