

Department of the Treasury Internal Revenue Service

Under section 501(c) 527 or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2022 calendar year or tax year beginning Jul 1, 2022, and ending Jun 30, 2023. B Check if applicable: [ ] Address change [ ] Name change [ ] Initial return [ ] Final return/terminated [ ] Amended return [ ] Application pending. C Name of organization: HEARLAND COUNSELLING SERVICES INC. D Employer identification number: 47-0763769. E Telephone number: (402) 494-3337. F Name and address of principal officer: JENNIFER JACKSON, 917 N 21ST STREET, PO BOX 355, SOUTH SIOUX CITY, NE 68776. G Gross receipts \$5,064,511. H(a) Is this a group return for subsidiaries? [ ] Yes [X] No. H(b) Are all subsidiaries included? [ ] Yes [ ] No. If "No," attach a list. See instructions.

J Website: N/A. K Form of organization: [X] Corporation [ ] Trust [ ] Association [ ] Other. L Year of formation: 1993. M State of legal domicile: NE. Part I Summary: 1 Briefly describe the organization's mission or most significant activities: COUNSELLING SERVICES.

Table with 3 columns: Line number, Description, and Amount. Rows include: 2 Check this box [ ] if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a): 3. 4 Number of independent voting members of the governing body (Part VI, line 1b): 4. 5 Total number of individuals employed in calendar year 2022 (Part V, line 2a): 56. 6 Total number of volunteers (estimate if necessary): 6. 7a Total unrelated business revenue from Part VIII, column (C), line 12: 0. 7b Net unrelated business taxable income from Form 990-T, Part I, line 11: 0. 8 Contributions and grants (Part VIII, line 1h): 1,762,910. 9 Program service revenue (Part VIII, line 2g): 1,884,097. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d): 2,395. 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e): 4,680. 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12): 3,654,082. 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3): 147,537. 14 Benefits paid to or for members (Part IX, column (A), line 4): 2,590,870. 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10): 720,055. 16a Professional fundraising fees (Part IX, column (A), line 11e): 3,458,462. 16b Total fundraising expenses (Part IX, column (D), line 25): 195,620. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e): 764,513. 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25): 4,055,018. 19 Revenue less expenses. Subtract line 18 from line 12: 980,507.

Table with 3 columns: Line number, Description, and Amount. Rows include: 20 Total assets (Part X, line 16): 2,566,416. 21 Total liabilities (Part X, line 26): 1,426,498. 22 Net assets or fund balances. Subtract line 21 from line 20: 1,139,918. Part II Signature Block: Signature of officer: JENNIFER JACKSON, EXECUTIVE DIRECTOR. Date: [ ]. Preparer: ANN HILL. Print/Type preparer's name: ANN HILL. Preparer's signature: [ ]. Date: 02/02/2024. Check [ ] if self-employed. PPTIN: P00185411.

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Here: Signature of officer: JENNIFER JACKSON, EXECUTIVE DIRECTOR. Date: [ ]. Sign Here: Signature of preparer: ANN HILL. Date: 02/02/2024. Firm's name: Nichols, Rise & Co., L.L.P. Firm's address: 302 Jones St., Ste 320, Sioux City, IA 51101. Firm's EIN: 42-0634266. Phone no: (712) 252-4309. For Paperwork Reduction Act Notice, see the separate instructions. BAA REV/06/17/23 PRO Form 990 (2022)

**Part III** Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III  **1** Briefly describe the organization's mission:

COUNSELLING SERVICES

- 2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes  No
- If "Yes," describe these new services on Schedule O.
- 3** Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes  No
- If "Yes," describe these changes on Schedule O.
- 4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a** (Code: ) (Expenses \$ 3,720,915, including grants of \$ 17,283.) (Revenue \$ 3,492,075.)  
 PROVIDE MENTAL HEALTH AND SUBSTANCE ABUSE COUNSELLING AND EDUCATIONAL WORKSHOPS. SERVICES ARE PROVIDED REGARDLESS OF CLIENTS ABILITY TO PAY.

**4b** (Code: ) (Expenses \$ 241,778, including grants of \$ 157,129.) (Revenue \$ 0.)  
 PROVIDE HOUSING FOR LOW INCOME INDIVIDUALS

**4c** (Code: ) (Expenses \$ ) including grants of \$ (Revenue \$ )

**4d** Other program services (Describe on Schedule O.)  
 (Expenses \$ ) including grants of \$ (Revenue \$ )

**4e** Total program service expenses 3,962,693.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A . . . . .	1	X
2 Is the organization required to complete Schedule B, Schedule of Contributors? See instructions . . . . .	2	X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I . . . . .	3	X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II . . . . .	4	X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III . . . . .	5	X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I . . . . .	6	X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II . . . . .	7	X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III . . . . .	8	X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV . . . . .	9	X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi-endowments? If "Yes," complete Schedule D, Part V . . . . .	10	X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable. . . . .		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI . . . . .	11a	X
b Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII . . . . .	11b	X
c Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII . . . . .	11c	X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX . . . . .	11d	X
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X . . . . .	11e	X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X . . . . .	11f	X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII . . . . .	12a	X
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional . . . . .	12b	X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E . . . . .	13	X
14a Did the organization maintain an office, employees, or agents outside of the United States? . . . . .	14a	X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . .	14b	X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . .	15	X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . . .	16	X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions . . . . .	17	X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II . . . . .	18	X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III . . . . .	19	X
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . . . .	20a	X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? . . . . .	20b	X
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . .	21	X



Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		2a	2b	2c	2d	2e	2f	2g	2h	2i	2j	2k	2l	2m	2n	2o	2p	2q	2r	2s	2t	2u	2v	2w	2x	2y	2z
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return																										
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?																										
3b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation on Schedule O																										
3c	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?																										
3d	If "Yes," enter the name of the foreign country																										
3e	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).																										
3f	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?																										
3g	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?																										
3h	If "Yes" to line 3g or 3f, did the organization file Form 8886-T?																										
3i	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?																										
3j	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?																										
3k	7 Organizations that may receive deductible contributions under section 170(c).																										
3l	a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?																										
3m	b If "Yes," did the organization notify the donor of the value of the goods or services provided?																										
3n	c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?																										
3o	d If "Yes," indicate the number of Forms 8282 filed during the year																										
3p	e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?																										
3q	f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?																										
3r	g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?																										
3s	h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1099-C?																										
3t	8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?																										
3u	9 Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966?																										
3v	a Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?																										
3w	b Section 501(c)(7) organizations. Enter:																										
3x	a Initiation fees and capital contributions included on Part VIII, line 12																										
3y	b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities																										
3z	11 Section 501(c)(12) organizations. Enter:																										
3aa	a Gross income from members or shareholders																										
3ab	b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)																										
3ac	12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?																										
3ad	b If "Yes," enter the amount of tax-exempt interest received or accrued during the year																										
3ae	13 Section 501(c)(29) qualified nonprofit health insurance issuers.																										
3af	a Is the organization licensed to issue qualified health plans in more than one state?																										
3ag	b Note: See the instructions for additional information the organization must report on Schedule O.																										
3ah	c Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans																										
3ai	14a Enter the amount of reserves on hand																										
3aj	b Did the organization receive any payments for indoor tanning services during the tax year?																										
3ak	c If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O																										
3al	15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?																										
3am	a If "Yes," see the instructions and file Form 4720, Schedule N.																										
3an	b Is the organization an educational institution subject to the section 4968 excise tax on net investment income?																										
3ao	c If "Yes," complete Form 4720, Schedule O.																										
3ap	17 Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities that would result in the imposition of an excise tax under section 4951, 4952, or 4953?																										
3aq	a If "Yes," complete Form 6069.																										

**Part VI Governance, Management, and Disclosure.** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI.

**Section A. Governing Body and Management**

1a	Enter the number of voting members of the governing body at the end of the tax year. . . . .	1a	19	Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.				
2	Enter the number of voting members included on line 1a, above, who are independent. . . . .	1b	19		
	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person? . . . . .	2		X	
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .	3		X	
5	Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .	4		X	
6	Did the organization have members or stockholders? . . . . .	5		X	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .	6		X	
	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .	7a		X	
	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: . . . . .	7b		X	
8	The governing body? . . . . .	8a		X	
	Each committee with authority to act on behalf of the governing body? . . . . .	8b		X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O. . . . .	9			X

**Section B. Policies.** (This Section B requests information about policies not required by the Internal Revenue Code.)

10a	Did the organization have local chapters, branches, or affiliates? . . . . .	10a		Yes	No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? . . . . .	10b		X	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . . . .	11a		X	
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13. . . . .	12a		X	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .	12b		X	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done. . . . .	12c		X	
13	Did the organization have a written whistleblower policy? . . . . .	13		X	
14	Did the organization have a written document retention and destruction policy? . . . . .	14		X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? . . . . .	15a		X	
	The organization's CEO, Executive Director, or top management official . . . . .	15b		X	
	Other officers or key employees of the organization . . . . .	15a		X	
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. . . . .	15b		X	
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .	16a			X
	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . .	16b			X

**Section C. Disclosure**

- 17 List the states with which a copy of this Form 990 is required to be filed . . . . .
- 18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
- 19  Own website  Another's website  Upon request  Other (explain on Schedule O)
- 20 State the name, address, and telephone number of the person who possesses the organization's books and records. KENDRA GOMEZ, 917 W 21ST STREET, SOUTH SIOUX CITY, NE 68776 (402) 494-3337

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII  **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
  - List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
  - List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
  - List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
- See the instructions for the order in which to list the persons above.
- Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below in dotted line)	(C) Position				(D) Reportable compensation from the organization (W-2/ 1099-MISC/ 1099-NEC)	(E) Reportable compensation from related organizations (W-2/ 1099-MISC/ 1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		(Do not check more than one box, unless person is both an officer and a director/trustee)	Individual trustee or director	Institutional trustee	Officer			
(1) JENNIFER JACKSON EXECUTIVE DIRECTOR	40.00			X		106,928.	0.	11,924.
(2) NANCY COCHRANE DIRECTOR	1.00	X				0.	0.	0.
(3) HELEN SORENSEN DIRECTOR	1.00	X				0.	0.	0.
(4) ALISON BERG DIRECTOR	1.00	X				0.	0.	0.
(5) HEATHER ROCHEZ DIRECTOR	1.00	X				0.	0.	0.
(6) HILARY HAWKINS DIRECTOR	1.00	X				0.	0.	0.
(7) BRIAN VANBURKUM DIRECTOR	1.00	X				0.	0.	0.
(8) CYD FLECKENSTEIN PRESIDENT	5.00	X	X			0.	0.	0.
(9) JASON C ALLEN DIRECTOR	1.00	X				0.	0.	0.
(10) JESUS JIMENEZ DIRECTOR	1.00	X				0.	0.	0.
(11) JOSIAH BONESCHANS DIRECTOR	1.00	X				0.	0.	0.
(12) JOANN GIESELMAN DIRECTOR	1.00	X				0.	0.	0.
(13) MATTHEW SMITH TREASURER	5.00	X	X			0.	0.	0.
(14) MEGAN DICKINSON SECRETARY	5.00	X	X			0.	0.	0.

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)**

(A) Name and title	(B) Average hours per week (first any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)					(D) Reportable compensation from the organization (W-2/ 1099-MISC/ 1099-NEC)	(E) Reportable compensation from related organizations (W-2/ 1099-MISC/ 1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations	
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee			Former	Yes
(15) PAM CAMARILLO DIRECTOR	1.00	X					0.	0.		0.
(16) ERICA CARTER VICE PRESIDENT	5.00	X		X			0.	0.		0.
(17) PAULA WENDTE DIRECTOR	1.00	X					0.	0.		0.
(18) STEPHANIE HIRSCH DIRECTOR	1.00	X					0.	0.		0.
(19) MATT BURIVAL DIRECTOR	1.00	X					0.	0.		0.
(20) NIKKI NOBBE DIRECTOR	1.00	X					0.	0.		0.
(21)										
(22)										
(23)										
(24)										
(25)										
<b>1b Subtotal</b>							106,928.	0.		11,924.
<b>c Total from continuation sheets to Part VII, Section A</b>										
<b>d Total (add lines 1b and 1c)</b>							106,928.	0.		11,924.

- 2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **1**
- 3** Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual **3**  **No**
- 4** For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual **4**  **No**
- 5** Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person **5**  **No**

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
<b>2</b> Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization		

**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from 124 under section 512-514
<b>Contributions, Gifts, Grants, and Other Similar Amounts</b>					
1a	Federated campaigns	1a			
b	Membership dues	1b			
c	Fundraising events	1c			
d	Related organizations	1d			
e	Government grants (contributions)	1e			
f	All other contributions, gifts, grants, and similar amounts not included above	1f			
g	Noncash contributions included in lines 1a-1f	1g			
h	Total. Add lines 1a-1f	1,300,540.			
<b>Program Service Revenue</b>					
2a	COUNSELLING SVCS	Business Code			
b		621300	2,810,366.	2,810,366.	0.
c					
d					
e					
f	All other program service revenue				
g	Total. Add lines 2a-2f	2,810,366.			
3	Investment income (including dividends, interest, and other similar amounts)		1,351.	0.	1,351.
4	Income from investment of tax-exempt bond proceeds				
5	Royalties				
<b>Other Revenue</b>					
6a	Gross rents	6a			
b	Less: rental expenses	6b			
c	Rental income or (loss)	6c			
d	Net rental income or (loss)				
7a	Gross amount from sales of assets other than inventory	7a			
b	Less: cost or other basis and sales expenses	7b			
c	Gain or (loss)	7c			
d	Net gain or (loss)				
8a	Gross income from fundraising events (not including \$111,582 of contributions reported on line 1c). See Part IV, line 18	8a	28,479.		
b	Less: direct expenses	8b	28,479.		
c	Net income or (loss) from fundraising events		0.		
9a	Gross income from gaming activities. See Part IV, line 19	9a			
b	Less: direct expenses	9b			
c	Net income or (loss) from gaming activities				
10a	Gross sales of inventory, less returns and allowances	10a			
b	Less: cost of goods sold	10b			
c	Net income or (loss) from sales of inventory				
<b>Miscellaneous Revenue</b>					
11a	MISC	Business Code			
b	ERC	900099	910.	0.	910.
c		900099	919,856.	919,856.	0.
d	All other revenue				
e	Total. Add lines 11a-11d		920,766.		910.
12	Total revenue. See instructions		5,035,525.	3,730,222.	4,763.

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).  
 Check if Schedule O contains a response or note to any line in this Part IX

**Do not include amounts reported on lines 8b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22	174,412.	174,412.		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	126,981.	95,236.	31,745.	0.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	2,612,753.	2,595,104.	17,649.	0.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	45,903.	44,614.	1,289.	0.
9 Other employee benefits	135,054.	129,215.	5,839.	0.
10 Payroll taxes	195,402.	192,774.	2,628.	0.
11 Fees for services (nonemployees):				
a Management				
b Legal	16,635.	16,635.	0.	0.
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Schedule O.)	103,793.	103,793.	0.	0.
12 Advertising and promotion	21,645.	9,027.	12,618.	0.
13 Office expenses				
14 Information technology				
15 Royalties	98,190.	98,190.	0.	0.
16 Occupancy	57,124.	56,222.	902.	0.
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	1,762.	1,343.	419.	0.
20 Interest	64,175.	64,175.	0.	0.
21 Payments to affiliates	69,014.	69,014.	0.	0.
22 Depreciation, depletion, and amortization	32,750.	32,750.	0.	0.
23 Insurance				
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
a TELEPHONE	23,395.	23,395.	0.	0.
b SUPPLIES	139,008.	138,987.	21.	0.
c REPAIRS AND MAINTENANCE	113,025.	93,916.	19,109.	0.
d CLASS EXPENSE	5,604.	5,604.	0.	0.
e All other expenses	18,393.	18,287.	106.	0.
25 Total functional expenses. Add lines 1 through 24e	4,055,018.	3,962,693.	92,325.	0.
26 Total costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X

	(A) Beginning of year	(B) End of year
<b>Assets</b>		
1 Cash—non-interest-bearing	252,689.	496,820.
2 Savings and temporary cash investments	179,635.	46,094.
3 Pledges and grants receivable, net	184,458.	160,731.
4 Accounts receivable, net	182,954.	164,171.
5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		
6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		
7 Notes and loans receivable, net		
8 Inventories for sale or use		
9 Prepaid expenses and deferred charges	16,728.	30,384.
10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	5,607,082.	
10b Less: accumulated depreciation	165,798.	
11 Investments—publicly traded securities	1,749,952.	5,441,284.
12 Investments—other securities. See Part IV, line 11		
13 Investments—program-related. See Part IV, line 11		
14 Intangible assets		
15 Other assets. See Part IV, line 11	0.	850,383.
16 <b>Total assets.</b> Add lines 1 through 15 (must equal line 33)	2,566,416.	7,189,867.
17 Accounts payable and accrued expenses	201,076.	516,025.
18 Grants payable		
19 Deferred revenue	27,362.	11,221.
20 Tax-exempt bond liabilities		
21 Escrow or custodial account liability. Complete Part IV of Schedule D		
22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		
23 Secured mortgages and notes payable to unrelated third parties	1,198,060.	4,564,307.
24 Unsecured notes and loans payable to unrelated third parties		
25 Other liabilities (including federal income tax payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D		
26 <b>Total liabilities.</b> Add lines 17 through 25	1,426,498.	5,091,553.
<b>Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/></b> <b>and complete lines 27, 28, 32, and 33.</b>		
27 Net assets without donor restrictions	1,135,296.	2,098,314.
28 Net assets with donor restrictions	4,622.	
<b>Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/></b> <b>and complete lines 29 through 33.</b>		
29 Capital stock or trust principal, or current funds		
30 Paid-in or capital surplus, or land, building, or equipment fund		
31 Retained earnings, endowment, accumulated income, or other funds	1,139,918.	2,098,314.
32 Total net assets or fund balances	2,566,416.	7,189,867.
33 <b>Total liabilities and net assets/fund balances</b>		

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	5,035,525
2	Total expenses (must equal Part IX, column (A), line 25)	4,055,018
3	Revenue less expenses. Subtract line 2 from line 1	980,507
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	1,139,918
5	Net unrealized gains (losses) on investments	
6	Donated services and use of facilities	
7	Investment expenses	
8	Prior period adjustments	
9	Other changes in net assets or fund balances (explain on Schedule O)	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	2,120,425

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII

1 Accounting method used to prepare the Form 990:  Cash  Accrual  Other

If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.

2a Were the organization's financial statements compiled or reviewed by an independent accountant?  Yes  No

If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:

Separate basis  Consolidated basis  Both consolidated and separate basis

2b Were the organization's financial statements audited by an independent accountant?  Yes  No

If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:

Separate basis  Consolidated basis  Both consolidated and separate basis

2c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?  Yes  No

If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Uniform Guidance, 2 C.F.R. Part 200, Subpart F?  Yes  No

3b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits.

**SCHEDULE A**  
**(Form 990)**

**Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(b)(1) nonexempt charitable trust.  
Attach to Form 990 or Form 990-EZ.  
Go to [www.irs.gov/form990](http://www.irs.gov/form990) for instructions and the latest information.

OMB No. 1545-0047  
**2022**  
Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

Name of the organization  
**HEARTLAND COUNSELING SERVICES INC**

Employer identification number  
47-0763769

**Part I Reason for Public Charity Status.** (All organizations must complete this part.) See instructions.

- The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)
- 1  A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
  - 2  A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).)
  - 3  A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
  - 4  A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: \_\_\_\_\_
  - 5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
  - 6  A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
  - 7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
  - 8  A community trust described in section 170(b)(1)(A)(vii). (Complete Part II.)
  - 9  An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: \_\_\_\_\_
  - 10  An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
  - 11  An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
  - 12  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
    - a  **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
    - b  **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
    - c  **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
    - d  **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
    - e  Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.

9 Provide the following information about the supported organization(s):

	(g) Name of supported organization	(h) EIN	(ii) Type of organization (described on lines 1-10 above (see instructions))	(j) Is the organization listed in your governing document?		(k) Amount of monetary support (see instructions)	(l) Amount of other support (see instructions)
				Yes	No		
(A)							
(B)							
(C)							
(D)							
(E)							
<b>Total</b>							



**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") . . . . .						
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . . .						
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .						
<b>4</b> Total. Add lines 1 through 3 . . . . .						
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . . . . .						
<b>6</b> Public support. Subtract line 5 from line 4						

**Section B. Total Support**

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
<b>7</b> Amounts from line 4 . . . . .						
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources . . . . .						
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on . . . . .						
<b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI) . . . . .						
<b>11</b> Total support. Add lines 7 through 10						
<b>12</b> Gross receipts from related activities, etc. (see instructions)						
<b>13</b> First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here . . . . .						

**Section C. Computation of Public Support Percentage**

<b>14</b> Public support percentage for 2022 (line 6, column (f), divided by line 11, column (f)) . . . . .	<b>14</b>	%
<b>15</b> Public support percentage from 2021 Schedule A, Part II, line 14 . . . . .	<b>15</b>	%
<b>16a</b> 33 1/3% support test—2022. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization . . . . .	<input type="checkbox"/>	
<b>b</b> 33 1/3% support test—2021. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization . . . . .	<input type="checkbox"/>	
<b>17a</b> 10%-facts-and-circumstances test—2022. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization . . . . .	<input type="checkbox"/>	
<b>b</b> 10%-facts-and-circumstances test—2021. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization . . . . .	<input type="checkbox"/>	
<b>18</b> Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions . . . . .	<input type="checkbox"/>	

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	1,109,436	1,463,510	1,235,321	1,762,910	1,300,540	6,871,717
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	849,309	910,498	1,455,859	1,884,097	2,810,366	7,910,129
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>6</b> Total. Add lines 1 through 5	1,958,745	2,374,008	2,691,180	3,647,007	4,110,906	14,781,846
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year	983,399	1,280,685	1,185,444	1,203,455	631,600	5,284,583
<b>c</b> Add lines 7a and 7b	983,399	1,280,685	1,185,444	1,203,455	631,600	5,284,583
<b>8</b> Public support. (Subtract line 7c from line 6.)						9,497,263

**Section B. Total Support**

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
<b>9</b> Amounts from line 6	1,958,745	2,374,008	2,691,180	3,647,007	4,110,906	14,781,846

**10a** Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources

			709	2,395	1,351	4,455
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**b** Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975

			709	2,395	1,351	4,455
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**c** Add lines 10a and 10b

			709	2,395	1,351	4,455
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**11** Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on

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**12** Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)

	5,657	6,871	9,839	4,680	910	27,957
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**13** Total support. (Add lines 9, 10c, 11, and 12.)

	1,964,402	2,380,879	2,701,728	3,654,082	4,113,167	14,814,258
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**14** First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

**Section C. Computation of Public Support Percentage**

<b>15</b> Public support percentage for 2022 (line 8, column (f), divided by line 13, column (f))	<b>15</b>	64.11 %
<b>16</b> Public support percentage from 2021 Schedule A, Part III, line 15	<b>16</b>	54.41 %

**Section D. Computation of Investment Income Percentage**

<b>17</b> Investment income percentage for 2022 (line 10c, column (f), divided by line 13, column (f))	<b>17</b>	0.03 %
<b>18</b> Investment income percentage from 2021 Schedule A, Part III, line 17	<b>18</b>	0.03 %

**19a** 33 1/3% support tests—2022. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

**b** 33 1/3% support tests—2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

**20** Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

**Part IV Supporting Organizations**

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

	Yes	No
<b>1</b> Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.	1	
<b>2</b> Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).	2	
<b>3a</b> Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.	3a	
<b>b</b> Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.	3b	
<b>c</b> Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.	3c	
<b>4a</b> Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.	4a	
<b>b</b> Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.	4b	
<b>c</b> Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.	4c	
<b>5a</b> Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).	5a	
<b>b</b> Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b	
<b>c</b> Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c	
<b>6</b> Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.	6	
<b>7</b> Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).	7	
<b>8</b> Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).	8	
<b>9a</b> Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.	9a	
<b>b</b> Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.	9b	
<b>c</b> Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.	9c	
<b>10a</b> Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.	10a	
<b>b</b> Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)	10b	

**Part IV Supporting Organizations (continued)**

<b>11</b>	Has the organization accepted a gift or contribution from any of the following persons?	Yes	No
<b>a</b>	A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization?	11a	
<b>b</b>	A family member of a person described on line 11a above?	11b	
<b>c</b>	A 35% controlled entity or a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.	11c	

**Section B. Type I Supporting Organizations**

<b>1</b>	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	Yes	No
<b>2</b>	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	1	
		2	

**Section C. Type II Supporting Organizations**

<b>1</b>	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	Yes	No
		1	

**Section D. All Type III Supporting Organizations**

<b>1</b>	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year: (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	Yes	No
<b>2</b>	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	1	
<b>3</b>	By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.	2	
		3	

**Section E. Type III Functionally Integrated Supporting Organizations**

<b>1</b>	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).	Yes	No
<b>a</b>	<input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
<b>b</b>	<input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
<b>c</b>	<input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions). Answer lines 2a and 2b below.	Yes	No
<b>2</b>	Activities Test. Answer lines 2a and 2b below.	2a	
<b>a</b>	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a	
<b>b</b>	Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b	
<b>3</b>	Parent of Supported Organizations. Answer lines 3a and 3b below.	3a	
<b>a</b>	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No," provide details in Part VI.	3a	
<b>b</b>	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b	

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VII. See instructions). All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

**Section A—Adjusted Net Income**

	(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1	
2 Recoveries of prior-year distributions	2	
3 Other gross income (see instructions)	3	
4 Add lines 1 through 3.	4	
5 Depreciation and depletion	5	
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7 Other expenses (see instructions)	7	
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

**Section B—Minimum Asset Amount**

	(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a Average monthly value of securities	1a	
b Average monthly cash balances	1b	
c Fair market value of other non-exempt-use assets	1c	
d Total (add lines 1a, 1b, and 1c)	1d	
e Discount claimed for blockage or other factors (explain in detail in Part VII.)		
2 Acquisition indebtedness applicable to non-exempt-use assets	2	
3 Subtract line 2 from line 1d.	3	
4 Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6 Multiply line 5 by 0.035.	6	
7 Recoveries of prior-year distributions	7	
8 Minimum Asset Amount (add line 7 to line 6)	8	

**Section C—Distributable Amount**

	Current Year
1 Adjusted net income for prior year (from Section A, line 8, column A)	1
2 Enter 0.85 of line 1.	2
3 Minimum asset amount for prior year (from Section B, line 8, column A)	3
4 Enter greater of line 2 or line 3.	4
5 Income tax imposed in prior year	5
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6
7 <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).	7

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)**

Section D—Distributions		Current Year	
		(i)	(ii)
		Excess Distributions	Underdistributions Pre-2022
			Distributable Amount for 2022
1	Amounts paid to supported organizations to accomplish exempt purposes		1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity		2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations		3
4	Amounts paid to acquire exempt-use assets		4
5	Qualified set-aside amounts (prior IRS approval required—provide details in Part VI)		5
6	Other distributions (describe in Part VI). See instructions.		6
7	<b>Total annual distributions.</b> Add lines 1 through 6.		7
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.		8
9	Distributable amount for 2022 from Section C, line 6		9
10	Line 8 amount divided by line 9 amount		10
<b>Section E—Distribution Allocations (see instructions)</b>			
1	Distributable amount for 2022 from Section C, line 6		
2	Underdistributions, if any, for years prior to 2022 (reasonable cause required—explain in Part VI). See instructions.		
3	Excess distributions carryover, if any, to 2022		
a	From 2017		
b	From 2018		
c	From 2019		
d	From 2020		
e	From 2021		
f	<b>Total of lines 3a through 3e</b>		
g	Applied to underdistributions of prior years		
h	Applied to 2022 distributable amount		
i	Carryover from 2017 not applied (see instructions)		
j	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.		
4	Distributions for 2022 from Section D, line 7:		
a	Applied to underdistributions of prior years		
b	Applied to 2022 distributable amount		
c	Remainder. Subtract lines 4a and 4b from line 4.		
5	Remaining underdistributions for years prior to 2022, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.		
6	Remaining underdistributions for 2022. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.		
7	<b>Excess distributions carryover to 2023.</b> Add lines 3j and 4c.		
8	Breakdown of line 7:		
a	Excess from 2018		
b	Excess from 2019		
c	Excess from 2020		
d	Excess from 2021		
e	Excess from 2022		



SCHEDULE D (Form 990)

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990. Go to www.irs.gov/form990 for instructions and the latest information.



Department of the Treasury Internal Revenue Service

Name of the organization: HEARTLAND COUNSELING SERVICES, INC

Employer identification number: 47-0763769

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows 1-6 for various fund types and their characteristics.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

- 1 Purpose(s) of conservation easements held by the organization (check all that apply).
2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.
3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year.
4 Number of states where property subject to conservation easement is located.
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?
6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year.
7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year.
8 Does each conservation easement reported on line 2(c) above satisfy the requirements of section 170(f)(4)(B)(i) and section 170(f)(4)(B)(ii)?
9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.
b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:
(i) Revenue included on Form 990, Part VIII, line 1
(ii) Assets included in Form 990, Part X
2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:
a Revenue included on Form 990, Part VIII, line 1
b Assets included in Form 990, Part X

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)**

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):

- a  Public exhibition
  - b  Scholarly research
  - c  Preservation for future generations
  - d  Loan or exchange program
  - e  Other
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
c Beginning balance					
d Additions during the year					
e Distributions during the year					
f Ending balance					

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?  Yes  No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII.

**Part V Endowment Funds.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment: \_\_\_\_\_ %

b Permanent endowment: \_\_\_\_\_ %

c Term endowment: \_\_\_\_\_ %

3a The percentages on lines 2a, 2b, and 2c should equal 100%.

3b Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) Unrelated organizations: \_\_\_\_\_  Yes  No

(ii) Related organizations: \_\_\_\_\_  3a(i)  3a(ii)  3b

**Part VI Land, Buildings, and Equipment.**

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	Cost or other basis		(c) Accumulated depreciation	(d) Book value
	(a) Investment	(b) Other		
1a Land	0.	455,900.		455,900.
b Buildings		4,951,014.	45,011.	4,906,003.
c Leasehold improvements				
d Equipment		70,299.	25,432.	44,867.
e Other		129,869.	95,355.	34,514.
<b>Total.</b> Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (b), line 10c.)				5,441,284.

**Part VIII Investments—Other Securities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(1) Financial derivatives	(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 12.)			

**Part VIII Investments—Program Related.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(1)	(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 13.)			

**Part IX Other Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(1) EMPLOYEE RETIREMENT CREDIT RECEIVABLE	(a) Description	(b) Book value
(2)		850,383.
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 15.)		

**Part X Other Liabilities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1.	(a) Description of liability	(b) Book value
(1)	Federal income taxes	
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 25.)		

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII.







**Part II Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 5b. List events with gross receipts greater than \$5,000.

	(a) Event #1 GOLE (event type)	(b) Event #2 GALA (event type)	(c) Other events 5 (total number)	(d) Total events (add col. (a) through col. (c))	
					Revenue
1	Gross receipts . . . . .	26,596.	106,604.	6,861.	140,061.
2	Less: Contributions . . . . .	21,021.	87,522.	3,039.	111,582.
3	Gross income (line 1 minus line 2) . . . . .	5,575.	19,082.	3,822.	28,479.
4	Cash prizes . . . . .				
5	Noncash prizes . . . . .		209.	1,569.	1,778.
6	Rent/facility costs . . . . .	3,968.		250.	4,218.
7	Food and beverages . . . . .	1,358.	11,537.	1,824.	14,719.
8	Entertainment . . . . .		3,500.	100.	3,600.
9	Other direct expenses . . . . .	249.	3,836.	79.	4,164.
10	Direct expense summary. Add lines 4 through 9 in column (d) . . . . .				28,479.
11	Net income summary. Subtract line 10 from line 3, column (d) . . . . .				0.

**Part III Gaming.** Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

	Revenue	(a) Bingo	(b) Pull tabs/first- prize progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
1	Gross revenue . . . . .				
2	Cash prizes . . . . .				
3	Noncash prizes . . . . .				
4	Rent/facility costs . . . . .				
5	Other direct expenses . . . . .				
6	Volunteer labor . . . . .	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
7	Direct expense summary. Add lines 2 through 5 in column (d) . . . . .				
8	Net gaming income summary. Subtract line 7 from line 1, column (d) . . . . .				

9 Enter the state(s) in which the organization conducts gaming activities:  
 a Is the organization licensed to conduct gaming activities in each of these states?  Yes  No  
 b If "No," explain: \_\_\_\_\_

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year?  Yes  No  
 b If "Yes," explain: \_\_\_\_\_



**SCHEDULE I  
(Form 990)**

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**

OMB No. 1545-0047

**2022**

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

Name of the organization

HEARTLAND COUNSELING SERVICES INC

Employer identification number

47-0763769

**Part I General Information on Grants and Assistance**

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  Yes  No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.** Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) .....							
(2) .....							
(3) .....							
(4) .....							
(5) .....							
(6) .....							
(7) .....							
(8) .....							
(9) .....							
(10) .....							
(11) .....							
(12) .....							

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table
- 3 Enter total number of other organizations listed in the line 1 table



