Audited Financial Statements and Supplementary Information



June 30, 2015 and 2014

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Independent Auditor's Report

Board of Directors 826LA Los Angeles, California

We have audited the accompanying financial statements of 826LA, a nonprofit organization, which comprise the statements of financial position as of June 30, 2015 and 2014, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of 826LA as of June 30, 2015 and 2014, and the changes in its net assets and cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Los Angeles, California January 15, 2016 Zuigley & Trison

826LA Statement of Financial Position June 30, 2015

Assets	<u>U</u> 1	nrestricted	nporarily estricted	Total
Current Assets				
Cash and cash equivalents Contributions receivable—Note 4 Inventory Prepaid expenses	\$	1,816,375 10,000 43,540 28,122	\$ 132,800 110,400	\$ 1,949,175 120,400 43,540 28,122
Total Current Assets		1,898,037	243,200	2,141,237
Non-Current Assets Property and equipment, net—Note 5 Deposits		39,644 28,936		39,644 28,936
Total Non-Current Assets		68,580		68,580
Total Assets	\$	1,966,617	\$ 243,200	\$ 2,209,817
Liabilities and Net Assets				
Current Liabilities Accounts payable and accrued expenses Accrued paid time off Deferred lease incentive—Note 6	\$	53,921 36,624 17,732	\$	\$ 53,921 36,624 17,732
Total Liabilities		108,277		108,277
Commitments – Note 6				
Net Assets Unrestricted Temporarily restricted—Note 8		1,858,340	243,200	1,858,340 243,200
Total Net Assets		1,858,340	243,200	2,101,540
Total Liabilities and Net Assets	\$	1,966,617	\$ 243,200	\$ 2,209,817

826LA Statement of Financial Position June 30, 2014

Assets	<u>Uı</u>	nrestricted		mporarily estricted		Total
Current Assets	ф	1 2/2 //7	ф	25 200	ф	1 200 06
Cash and cash equivalents Investments—Note 2	\$	1,263,667 410,000	\$	25,300	\$	1,288,967 410,000
Contributions receivable—Note 4		2,800		258,690		261,490
Inventory		45,231		230,090		45,231
Prepaid expenses		16,141				16,141
Total Current Assets		1,737,839		283,990		2,021,829
Non-Current Assets						
Property and equipment, net—Note 5		71,071				71,071
Deposits		28,936				28,936
Total Non-Current Assets		100,007				100,007
Total Assets	\$	1,837,846	\$	283,990	\$	2,121,836
Liabilities and Net Assets						
Current Liabilities						
Accounts payable and accrued expenses	\$	35,556	\$		\$	35,556
Accrued paid time off		38,829	·		·	38,829
Deferred lease incentive—Note 6		23,086				23,086
Total Liabilities		97,471				97,471
Commitments – Note 6						
Net Assets						
Unrestricted		1,740,375				1,740,375
Temporarily restricted—Note 8				283,990		283,990
Total Net Assets		1,740,375		283,990		2,024,365
Total Liabilities and Net Assets	\$	1,837,846	\$	283,990	\$	2,121,836

826LA Statement of Activities Year Ended June 30, 2015

	Unrestricted	Total	
Public Support and Revenue			
Contributions			
Individuals, corporations, and			
government agencies	\$ 321,864	\$ 77,000	\$ 398,864
Foundations	247,887	190,650	438,537
Fundraising events—Note 10	402,388		402,388
Store sales, net—Note 11	48,299		48,299
Interest and dividends	937		937
Other income	20,154		20,154
Total Public Support and Revenue	1,041,529	267,650	1,309,179
	, ,	•	,===,
Net assets released from restrictions	308,440	(308,440)	
Total Public Support, Revenue, and Net Assets Released from Restrictions	1,349,969	(40,790)	1,309,179
Expenses			
Program services	950,925		950,925
Management and general	74,523		74,523
Fundraising	206,556		206,556
Total Expenses	1,232,004		1,232,004
Change in Net Assets	117,965	(40,790)	77,175
Net Assets at Beginning of Year	1,740,375	283,990	2,024,365
Net Assets at End of Year	\$ 1,858,340	\$ 243,200	\$ 2,101,540

826LA Statement of Activities Year Ended June 30, 2014

	Uni	restricted		mporarily estricted		Total
Public Support and Revenue						
Contributions						
Individuals, corporations, and	d.	260,200	ф	125 020	ф	404.020
government agencies Foundations	\$	268,200	\$	135,830	\$	404,030
		346,396		281,100		627,496
Fundraising events—Note 10		376,710				376,710
Store sales, net—Note 11		46,167				46,167
Interest and dividends		11,703				11,703
Gains on investments		3,337				3,337
Other income		15,643				15,643
Total Public Support and Revenue		1,068,156		416,930		1,485,086
Net assets released from restrictions		357,626		(357,626)		
Total Public Support, Revenue, and Net Assets Released from Restrictions		1,425,782		59,304		1,485,086
Expenses						
Program services		840,286				840,286
Management and general		69,538				69,538
Fundraising		158,094				158,094
Total Expenses		1,067,918				1,067,918
Change in Net Assets		357,864		59,304		417,168
Net Assets at Beginning of Year		1,382,511		224,686		1,607,197
Net Assets at End of Year	\$	1,740,375	\$	283,990	\$	2,024,365

826LA Statements of Cash Flows Years Ended June 30, 2015 and 2014

		2015		2014
Cash Flows from Operating Activities	_			
Change in net assets	\$	<i>77,</i> 175	\$	417,168
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:		24 427		20.040
Depreciation		31,427		29,948
Gains on investments				(3,337)
Changes in operating assets and liabilities:				(-100)
Contributions receivable		141,090		(217,290)
Inventory		1,691		(268)
Prepaid expenses		(11,981)		(10,893)
Accounts payable and accrued expenses		18,365		10,615
Accrued paid time off		(2,205)		9,852
Deferred lease incentive		(5,354)		(3,601)
Net Cash Provided by				
Operating Activities		250,208		232,194
Cash Flows from Investing Activities				
Purchases of investments				(801,618)
Sales and maturities of investments		410,000		1,361,792
Purchases of property and equipment				(7,397)
Net Cash Provided by	-			
Investing Activities		410,000		552,777
Net Increase in		_		_
Cash and Cash Equivalents		660,208		784,971
Cash and Cash Equivalents at Beginning of Year		1,288,967		503,996
Cash and Cash Equivalents				
at End of Year	\$	1,949,175	\$	1,288,967
Supplementary Disclosures				
Income taxes paid	\$	_	\$	-
Interest paid	\$		\$	-
P ****	4		4	

826LA Notes to Financial Statements June 30, 2015 and 2014

Note 1—Nature of Activities and Significant Accounting Policies

Nature of Activities —826LA is a California nonprofit corporation, established in 2005 for the purpose of supporting students ages 6 to 18 and their teachers in the development of the students' creative and expository writing skills. 826LA's services are structured based on a recognition that great leaps in learning through one-on-one attention foster the development of strong writing skills that are fundamental to the student's future success. Through 826LA's two Los Angeles-based locations in Echo Park and Mar Vista and its in-service programs located at schools throughout the county, 826LA provides after-school tutoring, evening and weekend workshops, in-school tutoring, field trips, help for English language learners, and assistance with student publications. 826LA's programs are designed to be challenging and enjoyable for students and teachers, and seek to strengthen each student's ability to express ideas effectively, creatively, confidently, and in his or her individual voice.

<u>Financial Statement Presentation</u>—The financial statements are prepared on the accrual basis of accounting. 826LA recognizes contributions, including unconditional promises to give, as revenue in the period received. Contributions and net assets are classified on the existence or absence of donor-imposed restrictions. The net assets of 826LA and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u>—Net assets that are not subject to donor-imposed stipulations and that may be expendable for any purpose in performing the primary objectives of 826LA.

<u>Temporarily restricted net assets</u>—Net assets subject to donor-imposed stipulations that may or will be met either by actions of 826LA and/or passage of time. As the restrictions are satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying financial statements as net assets released from restrictions.

<u>Permanently restricted net assets</u>—Net assets that are restricted by the donors for investment in perpetuity. The investment income generated from these funds is available for general support of 826LA's programs and operations. 826LA had no permanently restricted net assets at June 30, 2015 and 2014.

<u>Income Taxes</u>—826LA is a California nonprofit public benefit corporation that serves charitable and educational purposes and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (Code) and from California franchise tax under Section 23701(d) of the California Revenue and Taxation Code. Accordingly, no provision for federal or state income taxes is included in the financial statements. In addition, 826LA has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the Code.

Accounting standards require an organization to evaluate its tax positions and provide for a liability for any positions that would not be considered 'more likely than not' to be upheld under a tax authority examination. Management has evaluated its tax positions and has concluded that a provision for tax liability is not necessary at June 30, 2015 and 2014. Generally, 826LA's information returns remain open for examination for a period of three (federal) or four (state of California) years from the date of filing.

826LA

Notes to Financial Statements—Continued

Note 1—Nature of Activities and Significant Accounting Policies—Continued

<u>Cash and Cash Equivalents</u>—826LA considers highly liquid investments with a maturity of less than three months when purchased to be cash equivalents.

<u>Investments</u>—Investments in securities are initially recorded at cost, if purchased, or fair market value, if received as a contribution. Subsequent to acquisition, investments in securities are reported at fair value. Investment income, gains, and losses are reported as unrestricted income unless use of the earnings is restricted by the donor.

<u>Inventory</u>—Inventory is carried at cost and consists of goods ready for resale at 826LA's Time Travel Mart locations in Echo Park (on Sunset Boulevard) and Mar Vista (on Venice Boulevard). Inventory includes books, publications, posters, shirts, and other time travel related merchandise designed to promote the education and creative process of students served by 826LA. Revenue from store sales is recognized upon receipt of payment for products sold.

<u>Property and Equipment</u>—Property and equipment is stated at cost when purchased, or at estimated fair market value at the date of bequest or gift. Depreciation is provided using the straight-line method over the estimated useful life of the related asset, principally 5 years. Amortization of equipment purchased under capital lease obligations is included in depreciation expense. It is 826LA's policy to expense items purchased or donated with values less than \$5,000. As of June 30, 2015 and 2014, 826LA did not have any property or equipment obtained pursuant to gifts or capital leases.

<u>Concentrations of Credit Risk</u>—Financial instruments which potentially subject 826LA to concentrations of credit risk consist of cash and cash equivalents, certificates of deposit, investments, and grants receivable.

826LA places its cash and cash equivalents and certificates of deposit with high credit quality financial institutions where the funds are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per institution. At times, such balances of cash and cash equivalents are in excess of the FDIC coverage limits. Management regularly reviews the financial stability of its cash depositories and its allocation of investments and deems the risk of loss due to these concentrations to be minimal.

Grants receivable are due from a variety of foundations, corporations, and government agencies well-known to 826LA, with favorable past payment histories. 826LA's management has assessed the credit risk associated with these grants receivable and has determined that an allowance for potentially uncollectible amounts is not necessary.

826LA

Notes to Financial Statements—Continued

Note 1—Nature of Activities and Significant Accounting Policies—Continued

<u>Donated Services</u>—Donated services are not reflected in the accompanying financial statements as they do not meet the criteria for recognition under current accounting standards. In order to expand the reach of its programs, 826LA utilizes the services of a substantial number of volunteers who have donated a significant number of hours to 826LA's program services, management, and fundraising activities. During the years ended June 30, 2015 and 2014, 826LA's volunteer network donated 27,304 service hours valued at \$733,658, and 23,249 service hours valued at \$612,379, respectively. These valuations are based on an estimated rate of volunteer time of \$26.87 per hour in 2015, and \$26.34 per hour in 2014, as computed by Independent Sector, a leading resource and research organization for the nonprofit industry.

<u>Use of Estimates</u>—The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Note 2—Investments

During the year ended June 30, 2015, the certificates of deposit comprising the investment accounts matured and were converted to cash equivalents. As a result there is no investment balance at June 30, 2015.

Investments at June 30, 2014 consisted of the following:

		<u>Cost Basis</u>		<u>Market Value</u>		
Certificates of deposit		\$	410,000	\$	410,000	
	Totals	\$	410,000	\$	410,000	

The following schedule summarizes the investment return and its classification in the statement of activities for the years ended June 30, 2015 and 2014:

			2015	2014
Investment gains Interest and dividends		\$	645	\$ 3,337 11,418
	Total Investment Returns	\$	645	\$ 14,755

826LA

Notes to Financial Statements—Continued

Note 3—Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Accounting standards establish a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy is categorized into three levels based on the inputs as follows:

<u>Level 1</u>—Quoted market prices in active markets for identical assets or liabilities. Level 1 assets include equity securities and mutual funds valued at the closing price reported on the active market on which the individual securities are traded.

<u>Level 2</u>—Observable market-based inputs, either directly or indirectly, but are other than quoted prices in actively traded markets. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and other observable inputs that can be corroborated by observable market data.

<u>Level 3</u>—Unobservable inputs that are supported by little or no market activity which are significant to the fair value of the asset or liability. Unobservable inputs reflect the best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the determination for which category within the fair value hierarchy is appropriate is based on the lowest level input that is significant to the fair value measurement in its entirety.

Fair values of assets measured on a recurring basis at June 30, 2014 consist of certificates of deposit, which are considered Level 2 assets.

Note 4—Contributions Receivable

Contributions receivable at June 30, 2015 and 2014 consist of the following:

		2015	 2014
Foundations		\$ 90,000	\$ 200,000
Government agencies		10,400	58,690
Individuals and corporations		20,000	2,800
	Totals	\$ 120,400	\$ 261,490

826LA Notes to Financial Statements—*Continued*

Note 5—Property and Equipment, Net

Net property and equipment at June 30, 2015 and 2014 consist of the following:

		2015	2014
Furniture and equipment Leasehold improvements		\$ 78,653 227,904	\$ 78,653 227,904
Less accumulated depreciation		306,557 (266,913)	306,557 (235,486)
I	Property and Equipment, Net	\$ 39,644	\$ 71,071

Note 6—Commitments

826LA leases space in Echo Park under a non-cancelable operating lease, expiring August 2022, and in Mar Vista under a non-cancelable operating lease, expiring September 2017. Future minimum rental payments due on these operating leases are as follows:

Year Ended June 30,		
2016		\$ 139,935
2017		144,523
2018		94,196
2019		86,426
2020		89,451
Thereafter		204,466
	Total	\$ 758,997

Rent expense for the Mar Vista location is recognized on a straight-line basis over the lease terms based on the total payments required under the lease. The deferred lease incentive amount of \$17,732 at June 30, 2015 and \$23,086 at June 30, 2014 represents the cumulative difference between the amounts paid and amounts expensed under the lease.

Rent expense related to the Echo Park lease for each of the years ended June 30, 2015 and 2014 was approximately \$76,000. Rent expense related to the Mar Vista lease for each of the years ended June 30, 2015 and 2014 was approximately \$55,000.

Note 7—Contingencies

Grants require the fulfillment of certain conditions as set forth in the instrument of the grant. Failure to fulfill the conditions could result in the return of the funds to the grantors. Although that is a possibility, the Board deems the contingency remote, since by accepting the gifts and their terms, the Board is acknowledging the requirements of the grantor at the time of receipt of the grant.

826LA Notes to Financial Statements—*Continued*

Note 8—Temporarily Restricted Net Assets

Temporarily restricted net assets at June 30, 2015 and 2014 consist of the following:

		2015	 2014
Program and operations support Grants restricted to future periods		\$ 132,800 110,400	\$ 25,300 258,690
	Totals	\$ 243,200	\$ 283,990

Note 9—Employee Benefit Plan

Effective January 1, 2014, and commencing July 1, 2014, 826LA established a 401(k) defined contribution retirement program (the Plan) for its employees over the age of 21 with one year of service. 826LA matches 100% of employee contributions, up to 2% of annual salary. Employees are vested immediately with 100% non-forfeitability of all employer matched contributions. Expenses related to the Plan's administration and 826LA's employer matching contributions for the year ended June 30, 2015 were \$2,282 and \$7,973, respectively.

Note 10-Fundraising Events

Fundraising event activity for the years ended June 30, 2015 and 2014 consists of the following:

	Gross Receipts		Expenses		Net		
2015: Tell Me a Story: 826LA 10th Anniversary Celebration		\$	348,405	\$	(66,769)	\$	281,636
Let's Do the Time Warp Dance-a-thon			53,983		(10,044)		43,939
	Totals	\$	402,388	\$	(76,813)	\$	325,575
2014:							
Anchorman Live!		\$	376,710	\$	(43,437)	\$	333,273

826LA Notes to Financial Statements—*Continued*

Note 11—Store Sales, Net

Net store sales for the years ended June 30, 2015 and 2014 consist of the following:

		2015		2014	
Store sales		\$ 93,427	\$	91,540	
Less:					
Cost of goods sold		(34,428)		(35,655)	
Other direct expenses		(10,700)		(9,718)	
	Store Sales, Net	\$ 48,299	\$	46,167	

Note 12-Subsequent Events

Subsequent events were evaluated through January 15, 2016, which is the date the financial statements were available to be issued, and it was concluded that no material subsequent events have occurred that would require adjustment to the financial statements or disclosure in the notes to the financial statements.

Quigley & Miron

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Independent Auditor's Report on Supplementary Information

Board of Directors 826LA Los Angeles, California

We have audited the financial statements of 826LA as of and for the years ended June 30, 2015 and 2014, and have issued our report thereon dated January 15, 2016, which contained an unmodified opinion on those financial statements. Our audits were performed for the purpose of forming an opinion on the financial statements as a whole.

The accompanying statements of functional expenses are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has not been subjected to the auditing procedures applied in the audits of the financial statements, and, accordingly, we do not express an opinion or provide any assurance on this information.

Juigley & nuiron

Los Angeles, California January 15, 2016

826LA Schedule A Statement of Functional Expenses Year Ended June 30, 2015

		Program Services		lanagement nd General	<u>Fu</u>	ndraising		Total
Salaries and wages	\$	488,290	\$	44,214	\$	72,339	\$	604,843
Payroll taxes	·	43,304	·	3,922	·	6,415	·	53,641
Employee benefits		54,263		4,914		8,039		67,216
Total Personnel		585,857		53,050		86,793		725,700
Accounting fees		24,822		1,461		2,920		29,203
Americorp Vista		12,693		746		1,493		14,932
Depreciation		26,713		1,571		3,143		31,427
Fundraising events								
expenses—Note 10						76,813		76,813
Insurance		10,530		619		1,239		12,388
Miscellaneous		30,305		1,783		3,565		35,653
National affiliate fees		36,625		2,154		4,309		43,088
Occupancy		129,954		7,642		15,289		152,885
Outside services		21,493		1,263		2,529		25,285
Postage and shipping		1,732		101		204		2,037
Printing and publications		20,595		1,211		2,423		24,229
Small equipment purchases		13,861		816		1,631		16,308
Supplies		21,386		1,260		2,516		25,162
Telephone		3,273		193		385		3,851
Travel		11,086		653		1,304		13,043
Total Non-Personnel		365,068		21,473		119,763		506,304
Totals	\$	950,925	\$	74,523	\$	206,556	\$	1,232,004
		<u>77%</u>		<u>6%</u>		<u>17%</u>		<u>100%</u>

See accompanying independent auditor's report on supplementary information.

826LA Schedule A Statement of Functional Expenses Year Ended June 30, 2014

	Program Services	Management and General	_ Fundraising	Total
Salaries and wages	\$ 416,618	\$ 41,662	\$ 62,493	\$ 520,773
Payroll taxes	35,249	3,525	5,287	44,061
Employee benefits	36,498	3,649	5,475	45,622
Total Personnel	488,365	48,836	73,255	610,456
Accounting fees	24,390	1,435	2,869	28,694
Americorp Vista	4,471	263	526	5,260
Depreciation	25,455	1,498	2,995	29,948
Fundraising events				
expenses—Note 10			43,437	43,437
Insurance	10,708	630	1,260	12,598
Miscellaneous	22,476	1,322	2,644	26,442
National affiliate fees	34,282	2,017	4,033	40,332
Occupancy	126,431	7,437	14,874	148,742
Outside services	32,545	1,914	3,829	38,288
Postage and shipping	1,692	100	199	1,991
Printing and publications	18,077	1,063	2,127	21,267
Small equipment purchases	6,522	384	767	7,673
Supplies	28,576	1,680	3,362	33,618
Telephone	5,553	327	653	6,533
Travel	10,743	632	1,264	12,639
Total Non-Personnel	351,921	20,702	84,839	457,462
Totals	\$ 840,286	\$ 69,538	\$ 158,094	\$ 1,067,918
	<u>79%</u>	<u>6%</u>	<u>15%</u>	<u>100%</u>

See accompanying independent auditor's report on supplementary information.