

**COLORADO FOURTEENERS INITIATIVE**

Financial Statements As Of December 31, 2020  
(With Summarized Financial Information For  
The Year Ended December 31, 2019)

Together With Independent Auditors' Report



## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of  
Colorado Fourteeners Initiative:

We have audited the accompanying financial statements of Colorado Fourteeners Initiative ("CFI"), a not-for-profit organization, which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

*Members:*

*American Institute of Certified Public Accountants • Colorado Society of Certified Public Accountants*  
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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Colorado Fourteeners Initiative as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Reporting on Summarized Comparative Information**

We have previously audited CFI's December 31, 2019, financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 7, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

*JDS Professional Group*

April 14, 2021

## COLORADO FOURTEENERS INITIATIVE

### Statement Of Financial Position

As Of December 31, 2020

(With Summarized Financial Information As Of December 31, 2019)

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	<u>2020</u>	<u>2019</u>
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$ 1,276,351	\$ 909,478
Accounts receivable	10,940	2,906
Promises to give	49,509	152,943
Investments	106,531	173,744
Prepaid expenses	3,352	9,151
Total Current Assets	<u>1,446,683</u>	<u>1,248,222</u>
Long Term Assets:		
Cash and cash equivalents - endowment	61,110	47,377
Investments, including endowment funds	62,391	28,372
Promises to give	2,000	13,000
Property and equipment, net	99,762	101,969
Land	46,014	46,014
Total Long Term Assets	<u>271,277</u>	<u>236,732</u>
<b>TOTAL ASSETS</b>	<u><u>\$ 1,717,960</u></u>	<u><u>\$ 1,484,954</u></u>
<b>LIABILITIES AND NET ASSETS</b>		
Current Liabilities:		
Accounts payable	\$ -	\$ 8,648
Accrued liabilities	82,023	74,294
Current portion of long-term notes payable	38,955	-
Refundable advances	-	84,187
Total Current Liabilities	<u>120,978</u>	<u>167,129</u>
Non-Current Liabilities:		
Notes payable, net of current portion	<u>129,852</u>	<u>-</u>
Total non-current liabilities	<u>129,852</u>	<u>-</u>
Net Assets:		
Without donor restrictions -		
Undesignated	1,014,915	669,024
Board designated	<u>174,677</u>	<u>115,910</u>
Total Without Donor Restrictions	1,189,592	784,934
With donor restrictions	<u>277,538</u>	<u>532,891</u>
Total Net Assets	<u>1,467,130</u>	<u>1,317,825</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u><u>\$ 1,717,960</u></u>	<u><u>\$ 1,484,954</u></u>

The accompanying notes are an integral part of the financial statements.

## COLORADO FOURTEENERS INITIATIVE

### Statement Of Activities

For The Year Ended December 31, 2020

(With Summarized Financial Information For The Year Ended December 31, 2019)

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	Without Donor Restrictions	With Donor Restrictions	2020 Total	2019 Total
<b>Support And Revenue:</b>				
Individual contributions	\$ 614,653	\$ 71,634	\$ 686,287	\$ 546,368
Federal, state, and local government grants	-	255,856	255,856	348,939
Foundation grants	10,597	561,343	571,940	474,604
Corporate contributions	39,385	10,081	49,466	155,204
Other income	7,061	4,438	11,499	21,407
	<u>671,696</u>	<u>903,352</u>	<u>1,575,048</u>	<u>1,546,522</u>
Net assets released from restrictions-				
Satisfaction of program restrictions	<u>1,158,705</u>	<u>(1,158,705)</u>		
<b>Total Support And Revenue</b>	<u>1,830,401</u>	<u>(255,353)</u>	<u>1,575,048</u>	<u>1,546,522</u>
<b>Expenses:</b>				
Program Services -				
Field projects and education	<u>1,128,675</u>		<u>1,128,675</u>	<u>1,139,653</u>
Supporting Services -				
General administration	171,898		171,898	138,586
Fundraising	<u>125,170</u>		<u>125,170</u>	<u>123,121</u>
<b>Total Supporting Services</b>	<u>297,068</u>		<u>297,068</u>	<u>261,707</u>
<b>Total Expenses</b>	<u>1,425,743</u>		<u>1,425,743</u>	<u>1,401,360</u>
<b>CHANGES IN NET ASSETS FROM OPERATIONS</b>	404,658	(255,353)	149,305	145,162
Net Assets, Beginning Of Year	<u>784,934</u>	<u>532,891</u>	<u>1,317,825</u>	<u>1,172,663</u>
<b>NET ASSETS, END OF YEAR</b>	<u>\$1,189,592</u>	<u>\$ 277,538</u>	<u>\$ 1,467,130</u>	<u>\$ 1,317,825</u>

The accompanying notes are an integral part of the financial statements.

## COLORADO FOURTEENERS INITIATIVE

Statement Of Functional Expenses  
For The Year Ended December 31, 2020

(With Summarized Financial Information For the Year Ended December 31, 2019)

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	Program Services	General Admin.	Fundraising	2020 Total	2019 Total
Salaries benefits and taxes	\$ 712,386	\$ 138,760	\$104,853	\$ 955,999	\$ 917,822
Field expenses	280,461	-	-	280,461	287,845
Development and marketing	16,598	1,406	5,911	23,915	38,408
Videos	11,316	-	-	11,316	6,380
Professional fees	-	9,121	-	9,121	9,127
Computer expenses	3,893	2,992	6,412	13,297	10,961
Insurance	8,696	4,556	-	13,252	16,506
Office equipment and supplies	-	-	-	-	3,242
Rent	31,847	4,837	3,628	40,312	33,283
Telephone	4,673	695	521	5,889	6,064
Travel and lodging	3,324	505	143	3,972	9,965
Other office expense	21,194	5,456	3,702	30,352	24,482
Depreciation	34,287	3,570	-	37,857	37,275
Total	<u>\$ 1,128,675</u>	<u>\$ 171,898</u>	<u>\$125,170</u>	<u>\$ 1,425,743</u>	<u>\$1,401,360</u>

The accompanying notes are an integral part of the financial statements.

## COLORADO FOURTEENERS INITIATIVE

### Statement Of Cash Flows

For The Year Ended December 31, 2020

(With Summarized Financial Information For The Year Ended December 31, 2019)

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	<u>2020</u>	<u>2019</u>
Cash flows from operating activities:		
Changes in net assets from operations	\$ 149,305	\$ 145,162
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Depreciation	37,857	37,275
(Gain) on disposal of property and equipment	-	(5,134)
Contributions restricted for long-term purposes	(13,462)	(47,377)
Changes in operating assets and liabilities -		
(Increase) in accounts receivable	(8,034)	(226)
(Increase) decrease in promises to give	114,434	(120,213)
Decrease in prepaid expenses	5,799	156
Increase (decrease) in accounts payable	(8,648)	370
Increase in accrued liabilities	7,729	2,080
Increase (decrease) in refundable advances	(84,187)	84,187
Net cash provided by operating activities	<u>200,793</u>	<u>96,280</u>
Cash flows from investing activities:		
Purchases of property and equipment	(35,650)	(36,937)
Proceeds from sale of property and equipment	-	10,600
Purchases of investments	(137,807)	(199,388)
Sale of investments	<u>171,001</u>	<u>184,000</u>
Net cash (used in) investing activities	<u>(2,456)</u>	<u>(41,725)</u>
Cash flows from financing activities:		
Proceeds from notes payable	168,807	35,000
Payments on notes payable	-	(35,000)
Proceeds from contributions to be held in perpetuity	<u>13,462</u>	<u>47,377</u>
Net cash provided by financing activities	<u>182,269</u>	<u>47,377</u>
<b>NET INCREASE IN CASH AND RESTRICTED CASH</b>	<b>380,606</b>	<b>101,932</b>
Cash and Restricted Cash, Beginning Of Year	<u>956,855</u>	<u>854,923</u>
<b>CASH AND RESTRICTED CASH, END OF YEAR</b>	<b><u>\$ 1,337,461</u></b>	<b><u>\$ 956,855</u></b>
Reconciliation of cash and restricted cash reported within the balance sheets that sum to the total of the same such amounts in the statement of cash flows.		
Cash and cash equivalents	\$ 1,276,351	\$ 909,478
Cash and cash equivalents - endowment	<u>61,110</u>	<u>47,377</u>
	<b><u>\$ 1,337,461</u></b>	<b><u>\$ 956,855</u></b>

The accompanying notes are an integral part of the financial statements.

## COLORADO FOURTEENERS INITIATIVE

Notes To Financial Statements  
For The Year Ended December 31, 2020

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### (1) Nature Of Organization

Colorado Fourteeners Initiative (“CFI”) began in 1994 as a joint effort of the US Forest Service and four Colorado-based non-profit organizations involved in mountain recreation and conservation activities. CFI was incorporated as an independent non-profit organization in Colorado in July 1996. The mission of CFI is to protect, preserve, restore and enhance the natural integrity of the state’s 14,000-foot peaks through volunteer stewardship and public education. CFI accomplishes its mission through design, construction and maintenance of sustainably located summit trails, restoration of damaged alpine terrain and education of Fourteener climbers regarding how they can minimize their impacts on fragile alpine ecosystems. Revenues are derived primarily through contributions and government grants.

### (2) Summary Of Significant Accounting Policies

#### Method Of Accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Basis Of Presentation

The financial statements of CFI have been prepared in accordance with U.S. generally accepted accounting principles (“U.S. GAAP”), which require CFI to report information regarding its financial position and activities according to the following net asset classifications:

**Net assets without donor restrictions:** Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of CFI. These net assets may be used at the discretion of CFI’s management and the board of directors.

**Net assets with donor restrictions:** Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of CFI or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

#### Risk and Uncertainties

The global community has been under a significant threat from coronavirus (“COVID-19”). The extent to which the COVID-19 pandemic impacts CFI’s business, results of operations and financial condition will depend on future developments, which are still uncertain and cannot be predicted. Even after the COVID-19 pandemic has subsided, CFI may continue to experience adverse impacts to its

business as a result of any economic recession or depression that has occurred or may occur in the future. Therefore, CFI cannot reasonably estimate the impact at this time.

Measure Of Operations

The statements of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to CFI's ongoing program services and interest and dividends earned on investments. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

Use Of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of support and revenue and expenses during the reported period. Actual results could differ from those estimates.

Statement Of Cash Flows

For purposes of the statement of cash flows, cash and cash equivalents consists of demand deposits, and all highly liquid debt instruments with an original maturity of three months or less.

Accounts Receivable

CFI uses the allowance method to record uncollectible accounts. The allowance is based on past experience and on specific analysis of the collectibility of individual accounts receivable. Management expects all accounts receivable will be fully collectible, accordingly, there is no allowance for doubtful accounts. CFI's policy is to charge off accounts receivable when collection of payments thereon is deemed to be improbable.

Property And Equipment

Property and equipment are stated at cost and are depreciated using the straight-line method over their estimated useful lives ranging from five to ten years. Donated property and equipment are recorded at their estimated fair market value at the date of receipt. Expenditures for maintenance, repairs and minor replacements are charged to operations and expenditures for major replacements and betterments that exceed \$500 are capitalized.

Fair Value Measurements

CFI follows accounting rules for fair value measurements which among other things require enhanced disclosures about investments that are measured and reported at fair value and establish a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under the standard are described below:

Level 1      Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that CFI has the ability to access.

Level 2      Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3      Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value.

*Certificates of deposit:* The fair value of the certificates of deposit is based on amortized cost or original cost plus accrued interest.

*Treasury bills:* The fair value of the treasury bills is based on amortized cost or original cost plus accrued interest.

*Exchange-Traded Funds (ETF):* Valued at the closing price reported on the active market on which the individual securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while CFI believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

In general, investments are exposed to various risks, such as interest rate, credit and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the investment balances and the amounts reported in the statement of financial position.

The carrying amount reported in the statement of financial position for cash and equivalents, accounts payable and accrued liabilities approximate fair value because of the immediate or short-term maturities of these financial instruments.

#### Revenue And Revenue Recognition

CFI recognizes contributions when cash, securities or other assets; or an unconditional promise to give is received. Unconditional promises to give are recorded at net realizable value if expected to be collected in one year and at net present value if expected to be collected in more than one year. As of December 31, 2020, there was no material difference between the present value of the promises to give and the amount recorded in the financial statements which is at face value. Management expects that all promises to give will be fully collectible, accordingly, there is no allowance for uncollectible promises to give.

Conditional promises to give with a measurable performance or other barrier and a right of return/right of release are not recognized until the conditions on which they depend have been met.

A portion of CFI's revenue is derived from cost-reimbursable federal and state contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when CFI has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the statement of financial position. CFI received cost-reimbursable grants of \$237,072 that have not been recognized at December 31, 2020, because qualifying expenditures have not yet been incurred.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Certain donated services, goods, and facilities that meet the criteria for recognition, are reflected in the financial statements at estimated fair market value at the time of the donation.

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Methods Used For Allocation Of Expenses From Management And General Activities

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of CFI and therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits, rent, and office expense which are allocated on the basis of the estimate of time and effort. Other costs such as computer expenses, depreciation, printing and copying, and telephone that include both direct and indirect charges are first charged to the direct function and then indirect charges are allocated based on time and effort for non-seasonal employees.

Prior-Year Amounts

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with CFI's financial statements for the year ended December 31, 2019, from which the summarized information was derived.

Subsequent Events

CFI has performed an evaluation of subsequent events through April 14, 2021, which is the date the financial statements were available to be issued and considered any relevant matters in the preparation of the financial statements and footnotes.

**(3) Tax Exempt Status**

CFI has previously received notice from the Internal Revenue Service of exemption from income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, the accompanying financial statements contain no provision for income taxes. In addition, CFI qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(1).

CFI follows *Accounting for Uncertainty in Income Taxes*, which requires CFI to determine whether a tax position (and the related tax benefit) is more likely than not to be sustained upon examination by the applicable taxing authority, based solely on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon settlement, presuming that the tax position is examined by the appropriate taxing authority that has full knowledge of all relevant information. During the year ended December 31, 2020, CFI's management evaluated its tax positions to determine the existence of uncertainties, and did not note any matters that would require recognition or which may have an affect on its tax-exempt status.

CFI is no longer subject to U.S. federal income tax audits on its Form 990 by taxing authorities for years prior to 2017. The years subsequent to this year contain matters that could be subject to differing interpretations of applicable tax laws and regulations. Although the outcome of tax audits is uncertain, management believes no material issues would arise.

(4) **Promises to Give**

Promises to give consisted of the following as of December 31, 2020:

Receivables due in less than one year	\$ 49,509
Receivables due in one to five years	2,000
	<u>\$ 51,509</u>

As of December 31, 2020, 24% of support and revenue was from one grantor.

(5) **Investments And Concentrations Of Credit Risk**

The following table presents CFI's fair value hierarchy for those assets measured at fair value on a recurring basis as of December 31, 2020:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments:				
U.S. Treasury bills	\$ 69,977	\$	\$	\$ 69,977
Certificates of deposit	66,491			66,491
ETF - U.S. Broad Market	32,454			32,454
Total	<u>\$ 168,922</u>	<u>\$</u>	<u>\$</u>	<u>\$ 168,922</u>

CFI's cash demand deposits are held at financial institutions at which deposits are insured up to \$250,000 by the FDIC. As of December 31, 2020, CFI's cash demand deposits were over this FDIC limit by approximately \$942,000.

**(6) Property And Equipment**

Property and equipment consisted of the following as of December 31, 2020:

Office furniture and equipment	\$ 42,656
Field equipment	319,673
	<u>362,329</u>
Less: accumulated depreciation	(262,567)
Net property and equipment	<u>\$ 99,762</u>

**(7) Land**

In 2016, CFI purchased two mining claims adjacent to the summit of Mt. Shavano near Salida, CO. In 2017, CFI purchased a third mining claim that contains the mountain's summit. Total land costs as of December 31, 2020, were \$46,014.

**(8) Notes Payable**

CFI has a revolving line of credit with a financial institution with a maximum line of \$60,000. The line of credit bears interest at the prime rate plus 1.75%. As of December 31, 2020, the effective interest rate was 4.5% and no amounts were outstanding on the line. During 2020, there were no advances.

On April 17, 2020, CFI qualified for and received a loan pursuant to the Paycheck Protection Program, a program implemented by the U.S. Small Business Administration under the Coronavirus Aid, Relief, and Economic Security Act, from a qualified lender, for an aggregate principal amount of \$167,600 (the "PPP Loan"). The PPP Loan bears interest at a fixed rate of 1.0% per annum, with the first six months of interest deferred, has a term of five years, and is unsecured and guaranteed by the U.S. Small Business Administration. The principal amount of the PPP Loan is subject to forgiveness under the Paycheck Protection Program upon CFI's request to the extent that the PPP Loan proceeds are used to pay expenses permitted by the Paycheck Protection Program, including payroll costs, covered rent and mortgage obligations, and covered utility payments incurred by CFI. CFI intends to apply for forgiveness of the PPP Loan with respect to these covered expenses. As of December 31, 2020, the balance owned was \$168,807.

**(9) Contingency**

Amounts received or receivable from grantor agencies are subject to audit and adjustment by such grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. In that event, CFI may be

required to refund amounts to the federal government. As of December 31, 2020, management believes there is no significant risk of such event occurring.

(10) **Operating Lease Commitment**

CFI entered into an operating leases for office space for its administrative office. Future minimum rental payments under this lease as of December 31, 2020, are due as follows:

<u>Year Ending December 31:</u>	
2021	\$ 41,227
2022	42,231
2023	43,234
2024	25,464
	<u>\$ 152,156</u>

For the year ended December 31, 2020, rent expense was \$40,312.

(11) **Liquidity And Availability Of Financial Assets**

The following represents CFI's financial assets as of December 31, 2020:

Financial assets, at year end	
Cash and cash equivalents	\$ 1,337,461
Accounts receivable	10,940
Short-term promises to give	49,509
Investments	168,922
Total financial assets	<u>1,566,832</u>

Less those unavailable for general expenditures within one year due to:

Endowment	(65,277)
Net assets with donor restrictions	(59,650)
Board designated cash reserve and endowment	<u>(174,677)</u>

Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 1,267,228</u>
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CFI's goal is generally to maintain the equivalent of two months of average budgeted monthly expenses in operating cash and four months of average budgeted monthly expenses in the board designated cash reserve. As part of its liquidity plan, excess cash is invested in short-term

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investments, including money market accounts and certificates of deposit. CFI has a \$60,000 line of credit available to meet cash flow needs.

(12) **Endowment**

**General**

The General Endowment Fund (the “Fund”) was established by action of CFI’s Board of Directors (the “Board”) to be maintained in perpetuity. The Fund may include both donor-restricted endowment funds as well as funds designated by the Board to function as endowments. The endowment funds may be established for either specific purposes or general operating use. As required by Generally Accepted Accounting Principles (“GAAP”), net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

**Interpretation of Relevant Law**

CFI is subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, therefore, classifies amounts in its donor-restricted endowment fund as net assets with donor restrictions until the Board appropriates amounts for expenditure and any purpose restrictions have been met. The Board of Directors of CFI has interpreted UPMIFA as requiring the maintenance of only the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, CFI would consider the fund to be underwater if the fair value of the fund is less than the sum of (1) the original value of initial and subsequent gifts donated to the fund and (2) any accumulations to the fund that are required to be maintained in perpetuity in accordance with applicable donor gift instrument. CFI has interpreted UPMIFA to permit spending from underwater funds in accordance with prudent measures required under the law.

In accordance with UPMIFA, CFI considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the fund, (2) the purposes of CFI and the donor-restricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of CFI, and (7) investment policies of CFI.

Changes in Endowment Net Assets

Changes in donor restricted endowment net assets for the year ended December 31, 2020, are as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment net assets, beginning of the year	\$	\$ 47,377	\$ 47,377
Contributions	37,500	13,462	50,962
Investment return, net		4,438	4,438
Endowment net assets, end of year	<u>\$ 37,500</u>	<u>\$ 65,277</u>	<u>\$ 102,777</u>

As of December 31, 2020, endowment net assets consisted of the following:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Donor restricted endowment net assets	\$	\$ 65,277	\$ 65,277
Board designated endowment net assets	37,500		37,500
Endowment net assets, end of year	<u>\$ 37,500</u>	<u>\$ 65,277</u>	<u>\$ 102,777</u>

Underwater Funds

As of December 31, 2020, no funds were underwater.

Return Objectives and Risk Parameters

The Fund is invested in perpetuity. The long-term return objective for the Fund is to outperform the consumer price index (CPI). Actual returns in a given year may vary from this amount.

Strategies Employed For Achieving Objectives

To satisfy its long-term rate-of-return objectives, CFI relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). CFI targets a diversified asset allocation which includes cash and certificates of deposit, fixed income, and equities to achieve its long-term objectives within prudent risk constraints.

Spending Policy And How The Investment Objectives Relate To Spending Policy

The Fund is intended to support the short-term and long-term goals of CFI. Unless otherwise directed by the donor, any new endowment funds received by CFI shall be placed into the Fund. Subject to the following guidelines, the Fund may be used for the annual operating budget, special projects, long-term capital needs or emergencies:

- Up to 5% of the previous three-year average ending balance may be spent on general operations on an annual basis with withdrawals permitted quarterly for one fourth of the annual permitted withdrawal. A September 30<sup>th</sup> measurement date will be used each year for purposes of the annual withdrawal calculation. If funds are not needed in any given quarter or year, no withdrawals will be made from the endowment and any appreciation will be reinvested.
- Spending of the Fund in excess of this 5% level shall only occur in the case of emergencies and shall be approved by the Board prior to withdrawal.

(13) Net Assets

Net assets with donor restrictions as of December 31, 2020, consisted of the following:

<u>Subject to expenditure for specified purpose:</u>	
Adopt-A-Peak program	\$ 22,000
Adopt-A-Peak intern	62,789
Private land study	10,463
	<u>95,252</u>
<u>Subject to the passage of time:</u>	
For periods after December 31, 2020	<u>117,009</u>
<u>Subject to spending policy and appropriation:</u>	
Investment in perpetuity	60,839
Investment return, net	4,438
Total net assets with donor restrictions	<u>\$ 277,538</u>

Board designated net assets without donor restrictions as of December 31, 2020, consisted of the following:

Reserve fund	\$ 137,177
Endowment	37,500
Total	<u>\$ 174,677</u>

(14) **Donated Goods and Services**

CFI receives a substantial amount of donated services and expenses by unpaid volunteers. The value of this contributed time and expense is not reflected in the accompanying financial statements as it does not meet the requirements for recognition; however, these amounts are estimated based on rates earned by persons performing similar services as published by an association of volunteer groups and/or as determined by prevailing labor costs in the respective industry. The value of the donated services as estimated by CFI was approximately \$17,936 and included 608 volunteer hours for the year ended December 31, 2020.

Donated goods and services that met the revenue recognition criteria amounted to \$9,427 and \$1,465 as of December 31, 2020, respectively.

(15) **Joint Costs Of Informational Materials And Activities**

CFI is required to record the costs of certain activities as fundraising or general administrative expenses, rather than recording all the costs to various programs of CFI.

During the year ended December 31, 2020, CFI conducted activities that included requests for contributions, as well as program and general administrative components. The costs of conducting those activities included a total of \$18,257 in joint costs which are not specifically attributable to particular components of the activities (joint costs). These joint costs were allocated as follows:

Programs - Field projects and education	\$ 14,040
General administration	1,406
Fundraising	2,811
	<u>\$ 18,257</u>

(16) **Retirement Plan**

During the year ended December 31, 2011, CFI established a defined contribution plan (the "Plan") for all employees who receive greater than \$5,000 of compensation during the year and have attained two years of service. Under the terms of the Plan, CFI will match 3% of eligible compensation or make a 2% discretionary contribution in place of the match. For the year ended December 31, 2020, CFI made contributions of \$15,319 to the Plan.

(17) **New Accounting Pronouncements**

In December of 2018, FASB issued ASU No. 2018-20, *Leases*. ASU No. 2018-20 which requires CFI to recognize all leased assets as assets on the statement of financial position with a corresponding liability resulting in a gross up of the statement of financial position. Entities will also be required to present additional disclosure as to the nature and extent of leasing activities. The requirements of this statement are effective for CFI's year ending December 31, 2022. CFI anticipates grossing up the statement of financial position for the lease reported in Note 10.