

OPERATION PATHWAYS, INC.

**Financial Statements
(With Supplementary Information)
and Independent Auditor's Report**

December 31, 2020 and 2019

OPERATION PATHWAYS, INC.
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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Operation Pathways, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Operation Pathways, Inc., which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Operation Pathways Inc., as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

CohnReznick LLP

Bethesda, Maryland
May 7, 2021

OPERATION PATHWAYS, INC.
STATEMENTS OF FINANCIAL POSITION

December 31, 2020 and 2019

Assets		
	2020	2019
Cash	\$ 121,065	\$ 167,407
Accounts receivable - other	565	15,199
Due from affiliate	169,091	-
Contributions and grants receivable, net	714	2,538
 Total assets	 \$ 291,435	 \$ 185,144
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 152,083	\$ 150,946
Deferred revenue	7,061	22,800
Due to affiliate	8,156	-
 Total liabilities	 167,300	 173,746
 Contingency	 -	 -
Net assets		
Net assets without donor restrictions	29,035	(41,125)
Net assets with donor restrictions	95,100	52,523
 Total net assets	 124,135	 11,398
 Total liabilities and net assets	 \$ 291,435	 \$ 185,144

See notes to financial statements

OPERATION PATHWAYS, INC.

STATEMENTS OF ACTIVITIES

Year ended December 31, 2020

	Without donor restrictions	With donor restrictions	Total
Revenue			
Contributions and grants	\$ 471,995	\$ 239,430	\$ 711,425
In-kind contributions	162,559	-	162,559
Service contract fees	907,968	-	907,968
Program fees	917	-	917
Special events	-	-	-
Net assets released from donor restrictions	196,853	(196,853)	-
Total revenue	<u>1,740,292</u>	<u>42,577</u>	<u>1,782,869</u>
Expenses			
Program services	<u>1,324,311</u>	<u>-</u>	<u>1,324,311</u>
Supporting services			
General and administrative	277,837	-	277,837
Fundraising	<u>67,984</u>	<u>-</u>	<u>67,984</u>
Total supporting services	<u>345,821</u>	<u>-</u>	<u>345,821</u>
Total expenses	<u>1,670,132</u>	<u>-</u>	<u>1,670,132</u>
Change in net assets	70,160	42,577	112,737
Net assets, beginning of year	<u>(41,125)</u>	<u>52,523</u>	<u>11,398</u>
Net assets, end of year	<u>\$ 29,035</u>	<u>\$ 95,100</u>	<u>\$ 124,135</u>

OPERATION PATHWAYS, INC.

STATEMENTS OF ACTIVITIES

Year ended December 31, 2019

	Without donor restrictions	With donor restrictions	Total
Revenue			
Contributions and grants	\$ 668,907	\$ 11,500	\$ 680,407
In-kind contributions	177,574	-	177,574
Service contract fees	887,161	-	887,161
Program fees	25,310	-	25,310
Special events	2,138	-	2,138
Net assets released from donor restrictions	10,101	(10,101)	-
Total revenue	<u>1,771,191</u>	<u>1,399</u>	<u>1,772,590</u>
Expenses			
Program services	<u>1,218,476</u>	<u>-</u>	<u>1,218,476</u>
Supporting services			
General and administrative	354,704	-	354,704
Fundraising	81,079	-	81,079
Total supporting services	<u>435,783</u>	<u>-</u>	<u>435,783</u>
Total expenses	<u>1,654,259</u>	<u>-</u>	<u>1,654,259</u>
Non-operating activities			
Forgiveness of amounts due to affiliate	<u>475,445</u>	<u>-</u>	<u>475,445</u>
Total non-operating activities	<u>475,445</u>	<u>-</u>	<u>475,445</u>
Change in net assets	592,377	1,399	593,776
Net assets, beginning of year	<u>(633,502)</u>	<u>51,124</u>	<u>(582,378)</u>
Net assets, end of year	<u>\$ (41,125)</u>	<u>\$ 52,523</u>	<u>\$ 11,398</u>

See notes to financial statements

OPERATION PATHWAYS, INC.
STATEMENTS OF FUNCTIONAL EXPENSES

Year ended December 31, 2020

	<u>Program services</u>	<u>Supporting services</u>		<u>Total supporting services</u>	<u>Total expenses</u>
		<u>General and administrative</u>	<u>Fundraising</u>		
Salaries and benefits	\$ 857,587	\$ 186,212	\$ 54,937	\$ 241,149	\$ 1,098,736
Facilities and maintenance	1,416	-	-	-	1,416
Accounting and legal fees	-	21,102	-	21,102	21,102
Management and administration	325,370	15,633	3,908	19,541	344,911
Consulting	101,818	27,151	6,788	33,939	135,757
Marketing	-	2,543	-	2,543	2,543
Travel	508	18,144	-	18,144	18,652
Bad debt expense	37,612	7,052	2,351	9,403	47,015
Total	\$ 1,324,311	\$ 277,837	\$ 67,984	\$ 345,821	\$ 1,670,132

OPERATION PATHWAYS, INC.
STATEMENTS OF FUNCTIONAL EXPENSES

Year ended December 31, 2019

	Supporting services			Total supporting services	Total expenses
	Program services	General and administrative	Fundraising		
Salaries and benefits	\$ 763,398	\$ 161,768	\$ 48,627	\$ 210,395	\$ 973,793
Accounting and legal fees	-	25,854	-	25,854	25,854
Management and administration	453,787	48,670	12,167	60,837	514,624
Consulting	-	-	20,285	20,285	20,285
Marketing	-	5,703	-	5,703	5,703
Travel	1,291	112,709	-	112,709	114,000
	<u>\$ 1,218,476</u>	<u>\$ 354,704</u>	<u>\$ 81,079</u>	<u>\$ 435,783</u>	<u>\$ 1,654,259</u>

See notes to financial statements

OPERATION PATHWAYS, INC.

STATEMENTS OF CASH FLOWS

Years ended December 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Cash flows from operating activities		
Change in net assets	\$ 112,737	\$ 593,776
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities		
Forgiveness of amounts due to affiliates	-	(475,445)
Changes in assets and liabilities		
Accounts receivable - other	14,634	(8,703)
Due from affiliates	(169,091)	-
Contributions and grants receivable, net	1,824	6,582
Accounts payable and accrued liabilities	1,137	(8,610)
Deferred revenue	(15,739)	(12,200)
Due to affiliates	<u>8,156</u>	<u>-</u>
Net cash provided by (used in) operating activities	<u>(46,342)</u>	<u>95,400</u>
Net increase (decrease) in cash	(46,342)	95,400
Cash, beginning of year	<u>167,407</u>	<u>72,007</u>
Cash, end of year	<u><u>\$ 121,065</u></u>	<u><u>\$ 167,407</u></u>

See notes to financial statements

OPERATION PATHWAYS, INC.

Notes to financial statements

December 31, 2020 and 2019

NOTE 1 - ORGANIZATION

Operation Pathways, Inc. (the "Organization" or "Operation Pathways") was incorporated in the District of Columbia on January 9, 2015 as a nonstock, nonprofit charitable organization. Prior to becoming a separate 501(c)(3), Operation Pathways, Inc. operated as a division of The NHP Foundation ("NHPF" or "Sponsor"), with whom it is still affiliated. The purpose of the Organization is to provide resident services to properties owned by NHPF through a wide variety of educational, health, and enrichment programming. The Organization currently provides services to 27 properties in 12 states plus the District of Columbia impacting over 5,000 units of affordable housing.

Each of the Organization's programs is managed by an on-site resident services coordinator ("RSC") who serves as a case manager and coach for individuals, a program manager for the site, and a relations manager for community partners. RSCs regularly perform formal and informal needs assessments and asset mapping of the local community. They create and continually update referral guides of local services and help residents locate what they need in the local community.

The Organization categorizes its comprehensive programming into five components. In each of the five components, the Organization offers a variety of programs and services that serve as opportunities for residents to better their lives.

Pathway to Academic Achievement

Pathway to Academic Achievement focuses on the educational needs of residents. The Organization promotes academic achievement and lifelong learning as a means to strengthen in-school success, increase vocational opportunities, and break the cycle of poverty.

Pathway to Healthier Living

Pathway to Healthier Living promotes activities and lifestyles that lead to physical, psychological and emotional wellbeing for individuals and communities. The Organization partners with a variety of organizations and individuals to develop and implement healthier living programs, including hospitals, fitness instructors, restaurants and food service professionals.

Pathway to Financial Stability

Pathway to Financial Stability is designed to educate residents in sound financial practices to increase income, decrease expenses and build assets. The Organization provides opportunities for residents to increase their employability through vocational assessment and job training. The Organization partners with a variety of financial institutions, real estate professionals, and the U.S. Department of Labor.

OPERATION PATHWAYS, INC.

Notes to financial statements

December 31, 2020 and 2019

Pathway to Aging in Place

Pathway to Aging in Place is designed for the particular needs of older adult residents. NHPF utilizes this pathway of programs for the seniors housing communities, as well as for the seniors living in family housing communities. Programs and workshops in this pathway instruct and promote economic security, healthier living, legal rights and options, maintaining mental capacity, and keeping a safe living environment. NHPF partners with a variety of health care professionals and organizations, financial institutions and legal counselors.

Family Centered Coaching and Case Management

Coaching and case management are the one-on-one guidance, family goal-setting, and referral process implemented by the RSC at each property. All RSC's are trained and certified coaches.

Principal support of the Organization consists of contributions and grants from foundations and corporations, primarily from the Sponsor.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The Organization maintains its books and records and prepares its respective financial statements and its respective tax return on the accrual basis of accounting.

Basis of Presentation

The financial statements of Operation Pathways have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require Operation Pathways to report information regarding its financial position and activities according to the following net asset classifications:

- Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization.
- Net assets with donor restrictions – Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by the actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds to be maintained in perpetuity. Contributions received and expended within the same year are recorded as temporarily restricted net assets and reclassified to unrestricted net assets when the restriction expires.

Contributions and Grants Receivable

Contributions and grants that are expected to be received within one year are recorded at net realizable value. Contributions and grants that are expected to be received in future years are recorded at the present value of their estimated future cash flows using discount rates approximating the rate of return on U.S. government securities with similar maturities.

OPERATION PATHWAYS, INC.

Notes to financial statements

December 31, 2020 and 2019

Revenue Recognition

- Grants – Revenue from grants with resource providers such as private foundations and other organizations are accounted for either as exchange transactions or as contributions. When the resource provider receives commensurate value in return for the resources transferred to Operation Pathways, the revenue from the grant is accounted for as an exchange transaction. For purposes of determining whether a transfer of asset is a contribution or an exchange, Operation Pathways deems that the resource provider is not synonymous with the general public, i.e., indirect benefit received by the public as a result of the assets transferred is not deemed equivalent to commensurate value received by the resource provider. Moreover, the execution of a resource provider's mission or the positive sentiment from acting as a donor is not deemed to constitute commensurate value received by a resource provider. Revenue from grants that are accounted for as exchange transactions are recognized when performance obligations have been satisfied. On the other hand, when the resource provider does not receive commensurate value, the transaction is accounted for as a contribution.
- Contributions – Transactions where the resource provider often receives value indirectly by providing a societal benefit, although the societal benefit is not considered to be of commensurate value, are deemed to be contributions. Contributions are classified as either conditional or unconditional. A conditional contribution is a transaction where Operation Pathways has to overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if Operation Pathways fails to overcome the barrier. Operation Pathways recognizes the contribution revenue upon overcoming the barrier or hurdle. Any funding received prior to overcoming the barrier is recognized as conditional contributions in the statement of financial position.

Unconditional contributions are recognized as revenue and receivable when the commitment to contribute is received.

Unconditional contributions are recorded as either with donor restriction or without donor restriction. Contributions are recognized as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. Contributions received with no donor stipulations are recorded as contributions without donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and are reported in the statement of activities and change in net assets as net assets released from restriction. Donor-restricted contributions whose restrictions expire during the same fiscal year are recognized as contributions without donor restrictions.

In-kind Contributions/Expense

Donated goods and supplies are recorded at fair market value at the date of the donation.

Operation Pathways utilizes the services of outside volunteers. However, the fair value of these services is typically not recognized in the accompanying financial statements, since they do not meet the criteria of being a specialized service that would typically need to be purchased and do not enhance or create an asset.

OPERATION PATHWAYS, INC.

Notes to financial statements

December 31, 2020 and 2019

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and detailed in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Such allocations are determined by management based on estimates of time and effort.

Income Taxes

Operation Pathways has applied for and received a determination letter from the Internal Revenue Service ("IRS") to be treated as a tax-exempt entity pursuant to Section 501(c)(3) of the Internal Revenue Code and did not have any unrelated business income for the year ended December 31, 2020 and 2019. Due to its tax-exempt status, Operation Pathways is not subject to income taxes. Operation Pathways is required to file and does file tax returns with the IRS and other taxing authorities. Accordingly, these financial statements do not reflect a provision for income taxes and Operation Pathways has no other tax positions which must be considered for disclosure. Tax returns filed by Operation Pathways will be subject to examination by the Internal Revenue Service for a period of three years. No income tax returns are currently being examined by the IRS, and tax years since 2017 remain open.

Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 3 - AVAILABILITY AND LIQUIDITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	<u>2020</u>	<u>2019</u>
Financial assets at year end		
Cash	\$ 121,065	\$ 167,407
Accounts receivable - other	565	15,199
Due from affiliates	169,091	-
Contributions and grants receivable, net	714	2,538
	<u>291,435</u>	<u>185,144</u>
Total financial assets at year end	291,435	185,144
Donor imposed restrictions	(95,100)	(52,523)
Deferred revenue	(7,061)	(22,800)
	<u>(102,161)</u>	<u>(75,323)</u>
Net financial assets available to meet cash needs for general expenditures within one year	<u>\$ 189,274</u>	<u>\$ 109,821</u>

OPERATION PATHWAYS, INC.

Notes to financial statements

December 31, 2020 and 2019

Financial assets of the Organization are intended to be sufficient to meet its general expenditures, liabilities, and other obligations as they become due. During the year ended 2020, operations were funded sufficiently through only pass-through contributions from the Sponsor. However, during the year ended 2019, the Sponsor contributed \$316,623 in addition to pass-through contributions to fund operations. Additionally, during the years ended December 31, 2020 and 2019, amounts previously due to the Sponsor totaling \$0 and \$475,445, respectively, were forgiven (see Note 4).

NOTE 4 - RELATED PARTY TRANSACTIONS

Upon formation, which occurred on January 9, 2015, Operation Pathways entered into a Resident Service agreement with the Sponsor under which Operation Pathways provides resident services to NHPF properties on a fee basis. The amount due to Operation Pathways is based on a flat fee of \$16 per unit per month. The agreement shall terminate upon mutual agreement. During 2020 and 2019, the total service contract fee earned and received was \$907,968 and \$887,161, respectively.

Prior to 2019, NHPF made certain operating advances to Operation Pathways. During the years ended December 31, 2020 and 2019, operating advances totaling \$0 and \$475,445, respectively, were forgiven by NHPF. As of December 31, 2020 and 2019, no amounts were due to NHPF. Additionally, during the years ended December 31, 2020 and 2019, contributions from NHPF were \$0 and \$316,623, respectively, and are included in contributions and grants in the accompanying statements of activities.

NOTE 5 - CONTRIBUTIONS AND GRANTS

Operation Pathways receives grants from multiple third party grantors. During the years ended 2020 and 2019, Operation Pathways received \$706,268 and \$363,784, respectively, in contributions and grant income.

During 2020, Operation Pathways received the following major contributions and grants:

<u>Grantor</u>	<u>Grant Date</u>	<u>Amount</u>	<u>Purpose of Grant</u>
NHPF Symposium funds designated for Operation Pathways	12/31/2020	\$ 356,382	General Support
The Sirius Fund (pass through from NHPF)	12/31/2020	\$ 50,000	General Support
SAHF/HPN JPMorganChase Grant	7/17/2020	\$ 30,000	COVID-19 Related Resident Service Programs
SAHF/HPN JPMorganChase Grant	11/20/2020	\$ 25,000	COVID-19 Related Resident Service Programs
DC Housing Finance Agency	7/28/2020	\$ 25,000	COVID-19 Relief
Wells Fargo	9/2/2020	\$ 10,000	General Support

During 2019, Operation Pathways received the following major grants:

<u>Grantor</u>	<u>Grant Date</u>	<u>Amount</u>	<u>Purpose of Grant</u>
NHPF Symposium funds designated for Operation Pathways	12/31/2019	\$ 246,754	General Support
The Sirius Fund (pass through from NHPF)	12/4/2019	\$ 50,000	General Support
Bank of America Charitable Foundation, Inc.	11/6/2019	\$ 30,000	Pathway to Work Teen Internship Program

OPERATION PATHWAYS, INC.

Notes to financial statements

December 31, 2020 and 2019

NOTE 6 - RESTRICTIONS AND LIMITATIONS ON NET ASSETS

During the years ended December 31, 2020 and 2019, net assets released from donor restrictions were \$196,853 and \$10,101, respectively, for expenses incurred for donor specified purposes.

As of December 31, 2020 and 2019, the balance of donor restricted net assets was \$95,100 and \$52,523, respectively, which, is comprised of gifts and other unexpended revenue restricted to specific programs.

NOTE 7 - CONCENTRATION OF CREDIT RISK

Operation Pathways maintains its cash in banking institutions that are members of the Federal Deposit Insurance Corporation ("FDIC"). During the years ended December 31, 2020, these balances may have, from time-to-time, exceeded the federal insurance limits; however, Operation Pathways has not experienced any losses with respect to its balance in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances at December 31, 2020.

NOTE 8 - CONTINGENCY

In early 2020, an outbreak of a novel strain of coronavirus (COVID-19) emerged globally. As a result, events have occurred including mandates from federal, state and local authorities leading to an overall decline in economic activity which could result in a loss of revenue and other material adverse effects to the Organization's financial position, results of operations, and cash flows. The Organization is not able to reliably estimate the length or severity of this outbreak and the related financial impact.

NOTE 9 - SUBSEQUENT EVENTS

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date require disclosure in the accompanying notes. Management evaluated the activity of the Organization through May 7, 2021 (the date the financial statements were available to be issued) and concluded no subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.

INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors
Operation Pathways, Inc.

Report on Supplementary Information

We have audited the financial statements of Operation Pathways, Inc. as of December 31, 2020 and 2019 and for the years then ended, and our report thereon dated May 7, 2021, which expressed an unmodified opinion on those financial statements, appears on pages 3 and 4. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information on pages 18 through 21, which is the responsibility of management, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information on pages 18 through 21 is "unaudited" and has not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

CohnReznick LLP

Bethesda, Maryland
May 7, 2021

OPERATION PATHWAYS, INC.

SUPPLEMENTARY INFORMATION

UNAUDITED STATEMENTS OF ACTIVITIES –
GRANTS, IN-KIND AND CONTRIBUTIONS

Year ended December 31, 2020

	Revenue Received in 2020	Revenue to be Expended in 2021	Revenue Allowable to be Expended in 2020	Resident Services Administration	Roundtree Residences	Alexander House	Anacostia Gardens	Bayview Towers	Benning Heights	Berry Manor	Bolton North	Cambridge Housing	Center City	Cleme Manor	Columbia Heights Village	Forest Park
Sources:																
2019 Carry-over	75,323	41,004	34,319	15,739	-	-	-	-	-	-	-	-	-	-	-	-
Service Contracts	907,968	-	907,968	241,863	2,564	28,434	1,940	5,329	863	1,686	2,468	4,379	1,350	53,667	2,776	59,410
Symposium Income	356,382	-	356,382	356,382	-	-	-	-	-	-	-	-	-	-	-	-
Sirus Fund	50,000	-	50,000	50,000	-	-	-	-	-	-	-	-	-	-	-	-
Centene	155,000	-	155,000	31,000	-	-	-	-	-	-	-	-	-	-	-	77,500
SAHF/HPN JPMorganChase	55,000	39,890	15,110	-	-	-	-	-	-	-	-	-	-	-	-	-
DC Housing Finance Agency	25,000	18,416	6,584	6,584	-	-	-	-	-	-	-	-	-	-	-	-
Cast Inc	21,828	-	21,828	16,672	-	-	-	5,156	-	-	-	-	-	-	-	-
Wells fargo	10,000	-	10,000	10,000	-	-	-	-	-	-	-	-	-	-	-	-
United Way	1,250	201	1,049	-	-	-	-	-	-	-	-	-	-	-	-	-
Baltimore Community Foundation	3,180	2,651	529	-	-	-	-	-	-	-	529	-	-	-	-	-
Individuals	17,045	-	17,045	14,665	-	-	-	-	-	-	-	-	-	-	-	2,380
Misc. Contributions	1,917	-	1,917	1,917	-	-	-	-	-	-	-	-	-	-	-	-
	1,679,893	102,162	1,577,731	744,822	2,564	28,434	1,940	10,485	863	1,686	2,997	4,379	1,350	53,667	2,776	139,290
Donation (In-kind)	162,559	-	162,559	-	-	500	-	1,500	675	-	570	7,020	-	-	946	62,371
TOTAL FUNDING	\$ 1,842,452	\$ 102,162	\$ 1,740,290	\$ 744,822	\$ 2,564	\$ 28,934	\$ 1,940	\$ 11,985	\$ 1,538	\$ 1,686	\$ 3,567	\$ 11,399	\$ 1,350	\$ 53,667	\$ 3,722	\$ 201,661
Uses:																
In-kind			162,559	-	-	500	-	1,500	675	-	570	7,020	-	-	946	62,371
Bad Debt			47,015	-	-	-	-	-	-	-	-	-	-	-	-	-
Salaries and Taxes			1,098,735	518,421	-	25,715	-	5,156	-	-	-	-	-	46,360	-	97,142
Office Supplies			34,749	2,362	1,419	359	144	418	127	41	1,231	1,081	-	-	1,731	8,297
Travel			18,650	17,212	-	-	-	2	-	18	-	-	-	-	-	325
Program Related			66,668	3,508	-	1,115	-	1,575	-	857	530	2,562	694	6,112	-	12,250
Advertising and Marketing			2,543	2,321	-	-	-	-	-	-	-	-	-	-	-	132
Utilities and Maintenance			29,259	8,446	500	600	325	669	325	125	550	325	307	550	400	1,708
Service Provider Contracts			135,756	82,498	-	-	1,060	2,020	-	-	-	-	-	-	-	10,888
Subscriptions and Dues			20,361	2,172	645	645	411	645	411	645	645	411	349	645	645	645
Training and Recruitment			558	115	-	-	-	-	-	-	-	-	-	-	-	120
Miscellaneous			33,745	18,116	-	-	-	-	-	-	-	-	-	-	-	7,783
Licenses and Fees			23,251	23,210	-	-	-	-	-	-	41	-	-	-	-	-
TOTAL USES			\$ 1,673,849	\$ 678,381	\$ 2,564	\$ 28,934	\$ 1,940	\$ 11,985	\$ 1,538	\$ 1,686	\$ 3,567	\$ 11,399	\$ 1,350	\$ 53,667	\$ 3,722	\$ 201,661
Sources minus Uses			\$ 66,441	\$ 66,441	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

OPERATION PATHWAYS, INC.

SUPPLEMENTARY INFORMATION

UNAUDITED STATEMENTS OF ACTIVITIES –
GRANTS, IN-KIND AND CONTRIBUTIONS

Year ended December 31, 2020

	Foxwood Manor	Hollybush Gardens	Hotel Covent	Irvine Turner	LaSalle	Mark Twain	Parkchester	Princess Anne	Pines At Carolina Place	Plaza Borinquen	Ships' Cove	St Luke's Plaza	Walnut Square	Washington Dodd	Winter Hill	Woodmont
Sources:																
2019 Carry-over	6,206	-	-	-	2,456	-	-	-	9,918	-	-	-	-	-	-	-
Service Contracts	101,076	4,876	32,793	1,313	15,316	34,014	3,582	30,007	31,708	2,250	1,195	71,572	41,215	80,807	2,500	47,015
Symposium Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sirus Fund	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Centene	-	-	-	-	-	-	-	-	-	-	-	-	46,500	-	-	-
SAHF/HPN JPMorganChase	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	15,110
DC Housing Finance Agency	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cast Inc	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wells fargo	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
United Way	-	-	-	-	-	-	-	-	-	-	-	1,049	-	-	-	-
Baltimore Community Foundation	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Individuals	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Misc. Contributions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	107,282	4,876	32,793	1,313	17,772	34,014	3,582	30,007	41,626	2,250	1,195	72,621	87,715	80,807	2,500	62,125
Donation (In-kind)	15,504	20,270	25	-	1,132	-	-	500	-	-	-	1,400	20,199	-	29,947	-
TOTAL FUNDING	\$ 122,786	\$ 25,146	\$ 32,818	\$ 1,313	\$ 18,904	\$ 34,014	\$ 3,582	\$ 30,507	\$ 41,626	\$ 2,250	\$ 1,195	\$ 74,021	\$ 107,914	\$ 80,807	\$ 32,447	\$ 62,125
Uses:																
In-kind	15,504	20,270	25	-	1,132	-	-	500	-	-	-	1,400	20,199	-	29,947	-
Bad Debt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	47,015
Salaries and Taxes	76,589	-	31,633	-	8,459	32,290	-	24,983	35,070	-	-	63,930	58,413	64,697	-	9,877
Office Supplies	5,868	621	-	-	100	98	770	1,160	1,207	197	-	1,846	2,168	597	1,255	1,652
Travel	327	-	23	-	-	21	-	74	-	324	-	72	252	-	-	-
Program Related	9,680	1,785	401	472	851	869	1,007	1,552	2,593	534	-	5,182	6,821	3,102	-	2,616
Advertising and Marketing	-	-	-	-	-	-	-	-	-	-	-	-	90	-	-	-
Utilities and Maintenance	1,200	865	325	430	6,511	325	200	325	225	550	550	858	765	550	600	150
Service Provider Contracts	12,500	960	-	-	1,440	-	960	-	2,120	-	-	-	10,094	11,216	-	-
Subscriptions and Dues	835	645	411	411	411	411	645	1,913	411	645	645	645	1,329	645	645	800
Training and Recruitment	235	-	-	-	-	-	-	-	-	-	-	88	-	-	-	-
Miscellaneous	48	-	-	-	-	-	-	-	-	-	-	-	7,783	-	-	15
Licenses and Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL USES	\$ 122,786	\$ 25,146	\$ 32,818	\$ 1,313	\$ 18,904	\$ 34,014	\$ 3,582	\$ 30,507	\$ 41,626	\$ 2,250	\$ 1,195	\$ 74,021	\$ 107,914	\$ 80,807	\$ 32,447	\$ 62,125
Sources minus Uses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

See Independent Auditor's Report on Supplementary Information

OPERATION PATHWAYS, INC.

SUPPLEMENTARY INFORMATION

UNAUDITED STATEMENTS OF ACTIVITIES –
GRANTS, IN-KIND AND CONTRIBUTIONS

Year ended December 31, 2019

	Revenue Received in 2019	Revenue to be Expended in 2020	Revenue Allowable to be Expended in 2019	Resident Services Administration	Roundtree Residences	Alexander House	Belmont	Anacostia Gardens	Bayview Towers	Benning Heights	Bolton North	Cambridge Housing	Cleme Manor	Columbia Heights Village	Forest Park	Foxwood Manor
Sources:																
2018 Carry-over	\$ 86,124	\$ 65,323	\$ 20,801	\$ 13,297	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Service Contracts	887,161	-	887,161	181,385	2,891	27,177	4,783	1,890	3,653	1,890	4,637	3,480	52,095	4,380	100,559	106,419
The NHP Foundation grant	316,623	-	316,623	316,623	-	-	-	-	-	-	-	-	-	-	-	-
Symposium Income	246,754	-	246,754	246,754	-	-	-	-	-	-	-	-	-	-	-	-
Sirius Fund	50,000	-	50,000	50,000	-	-	-	-	-	-	-	-	-	-	-	-
Support Service Income	25,000	-	25,000	25,000	-	-	-	-	-	-	-	-	-	-	-	-
Bank of America	30,000	-	30,000	30,000	-	-	-	-	-	-	-	-	-	-	-	-
Foundations Community Partnership	10,000	10,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Justin Deeter Landscaping	1,500	-	1,500	-	-	-	-	-	-	-	-	-	-	-	-	1,500
Individuals	10,503	-	10,503	10,253	-	-	-	-	-	-	-	-	-	-	200	-
Misc. Contributions	5,275	-	5,275	2,726	-	-	-	-	-	-	-	-	-	-	1,187	-
	<u>1,668,940</u>	<u>75,323</u>	<u>1,593,617</u>	<u>876,038</u>	<u>2,891</u>	<u>27,177</u>	<u>4,783</u>	<u>1,890</u>	<u>3,653</u>	<u>1,890</u>	<u>4,637</u>	<u>3,480</u>	<u>52,095</u>	<u>4,380</u>	<u>101,946</u>	<u>107,919</u>
Donation (In-kind)	177,574	-	177,574	-	-	1,365	-	-	-	13,000	417	500	2,125	300	4,077	37,223
Loan Forgiveness	475,445	-	475,445	475,445	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL FUNDING	<u>\$2,321,959</u>	<u>\$ 75,323</u>	<u>\$ 2,246,636</u>	<u>\$ 1,351,483</u>	<u>\$ 2,891</u>	<u>\$ 28,542</u>	<u>\$ 4,783</u>	<u>\$ 1,890</u>	<u>\$ 3,653</u>	<u>\$ 14,890</u>	<u>\$ 5,054</u>	<u>\$ 3,980</u>	<u>\$ 54,220</u>	<u>\$ 4,680</u>	<u>\$ 106,023</u>	<u>\$ 145,142</u>
Uses:																
In-kind			\$ 177,574	\$ -	\$ -	\$ 1,365	\$ -	\$ -	\$ -	\$ 13,000	\$ 417	\$ 500	\$ 2,125	\$ 300	\$ 4,077	\$ 37,223
Salaries and Taxes			986,134	548,320	-	21,596	-	-	-	-	-	-	42,371	-	50,118	74,450
Office Supplies			34,507	1,501	17	317	2,034	478	1,435	478	1,541	2,043	555	1,305	4,667	4,507
Travel			112,711	90,699	1,091	1,632	1,032	539	-	538	1,313	435	1,311	1,078	1,045	1,577
Program Related			47,193	2,578	-	1,749	-	26	-	26	200	481	3,772	197	6,187	5,952
Advertising and Marketing			5,703	5,058	-	-	-	-	-	-	-	-	-	-	98	-
Consulting			20,285	20,285	-	-	-	-	-	-	-	-	-	-	-	-
Utilities and Maintenance			11,874	2,145	550	650	150	175	500	175	350	50	603	450	370	1,039
Service Provider Contracts			192,352	48,693	-	-	-	-	-	-	-	-	2,200	-	38,723	18,750
Subscriptions and Dues			13,202	2,289	468	468	802	234	468	234	468	234	468	585	259	662
Training and Recruitment			16,220	2,631	765	765	765	438	-	439	765	237	815	765	479	875
Miscellaneous			7,438	7,091	-	-	-	-	-	-	-	-	-	-	-	107
Licenses and Fees			29,066	27,816	-	-	-	-	1,250	-	-	-	-	-	-	-
TOTAL USES			<u>\$ 1,654,259</u>	<u>\$ 759,106</u>	<u>\$ 2,891</u>	<u>\$ 28,542</u>	<u>\$ 4,783</u>	<u>\$ 1,890</u>	<u>\$ 3,653</u>	<u>\$ 14,890</u>	<u>\$ 5,054</u>	<u>\$ 3,980</u>	<u>\$ 54,220</u>	<u>\$ 4,680</u>	<u>\$ 106,023</u>	<u>\$ 145,142</u>
Sources minus Uses			<u>\$ 592,377</u>	<u>\$ 592,377</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

OPERATION PATHWAYS, INC.

SUPPLEMENTARY INFORMATION

UNAUDITED STATEMENTS OF ACTIVITIES –
GRANTS, IN-KIND AND CONTRIBUTIONS

Year ended December 31, 2019

	Hollybush Gardens	Hotel Covent	LaSalle	Mark Twain	Parkchester	Princess Anne	Pines At Carolina Place	Plaza Borinquen	Ships' Cove	St Luke's Plaza	Walnut Square	Washington Dodd	Winter Hill
Sources:													
2018 Carry-over	\$ -	\$ -	\$ 6,664	\$ -	\$ -	\$ -	\$ 840	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Service Contracts	3,229	40,220	3,563	20,711	2,571	26,435	163	4,119	1,373	64,513	97,292	124,739	2,994
The NHP Foundation grant	-	-	-	-	-	-	-	-	-	-	-	-	-
Symposium Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Sirius Fund	-	-	-	-	-	-	-	-	-	-	-	-	-
Support Service Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Bank of America	-	-	-	-	-	-	-	-	-	-	-	-	-
Foundations Community Partnership	-	-	-	-	-	-	-	-	-	-	-	-	-
Justin Deeter Landscaping	-	-	-	-	-	-	-	-	-	-	-	-	-
Individuals	-	-	-	-	-	-	-	-	-	-	50	-	-
Misc. Contributions	100	-	-	-	-	-	-	-	-	-	1,262	-	-
	<u>3,329</u>	<u>40,220</u>	<u>10,227</u>	<u>20,711</u>	<u>2,571</u>	<u>26,435</u>	<u>1,003</u>	<u>4,119</u>	<u>1,373</u>	<u>64,513</u>	<u>98,604</u>	<u>124,739</u>	<u>2,994</u>
Donation (In-kind)	66,453	-	-	-	50	-	480	-	295	900	8,376	-	42,013
Loan Forgiveness	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL FUNDING	<u>\$ 69,782</u>	<u>\$ 40,220</u>	<u>\$ 10,227</u>	<u>\$ 20,711</u>	<u>\$ 2,621</u>	<u>\$ 26,435</u>	<u>\$ 1,483</u>	<u>\$ 4,119</u>	<u>\$ 1,668</u>	<u>\$ 65,413</u>	<u>\$ 106,980</u>	<u>\$ 124,739</u>	<u>\$ 45,007</u>
Uses:													
In-kind	\$ 66,453	\$ -	\$ -	\$ -	\$ 50	\$ -	\$ 480	\$ -	\$ 295	\$ 900	\$ 8,376	\$ -	\$ 42,013
Salaries and Taxes	-	37,442	166	19,332	-	19,107	163	-	-	51,479	50,124	71,466	-
Office Supplies	-	168	-	-	-	5,761	-	268	-	3,033	1,395	3,005	-
Travel	1,097	367	-	359	1,072	435	-	1,084	393	896	1,121	2,437	1,161
Program Related	399	1,205	6,664	72	16	611	260	984	-	5,363	5,478	4,973	-
Advertising and Marketing	-	-	-	-	-	-	-	-	-	537	10	-	-
Consulting	-	-	-	-	-	-	-	-	-	-	-	-	-
Utilities and Maintenance	600	275	-	275	250	50	-	550	400	543	574	550	600
Service Provider Contracts	-	-	2,592	-	-	-	-	-	-	1,430	38,889	41,075	-
Subscriptions and Dues	468	234	693	234	468	234	468	468	468	468	424	468	468
Training and Recruitment	765	439	112	439	765	237	112	765	112	765	439	765	765
Miscellaneous	-	90	-	-	-	-	-	-	-	-	150	-	-
Licenses and Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL USES	<u>\$ 69,782</u>	<u>\$ 40,220</u>	<u>\$ 10,227</u>	<u>\$ 20,711</u>	<u>\$ 2,621</u>	<u>\$ 26,435</u>	<u>\$ 1,483</u>	<u>\$ 4,119</u>	<u>\$ 1,668</u>	<u>\$ 65,413</u>	<u>\$ 106,980</u>	<u>\$ 124,739</u>	<u>\$ 45,007</u>
Sources minus Uses	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

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