

Financial Statements

**JEWISH FAMILY SERVICES OF
GREATER ORLANDO, INC.**

December 31, 2008

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Financial Statements

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(With Independent Auditors' Report Thereon)

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

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Independent Auditors' Report

The Board of Directors
Jewish Family Services of Greater Orlando, Inc.

We have audited the accompanying statement of financial position of Jewish Family Services of Greater Orlando, Inc. (the Organization) as of December 31, 2008, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization's 2007 financial statements and, in our report dated April 4, 2008, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jewish Family Services of Greater Orlando, Inc. as of December 31, 2008, and the changes in its net assets and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The financial statements include certain December 31, 2007 summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2007 from which the summarized information was derived.

Schafer, Tschopp, Whitcomb, Mitchell & Sheridan, LLP

March 9, 2009

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC

Statement of Financial Position

December 31, 2008

Assets

	<u>2008</u>	<u>2007</u>
Cash and cash equivalents	\$ 705,231	431,618
Certificate of deposit	75,000	-
Restricted cash	231,033	223,898
Accounts receivable	16,089	4,775
Bequest receivable	750,000	-
Investments held by T.O.P.	429,833	644,252
Food pantry inventory	3,065	3,563
Property and equipment (notes 2 and 3)	1,016,790	1,041,722
Other	2,205	2,464
	<u> </u>	<u> </u>
Total assets	<u>\$ 3,229,246</u>	<u>2,352,292</u>

Liabilities and Net Assets

Liabilities:

Accounts payable and accrued expenses	\$ 70,394	40,442
Mortgage payable (note 3)	83,290	83,290
	<u> </u>	<u> </u>
Total liabilities	153,684	123,732

Net assets:

Unrestricted	2,193,282	1,364,199
Temporarily restricted (note 4)	567,330	604,461
Permanently restricted	314,950	259,900
	<u> </u>	<u> </u>
Total net assets	<u>3,075,562</u>	<u>2,228,560</u>
	<u> </u>	<u> </u>
Total liabilities and net assets	<u>\$ 3,229,246</u>	<u>2,352,292</u>

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Statement of Activities and Changes in Net Assets

Year ended December 31, 2008

	2008			2007
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and revenue:				
Public support:				
Government contracts	\$ 40,678	-	-	40,678
Contributions:				
Jewish Federation of Greater Orlando	176,942	-	-	176,942
United Way	142,539	-	-	142,539
Individuals and others	1,590,413	329,785	55,050	1,975,248
In-kind contributions	56,393	-	-	56,393
Other	26,972	-	-	26,972
Special events (net of direct costs of \$20,977)	175,905	-	-	175,905
Total public support	2,209,842	329,785	55,050	2,594,677
Revenue:				
Program fees	49,143	-	-	49,143
Kinneret	57,601	-	-	57,601
Financial assistance reimbursements	39,962	-	-	39,962
Investment income	13,593	-	-	13,593
Rental income	24,670	-	-	24,670
Investment income from T.O.P. funds	(115,388)	-	-	(115,388)
Total revenue	69,581	-	-	69,581
Net assets released from restrictions	366,916	(366,916)	-	-
Total public support and revenue	2,646,339	(37,131)	55,050	2,664,258
Program Expenses:				
Counseling	319,002	-	-	319,002
Kids Kconnect	208,003	-	-	208,003
Emergency Services	628,283	-	-	628,283
Volunteers	63,798	-	-	63,798
Adoption	148,743	-	-	148,743
Chaplaincy	132,845	-	-	132,845
Total program expenses	1,500,674	-	-	1,500,674
Support services:				
Management and general	222,406	-	-	222,406
Fund raising	94,176	-	-	94,176
Total support services	316,582	-	-	316,582
Total expenses	1,817,256	-	-	1,817,256
Changes in net assets	829,083	(37,131)	55,050	847,002
Net assets, beginning of year	1,364,199	604,461	259,900	2,228,560
Net assets, end of year	\$ 2,193,282	567,330	314,950	2,228,560

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Statement of Functional Expenses

Year ended December 31, 2008

	Program Services						Supporting Services					
	Counseling	Kids Konnect	Emergency Services	Volunteers	Adoption	Chaplaincy	Total Programs	Management and General	Fund Raising	Total	2008 Total Expenses	2007 Total Expenses
Salaries and related expenses	\$ 237,184	137,066	294,394	52,443	122,763	113,228	957,078	150,177	84,623	234,800	1,191,878	1,018,943
Specific assistance to individuals	27,107	-	235,894	-	-	-	263,001	-	-	-	263,001	254,645
Food pantry	-	-	39,651	-	-	-	39,651	-	-	-	39,651	12,615
Service and supplies	7,084	51,246	8,768	3,643	8,355	3,370	82,466	-	-	-	82,466	69,525
Transportation	-	-	7,303	-	-	-	7,303	-	-	-	7,303	11,761
Professional fees	13,478	-	-	-	-	-	13,478	51,169	-	51,169	64,647	26,162
Interest expense	915	528	1,133	207	472	435	3,690	564	87	651	4,341	7,260
Telephone	1,721	992	2,131	389	888	819	6,940	1,061	163	1,224	8,164	9,521
Postage	673	388	833	152	347	320	2,713	415	64	479	3,192	3,088
Occupancy	7,874	4,540	9,747	1,778	4,064	3,746	31,749	4,856	747	5,603	37,352	41,742
Staff development	2,131	1,229	2,638	481	1,100	1,014	8,593	1,314	202	1,516	10,109	12,130
Depreciation	5,835	3,365	7,223	1,318	3,012	2,776	23,529	3,599	554	4,153	27,682	28,543
Insurance	2,633	1,518	3,259	594	1,359	1,253	10,616	1,624	250	1,874	12,490	11,293
Office expenses	10,220	5,893	12,652	2,308	5,275	4,863	41,211	6,303	7,284	13,587	54,798	47,256
Dues and licenses	2,147	1,238	2,657	485	1,108	1,021	8,656	1,324	202	1,526	10,182	10,817
Total expenses	\$ 319,002	208,003	628,283	63,798	148,743	132,845	1,500,674	222,406	94,176	316,582	1,817,256	1,565,301

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Statement of Cash Flows

Year ended December 31, 2008

	<u>2008</u>	<u>2007</u>
Cash flows from operating activities:		
Change in net assets	\$ 847,002	109,934
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	27,682	28,543
Donated inventory	498	338
Loss (gain) from T.O.P. investments	115,388	(43,434)
Contributions invested in T.O.P.	(55,050)	(12,550)
Net increase (decrease) in cash flows from changes in:		
Accounts receivable	(11,314)	(1,595)
Pledge receivable	(750,000)	-
Other assets	259	(764)
Accounts payable and accrued expenses	29,952	3,829
Net cash provided by operating activities	<u>204,417</u>	<u>84,301</u>
Cash flows from investing activities:		
Purchase of property and equipment	(2,750)	(3,358)
Purchase of certificate of deposit	(75,000)	-
Net cash used in investing activities	<u>(77,750)</u>	<u>(3,358)</u>
Cash flows from financing activities:		
Payments on mortgage note	-	(21,720)
Proceeds from T.O.P. grants	154,081	94,804
Net cash provided by financing activities	<u>154,081</u>	<u>73,084</u>
Net increase in cash	280,748	154,027
Cash and cash equivalents, beginning of year	<u>655,516</u>	<u>501,489</u>
Cash and cash equivalents, ending of year	<u><u>\$ 936,264</u></u>	<u><u>655,516</u></u>
Cash paid for interest	<u><u>\$ 4,341</u></u>	<u><u>7,260</u></u>

See accompanying notes to financial statements.

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Notes to Financial Statements

Year ended December 31, 2008

(1) Organization and Summary of Significant Accounting Policies

(a) General

Jewish Family Services of Greater Orlando, Inc. (the "Organization" or "Jewish Family Services") is a not-for-profit services organization, located in Winter Park, Florida, which provides crises, individual, marital and family counseling; non-medical services for the elderly; emergency assistance (food, rent, utilities); adoption services, volunteer services, and KidsKonnnect (in school group counseling for children affected by divorce).

(b) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(c) Net Asset Classes

The accompanying financial statements present information regarding the Organization's financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. The three classes are differentiated by donor restrictions.

- ◆ Unrestricted net assets may be designated for specific purposes by Jewish Family Services or may be limited by contractual agreements with outside parties.
- ◆ Temporarily restricted net assets are subject to donor stipulations that expire by the passage of time or can be fulfilled or removed by actions pursuant to the stipulations. Temporarily restricted net assets consist principally of gifts restricted by donors for funding of specified programs.
- ◆ Permanently restricted net assets are subject to donor stipulations requiring that they be maintained permanently, thereby restricting the use of principal. Usually, donor stipulations allow the income earned to be used currently for a designated purpose. Permanently restricted net assets consist principally of permanent endowment balances.

(Continued)

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Notes to Financial Statements

Year ended December 31, 2008

(1) **Organization and Summary of Significant Accounting Policies (Continued)**

(d) **Cash**

Cash includes all highly liquid investments purchased with a maturity of three months or less (cash equivalents).

Jewish Family Services maintains its cash in bank and brokerage accounts, which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts nor does it believe it is exposed to any significant credit risk on cash.

(e) **Investments held by T.O.P**

Investments held by the Tampa - Orlando - Pinellas Jewish Foundation (T.O.P.) consist primarily of endowment funds and are recorded at their fair market value. T.O.P. invests funds it holds for the benefit of others in marketable securities on a pooled or segregated basis as appropriate to the fund (all Jewish Family Services' funds are pooled).

(f) **Inventory**

Inventory of the food pantry is stated at estimated fair market value for donated food and lower of cost or market for purchased food.

(g) **Property and Equipment**

Property and equipment are stated at cost except for gifted property, which is stated at the estimated fair market value at the date of the gift. Depreciation is provided on straight-line and accelerated methods over the estimated useful lives of the assets.

(h) **Contributions**

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor or solicited for a restricted purpose.

(Continued)

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Notes to Financial Statements

Year ended December 31, 2008

(1) **Organization and Summary of Significant Accounting Policies (Continued)**

(i) **Donated Goods and Services**

Donated materials and equipment are reflected as gifts-in-kind in the accompanying statements at their estimated values at date of receipt. No amounts have been reflected in the statements for donated services because no objective basis is available to measure the value of such services; however, a substantial number of volunteers have donated significant amounts of their time in the Organization's program services and in its fund-raising campaigns.

(j) **Income Taxes**

Jewish Family Services is exempt from payment of federal and state income taxes under Internal Revenue Code Section 501(c)(3).

(k) **Prior Year Comparative Data**

The financial statements include certain prior year summarized comparative information. This information has been presented in order to provide an understanding of changes in the Organization's financial position and activities. The prior year information in the statement of activities is presented in total but not by net asset class and, as such, does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. In addition, certain amounts have been reclassified in order to conform with the current year's presentation.

(2) **Property and Equipment**

Major classifications of property and equipment at December 31, 2008 are summarized below:

Land	\$ 412,680
Building	742,153
Furniture and fixtures	61,819
Office equipment	37,364
Automobile	7,375
	1,261,391
Accumulated depreciation and amortization	(244,601)
	\$1,016,790

JEWISH FAMILY SERVICES OF GREATER ORLANDO, INC.

Notes to Financial Statements

Year ended December 31, 2007

(3) Mortgage Payable

Jewish Family Services has a mortgage payable, collateralized by real property, due in monthly payments of interest only, at a LIBOR plus 2% variable rate (6.1% at December 31, 2008) through December 2012.

(4) Temporarily Restricted Net Assets

At December 31, 2008, temporary restricted net assets are available for the following purposes:

Emergency assistance	\$ 7,401
Building	58,018
Southwest Food Pantry	155,782
General endowment	34,713
Scholarship	32,468
Adoption Program	19,422
Family Stabilization Program	126,572
Personnel cost	32,589
RIDE program	16,350
KidsKonnnect	75,000
Other	<u>9,015</u>
Total	<u>\$ 567,330</u>