



# Malin, Bergquist & Company, LLP

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## ACCOUNTANTS' REPORT

To: The Board of Directors of  
Bushy Run Battlefield Heritage Society, Inc.  
P.O. Box 468  
Harrison City, PA 15636

We have reviewed the accompanying statement of financial position of Bushy Run Battlefield Heritage Society, Inc. (a nonprofit organization) as of June 30, 2010, and the related statement of activities, functional expenses and cash flows for the year then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the board of directors of Bushy Run Battlefield Heritage Society, Inc.

A review consists principally of inquiries of the organization's personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with generally accepted accounting principles.

*Malin, Bergquist & Company, LLP*

Greensburg, Pennsylvania  
August 23, 2010

**BUSHY RUN BATTLEFIELD HERITAGE SOCIETY, INC.**  
**STATEMENT OF FINANCIAL POSITION**  
**AS OF JUNE 30, 2010**

**ASSETS**

|                                  |                          |
|----------------------------------|--------------------------|
| Current assets                   |                          |
| Cash - general                   | \$ 11,740                |
| Cash - education                 | 46,191                   |
| Cash - organizational operations | 25,692                   |
| Cash - on hand                   | 100                      |
| Inventory                        | 30,064                   |
| Investment, at fair value - UBS  | <u>109,170</u>           |
| Total current assets             | 222,957                  |
| Equipment                        | 20,544                   |
| In-progress                      | 15,049                   |
| Less: accumulated depreciation   | <u>(14,259)</u>          |
| Fixed assets, net                | <u>21,334</u>            |
| Total assets                     | <u><u>\$ 244,291</u></u> |

**LIABILITIES AND NET ASSETS**

|                                  |                          |
|----------------------------------|--------------------------|
| Total liabilities                | <u>\$ -</u>              |
| Net assets                       |                          |
| Unrestricted                     | 228,840                  |
| Temporarily restricted           | <u>15,451</u>            |
| Total net assets                 | <u>244,291</u>           |
| Total liabilities and net assets | <u><u>\$ 244,291</u></u> |

**BUSHY RUN BATTLEFIELD HERITAGE SOCIETY, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED JUNE 30, 2010**

|                                                           | <u>Unrestricted</u> | <u>Temporarily<br/>Restricted</u> | <u>Total</u>      |
|-----------------------------------------------------------|---------------------|-----------------------------------|-------------------|
| Support and revenues:                                     |                     |                                   |                   |
| Program fees                                              | \$ 43,392           | \$ -                              | \$ 43,392         |
| Membership dues and assessments                           | 9,935               | -                                 | 9,935             |
| Gift shop revenue                                         | 28,151              |                                   |                   |
| Interest on savings temporary investments                 | 2,508               | -                                 | 2,508             |
| Donations                                                 | 9,014               | -                                 | 9,014             |
| Gain/(loss) on investments                                | (965)               | -                                 | (965)             |
| Dividends and interest from securities                    | 371                 | -                                 | 371               |
|                                                           | <hr/>               | <hr/>                             | <hr/>             |
| Total support and revenues                                | 92,406              | -                                 | 92,406            |
| Expenses:                                                 |                     |                                   |                   |
| Program                                                   | 45,378              | -                                 | 45,378            |
| Management and general                                    | 7,797               | -                                 | 7,797             |
|                                                           | <hr/>               | <hr/>                             | <hr/>             |
| Total expenses                                            | 53,175              | -                                 | 53,175            |
| Change in net assets                                      | 39,231              | -                                 | 39,231            |
| Net assets at beginning of year                           | 195,109             | 9,951                             | 205,060           |
|                                                           | <hr/>               | <hr/>                             | <hr/>             |
| Reclassification of restricted assets,<br>Wayside Project | (5,500)             | 5,500                             | -                 |
| Net assets at end of year                                 | <u>\$ 228,840</u>   | <u>\$ 15,451</u>                  | <u>\$ 244,291</u> |

**BUSHY RUN BATTLEFIELD HERITAGE SOCIETY, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2010**

|                         | <u>Program<br/>Services</u> | <u>Management<br/>and General</u> | <u>Total</u>     |
|-------------------------|-----------------------------|-----------------------------------|------------------|
| Advertising             | \$ 753                      | \$ -                              | \$ 753           |
| Bank fees               | -                           | -                                 | -                |
| Depreciation            | -                           | 1,901                             | 1,901            |
| Insurance               | -                           | 1,355                             | 1,355            |
| Miscellaneous           | 3,239                       | -                                 | 3,239            |
| Special events          | 2,319                       | -                                 | 2,319            |
| Battle reenactments     | 6,690                       | -                                 | 6,690            |
| Postage                 | 522                         | -                                 | 522              |
| Gift shop purchases     | 15,261                      | -                                 | 15,261           |
| Gift shop freight       | 1,332                       | -                                 | 1,332            |
| Accounting fees         | -                           | 3,200                             | 3,200            |
| Intern                  | -                           | -                                 | -                |
| Repairs and maintenance | 4                           | -                                 | 4                |
| Conference              | 4,051                       | -                                 | 4,051            |
| Salaries and wages      | 5,615                       | -                                 | 5,615            |
| Tours                   | 869                         | -                                 | 869              |
| Travel                  | -                           | 458                               | 458              |
| Wayside Project         | 3,158                       | -                                 | 3,158            |
| Website and telephone   | -                           | 293                               | 293              |
| Office supplies         | 590                         | 590                               | 1,180            |
| Dues                    | 975                         | -                                 | 975              |
| Total                   | <u>\$ 45,378</u>            | <u>\$ 7,797</u>                   | <u>\$ 53,175</u> |

**BUSHY RUN BATTLEFIELD HERITAGE SOCIETY, INC.**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2010**

|                                                                                      |                         |
|--------------------------------------------------------------------------------------|-------------------------|
| Change in net assets                                                                 | \$ 39,231               |
| Adjustments to reconcile net income to net cash<br>provided by operating activities: |                         |
| (Gain)/loss on investment                                                            | 965                     |
| Depreciation and amortization                                                        | 1,901                   |
| Changes in assets and liabilities net of effects from<br>operating activities:       |                         |
| Increase in inventories                                                              | <u>(4,633)</u>          |
| Net cash provided by operating activities                                            | 37,464                  |
| Cash flows from investing activities:                                                |                         |
| Purchase of fixed assets                                                             | (1,502)                 |
| Purchase of investments                                                              | <u>(24,613)</u>         |
| Net cash used in investing activities                                                | (26,115)                |
| Net increase in cash and cash equivalents                                            | 11,349                  |
| Cash and cash equivalents, beginning of year                                         | <u>72,374</u>           |
| Cash and cash equivalents, end of year                                               | <u><u>\$ 83,723</u></u> |

## **BUSHY RUN BATTLEFIELD HERITAGE SOCIETY, INC.**

### **NOTES TO THE FINANCIAL STATEMENTS**

#### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### **Nature of Activities**

Bushy Run Battlefield Heritage Society, Inc. (the Organization) was established in 1980. The Organization is a nonprofit corporation which preserves and interprets for citizens and visitors the site of a pivotal battle fought between British and Native Americans during the conflict known as Pontiac's War, as well as the role of the British victory in maintaining control of North America. The Organization's support comes primarily from program fees, member dues and public support.

Bushy Run Battlefield Heritage Society, Inc. is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

##### **Basis of Accounting**

The financial statements of Bushy Run Battlefield Heritage Society, Inc. have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities.

##### **Basis of Presentation**

Under the Generally Accepted Accounting Principles of the United State of America, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

##### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

##### **Revenue Recognition**

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are classified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

##### **Contributed Services**

The Bushy Run Battlefield Heritage Society, Inc. receives services donated from unpaid volunteers who assist in special events and fundraising. No amounts have been reflected in the financial statements for those services since they do not meet the criteria for recognition under ASC 958-605.

**BUSHY RUN BATTLEFIELD HERITAGE SOCIETY, INC.**

**NOTES TO THE FINANCIAL STATEMENTS**

**(continued)**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Cash and Cash Equivalents**

Cash and cash equivalents include all monies in banks and highly liquid investments with maturity dates of less than three months. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

**Inventory**

Inventory is stated at cost determined on the first-in, first-out (FIFO) basis.

**Property and Equipment**

Property and equipment are stated at cost. Depreciation is computed using the double declining balance method over the estimated useful lives of the related assets. Renewals and betterments that substantially extend an asset's useful life are capitalized. Depreciation for the year ended June 30, 2010 amounted to \$1,901.

**Taxes Collected from Customers and Remitted to Government Authorities**

The Organization records taxes collected from customers, such as sales taxes, on the net basis by not including these taxes in revenue or expense. These taxes collected are recorded as a liability, and the liability is removed when the taxes are remitted to the government authority.

**Income Taxes**

The Internal Revenue Service has determined that the Organization is exempt from federal income tax as an educational organization as described in Section 501(c)(3) of the Internal Revenue Code. As such, it is exempt from federal and state corporate income taxes.

**Subsequent Events**

The Organization evaluated its June 30, 2010 financial statements for subsequent events through August 23, 2010, the date the financial statement were available to be issued. The Organization is not aware of any subsequent events which would require recognition or disclosure in the financial statements.

**Fair Value Measurements**

Generally accepted accounting principles in the United States of America establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

BUSHY RUN BATTLEFIELD HERITAGE SOCIETY, INC.

**NOTES TO THE FINANCIAL STATEMENTS**  
(continued)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Fair Value Measurements (continued)**

The three levels of the fair value hierarchy under generally accepted accounting principles are described below:

*Level 1* – Quoted prices are available in active markets for identical assets or liabilities as of the reporting date.

*Level 2* – Pricing inputs other than quoted prices in active markets included in Level 1, which are either directly or indirectly observable as of the reporting date. Level 2 includes those financial instruments that are valued using models or other valuation methodologies. These models are primarily industry-standard models that consider various assumptions, including quoted forward prices for commodities, time value, volatility factors and current market and contractual prices for the underlying instruments, as well as other relevant economic measures. Where observable inputs are available, directly or indirectly, for substantially the full term of the asset or liability, the instrument is categorized in Level 2.

*Level 3* – Pricing inputs include significant inputs that are generally less observable from objective sources. These inputs may be used with internally developed methodologies that result in management's best estimate of fair value.

The Organization incurred losses of \$965 attributable to the change in fair value. These losses are reported on the Statement of Activities for June 30, 2010 under the item captioned "Gain/(loss) on investments."

The following table presents the fair value hierarchy table for assets measured at fair value, on a recurring basis, as set forth under the generally accepted accounting principles:

|              | Level 1          | Level 2          | Level 3     | Carrying<br>Value as of<br>June 30, 2010 |
|--------------|------------------|------------------|-------------|------------------------------------------|
| Assets       |                  |                  |             |                                          |
| Money Market | \$ -             | \$ 20,106        | \$ -        | \$ 20,106                                |
| Equities     | 5,704            | -                | -           | 5,704                                    |
| Mutual Funds | 9,665            | -                | -           | 9,665                                    |
| Fixed Income | -                | 73,695           | -           | 73,695                                   |
| Other Assets | -                | -                | -           | -                                        |
| Total        | <u>\$ 15,369</u> | <u>\$ 93,801</u> | <u>\$ -</u> | <u>\$ 109,170</u>                        |



**BUSHY RUN BATTLEFIELD HERITAGE SOCIETY, INC.**

**NOTES TO THE FINANCIAL STATEMENTS**

**(continued)**

**NOTE 2 - TEMPORARILY RESTRICTED NET ASSETS**

As of June 30, 2010, temporarily restricted net assets of \$15,451 consisted of \$9,951 of contributions to improve "The Road to Bushy Run" exhibit in the park's Visitor Center, net of \$15,049 capitalized in 2009. The project was given a one year extension during 2009 plus a 10 month extension during 2010 and is now proposed to be finished by February 2011. The remaining \$5,500 of temporarily restricted assets consisted of contributions towards the Wayside Project. The project places waysides, which are 6 panels featuring artwork and text, at strategic places on the battlefield to help visitors understand the events that occurred there.