

# FreeHorse Arts

## Profit and Loss

January - December 2023

	TOTAL			
	JAN - DEC 2023	JAN - DEC 2022 (PY)	CHANGE	% CHANGE
<b>Income</b>				
Donations	89,135.77	108,442.33	-19,306.56	-17.80 %
Sales	533.84	9.13	524.71	5,747.10 %
Service/Fee Income		0.00	0.00	
FHA InterConnected	2,864.39	5,417.88	-2,553.49	-47.13 %
Grants	23,564.94	29,850.00	-6,285.06	-21.06 %
Weinstein JCC		8,362.73	-8,362.73	-100.00 %
<b>Total Service/Fee Income</b>	<b>26,429.33</b>	<b>43,630.61</b>	<b>-17,201.28</b>	<b>-39.42 %</b>
Unapplied Cash Payment Income	0.00	5,000.00	-5,000.00	-100.00 %
<b>Total Income</b>	<b>\$116,098.94</b>	<b>\$157,082.07</b>	<b>\$ -40,983.13</b>	<b>-26.09 %</b>
<b>GROSS PROFIT</b>	<b>\$116,098.94</b>	<b>\$157,082.07</b>	<b>\$ -40,983.13</b>	<b>-26.09 %</b>
<b>Expenses</b>				
Advertising & Marketing	91.43	990.00	-898.57	-90.76 %
Ask My Accountant		0.00	0.00	
Bank Charges & Fees	0.00		0.00	
Bank Fee	15.30	31.99	-16.69	-52.17 %
PayPal Fee	247.25	633.80	-386.55	-60.99 %
Venmo Fee		30.00	-30.00	-100.00 %
<b>Total Bank Charges &amp; Fees</b>	<b>262.55</b>	<b>695.79</b>	<b>-433.24</b>	<b>-62.27 %</b>
Insurance	9,710.05	7,426.50	2,283.55	30.75 %
Legal & Professional Services	3,437.08	3,339.16	97.92	2.93 %
Meals & Entertainment	1,261.84		1,261.84	
Office Supplies & Software	1,862.63	1,373.85	488.78	35.58 %
Other Business Expenses	2,440.60	323.78	2,116.82	653.78 %
Program Job Supplies				
FHA Virginia		329.55	-329.55	-100.00 %
Arts & Nature Activities	645.46		645.46	
Garden	1,617.46	228.80	1,388.66	606.93 %
Horses	21,324.72	35,133.85	-13,809.13	-39.30 %
Farrier Services	2,020.00	1,140.00	880.00	77.19 %
Licenses		165.00	-165.00	-100.00 %
Pasture lease	3,600.00	900.00	2,700.00	300.00 %
Vet	1,956.49	467.25	1,489.24	318.72 %
<b>Total Horses</b>	<b>28,901.21</b>	<b>37,806.10</b>	<b>-8,904.89</b>	<b>-23.55 %</b>
<b>Total FHA Virginia</b>	<b>31,164.13</b>	<b>38,364.45</b>	<b>-7,200.32</b>	<b>-18.77 %</b>
FreeHorse Arts InterConnected	550.00		550.00	
FreeHorse Arts Plus	283.12	830.62	-547.50	-65.91 %
FreeHorse Live Arts	150.00		150.00	
SOAR365		152.00	-152.00	-100.00 %

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	JAN - DEC 2023	JAN - DEC 2022 (PY)	CHANGE	% CHANGE
Weinstein JCC		248.43	-248.43	-100.00 %
<b>Total Program Job Supplies</b>	<b>32,147.25</b>	<b>39,595.50</b>	<b>-7,448.25</b>	<b>-18.81 %</b>
Program Sub-Contractors				
Administrative Support	7,330.00	72.00	7,258.00	10,080.56 %
Associate Director	300.00	24,870.00	-24,570.00	-98.79 %
Creative Director	22,400.00	26,040.00	-3,640.00	-13.98 %
FHA Richmond				
Communications	4,650.00		4,650.00	
FHA Richmond Horses	200.00	1,140.00	-940.00	-82.46 %
The Healthy Herd				
Arts & Nature based activities	2,853.00		2,853.00	
Healthy Herd Community Garden	2,250.00		2,250.00	
Horse Sense DSA	2,673.00		2,673.00	
<b>Total The Healthy Herd</b>	<b>7,776.00</b>		<b>7,776.00</b>	
<b>Total FHA Richmond</b>	<b>12,626.00</b>	<b>1,140.00</b>	<b>11,486.00</b>	<b>1,007.54 %</b>
FHA South Carolina	4.00	900.00	-896.00	-99.56 %
FreeHorse Arts InterConnected	5,900.00	2,700.00	3,200.00	118.52 %
FreeHorse Arts Live	15,315.00	1,050.00	14,265.00	1,358.57 %
Inclusion and Accessibility Advisor	1,610.00		1,610.00	
Program Manager	210.00	14,655.00	-14,445.00	-98.57 %
SOAR365		540.00	-540.00	-100.00 %
Weinstein JCC		2,940.00	-2,940.00	-100.00 %
<b>Total Program Sub-Contractors</b>	<b>65,695.00</b>	<b>74,907.00</b>	<b>-9,212.00</b>	<b>-12.30 %</b>
Reimbursable Expenses	4,941.35		4,941.35	
Rent & Lease	3,000.00	1,350.00	1,650.00	122.22 %
Repairs & Maintenance		302.87	-302.87	-100.00 %
Unapplied Cash Bill Payment Expense	0.00	0.00	0.00	
Website	486.00	1,590.97	-1,104.97	-69.45 %
<b>Total Expenses</b>	<b>\$125,335.78</b>	<b>\$131,895.42</b>	<b>\$ -6,559.64</b>	<b>-4.97 %</b>
<b>NET OPERATING INCOME</b>	<b>\$ -9,236.84</b>	<b>\$25,186.65</b>	<b>\$ -34,423.49</b>	<b>-136.67 %</b>
Other Income				
Dividend Income	5.99		5.99	
<b>Total Other Income</b>	<b>\$5.99</b>	<b>\$0.00</b>	<b>\$5.99</b>	<b>0.00%</b>
<b>NET OTHER INCOME</b>	<b>\$5.99</b>	<b>\$0.00</b>	<b>\$5.99</b>	<b>0.00%</b>
<b>NET INCOME</b>	<b>\$ -9,230.85</b>	<b>\$25,186.65</b>	<b>\$ -34,417.50</b>	<b>-136.65 %</b>