Financial Statements

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

December 31, 2011

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(With Independent Auditors' Report Thereon)

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Table of Contents

Independent Auditors' Report 1

Financial Statements:

- Statement of Financial Position 2
- Statement of Activities and Changes in Net Assets 3
- Statement of Functional Expenses 4
- Statement of Cash Flows 5

Notes to Financial Statements 6

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Independent Auditors' Report

The Board of Directors
Jewish Family Services of Greater Orlando, Inc.

We have audited the accompanying statement of financial position of Jewish Family Services of Greater Orlando, Inc. (the Organization) as of December 31, 2011, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization's 2010 financial statements and, in our report dated March 15, 2011, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jewish Family Services of Greater Orlando, Inc. as of December 31, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The financial statements include certain December 31, 2010 summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2010 from which the summarized information was derived.

Schafer, Tschopp, Whitcomb, Mitchell & Sheridan, LLP

March 23, 2012

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC

Statement of Financial Position

December 31, 2011
(With summarized totals for December 31, 2010)

Assets

	2011	2010
Cash and cash equivalents	$ 190,960	155,484
Certificates of deposit	427,771	685,383
Accounts receivable	50,616	148,589
Investments held by T.O.P. (note 2)	597,932	645,161
Food pantry inventory	3,534	5,859
Property and equipment (notes 3 and 4)	1,049,141	1,081,215
Other	2,100	2,967
Total assets	$ 2,322,054	2,724,658

Liabilities and Net Assets

	2011	2010
Liabilities:		
Accounts payable and accrued expenses	$ 31,941	19,730
Mortgage payable (note 4)	83,290	83,290
Total liabilities	115,231	103,020
Net assets:		
Unrestricted	1,605,923	1,925,738
Temporarily restricted (note 5)	285,950	380,950
Permanently restricted	314,950	314,950
Total net assets	2,206,823	2,621,638
Total liabilities and net assets	$ 2,322,054	2,724,658

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Statement of Activities and Changes in Net Assets

Year ended December 31, 2011
(With summarized totals for the year ended December 31, 2010)

	2011				
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	2010 Total
Public support and revenue:					
Public support:					
Government contracts	$ 215,331	-	-	215,331	248,298
Contributions:					
Jewish Federation of Greater Orlando	21,855	-	-	21,855	69,983
United Way	205,596	-	-	205,596	233,580
Individuals and others	245,835	181,408	-	427,243	703,926
In-kind contributions	87,360	-	-	87,360	70,948
Other	301	-	-	301	18,320
Special events (net of direct costs of $22,587)	265,465	-	-	265,465	219,889
Total public support	1,041,743	181,408	-	1,223,151	1,564,944
Revenue:					
Program fees	63,953	-	-	63,953	53,163
Investment income	5,636	-	-	5,636	14,127
Rental income	12,577	-	-	12,577	17,853
Investment income (loss) from T.O.P. funds (note 2)	(24,726)	-	-	(24,726)	50,255
Total revenue	57,440	-	-	57,440	135,398
Net assets released from restrictions	276,408	(276,408)	-	-	-
Total public support and revenue	1,375,591	(95,000)	-	1,280,591	1,700,342
Program Expenses:					
Counseling	234,757	-	-	234,757	212,626
Kids Konnect	166,872	-	-	166,872	191,625
Emergency Services	340,462	-	-	340,462	399,251
Volunteers	88,432	-	-	88,432	82,499
Family stabilization program	505,945			505,945	563,368
Chaplaincy	88,522	-	-	88,522	131,270
Total program expenses	1,424,990	-	-	1,424,990	1,580,639
Support services:					
Management and general	129,160	-	-	129,160	148,790
Fund raising	141,256	-	-	141,256	102,761
Total support services	270,416	-	-	270,416	251,551
Total expenses	1,695,406	-	-	1,695,406	1,832,190
Changes in net assets	(319,815)	(95,000)	-	(414,815)	(131,848)
Net assets, beginning of year	1,925,738	380,950	314,950	2,621,638	2,753,486
Net assets, end of year	$ 1,605,923	285,950	314,950	2,206,823	2,621,638

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Statement of Functional Expenses

Year ended December 31, 2011
(With summarized totals for the year ended December 31, 2010)

	Program Services							Supporting Services				
	Counseling	Kids Konnect	Emergency Services	Volunteers	Family Stabilization Program	Chaplaincy	Total Programs	Management and General	Fund Raising	Total	2011 Total Expenses	2010 Total Expenses
Salaries and related expenses	$ 158,503	102,260	165,661	72,605	240,311	74,650	813,990	98,169	110,441	208,610	1,022,600	1,131,572
Specific assistance to individuals	8,289	-	14,190	-	220,977	-	243,456	-	-	-	243,456	303,320
Food pantry	-	-	124,129	-	-	-	124,129	-	-	-	124,129	91,881
Service and supplies	5,669	12,347	6,927	4,875	8,407	2,612	40,837	8,483	14,157	22,640	63,477	62,085
Transportation	1,081	697	1,129	495	1,638	509	5,549	669	753	1,422	6,971	9,389
Professional fees	38,388	36,840	-	-	-	-	75,228	7,700	-	7,700	82,928	63,526
Interest expense	287	185	300	132	436	135	1,475	178	200	378	1,853	1,932
Telephone	1,282	827	1,339	587	1,943	604	6,582	794	893	1,687	8,269	8,372
Postage	928	598	969	425	1,406	437	4,763	575	646	1,221	5,984	4,662
Occupancy	5,884	3,796	8,796	2,695	8,921	2,771	32,863	3,644	4,100	7,744	40,607	47,486
Staff development	419	270	438	192	636	197	2,152	260	291	551	2,703	3,899
Depreciation	4,971	3,207	5,196	2,277	7,537	2,341	25,529	3,079	3,464	6,543	32,072	32,731
Insurance	1,941	1,252	3,949	889	2,943	914	11,888	1,202	1,353	2,555	14,443	12,095
Office expenses	5,773	3,725	6,034	2,645	8,753	2,719	29,649	3,576	4,023	7,599	37,248	50,175
Dues and licenses	1,342	868	1,405	615	2,037	633	6,900	831	935	1,766	8,666	9,065
Total expenses	$ 234,757	166,872	340,462	88,432	505,945	88,522	1,424,990	129,160	141,256	270,416	1,695,406	1,832,190

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Statement of Cash Flows

Year ended December 31, 2011
(With summarized totals for the year ended December 31, 2010)

	2011	2010
Cash flows from operating activities:		
Change in net assets	$ (414,815)	(131,848)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	32,074	32,731
Donated inventory	2,325	377
Loss (gain) from T.O.P. investments	24,726	(50,255)
Net increase (decrease) in cash flows from changes in:		
Accounts receivable	97,973	(135,475)
Other assets	867	(731)
Accounts payable and accrued expenses	12,211	(29,331)
Net cash used in operating activities	(244,639)	(314,532)
Cash flows from investing activities:		
Purchase of property and equipment	-	(3,872)
Redemption of certificate of deposit	257,612	17,989
Net cash provided by investing activities	257,612	14,117
Cash flows from financing activities:		
Proceeds from T.O.P. grants	22,503	38,930
Net cash provided by financing activities	22,503	38,930
Net increase (decrease) in cash	35,476	(261,485)
Cash and cash equivalents, beginning of year	155,484	416,969
Cash and cash equivalents, ending of year	$ 190,960	155,484
Cash paid for interest	$ 1,855	1,932

See accompanying notes to financial statements.

(1) Organization and Summary of Significant Accounting Policies

(a) General

Jewish Family Services of Greater Orlando, Inc. (the "Organization" or "Jewish Family Services") is a not-for-profit services organization, located in Winter Park, Florida, which provides crisis, individual, marital and family counseling; emergency assistance (food, rent, utilities); family stabilization program, volunteer services, KidsKonnect (in school group counseling for children affected by divorce) and Chaplancy services.

(b) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(c) Net Asset Classes

The accompanying financial statements present information regarding the Organization's financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. The three classes are differentiated by donor restrictions.

- Unrestricted net assets may be designated for specific purposes by Jewish Family Services or may be limited by contractual agreements with outside parties.

- Temporarily restricted net assets are subject to donor stipulations that expire by the passage of time or can be fulfilled or removed by actions pursuant to the stipulations. Temporarily restricted net assets consist principally of gifts restricted by donors for funding of specified programs.

- Permanently restricted net assets are subject to donor stipulations requiring that they be maintained permanently, thereby restricting the use of principal. Usually, donor stipulations allow the income earned to be used currently for a designated purpose. Permanently restricted net assets consist principally of permanent endowment balances.

(1) Organization and Summary of Significant Accounting Policies (Continued)

(c) Net Asset Classes (Continued)

Contributions received with donor imposed restrictions that are met in the same year as they are received are reported as unrestricted support. In addition, absent explicit donor stipulations about how long fixed assets must be maintained, the Organization reports expirations of donor restrictions on cash or cash equivalents that must be used to acquire fixed assets when the fixed assets begin construction and/or are required.

The Organization displays revenue in the following two natural classifications:

Revenue---Fees earned for the performance of Organization services.

Public Support---Unconditional gifts to the Organization of cash or other assets in a voluntary nonreciprocal transfer by another entity.

Revenue and public support are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets unless their use is limited by donor-imposed restrictions. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Contributions, including unconditional promises to give, are recognized as revenue in the period made or received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of gift.

(d) Cash and Cash Equivalents

Cash and cash equivalents includes all highly liquid investments purchased with a maturity of three months or less.

(1) Organization and Summary of Significant Accounting Policies (Continued)

(e) Investments

Investments are generally recorded at fair value based upon quoted market prices, when available, or estimates of fair value. Donated assets are recorded at fair value at the date of donation, or, if sold immediately after receipt, at the amount of sales proceeds received (which is considered a fair measure of the value at eh date of donation).

(f) Inventory

Inventory of the food pantry is stated at estimated fair market value for donated food and lower of cost or market for purchased food.

(g) Property and Equipment

Property and equipment are stated at cost except for gifted property, which is stated at the estimated fair market value at the date of the gift. Depreciation is provided on straight-line method over the estimated useful lives of the assets which range from 3 to 39 years. All property expenditures in excess of $1,000 are capitalized; maintenance and renewals are charged to expense as incurred.

(h) Financial Instruments Fair Value and Concentration of Business and Credit Risk

The carrying amount reported in the statement of financial position for cash and cash equivalents, accounts receivable, accounts payable and accrued expenses, approximates fair value because of the immediate or short-term maturity of these financial statements. The carrying amount reported in the accompanying statement of financial position for mortgage payable approximates fair value because actual interest rates do not significantly differ from current rates offered for instruments with similar characteristics.

Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist principally of accounts receivable which amount to approximately $51,000. The Organization provides various types services to qualified individuals and generally does not require collateral. Grants and contracts receivable, as applicable, arise as a result of the agreements with third parties to provide specified services. The grants and contracts are monitored on a monthly basis and are not collateralized. The Organization maintains its cash balances at certain financial institutions in which balances are insured by the Federal Deposit Insurance Corporation up to $250,000.

(1) Organization and Summary of Significant Accounting Policies (Continued)

(i) Donated Goods and Services

Donated materials and equipment are reflected as gifts-in-kind in the accompanying financial statements at their estimated values at date of receipt. For the years ended December 31, 2011 and 2010, in-kind contributions, substantially consisting of food, were valued at approximately $87,000 and $71,000, respectively. No amounts have been reflected in the statements for donated services because no objective basis is available to measure the value of such services; however, a substantial number of volunteers have donated significant amounts of their time in the Organization's program services and in its fund-raising campaigns.

(j) Income Taxes

Jewish Family Services is exempt from payment of federal and state income taxes under Internal Revenue Code Section 501(c)(3). In addition, the Organization has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the Code. Consequently, no provision for income taxes has been included in the accompanying financial statements.

The Organization has adopted the provisions of FASB ASC SubTopic 740-10, (FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*). These provisions clarify the accounting for uncertainty in tax positions and prescribe guidance related to the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The tax benefit from an uncertain tax position is only recognized in the statement of financial position of the tax position is more likely than not to be sustained upon an examination, based on the technical merits of the position. Interest and penalties, if any, are included in expenses in the statement of activities. As of December 31, 2011, the Organization had no uncertain tax positions that qualify for recognition or disclosure in the financial statements.

(k) Subsequent Events

In preparing these financial statements, the Partnership has evaluated subsequent events and transactions for potential recognition and disclosure through March 23, 2012, which is the date the financial statements were available to be issued.

(1) Organization and Summary of Significant Accounting Policies (Continued)

(l) Prior Year Comparative Data

The financial statements include certain prior year summarized comparative information. This information has been presented in order to provide an understanding of changes in the Organization's financial position and activities. The prior year information in the statement of activities is presented in total but not by net asset class and, as such, does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. In addition, certain amounts have been reclassified in order to conform with the current year's presentation.

(m) Functional Allocation of Expenses

The costs of providing Organization programs and the administration of the Organization have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

(n) Reclassification

Certain prior year balances were reclassified to conform with 2011 presentation.

(2) Investments held by T.O.P.

Investments held by the Tampa-Orlando-Pinellas Jewish Foundation (T.O.P.) consist primarily of endowment funds and are recorded at their fair market value. T.O.P. invests funds it holds for the benefit of others in marketable securities on a pooled or segregated basis as appropriate to the fund (all Jewish Family Services' funds are pooled).

Generally accepted accounting principles defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements which currently applies to all financial assets and liabilities, as well as for any other assets and liabilities that are carried at fair value on a recurring basis.

(2) Investments Held by T.O.P. (Continued)

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. These principles also establish a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value using three levels of inputs as follows:

Level 1: quoted prices in active markets for identical assets or liabilities
Level 2: quoted prices for similar assets and liabilities in active markets or inputs that are observable
Level 3: inputs that are unobservable (for example, cash flow modeling based on assumptions)

The Organization did not change its valuation techniques during the year and continues to use Level 1 inputs to measure the fair value of its investments.

(3) Property and Equipment

Major classifications of property and equipment at December 31, 2011 are summarized below:

Land	$ 412,680
Building	743,598
Leasehold improvements	100,000
Furniture and fixtures	63,447
Office equipment	57,758
Automobile	7,375
	1,384,858
Accumulated depreciation and amortization	(335,717)
	$1,049,141

(4) Mortgage Payable

Jewish Family Services has a mortgage payable, collateralized by real property, due in monthly payments of interest only, at the LIBOR plus 2% (2.475% at December 31, 2011) through December 2012.

(5) Temporarily Restricted Net Assets

At December 31, 2011, temporary restricted net assets are available for the following purposes:

Building	$ 59,765
General endowment	34,875
Scholarship	36,948
Family Stabilization Program	30,355
RIDE program	10,000
KidsKonnect	91,365
Other	22,642
Total	$ 285,950