Form 990

Return of Organization Exempt From Income Tax

2012

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► The organization may have to use a copy of this return to satisfy state reporting requirements.

A F	or the	e 2012 calendar year, or tax year beginning 04/01, 2012, and endi			/31, 20 13
		C Name of organization		Employer identifica	
S Ch	eck If app	THE STUDENT CONSERVATION ASSOCIATION, INC.		91-0880684	
	Addres	Doing Dodinada Ao			
	Name	Number and street (or P.O. box if mail is not delivered to street address) Room/sulte		Telephone number	
П	Initial	return 4245 NORTH FAIRFAX DRIVE 825		(703) 524-2	441
Г	Termin	City, town or post office, state, and ZIP code			
	Amend	ARLINGTON, VA 22203		Gross receipts \$	37, 150, 942.
	Applica			I(a) Is this a group return affiliates?	\vdash
		4245 NORTH FAIRFAX DR, STE 825 ARLINGTON VA, 2220	3 H	(b) Are all affiliates incl	J
	Tax-exe	empt status: X 501(c)(3) 501(c)() ◀ (Insert no.) 4947(a)(1) or 52		If "No," attach a list.	
		e: > WWW.THESCA.ORG		(c) Group exemption nu	
K	Form o	of organization: X Corporation Trust Association Other L Year	of formation	n: 1964 M State	of legal domicite: NY
Pai	rt I	Summary			
	1	Briefly describe the organization's mission or most significant activities:			_ ~ - ~
اه		TO BUILD THE NEXT GENERATION OF CONSERVATION LEADERS AND	INSP	IRE	
띭		LIFELONG STEWARDSHIP OF OUR ENVIRONMENT AND COMMUNITIES	BY EN	GAGING	
Ē		YOUNG PEOPLE IN HANDS-ON SERVICE TO THE LAND.			
Activities & Governance		Check this box F if the organization discontinued its operations or disposed of more the			27.
•5	3	Number of voting members of the governing body (Part VI, line 1a)		3	27.
ŝ	4	Number of Independent voting members of the governing body (Part VI, line 1b)			1,101.
Ž		Total number of individuals employed in calendar year 2012 (Part V, line 2a),			28.
۲		Total number of volunteers (estimate if necessary)			3,071.
	7a	Total unrelated business revenue from Part VIII, column (C), line 12			396.
_	b	Net unrelated business taxable income from Form 990-T, line 34	· · · ·	Prior Year	Current Year
			-	9,055,861.	10,862,993.
9		Contributions and grants (Part VIII, line 1h)		25,024,258.	24,028,515.
Revenue		Program service revenue (Part VIII, Ilne 2g)		329,459.	64,081.
Re		Investment Income (Part VIII, column (A), lines 3, 4, and 7d)		136,288.	176,516.
		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		34,545,866.	35, 132, 105,
_	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		6,721,686.	6,146,844.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0	C
	14	Benefits paid to or for members (Part IX, column (A), line 4)		13,854,808.	15,110,645.
3				26,910.	10,637.
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) ▶ 2,523,134.			
Ä	47	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		14,014,242.	14,690,991.
	17	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		34,617,646.	35,959,117.
	18 19	Revenue less expenses. Subtract line 18 from line 12		-71,780.	-827,012.
200	19	Novalida 1835 experisos. Osotiaet international internatio	Beginn	ing of Current Year	End of Year
et Assels or ind Balances	20	Total assets (Part X, line 16)		21,757,358.	22,919,892.
Bal	21	Total liabilities (Part X, line 26)		11,367,261.	12,981,532.
P S	22	Net assets or fund balances. Subtract line 21 from line 20		10,390,097.	9,938,360.
p.	et II	Signature Block			
_	7.000	and stall the second stall and the second stall and stal	ements, ar	nd to the best of my l	knowledge and bellef, it is
In	, corre	nalities of perjury, I declare that I have examined this return, including accompanying of which preparer left, and complete. Declaration of preparer (other than officer) is based on all information of which preparer is	ids any kin	omeuge.	
		Curnus			
Sig	n	Signature of officer	00.	Date	. R 2 - 111
He	re	Charles P. Hollands Chief Financial O	thice	r teb	18,2014
		Type or print name and title			PMIN.
_		Print/Type preparer's name Preparer's signature Date		Crieck ii	PTIN
Paid		LAURA J. KENNEY		self-employed	P00202198
	parer	Firm's name GRANT THORNTON LLP			-6055558
	Only	Firm's address ▶ 75 STATE STREET BOSTON, MA 02109		Phone no. 617	7-723-7900
May	the 1	RS discuss this return with the preparer shown above? (see instructions)			. X Yes No
		rwork Reduction Act Notice, see the separate instructions.			Form 990 (2012

*** For Public Inspection *** THE STUDENT CONSERVATION ASSOCIATION, INC. 91-0880684

	Check if Schedule O contains a response to any question in this Part III
-	escribe the organization's mission:
	LD THE NEXT GENERATION OF CONSERVATION LEADERS AND INSPIRE
	NG STEWARDSHIP OF OUR ENVIRONMENT AND COMMUNITIES BY
ENGAGI	NG YOUNG PEOPLE IN HANDS-ON SERVICE TO THE LAND.
prior For If "Yes," o	organization undertake any significant program services during the year which were not listed on the m 990 or 990-EZ? Describe these new services on Schedule O.
services?	organization cease conducting, or make significant changes in how it conducts, any program Yes describe these changes on Schedule O.
Describe expenses	the organization's program service accomplishments for each of its three largest program services, as means. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to expenses, and revenue, if any, for each program service reported.
(Code:) (Expenses \$ 10,410,134. including grants of \$ 3,762,563.) (Revenue \$ 12,385,485.
	VATION INTERNS: 3-12 MONTH INTERNSHIP OPPORTUNITIES FOR
	DUALS 18 YEARS OF AGE AND OLDER, PRIMARILY HOSTED BY
	MENT AGENCIES ON PUBLIC LANDS. INTERNSHIPS COVER A WIDE
	OF AREAS INCLUDING SCIENTIFIC RESEARCH, WILDLIFE STUDIES,
	T RESTORATION AND VISITOR INTERPRETIVE SERVICES.
APPROX 2013.	IMATELY 1,440 INTERNS WERE IN THE FIELD DURING FISCAL YEAR
(Code:	\(\(\text{Fynenses} \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\
3-10 M WILDFI MAINTE ENVIRO)(Expenses \$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
CONSER 3-10 M WILDFI MAINTE ENVIRO COMPRI 2013.	VATION CORPS TEAMS: TEAMS OF INTERNS LED BY SCA STAFF SPEND ONTHS DEVOTED TO CRITICAL ENVIRONMENTAL ISSUES SUCH AS RE MANAGEMENT AND EDUCATION, TRAIL RESTORATION AND NANCE, INVASIVE SPECIES ERADICATION, DESERT RESTORATION AND NMENTAL EDUCATION IN PUBLIC SCHOOLS. APPROXIMATELY 60 TEAMS SED OF 645 MEMBERS AND 90 LEADERS WERE ACTIVE IN FISCAL YEAR
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Form 9	990 (2012)		ĺ	Page 3
Par	IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			l
	candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)	١.	V	
_	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	X	-
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors	Ľ		
•	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
	complete Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a			
	custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or			
	debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted			
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,		5. 3	
	VII, VIII, IX, or X as applicable.	(C) = 170		100
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"	11a	x	
h	complete Schedule D, Part VI	110	- 1	_
D	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more			
•	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes,"			
	complete Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if			37
4.0	the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	_	X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14ь		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			
	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services			
	on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
	If "Yes," complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

THE STUDENT CONSERVATION ASSOCIATION, INC. 91-0880684 Form 990 (2012) Page 4 Checklist of Required Schedules (continued) Part IV Yes No 21 Did the organization report more than \$5,000 of grants and other assistance to any government or organization 21 Χ in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II. Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States 22 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the 23 organization's current and former officers, directors, trustees, key employees, and highest compensated Χ 24 a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b 24a X X b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? c Did the organization maintain an escrow account other than a refunding escrow at any time during the year 24c Χ X d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?..... 25 a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction 25a X b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? X Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or 26 Χ disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II. 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled Χ Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): X 28a a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV...... b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete 28b Χ c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) 28c Χ Х 29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified X 31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, X Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," 32 X Did the organization own 100% of an entity disregarded as separate from the organization under Regulations Χ Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, 34 Χ 34 X 35 a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 35a b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 X 35b Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable 36 Χ related organization? If "Yes," complete Schedule R, Part V, line 2 36 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Χ

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and

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Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response to any question in this Part V	• • •		
	f . f	(Samuel	Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		358	
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	5,0		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and		47	
	reportable gaming (gambling) winnings to prize winners?	10	Х	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax		68.2	
LJ.	Statements, filed for the calendar year ending with or within the year covered by this return . 2a 1,101	O.L	V	10000
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		v	and the
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	_
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Λ	-
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial	40		Х
	account)?	4a		
b	If "Yes," enter the name of the foreign country: ►		100	
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.	5a		Х
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5b		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5c		<u> </u>
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	- 50		
oa	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		X
	If "Yes," did the organization include with every solicitation an express statement that such contributions or	- ou		
D	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).		Tres	No II
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
а	and services provided to the payor?	7a		Х
h	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
·	required to file Form 8282?	7c		X
Ч	If "Yes," indicate the number of Forms 8282 filed during the year		J. Swin	n in
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
_	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting	377	X W	319
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring			
	organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.	S III	100	-51
а	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:		16.5	
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b		(81.)	
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources	50		8716
	against amounts due or received from them.)	Colle	ESU	10.8
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b	1	1 38	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		E V	E P
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.	100	BAN	300
b	Enter the amount of reserves the organization is required to maintain by the states in which	i ge	9 8	1116
	the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand	1,7,6	Earl	New.
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

THE STUDENT CONSERVATION ASSOCIATION, INC.

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management No 27 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. b Enter the number of voting members included in line 1a, above, who are independent 1b Did any officer, director, trustee, or key employee have a family relationship or a business relationship with X Did the organization delegate control over management duties customarily performed by or under the direct X 3 supervision of officers, directors, or trustees, or key employees to a management company or other person? . . . 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? X 5 Did the organization become aware during the year of a significant diversion of the organization's assets?.... X 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint X 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, X 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a Χ 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No X 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, X 10b affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? X 11a 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990. X 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give 12b X c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," X 12c Χ 13 13 X 14 14 Did the organization have a written document retention and destruction policy?...... Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15a 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ ATTACHMENT 2 17 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. X Upon request X Own website Another's website Other (explain in Schedule O) Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, 19 and financial statements available to the public during the tax year. 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ▶ SHARON MEZZACK 689 RIVER ROAD CHARLESTOWN, NH 03603 603-543-1700

JSA 2E1042 1.000

THE STUDENT CONSERVATION ASSOCIATION, INC.

Form 990 (2012)	Y		THE	STUDENT	CONSERVA	LION	ASSOCIATI	ION,	INC	. 91-	-0880684	Page
Part VII	Compensation	of	Officers,	Directors,	Trustees,	Key	Employees,	Hig	hest	Compensated	Employees,	and
	Independent Co	ontr	actors								_	

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- · List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- · List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- · List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any	box,	unles	Pos heck ss pe	erson	e than o is both tor/trus	an	(D) Reportable compensation from	(E) Reportable compensation from related	(F) Estimated amount of other
=	hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) ROBERT ALDAG III DIRECTOR	1.00	Х						0	0	
(2) PATRICIA BACON DIRECTOR	1.00	Х						0	0	
(3) EDMUND BARTLETT DIRECTOR	1.00	Х						0	0	
	1.00	Х						0	0	
(5) JOAN COUSAR DIRECTOR	1.00	X						0	0	
(6) CHARLES D DICKEY III DIRECTOR	1.00	X						0	0	
(7) DAYTON R DUNCAN DIRECTOR	1.00	X						0	0	
(8) LILLIAN BLOCH FALESE DIRECTOR	1.00	X						0	0	
(9) DEAN W FISCHER CHAIRMAN	1.00	Х						0	0	
(10) JOHN GORDON DIRECTOR	1.00	Х						0	0	
(11)TIMOTHY GRATTO DIRECTOR	1.00	Х						0	0	
(12) MARTIN HALE TREASURER	1.00	Х						0	0	
(13)BLANE HARDING DIRECTOR	1.00	X						0	0	
(14) GEORGE HATCH DIRECTOR	1.00	Х						0	0	

rt VII Section A. Officers, Directors, T (A)	(B)				C)			(D)	(E)	`\	(F)	
Name and title	Average hours per week (list any	box,	unles	Pos heck ss pe	ition more	e than o is both or/trust	an	Reportable compensation from	Reportable compensation from related	n i	Estimat amount other	ted t of r
	hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer		Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC) oi	mpens from th ganiza nd rela ganizal	he ation ated
STEVEN HOLTZMAN DIRECTOR	1.00	Х						0		0		
JOHN HOWARD DIRECTOR	1.00	Х						0		0		
PATRICIA MERRITT DIRECTOR	1.00	Х						0		0		
ALAN L MINTZ DIRECTOR	1.00	X								0		
JOAN B MURPHY DIRECTOR	1.00	X								0		
JACQUELINE OLDHAM DIRECTOR	1.00	X								0	-	
SHANNON QUIST DIRECTOR	1.00	X						0		0		
JOHN REYNOLDS DIRECTOR	1.00									0		
STEVEN T SEWARD VICE CHAIRMAN	1.00	X						0		0		
THOMAS B SHEPARD	1.00							0		0		
DIRECTOR C.S. VOSMIK	1.00	X						0	<u> </u>	0		
DIRECTOR Sub-total		X					•	0		0		
Total from continuation sheets to Part VII,	Section A							1,404,384.			147,	
Total (add lines 1b and 1c)	t limited to tl		liste			e) who	re	1,404,384.	\$100,000 of	<u> </u>	147,	82
1 1 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1											Yes	S
Did the organization list any former off employee on line 1a? If "Yes," complete Scheller										3		
For any individual listed on line 1a, is the organization and related organizations g	reater than	\$15	0,0	00?	lf	"Yes	," (complete Schedu	le J for such		V.	
individual	r accrue coi	mpen	satio	on f	rom	any	une	related organization	on or individual	4	X	
for services rendered to the organization? If " ction B. Independent Contractors	Yes," complet	e Scr	nedu	le J	tor	such	per.	son		5		_
Complete this table for your five highest concompensation from the organization. Report year.											(
(A) Name and business a	ddress							(B) Description of se	rvices	(C		n
TACHMENT 3												

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶ 3

Form 990 (2012)

Page 8

Part VII Section A. Officers, Directors, Tr	T	y En	ipio			anu	пıg			
(A) Name and title	(B) Average hours per week (list any hours for	box,	not ch unles: er and	eck s pe a d	ition more rson irect	e than o	an tee)	(D) Reportable compensation from the	(E) Reportable compensation from related organizations	other compensation
	related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization and related organizations
26) G. ROBERT WALLACE DIRECTOR	1.00	Х						0		
27) CLAIRE CAUDILL	1.00			Π						
DIRECTOR		X						0		0
28) ERNEST C. WONG DIRECTOR	1.00	Х						0		0
29) DALE PENNY	40.00									
PRESIDENT AND CEO				Х				226,615.		22,651
30) VALERIE BAILEY	40.00									
EXECUTIVE VP				Х				136,817.		15,815
31) RICHARD SEAMAN	40.00									
CFO				Х				130,930.		21,799
32) SCOTT WEAVER	40.00		- 3					115 401		15 000
SENIOR VP GOVERNMENT AFFAIRS	40.00			Х	_			115,401.		17,233
33) ROBERT COATES	40.00		1	Х				104 427		16 621
VICE PRESIDENT 34) STEVEN NOLAN	40.00		\vdash	^				124,437.		16,621
SENIOR VP BUSINESS DEVELOPMENT	40.00			1		X		140,057.	l i	17,991
35) DAVID EVANCICH	40.00		=	\dashv		- 25		140,037.		11,001
SENIOR VP ADVANCEMENT	40.00					Х		143,288.		1,141
36) KIMBERLY HENNING	40.00					- 11		110,200.		
VICE PRESIDENT FOR HR						Х		139,304.		9,933
to tal from continuation sheets to Part VII, S d Total (add lines 1b and 1c) Total number of individuals (including but not	limited to t	hose l	istec				o re	ceived more than	\$100,000 of	
Did the organization list any former office employee on line 1a? If "Yes," complete Scheduler.	er, directo		trus							Yes No
For any individual listed on line 1a, is the organization and related organizations groups.	sum of rep	ortab	le c	om	pen	satio	n a	nd other compens	sation from the	
individual										4 X
5 Did any person listed on line 1a receive or for services rendered to the organization? If "Y										5 X
Section B. Independent Contractors										
 Complete this table for your five highest com- compensation from the organization. Report of year. 										
(A) Name and business add	dress							(B) Description of se	ervices	(C) Compensation
2 Total number of independent contractors (in				itec	d to	thos	se I	isted above) who	received	

Form 990 (2012)

Page 8

REGIONAL VICE PRESIDENT 40,00	Part VII Section A. Officers, Directors, Tre	ustees, Ke	y En	plo	ye	es,	and I	Hig	hest Compensat	ed Employees (continue	d)	
Total from continuation sheets to Part VII, Section A Total a Idea of Total from continuation sheets to Part VII, Section A Total a Idea of Total from continuation sheets to Part VII, Section A Total a Idea of Total from continuation sheets to Part VII, Section A Total a Idea of Total from continuation sheets to Part VII, Section A Total a Idea of Total from continuation sheets to Part VII, Section A Total a Idea of Total from continuation sheets to Part VII, Section A Total a Idea of Total from continuation sheets to Part VII, Section A Total a Idea of Total Idea of Total from continuation sheets to Part VII, Section A Total a Idea of Total I		Average hours per week (list any	box,	unles	Pos neck is pe d a d	ition more rson irect	is both or/trusl	an tee)	Reportable compensation from	Reportable compensation from related	Est am	imated ount o	f
### SENTOR VP FOR MARKETING ### 40.00 ### 104,489. 0 22,45	**	related organizations below dotted	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization		orga and	nizatio relate	n d
SENTOR VF FOR MARKETING	7) JAY WATSON REGIONAL VICE PRESIDENT	40.00					Х		104,489.	0		22,4	15
Total from continuation sheets to Part VII, Section A. d Total (add lines 1b and 1c). Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 12 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual . 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address (B) Description of services Compensation Compensation	8) JAMIE PATTEN	40.00					Х			0			
Total from continuation sheets to Part VII, Section A. d Total (add lines 1b and 1c). Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 12 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual . 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address (B) Description of services Compensation Compensation													
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Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual	c Total from continuation sheets to Part VII, S d Total (add lines 1b and 1c)	ection A	hose	iste	72.55 92.55			>	eceived more than	\$100,000 of			
employee on line 1a? If "Yes," complete Schedule J for such individual. 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual. 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address (B) Description of services Compensation Total number of independent contractors (including but not limited to those listed above) who received	o Did the service list on form office			4	-4-				Javes es bisheet	t company and	r -	Yes	١
organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	employee on line 1a? If "Yes," complete Sched	ule J for su	ch ind	ividu	ıal		• •	• •			3		7
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	organization and related organizations gro	eater than	\$15	0,0	00?	lf	"Yes	s," ·	complete Schedu		4	X	
Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) (C) (C) (C) (C) (C) (C) (C) (C) (C	5 Did any person listed on line 1a receive or	accrue co	mpen	satio	on f	rom	any	un	related organization		A E		>
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Name and business address Description of services Compensation 2 Total number of independent contractors (including but not limited to those listed above) who received	compensation from the organization. Report of												
		lress								rvices (ation	
												- 5	_
													_
	2 Total number of independent contractors (in	ncluding bi	ut not	lim	nited	d to	thos	se I	isted above) who	received	241	TV (ST	13

Page 9 Form 990 (2012) THE STUDENT CONSERVATION ASSOCIATION, INC. 91-0880684 Part VIII Statement of Revenue Check if Schedule O contains a response to any question in this Part VIII. (A) Related or Unrelated Revenue Total revenue exempt business excluded from tax under sections function revenue 512, 513, or 514 revenue Contributions, Gifts, Grants and Other Similar Amounts 46,046. 1b Fundraising events 1c 1d Related organizations 1e e Government grants (contributions) . . All other contributions, gifts, grants, and similar amounts not included above 10,816,947. Noncash contributions included in lines 1a-1f: \$ _ Total. Add lines 1a-1f Program Service Revenue **Business Code** 24,028,515 24,028,515 CONTRACT AND AGENCY REVENUE 900099 2a All other program service revenue 24,028,515 Investment income (including dividends, interest, and 161,836 Income from investment of tax-exempt bond proceeds 5 (ii) Personal (i) Real 6a Gross rents b Less: rental expenses . . . Rental income or (loss) . . Net rental income or (loss). (i) Securities (ii) Other 7a Gross amount from sales of 919,527 assets other than inventory Less: cost or other basis 2,018,837 and sales expenses -99,310. -99,310 99,310. d Gross income from fundraising Other Revenue events (not including \$ _ of contributions reported on line 1c). See Part IV, line 18 a Less: direct expenses b c Net income or (loss) from fundraising events Gross income from gaming activities. See Part IV, line 19 a Less: direct expenses b c Net income or (loss) from gaming activities . . Gross sales of inventory, less 10a returns and allowances a b Less: cost of goods sold b Net income or (loss) from sales of inventory. Miscellaneous Revenue **Business Code** 117,395 APPLICATION FEES 900099 117.395 11a 3.071

Form 990 (2012)

3,071

12

b

C

WEBSITE STORE

CREDIT CARD REBATE

All other revenue

Total. Add lines 11a-11d . . .

Total revenue. See instructions

11,542.

80,288.

900099

900099

3,071

11,542

44.508

176,516.

91-0880684

*** For Public Inspection ***
THE STUDENT CONSERVATION ASSOCIATION, INC.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	ck if Schedule O contains a respondence of the contains and contains are specific on lines 6b, 7b, of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
	ner assistance to governments and the United States. See Part IV, line 21.	0			
	ther assistance to individuals in tes. See Part IV, line 22	6,146,844.	6,146,844.		
organizations,	her assistance to governments, and individuals outside the	0			
	See Part IV, lines 15 and 16	0			
	o or for members	<u> </u>			
trustees, and k	of current officers, directors, ey employees	828,814.	592,735.	223,870.	12,209
persons (as def	not included above, to disqualified fined under section 4958(f)(1)) and dispersion 4058(a)(2)(F)				
	d in section 4958(c)(3)(B)	12,151,421.	9,869,480.	1,041,463.	1,240,478
	and wages	12,101,421.	7,003,400.	1,041,405.	1,240,470
	ruals and contributions (include section	183,942.	146,640.	15,690.	21,612
	o) employer contributions)	946,316.	747,267.	94,028.	105,023
	e benefits	1,000,152.	786,900.	106,461.	106,79
•		1,000,102.	,00,500.	100/101.	100,75
	es (non-employees):				
-		93,934.	59,022.	31,780.	3,13
		130,729.	35,022.	130,729.	3/13
		130/1231		100/1251	
		10,637.			10,63
	draising services. See Part IV, line 17	13,765.		13,765.	10,03
	nagement fees	13,703.		13,703.	
	g amount exceeds 10% of line 25, column	910,141.	315,398.	344,192.	250,55
	11g expenses on Schedule O.)	010/141.	313,330.	311/1321	200,000
	d promotion	1,458,941.	1,064,521.	97,212.	297,208
	S	465,236.	372,188.	46,524.	46,52
	chnology	0	372/1001	10,3211	10,01
		616,040.	580,577.	23,642.	11,82
		4,025,689.	3,919,440.	16,488.	89,76
(2.2.7.0 A	ravel or entertainment expenses	1702070031	0/525/1101	20/1001	
•	II, state, or local public officials	o			
•	conventions, and meetings	151,318.	27,486.	111,983.	11,84
		430,767.	2.,100.	430,767.	
	filiates	0		1007.0.	
	depletion, and amortization	850,710.	578,808.	161,365.	110,53
	septetion, and amortization	795,515.	652,322.	135,238.	7,95
	. Itemize expenses not covered				
	cellaneous expenses in line 24e. If				
· ·	at exceeds 10% of line 25, column				
	line 24e expenses on Schedule O.)				
	BSISTENCE, HOUSING,	2,545,751.	2,545,751.		
	ORIENTATION AND CA	676,822.	691,465.	-21,027.	6,38
c UNIFORMS_		377,878.	377,878.		•
	GEMENT	190,387.	190,387.		
	ises	957,368.	444,674.	322,030.	190,66
	expenses. Add lines 1 through 24e	35,959,117.	30,109,783.	3,326,200.	2,523,13
Joint costs. organization re from a combi	Complete this line only if the eported in column (B) joint costs ned educational campaign and citation. Check here	, ,	,,	, ,	
fundraising soli					

JSA 2E1052 1.000

Form 990 (2012)

Page 11

Pa	irt X	Balance Sheet			
		Check if Schedule O contains a response to any question in this Par	tX		C-0.70 (0. 0.70 (0.00)
			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing	38,710.	1	64,547.
	2	Savings and temporary cash investments	161,311.	2	755,264,
	3	Pledges and grants receivable, net	1,101,044.	3	1,256,089.
	4	Accounts receivable, net	5,992,906.	4	5,844,593.
	5	Loans and other receivables from current and former officers, directors,			
		trustees, key employees, and highest compensated employees.			
		Complete Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section		5	(
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L	O	6	(
ets	7	Notes and loans receivable, net	C	7	
Assets	8	Inventories for sale or use	299,863.	8	534,162.
	9	Prepaid expenses and deferred charges	679 , 527.	9	670,402.
	10 a	Land, buildings, and equipment: cost or			
		other basis. Complete Part VI of Schedule D 10a 12,357,599.			
	b	Less: accumulated depreciation	5,730,018.	10c	5,653,021.
	11	Investments - publicly traded securities	7,671,037.	11	8,064,195.
	12	Investments - other securities. See Part IV, line 11	0	12	
	13	Investments - program-related. See Part IV, line 11	0	13	
	14	Intangible assets	0	14	(
	15	Other assets. See Part IV, line 11	82,942.		77,619.
_	16	Total assets. Add lines 1 through 15 (must equal line 34)	21,757,358.		22,919,892.
	17	Accounts payable and accrued expenses	2,381,817.	_	3,421,883.
	18	Grants payable	0	18	
	19	Deferred revenue	0 000 000	19	0.000.000
	20	Tax-exempt bond liabilities	2,300,000.		2,200,000.
98	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Loans and other payables to current and former officers, directors,			
ia		trustees, key employees, highest compensated employees, and			
_		disqualified persons. Complete Part II of Schedule L	E 00E 003	22	F 700 010
	23	Secured mortgages and notes payable to unrelated third parties	5,065,993.		5,799,018.
	24	Unsecured notes and loans payable to unrelated third parties.		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X			
			1,619,451.	25	1,560,631.
	26	of Schedule D	11,367,261.		12,981,532.
-	26	Organizations that follow SFAS 117 (ASC 958), check here	11,501,201.	20	12,001,002.
es		complete lines 27 through 29, and lines 33 and 34.			
au	27	Unrestricted net assets	4,164,011.	27	3,157,479.
Ba	28	Temporarily restricted net assets	2,273,340.	28	2,594,180.
臣	29	Permanently restricted net assets	3,952,746.	29	4,186,701.
Net Assets or Fund Balances		Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34.			
ţ	30	Capital stock or trust principal, or current funds		30	
SSA	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Ϋ́	32	Retained earnings, endowment, accumulated income, or other funds		32	
Š	33	Total net assets or fund balances	10,390,097.	33	9,938,360.
	34	Total liabilities and net assets/fund balances	21,757,358.	34	22,919,892.

Form 990 (2012) Page 12 **Reconciliation of Net Assets** Part XI Check if Schedule O contains a response to any question in this Part XI 35,132,105. 1 1 35,959,117. 2 2 -827,012. 3 3 10,390,097. 4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) 4 448,297. 5 5 -6,000. 6 6 7 7 0 8 8 -67,022. 9 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 9,938,360. Part XII **Financial Statements and Reporting** Yes No Accounting method used to prepare the Form 990: Cash X Accrual If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. 2a Were the organization's financial statements compiled or reviewed by an independent accountant? X 2a If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: Consolidated basis Both consolidated and separate basis Separate basis Χ 2b b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: X Separate basis Consolidated basis Both consolidated and separate basis c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight X 2c of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in X 3a b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the X required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

THE STUDENT CONSERVATION ASSOCIATION, INC. 91-0880684 Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the 4 hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public 7 described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 An organization that normally receives: (1) more than 331/3 % of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 10 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. b Type II c Type III-Functionally integrated d Type III-Non-functionally integrated By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting f organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the q following persons? (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (iii) below, the governing body of the supported organization? 11g(i) (ii) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) Provide the following information about the supported organization(s). (iii) Type of organization (i) Name of supported (ii) EIN (v) Did you notify (vii) Amount of monetary (iv) Is the (vi) Is the organization in organization (described on lines 1-9 the organization support above or IRC section col. (i) Ilsted in in col. (i) of col. (i) organized (see instructions)) your support? in the U.S.? document? Yes No Yes Yes (A) (B) (C) (D) (E)

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2012

Page 2

Schedule A (Form 990 or 990-EZ) 2012

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part II Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	7,777,819.	8,920,863.	4,244,896.	9,055,861.	10,862,993.	40,862,432.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0
4	Total. Add lines 1 through 3	7,777,819.	8,920,863.	4,244,896.	9,055,861.	10,862,993.	40,862,432.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount						
	shown on line 11, column (f)			W.C., III C. C.			4,722,333.
6	Public support. Subtract line 5 from line 4.	V Self-self			1 (S) (N)		36,140,099.
_	tion B. Total Support	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
	ndar year (or fiscal year beginning in) Amounts from line 4			4,244,896.	9,055,861	10,862,993.	40,862,432.
7 8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	7,777,819.	8,920,863. 186,745.	127,978.	164,995.	163,391.	1,129,315.
9	Net income from unrelated business activities, whether or not the business is regularly carried on					396.	396.
10	Other income, Do not include gain or loss from the sale of capital assets (Explain in Part IV.)		9,060.	14,859.	17,083.	17,762.	58,764,
11	Total support. Add lines 7 through 10				Device and the second		42,050,907.
12	Gross receipts from related activities, etc. (s					12	107,089,590.
13	First five years. If the Form 990 is for organization, check this box and stop here tion C. Computation of Public Supplies.	<u></u>					
-			•	44		44	85.94%
14	Public support percentage for 2012 (line Public support percentage from 2011)						89.63%
15	331/3% support test - 2012. If the o						
IVa	this box and stop here. The organization	nganization uiu nn gualifies as a	not check the i	ted organization	and inc 14 is	331/3 /6 01 11101	e, check
h	331/3% support test - 2011. If the o	raanization did	not check a ho	ox on line 13 o	r 16a and line	15 is 331/3%	or more
_	check this box and stop here . The orga	_					
17a	10%-facts-and-circumstances test - 2	•					
	10% or more, and if the organization						
	Part IV how the organization meets t					•	-
	organization				•		—
b	10%-facts-and-circumstances test - 2 15 is 10% or more, and if the orga	2011. If the org	ganization did no	ot check a box	on line 13, 16	a, 16b, or 17a,	and line
	Explain in Part IV how the organization						
18	supported organization						▶ □
	instructions						▶⊔

Schedule A (Form 990 or 990-EZ) 2012

Part III Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

1	ndar year (or fiscal year beginning in) 🕨	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
	Gifts, grants, contributions, and membership fees						
	received. (Do not include any "unusual grants.")					-	
2	Gross receipts from admissions, merchandise						
	sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose						9
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid					i.e.	
	to or expended on its behalf			_			
5	The value of services or facilities						
	furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5						
7 a	Amounts included on lines 1, 2, and 3						
	received from disqualified persons						
b	Amounts included on lines 2 and 3						
	received from other than disqualified persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year						
C	Add lines 7a and 7b						
8	Public support (Subtract line 7c from						
	line 6.)						
Sec	tion B. Total Support						
Caler	ndar year (or fiscal year beginning in) 🕨	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9	Amounts from line 6						
10 a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources.						
b	Unrelated business taxable income (less						
b	Unrelated business taxable income (less section 511 taxes) from businesses						
b	section 511 taxes) from businesses						
	section 511 taxes) from businesses acquired after June 30, 1975						
С	section 511 taxes) from businesses acquired after June 30, 1975						
С	section 511 taxes) from businesses acquired after June 30, 1975						
c 11	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly						
c 11	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
c 11	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
c 11	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets						
c 11	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
С	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11,	the organizatio	n's first, second,	third, fourth, or	fifth tax year a	as a section 50°	1(c)(3)
c 11 12	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12.)	_			-		
c 111 12 13	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12.) First five years. If the Form 990 is for	<u> </u>			-		
c 111 12 13 14 Sec	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12.) First five years. If the Form 990 is for organization, check this box and stop here.	port Percent	age				▶
c 111 12 13 14 Sec 15	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12.) First five years. If the Form 990 is for organization, check this box and stop here.	port Percent	age ed by line 13, colu	mn (f))	* ****		▶
c 11 12 13 14 Sec 15 16	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12.) First five years. If the Form 990 is for organization, check this box and stop here. tion C. Computation of Public Sup	port Percent column (f) divid dule A, Part III, li	age ed by line 13, colur	mn (f))	* ****	15	▶
c 111 12 13 14 Sec 15 16 Sec	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12.) First five years. If the Form 990 is for organization, check this box and stop here. tion C. Computation of Public Sup Public support percentage for 2012 (line 8, Public support percentage from 2011 Sche	port Percent column (f) divid dule A, Part III, lin	age ed by line 13, colum ne 15 rcentage	nn (f))	5 5000 8 5000 V 1000 V 1000	15	⊳ %
c 111 12 13 14 Sec 15 16 Sec	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12.) First five years. If the Form 990 is for organization, check this box and stop here. tion C. Computation of Public Sup Public support percentage for 2012 (line 8, Public support percentage from 2011 Schettion D. Computation of Investment	port Percent column (f) divid dule A, Part III, lin t Income Per ne 10c, column	age ed by line 13, columne 15 centage (f) divided by line	mn (f))	* * * * * * * * * * * * * * * * * * * *	15 16	% %
c 111 12 13 14 Sec 15 16 Sec 17	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12.) First five years. If the Form 990 is for organization, check this box and stop here. tion C. Computation of Public Sup Public support percentage for 2012 (line 8, Public support percentage from 2011 Schettion D. Computation of Investment Investment income percentage for 2012 (linestance)	column (f) divid dule A, Part III, lint Income Per ne 10c, column (Schedule A, Part	age ed by line 13, colume 15 reentage (f) divided by line 4	mn (f))	* *** * ***** * *** * * **** * *** * * ***	15 16 17 18	% %
11 12 13 14 Sec 15 16 Sec 17 18	section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12.) First five years. If the Form 990 is for organization, check this box and stop here. Ition C. Computation of Public Sup Public support percentage for 2012 (line 8, Public support percentage from 2011 Schettion D. Computation of Investment Investment income percentage from 2011	column (f) divid dule A, Part III, lin t Income Per ne 10c, column (Schedule A, Part ganization did n	age ed by line 13, columne 15 rcentage (f) divided by line 2 III, line 17 ot check the box	nn (f))	d line 15 is mor	15 16 17 18 re than 331/3%,	% % % and line
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Schedule A (Form 990 or 990-EZ) 2012

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

OTHER INCOME

SCHEDULE A, PART II, LINE 10:

OTHER INCOME INCLUDES INCOME RECEIVED FROM ONLINE STORE, CREDIT CARD

PURCHASE REBATES RECEIVED, AND CONFERENCE ROOM RENTAL INCOME.

Schedule B

(Form 990, 990-EZ, or 990-PF) Department of the Treasury Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

20**12**

Name of the organization	I ACCOCTABLOM THE	Employer identification number				
THE STUDENT CONSERVATION	ASSOCIATION, INC.	91-0880684				
Organization type (check one):						
Filers of: S	ection:					
Form 990 or 990-EZ	X 501(c)(3) (enter number) organization					
	4947(a)(1) nonexempt charitable trust not treated as a private fou	ndation				
	527 political organization					
Form 990-PF	501(c)(3) exempt private foundation					
	4947(a)(1) nonexempt charitable trust treated as a private foundation					
	501(c)(3) taxable private foundation					
instructions. General Rule	or (10) organization can check boxes for both the General Rule and a S Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or					
	ontributor. Complete Parts I and II.					
Special Rules						
under sections 509(a)(1)	rganization filing Form 990 or 990-EZ that met the 33 1/3 % support to and 170(b)(1)(A)(vi) and received from any one contributor, during the or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form	e year, a contribution of				
during the year, total con	For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.					
during the year, contribut not total to more than \$1, year for an exclusively reli applies to this organization	8), or (10) organization filing Form 990 or 990-EZ that received from a ions for use exclusively for religious, charitable, etc., purposes, but the 000. If this box is checked, enter here the total contributions that were gious, charitable, etc., purpose. Do not complete any of the parts unless in because it received nonexclusively religious, charitable, etc., contributions.	ese contributions did be received during the ses the General Rule outions of \$5,000 or				
990-EZ, or 990-PF), but it must ans	covered by the General Rule and/or the Special Rules does not file Sower "No" on Part IV, line 2 of its Form 990; or check the box on line H certify that it does not meet the filing requirements of Schedule B (Form	of its Form 990-EZ or on				

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2012)

-	3 (Form 990, 990-EZ, or 990-PF) (2012)		Page 2
Name of or	rganization THE STUDENT CONSERVATION ASSOCIATION,	INC.	Employer identification number 91–0880684
Part I	Contributors (see instructions). Use duplicate copies of Par	t I if additional space is nee	ded.
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1_		\$230,989.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$2,650,000.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3-		\$625,000.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$221,143.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$300,000.	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
***		s	Person Payroll

(Complete Part II if there is a noncash contribution.)

Page 3

Name of organization THE STUDENT CONSERVATION ASSOCIATION, INC.

Employer identification number

91-0880684

Part II	Noncash Property (see instructions). Use duplicate copies of Pa	art II if additional space is nee	eded.
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
2222		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
=,=,=,=)		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	

Name of organization THE STUDENT CONSERVATION ASSOCIATION, INC.

Employer identification number

91-0880684

t	Exclusively religious, charitable, etc., that total more than \$1,000 for the ye	ar. Complete colun	nns (a) through (e	e) and the following line entry.
(For organizations completing Part III, er contributions of \$1,000 or less for the Use duplicate copies of Part III if addition	year. (Enter this info	ormation once. Se	charitable, etc., ee instructions.) ►\$
(a) No. from Part I	(b) Purpose of gift	(c) Use		(d) Description of how gift is held
		(e) Transfe	er of gift	
	Transferee's name, address, and	1 ZIP + 4	Relatio	nship of transferor to transferee
(a) No.	(b) Purpose of gift	(c) Use	of gift	(d) Description of how gift is held
Part I				
		(e) Transfe		
	Transferee's name, address, and			nship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use	of gift	(d) Description of how gift is held
		(e) Transfe	er of gift	I
	Transferee's name, address, and	I ZIP + 4	Relatio	nship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use	of gift	(d) Description of how gift is held
		(e) Transfe	er of gift	
	Transferee's name, address, and	I ZIP + 4	Relatio	nship of transferor to transferee

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or Form 990-EZ. ► Complete if the organization is described below.

▶ See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C. • Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B. Section 527 organizations: Complete Part I-A only. If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B. Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A. If the organization answered "Yes." to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then Section 501(c)(4), (5), or (6) organizations: Complete Part III. Employer identification number Name of organization THE STUDENT CONSERVATION ASSOCIATION, INC. Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV. Volunteer hours. Part I-B Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by organization managers under section 4955 . . > \$_ If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No Yes No b If "Yes," describe in Part IV. Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities.....▶\$_ Enter the amount of the filing organization's funds contributed to other organizations for section Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV. (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received and funds. If none, enter -0-. promptly and directly delivered to a separate political organization. If none, enter -0-. (1) (2) (3) (4) (5) (6)

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2012

Schedule C (Form 990 or 990-EZ) 2012

 d Grassroots nontaxable amount
 e Grassroots ceiling amount (150% of line 2d, column (e))
 f Grassroots lobbying expenditures

Page 3

Pa	t II-B Complete if the organization is exempt under section 501(c)(3) and has NO (election under section 501(h)).	T file	d For	m 576	8		
For	each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed	(i	3)		(t	o)	
	cription of the lobbying activity.	Yes	No		Amo	ount	
1	During the year, did the filing organization attempt to influence foreign, national, state or local						-
	legislation, including any attempt to influence public opinion on a legislative matter or						
	referendum, through the use of:		V				
a b	Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		X				
C			X				
d	Media advertisements? Mailings to members, legislators, or the public?		Х				
е	Publications, or published or broadcast statements?		Х				
f	Grants to other organizations for lobbying purposes?		X				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	X				8	,151
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		X				
i :	Other activities?	-	X			8	,151
j 2a	Total. Add lines 1c through 1i Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		х		_	-0	,151
b	If "Yes," enter the amount of any tax incurred under section 4912		21				
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912						
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?						
Pa	t III-A Complete if the organization is exempt under section 501(c)(4), section 501	(c)(5)	, or s	ection	1		
	501(c)(6).						
					_	Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?				1	-	-
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political expenditures from the prior year?	* **	× .		2	-	-
3	t III-B Complete if the organization is exempt under section 501(c)(4), section 501					<u> </u>	<u></u>
_	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes."			r - r	, line	3, is	
1 2	Dues, assessments and similar amounts from members			1			
а	Current year		mana	2a			
b	Carryover from last year			2b			
С	Total			2c			
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) due			3			
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion						
	excess does the organization agree to carryover to the reasonable estimate of nondeductible lo	•	•				
5	and political expenditure next year? Taxable amount of lobbying and political expenditures (see instructions)	•0• •	******	5			
	t IV Supplemental Information	× *00			_		
Con	plete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line Part II-A, line 2; and Part II-B, line 1. Also, complete this part for any additional information.	5; Pa	rt II-A	(affiliate	ed gro	oup	
DIF	ECT_CONTACT						
SCI	EDULE C, PART II-B, LINE 1G						
CON	SULTANT USED BY THE ORGANIZATION FOR VARIOUS FUNCTIONS THAT INCLUD	Έ					
MEE	TINGS OR CALLS WITH GOVERNMENT OFFICIALS.						

*** For Public Inspection *** THE STUDENT CONSERVATION ASSOCIATION, INC. 91-0880684

Schedule C (Form 990 or 990-EZ) 2012

Part IV Supplemental Information (continued)

Page 4

SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service Name of the organization ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990. ► See separate instructions.

| Employer Identification number | Company | Company

THE	STUDENT CONSERVATION ASSOCIATION, INC.	91-0880684
Par		Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line 6.	
	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in	1 [1 1
	funds are the organization's property, subject to the organization's exclusive legal control?	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant fun	
	only for charitable purposes and not for the benefit of the donor or donor advisor, or for any	
di .	conferring impermissible private benefit?	Yes No
Par		orm 990, Part IV, line 7.
1	Purpose(s) of conservation easements held by the organization (check all that apply).	
		of an historically important land area
		of a certified historic structure
	Preservation of open space	the feet of the second second
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in easement on the last day of the tax year.	i the form of a conservation
	casement on the last day of the lax year.	Held at the End of the Tax Year
а	Total number of conservation easements	2a
b	Total acreage restricted by conservation easements	2b
C	Number of conservation easements on a certified historic structure included in (a)	2c
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a	
_	historic structure listed in the National Register	2d
3	Number of conservation easements modified, transferred, released, extinguished, or termin	
	tax year ▶	and by the organization caring the
4	Number of states where property subject to conservation easement is located ▶	
5	Does the organization have a written policy regarding the periodic monitoring, inspection, ha	
	violations, and enforcement of the conservation easements it holds?	- 1
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation eas	ements during the year
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easeme	nts during the year
	> \$	
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of se	
	(i) and section 170(h)(4)(B)(ii)?	Yes No
9	In Part XIII, describe how the organization reports conservation easements in its revenue and	
	balance sheet, and include, if applicable, the text of the footnote to the organization's finance	ial statements that describes the
Dar	organization's accounting for conservation easements. III Organizations Maintaining Collections of Art, Historical Treasures, or Othe	r Cimilar Accets
LICU	Complete if the organization answered "Yes" to Form 990, Part IV, line 8.	Sillilar Assets.
4-		- current and halance chart
1a	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its works of art, historical treasures, or other similar assets held for public exhibition, edu public service, provide, in Part XIII, the text of the footnote to its financial statements that des	cation, or research in furtherance of
b	If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its reworks of art, historical treasures, or other similar assets held for public exhibition, edu	
	public service, provide the following amounts relating to these items:	cation, or research in furtherance or
	(i) Revenues included in Form 990, Part VIII, line 1	> \$
	(ii) Assets included in Form 990, Part X	
2	If the organization received or held works of art, historical treasures, or other similar	
	following amounts required to be reported under SFAS 116 (ASC 958) relating to these item	s:
а	Revenues included in Form 990, Part VIII, line 1	
<u>b</u>	Assets included in Form 990, Part X	▶\$

Schedule D (Form 990) 2012

		2
Pag	e	_

Pai	t III Organizations Maintaini	ng Collections	of Art, Hi	storical '	Treasures	, or Ot	her Similar As	sets (co	ntinuec	1)
3	Using the organization's acquisitio collection items (check all that appl		other reco	rds, checl	c any of th	e follow	ving that are a s	ignificant (use of i	its
а	Public exhibition		d [Loan	or exchange	e prograi	ms			
b	Scholarly research		e	_						
С	Preservation for future gener	ations								-
4	Provide a description of the organ		s and expl	ain how t	hey furthe	r the org	ganization's exen	npt purpos	e in Pa	art
	XIII.									
5	During the year, did the organizatio	n solicit or receive	donations	of art, histo	orical treas	ures, or	other similar			
	assets to be sold to raise funds rath							Yes	1	No
Par	t IV Escrow and Custodial A line 9, or reported an am				janization	answei	red "Yes" to Fo	rm 990,	Part I\	7,
	Is the organization an agent, truster included on Form 990, Part X? If "Yes," explain the arrangement in							Yes	r	No
U	ii 1es, explain the attangement in	Fait Aili and Comp	nete the loi	lowing tab		_	Amount			_
С	Beginning balance	TOLESCENIA DE MOYON DE LA	TENTONYA W SAPAR	vu na unitabilita	4.5		Amount			
	Additions during the year									_
	Distributions during the year									_
e	Ending balance									_
	Did the organization include an am							Yes	т.	No
	If "Yes," explain the arrangement in					rovided	in Part XIII		Η"	10
Par										_
Fai	Elidowillent Funds. Con	(a) Current year	(b) Pri		(c) Two yes		(d) Three years bac		years bad	ck
1a	Beginning of year balance	10,049,015.		0,522.		,314.	8,127,554		335,30	_
	Contributions	3,511,925.		9,587.		3,398.	850,413		410,8	_
	Net investment earnings, gains,	3,311,323.	2,55	75,507.	130	,, 550.	030,113	•	110,0	
·	and losses	376,079.	1 12	23,284.	150	,835.	475,592	50	127,72	26
d	Grants or scholarships	370,073.	12	.5,204.	130	,,055.	410,002	1		
	Other expenditures for facilities							+		_
•	and programs	4,741,119.	1 90	8,861.	322	2,474.	539,718		230,08	86
·	Administrative expenses	13,765.		25,517.		3,551.	16,527		16,2	
'	End of year balance	9,182,135.		9,015.		,522.	8,897,314		127,5	
y	Provide the estimated percentage of							. 0,	12/,5	J4.
2				e (iiile 1g,	column (a)) neiu as	•			
a	Board designated or quasi-endowm Permanent endowment ► 45.5	the control and the control and the control	0_70							
	Temporarily restricted endowment									
С	The percentages in lines 2a, 2b, an									
20	Are there endowment funds not in			ation that	ara hald a	ad admir	intered for the			
Ja		the possession of	ine organiz	alion mai	are neiu ar	iu aumii	iistered for the	٢	Yes N	lo
	organization by:							. 3a(i)	X	<u></u>
	(i) unrelated organizations(ii) related organizations							3a(ii)		X
h	If "Yes" to 3a(ii), are the related org									
	Describe in Part XIII the intended us							. 00		—
4	t VI Land, Buildings, and Equ									_
Fal						(0) 4 0 0		(d) Dealine		
	Description of property		or other basis estment)		r other basis ther)		eciation	(d) Book va	ue	
1a	Land	S. 83894			34,500.				34,50	0.
b	Buildings	20 K1300K		5,4	107,196.	1,6	44,255.	3,7	62,94	1
С	Leasehold improvements									
	Equipment			6,8	395,881.	5,0	45,701.	1,8	50,180	0.
	Other				20,022.		14,622.		5,40	
	I. Add lines 1a through 1e. (Column		m 990, Part	X, column				5,6	53,02	_
					**			edule D (Fo		_

Part VII Investments - Other Securities. Sec	s I offit 330, Part A, line i	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
) Financial derivatives		
Closely-held equity interests		
Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(1)		
al. (Column (b) must equal Form 990, Part X, col. (B) line 12.) art VIII Investments - Program Related. Se	e Form 990 Part V line	13
(a) Description of investment type	(b) Book value	(c) Method of valuation:
(a) Description of investment type	(b) book value	Cost or end-of-year market value
1)		
2)		
3)		
4)		
5)		
6)	×	
7)		
8)		
(8) (9)		
(8) (9) (0)		
(8) (9) 0) tal. (Column (b) must equal Form 990, Part X, col. (B) line 13.)	▶ V. Hand 45	
(8) (9) 0)	K, line 15.	(h) Rock value
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X		(b) Book value
(8) (9) (0) (al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) (1)	K, line 15.	(b) Book value
8) 9) 0) cal. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X	K, line 15.	(b) Book value
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X	K, line 15.	(b) Book value
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4)	K, line 15.	(b) Book value
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5)	K, line 15.	(b) Book value
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part) 1) 2) 3) 4) 5) 6)	K, line 15.	(b) Book value
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7)	K, line 15.	(b) Book value
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7)	K, line 15.	(b) Book value
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9)	X, line 15. (a) Description	
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (Column (K, line 15. (a) Description (B) line 15.)	
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (art X) Other Liabilities. See Form 990, Part	K, line 15. (a) Description (B) line 15.)	
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (art X Other Liabilities. See Form 990, Part X, col. (a) Description of liability	K, line 15. (a) Description (B) line 15.)	
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (art X Other Liabilities. See Form 990, Part X, col. (a) Description of liability 1) Federal income taxes	(a) Description (B) line 15.) rt X, line 25. (b) Book value	
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 77) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (art X Other Liabilities. See Form 990, Part X, col. (art X Other Liabilities. See Form 990, Part X, col. (b) Description of liability 1) Federal income taxes 2) CAPITAL LEASE OBLIGATIONS	(a) Description (B) line 15.)	2.
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (a) art X Other Liabilities. See Form 990, Part X, col. (a) (a) Description of liability 1) Federal income taxes 2) CAPITAL LEASE OBLIGATIONS 3) FAIR VALUE OF INTEREST RATE SWAP	(a) Description (B) line 15.)	2.2.2.
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (a) art X Other Liabilities. See Form 990, Part X, col. (a) (a) Description of liability 1) Federal income taxes 2) CAPITAL LEASE OBLIGATIONS 3) FAIR VALUE OF INTEREST RATE SWAP 4) LIABILITY UNDER SPLIT-INTEREST A	(a) Description (B) line 15.)	2.2.2.
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 44) 5) 6) 7) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (a) Description of liability 1) Federal income taxes 2) CAPITAL LEASE OBLIGATIONS 3) FAIR VALUE OF INTEREST RATE SWAP 4) LIABILITY UNDER SPLIT-INTEREST AC 5)	(a) Description (B) line 15.)	2.2.2.
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (art X Other Liabilities. See Form 990, Part X, col. (a) Description of liability 1) Federal income taxes 2) CAPITAL LEASE OBLIGATIONS 3) FAIR VALUE OF INTEREST RATE SWAP 4) LIABILITY UNDER SPLIT-INTEREST AC 5) 6)	(a) Description (B) line 15.)	2.2.2.
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8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (art X) Other Liabilities. See Form 990, Part X, col. (a) Description of liability 1) Federal income taxes 2) CAPITAL LEASE OBLIGATIONS 3) FAIR VALUE OF INTEREST RATE SWAP 4) LIABILITY UNDER SPLIT-INTEREST ACC 5) 6) 7) 8)	(a) Description (B) line 15.)	2.2.2.
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9) 0) tal. (Column (b) must equal Form 990, Part X, col. (art X) Other Liabilities. See Form 990, Part X, col. (art X) Other	(a) Description (B) line 15.)	2.2.2.
8) 9) 0) al. (Column (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. See Form 990, Part X 1) 2) 3) 4) 5) 6) 7) 8) 9) 0) atal. (Column (b) must equal Form 990, Part X, col. (a) art X Other Liabilities. See Form 990, Part X, col. (a) (a) Description of liability 1) Federal income taxes 2) CAPITAL LEASE OBLIGATIONS 3) FAIR VALUE OF INTEREST RATE SWAP 4) LIABILITY UNDER SPLIT—INTEREST AC 5) 6) 77 8)	(a) Description (B) line 15.)	2.2.2.

*** For Public Inspection *** THE STUDENT CONSERVATION ASSOCIATION, INC. 91-0880684

Scriedo	IN D (FORM 990) 2012		rage -
Part		n	
1	Total revenue, gains, and other support per audited financial statements	1	38,182,101.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
а	Net unrealized gains on investments 2a 448,297.		
b	Donated services and use of facilities 2,740,896.	1	
С	Recoveries of prior year grants 2c	1	
d	Other (Describe in Part XIII.)	1	
e	Add lines 2a through 2d	2e	3,189,193.
3	Subtract line 2e from line 1	3	34,992,908.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		3.7.00=7.000
a	Investment expenses not included on Form 990, Part VIII, line 7b. 4a 13,765.		
b	Other (Describe in Part XIII.) 4b 125,432.		
c		4c	139,197.
5	Add lines 4a and 4b Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	35,132,105.
	XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Retu		33,132,103.
T all u	Total expenses and losses per audited financial statements	1	38,633,838.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		30,033,030.
а	Police and additional to the second s		
b	Prior year adjustments 2b		
C	Other losses 2c Other (Describe in Part XIII.) 2d		
d	Other (Describe in Part XIII.)		0 746 006
е	Add lines 2a through 2d	2e	2,746,896.
3	Subtract line 2e from line 1	3	35,886,942.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 13, 765.		
Ь	Other (Describe in Part XIII.) 4b 58,410.		
С	Add lines 4a and 4b	4c	72,175.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	35,959,117.
Part	XIII Supplemental Information		
	lete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part II		
inform	, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to pro Lation	viue a	ny additional
SE	DE PAGE 5		
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Schedule D (Form 990) 2012

91-0880684

#### Part XIII Supplemental Information (continued)

INTENDED USES OF ENDOWMENT FUNDS

SCHEDULE D, PART V, LINE 4

ENDOWMENT FUNDS ARE INVESTED FOR THE LONG TERM BENEFIT OF THE

ORGANIZATION. INCOME DERIVED FROM THOSE FUNDS ARE TRANSFERRED TO

OPERATIONS ON AN ANNUAL BASIS ACCORDING TO THE BOARD APPROVED SPENDING
POLICY TO SUPPORT OPERATIONS AND/OR SPECIFIC PROGRAM OBJECTIVES.

SUPPLEMENTAL DESCRIPTION - OTHER

SCHEDULE D, PART XI, LINE 4B

CHANGE IN ACTUARIAL VALUE OF SPLIT INTEREST AGREEMENTS: 76,333

CHANGE IN VALUE OF INTEREST RATE SWAP: (9,311)

AMORTIZATION OF SPLIT INTEREST AGREEMENTS: 58,410

125,432

SUPPLEMENTAL DESCRIPTION - OTHER

SCHEDULE D, PART XII, LINE 4B

AMORTIZATION OF SPLIT INTEREST AGREEMENTS:

\$58,410

FIN 48

SCHEDULE D, PART X, LINE 2

THE ASSOCIATION FOLLOWS THE PROVISIONS OF ASC 740, INCOME TAXES. AS REQUIRED BY ASC 740-10, THE ASSOCIATION RECOGNIZES THE FINANCIAL STATEMENT BENEFIT OF A TAX POSITION ONLY AFTER DETERMINING THAT THE RELEVANT TAX AUTHORITY WOULD MORE LIKELY THAN NOT SUSTAIN THE POSITION FOLLOWING AN AUDIT. FOR TAX POSITIONS MEETING THE MORE-LIKELY-THAN-NOT

Schedule D (Form 990) 2012

Page 5

91-0880684

Part XIII Supplemental Information (continued)

THRESHOLD, THE AMOUNT RECOGNIZED IN THE FINANCIAL STATEMENTS IS THE LARGEST BENEFIT THAT HAS A GREATER THAN 50 PERCENT LIKELIHOOD OF BEING REALIZED UPON ULTIMATE SETTLEMENT WITH THE RELEVANT TAX AUTHORITY.

THE ASSOCIATION HAS APPLIED ASC 740 TO ALL TAX POSITIONS FOR WHICH THE STATUTE OF LIMITATIONS REMAINED OPEN AND DETERMINED THERE WERE NO MATERIAL UNRECOGNIZED TAX BENEFITS. THE ASSOCIATION IS NO LONGER SUBJECT TO U.S. FEDERAL TAX EXAMINATIONS BY TAXING AUTHORITIES FOR YEARS BEFORE 2010.

# SCHEDULEI (Form 990)

Department of the Treasury

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

1			Ш
OMB NO. 1545-0047	2012	Open to Public	Inspection
OMB NO. IS	0	Open to	Inspe

Internal Revenue Service		► Att	► Attach to Form 990.				Inspection
Name of the organization						Employer identification number	on number
THE STUDENT CONSERVATION ASSOCIATION	ON, INC.					91-0880684	
Part	Assistance						
1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and	bstantiate the	e amount of the	grants or assistan	ce, the grantees'	eligibility for the grants		L
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.	or assistante ires for moni	toring the use o	f grant funds in the	United States.	states.		Nes Ne
Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.	overnments at received	s and Organiza more than \$5,0	<b>itions in the Unit</b> 300. Part II can b	ed States. Come duplicated if a	plete if the organiz dditional space is n	ation answered "Ye	es" to Form 990,
1 (a) Name and address of organization or government	(p) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
_(1)							
						4	
(5)							
(9)			**			5	
(7)							
(8)							
(6)							
(10)							
(12)							
2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 3 Enter total number of other organizations listed in the line 1 table	overnment o	rganizations list	ed in the line 1 tabl			<b>A A</b>	
For Paperwork Reduction Act Notice, see the Instructions for Form 990.	structions fo	r Form 990.				Schedu	Schedule I (Form 990) (201;

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Schedule 1 (Form 990) (2012)

Schedule I (Form 990) (2012)

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

1 STUDENT GRANTS AND AWARDS 2,047. 6,		(b) and the control of the control o	
2	6,146,844.		STDNT LIVING/TRAVEL
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U.S. PROCEDURE FOR MONITORING USE OF GRANT FUNDS INSIDE

SCHEDULE I, PART I, LINE

PARTICIPANTS GO THROUGH AN APPLICATION AND SELECTION PROCESS WHERE

ELIGIBILITY TO PARTICIPATE IS DETERMINED BASED ON SCA AND PARTNER

CRITERIA, ALL APPLICATION AND ELIGIBILITY DOCUMENTS ARE MAINTAINED IN A

PARTICIPANT FILE. GRANT AND AWARD AMOUNTS ARE PAID OUT AND TRACKED

THROUGH A THIRD PARTY PAY SYSTEM IN ACCORDANCE WITH THE AGREEMENT BETWEEN

SCA AND THE FUNDING AGENCY,

Schedule I (Form 990) (2012)

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#### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

THE STUDENT CONSERVATION ASSOCIATION, INC.

Employer identification number 91-0880684

Par	Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form			
	990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel  X Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
L	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment			
D	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to			
	explain	1b		Х
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,			
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	X	
_				
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the			
	organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a			
	related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee X Written employment contract			
	X Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
_	organization or a related organization:	4-	X	
	Receive a severance payment or change-of-control payment?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4a 4b	X	
b	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
G	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.	40		- 21
	in les to any or lines 4a-c, list the persons and provide the applicable amounts for each item in rait in.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
•	compensation contingent on the revenues of:			
а	The organization?	5a		Х
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the net earnings of:			
а	The organization?	6a		X
b	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed			
	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			
	in Part III	8		Х
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2012

Schedule J (Form 990) 2012

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

Sonus & incertive   (iii) Other reportable			(B) Breakdown of W-	of W-2 and/or 1099-MISC compensation	3 compensation	Pac transmitted (2)	oldenotes (O)	Total of an Indian	į
EN PENN CSC  (b) 125,5439  (c) 126,201  (d) 136,201  (d) 136,201  (e) 126,201  (e) 126,201  (f) 136,201  (f) 136,201  (g) 136,201  (g) 136,202  (g)	(A) Name and Title		(f) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred	(u) nontaxaole benefits	(B)(i)(D)	(F) Compensation reported as deferred in prior Form 990
HRAE BALLEY (0) 136,201, C 616, C 4,200, 11,555, C 12,202, C 4,200, C 12,529, C 12,202, C 4,200, C 12,529, C 12,202, C 4,200, C 12,529, C 12,202,	DALE PENNY	€	225,439			. 9006,9	1 1	266	0
HEARD SEAMAN 00 136,201. 0 616 4,200 11,555, 122,622 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	PRESIDENT AND CEO					0	0	0	0
HEARD SEAMAN 00 128,528	VALERIE BAILEY • EXECUTIVE VP	€ €				4,260.	11,555.	152,632.	0 0
Mark Nolland   Mark	HARD	9			2,402	4,200.	17,599.	152,729.	
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Schedule J (Form 990) 2012

Page 3

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

HOUSING ALLOWANCE OR RESIDENCE FOR PERSONAL USE

PART I, LINE 1A SCHEDULE J, RELOCATED TO THE NEWLY DESIGNATED HEADQUARTERS IN THE CEO WAS IN 2012,

FOR THE FIRST EIGHT MONTHS AFTER RELOCATION, ARLINGTON, VIRGINIA.

FOR OFFICE ORGANIZATION REQUIRED THE CEO TO WORK OUT OF THE NEW HAMPSHIRE

ONE WEEK EACH MONTH. THE ORGANIZATION PROVIDED AN APARTMENT IN NEW

HOTEL THE SOLE USE OF THE CEO DURING THOSE WEEKS IN LIEU OF HAMPSHIRE FOR

AND RESTAURANT EXPENSES. RENTAL OF THE APARTMENT IS CONSIDERED FOR

THEREFORE IT WAS BUSINESS PURPOSES AND NOT A PERSONAL BENEFIT TO THE CEO,

NOT TREATED AS TAXABLE INCOME TO THE CEO.

WRITTEN POLICY REGARDING PAYMENT OR REIMBURSEMENT

PART I, LINE 1B SCHEDULE J, DETERMINED BY THE VP OF HUMAN RESOURCES WITH INPUT AND THE BENEFITS WERE

WITH FINAL APPROVAL CFO AND THE EXECUTIVE VP, THE ΒY RECOMMENDATIONS

BOARD OF DIRECTORS THE THE EXECUTIVE COMMITTEE OF Schedule J (Form 990) 2012

Page 3

Schedule J (Form 990) 2012

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SEVERANCE PAYMENTS

LINE SCHEDULE J, PART I, VP OF HUMAN RESOURCES, WAS TERMINATED ON 5/10/2012 AND KIMBERLY HENNING,

RECEIVED THE FOLLOWING SEVERANCE PAYMENTS DURING FYE 3/31/2013:

2013 2012

\$12,019 \$76,923 \$14,423 30 DAYS CASH IN LIEU OF NOTICE:

PROFESSIONAL OUTPLACEMENT SERVICES:

SEVERANCE:

\$1,292 \$5,020 AND RECEIVED THE FOLLOWING SEVERANCE PAYMENTS DURING FYE 3/31/2013:

DAVID EVANCICH, SENIOR VP FOR ADVANCEMENT, WAS TERMINATED ON 11/16/2012,

2013 2012

\$10,150 30 DAYS CASH IN LIEU OF NOTICE:

\$20,300 \$10,150 SEVERANCE:

2E1505 1.000

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Schedule J (Form 990) 2012

## Schedule J (Form 990) 2012 Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SUPPLEMENTAL NONQUALIFIED RETIREMENT PLANS

SCHEDULE J, PART I, LINE 4B

DALE PENNY, CEO, PARTICIPATES IN A DEFERRED COMPENSATION PLAN. THERE WERE

NO CONTRIBUTIONS MADE TO THIS PLAN DURING THE FISCAL YEAR ENDED

03/31/2013.

BUSINESS FINANCE AUTHORITY OF THE STATE OF NH

### SCHEDULE K (Form 990)

## Supplemental Information on Tax-Exempt Bonds

► Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

▶ Attach to Form 990.

INC.

Name of the organization Department of the Treasury

Internal Revenue Service

Open to Public

▶ See separate instructions.

OMB No. 1545-0047 Inspection

Employer identification number

91-0880684

(i) Pooled financing ŝ ŝ ŝ Yes ۵ £ (h) On behalf of issuer Yes Yes Yes (g) Defeased Š ŝ ş Yes O Yes Yes BUILDING RENOVATION/EXPANSION (f) Description of purpose ŝ ŝ Ω m Yes Yes 92,733. 2,507,267. 2,600,000. 400,000 2,600,000. ŝ ŝ  $\bowtie$ (e) Issue price × × 2008 ⋖ Yes Yes  $\bowtie$  $\bowtie$ 10/30/2007 (d) Date issued 2 Are there any lease arrangements that may result in private business use of bond-financed property? 3 Total proceeds of issue............ Other spent proceeds ......... 15 Were the bonds issued as part of an advance refunding issue? Does the organization maintain adequate books and records to support the final allocation of proceeds? (c) CUSIP # 64468KBE5 1 Was the organization a partner in a partnership, or a member of an LLC, (b) Issuer EtN 52-1304598 which owned property financed by tax-exempt bonds? . . . . STUDENT CONSERVATION ASSOCIATION, 9 Working capital expenditures from proceeds A BUSINESS FINANCE AUTHORITY OF THE STATE OF NH Credit enhancement from proceeds 2 Amount of bonds legally defeased Part III Private Business Use (a) Issuer name Bond Issues Part | Proceeds Part I 4 œ 10 Ŋ 9 ÷ 12 5 ω O

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Schedule K (Form 990) 2012

*** For Public Inspection ***
THE STUDENT CONSERVATION ASSOCIATION, INC.

91-0880684

Schedule K (Form 990) 2012 % % % å ŝ ۵ Δ Yes Yes 8 % % % THE STATE OF NH ş ŝ ပ Yes Yes % % % ኞ Q ŝ ô BUSINESS FINANCE AUTHORITY ω Yes Yes 30 % % % 20.500 ŝ ŝ × ×  $\bowtie$ × × × RBS CITIZENS Yes Yes × × × Has there been a sale or disposition of any of the bond-financed property to a nongovern-Enter the percentage of financed property used in a private business use by entities Are there any management or service contracts that may result in private business Are there any research agreements that may result in private business use of bondof unrelated trade or business activity carried on by your organization, d Was the hedge superintegrated?...... If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property? . . . . . . . . . d If "Yes" to line 3c, does the organization routinely engage bond counsel or other mental person other than a 501(c)(3) organization since the bonds were issued?... Exception to rebate?...... e Was the hedge terminated?....... a Rebate not due yet?..... Enter the percentage of financed property used in a private business use as outside counsel to review any research agreements relating to the financed property? Has the organization or the governmental issuer entered into a qualified hedge with b If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed Has the organization established written procedures to ensure that all nonqualified If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections If you checked "No rebate due" in line 2c, provide in Part VI the date the rebate bonds of the issue are remediated in accordance with the requirements under other than a section 501(c)(3) organization or a state or local government Is the bond issue a variable rate issue? another section 501(c)(3) organization, or a state or local government Private Business Use (Continued 1 Has the issuer filed Form 8038-T? use of bond-financed property? computation was performed 1.141-12 and 1.145-2? c Term of hedge. . . . . Total of lines 4 and 5. financed property? Arbitrage Schedule K (Form 990) 2012 No rebate due? result Part III Part IV 3a 8a 4a က 6 N 4 2 9

V 12-7.12 2:18:41 PM JSA 2E1296 1,000 24231V 649N 2/18/2014 *** For Public Inspection ***

THE STUDENT CONSERVATION ASSOCIATION, INC.

Schedule K (Form 990) 2012

91-0880684

Page 3 ŝ ŝ ۵ Yes Yes Supplemental Information. Complete this part to provide additional information for responses to questions on Schedule K (see instructions) ŝ ô ပ ပ Yes Yes å ŝ 8 m Yes Yes ŝ å × × ⋖ Yes Yes × d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?..... c Term of GIC ..... ţ Were any gross proceeds invested beyond an available temporary period? . . . . . . . Has the organization established written procedures to ensure that violations of federal agreement program if self-remediation is not available under applicable regulations? tax requirements are timely identified and corrected through the voluntary closing monitor 5a Were gross proceeds invested in a guaranteed investment contract (GIC)? 2 organization established written procedures Procedures To Undertake Corrective Action Part IV Arbitrage (Continued) requirements of section 148? the Has Part V Part VI 9

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V 12-7.12

Schedule K (Form 990) 2012

Page 4

Part VI Supplemental Information. Complete this part to provide additional information for responses to questions on Schedule K (see instructions) (Continued)

Schedule K (Form 990) 2012

V 12-7.12

### **SCHEDULE M** (Form 990)

### **Noncash Contributions**

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ►Attach to Form 990.

OMB No. 1545-0047 Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

**Employer Identification number** 

THE STUDENT CONSERVATION ASSOCIATION, INC. 91-0880684

Par	Types of Property		0					
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Method of noncash cont			
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household							
	goods	X		42,353.	COST OF I	TEM		
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded	X	35.	116,593.	STOCK PRI	CE		
10	Securities - Closely held stock							
11	Securities - Partnership, LLC,							
• •	or trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation							
. •	contribution - Historic							
	structures							
14	Qualified conservation							
	contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts		U					
25	Other ►( ATCH 1 )		2	15,731.				
26	Other ▶()							
27	Other ►()							
28	Other ►()							
29	Number of Forms 8283 received	by the orga	inization during the tax ye	ar for contributions for				
	which the organization completed F				29			
							Yes	No
30 a	During the year, did the organizat	ion receive	by contribution any prope	erty reported in Part I, line	s 1-28 that			
	it must hold for at least three year	rs from the	date of the initial contribu	ition, and which is not red	quired to be			
	used for exempt purposes for the er	ntire holding	period?			30a		X
b	If "Yes," describe the arrangement in	n Part II.						
31	Does the organization have a	gift accept	ance policy that require	s the review of any r	on-standard			
	contributions?					31	X	
32 a	Does the organization hire or use	third parti	es or related organization	s to solicit, process, or s	ell noncash			
	contributions?					32a		X
b	If "Yes," describe in Part II.							
33	If the organization did not report an	amount in	column (c) for a type of pro	perty for which column (a)	is checked,			
	describe in Part II.							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2012)

THE STUDENT CONSERVATION ASSOCIATION, INC.

91-0880684

Schedule M (Form 990) (2012)

Page 2 ired by Part I, lines 30b, 32b,

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

ATTACHMENT 1

### SCHEDULE M, PART I - OTHER NONCASH CONTRIBUTIONS

DESCRIPTION	(A) CHECK	(B) NUMBER OF CONTRIBUTIONS	(C) REVENUES REPORTED	(D) METHOD OF DETERMINING
PAPER	X	1,	9,131.	COST OF ITEM
ELECTRONIC EQUIPMENT	(CAM X	1.	6,600.	COST OF ITEM
TOTALS	=	2.	15,731.	

SCHEDULE O (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

ОМВ No. 1545-0047

2012

Open to Public

Inspection

Department of the Treasury Internal Revenue Service Name of the organization Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Employer identification number

_____

THE STUDENT CONSERVATION ASSOCIATION, INC.

91-0880684

NUMBER OF VOTING BOARD MEMBERS

PART I, LINE 3

THE NUMBER OF VOTING BOARD MEMBERS AS LISTED ON FORM 990, PART VII (28) DIFFERS FROM THE NUMBER ON PAGE 1, LINE 3 (27) DUE TO THE FOLLOWING:

THE FOLLOWING DIRECTORS BEGAN THEIR TERMS DURING THE TAX YEAR:

1) CLAIRE CAUDILL 2) ERNEST C. WONG

THE FOLLOWING DIRECTOR COMPLETED HIS TERM DURING THE TAX YEAR:

1) BLAINE HARDING

FORM 990 REVIEW PROCESS

FORM 990, PART VI, LINE 11B

THE FORM 990 WILL BE PROVIDED TO ALL VOTING MEMBERS OF THE BOARD BEFORE FILING. THE RETURN IS PREPARED FROM INFORMATION PROVIDED BY MANAGEMENT AND IS REVIEWED BY MANAGEMENT AND TAX ADVISORS FROM A NATIONAL ACCOUNTING FIRM. REVIEW WILL ALSO BE CONDUCTED BY THE EXECUTIVE COMMITTEE OF THE BOARD AND LEGAL COUNSEL.

CONFLICT OF INTEREST POLICY MONITORING & ENFORCEMENT

FORM 990, PART VI, LINE 12C

ALL OFFICERS, DIRECTORS AND MANAGEMENT STAFF ARE REQUIRED TO COMPLETE AN ANNUAL CONFLICT OF INTEREST STATEMENT. THE CEO REVIEWS ALL EMPLOYEE STATEMENTS AND THE BOARD CHAIR REVIEWS THOSE FOR THE DIRECTORS. AFTER

Name of the organization

THE STUDENT CONSERVATION ASSOCIATION, INC.

Employer identification number 91-0880684

DISCLOSURE OF THE MATERIAL FACTS AS TO BOTH THE INTEREST AND THE TRANSACTION, THE CHAIRMAN OF THE BOARD OR PRESIDENT (AS APPLICABLE) WILL DETERMINE WHETHER THE TRANSACTION REQUIRES AUTHORIZATION BY THE BOARD OF DIRECTORS OR IS IN THE ORDINARY COURSE OF BUSINESS. DIRECTORS INVOLVED IN A POTENTIAL CONFLICT OF INTEREST MAY NOT VOTE ON SUCH TRANSACTION.

PROCESS FOR DETERMINING COMPENSATION

FORM 990, PART VI, LINE 15A

CHIEF OF STAFF COMPILES DATA AND INFORMATION FROM INDEPENDENT PERSONS AND COMPARABILITY DATA. RESULTS ARE FORWARDED TO COUNSEL FOR REVIEW. COUNSEL RECOMMENDS COMPENSATION TO EXECUTIVE COMMITTEE OF BOARD, WHICH THEN DECIDES AND APPROVES COMPENSATION AMOUNT. THIS PROCESS IS PERFORMED ANNUALLY AND DOCUMENTED IN THE MINUTES.

PROCESS FOR DETERMINING COMPENSATION

FORM 990, PART VI, LINE 15B

AS WITH THE CEO, THE CHIEF OF STAFF COMPILES INFORMATION FROM INDEPENDENT PERSONS AND COMPARABILITY DATA. COMPENSATION AMOUNTS ARE REVIEWED ANNUALLY BY THE CHIEF OF STAFF AND APPROVED BY THE CEO. DOCUMENTATION IS INTERNAL BY CHIEF OF STAFF AND THE HUMAN RESOURCES DEPARTMENT.

HOW DOCUMENTS ARE MADE AVAILABLE TO THE PUBLIC

FORM 990, PART VI, LINE 19

FINANCIAL STATEMENTS ARE PUBLISHED ON ORGANIZATION'S WEBSITE. GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE AVAILABLE UPON REQUEST.

### *** For Public Inspection ***

Schedule O (Form 990 or 990-EZ) 2012

Name of the organization

THE STUDENT CONSERVATION ASSOCIATION, INC.

Page 2

Employer identification number
91-0880684

OTHER CHANGES IN NET ASSETS OR FUND BALANCES

FORM 990, PART XI, LINE 9:

CHANGE IN ACTUARIAL VALUE OF SPLIT-INTEREST AGREEMENTS: (76,333)

CHANGE IN VALUE OF INTEREST RATE SWAP AGREEMENT:

9,311

(67,022)

ATTACHMENT 1 FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES GRANTS EXPENSES REVENUE DESCRIPTION 44,116. 2,237,795. NATIONAL HIGH SCHOOL CREWS 1,702,031. 315,935. OTHER 44,116. TOTALS 2,237,795. 2,017,966.

ATTACHMENT 2

FORM 990, PART VI, LINE 17 - STATES

AL, AK, AZ, AR, CA, CO, CT,

FL, GA, HI, IL, IN, KS, KY, LA, ME, MD, MA, MI,

MN, MS, MO, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA,

RI, SC, TN, UT, VA, WA, WV, WI,

ATTACHMENT 3

990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS

DESCRIPTION OF SERVICES

COMPENSATION

COMPUTERSUPPORT.COM 111 SPEEN STREET, SUITE 201 FRAMINGHAM, MA 01701 IT SUPPORT

297,712.

Schedule O (Form 990 or 990-EZ) 2012

### *** For Public Inspection ***

Name of the organization	Employer identification number
THE STUDENT CONSERVATION ASSOCIATION, INC.	91-0880684
	ATTACHMENT 3 (CONT'D)

### 990. PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

990, PART VII- COMPENSATION OF THE FIVE	HIGHEST PAID IND. CONTRACTORS	
NAME AND ADDRESS	DESCRIPTION OF SERVICES	COMPENSATION
GRANT THORNTON LLP 75 STATE STREET, 13TH FLOOR BOSTON, MA 02109	AUDIT & TAX	184,557.
ROUNDCORNER PO BOX 5845	SOFTWARE DEVELOPMENT	504,415.

BERKELEY, CA 94705

*** For Public Inspection ***
THE STUDENT CONSERVATION ASSOCIATION, INC.

91-0880684

### SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

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(5)

# Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ▶ See separate instructions. ▶ Attach to Form 990.

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(f) Direct controlling entity Employer identification number 91-0880684 (e) End-of-year assets (d) Total income Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) (c) Legal domicile (state or foreign country) (b) Primary activity (a) Name, address, and EIN (if applicable) of disregarded entity THE STUDENT CONSERVATION ASSOCIATION, INC. Name of the organization Partl

Part II	Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)	Complete if the org e tax year.)	ganization answe	red "Yes" to Fc	orm 990, Part IV, I	line 34 because i	t had	
	(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	12(b)(13) siled y?
							Yes	No
(1)								
(2)								
(3)								
(4)								h.
(5)								lo f
(6)								

(9)

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Schedule R (Form 990) 2012

Section 512(b)(13) controlled entity? Page 2 Schedule R (Form 990) 2012 (k) Percentage ownership ownership (h) Percentage (j) General or managing partner? Yes No Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 (g) Share of end-of-year assets (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) (f) Share of total income (h) Disproportionals å Yes (g) Share of end-of-Type of entity (C cop, S cop, or trust) year assets (f) Share of total income (d)
Direct controlling entity because it had one or more related organizations treated as a partnership during the tax year.) (e)
Predominant
income (related,
unrelated,
excluded from
tax under
sections 512-514) (c) Legal domicile (state or foreign country) ğ Primary activity (d)
Direct controlling TRUST (c) Legal domicile (state or foreign country) (a)Name, address, and EIN of related organization (b) Primary activity (1) CHARITABLE REMAINDER UNITRUST (a)
Name, address, and EIN of related organization Schedule R (Form 990) 2012 Part IV Part III 5 9 0 3 3 0 4 ල 4 3 3 9 3

V 12-7.12

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91-0880684

# Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.) Part V

Note. Complete	<b>Note.</b> Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.				Tes No
During the tax	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	l organizations liste	d in Parts II-IV?		
a Receipt of (i) i	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity.			1a	×
b Gift, grant, or	Gift, grant, or capital contribution to related organization(s)			10	×
c Gift, grant, or	Gift, grant, or capital contribution from related organization(s)			10	×
d Loans or loan	Loans or loan guarantees to or for related organization(s)			19	×
e Loans or loan	Loans or loan guarantees by related organization(s).			-	×
	经过税的 网络 经分割的 医乳球 医甲状腺 医甲状腺素 医皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤皮肤				
f Dividends from	Dividends from related organization(s)	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	11	×
g Sale of assets	Sale of assets to related organization(s)			19	×
	Purchase of assets from related organization(s)			1h	×
Exchange of	Exchange of assets with related organization(s).			#	×
Lease of facil	Lease of facilities, equipment, or other assets to related organization(s)			=	×
k Lease of facil	Lease of facilities, equipment, or other assets from related organization(s)	10 10 10 10 10 10 10 10 10 10 10 10 10 1		*	×
	Performance of services or membership or fundraising solicitations for related organization(s)			=	×
m Performance	Performance of services or membership or fundraising solicitations by related organization(s)			- -	×
	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)			<b>-</b>	×
	Sharing of paid employees with related organization(s)			-9-	
					8
	Reimbursement paid to related organization(s) for expenses			<u>0</u>	×
q Reimburseme	Reimbursement paid by related organization(s) for expenses			19	×
<ul> <li>Other transfer</li> </ul>	Other transfer of cash or property to related organization(s)	* *************************************	* *************************************	11.	×
s Other transfer		•			×
If the answer	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.	e, including cover	ed relationships and trans	action thresholds.	
	(a) Name of other organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved	nining ed
(1)					
6					
(3)					
(4)					
(5)					
(9)					
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Schedule R (Form 990) 2012

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships. (k) Percentage ownership (I) General or managing partner? å Yes (f)
Code V-UBI
amount in box 20
of Schedule K-1
(Form 1065) (h)
Disproportionate
allocations? ž Yes (g) Share of end-of-year (f) Share of total income Are all partners section 501(c)(3) organizations? (d)
Predominant
income (related,
unrelated, excluded
from tax under
section 512-514) Legal domicile (state or foreign Primary activity Name, address, and EIN of entity (11) 5 5 (10) (2) 4 8 6 <u>ල</u> (5) 9

Schedule R (Form 990) 2012

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(13)

(15)

(16)

### *** For Public Inspection *** THE STUDENT CONSERVATION ASSOCIATION, INC.

91-0880684

Schedule R (Form 990) 2012

Page 5

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see