

Consolidated Financial Statements and Supplementary
Information Together with
Report of Independent Certified Public Accountants

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
(NATIONAL HEADQUARTERS) AND AFFILIATE**

September 30, 2014 and 2013

NATIONAL MULTIPLE SCLEROSIS SOCIETY (NATIONAL HEADQUARTERS) AND AFFILIATE

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors

National Multiple Sclerosis Society (National Headquarters):

We have audited the accompanying consolidated financial statements of National Multiple Sclerosis Society (National Headquarters) and Affiliate (collectively, “National Headquarters”), which comprise the consolidated statements of financial position as of September 30, 2014 and 2013, and the related consolidated statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

Management’s responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform our audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to National Headquarters’ preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of National Headquarters’ internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material aspects, the financial position of National Multiple Sclerosis Society (National Headquarters) and Affiliate as of September 30, 2014 and 2013, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Supplementary Information

Our audit was conducted for the purposes of forming an opinion on the consolidated financial statements of National Headquarters as of and for the years ended September 30, 2014 and 2013, taken as a whole. The supplementary information included on pages 29 and 30 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Grant Thornton LLP

New York, New York
March 25, 2015

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
(NATIONAL HEADQUARTERS) AND AFFILIATE**
Consolidated Statements of Financial Position
As of September 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
ASSETS		
Cash and cash equivalents	\$ 36,453,747	\$ 29,943,135
Contributions receivable, net	410,251	711,721
Contributions receivable due from chapters, net of allowance of approximately \$100,000 and \$1,909,000 for 2014 and 2013, respectively	2,449,168	4,941,106
Deferred rent receivable	463,711	450,295
Prepaid expenses	2,290,550	2,796,980
Other assets	2,634,456	5,174,767
Investments	51,247,909	34,761,032
Investments related to charitable gift annuities	3,279,844	3,703,370
Beneficial interest in trust	169,674	114,612
Property and equipment, net	<u>4,944,519</u>	<u>4,454,106</u>
Total assets	<u>\$ 104,343,829</u>	<u>\$ 87,051,124</u>
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued expenses	\$ 7,862,188	\$ 8,444,803
Grants payable	43,695,526	39,460,258
Deferred revenue	686,757	955,887
Deferred rent	2,049,152	2,096,410
Amounts held in custody for chapters	12,874,727	4,568,392
Due to chapters	1,325,165	1,917,503
Due to <i>Progressive MS Alliance</i> (Note 2)	1,378,128	-
Liability to annuitants	<u>2,057,511</u>	<u>2,332,850</u>
Total liabilities	<u>71,929,154</u>	<u>59,776,103</u>
NET ASSETS		
Unrestricted	27,195,062	22,080,213
Temporarily Restricted	3,327,628	3,052,823
Permanently Restricted	<u>1,891,985</u>	<u>2,141,985</u>
Total net assets	<u>32,414,675</u>	<u>27,275,021</u>
Total liabilities and net assets	<u>\$ 104,343,829</u>	<u>\$ 87,051,124</u>

The accompanying notes are an integral part of these consolidated financial statements.

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
(NATIONAL HEADQUARTERS) AND AFFILIATE**
Consolidated Statement of Activities
For the year ended September 30, 2014

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
PUBLIC SUPPORT AND OTHER REVENUE				
PUBLIC SUPPORT				
Contributions from chapters	\$ 73,801,463	\$ 12,645,201	\$ -	\$ 86,446,664
Contributions for research and development	588,574	1,332,707	-	1,921,281
Contributions from individuals and foundations (includes donated public service announcements of approximately \$8,944,000)	<u>27,875,660</u>	<u>1,381,712</u>	<u>-</u>	<u>29,257,372</u>
Total public support	<u>102,265,697</u>	<u>15,359,620</u>	<u>-</u>	<u>117,625,317</u>
OTHER REVENUE				
Advertising, program fees, and other revenue	2,448,815	-	-	2,448,815
Investment return	<u>3,041,853</u>	<u>505,726</u>	<u>-</u>	<u>3,547,579</u>
Total other revenue	<u>5,490,668</u>	<u>505,726</u>	<u>-</u>	<u>5,996,394</u>
Net assets released from restrictions	<u>15,568,454</u>	<u>(15,568,454)</u>	<u>-</u>	<u>-</u>
Total revenue	<u>123,324,819</u>	<u>296,892</u>	<u>-</u>	<u>123,621,711</u>
EXPENSES				
PROGRAM SERVICES				
Research and research fellowships	50,168,640	-	-	50,168,640
Client and community services	10,264,516	-	-	10,264,516
Professional education and training	2,015,425	-	-	2,015,425
Public education (includes donated public service announcements of approximately \$8,944,000)	14,605,470	-	-	14,605,470
Services to chapters	<u>23,527,962</u>	<u>-</u>	<u>-</u>	<u>23,527,962</u>
Total program services	<u>100,582,013</u>	<u>-</u>	<u>-</u>	<u>100,582,013</u>
SUPPORTING SERVICES				
Fundraising	7,186,771	-	-	7,186,771
Management and general	<u>10,406,163</u>	<u>-</u>	<u>-</u>	<u>10,406,163</u>
Total supporting services	<u>17,592,934</u>	<u>-</u>	<u>-</u>	<u>17,592,934</u>
Total expenses	<u>118,174,947</u>	<u>-</u>	<u>-</u>	<u>118,174,947</u>
Changes in net assets from operations	<u>5,149,872</u>	<u>296,892</u>	<u>-</u>	<u>5,446,764</u>
Transfer of net assets to chapter (Note 11)	(35,023)	(22,087)	(250,000)	(307,110)
Changes in net assets	<u>5,114,849</u>	<u>274,805</u>	<u>(250,000)</u>	<u>5,139,654</u>
Net assets, beginning of year	<u>22,080,213</u>	<u>3,052,823</u>	<u>2,141,985</u>	<u>27,275,021</u>
Net assets, end of year	<u>\$ 27,195,062</u>	<u>\$ 3,327,628</u>	<u>\$ 1,891,985</u>	<u>\$ 32,414,675</u>

The accompanying notes are an integral part of this consolidated financial statement.

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
(NATIONAL HEADQUARTERS) AND AFFILIATE**
Consolidated Statement of Activities
For the year ended September 30, 2013

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
PUBLIC SUPPORT AND OTHER REVENUE				
PUBLIC SUPPORT				
Contributions from chapters	\$ 69,545,759	\$ 5,415,629	\$ -	\$ 74,961,388
Contributions for research and development	551,706	3,443,001	-	3,994,707
Contributions from individuals and foundations (includes donated public service announcements of approximately \$30,634,000)	49,317,019	2,318,977	-	51,635,996
Federal Service Campaign for National Health Agencies	5,845	-	-	5,845
Total public support	<u>119,420,329</u>	<u>11,177,607</u>	<u>-</u>	<u>130,597,936</u>
OTHER REVENUE				
Advertising, program fees, and other revenue	2,270,175	28,480	-	2,298,655
Investment return	4,091,028	506,589	-	4,597,617
Total other revenue	<u>6,361,203</u>	<u>535,069</u>	<u>-</u>	<u>6,896,272</u>
Net assets released from restrictions and reclassifications	14,681,477	(14,981,477)	300,000	-
Re-designation of net assets by donor	1,616,181	186,667	(1,802,848)	-
Total revenue	<u>142,079,190</u>	<u>(3,082,134)</u>	<u>(1,502,848)</u>	<u>137,494,208</u>
EXPENSES				
PROGRAM SERVICES				
Research and research fellowships	48,453,715	-	-	48,453,715
Client and community services	11,187,609	-	-	11,187,609
Professional education and training	773,357	-	-	773,357
Public education (includes donated public service announcements of approximately \$30,634,000)	36,544,891	-	-	36,544,891
Services to chapters	22,057,435	-	-	22,057,435
Total program services	<u>119,017,007</u>	<u>-</u>	<u>-</u>	<u>119,017,007</u>
SUPPORTING SERVICES				
Fundraising	6,454,769	-	-	6,454,769
Management and general	9,820,162	-	-	9,820,162
Total supporting services	<u>16,274,931</u>	<u>-</u>	<u>-</u>	<u>16,274,931</u>
Payments to chapters	67,507	-	-	67,507
Total expenses	<u>135,359,445</u>	<u>-</u>	<u>-</u>	<u>135,359,445</u>
Changes in net assets	6,719,745	(3,082,134)	(1,502,848)	2,134,763
Net assets, beginning of year	15,360,468	6,134,957	3,644,833	25,140,258
Net assets, end of year	<u>\$ 22,080,213</u>	<u>\$ 3,052,823</u>	<u>\$ 2,141,985</u>	<u>\$ 27,275,021</u>

The accompanying notes are an integral part of this consolidated financial statement.

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
(NATIONAL HEADQUARTERS) AND AFFILIATE**
Consolidated Statements of Cash Flows
For the years ended September 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
CASH FLOW FROM OPERATING ACTIVITIES		
Changes in net assets	\$ 5,139,654	\$ 2,134,763
<i>Adjustments to reconcile changes in net assets to net cash provided by operations:</i>		
Provision for doubtful accounts	1,808,804	232,765
Net realized and unrealized gains on investments	(3,034,757)	(4,105,443)
Depreciation and amortization	1,580,607	1,569,753
Change in value of beneficial interest in trust	(55,062)	2,220
Deferred rent	(60,674)	144,809
<i>Changes in:</i>		
Contributions receivable	301,470	(578,305)
Contributions receivable due from chapters	683,134	1,335,657
Prepaid expenses	506,430	414,783
Other assets	2,540,311	(5,386,139)
Accounts payable and accrued expenses	(582,615)	645,962
Grants payable	4,235,268	3,209,135
Amounts held in custody for chapters	8,306,335	4,195,485
Deferred revenue	(269,130)	389,876
Due to chapters	(592,338)	(2,124,362)
Due to Progressive MS Alliance	1,378,128	-
Liability to annuitants	<u>(275,339)</u>	<u>(25,246)</u>
Net cash provided by operating activities	<u>21,610,226</u>	<u>2,055,713</u>
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of furniture and equipment	(2,071,020)	(1,192,139)
Purchase of investments	(92,320,366)	(21,419,053)
Proceeds from sales of investments	<u>79,291,772</u>	<u>19,583,306</u>
Net cash used in investing activities	<u>(15,099,614)</u>	<u>(3,027,886)</u>
Net increase (decrease) in cash and cash equivalents	6,510,612	(972,173)
Cash and cash equivalents, beginning of year	<u>29,943,135</u>	<u>30,915,308</u>
Cash and cash equivalents, end of year	<u>\$ 36,453,747</u>	<u>\$ 29,943,135</u>

The accompanying notes are an integral part of these consolidated financial statements.

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
(NATIONAL HEADQUARTERS) AND AFFILIATE**
Consolidated Statement of Functional Expenses
For the year ended September 30, 2014

	Program Activities					Supporting Services			Grand Total	
	Research and Research Fellowships	Client and Community Services	Professional Education and Training	Public Education	Services to Chapters	Total	Fund-Raising	Management and General		Total
Research and Fellowship Grants	\$ 45,544,609	\$ -	\$ 1,345,908	\$ -	\$ -	\$ 46,890,517	\$ -	\$ -	\$ -	\$ 46,890,517
<i>Expenses</i>										
Salaries	1,729,697	4,242,201	245,293	1,947,105	9,328,168	17,492,464	772,034	2,805,251	3,577,285	21,069,749
Retirement and Health Insurance Benefits	320,597	1,056,365	42,047	353,641	1,409,244	3,181,894	121,965	401,648	523,613	3,705,507
Payroll Taxes	127,910	308,880	18,958	148,814	704,568	1,309,130	56,181	221,989	278,170	1,587,300
Total salaries and related expenses	2,178,204	5,607,446	306,298	2,449,560	11,441,980	21,983,488	950,180	3,428,888	4,379,068	26,362,556
Travel	396,698	216,333	23,772	251,668	931,007	1,819,478	83,060	279,280	362,340	2,181,818
Professional Fees and Contract Services Payments	1,111,918	465,104	148,995	928,301	6,943,014	9,597,332	2,136,455	2,777,501	4,913,956	14,511,288
Donated Public Service Announcements	-	-	-	8,944,000	-	8,944,000	-	-	-	8,944,000
Printing and Stationary	83,490	245,715	43,553	581,086	334,286	1,288,130	1,990,928	1,526,265	3,517,193	4,805,323
Dues, Subscriptions and Reprints	75,506	134,370	15,297	95,807	483,706	804,686	66,749	164,058	230,807	1,035,493
Office Supplies	11,753	170,100	3,746	31,409	154,369	371,377	11,710	38,412	50,122	421,499
Rent and Electricity	254,426	868,985	30,670	385,871	1,036,792	2,576,744	86,961	298,550	385,511	2,962,255
Insurance	100,338	309,565	12,920	94,075	675,477	1,192,375	42,926	243,317	286,243	1,478,618
Postage, Trucking and Delivery	49,874	191,394	32,219	426,048	191,214	890,749	1,565,301	1,189,229	2,754,530	3,645,279
Telephone	10,734	75,041	1,988	32,758	68,192	188,713	6,452	17,403	23,855	212,568
Conferences and Meetings	163,173	114,089	29,009	184,563	503,377	994,211	96,791	166,085	262,876	1,257,087
Specific Assistance to Individuals and Clinics	-	1,196,555	-	-	-	1,196,555	-	-	-	1,196,555
Awards and Prizes	21,298	4,609	1,743	7,333	39,253	74,236	7,921	9,014	16,935	91,171
Depreciation and amortization	146,137	519,688	15,153	151,022	546,968	1,378,968	44,501	157,138	201,639	1,580,607
Sundry	20,482	145,522	4,154	41,969	178,327	390,454	96,836	111,023	207,859	598,313
Total expenses	2,445,827	4,657,070	363,219	12,155,910	12,085,982	31,708,008	6,236,591	6,977,275	13,213,866	44,921,874
Total grants and expenses	\$ 50,168,640	\$ 10,264,516	\$ 2,015,425	\$ 14,605,470	\$ 23,527,962	\$ 100,582,013	\$ 7,186,771	\$ 10,406,163	\$ 17,592,934	\$ 118,174,947

The accompanying notes are an integral part of this consolidated financial statement.

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
(NATIONAL HEADQUARTERS) AND AFFILIATE**
Consolidated Statement of Functional Expenses
For the year ended September 30, 2013

	Program Activities					Supporting Services				Payments to Chapters	Grand Total
	Research and Research Fellowships	Client and Community Services	Professional Education and Training	Public Education	Services to Chapters	Total	Fund-Raising	Management and General	Total		
Research and Fellowship Grants	\$ 43,624,784	\$ -	\$ -	\$ -	\$ -	\$ 43,624,784	\$ -	\$ -	\$ -	\$ -	\$ 43,624,784
Payments to Chapters	-	-	-	-	-	-	-	-	-	67,507	67,507
<i>Expenses</i>											
Salaries	1,928,054	4,344,667	350,095	1,860,949	8,872,431	17,356,196	676,778	2,630,123	3,306,901	-	20,663,097
Retirement and Health Insurance Benefits	277,053	1,002,952	61,851	294,941	1,345,489	2,982,286	105,410	372,084	477,494	-	3,459,780
Payroll Taxes	117,083	291,515	23,299	166,238	623,176	1,221,311	45,577	184,839	230,416	-	1,451,727
Total salaries and related expenses	2,322,190	5,639,134	435,245	2,322,128	10,841,096	21,559,793	827,765	3,187,046	4,014,811	-	25,574,604
Travel	389,315	273,495	23,802	231,300	900,636	1,818,548	90,461	219,481	309,942	-	2,128,490
Professional Fees and Contract Services Payments	1,257,260	513,579	112,982	1,022,216	6,787,451	9,693,488	1,766,657	2,608,292	4,374,949	-	14,068,437
Donated Public Service Announcements	-	-	-	30,634,377	-	30,634,377	-	-	-	-	30,634,377
Printing and Stationary	71,322	328,688	34,741	956,576	325,048	1,716,375	2,101,719	1,761,071	3,862,790	-	5,579,165
Dues, Subscriptions and Reprints	58,028	16,659	4,932	62,943	221,217	363,779	48,045	131,920	179,965	-	543,744
Office Supplies	8,176	52,085	2,776	29,647	102,176	194,860	3,577	21,516	25,093	-	219,953
Rent and Electricity	341,417	1,029,224	57,004	211,959	969,461	2,609,065	67,032	292,847	359,879	-	2,968,944
Insurance	96,774	438,370	24,402	102,345	507,976	1,169,867	35,230	101,578	136,808	-	1,306,675
Postage, Trucking and Delivery	31,360	138,772	21,314	597,003	218,463	1,006,912	1,334,248	1,113,101	2,447,349	-	3,454,261
Telephone	13,356	79,320	3,345	20,984	66,821	183,826	5,087	17,539	22,626	-	206,452
Conferences and Meetings	87,102	126,232	15,622	193,439	326,237	748,632	63,217	118,355	181,572	-	930,204
Specific Assistance to Individuals and Clinics	-	1,832,238	-	-	-	1,832,238	-	-	-	-	1,832,238
Awards and Prizes	31,484	179,608	6,276	6,763	37,936	262,067	7,515	8,032	15,547	-	277,614
Depreciation and amortization	109,415	498,658	26,553	115,677	619,617	1,369,920	42,954	156,879	199,833	-	1,569,753
Sundry	11,732	41,547	4,363	37,534	133,300	228,476	61,262	82,505	143,767	-	372,243
Total expenses	2,506,741	5,548,475	338,112	34,222,763	11,216,339	53,832,430	5,627,004	6,633,116	12,260,120	-	66,092,550
Total grants, expenses and payments to chapters	\$ 48,453,715	\$ 11,187,609	\$ 773,357	\$ 36,544,891	\$ 22,057,435	\$ 119,017,007	\$ 6,454,769	\$ 9,820,162	\$ 16,274,931	\$ 67,507	\$ 135,359,445

The accompanying notes are an integral part of this consolidated financial statement.

NATIONAL MULTIPLE SCLEROSIS SOCIETY (NATIONAL HEADQUARTERS) AND AFFILIATE

Notes to Consolidated Financial Statements

September 30, 2014 and 2013

1. ORGANIZATION

National Multiple Sclerosis Society (the “Society”), a national not-for-profit health agency, mobilizes people and resources to drive research for a cure and to address the challenges of everyone affected by multiple sclerosis (“MS”). The Society is comprised of national and local (chapter) offices across the country, and is governed by a national board of directors and local boards of trustees. The Society’s mission is fulfilled through funding cutting-edge research grants and training programs, driving change through advocacy, collaborating with MS organizations worldwide, and connecting people affected by MS to information, resources and people to live their best lives now. To move us ever closer to a world free of MS, the Society, in fiscal 2014 alone, invested over \$50 million to support more than 380 new and ongoing research projects around the world while providing information and services to over one million people.

The Society qualifies as a charitable organization as defined by Internal Revenue Code (“IRC”) Section 501(c)(3) and, accordingly, is exempt from federal income taxes under IRC section 501(a). Additionally, since the Society is publicly supported, contributions qualify for the maximum charitable contribution deduction under the IRC. Fast Forward, its consolidated not-for-profit affiliate (collectively “National Headquarters”), derives its tax exemption from the Society and is treated as a “disregarded entity” for tax purposes.

2. SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The accompanying consolidated financial statements consist of the accounts of the Society and Fast Forward, a not-for-profit limited liability company of which the Society is the sole member. The accounts of the chapters, which National Headquarters does not control, either by majority ownership or a majority voting interest in the respective Boards of Trustees, are not included in the accompanying consolidated financial statements.

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (“U.S. GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities and the amounts of revenues and expenses during the reporting period. The most significant of which include the fair values assigned to certain financial instruments; collectability of contributions receivable; donated public service announcements; and, the useful lives assigned to property and equipment. Actual results could differ from those estimates.

Basis of Accounting

The accompanying consolidated financial statements have been prepared using the accrual basis of accounting in accordance with U.S. GAAP. Accordingly, all significant intercompany accounts and transactions have been eliminated in the accompanying consolidated financial statements. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions.

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
(NATIONAL HEADQUARTERS) AND AFFILIATE**
Notes to Consolidated Financial Statements
September 30, 2014 and 2013

Accordingly, the net assets of the Society and Fast Forward and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets available at the discretion of management and the Board of Directors (the "Board"). These net assets may be used by National Headquarters in support of any of its program or supporting services.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that will be met either by actions of National Headquarters and/or passage of time.

Permanently restricted net assets - Net assets which contain certain donor-imposed restrictions that stipulate that such resources be maintained permanently by National Headquarters. Generally, the donors of these assets permit National Headquarters to use all or part of the income earned on related investments for general or specific purposes (See also Note 11).

Revenue Recognition

Contributions (including unconditional promises to give) are recorded at fair value when received. Contributions received with donor stipulations that limit the use of the donated assets are reported as either temporarily restricted or permanently restricted support. Unconditional promises to give, with payments due in future years, are reported as either temporarily restricted or permanently restricted support, discounted to present value using credit adjusted discount rates which articulate with the collection period of the respective pledge. Such discount rates are not subsequently revised. When a donor restriction expires, that is, when a time restriction ends or a purpose restriction is fulfilled, temporarily restricted net assets are reclassified to unrestricted net assets and reported on the consolidated statement of activities as net assets released from restrictions.

Legacies and bequests are recognized when an unassailable right to the gift has been established by the court and the proceeds are measurable.

Revenue generated from advertisers in the Society's Momentum Magazine is recorded on an accrual basis. Revenue from program fees and other sources is recorded at fair value when received.

Fast Forward receives contributions under separate collaboration agreements with a pharmaceutical company to fund certain Sponsored Research Agreements ("SRAs") entered into with certain organizations for the purpose of conducting specified research and development and therapeutic strategies for progressive multiple sclerosis (R&D) activities. Amounts received, which are refundable to a company if not spent for the specified activities, are recorded as support when the activities have been performed or expenditures have been incurred by the recipient organizations (see Note 8).

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Allowance for Doubtful Accounts

National Headquarters maintains an allowance for doubtful accounts for estimated losses that may result from the inability of chapters, donors or advertisers to make payments. Such allowances are based on several factors, including but not limited to, historical collection experience, and the financial condition of its chapters, donor or advertisers. Accounts are written-off when deemed to be uncollectible.

Functional Allocation of Expenses

The costs of providing National Headquarters programs and supporting services have been summarized on a functional basis on the consolidated statements of activities and functional expenses.

The following is a description of National Headquarters' programs:

Research and Research Fellowships - National Headquarters supports research projects around the world aimed at stopping multiple sclerosis in its tracks, restoring function, and ending the disease forever.

Client and Community Services - Programs, services and resources provided for people living with multiple sclerosis and affected by multiple sclerosis which facilitate education, recreation, physical and emotional wellness, provide financial resources and a connection for people living with multiple sclerosis. Also includes costs associated with collaborating with other community organizations, focusing on access to healthcare, rehabilitation, treatments and therapies; long-term care; disability rights issues; vocational training and rehab, wellness and fitness; and, outreach and education to rural and underserved populations.

Professional Education and Training - Activities or programs designed to improve the knowledge, skills and critical judgment of physicians and other healthcare professionals engaged (directly or indirectly) in providing client services by keeping them abreast of new diagnostic techniques and therapies.

Public Education - Costs associated with educating the public about multiple sclerosis including National Headquarters' annual multiple sclerosis awareness campaign, public service announcements, Momentum, which is National Headquarters' flagship magazine distributed quarterly to people with multiple sclerosis, healthcare providers, supporters of the National Headquarters and more.

Services to Chapters - Include costs incurred by the National Headquarters to support the activities of its chapters. These costs include but are not limited to the centralized functions carried out by each of the Society's departments.

Supporting services represent costs for administrative and general support activities not directly related to program services. Fundraising includes salaries and related expenses of employees involved in fundraising activities.

Research Grants

Research grants are recognized in accordance with defined payment schedules, and as the related conditions on which they depend are met. Research grants, which are generally for three years, are subject to revocation rights by National Headquarters and the continued qualification of grantees, among other

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criteria, which is evaluated annually. National Headquarters policy regarding the recognition of grants payable is to include only those amounts for which a specific grantee is identified and the respective grant has been approved by the Society's President and CEO.

Payments made under Sponsored Research Agreements ("SRAs") (see Note 8) are recognized as an expense, as services or R&D activities are performed by the funded entities in accordance with the terms of the respective SRA. Funding commitments by Fast Forward, for which future payments are conditioned upon achieving certain milestones set forth in the respective SRA, are not recognized in the financial statements.

Joint Costs

National Headquarters accounts for costs of activities that include a fundraising appeal (joint costs) in accordance with standards incorporated in the Accounting Standards Codification ("ASC") of the Financial Accounting Standards Board. In fiscal year 2014 and 2013, National Headquarters incurred joint costs of approximately \$10,077,000 and \$10,528,000, respectively, for information materials and activities that included fundraising appeals.

These costs have been allocated as follows as of September 30:

	<u>2014</u>	<u>2013</u>
Fundraising	\$ 6,081,000	\$ 4,821,000
Management and General	2,889,000	3,938,000
Public Education	<u>1,107,000</u>	<u>1,769,000</u>
Total	<u>\$ 10,077,000</u>	<u>\$ 10,528,000</u>

Concentration of Credit Risk

Cash, cash equivalents and investments are exposed to various risks, such as interest rate, market and credit risks. To minimize such risks, National Headquarters has a diversified investment portfolio in a variety of asset classes managed by an independent investment manager. National Headquarters, cash, cash equivalents and investments are placed with high credit quality financial institutions. National Headquarters regularly evaluates its investments including performance thereof. Due to inherent risks and potential volatility in investment valuations, the amounts reported on the accompanying consolidated financial statements can vary substantially from year to year. National Headquarters maintains its cash in various bank deposit accounts that, at times, may exceed federally insured limits; however, National Headquarters does not anticipate nonperformance by these financial institutions.

Cash and Cash Equivalents

National Headquarters considers highly liquid investments with original maturities of three months or less from the date purchased, other than those held in the investment portfolio, to be cash equivalents. At September 30, 2014 and 2013, substantially all of National Headquarters' cash and cash equivalents were on deposit with one financial institution.

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Contributions Receivable

At September 30, 2014 and 2013, National Headquarters contributions receivable, net, consist of the following:

	<u>2014</u>	<u>2013</u>
Amounts expected to be collected:		
In less than one year	\$ 225,000	\$ 328,344
One to four years	<u>200,000</u>	<u>400,000</u>
	425,000	728,344
Less: Discount to present value	<u>(14,749)</u>	<u>(16,623)</u>
	<u>\$ 410,251</u>	<u>\$ 711,721</u>

Due from Chapters and Contributions from Chapters

The Society calculates each chapter's annual contribution for the fiscal year by applying a range of percentages to the average of the annual public support and revenue (revenue base) for the two years immediately prior to the preceding fiscal year. To determine the revenue base, in-kind contributions, subsidies from the Society, and investment results are excluded from the calculation. The percentages are subject to annual adjustment to ensure that the Society meets its programmatic goals and that all donor restrictions are honored. Total contribution revenue from chapters for the years ended September 30, 2014 and 2013 approximated \$86,447,000 and \$74,961,000, respectively.

Investments and Investment Return

Investments in mutual funds and equity securities are reported at fair value, which is based on published unit values or quoted market prices in active markets as of the reporting date. Investments in debt securities are carried at their fair value, which are based on measurement inputs derived directly from quoted market prices or observable inputs, such as quoted market prices for similar securities, interest rates, credit risks, and other factors. Investments in certificates of deposit are carried at cost, which approximates fair value. Donated securities are recorded at their quoted fair values on the date received. Warrants received in connection with the funding of SRAs are stated at their estimated fair value. Income earned from investments, including realized and unrealized gains and losses and interest and dividends, is recorded in the net asset class owning the assets, except for permanently restricted net assets where the income is recorded as temporarily restricted and then reclassified to unrestricted upon appropriation for expenditure by the Board in accordance with National Headquarters' spending rate policy.

Split-Interest Agreements and Beneficial Interest in Trust

The Society and its chapters are the beneficiaries of a number of split-interest agreements established with donors, whereby National Headquarters controls and invests the donated assets and shares with the donors or the donor's designee(s) income generated from these assets until such time as stated in the agreement (usually upon death of the donor or the donor's designee(s)). At that time, the residual assets are either distributed to the chapter or held by National Headquarters as stipulated by the donor. It is National Headquarters' policy to allocate 100% of the residual assets, excluding amounts restricted for research, to the chapter stipulated by the donor as the beneficiary.

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National Headquarters records a liability for amounts payable to annuitants and for the chapter's share, using an actuarial calculation performed at the time of gift. The liability to the annuitant is accredited to the amount payable to annuitants over their life expectancies and adjustments are made annually for changes in mortality, if any, and results from the investment of donated assets. National Headquarters' liability to annuitants at September 30, 2014 and 2013 totaled approximately \$2,058,000 and \$2,333,000, respectively, based on a discount rate of 6% per annum. State-mandated reserves related to these arrangements are maintained at required levels. National Headquarters recorded amounts due to chapters associated with split-interest agreements of approximately \$1,029,000 and \$1,164,000, at September 30, 2014 and 2013, respectively.

In situations where the assets are controlled and invested by an independent third-party, National Headquarters records a beneficial interest in trust and contribution revenue for its share of the assets at fair value based on the present value of the estimated future distributions to be received by National Headquarters over the expected term of the respective agreements. National Headquarters' beneficial interest in trust at September 30, 2014 and 2013 totaled approximately \$170,000 and \$115,000, respectively.

Property and Equipment

Property and equipment are carried at cost, if purchased or if donated, at fair value at the date of gift, less accumulated depreciation and amortization. Depreciation is computed on the straight-line basis over the lesser of the estimated useful lives of the assets, which range from 3 to 10 years, or the terms of the lease, as appropriate. National Headquarters capitalizes assets acquired for greater than \$1,000 and with useful lives in excess of one year.

Due to Progressive MS Alliance

During fiscal 2014, the Society became a managing member, along with Associazione Italiana Sclerosi Multipla (Italy), MS Research Australia, Multiple Sclerosis International Federation, MS Society (United Kingdom), and the Multiple Sclerosis Society of Canada, of the Progressive MS Alliance (the "Alliance"). The Alliance is open to MS organizations from around the world and is continually seeking new member organizations from the global MS community. The Alliance made a joint commitment to speed up the development of treatment for progressive MS by removing scientific and technology barriers. The Alliance formalized its purpose, structure and membership in fiscal 2014 and also agreed to its four strategic objectives which include: raise profile and accelerate progress, secure resources and globalize research funding, inspire, galvanize and engage among priority stakeholders and deliver operational excellence by aligning resources.

As a managing member, the Society committed to providing funds of approximately \$1,250,000 over three years which is conditional on various factors, with \$570,419 paid to the Progress MS Alliance in year one as well as professional and scientific staff to support the Alliance. In addition, the Society controls pooled funds contributed from other Alliance members within its region. The disbursement of funds for various progressive MS research initiatives are approved by voting Alliance members. During fiscal 2014, the Society received a total of \$1,468,997 from Alliance members which will be held until such time the funds are approved for expenditure. As of September 30, 2014, the Society recorded unspent donated funds, consisting of both Society and other Alliance members' monies, of approximately \$1,378,000.

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Amounts Held in Custody for Chapters

Amounts held in custody for chapters include chapter ownership interests in pooled investment funds, which amounted to approximately \$12,875,000 and \$4,568,000 as of September 30, 2014 and 2013, respectively.

In-Kind Donated Services

National Headquarters' received donated print, radio and television public service announcements of approximately \$8,944,000 and \$30,634,000 for the years ended September 30, 2014 and 2013, respectively. Such amounts, which are based upon information provided by third-party media services, are recorded at their estimated fair value determined on the date of contribution and are reported as contributions from individuals and foundations and public education program expense on the accompanying consolidated statements of activities and functional expenses.

Highly qualified volunteers serving on peer review research committees have donated their time and efforts to National Headquarters. These contributed services, which meet the recognition criteria under U.S. GAAP, approximated \$589,000 and \$552,000, respectively, for the years ended September 30, 2014 and 2013. Such amounts are recorded at their estimated fair value at the date of contribution and are reported as contributions for research and development and expenses on the accompanying consolidated statements of activities and functional expenses.

A number of volunteers, including members of the Board, have made significant contributions of their time in furtherance of National Headquarters' program and support functions. The value of this contributed time does not meet the criteria for recognition as contributed services in accordance with U.S. GAAP and, accordingly, is not reflected in the accompanying consolidated financial statements.

Rent Expense

Rent expense is recorded on a straight-line basis over the term of the respective lease. The difference between rental payments made under the lease and rent expense calculated on a straight-line basis is recorded as deferred rent receivable or deferred rent liability on the consolidated statement of financial position.

Accounting for Uncertainty in Income Taxes

Guidance in the area of "Accounting for Uncertainty in Income Taxes" under the Financial Accounting Standards Board ("FASB") Accounting Standards Codification, clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including issues relating to financial statement recognition and measurement. This standard provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if the position is "more-likely-than-not" to be sustained, if the position were to be challenged by a taxing authority. The standard also provides guidance on measurement, classification, interest and penalties, and disclosure. The fiscal years ended 2011, 2012, 2013 and 2014 are still open to audit for both federal and state purposes. National Headquarters' has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and, to identify and evaluate other matters that may be considered tax positions.

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Reclassification

Certain reclassifications have been made to the 2013 consolidated financial statements to conform to the current year presentation. Such reclassifications did not change total assets, liabilities, revenues or expenses or changes in net assets as reflected on the 2013 consolidated financial statements.

Subsequent Events

National Headquarters has evaluated subsequent events through March 25, 2015, the date the consolidated financial statements were available for issuance.

3. FAIR VALUE MEASUREMENTS

National Headquarters' follows guidance for fair value measurements that defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. As required by U.S. GAAP for fair value measurements, National Headquarters uses a fair value hierarchy that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available.

Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the transparency of inputs as follows:

- Level 1 - Quoted prices are available in active markets for identical assets or liabilities as of the measurement date. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.
- Level 2 - Pricing inputs other than quoted prices in an active market, which are either directly or indirectly observable as of the measurement date. The nature of these securities include investments for which quoted prices are available but traded less frequently and investments that are fair valued using other securities, the parameters of which can be directly observed.
- Level 3 - Securities that have little to no pricing observability as of the measurement date. These securities are measured using management's best estimate of fair value, where the inputs into the determination of fair value are not observable and require significant management judgment or estimation.

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable"

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requires significant judgment by an entity. National Headquarters considers observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to National Headquarters' perceived risk of that instrument.

The carrying amounts of cash and cash equivalents, contributions receivable, prepaid expenses and other assets, accounts payable and accrued expenses, deferred revenue and other liabilities approximate fair value due to the short maturity of these financial instruments.

The fair values assigned to investments and split-interest arrangements are based on the quoted fair values of the underlying securities as of the measurement date.

The following table provides the fair value hierarchy of National Headquarters' financial instruments as of September 30, 2014 and 2013:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
September 30, 2014				
<i>Cash equivalents*</i>	\$ 612,232	\$ -	\$ -	\$ 612,232
<i>Investments and investments related to charitable gift annuities</i>				
Cash and cash equivalents	20,856,191	-	-	20,856,191
Equities	10,419,565	-	-	10,419,565
Mutual funds	22,600,301	-	-	22,600,301
Agency bonds	-	221,071	-	221,071
Other investments	-	-	4,000	4,000
Warrants	-	-	426,625	426,625
Total investments	<u>53,876,057</u>	<u>221,071</u>	<u>430,625</u>	<u>54,527,753</u>
<i>Beneficial interest in trust</i>	-	-	169,674	169,674
Total	<u>\$ 54,488,289</u>	<u>\$ 221,071</u>	<u>\$ 600,299</u>	<u>\$ 55,309,659</u>

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	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
September 30, 2013				
<i>Cash equivalents*</i>	\$ 19,674,560	\$ -	\$ -	\$ 19,674,560
<i>Investments and investments related to charitable gift annuities</i>				
Cash and cash equivalents	6,662,721	-	-	6,662,721
Certificate of deposit	-	250,000	-	250,000
Equities	18,821,984	35,000	-	18,856,984
Fixed income:				
Asset back securities	713,454	-	-	713,454
Mutual funds	9,355,247	-	-	9,355,247
Govt. securities and agency bonds	-	1,433,014	-	1,433,014
Preferred securities	65,965	-	-	65,965
Broad commodities	784,327	-	-	784,327
Other investments	-	-	4,000	4,000
Warrants	-	-	338,690	338,690
Total investments	<u>36,403,698</u>	<u>1,718,014</u>	<u>342,690</u>	<u>38,464,402</u>
Beneficial interest in trust	-	-	114,612	114,612
Total	<u>\$ 56,078,258</u>	<u>\$ 1,718,014</u>	<u>\$ 457,302</u>	<u>\$ 58,253,574</u>

* Represents cash equivalents that are interest-bearing and included in cash and cash equivalents on the accompanying consolidated statements of financial position.

Beneficial interest in trust is stated at fair value based on the trust's reporting of the underlying assets as of the reporting date.

Warrants are valued using Level 3 inputs, based primarily on the estimation and allocation of enterprise value among the equity classes of each of the companies that issued the warrants using acceptable valuation approaches for privately held, early-stage companies, which the Society considers to be reasonable.

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Changes in fair value of investments measured with Level 3 inputs are as follows:

	Warrants	Beneficial Interest in Trust	Other	Total
Balance September 30, 2012	\$ 801,073	\$ 116,832	\$ 6,000	\$ 923,905
Proceeds from maturity of bond	-	-	(2,000)	(2,000)
Proceeds from warrants exercised	(32,000)	-	-	(32,000)
Loss from conversion of stock warrants	(315,000)	-	-	(315,000)
Change in fair values	<u>(115,383)</u>	<u>(2,220)</u>	<u>-</u>	<u>(117,603)</u>
Balance September 30, 2013	<u>\$ 338,690</u>	<u>\$ 114,612</u>	<u>\$ 4,000</u>	<u>\$ 457,302</u>
Change in fair values	87,935	55,062	-	142,997
Balance September 30, 2014	<u>\$ 426,625</u>	<u>\$ 169,674</u>	<u>\$ 4,000</u>	<u>\$ 600,299</u>

In fiscal 2013, the Society exercised certain stock warrants. The Society recorded a net realized gain from the exercised stock warrants of approximately \$2,679,000 which is included in investment return on the 2013 accompanying consolidated statement of activities. In addition, the Society recorded a receivable associated with the funds due as of September 30, 2013 in relation to exercised stock warrants of approximately \$3,026,000, which was included in other assets on the accompanying 2013 consolidated statement of financial position. Such amounts were collected in full during fiscal 2014.

4. INVESTMENTS

National Headquarters' investments at September 30, 2014 and 2013 consist of the following:

	2014 Fair Value	2013 Fair Value
Cash and cash equivalents	\$ 20,856,191	\$ 6,662,721
Certificate of deposit	-	250,000
Equities	10,419,565	18,856,984
Fixed income	22,821,372	11,567,680
Broad commodities	-	784,327
Other investments	4,000	4,000
Warrants	<u>426,625</u>	<u>338,690</u>
Total	<u>\$ 54,527,753</u>	<u>\$ 38,464,402</u>

Investments include ownership interests for pooled investment funds pertaining to certain chapters, which amounted to approximately \$12,875,000 and \$4,568,000 as of September 30, 2014 and 2013, respectively. The chapters' ownership interests are reflected as amounts held in custody for chapters on the accompanying consolidated statements of financial position.

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The components of National Headquarters' net investment gains in the accompanying consolidated statements of activities are as follows for the years ended September 30, 2014 and 2013:

	<u>2014</u>	<u>2013</u>
Interest and dividends	\$ 698,913	\$ 626,821
Net realized and unrealized gains on investments	<u>3,034,757</u>	<u>4,105,443</u>
	3,733,670	4,732,264
Less: Investment advisory fees	<u>(186,091)</u>	<u>(134,647)</u>
Total	<u>\$ 3,547,579</u>	<u>\$ 4,597,617</u>

5. PROPERTY AND EQUIPMENT, NET

Property and equipment, net, consist of the following at September 30, 2014 and 2013:

	<u>2014</u>	<u>2013</u>
Furniture and fixtures	\$ 629,328	\$ 1,959,476
Equipment	-	178,107
Computers	4,484,070	31,626,456
Software	1,007,302	750,801
Telephone systems	827,571	1,522,082
Leasehold improvements	<u>3,189,530</u>	<u>2,370,123</u>
	10,137,801	38,407,045
Less: Accumulated depreciation and amortization	<u>(5,193,282)</u>	<u>(33,952,939)</u>
Total	<u>\$ 4,944,519</u>	<u>\$ 4,454,106</u>

For the fiscal year ended September 30, 2014, management reviewed its property and equipment and disposed of approximately \$30,447,000 of fully depreciated assets. Approximately \$28,064,000 of the disposal pertained to fully depreciated computer equipment that was no longer in service during fiscal 2014.

6. PENSION PLANS

National Headquarters maintains a non-contributory defined contribution retirement plan covering all eligible employees of National Headquarters and participating chapters. Employer contributions to the plan are determined and authorized by the President and Chief Executive Officer of the Society. A contribution of 3% was authorized for fiscal years ended September 30, 2014 and 2013, resulting in pension expense of approximately \$514,000 and \$480,000, respectively, after application of forfeitures.

In addition, National Headquarters also sponsors a defined contribution retirement plan that covers all eligible employees of National Headquarters and participating chapters of which National Headquarters does not match voluntary contributions to the plan.

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7. LEASES

National Headquarters currently leases offices in New York City, Denver and Washington D.C. under operating leases which expire on December 31, 2021, January 31, 2023, and February 28, 2022, respectively. The terms of the leases include provisions for certain lease concessions and rent escalations at periodic intervals over the lives of the leases.

National Headquarters sublets a portion of its premises in New York City to the New York City – Southern New York Chapter and a portion of its premises in Denver to the Colorado – Wyoming Chapter under non-cancellable sublease agreements. The subleases are co-terminus with the respective leases.

Rent expense computed on the straight-line basis, totaled approximately \$2,037,000 and \$1,992,000 for the years ended September 30, 2014 and 2013, respectively. Sublease income of approximately \$447,000 and \$518,000 for the years ended September 30, 2014 and 2013, respectively, is included in advertising, program fees, and other revenue in the consolidated statements of activities. National Headquarters recorded a deferred rent liability at September 30, 2014 and 2013 of approximately \$2,049,000 and \$2,096,000, respectively, and a deferred rent receivable at September 30, 2014 and 2013 of approximately \$464,000 and \$450,000, respectively.

Approximate future minimum lease commitments due under property and equipment operating leases and related minimum sublease income are as follows:

<u>Year Ending September 30th</u>	<u>Lease Payments</u>	<u>Sublease Income</u>
2015	\$ 2,146,000	\$ 722,000
2016	2,152,000	821,000
2017	2,244,000	845,000
2018	2,297,000	856,000
2019	2,321,000	874,000
Thereafter	6,228,000	2,184,000
Total	<u>\$ 17,388,000</u>	<u>\$ 6,302,000</u>

8. RESEARCH AND DEVELOPMENT ACTIVITIES

Research and Fellowship Grants

The Society's program services include funding for research and fellowship projects to be conducted in the future, generally over three to five year periods. These projects are funded by unrestricted net assets and revenue to be generated by National Headquarters and its chapters. Commitments for research and fellowship projects are subject to, among other things, revocation rights by National Headquarters, the continued qualifications of grantees, and the grantees satisfying prior conditions before payment.

Commitments for research and fellowship projects approved for funding in fiscal 2015 have been recorded as of September 30, 2014, and are included in grants payable in the accompanying 2014 consolidated statement of financial position. Such commitments totaled \$16,104,100.

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Outstanding future commitments beyond fiscal 2015 for research and fellowship projects which are not recorded within grants payable on the accompanying 2014 consolidated statement of financial position, due to the conditional nature of the payments, are as follows:

<u>Year Ending September 30th</u>	<u>Research and Fellowships</u>
2016	\$ 13,472,000
2017	2,438,000
2018	886,000
Total	<u>\$ 16,796,000</u>

Collaboration Agreement with Merck KGaA

During fiscal 2009, Fast Forward entered into an agreement with Merck KGaA, for the purpose of collaborating on the process of soliciting, evaluating, funding, and managing multiple sclerosis research proposals, leading to an SRA between the selected company (the “Funded Entity”) and Fast Forward, with Merck KGaA as a third-party beneficiary under the SRA, as well as the execution of a third-party agreement between Merck KGaA and the Funded Entity. The agreement had an initial two-year term, which automatically renewed for three successive 12-month periods unless terminated earlier in accordance therewith.

Under the collaboration agreement, Fast Forward receives an annual management fee and any unspent amount will be credited against the management fee for the subsequent year or refunded to Merck KGaA should the collaboration terminate under the conditions set forth therein. The agreement was renewed during fiscal year 2013 with a management fee of \$700,000, which was received net of approximately \$195,000 of unspent prior year’s management fees. Approximately \$109,000 and \$227,000 was earned and expended in during 2014 and 2013, respectively. These amounts have been recorded as contributions for research and development, and research and research fellowships program expense in the accompanying consolidated statements of activities and functional expenses. The unspent portion of the fees, which amounted to approximately \$364,000 and \$473,000 at September 30, 2014 and 2013, respectively, is reflected in deferred revenue in the accompanying consolidated statements of financial position.

The collaboration agreement further provides the Merck KGaA, subject to certain limitations, funds the research activities established under an SRA executed with the Funded Entity. In addition, Fast Forward provides a matching amount up to 10% of Merck KGaA’s funding, subject to availability of funds.

Collaboration Agreement with Other Not-for-Profit Organizations

In October 2010, Fast Forward entered into a collaboration agreement with two not-for-profit organizations, whereby the organizations agreed to fund Fast Forward’s programs to aid early-stage pharmaceutical and biotechnology companies engaged in the development of innovative therapeutic and/or diagnostic strategies for multiple sclerosis, and programs to facilitate the translation of academic multiple sclerosis research discoveries into commercial development. The agreement allowed Fast Forward to choose the companies or institutions to be funded from funds provided by the organizations.

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The agreement expired on December 31, 2012 in accordance with its terms, but the collaboration will continue until the project is complete or funding is fully spent. For fiscal year 2013, Fast Forward received funding of \$450,000 and expensed funding of \$250,000 and \$200,000 during fiscal years 2014 and 2013, respectively.

Sponsored Research Agreements

Fast Forward enters into SRAs with selected companies (each a Research and Development (“R&D”) company) and academic institutions engaged in R&D projects aimed at identifying and developing drugs for the treatment of multiple sclerosis. Under the SRAs, Fast Forward agrees to provide funding for specified R&D activities, payable as defined milestones are achieved. Fast Forward funds SRA’s from the public support it receives from donors or through the chapters and National Headquarters, and from other funding entities under collaboration agreements as discussed above. In certain SRAs, Fast Forward received warrants or options to purchase ordinary shares, preferred stock, or common stock, of the respective R&D companies. In addition, certain SRAs entitle Fast Forward to royalties upon the achievement of specified milestones. Fast Forward exercised two warrants related to SRAs in fiscal 2013 and recorded a net gain of approximately \$2,679,000, which is recorded as part of investment return on the accompanying 2013 consolidated statement of activities.

There were no warrants received during fiscal 2014 or 2013, and none of the milestones that would require payment of royalties to Fast Forward have been achieved.

SRA Fully Funded from Public Support and Collaboration Agreement with Other Not-for-Profit Organizations

As of September 30, 2014, Fast Forward entered into twenty SRAs funded by public support and the collaboration agreement with other not-for-profit organizations. Total funds available for expenditure to the R&D companies under these SRAs totaled approximately \$3,027,000 and \$2,788,000 in fiscal 2014 and 2013, respectively. Approximately \$2,644,000 and \$1,655,000 was charged to R&D grants expense in 2014 and 2013, respectively, and approximately \$384,000 and \$1,133,000 was recorded as prepaid expense as of September 30, 2014 and 2013, respectively. Outstanding funding commitments under these SRAs at September 30, 2014 and 2013 totaled approximately \$864,000 and \$2,767,000, respectively, and are expected to be satisfied by fiscal 2017.

SRA Funded Under the Collaboration Agreement with Merck KGaA

As of September 30, 2014, Fast Forward entered into twelve SRAs pursuant to the terms of the collaboration agreement with Merck KGaA. Total funds available for expenditure to the R&D companies under these SRAs totaled approximately \$685,000 and \$1,828,000 during fiscal years 2014 and 2013, respectively. Approximately \$610,000 and \$1,596,000 was charged to R&D grants expense during fiscal years 2014 and 2013, respectively, and approximately \$75,000 and \$233,000 was recorded as prepaid expense as of September 30, 2014 and 2013, respectively. Outstanding funding commitments under these SRAs at September 30, 2014 and 2013 totaled approximately \$692,000 and \$2,187,000, respectively, and are expected to be satisfied by fiscal 2017.

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9. PAYMENTS AND SERVICES TO CHAPTERS

During fiscal years 2014 and 2013, National Headquarters made direct payments to its chapters of approximately \$0 and \$68,000, respectively, and incurred costs of approximately \$23,528,000 and \$22,057,000, respectively, in providing services to chapters.

10. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets for research, educational, and other purposes at September 30, 2014 and 2013 are as follows:

	<u>2014</u>	<u>2013</u>
<i>Research</i>		
Contributions from Others for Research	\$ 410,251	\$ 678,727
Ralph I. Strauss Fund	706,391	706,391
Dystel Nursing Fund	197,478	197,478
Research Exploration Fund	510,151	510,151
Alan Buegeleisen Fund	133,072	133,072
<i>Educational and other</i>		
Charitable Gift Annuities	359,142	527,379
Corporate Sponsorships	318,750	90,871
<i>Unappropriated investment income of permanently restricted net assets</i>	<u>692,393</u>	<u>208,754</u>
Total	<u>\$ 3,327,628</u>	<u>\$ 3,052,823</u>

During fiscal year 2014 and 2013, net assets were released following satisfaction of donor restrictions as follows:

	<u>2014</u>	<u>2013</u>
Research	\$ 14,273,259	\$ 8,309,115
Education and other	<u>1,295,195</u>	<u>6,478,957</u>
Total	<u>\$ 15,568,454</u>	<u>\$ 14,788,072</u>

Net assets were reclassified from unrestricted net assets and temporarily restricted net assets in the amount of \$106,595 and \$193,405 to permanently restricted net assets during fiscal 2013.

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11. PERMANENTLY RESTRICTED NET ASSETS

National Headquarters permanently restricted net assets or endowments consist of funds established for a variety of purposes. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions.

From time to time, certain funds may be reclassified from permanently restricted net assets to temporarily restricted net assets or unrestricted net assets due to clarification of donor stipulations. During fiscal 2013, permanently restricted endowments, in the approximate amount of \$1,803,000, were reclassified to temporarily restricted and unrestricted net assets following communications with the donors who established the respective endowment funds. The donors expressly stated that such net assets (principal and accumulated unspent earnings) should be used for the benefit of National Headquarters' operations and other temporarily restricted purposes, as defined, rather than to be held as an endowment fund. National Headquarters has recorded this reclassification of net assets as re-designation of net assets by donor on the accompanying 2013 consolidated statement of activities.

Interpretation of Relevant Law

The State of New York passed the New York Prudent Management of Institutional Funds Act ("NYPMIFA"), its version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"). All not-for-profit organizations formed in New York must apply this law.

National Headquarters classifies as permanently restricted net assets: (a) the original value of gifts donated to its permanent endowment, (b) the original value of subsequent gifts to its permanent endowment, and (c) accumulations to its permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until such amounts are appropriated for expenditure in a manner consistent with the standard of prudence prescribed by NYPMIFA. In the event Board appropriations or investment losses on the endowment fund reduce the assets of the endowment funds below the permanently restricted net asset amount, future investment income or gains that restore the fair value of the assets of the endowment fund to the required level are classified as increases in unrestricted net assets.

In accordance with NYPMIFA, National Headquarters considers the following factors in making a determination to appropriate for expenditure or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the endowment fund
- (2) General purposes of the organization and its donor-restricted endowment fund
- (3) General economic conditions
- (4) Possible effect of inflation and deflation
- (5) Expected total return from income and appreciation of investments
- (6) Other resources of the organization
- (7) The investment policy of the organization, and
- (8) Where appropriate, alternatives to spending from donor-restricted endowment funds and the possible effects on National Headquarters

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National Headquarters endowment consists of the following donor-restricted endowment funds as of September 30, 2014 and 2013:

	<u>2014</u>	<u>2013</u>
<i>Unrestricted Operating Purposes</i>		
Alexander Endowment Fund	\$ 20,000	\$ 20,000
Breed Endowment Fund	351,921	351,921
<i>Restricted for Research, Educational and Other</i>		
Donor Student Scholarship Endowment Fund	15,500	15,500
Fasutino Endowment Fund	204,564	204,564
Stepping Stone Endowment Fund	1,000,000	1,000,000
Dystel Research Endowment Fund	300,000	300,000
Weinberg Foundation Endowment Fund	<u>-</u>	<u>250,000</u>
Total	<u>\$ 1,891,985</u>	<u>\$ 2,141,985</u>

National Headquarters has historically included the transferred operations of the National Multiple Sclerosis Society Hawaii Chapter within its financial statements. During fiscal 2014, the National Multiple Sclerosis Society Pacific Coast Chapter took over the operations of the Hawaii region. Accordingly, National Headquarters transferred the Weinberg Foundation Endowment Fund of \$250,000, which was originally donated to the Hawaii Chapter, to the Pacific South Coast Chapter. This transfer of assets is reported below changes in net assets from operations on the accompanying 2014 consolidated statement of activities.

Return Objectives and Risk Parameters

The Society's endowment fund consists of assets that must be held in perpetuity or for specified time periods stipulated by the donors. National Headquarters maintains investment and spending policies for its endowment assets aimed at providing predictable and steady support for the Society's research, programmatic and administrative activities. Under this policy, the endowment assets are invested in a manner intended to preserve their value consistent with such donor stipulations, minimize the effect of high economic volatility and/or low investment return and provide funding for the programs specified by the donors.

Endowment Investment Spending Policy

For all Endowment Funds that have a value greater than their original gift, the spending rate (stated as a percentage) will be reviewed by the Investment Committee of the Society's Board of Directors and established on an annual basis. The annual spending rate on Endowed Funds held by the Society may range from a minimum of 0% to a maximum of 7%. The Investment Committee will inform the CFO of the spending rate which will be incorporated into the budget review and approval process.

In establishing the spending rate, the Investment Committee shall rely on the three-year rolling average market value (12 quarters) of the Endowment Fund assets calculated as of six-months prior to the fiscal year commencement date.

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
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Notes to Consolidated Financial Statements
September 30, 2014 and 2013

The following summarizes the activity of the endowment assets for the fiscal years ended September 30, 2014 and 2013:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
<i>Year ended September 30, 2012</i>	\$ (746,456)	\$ 165,796	\$ 3,644,833	\$ 3,064,173
Redesignation of funds by donors	-	186,667	(1,802,848)	(1,616,181)
Net asset reclassification	-	84,479	300,000	384,479
Appropriation of net assets for expenditure	-	(229,823)	-	(229,823)
Investment return	<u>81,200</u>	<u>1,635</u>	<u>-</u>	<u>82,835</u>
<i>Year ended September 30, 2013</i>	<u>(665,256)</u>	<u>208,754</u>	<u>2,141,985</u>	<u>1,685,483</u>
Transfer to affiliate	-	(22,087)	(250,000)	(272,087)
Investment return	<u>665,256</u>	<u>505,726</u>	<u>-</u>	<u>1,170,982</u>
<i>Year ended September 30, 2014</i>	<u>\$ -</u>	<u>\$ 692,393</u>	<u>\$ 1,891,985</u>	<u>\$ 2,584,378</u>

SUPPLEMENTARY INFORMATION

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
(NATIONAL HEADQUARTERS) AND AFFILIATE**
Consolidating Schedule of Financial Position
As of September 30, 2014

	National Headquarters	Fast Forward LLC	Eliminations	Consolidated
ASSETS				
Cash and cash equivalents	\$ 36,453,747	\$ -	\$ -	\$ 36,453,747
Contributions receivable, net	410,251	-	-	410,251
Contributions receivable due from chapters	2,449,168	-	-	2,449,168
Contributions receivable due from Fast Forward	2,102,126	-	(2,102,126)	-
Deferred rent receivable	463,711	-	-	463,711
Prepaid expenses	1,831,874	458,676	-	2,290,550
Other assets	2,634,456	-	-	2,634,456
Investments	50,148,780	1,099,129	-	51,247,909
Investments related to charitable gift annuities	3,279,844	-	-	3,279,844
Beneficial interest in trust	169,674	-	-	169,674
Property and equipment, net	4,944,519	-	-	4,944,519
Total assets	<u>\$ 104,888,150</u>	<u>\$ 1,557,805</u>	<u>\$ (2,102,126)</u>	<u>\$ 104,343,829</u>
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts payable and accrued expenses	\$ 7,862,188	\$ -	\$ -	\$ 7,862,188
Grants payable	43,695,526	-	-	43,695,526
Deferred revenue	248,000	438,757	-	686,757
Deferred rent	2,049,152	-	-	2,049,152
Amounts held in custody for chapters	12,874,727	-	-	12,874,727
Due to chapters	1,325,165	-	-	1,325,165
Due to <i>Progressive MS Alliance</i>	1,378,128	-	-	1,378,128
Due to National Multiple Sclerosis Society	-	2,102,126	(2,102,126)	-
Liability to annuitants	2,057,511	-	-	2,057,511
Total liabilities	<u>71,490,397</u>	<u>2,540,883</u>	<u>(2,102,126)</u>	<u>71,929,154</u>
NET ASSETS				
Unrestricted	28,178,140	(983,078)	-	27,195,062
Temporarily Restricted	3,327,628	-	-	3,327,628
Permanently Restricted	1,891,985	-	-	1,891,985
Total net assets	<u>33,397,753</u>	<u>(983,078)</u>	<u>-</u>	<u>32,414,675</u>
Total liabilities and net assets	<u>\$ 104,888,150</u>	<u>\$ 1,557,805</u>	<u>\$ (2,102,126)</u>	<u>\$ 104,343,829</u>

This schedule should be read in conjunction with the accompanying report of independent certified public accountants and the consolidated financial statements and notes thereto.

**NATIONAL MULTIPLE SCLEROSIS SOCIETY
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Consolidating Schedule of Activities
For the Year Ended September 30, 2014**

	<u>National Headquarters</u>	<u>Fast Forward LLC</u>	<u>Eliminations</u>	<u>Consolidated</u>
PUBLIC SUPPORT AND OTHER REVENUE				
PUBLIC SUPPORT				
Contributions from chapters	\$ 86,446,664	\$ -	\$ -	\$ 86,446,664
Contributions for research and development	952,161	969,120	-	1,921,281
Contributions from individuals and foundations	<u>29,257,372</u>	<u>-</u>	<u>-</u>	<u>29,257,372</u>
Total public support	<u>116,656,197</u>	<u>969,120</u>	<u>-</u>	<u>117,625,317</u>
OTHER REVENUE				
Advertising, program fees, and other revenue	2,448,815	-	-	2,448,815
Investment return	<u>2,822,140</u>	<u>725,439</u>	<u>-</u>	<u>3,547,579</u>
Total other revenue	<u>5,270,955</u>	<u>725,439</u>	<u>-</u>	<u>5,996,394</u>
Total revenue	<u>121,927,152</u>	<u>1,694,559</u>	<u>-</u>	<u>123,621,711</u>
EXPENSES				
PROGRAM SERVICES				
Research and research fellowships	46,684,381	3,484,259	-	50,168,640
Client and community services	10,264,516	-	-	10,264,516
Professional education and training	2,015,425	-	-	2,015,425
Public education	14,605,470	-	-	14,605,470
Services to chapters	<u>23,527,962</u>	<u>-</u>	<u>-</u>	<u>23,527,962</u>
Total program services	<u>97,097,754</u>	<u>3,484,259</u>	<u>-</u>	<u>100,582,013</u>
SUPPORTING SERVICES				
Fundraising	7,186,771	-	-	7,186,771
Management and general	<u>10,406,163</u>	<u>-</u>	<u>-</u>	<u>10,406,163</u>
Total supporting services	<u>17,592,934</u>	<u>-</u>	<u>-</u>	<u>17,592,934</u>
Payments to chapters	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total expenses	<u>114,690,688</u>	<u>3,484,259</u>	<u>-</u>	<u>118,174,947</u>
Changes in net assets from operations	<u>7,236,464</u>	<u>(1,789,700)</u>	<u>-</u>	<u>5,446,764</u>
Transfer of net assets to affiliate	(307,110)	-	-	(307,110)
Changes in net assets	<u>6,929,354</u>	<u>(1,789,700)</u>	<u>-</u>	<u>5,139,654</u>
Net assets, beginning of year	<u>26,468,399</u>	<u>806,622</u>	<u>-</u>	<u>27,275,021</u>
Net assets, end of year	<u>\$ 33,397,753</u>	<u>\$ (983,078)</u>	<u>\$ -</u>	<u>\$ 32,414,675</u>

This schedule should be read in conjunction with the accompanying report of independent certified public accountants and the consolidated financial statements and notes thereto.