
FOODWISE COMMUNITY

**(FORMERLY CENTER FOR URBAN EDUCATION
ABOUT SUSTAINABLE AGRICULTURE)**

FINANCIAL STATEMENTS

March 31, 2022

(WITH COMPARATIVE TOTALS AS OF MARCH 31, 2021)

CROSBY & KANEDA

Certified Public Accountants
for Nonprofit Organizations

FOODWISE COMMUNITY

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Foodwise Community (formerly Center for Urban Education about Sustainable Agriculture)
San Francisco, California

Opinion

We have audited the accompanying financial statements of Foodwise Community (the Organization), which comprise the statement of financial position as of March 31, 2022, and the related statements of activities, cash flows and functional expenses, for the year then ended, and the related notes to the financial statements. In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Foodwise Community as of March 31, 2022, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we: Exercise professional judgment and maintain professional skepticism throughout the audit. Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed. Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements. Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Organization's 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated August 30, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended March 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Crosby & Lameda CPAs LLP

Oakland, California

August 1, 2022

FOODWISE COMMUNITY

Statement of Financial Position

March 31, 2022

(With Comparative Totals as of March 31, 2021)

	<u>2022</u>	<u>2021</u>
Assets		
Assets		
Cash and cash equivalents	\$ 392,019	\$ 492,377
Investments (Note 3)	749,808	500,000
Accounts receivable, net (Note 5)	154,496	256,120
Inventory	13,984	9,367
Prepaid expenses and deposits	11,206	25,256
Property and equipment, net (Note 6)	224,391	246,872
Total Assets	<u>\$ 1,545,904</u>	<u>\$ 1,529,992</u>
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 31,788	\$ 35,952
Accrued vacation	49,767	45,633
Redeemable vouchers	28,455	29,417
Deferred revenue	-	25,000
PPP loan	-	160,200
Deferred rent obligation	120,178	138,268
Total Liabilities	<u>230,188</u>	<u>434,470</u>
Net assets		
Without donor restrictions	1,231,132	1,056,278
With donor restrictions (Note 10)	84,584	39,244
Total Net Assets	<u>1,315,716</u>	<u>1,095,522</u>
Total Liabilities and Net Assets	<u>\$ 1,545,904</u>	<u>\$ 1,529,992</u>

See Notes to the Financial Statements

FOODWISE COMMUNITY

**Statement of Activities
For the Year Ended March 31, 2022
(With Comparative Totals for the Year Ended March 31, 2021)**

	Without Donor Restrictions	With Donor Restrictions	Total	
			2022	2021
Support and Revenue				
Support				
Foundation and corporate	\$ 71,922	\$ 181,500	\$ 253,422	\$ 313,837
Individual contributions	201,495		201,495	204,385
Government	192,994		192,994	56,497
In-kind contributions (Note 12)	7,799		7,799	5,190
Fundraising events, net (Note 11)	251,470		251,470	181,817
Total Support	<u>725,680</u>	<u>181,500</u>	<u>907,180</u>	<u>761,726</u>
Revenue				
Stall and vendor fees	871,333		871,333	723,603
Sales, net (Note 13)	3,541		3,541	74,019
Educational events	2,188		2,188	31,414
Activations	39,000		39,000	28,500
Other income	18,931		18,931	2,270
Total Revenue	<u>934,993</u>	<u>-</u>	<u>934,993</u>	<u>859,806</u>
PPP and ERTC funding (Note 7)	160,200		160,200	369,792
Support provided by expiring time and purpose restrictions	136,160	(136,160)	-	-
Total Support Revenue	<u>1,957,033</u>	<u>45,340</u>	<u>2,002,373</u>	<u>1,991,324</u>
Expenses				
Program				
Farmers Market	599,270		599,270	522,235
Education	889,851		889,851	559,525
Total Program	1,489,121	-	1,489,121	1,081,760
Management and general	75,643		75,643	66,016
Fundraising	217,415		217,415	186,654
Total Expenses	<u>1,782,179</u>	<u>-</u>	<u>1,782,179</u>	<u>1,334,430</u>
Change in Net Assets	174,854	45,340	220,194	656,894
Net Assets, beginning of year	<u>1,056,278</u>	<u>39,244</u>	<u>1,095,522</u>	<u>438,628</u>
Net Assets, end of year	<u>\$ 1,231,132</u>	<u>\$ 84,584</u>	<u>\$ 1,315,716</u>	<u>\$ 1,095,522</u>

See Notes to the Financial Statements

FOODWISE COMMUNITY

**Statement of Cash Flows
For the Year Ended March 31, 2022
(With Comparative Totals for the Year Ended March 31, 2021)**

	2022	2021
Cash flows from operating activities		
Change in net assets	\$ 220,194	\$ 656,894
Adjustments to reconcile change in net assets to net cash provided (used) in operating activities		
Depreciation	24,512	24,658
Forgiveness of PPP loan	(160,200)	(234,800)
Investment activity	192	-
Changes in assets and liabilities:		
Accounts receivable	101,624	(72,478)
Inventory	(4,617)	(4,272)
Prepaid expenses and deposits	14,050	512
Accounts payable and accrued expenses	(4,164)	2,377
Accrued vacation	4,134	12,596
Redeemable vouchers	(962)	11,377
Deferred revenue	(25,000)	2,000
Deferred rent obligation	(18,090)	38,549
Net cash provided (used) by operating activities	151,673	437,413
Cash flows from investing activities		
Purchases of investments	(250,000)	(500,000)
Purchases of property and equipment	(2,031)	-
Net cash provided (used) by investing activities	(252,031)	(500,000)
Cash flows from financing activities:		
Proceeds from PPP loan - first draw	-	234,800
Proceeds from PPP loan - second draw	-	160,200
Net cash provided (used) by financing activities	-	395,000
Net change in cash and cash equivalents	(100,358)	332,413
Cash and cash equivalents, beginning of year	492,377	159,964
Cash and cash equivalents, end of year	\$ 392,019	\$ 492,377

See Notes to the Financial Statements

FOODWISE COMMUNITY

**Statement of Functional Expenses
For the Year Ended March 31, 2022
(With Comparative Totals for the Year Ended March 31, 2021)**

	Program	Management and General	Fundraising	Total	
				2022	2021
Salaries	\$ 761,779	\$ 6,755	\$ 106,162	\$ 874,696	\$ 647,151
Employee benefits	64,002	7,603	9,909	81,514	64,166
Payroll taxes	61,054	544	8,530	70,128	52,106
Total Personnel	<u>886,835</u>	<u>14,902</u>	<u>124,601</u>	<u>1,026,338</u>	<u>763,423</u>
Fees for service	136,122	45,857	26,484	208,463	101,432
Advertising and promotion	1,569	-	5,225	6,794	8,178
Supplies and office expenses	103,443	1,369	8,256	113,068	54,685
Depreciation	21,117	215	3,180	24,512	24,658
Information technology	14,753	45	704	15,502	13,498
Occupancy	169,997	1,291	19,756	191,044	175,217
Travel and meals	1,806	288	567	2,661	983
Conferences and meetings	188	4,193	547	4,928	1,914
Insurance	8,521	1,806	1,213	11,540	12,516
Dues, licenses, service fees	28,584	5,677	7,744	42,005	55,601
In-kind food, materials, supplies	4,057	-	15,908	19,965	6,377
Nutrition incentives	67,340	-	2,730	70,070	37,048
Food assistance - individuals	37,899	-	-	37,899	78,879
Bad debt	6,890	-	500	7,390	21
Expense by Function	<u>1,489,121</u>	<u>75,643</u>	<u>217,415</u>	<u>1,782,179</u>	<u>1,334,430</u>
Expenses reported on a net basis on the statement of activities					
Farmers market box supplies cost	12,329	-	-	12,329	180,555
Event direct donor benefit	-	-	71,644	71,644	49,206
Total Expenses	<u>\$ 1,501,450</u>	<u>\$ 75,643</u>	<u>\$ 289,059</u>	<u>\$ 1,866,152</u>	<u>\$ 1,564,191</u>

See Notes to the Financial Statements

FOODWISE COMMUNITY

Notes to the Financial Statements For the Year Ended March 31, 2022 (With Comparative Totals for the Year Ended March 31, 2021)

NOTE 1: NATURE OF ACTIVITIES

The Foodwise Community (the Organization) (formerly Center for Urban Education about Sustainable Agriculture) is a California nonprofit community benefit corporation established in 1994. Its mission is to cultivate a sustainable food system through the operation of Farmers Markets and educational programs. The Organization was organized to educate urban consumers about sustainable agriculture and to create links between urban dwellers and local farmers. The Organization has managed the Ferry Plaza Farmers Market in San Francisco since 1999 and Jack London Square Farmers Market in Oakland since 2016. The Organization's educational programs include youth education programs, market-to-table events, cooking classes, farm tours, a weekly e-letter newsletter, lectures, panel discussions, and educational displays.

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Net Assets

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net assets without donor restrictions – are resources available to support operations. The only limits on the use of the net assets are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions – are resources that are restricted by a donor for use for a particular purpose or in a particular period. Some donor restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor restrictions are perpetual in nature; the Organization must continue to use the resources in accordance with the donor's instructions.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions. Net assets restricted for acquisition of building or equipment (or less commonly, the contribution of those net assets directly) are reported as net assets with donor restrictions until the specified asset is placed in service by the Organization, unless the donor provides more specific directions about the period of its use.

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Notes to the Financial Statements For the Year Ended March 31, 2022 (With Comparative Totals for the Year Ended March 31, 2021)

Accounting for Contributions

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless the contributed assets are specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions. Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as restricted until payment is due, unless the contribution is clearly intended to support activities of the current fiscal year. Conditional promises are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

Accounting for Revenue

The Organization recognizes revenue as performance obligations are satisfied.

Revenue is recognized over time for cost reimbursement contracts as eligible expenses are incurred if other conditions of the contract are satisfied. Revenue from agreements that include milestones and milestone payments are recognized over time as milestones are reached. If the Organization's efforts are expended evenly throughout the performance period, the Organization may recognize revenue on a straight-line basis over such a period.

Revenue is recognized at a point in time when goods or services are provided to customers and the Organization is not required to provide additional goods or services or if the above criteria are not met. As a practical expedient the Organization disregards the effects of potential financing components if the period between payment and performance is one year or less.

All revenues and net gains are reported as increases in net assets without donor restrictions in the statement of activities unless related to a donor specified restriction for a particular purpose or future period.

Stall and Vendor Fees

The Organization recognizes stall and vendor fees under contracts with farmers and vendors based upon attendance at farmers markets. Payment terms are net 30, and payment amounts are billed subsequent to farmers markets. Market coins and EBT payments collected by farmers and vendors are credited towards stall and vendor fees.

Farmers Market Box Sales

The Organization recognizes farmers market box sales upon delivery or pick-up. Cost of farmers market box supplies are primarily produce and other goods which the Organization presents net of sales.

Kitchen Rentals, Educational Events, and Activations

The Organization recognizes kitchen rentals, educational events, and activation revenue from contracts with customers as performance obligations are satisfied.

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Notes to the Financial Statements For the Year Ended March 31, 2022 (With Comparative Totals for the Year Ended March 31, 2021)

Accounts Receivable

Accounts receivable are primarily unsecured non-interest bearing amounts due from customers for stall fees. If amounts become uncollectible, they are charged to expense in the period in which that determination is made.

Contributions Receivable

Contributions receivable including pledges and grants receivable are unconditional promises to give that are recognized as contributions when the promise is received. Contributions receivable that are expected to be collected in less than one year are reported at net realizable value. Contributions receivable that are expected to be collected in more than one year are recorded at fair value at the date of promise. That fair value is computed using a present value technique applied to anticipated cash flows. The Organization has evaluated the value of the discount and concluded that it was not material for recognition. The Organization considers all contributions receivable to be fully collectible at March 31, 2022. Accordingly, no allowance for doubtful accounts was deemed necessary. If amounts become uncollectible, they are charged to expense in the period in which that determination is made.

Income Taxes

The Internal Revenue Service and the California Franchise Tax Board have determined that the Organization is exempt from federal and state income taxes under IRC 501(c)(3) and California RTC 23701(d). The Organization has evaluated its current tax positions as of March 31, 2022 and is not aware of any significant uncertain tax positions for which a reserve would be necessary. The Organization's tax returns are generally subject to examination by federal and state taxing authorities for three and four years, respectively, after they are filed.

Contributed Services

Contributed services are reflected in the financial statements at the fair value of the services received only if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. There were no contributed services that met criteria for recognition for the year March 31, 2022.

Inventory

Inventory consists of t-shirts and tote bags. The Organization accounts for inventory on an average cost basis that is the lower of cost or market.

Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

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Notes to the Financial Statements For the Year Ended March 31, 2022 (With Comparative Totals for the Year Ended March 31, 2021)

Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all money market funds and other highly liquid investments with original maturities of three months or less when purchased to be cash equivalents.

Concentration of Credit Risk

At times, the Organization may have deposits in excess of federally insured limits. The risk is managed by maintaining all deposits in high quality financial institutions.

Property and Equipment

Property and equipment purchased by the Organization is recorded at cost. The Organization capitalizes all expenditures for property and equipment over \$2,500; the fair value of donated fixed assets is similarly capitalized. Depreciation is computed using the straight-line method over the estimated useful lives on the property and equipment or the related lease terms as follows:

Equipment	5 years
Furniture	7 years
Leasehold improvements	10-20 years or lease term

Expenditures for major renewals and betterments that extend the useful lives of the property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

Management reviews long-lived assets for impairment when circumstances indicate the carrying amount of the asset may not be recoverable.

Expense Recognition and Allocation

The cost of providing the organization's programs and other activities is summarized on a functional basis in the statement of activities and statement of functional expenses. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited using a reasonable allocation method that is consistently applied, as follows:

Salaries and wages, benefits, and payroll taxes are allocated based on hourly tracking by functional area in payroll system, annual / quarterly / monthly activity reports prepared by key personnel etc.

Occupancy, depreciation, and amortization, and interest are allocated on a square foot basis dependent on the programs and supporting activities occupying the space.

Telephone and internet services, insurance, and supplies and miscellaneous expenses that cannot be directly identified are allocated on the basis of employee full time equivalents / headcount / salary expenditures for each program and supporting activity.

Management and general activities include the functions necessary to provide support for the organization's program activities. They include activities that provide governance

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**Notes to the Financial Statements
For the Year Ended March 31, 2022
(With Comparative Totals for the Year Ended March 31, 2021)**

(Board of Directors), oversight, business management, financial recordkeeping, budgeting, legal services, human resource management, and similar functions that ensure an adequate working environment and an equitable employment program.

Fundraising activities include publicizing and conducting fundraising campaigns; maintaining donor lists; conducting special fundraising events; and other activities involved with soliciting contributions from corporations, foundations, individuals, and others.

Fundraising costs are expensed as incurred, even though they may result in contributions received in future years. The organization generally does not conduct its fundraising activities in conjunction with its other activities. In the few cases in which it does, such as when the annual report or donor acknowledgements contain requests for contributions, joint costs have been allocated between fundraising and general and administrative expenses in accordance with standards for accounting for costs of activities that include fundraising. Additionally, advertising costs are expensed as incurred. All expenses and net are reported as decreases in net assets without donor restrictions.

Prior Year Summarized Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Organization’s financial statements for the year ended March 31, 2021, from which the summarized information was derived.

Reclassifications

Certain accounts in the prior year’s summarized information have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

NOTE 3: INVESTMENTS

Investments consist of the following at March 31:

	<u>2022</u>	<u>2021</u>
Cash and money market funds	\$ 250,269	\$ 250,000
Certificates of deposit	<u>499,539</u>	<u>250,000</u>
Total	<u>\$ 749,808</u>	<u>\$ 500,000</u>

NOTE 4: FAIR VALUE MEASUREMENTS

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Organization determines the fair values of its assets and liabilities based on a fair value hierarchy that includes three levels of inputs that may be used to measure fair value.

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.

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**Notes to the Financial Statements
For the Year Ended March 31, 2022
(With Comparative Totals for the Year Ended March 31, 2021)**

Level 2 - Inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly.

Level 3 - Unobservable inputs for the assets or liability.

The fair values of the Organization's certificate of deposit was based on Level 2 inputs as of March 31, 2022. The Organization uses the following methods to determine the fair value of its investments with level 2 inputs.

Certificates of deposit – Based on the values shown on the Organization's investment statements on the last trading day of the year. The Organization's broker reports such values based on pricing service inputs including inputs from third parties.

NOTE 5: ACCOUNTS RECEIVABLE

Accounts receivable consist primarily of amounts due for stall fees, with balances of the following as of March 31:

	<u>2022</u>	<u>2021</u>
Accounts receivable	\$ 166,996	\$ 268,620
Less: Allowance for doubtful accounts	<u>(12,500)</u>	<u>(12,500)</u>
Total	<u>\$ 154,496</u>	<u>\$ 256,120</u>

NOTE 6: PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at March 31:

	<u>2022</u>	<u>2021</u>
Equipment	\$ 5,627	\$ 5,627
Furniture	21,325	19,294
Leasehold improvements	421,689	421,689
Less: Accumulated depreciation	<u>(224,250)</u>	<u>(199,738)</u>
Total	<u>\$ 224,391</u>	<u>\$ 246,872</u>

NOTE 7: PPP AND ERTC FUNDING

Covid-19 funding consisted of the following the years ended March 31:

	<u>2022</u>	<u>2021</u>
Paycheck Protection Program	\$ 160,200	\$ 234,800
Employee Retention Tax Credit	<u>-</u>	<u>134,992</u>
Total	<u>\$ 160,200</u>	<u>\$ 369,792</u>

Paycheck Protection Program

The Organization received a Paycheck Protection Program (PPP) loans totaling \$160,200 bearing interest of 1% and maturing March 22, 2023, which it accounts for under FASB 470. Based on the guidance in FASB ASC 405-20-40-1, the proceeds from the loan will remain recorded as a liability until either (1) the loan is, in part or wholly, forgiven and the Organization has been "legally released" or (2) the Organization pays off the loan. As of

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**Notes to the Financial Statements
For the Year Ended March 31, 2022
(With Comparative Totals for the Year Ended March 31, 2021)**

March 31, 2022, the Organization received notification of forgiveness of the loan totaling \$160,200.

NOTE 8: COMMITMENTS

Operating Leases

The Organization is party to a lease in San Francisco, California for office space that expires on December 31, 2027. Future minimum operating lease payments are as follows for years ending March 31:

2023	\$ 143,970
2024	132,832
2025	134,203
2026	138,819
2027	143,594
Thereafter	<u>110,451</u>
Total	<u>\$ 803,869</u>

Rent expense for the years ended March 31, 2022 and 2021 was \$196,163 and \$175,029, respectively.

NOTE 9: CONTINGENCIES

Grant Awards

Grant awards require the fulfillment of certain conditions as set forth in the instrument of grant. Failure to fulfill the conditions could result in the return of the funds to the grantors. The Organization deems this contingency remote since by accepting the grants and their terms, it has accommodated the objectives of the Organization to the provisions of the grants. The Organization's management is of the opinion that the Organization has complied with the terms of all grants.

NOTE 10: NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were available as follows as of March 31:

	<u>2022</u>	<u>2021</u>
Panel discussions	\$ 8,334	\$ 8,334
Capital campaign	5,000	5,000
Market match	37,500	-
Feed Hospitality	<u>33,750</u>	<u>25,910</u>
Total	<u>\$ 84,584</u>	<u>\$ 39,244</u>

NOTE 11: FUNDRAISING EVENTS

The Organization held a virtual Sunday Supper fundraising events. Activity related to the event was as follows during the years ended March 31:

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**Notes to the Financial Statements
For the Year Ended March 31, 2022
(With Comparative Totals for the Year Ended March 31, 2021)**

	<u>2022</u>	<u>2021</u>
Admission	\$ 104,088	\$ 58,006
Donations and sponsorships	149,741	102,650
Donated auction item proceeds	57,118	64,703
In-kind	12,167	5,664
Less: Costs of direct donor benefit	<u>(71,644)</u>	<u>(49,206)</u>
Total	<u>\$ 251,470</u>	<u>\$ 181,817</u>

NOTE 12: IN-KIND CONTRIBUTIONS

In-kind contributions consisted of donated food totaling \$7,799 and \$5,190 during the years ended March 31, 2022 and 2021, respectively in addition to certain event donations disclosed elsewhere.

NOTE 13: FARMERS MARKET BOX SALES

Farmers market box sales consisted of the following during the years ended March 31:

	<u>2022</u>	<u>2021</u>
Farmers market box sales revenue	\$ 13,896	\$ 252,267
Less: Cost of box supplies	(12,329)	(180,555)
Merchandise sales, net	<u>1,974</u>	<u>2,307</u>
Total	<u>\$ 3,541</u>	<u>\$ 74,019</u>

NOTE 14: VOLUNTEER EFFORT

In addition to the activity reported in the financial statements, the Organization's activities are supported by significant volunteer efforts. Volunteers perform a wide range of duties such as assisting customers in farmer's markets, supporting chef demos within the culinary program, teaching youth to cook in the FoodWise Kids program, assisting with special events, info booth presence and administrative tasks in the Organization's offices. For the years ended March 31, 2022 and 2021 over 248 and 350 volunteers donated approximately 3,725 and 2,947 hours of time to support the Organization's activities, respectively. The estimated value of such time, which is not recognizable for financial statement purposes, was \$55,875 and \$44,205 for the years ended March 31, 2022 and 2021, respectively, based on an estimated value per volunteer hour of \$15.

NOTE 15: SUBSEQUENT EVENTS

The Organization has evaluated subsequent events and has concluded that as of August 1, 2022, the date that the financial statements were available to be issued, there were no significant subsequent events to disclose other than the information noted below:

Coronavirus

In March 2020 the Organization and the area it operates in was subject to a public health order related to COVID-19 coronavirus which affected activities of the Organization. As of the date these financials were available to be issued this public health matter had not fully resolved which may result in continued impacts to the Organization's operations.

FOODWISE COMMUNITY

**Notes to the Financial Statements
For the Year Ended March 31, 2022
(With Comparative Totals for the Year Ended March 31, 2021)**

NOTE 16: LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of March 31, 2022 are:

Cash and cash equivalents	\$ 642,288
Investments	499,539
Accounts receivable, net	154,496
Less purpose-restricted net assets	<u>(84,584)</u>
Total	<u>\$ 1,211,739</u>

As part of the Organization's liquidity management plan, the Organization maintains certain funds in excess of short term requirements in certificates of deposit having terms of 1 year or less.