

Financial Statements

**JEWISH FAMILY SERVICES OF
GREATER ORLANDO, INC.**

December 31, 2009

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Financial Statements

December 31, 2009

(With Independent Auditors' Report Thereon)

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

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Independent Auditors' Report

The Board of Directors
Jewish Family Services of Greater Orlando, Inc.

We have audited the accompanying statement of financial position of Jewish Family Services of Greater Orlando, Inc. (the Organization) as of December 31, 2009, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization's 2008 financial statements and, in our report dated March 9, 2009, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jewish Family Services of Greater Orlando, Inc. as of December 31, 2009, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The financial statements include certain December 31, 2008 summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2008 from which the summarized information was derived.

Schafer, Tschopp, Whitcomb, Mitchell & Sheridan, LLP

March 10, 2010

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC

Statement of Financial Position

December 31, 2009
(with summarized totals for December 31, 2008)

Assets

	<u>2009</u>	<u>2008</u>
Cash and cash equivalents	\$ 342,335	705,231
Certificate of deposit	703,372	75,000
Restricted cash	74,634	231,033
Accounts receivable	13,114	16,089
Bequest receivable	-	750,000
Investments held by T.O.P.	633,836	429,833
Food pantry inventory	6,236	3,065
Property and equipment (notes 2 and 3)	1,110,074	1,016,790
Other	2,236	2,205
	<u>2,885,837</u>	<u>3,229,246</u>
Total assets	<u>\$ 2,885,837</u>	<u>3,229,246</u>

Liabilities and Net Assets

Liabilities:

Accounts payable and accrued expenses	\$ 49,061	70,394
Mortgage payable (note 3)	83,290	83,290
	<u>132,351</u>	<u>153,684</u>
Total liabilities	132,351	153,684

Net assets:

Unrestricted	2,147,152	2,193,282
Temporarily restricted (note 4)	291,384	567,330
Permanently restricted	314,950	314,950
	<u>2,753,486</u>	<u>3,075,562</u>

Total net assets	<u>2,753,486</u>	<u>3,075,562</u>
Total liabilities and net assets	<u>\$ 2,885,837</u>	<u>3,229,246</u>

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Statement of Activities and Changes in Net Assets

Year ended December 31, 2009

(with summarized totals for the year ended December 31, 2008)

	2009			2008
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and revenue:				
Public support:				
Government contracts	\$ 54,298	-	-	54,298
Contributions:				
Jewish Federation of Greater Orlando	149,363	-	-	149,363
United Way	138,612	-	-	138,612
Individuals and others	715,044	39,363	-	754,407
In-kind contributions	102,070	-	-	102,070
Other	26,693	-	-	26,693
Special events (net of direct costs of \$25,959)	201,616	-	-	201,616
Total public support	1,387,696	39,363	-	1,427,059
Revenue:				
Program fees	41,979	-	-	41,979
Kinneret	19,199	-	-	19,199
Financial assistance reimbursements	10,834	-	-	10,834
Investment income	9,011	-	-	9,011
Rental income	25,277	-	-	25,277
Investment income from T.O.P. funds	91,666	-	-	91,666
Total revenue	197,966	-	-	197,966
Net assets released from restrictions	315,309	(315,309)	-	-
Total public support and revenue	1,900,971	(275,946)	-	1,625,025
Program Expenses:				
Counseling	329,735	-	-	329,735
Kids Konnect	214,148	-	-	214,148
Emergency Services	683,580	-	-	683,580
Volunteers	65,554	-	-	65,554
Adoption	158,539	-	-	158,539
Chaplaincy	137,976	-	-	137,976
Total program expenses	1,589,532	-	-	1,589,532
Support services:				
Management and general	258,441	-	-	258,441
Fund raising	99,128	-	-	99,128
Total support services	357,569	-	-	357,569
Total expenses	1,947,101	-	-	1,947,101
Changes in net assets	(46,130)	(275,946)	-	(322,076)
Net assets, beginning of year	2,193,282	567,330	314,950	3,075,562
Net assets, end of year	\$ 2,147,152	291,384	314,950	2,753,486

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Statement of Functional Expenses

Year ended December 31, 2009
(with summarized totals for the year ended December 31, 2008)

	Program Services						Supporting Services					
	Counseling	Kids Konnect	Emergency Services	Volunteers	Adoption	Chaplaincy	Total Programs	Management and General	Fund Raising	Total	2009 Total Expenses	2008 Total Expenses
Salaries and related expenses	\$ 251,574	145,377	312,250	55,624	130,208	120,098	1,015,131	159,284	89,755	249,039	1,264,170	1,191,878
Specific assistance to individuals	27,107	-	187,236	-	-	-	214,343	-	-	-	214,343	263,001
Food pantry	-	-	125,982	-	-	-	125,982	-	-	-	125,982	39,651
Service and supplies	5,364	50,195	6,640	2,657	11,704	2,552	79,112	-	-	-	79,112	82,466
Transportation	-	-	11,597	-	-	-	11,597	-	-	-	11,597	7,303
Professional fees	13,478	-	-	-	-	-	13,478	79,291	-	79,291	92,769	64,647
Interest expense	580	335	718	131	299	276	2,339	358	55	413	2,752	4,341
Telephone	2,088	1,204	2,584	471	1,078	993	8,418	1,288	198	1,486	9,904	8,164
Postage	988	570	1,223	223	510	470	3,984	609	94	703	4,687	3,192
Occupancy	9,642	5,560	11,936	2,177	4,977	4,588	38,880	5,946	915	6,861	45,741	37,352
Staff development	1,245	718	1,541	281	643	592	5,020	768	118	886	5,906	10,109
Depreciation	5,546	3,198	6,866	1,252	2,863	2,639	22,364	3,420	526	3,946	26,310	27,682
Insurance	2,736	1,578	3,387	618	1,412	1,302	11,033	1,688	260	1,948	12,981	12,490
Office expenses	8,874	5,117	10,985	2,004	4,580	4,222	35,782	5,473	7,158	12,631	48,413	54,798
Dues and licenses	513	296	635	116	265	244	2,069	316	49	365	2,434	10,182
Total expenses	\$ 329,735	214,148	683,580	65,554	158,539	137,976	1,589,532	258,441	99,128	357,569	1,947,101	1,817,256

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Statement of Cash Flows

Years ended December 31, 2009

(with summarized totals for the year ended December 31, 2008)

	<u>2009</u>	<u>2008</u>
Cash flows from operating activities:		
Change in net assets	\$ (322,076)	847,002
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	26,310	27,682
Donated inventory	(3,171)	498
Loss (gain) from T.O.P. investments	(91,666)	115,388
Contributions invested in T.O.P.	(150,000)	(55,050)
Net increase (decrease) in cash flows from changes in:		
Accounts receivable	2,975	(11,314)
Pledge receivable	750,000	(750,000)
Other assets	(31)	259
Accounts payable and accrued expenses	<u>(21,333)</u>	<u>29,952</u>
Net cash provided by operating activities	<u>191,008</u>	<u>204,417</u>
Cash flows from investing activities:		
Purchase of property and equipment	(119,594)	(2,750)
Purchase of certificate of deposit	<u>(628,372)</u>	<u>(75,000)</u>
Net cash used in investing activities	<u>(747,966)</u>	<u>(77,750)</u>
Cash flows from financing activities:		
Proceeds from T.O.P. grants	<u>37,663</u>	<u>154,081</u>
Net cash provided by financing activities	<u>37,663</u>	<u>154,081</u>
Net (decrease) increase in cash	(519,295)	280,748
Cash and cash equivalents, beginning of year	<u>936,264</u>	<u>655,516</u>
Cash and cash equivalents, ending of year	<u>\$ 416,969</u>	<u>936,264</u>
Cash paid for interest	<u>\$ 2,752</u>	<u>4,341</u>

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Notes to Financial Statements

Year ended December 31, 2009

(1) Organization and Summary of Significant Accounting Policies

(a) General

Jewish Family Services of Greater Orlando, Inc. (the “Organization” or “Jewish Family Services”) is a not-for-profit services organization, located in Winter Park, Florida, which provides crises, individual, marital and family counseling; non-medical services for the elderly; emergency assistance (food, rent, utilities); adoption services through October 2009, volunteer services, KidsKonnnect (in school group counseling for children affected by divorce) and Chaplancy services.

(b) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(c) Net Asset Classes

The accompanying financial statements present information regarding the Organization’s financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. The three classes are differentiated by donor restrictions.

- ◆ Unrestricted net assets may be designated for specific purposes by Jewish Family Services or may be limited by contractual agreements with outside parties.
- ◆ Temporarily restricted net assets are subject to donor stipulations that expire by the passage of time or can be fulfilled or removed by actions pursuant to the stipulations. Temporarily restricted net assets consist principally of gifts restricted by donors for funding of specified programs.
- ◆ Permanently restricted net assets are subject to donor stipulations requiring that they be maintained permanently, thereby restricting the use of principal. Usually, donor stipulations allow the income earned to be used currently for a designated purpose. Permanently restricted net assets consist principally of permanent endowment balances.

(Continued)

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Notes to Financial Statements

Year ended December 31, 2009

(1) Organization and Summary of Significant Accounting Policies (Continued)

(d) Cash

Cash includes all highly liquid investments purchased with a maturity of three months or less (cash equivalents).

Jewish Family Services maintains its cash in bank, which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts nor does it believe it is exposed to any significant credit risk on cash.

(e) Investments held by T.O.P

Investments held by the Tampa - Orlando - Pinellas Jewish Foundation (T.O.P.) consist primarily of endowment funds and are recorded at their fair market value. T.O.P. invests funds it holds for the benefit of others in marketable securities on a pooled or segregated basis as appropriate to the fund (all Jewish Family Services' funds are pooled).

(f) Inventory

Inventory of the food pantry is stated at estimated fair market value for donated food and lower of cost or market for purchased food.

(g) Property and Equipment

Property and equipment are stated at cost except for gifted property, which is stated at the estimated fair market value at the date of the gift. Depreciation is provided on straight-line and accelerated methods over the estimated useful lives of the assets.

(h) Contributions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor or solicited for a restricted purpose.

(Continued)

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Notes to Financial Statements

Year ended December 31, 2009

(1) Organization and Summary of Significant Accounting Policies (Continued)

(i) Donated Goods and Services

Donated materials and equipment are reflected as gifts-in-kind in the accompanying statements at their estimated values at date of receipt. No amounts have been reflected in the statements for donated services because no objective basis is available to measure the value of such services; however, a substantial number of volunteers have donated significant amounts of their time in the Organization's program services and in its fund-raising campaigns.

(j) Income Taxes

Jewish Family Services is exempt from payment of federal and state income taxes under Internal Revenue Code Section 501(c)(3).

(k) Subsequent Events

In preparing these financial statements, the Partnership has evaluated subsequent events and transactions for potential recognition and disclosure through March 10, 2010, which is the date the financial statements were available to be issued.

(l) Prior Year Comparative Data

The financial statements include certain prior year summarized comparative information. This information has been presented in order to provide an understanding of changes in the Organization's financial position and activities. The prior year information in the statement of activities is presented in total but not by net asset class and, as such, does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. In addition, certain amounts have been reclassified in order to conform with the current year's presentation.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Notes to Financial Statements

Year ended December 31, 2009

(2) Property and Equipment

Major classifications of property and equipment at December 31, 2009 are summarized below:

Land	\$ 412,680
Building	742,153
Leasehold improvements	100,000
Furniture and fixtures	61,819
Office equipment	56,959
Automobile	7,375
	1,380,986
Accumulated depreciation and amortization	(270,912)
	<u>\$1,110,074</u>

(3) Mortgage Payable

Jewish Family Services has a mortgage payable, collateralized by real property, due in monthly payments of interest only, at the LIBOR plus 2% (2.23% at December 31, 2009) through December 2012.

(4) Temporarily Restricted Net Assets

At December 31, 2009, temporary restricted net assets are available for the following purposes:

Emergency assistance	\$ 6,509
Building	58,045
Southwest Food Pantry	48,697
General endowment	36,279
Scholarship	37,067
Family Stabilization Program	42,415
RIDE program	7,116
KidsKonnnect	44,523
Other	10,733
Total	<u>\$ 291,384</u>