

**Montgomery Countryside Alliance**  
**Budget vs. Actuals**  
**January - December 2023**

	<b>Totals</b>		
	<b>Actual Year to Date</b>	<b>2023 Annual Budget</b>	<b>Budget Remaining</b>
<b>Income</b>			
4010 Board Donations	20,050	15,000	(5,050)
4020 Corporate Donations	6,939	8,000	1,061
4030 Events/Projects/Targeted Grants	131,677	196,500	64,823
4040 Untargeted Grants/Foundations	138,343	80,000	(58,343)
4050 Land Link Memberships	540	600	60
4060 Membership/Donations	42,077	40,000	(2,077)
4070 Sales-Map/Tshirt/DVD/Jam	2,251	3,000	749
4090 Educational Donations	75		(75)
<b>Total Income</b>	<b>\$ 341,952</b>	<b>\$ 343,100</b>	<b>\$ 1,148</b>
<b>Expenses</b>			
6020 Advertising & Marketing	3,025	3,000	(25)
6200 Bank Charges & Fees	24	100	76
6220 Conferences/Meetings	12	300	288
6240 Consultants/Contractors	1,750	10,000	8,250
6300 Dues & Subscriptions	1,026	1,000	(26)
6400 Education Outreach Expense	500	1,500	1,000
6420 Event/Project/Targeted Grant Expense	90,982	111,000	20,018
6610 Insurance	2,007	2,100	93
6710 Legal & Professional Services	1,208	5,000	3,792
6810 Meals & Entertainment		200	200
6910 Office Equipment & Supplies	4,598	2,500	(2,098)
6920 Online Donation Fees	938	2,000	1,062
6940 Other Employee Benefits	11,711	12,525	814
7010 Payroll Taxes	12,661	12,700	39
7015 Payroll Processing Expense	1,829	1,960	131
7020 Postage & Mailing	203	1,000	797
7040 Printing & Publications	1,517	2,000	483
7310 Salaries Expense	163,286	163,300	14
7410 Taxes-Other	401	375	(26)
7420 Telephone Expense	960	960	0
7440 Travel Expense	11	200	190
7460 Training Expense		150	150
7510 Website & Technology	1,180	2,500	1,320
<b>Total Expenses</b>	<b>\$ 299,831</b>	<b>\$ 336,370</b>	<b>\$ 36,539</b>
<b>Net Operating Income</b>	<b>\$ 42,122</b>	<b>\$ 6,730</b>	<b>\$ (35,392)</b>
<b>Other Income</b>			
4080 Interest Earned	6,715	1,000	(5,715)
4081 Dividend Income	2,936	2,000	(936)
<b>Net Income</b>	<b>\$ 51,773</b>	<b>\$ 9,730</b>	<b>\$ (42,043)</b>