

ELLIE FUND, INC.
FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2016

Scullin & Associates, P.A.

Certified Public Accountants

1381 10th Street North
Naples, Florida, 34102

Members of
Florida Institute of Certified Public Accountants

Phone: 239-682-9336
Fax: 239-435-9066

ELLIE FUND, INC.
DECEMBER 31, 2016
TABLE OF CONTENTS

INDEPENDENT AUDITOR’S REPORT	1
FINANCIAL STATEMENTS	
Statement of Financial Position	2
Statement of Activities	3
Statement of Cash Flows	4
Notes to Financial Statements	5
SUPPLEMENTARY INFORMATION	
Accountant’s Supplementary Information Report.....	11
Schedule of Functional Expenses	12

SCULLIN & ASSOCIATES, P.A.

Certified Public Accountants

1381 10TH STREET NORTH
NAPLES, FLORIDA 34102

TELEPHONE (239) 682-9336
FAX (239) 435-9066

JAMES J. SCULLIN, CPA
scullinandassociates@gmail.com

INDEPENDENT AUDITOR'S REPORT

Board of Directors
Ellie Fund, Inc.
Needham, Massachusetts

Report on the Financial Statements

We have audited the accompanying financial statements of Ellie Fund, Inc., which comprise the statement of financial position as of December 31, 2016, and the related statements of activities, expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal controls. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence that we obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ellie Fund, Inc. as of December 31, 2016, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Scullin & Associates, P.A.

Scullin & Associates, P.A.
Naples, Florida
May 5, 2017

Ellie Fund, Inc.
Statement of Financial Position
December 31, 2016

ASSETS

Assets

Cash	\$ 330,293
Certificate of Deposit	125,376
Prepaid Expenses	7,102
Property & Equipment (Net)	13,141
Total Assets	\$ 475,912

LIABILITIES AND NET ASSETS

Liabilities

Accounts Payable & Accrued Expenses	\$ 22,639
-------------------------------------	-----------

Net Assets

Unrestricted Net Assets	445,773
Temporarily Restricted Net Assets	7,500
	453,273
Total Liabilities and Net Assets	\$ 475,912

See accompanying auditor's report and notes.

Ellie Fund, Inc.
Statement of Activities
Year Ended December 31, 2016

	Unrestricted	Temporarily Restricted	Totals
<u>Support and Revenues</u>			
Contributions	\$ 264,289	\$ -	\$ 264,289
Grants	96,500	-	96,500
In-Kind Contributions	15,474	-	15,474
Special Events, net of expenses	608,813	7,500	616,313
Investment Return	1,845	-	1,845
Total Support and Revenues	986,921	7,500	994,421
Net Assets Released from Restriction	22,975	(22,975)	-
Total Support, Revenues and Reclassification	1,009,896	(15,475)	994,421
<u>Expenses</u>			
Program Services	548,301	-	548,301
Supporting Services			
General and Administrative	107,625	-	107,625
Fund-Raising	165,242	-	165,242
Total Expenses	821,168	-	821,168
<u>Change in Net Assets</u>	188,728	(15,475)	173,253
Net Assets - Beginning of Year	257,045	22,975	280,020
<u>Net Assets - End of Year</u>	<u>\$ 445,773</u>	<u>\$ 7,500</u>	<u>\$ 453,273</u>

See accompanying auditor's report and notes.

Ellie Fund, Inc.
Statement of Cash Flows
Year Ended December 31, 2016

Cash Flows from Operating Activities:

Excess Revenues (Expenses)	\$ 173,253
Adjustments to Reconcile Excess Revenues (Expenses) to Cash Provided by (Used in) Operating Activities:	
Depreciation & Dispositions	505
(Increase) Decrease in Assets:	
Other Receivable	1,000
Prepaid Expenses	1,498
Increase (Decrease) in Liabilities:	
Accounts Payable & Accrued Expenses	5,027
Net Cash Provided by (Used in) Operating Activities	<u>181,283</u>

Cash Flows from Investing Activities:

Certificate of Deposit	(125,376)
Purchase of Fixed Assets	(13,646)
Net Cash Provided by (Used in) Investing Activities	<u>(139,022)</u>
Net Change in Cash & Cash Equivalents	42,261
Cash and Cash Equivalents - Beginning	<u>288,032</u>
Cash and Cash Equivalents - Ending	<u>\$ 330,293</u>

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Net cash paid (received) during the year for:

Income taxes:

Federal	\$ -
State	\$ -
Interest	\$ -

See accompanying auditor's report and notes.

ELLIE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2016

Note 1- Nature of Activities

Ellie Fund, Inc. (the "Organization") was founded on June 15, 1995 as a Massachusetts nonprofit association, and was issued a Determination Letter by the IRS recognizing its tax exempt status on October 9, 1995. During 2012, the Organization reorganized as a non-stock Massachusetts corporation. The mission of the Organization is to raise funds for breast cancer patient support and outreach services. Services include meals and groceries, transportation to medical appointments, childcare and housecleaning. All of these services are provided free of charge for patients currently undergoing treatment for breast cancer in Massachusetts.

Note 2 - Summary of Significant Accounting Policies

Basis of Accounting - The accounts of the Organization are maintained, and the accompanying financial statements have been prepared, on the accrual reporting framework. Accordingly, revenues are recognized when earned and expenses are recorded when the obligation is incurred.

Financial Statement Presentation - The accompanying financial statement presentation have been prepared in accordance with the reporting principles of not-for-profit accounting as defined by the Statement of Financial Accounting Standards, pronouncement on presentation of Financial Statement of Not-for-Profit Organizations. It establishes standards for general-purpose external financial statements of not-for-profit organization, including the statement of financial position, a statement of activities, a statement of changes in net assets, and a statement of cash flows.

The accompanying financial statements have been prepared to focus on the Organization as a whole and to present balances and transactions according to the existence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Unrestricted -Net assets not subject to donor-imposed restriction. Such assets are available for any purpose consistent with the Organization's mission.

Temporary Restricted -Net assets subject to specific, donor-imposed restriction that must be met by actions of the Organization and/or passage of time. Such assets normally fund specific expenditures of an operating or capital nature. The Organization had \$7,500 of temporarily restricted net assets at December 31, 2016.

Permanently Restricted -Net assets subject to donor imposed restriction requiring they be maintained permanently by the Organization. Such assets are normally restricted to long-term investment with income earned and appreciated available for specific or general Organization purposes. The Organization had no permanently restricted net assets at December 31, 2016.

Liquidity - Assets are presented in the accompanying statement of financial position according to their nearness of conversion to cash and liabilities according to the nearness of their maturity and resulting use of cash.

ELLIE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2016

Note 2 - Summary of Significant Accounting Policies - continued

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents - For the purpose of the statement of cash flows, the Association considers all bank and similar deposits, demand accounts, money market funds and short term investments with an original maturity of three months or less to be cash.

Investments - Investments are initially recorded at cost if purchased or, if donated, at fair market value on the date received. Investment securities are reflected at market value, and realized and unrealized gains and losses are recognized as changes in unrestricted net assets unless restricted by the donor, in which case the amounts are reflected as temporarily restricted until expended according to the donor's stipulation.

Unconditional Promises to give, net - Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of the amounts expected to be collected. The discounts on those amounts are computed using an imputed interest rate applicable to the year in which the promise is to be received. Conditional promises to give are not included in the support until such time as the conditions are substantially met.

Additionally, the Organization uses the allowance method to determine uncollectible unconditional promises to give. The allowance is based on prior years' experience and management's assessment of specific promises made.

Property and Equipment - Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset for a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service or purchased and reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Property and equipment are depreciated using the straight-line method calculated over the estimated useful lives of five through thirty-nine years. All acquisitions of property and equipment in excess of \$1,000 and all expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of the assets are capitalized.

ELLIE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2016

Note 2 - Summary of Significant Accounting Policies- continued

Contributions and Grants - Contributions and grants are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire or are met in the year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Contributed Goods - Contributed goods meeting the requirements for recognition under the Statement of Financial Accounting Standards, pronouncement for Accounting for Contributions Received and Contributions Made, (AU 605.10), are recorded at the fair market value at the date of contribution.

Contributed Services - Contributed services meeting the requirement for recognition are recorded at the fair market value at the date of contribution. For the year ended December 31, 2016, no amounts have been recorded in the financial statements as they do not meet the requirements. However, many individuals and businesses have donated significant amounts of time and services to the Organization's fund-raising campaigns, policy-making committees, and program operations.

Income Taxes - The Internal Revenue Service has determined that the Organization is a nonprofit organization that is exempt from income taxes under the provisions of Internal Revenue Code section 501(c)(3). In addition, the Internal Revenue Service has determined that the Organization is not a private foundation within the meaning of section 509(a) of the Code. Accordingly, no provision for federal or state income taxes has been made in these financial statements.

The Organization's tax returns are subject to examination by the applicable taxing authorities. The time period during which a return may be selected for examination generally ends at the later of three years after the initial due date of the return, or three years after the return is filed. As of December 31, 2016, the 2013 through 2016 tax returns remain open to examination.

Functional Expenses - The costs of providing program and support services have been summarized on a functional basis in the statement of activities. Salaries and related expenses are allocated based on job descriptions and the best estimates of management. Expenses, other than salaries and related expenses, which are not directly identifiable by program and supporting service, are allocated to the best estimates of management.

Subsequent Events - Subsequent events have been evaluated through the date of the auditor's report, which is the date the financial statements were available to be issued. There are no material subsequent events to be reported.

ELLIE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2016

Note 3 – Property and Equipment

The Organization's property and equipment consisted of the following as of December 31, 2016:

Office Equipment	\$ 12,493
Leasehold Improvements	4,438
Less Accumulated Depreciation	(3,790)
	<u>\$ 13,141</u>

Depreciation expense totaled \$505 for the year ended December 31, 2016.

Note 4 – Temporarily Restricted Net Assets

Temporarily restricted net assets consisted of the following at December 21, 2016:

Oscar Night 2017	\$ 7,500
------------------	----------

Note 5 – Special Events

Special events revenue and direct expenses for the year ended December 31, 2016 consist of the following:

Description	Totals	Oscar Night	Five for Ellie	Do Good Campaign	Real Golfers Wear Pink	Boston Marathon	Falmouth Road Race	Third Party Events	Other Events
Sponsors	\$ 213,700	\$ 121,000	\$ 47,000	\$ 14,000	\$ 24,200	\$ -	\$ -	\$ -	\$ 7,500
Ticket Sales	101,135	42,021	35,034	5,687	18,393	-	-	-	-
Event Income	246,515	14,556	2,391	66,646	2,555	28,656	41,499	74,996	15,216
Noncash Contrib.	233,452	122,686	71,371	-	21,043	-	-	-	18,352
Fund a Family	139,855	56,650	83,205	-	-	-	-	-	-
Other	4,797	-	-	-	3,772	-	-	1,025	-
Direct Expenses	(159,159)	(59,392)	(40,801)	(3,775)	(29,146)	(2,052)	(2,407)	(334)	(21,252)
FMV of Giveaways	(133,474)	(67,752)	(52,146)	-	(5,276)	-	-	-	(8,300)
Subtotal	<u>646,821</u>	<u>229,769</u>	<u>146,054</u>	<u>82,558</u>	<u>35,541</u>	<u>26,604</u>	<u>39,092</u>	<u>75,687</u>	<u>11,516</u>
Auction Proceeds	69,470	47,355	14,300	-	7,815	-	-	-	-
FMV-Auction Items	(99,978)	(64,986)	(19,225)	-	(15,767)	-	-	-	-
Subtotal	<u>(30,508)</u>	<u>(17,631)</u>	<u>(4,925)</u>	<u>-</u>	<u>(7,952)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Special Events	<u>\$ 616,313</u>	<u>\$ 212,138</u>	<u>\$ 141,129</u>	<u>\$ 82,558</u>	<u>\$ 27,589</u>	<u>\$ 26,604</u>	<u>\$ 39,092</u>	<u>\$ 75,687</u>	<u>\$ 11,516</u>

ELLIE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2016

Note 6 – Commitments and Contingencies / Related Party Transaction

During 2012, the Organization modified an existing tenant-at-will operating lease agreement for the use of their office facilities with an entity controlled by the Organization's president. The term of the agreement is for one year effective every July 1 and has automatic annual renewals. Either party can cancel the agreement with a 30 day notice. This lease was cancelled effective October 31, 2016.

The Organization entered into a new operating lease effective November 1, 2016. The first month's rent of \$3,101 was forgiven and recorded as an in-kind donation. Future minimum lease payments for the 5 year term are as follows:

12/01/16 - 11/30/17	\$	37,223
12/01/17 - 11/30/18		38,286
12/01/18 - 11/30/19		39,350
12/01/19 - 11/30/20		40,413
12/01/20 - 11/30/21		41,477
	\$	<u>196,749</u>

Rent expense totaled \$18,504 for the year ended December 31, 2016.

Note 7 – Certificate of Deposit

The Organization invests excess funds in certificates of deposit. The certificate of deposit at December 31, 2016 consisted of the following:

	Face Value	Interest Rate	Date of Maturity	Accrued Interest
Belmont Savings Bank	\$125,000	0.90%	09/01/17	\$ 376

ELLIE FUND, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2016

Note 8 – Fair Value Measurement

The Organization adopted Financial Accounting Standard ASC 820, “Fair Value Measurements” as it relates to its financial assets and liabilities, which establishes a framework for measuring fair value for GAAP and expands disclosures about fair value measurements.

The following methods and assumptions were used by the Organization in estimating the fair value of its financial instruments:

The carrying amount for cash, cash equivalents, and certificates of deposit reported in the balance sheet approximates its fair value.

The carrying amounts and fair values of these financial instruments at December 31, 2016 are as follows:

	Carrying Amount	Fair Value
Cash & Equivalents	\$330,293	\$330,293
Certificate of Deposit	\$125,376	\$125,376

Note 10 – Uninsured Cash Balances

The Organization maintains its cash balances at various U.S. federally insured banks. Accounts at an institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. There were approximately \$86,000 of uninsured balances as of December 31, 2016.

SUPPLEMENTARY INFORMATION

SCULLIN & ASSOCIATES, P.A.

Certified Public Accountants

1381 10TH STREET NORTH
NAPLES, FLORIDA 34102

TELEPHONE (239) 682-9336
FAX (239) 435-9066

JAMES J. SCULLIN, CPA
scullinandassociates@gmail.com

Independent Accountant's Report on Supplementary Information

To the Board of Directors
Ellie Fund, Inc.
Needham, Massachusetts

Report on Supplementary Information

We have audited the financial statements of Ellie Fund, Inc. as of and for the year ended December 31, 2016, and have issued our report thereon dated May 5, 2017, which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole.

The schedule of functional expenses is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Scullin & Associates, P.A.

Scullin & Associates, P.A.
Naples, Florida
May 5, 2017

ELLIE FUND, INC.
SCHEDULE I – SUPPLEMENTARY INFORMATION
SCHEDULE OF FUNCTIONAL EXPENSES
DECEMBER 31, 2016

	Program Services	General and Administrative	Fundraising	Totals
Community Assistance				
Childcare	\$ 39,387	\$ -	\$ -	\$ 39,387
Cleaning	9,563	-	-	9,563
Groceries / Meals	352,224	-	-	352,224
Transportation	30,110	-	-	30,110
Subtotal	<u>431,284</u>	<u>-</u>	<u>-</u>	<u>431,284</u>
Payroll Expenses				
Executive Director	32,536	32,537	43,382	108,455
Development	-	-	78,074	78,074
Program Coordinators	38,790	-	-	38,790
Administrative Assistant	14,280	14,281	14,281	42,842
Payroll Taxes	6,793	3,609	10,826	21,228
Employee Benefits	8,929	203	6,181	15,313
Subtotal	<u>101,328</u>	<u>50,630</u>	<u>152,744</u>	<u>304,702</u>
Other Expenses				
Networking/Marketing/Meeting	-	2,690	771	3,461
Rent	4,026	10,452	4,026	18,504
Professional Development	-	1,198	31	1,229
Office Expense	1,349	5,896	385	7,630
Insurance	-	3,447	-	3,447
Telephone / Databases	6,525	4,944	3,724	15,193
Tech Support	625	4,225	625	5,475
Bookkeeper	-	10,621	-	10,621
Audit	-	5,500	-	5,500
Postage / Shipping	2,746	155	313	3,214
Processing Fees	-	2,611	2,037	4,648
Other Overhead Expenses	418	4,751	586	5,755
Depreciation & Amortization	-	505	-	505
Subtotal	<u>15,689</u>	<u>56,995</u>	<u>12,498</u>	<u>85,182</u>
Total Expenses	<u>\$ 548,301</u>	<u>\$ 107,625</u>	<u>\$ 165,242</u>	<u>\$ 821,168</u>

