

KQED INC.

SEPTEMBER 30, 2012



INDEPENDENT AUDITORS' REPORT

AND

FINANCIAL STATEMENTS

# **KQED Inc.**

## **Independent Auditors' Report and Financial Statements**

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## Independent Auditors' Report

THE BOARD OF DIRECTORS  
KQED INC.  
San Francisco, California

We have audited the accompanying statement of financial position of **KQED INC., (the Corporation)** as of September 30, 2012 and the related statements of activities and changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Corporation's 2011 financial statements, and in our report dated December 12, 2011, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Corporation as of September 30, 2012, and the results of its activities and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

*Hood & Strong LLP*

San Francisco, California  
December 6, 2012

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# KQED Inc.

## Statement of Financial Position

| <i>September 30, 2012 (with comparative totals for 2011)</i>   | 2012           | 2011           |
|--|----------------|----------------|
| <b>Assets</b>  |                |                |
| <b>Current Assets:</b>   |                |                |
| Cash and cash equivalents  | \$ 8,250,536   | \$ 13,107,924  |
| Restricted cash (see Note 1)   | 1,641,309      | 1,609,104      |
| Accounts and contributions receivable, less allowance for doubtful accounts of \$224,761 in 2012 and \$152,052 in 2011, respectively | 3,601,071      | 2,968,065      |
| Grants and underwriting receivable   | 3,025,055      | 2,374,786      |
| Short term investments (see Note 2)  | 2,999,202      | 749,848        |
| Other current assets   | 883,192        | 922,454        |
| Total current assets   | 20,400,365     | 21,732,181     |
| <b>Long Term Contribution Receivable</b>   | 544,000        | -              |
| <b>Charitable Gift Annuities and Trusts</b>  | 6,172,360      | 5,079,346      |
| <b>Long Term Investments</b> (see Note 2)  | 46,397,285     | 34,736,949     |
| <b>Bond Financing Costs</b>  | -              | 236,367        |
| <b>Intangible Assets, net</b> (see Note 5)   | 2,600,771      | 2,686,566      |
| <b>Property and Equipment, net</b> (see Note 4)  | 34,154,207     | 36,912,433     |
| Total assets   | \$ 110,268,988 | \$ 101,383,842 |
| <b>Liabilities and Net Assets</b>  |                |                |
| <b>Current Liabilities:</b>  |                |                |
| Accounts payable and accrued expenses  | \$ 6,625,122   | \$ 6,269,225   |
| Accrued broadcast rights   | 1,165,086      | 1,130,004      |
| Current portion of bonds payable (see Note 7)  | -              | 390,000        |
| Deferred production and underwriting revenues  | 610,492        | 852,025        |
| Total current liabilities  | 8,400,700      | 8,641,254      |
| <b>Long Term Liabilities</b>   | 2,734,128      | 2,304,976      |
| <b>Bonds Payable</b> (see Note 7)  | -              | 2,560,000      |
| Total liabilities  | 11,134,828     | 13,506,230     |
| <b>Net Assets:</b>   |                |                |
| Unrestricted   | 70,566,274     | 64,125,675     |
| Temporarily restricted (see Note 8)  | 12,504,675     | 8,243,750      |
| Permanently restricted   | 16,063,211     | 15,508,187     |
| Total net assets   | 99,134,160     | 87,877,612     |
| Total liabilities and net assets   | \$ 110,268,988 | \$ 101,383,842 |

The accompanying notes are an integral part of this statement.

# KQED Inc.

## Statement of Activities and Changes in Net Assets

Year Ended September 30, 2012 (with comparative totals for 2011)

|  | 2012          |                           |                           |               | 2011<br>Total |
|--|---------------|---------------------------|---------------------------|---------------|---------------|
|  | Unrestricted  | Temporarily<br>Restricted | Permanently<br>Restricted | Total         |               |
| <b>Revenues, Support and Other Changes:</b>  |               |                           |                           |               |               |
| Contributions and membership fees  | \$ 33,871,502 |                           |                           | \$ 33,871,502 | \$ 33,883,900 |
| Underwriting and general grants  | 13,704,376    |                           |                           | 13,704,376    | 11,967,319    |
| Project grants   |               | \$ 2,164,477              |                           | 2,164,477     | 2,495,499     |
| Community service grants   | 4,401,517     |                           |                           | 4,401,517     | 5,000,161     |
| Bequests and trusts  | 4,987,032     | 544,000                   |                           | 5,531,032     | 1,378,088     |
| Investment income transferred from<br>Endowments (see Note 2)                        | 584,213       | 967,992                   |                           | 1,552,205     | 1,461,461     |
| Other  | 3,174,744     | 729                       |                           | 3,175,473     | 3,736,244     |
| Net assets released from restrictions  | 2,995,821     | (2,995,821)               |                           | -             | -             |
| Subtotal   | 63,719,205    | 681,377                   |                           | 64,400,582    | 59,922,672    |
| Trade and In-kind donations  | 2,625,498     |                           |                           | 2,625,498     | 2,644,718     |
| Total revenues, support and other changes  | 66,344,703    | 681,377                   |                           | 67,026,080    | 62,567,390    |
| <b>Expenses:</b>   |               |                           |                           |               |               |
| Program services:  |               |                           |                           |               |               |
| Television:  |               |                           |                           |               |               |
| Programming and production   | 15,277,807    |                           |                           | 15,277,807    | 14,257,812    |
| Broadcast services   | 5,571,554     |                           |                           | 5,571,554     | 5,244,619     |
| Radio:   |               |                           |                           |               |               |
| Programming and production   | 9,150,189     |                           |                           | 9,150,189     | 8,609,032     |
| Broadcast services   | 2,025,534     |                           |                           | 2,025,534     | 1,935,229     |
| Education network  | 998,526       |                           |                           | 998,526       | 962,644       |
| Program promotion  | 2,298,186     |                           |                           | 2,298,186     | 2,425,371     |
| Interactive  | 2,359,718     |                           |                           | 2,359,718     | 2,382,384     |
| Total program services   | 37,681,514    |                           |                           | 37,681,514    | 35,817,091    |
| Support services:  |               |                           |                           |               |               |
| Marketing and development  | 14,788,355    |                           |                           | 14,788,355    | 13,886,934    |
| General and administrative   | 7,361,507     |                           |                           | 7,361,507     | 7,039,136     |
| Total support services   | 22,149,862    |                           |                           | 22,149,862    | 20,926,070    |
| Subtotal   | 59,831,376    |                           |                           | 59,831,376    | 56,743,161    |
| Trade and In-kind expenses   | 2,525,162     |                           |                           | 2,525,162     | 2,709,247     |
| Total expenses   | 62,356,538    |                           |                           | 62,356,538    | 59,452,408    |
| <b>Change in Net Assets Before<br/>Endowment and Opportunity and Innovation Fund</b> | 3,988,165     | 681,377                   |                           | 4,669,542     | 3,114,982     |
| <b>Permanent Endowment, Charitable Gift Annuities<br/>and Trust Contributions</b>    |               | 248,063                   | \$ 504,500                | 752,563       | 377,681       |
| <b>Change in Value - Charitable Gift Annuities and Trusts</b>                        |               | 397,381                   | 50,524                    | 447,905       | (213,377)     |
| <b>Net Investment (Loss) Income on<br/>Endowments (see Note 2)</b>                   | 2,452,561     | 2,844,899                 |                           | 5,297,460     | (2,178,224)   |
| <b>Opportunity and Innovation Fund:</b>  |               |                           |                           |               |               |
| Support  |               | 164,447                   |                           | 164,447       | 761,918       |
| Net assets released from restrictions  | 75,242        | (75,242)                  |                           | -             | -             |
| Project expenses   | (75,369)      |                           |                           | (75,369)      | (16)          |
| <b>Change in Net Assets</b>  | 6,440,599     | 4,260,925                 | 555,024                   | 11,256,548    | 1,862,964     |
| <b>Net Assets, beginning of year</b>   | 64,125,675    | 8,243,750                 | 15,508,187                | 87,877,612    | 86,014,648    |
| <b>Net Assets, end of year</b>   | \$ 70,566,274 | \$ 12,504,675             | \$ 16,063,211             | \$ 99,134,160 | \$ 87,877,612 |

The accompanying notes are an integral part of this statement.

# KQED Inc.

## Statement of Cash Flows

| <i>Year Ended September 30, 2012 (with comparative totals for 2011)</i>                                  | 2012               | 2011           |
|--|--------------------|----------------|
| <b>Operating Activities:</b>   |                    |                |
| Change in net assets   | \$ 11,256,548      | \$ 1,862,964   |
| Adjustments to reconcile increase (decrease) in net assets to net cash provided by operating activities: |                    |                |
| Depreciation and amortization  | 3,553,767          | 3,550,913      |
| Net realized and unrealized (gain) loss on investments   | (6,053,056)        | 1,554,238      |
| Bad debt expense and cancelled contracts   | 52,466             | 228,374        |
| Amortization of bond financing costs   | 236,367            | 28,162         |
| Loss on disposal of equipment  | 558,746            | -              |
| Gain on sale of building and land  | (99,007)           | -              |
| Permanent endowment contribution   | (504,500)          | (263,500)      |
| Net effect of changes in:  |                    |                |
| Accounts and contributions receivable  | (1,229,473)        | (94,857)       |
| Grants and underwriting receivable   | (650,269)          | (9,334)        |
| Charitable gift annuities and trusts   | (1,093,014)        | 112,997        |
| Other current assets   | 39,262             | (139,767)      |
| Accounts payable, accrued expenses and other liabilities   | 716,967            | 726,918        |
| Deferred production and underwriting revenues  | (241,533)          | 353,695        |
| Net cash provided by operating activities  | 6,543,271          | 7,910,803      |
| <b>Investing Activities:</b>   |                    |                |
| Purchases of investments   | (10,755,733)       | (4,956,105)    |
| Proceeds from sales of investments   | 2,899,099          | 1,793,292      |
| Proceeds from sale of land, building and equipment   | 2,303,000          | -              |
| Purchases of equipment   | (3,369,320)        | (3,652,893)    |
| Net cash used by investing activities  | (8,922,954)        | (6,815,706)    |
| <b>Financing Activities:</b>   |                    |                |
| Payment on bonds   | (2,950,000)        | (390,000)      |
| Permanent endowment contribution   | 504,500            | 263,500        |
| Net cash used by financing activities  | (2,445,500)        | (126,500)      |
| <b>Change in Cash, Cash Equivalents and Restricted Cash</b>  | <b>(4,825,183)</b> | <b>968,597</b> |
| <b>Cash, Cash Equivalents and Restricted Cash:</b>   |                    |                |
| Beginning of year  | 14,717,028         | 13,748,431     |
| End of year  | \$ 9,891,845       | \$ 14,717,028  |
| <b>Supplemental Data:</b>  |                    |                |
| Interest paid  | \$ 41,341          | \$ 49,165      |
| <b>Non-Cash Transactions:</b>  |                    |                |
| Equipment purchases included in payables at year end   | \$ 864,726         | \$ 721,522     |

The accompanying notes are an integral part of this statement.

# KQED Inc.

## Notes to the Financial Statements

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### Note 1 - Summary of Significant Accounting Policies:

#### a. Organization

KQED Inc. (the Corporation) is a nonprofit corporation which operates three noncommercial public television stations ("KQED", "KQEH", "KQET") in San Francisco, San Jose and Monterey, and two noncommercial public radio stations ("KQED-FM") in San Francisco and ("KQEI-FM") in North Highlands. The Corporation also distributes its content and services via KQED.org and KQED Education as well as other digital and mobile media technology.

The Corporation serves the people of Northern California with a community-supported alternative to commercial media. KQED's television, radio, digital media and educational services seek to change lives for the better and help individuals and communities achieve their full potential. KQED provides citizens with the information they need to make informed decisions, convenes community dialogue, brings the arts to everyone, and engages audiences to share their stories. KQED content and services help students and teachers thrive in 21<sup>st</sup> century classrooms, and take people of all ages on journeys of exploration, exposing them to new people, places and ideas. KQED celebrates diversity, embraces innovation, values lifelong learning, and partners with those who share a commitment to public service.

#### b. Basis of Presentation

The Corporation's financial statements are presented on the accrual basis of accounting and have been presented showing unrestricted, temporarily restricted, and permanently restricted net assets and are prepared in accordance with accounting principles generally accepted in the United States of America.

#### c. Cash and Cash Equivalents

The Corporation considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents. Restricted cash includes funds restricted by various funders for specific projects and operating periods.

#### d. Receivables

The Corporation's accounts and contribution receivable consist primarily of amounts due from members and advertising trades. Grants and underwriting receivable consist of amounts due from foundations and corporate sponsors. The Corporation uses the allowance method to account for uncollectible receivables. The allowance for doubtful accounts is based on historical experience, present market conditions and an evaluation of the outstanding receivables at the end of the year. As of September 30, 2012 and 2011, contribution receivable were approximately \$2,798,000 and \$2,519,000, respectively.

# KQED Inc.

## Notes to the Financial Statements

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e. Broadcast Rights

The Corporation purchases and capitalizes broadcast rights for certain programs from the Public Broadcasting Service and other sources. These costs are expensed over the period of expected telecasts or the term of the agreement, whichever is shorter.

f. Opportunity and Innovation Fund

The KQED Inc. Opportunity and Innovation Fund provides the Corporation with the flexible working capital to respond to the quickly evolving opportunities of the digital media environment. The fund enables the Corporation to start projects, conduct experiments, and begin initiatives in a timely way that is not currently possible and is critical to their ability to adapt, provide media with community impact and thereby remain relevant.

g. Property and Equipment

Property and equipment are stated at cost. Donated assets are recorded at the estimated fair value at the date of donation. Depreciation and amortization are computed using the straight-line method based upon estimated useful lives of the assets ranging from 3 to 55 years. The carrying amount of long-lived assets is evaluated periodically to determine if adjustments to the useful life of the undepreciated balance are warranted.

h. Investments

Long term investments include endowments and operating investments that are invested for long term purposes.

Investments are carried at estimated fair value based on quoted market prices. Investments received through gifts and endowments are recorded at estimated fair market value at the date of donation. Unrealized gains and losses resulting from changes in fair value are recognized in the period in which such fluctuations occur. Income is recorded in accordance with donor stipulations.

i. Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

# KQED Inc.

## Notes to the Financial Statements

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The Corporation classifies its financial assets and liabilities measured at fair value on a recurring basis based on a fair value hierarchy with three levels of inputs. Level 1 values are based on unadjusted quoted prices in active markets for identical securities. Level 2 values are based on significant observable market inputs, such as quoted prices for similar securities and quoted prices in inactive markets. Level 3 values are based on significant unobservable inputs that reflect the Corporation's determination of assumptions that market participants might reasonably use in valuing the securities. The valuation levels are not necessarily an indication of the risk or liquidity associated with the assets and liabilities measured at fair value.

j. Charitable Gift Annuities and Trusts

Charitable gift annuities and trusts are established by gifts that require payments to be made to the donor or the donor's designee(s) from assets of the trust and which name the Corporation as the beneficiary of the assets remaining at the termination of the trust. Charitable gift annuities and trusts are recorded as contribution income at the fair value of the assets in the trust less an annuity reserve, computed using actuarial methods, for the present value of the estimated payouts under the agreement. The income is temporarily restricted during the life of the donor unless the donor has permanently restricted the use of the interest. An annual adjustment is made for the actuarial gain or loss on annuity obligations representing differences between assumed and actual experience as to earnings, payouts, and life expectancies used in the computation of the liability for distribution.

As of September 30, 2012 and 2011, future annuity payments due to beneficiaries of charitable gift annuities and trusts totaled approximately \$2,372,000 and \$1,950,000, respectively. This amount is included in long term liabilities on the accompanying Statement of Financial Position.

California Insurance Code (the Code) requires that organizations maintain a reserve fund adequate to meet the future payments under its outstanding charitable gift annuity contracts. In addition, the law requires that 50% of the reserve fund be invested in specified governmental fixed income investments. As of September 30, 2012, the Corporation had sufficient funds in its reserve fund to meet the California Insurance Code requirements and those funds were invested in accordance with the Code.

k. Bond Financing Costs

Bond financing costs represent costs incurred in connection with the issuance and refinancing of bonds payable in September 1996 and August 2003. These costs were fully amortized in July 2012 concurrent with the bond repayment.

# KQED Inc.

## Notes to the Financial Statements

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l. Temporarily Restricted Net Assets

Temporarily restricted net assets represent contributions that are limited in use by the Corporation in accordance with donor-imposed stipulations that either expire with the passage of time or can be fulfilled and removed by activities conducted by the Corporation pursuant to those stipulations.

m. Permanently Restricted Net Assets

Permanently restricted net assets represent contributions to be held as investments in perpetuity as directed by the original donor. The income from these funds is generally available for current use.

n. Revenue Recognition

Contributions are recognized as revenue when they are received or unconditionally pledged. Membership fees are recognized as unrestricted revenue when committed as they relate to current year's operations. Premium costs offered to members as thank-you gifts or appreciation are recorded as marketing and development expenses in the statement of activities and approximated \$2,789,000 and \$2,278,000 in the years ended September 30, 2012 and 2011, respectively, which includes the value of de minimis premium items.

The Corporation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported as net assets released from restriction.

Contributions of services are recognized when received if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

o. In-Kind Contributions

In-kind contributions consist of donated professional and other services and donated goods. The estimated fair value of these donations approximated \$3,000 and \$826,000 for the year ended September 30, 2012, respectively, and \$0 and \$934,000 for the year ended September 30, 2011, respectively, and is reflected in the accompanying Statement of Activities and Changes in Net Assets. Donated personal services of volunteers are not reflected in the accompanying financial statements, because such services do not require the specialized skills stipulated under *FASB ASC 958-605 Accounting for Contributions Received and Contributions Made*. The estimated fair value of such donated volunteer services is based upon standard valuation rates and job classifications and amounted to approximately \$149,000 and \$128,000 for the years ended September 30, 2012 and 2011, respectively.

# KQED Inc.

## Notes to the Financial Statements

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p. Nonmonetary Transactions

The Corporation has transactions involving the exchange of sponsorship rights for goods and services, including capital assets. These transactions are recorded based on the fair value of the goods and services received. For the years ended September 30, 2012 and 2011, sponsorship barter transactions resulted in the recognition of approximately \$1,792,000 and \$1,711,000, respectively, in revenues and approximately \$1,665,000 and \$1,777,000, respectively, in expenses in the accompanying Statement of Activities and Changes in Net Assets.

q. Income Taxes

The Corporation's principal activities are exempt from federal and state income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code and Section 23701(d) of the California Tax Code. The Corporation's current accounting policy is to evaluate uncertain tax positions. Accordingly, a loss contingency is recognized when it is probable that a liability has been incurred as of the date of the financial statements and the amount of the loss can be reasonably estimated. The amount recognized is subject to estimate and management judgment with respect to the likely outcome of each uncertain tax position. Management believes that there are no uncertain tax positions. With few exceptions, the Corporation is no longer subject to income tax examinations by the Internal Revenue Service for tax years ending September 30, 2008 and before. Similarly, the Corporation is no longer subject to tax examinations by the California Franchise Tax Board for tax years ending September 30, 2007 and before..

r. Functional Expense Allocations

Certain expenses, such as depreciation, contract services and utilities are allocated among program services and supporting services based primarily on equipment usage, space occupied, headcount and on estimates made by the Corporation's management.

s. Concentrations of Credit Risk

Financial instruments which potentially subject the Corporation to credit risk include cash, cash equivalents, restricted cash, investments, and accounts and contribution, grants and underwriting receivables. The Corporation attempts to limit its credit risk associated with cash equivalents and marketable securities by utilizing outside investment managers to place the Corporation's investments with highly rated corporate and financial institutions. The Corporation's receivables result primarily from donor pledges, membership drives and underwriting sponsorships. These receivables are from donors, members and sponsors located primarily in the San Francisco Bay Area. The Corporation routinely assesses the financial strength of these various parties. Management does not believe significant risk exists in connection with the Corporation's concentrations of credit at September 30, 2012.

# KQED Inc.

## Notes to the Financial Statements

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t. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

u. Comparative Financial Information

The financial statements include certain summarized comparative information as of and for the year ended September 30, 2011 presented in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Corporation's financial statements for the year ended September 30, 2011, from which the summarized financial information was derived.

v. Recent Accounting Pronouncements

In January 2010, the Financial Accounting Standards Board (FASB) issued additional disclosure requirements for fair value measurements. Under this guidance, the fair value hierarchy disclosures are to be further disaggregated by classes (subsets of the line items in the financial statements) and additional disclosures made about transfers between levels 1 and 2. These disclosures became effective for the fiscal year ended in 2011. The Corporation has implemented the update beginning October 1, 2010.

In May 2011, the FASB issued amendments to existing guidance for fair value measurements. Under this guidance, the amendments change the wording used to describe many of the requirements for measuring fair value and for disclosing information about fair value measurements. The amendments explain how to measure fair value and do not require additional fair value measurements and are not intended to establish valuation standards or affect valuation practices. The disclosure is effective for years beginning after December 15, 2011. The Corporation does not believe that the adoption of this update will have a material impact on its financial statements.

# KQED Inc.

## Notes to the Financial Statements

### w. Subsequent Events

The Corporation evaluated subsequent events through December 6, 2012, the date these financial statements were available to be issued. Except as described below, there are no other material subsequent events that required recognition or additional disclosure in these financial statements.

Effective October 1, 2012, The National Science Foundation awarded a two year grant of \$2,500,000 to the Corporation for support of science project *QUEST Beyond Local*.

### Note 2 - Investments:

The Corporation's investments were composed of the following at September 30, 2012:

|                                  | Operating    | Endowment     | Board<br>Designated | Total         |
|----------------------------------|--------------|---------------|---------------------|---------------|
| Short-term investments:          |              |               |                     |               |
| Certificates of deposit          | \$ 2,999,202 |               |                     | \$ 2,999,202  |
| Total short-term investments     | 2,999,202    |               |                     | 2,999,202     |
| Long-term investments:           |              |               |                     |               |
| Certificates of deposit          | 250,641      |               |                     | 250,641       |
| Corporate bonds                  | 2,024,218    |               |                     | 2,024,218     |
| Mutual funds - equity securities |              | \$ 15,839,280 | \$ 15,246,018       | 31,085,298    |
| Mutual funds - bonds             |              | 6,576,649     | 6,270,977           | 12,847,626    |
| Cash and money market funds      |              | 64,380        | 125,122             | 189,502       |
| Total long-term investments      | 2,274,859    | 22,480,309    | 21,642,117          | 46,397,285    |
| Total                            | \$ 5,274,061 | \$ 22,480,309 | \$ 21,642,117       | \$ 49,396,487 |

# KQED Inc.

## Notes to the Financial Statements

The Corporation's investments were composed of the following at September 30, 2011:

|                                  | Operating    | Endowment     | Board<br>Designated | Total         |
|----------------------------------|--------------|---------------|---------------------|---------------|
| Short-term investments:          |              |               |                     |               |
| Certificates of deposit          | \$ 749,848   |               |                     | \$ 749,848    |
| Total short-term investments     | 749,848      |               |                     | 749,848       |
| Long-term investments:           |              |               |                     |               |
| Certificates of deposit          | 1,267,029    |               |                     | 1,267,029     |
| Mutual funds - equity securities |              | \$ 12,975,120 | \$ 9,628,628        | 22,603,748    |
| Mutual funds - bonds             |              | 6,096,105     | 4,601,013           | 10,697,118    |
| Cash and money market funds      |              | 59,685        | 109,369             | 169,054       |
| Total long-term investments      | 1,267,029    | 19,130,910    | 14,339,010          | 34,736,949    |
| Total                            | \$ 2,016,877 | \$ 19,130,910 | \$ 14,339,010       | \$ 35,486,797 |

The Corporation's endowment and Board designated contributions and net income on investments consist of the following components:

| October 1, 2011 – September 30, 2012 | Endowment    | Board<br>Designated | Total        |
|--------------------------------------|--------------|---------------------|--------------|
| Contributions invested               | \$ 504,500   | \$ 4,850,545        | \$ 5,355,045 |
| Interest and dividends               | \$ 540,416   | \$ 438,399          | \$ 978,815   |
| Realized and unrealized net gains    | 3,382,083    | 2,684,338           | 6,066,421    |
| Service fees                         | (109,608)    | (85,963)            | (195,571)    |
| Total investment gains               | 3,812,891    | 3,036,774           | 6,849,665    |
| Income transferred to operations     | (967,992)    | (584,213)           | (1,552,205)  |
| Total investment gain, net           | \$ 2,844,899 | \$ 2,452,561        | \$ 5,297,460 |

# KQED Inc.

## Notes to the Financial Statements

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| October 1, 2010 – September 30, 2011 | Endowment      | Board<br>Designated | Total          |
|--------------------------------------|----------------|---------------------|----------------|
| Contributions invested               | \$ 263,500     | \$ 1,443,029        | \$ 1,706,529   |
| Interest and dividends               | \$ 599,673     | \$ 432,145          | \$ 1,031,818   |
| Realized and unrealized net losses   | (849,048)      | (705,190)           | (1,554,238)    |
| Service fees                         | (113,160)      | (81,183)            | (194,343)      |
| Total investment loss                | (362,535)      | (354,228)           | (716,763)      |
| Income transferred to operations     | (996,264)      | (465,197)           | (1,461,461)    |
| Total investment loss, net           | \$ (1,358,799) | \$ (819,425)        | \$ (2,178,224) |

Under its spending policy, the Corporation may withdraw funds annually provided that such withdrawals may not exceed 5% of the endowments' market value averaged over the prior three years. During the years ended September 30, 2012 and 2011, the Corporation withdrew a total of \$1,552,205 and \$1,461,461, respectively, which is included as investment income transferred from Endowments on the accompanying Statement of Activities and Changes in Net Assets.

# KQED Inc.

## Notes to the Financial Statements

### Note 3 - Fair Value of Financial Instruments:

The table below presents Corporation's assets measured at fair value, by category of risks, at September 30, 2012 on a recurring basis.

|   | 2012          |         |              |               |
|---|---------------|---------|--------------|---------------|
|   | Level 1       | Level 2 | Level 3      | Total         |
| Short-term investments:                 |               |         |              |               |
| Certificates of Deposit                 | \$ 2,999,202  |         |              | \$ 2,999,202  |
| Long-term investments:                  |               |         |              |               |
| Cash and equivalents                    | 189,503       |         |              | 189,503       |
| Certificates of Deposit                 | 250,641       |         |              | 250,641       |
| Corporate bonds                         | 2,024,218     |         |              | 2,024,218     |
| Mutual funds – equity securities:       |               |         |              |               |
| Domestic large company                  | 12,524,030    |         |              | 12,524,030    |
| International large company             | 6,080,194     |         |              | 6,080,194     |
| Domestic small company                  | 3,474,278     |         |              | 3,474,278     |
| International small company             | 1,095,194     |         |              | 1,095,194     |
| Emerging markets                        | 2,241,409     |         |              | 2,241,409     |
| Real estate investment trusts:          |               |         |              |               |
| Domestic                                | 3,452,596     |         |              | 3,452,596     |
| International                           | 2,217,598     |         |              | 2,217,598     |
| Mutual funds – bonds:                   |               |         |              |               |
| Domestic                                | 10,886,386    |         |              | 10,886,386    |
| International                           | 1,961,240     |         |              | 1,961,240     |
| Total                                   | \$ 49,396,487 |         |              | \$ 49,396,487 |
| Charitable gift annuities and trusts:   |               |         |              |               |
| Cash and equivalents                    | \$ 90,554     |         |              | \$ 90,554     |
| U.S. Treasury notes                     | 998,191       |         |              | 998,191       |
| Mutual funds – equity securities:       |               |         |              |               |
| Domestic large company                  | 1,036,155     |         |              | 1,036,155     |
| International large company             | 467,863       |         |              | 467,863       |
| Domestic small company                  | 171,629       |         |              | 171,629       |
| Emerging markets                        | 154,859       |         |              | 154,859       |
| International small company             | 69,003        |         |              | 69,003        |
| Real estate investment trusts           |               |         |              |               |
| Domestic                                | 325,898       |         |              | 325,898       |
| International                           | 206,947       |         |              | 206,947       |
| Mutual funds – bonds:                   |               |         |              |               |
| Domestic                                | 442,836       |         |              | 442,836       |
| International                           | 162,620       |         |              | 162,620       |
| Split interest investment (non-trustee) |               |         | \$ 2,045,807 | 2,045,807     |
| Total                                   | \$ 4,126,553  |         | \$ 2,045,807 | \$ 6,172,360  |

# KQED Inc.

## Notes to the Financial Statements

The table below presents Corporation's assets measured at fair value, by category of risks, at September 30, 2011 on a recurring basis.

|   | 2011                 |                     |              |                      |
|---|----------------------|---------------------|--------------|----------------------|
|   | Level 1              | Level 2             | Level 3      | Total                |
| Short-term investments:                 |                      |                     |              |                      |
| Certificates of Deposit                 | \$ 749,848           |                     |              | \$ 749,848           |
| Long-term investments:                  |                      |                     |              |                      |
| Cash and equivalents                    | 169,054              |                     |              | 169,054              |
| Certificates of Deposit                 | 1,267,029            |                     |              | 1,267,029            |
| Mutual funds – equity securities:       |                      |                     |              |                      |
| Domestic large company                  | 9,998,429            |                     |              | 9,998,429            |
| International large company             | 4,417,948            |                     |              | 4,417,948            |
| Domestic small company                  | 2,444,912            |                     |              | 2,444,912            |
| International small company             | 747,980              |                     |              | 747,980              |
| Emerging markets                        | 891,356              |                     |              | 891,356              |
| Real estate investment trusts:          |                      |                     |              |                      |
| Domestic                                | 2,593,015            |                     |              | 2,593,015            |
| International                           | 1,510,109            |                     |              | 1,510,109            |
| Mutual funds – bonds:                   |                      |                     |              |                      |
| Domestic                                | 8,923,949            |                     |              | 8,923,949            |
| International                           | 1,773,168            |                     |              | 1,773,168            |
| <b>Total</b>                            | <b>\$ 35,486,797</b> |                     |              | <b>\$ 35,486,797</b> |
| Charitable gift annuities and trusts:   |                      |                     |              |                      |
| Cash and equivalents                    | \$ 152,229           |                     |              | \$ 152,229           |
| U.S. Treasury notes                     | 764,159              |                     |              | 764,159              |
| Mutual funds – equity securities:       |                      |                     |              |                      |
| Domestic large company                  | 776,484              |                     |              | 776,484              |
| International large company             | 317,229              |                     |              | 317,229              |
| Domestic small company                  | 112,932              |                     |              | 112,932              |
| Emerging markets                        | 56,803               |                     |              | 56,803               |
| International small company             | 44,450               |                     |              | 44,450               |
| Real estate investment trusts:          |                      |                     |              |                      |
| Domestic                                | 224,153              |                     |              | 224,153              |
| International                           | 134,006              |                     |              | 134,006              |
| Mutual funds – bonds:                   |                      |                     |              |                      |
| Domestic                                | 415,803              |                     |              | 415,803              |
| International                           | 120,706              |                     |              | 120,706              |
| Split interest investment (non-trustee) |                      |                     | \$ 1,960,392 | 1,960,392            |
| <b>Total</b>                            | <b>\$ 3,118,954</b>  | <b>\$ 1,960,392</b> |              | <b>\$ 5,079,346</b>  |

# KQED Inc.

## Notes to the Financial Statements

The following is a rollforward of the Level 3 assets:

|                                  | Split interest<br>investment<br>(non-trustee) |
|----------------------------------|---|
| Fair value at September 30, 2010 | \$ 1,967,181                                  |
| Change in value                  | (6,789)                                       |
| Fair value at September 30, 2011 | 1,960,392                                     |
| Change in value                  | 85,415  |
| Fair value at September 30, 2012 | \$ 2,045,807                                  |

### *Other financial instruments*

Financial instruments, which are included in the Corporation's Statement of Financial Position as of September 30, 2012 but not required to be measured at fair value, consist of cash and cash equivalents, receivables, accounts payable, and long-term liabilities. Their carrying amounts, including the present value of future cash flows, represent a reasonable estimate of the corresponding fair values.

### **Note 4 - Property and Equipment:**

Property and equipment at September 30, 2012 and 2011 consisted of the following:

|  | 2012          | 2011          |
|--|---------------|---------------|
| Land   | \$ 1,269,691  | \$ 3,269,691  |
| Building and improvements                          | 28,457,970    | 28,467,459    |
| Furniture, fixtures, office equipment and vehicles | 9,997,022     | 9,364,126     |
| TV station equipment                               | 33,486,429    | 34,351,513    |
| Radio station equipment                            | 5,639,285     | 5,080,842     |
| Total  | 78,850,397    | 80,533,631    |
| Less accumulated depreciation                      | (44,696,190)  | (43,621,198)  |
| Property and equipment, net                        | \$ 34,154,207 | \$ 36,912,433 |

Property and equipment are secured against the line of credit (see Note 6) and reversionary interests pursuant to certain government grant agreements.

# KQED Inc.

## Notes to the Financial Statements

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During the year, the Corporation sold its KTEH land and building for \$2,300,000 for a net gain of \$99,007. As a result of the building sale, broadcast equipment with book value of \$558,746 was subsequently retired.

### **Note 5 - Intangible Assets:**

In May 2003, the Corporation acquired the assets of KQEI-FM Radio in North Highlands, California for \$3,196,568, which included \$64,770 of radio station equipment. The acquisition was accounted for under the purchase method. The purchase price was allocated \$2,966,362 to the broadcast license and \$165,436 to acquisition costs.

The broadcast license and acquisition costs are reflected as intangible assets on the accompanying Statement of Financial Position and are being amortized over the estimated useful life of 40 years. The accumulated amortization at September 30, 2012 and 2011 as \$737,278 and \$658,983, respectively. The radio station equipment is included in property and equipment on the accompanying Statement of Financial Position.

In October 2006, the Corporation acquired the assets of KTEH Foundation in San Jose which included a license fee for \$300,000 which is being amortized over the estimated useful life of 40 years. The accumulated amortization at September 30, 2012 and 2011 was \$93,750 and \$86,250, respectively.

The Corporation reviewed these intangibles and determined that the estimated useful lives of 40 years used are appropriate as of September 30, 2012.

### **Note 6 - Line of Credit:**

The Corporation has a revolving line of credit, as amended on July 1, 2011, in the amount of \$1,500,000 which expires on July 1, 2013. The line of credit contains certain covenants and is secured by the Corporation's real and personal property (see Note 4). The interest rate is based upon either (i) a fluctuating rate per year equal to the prime rate in effect from time to time or (ii) a fixed rate per year determined by the bank to be 2.25% above LIBOR in effect on the first day of the applicable fixed rate term. The Corporation had no outstanding balance on the line of credit at September 30, 2012.

# KQED Inc.

## Notes to the Financial Statements

### Note 7 - Bonds Payable:

In April 1996, the Corporation entered into a loan agreement with the California Economic Development Financing Authority for \$13,400,000 of Variable Rate Demand Refund Revenue Bonds, Series 1996 (the "Series 1996 Bonds"). The Series 1996 Bonds was redeemed in full on July 1, 2012.

### Note 8 - Temporarily Restricted Net Assets and Releases:

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by the occurrence of other events specified by donors during the year ended September 30, 2012 and 2011:

|  | 2012         | 2011         |
|--|--------------|--------------|
| Opportunity and Innovation Fund                                      | \$ 75,242    | \$ -         |
| Underwriting specific productions, equipment or areas of programming | 2,003,316    | 2,781,001    |
| Endowment earnings appropriated                                      | 967,992      | 996,264      |
| Planned gifts  | 24,513       | 64,942       |
|  | 2,995,821    | 3,842,207    |
| Total  | \$ 3,071,063 | \$ 3,842,207 |

Temporarily restricted net asset balances were available for the following purposes as of September 30, 2012 and 2011:

|   |               |              |
|---|---------------|--------------|
| Endowment earnings not yet spent                        | \$ 6,691,065  | \$ 3,846,166 |
| Planned gifts   | 4,070,353     | 2,905,422    |
| Opportunity and Innovation Fund                         | 851,123       | 761,918      |
| Underwrite specific productions or areas of programming | 892,134       | 701,730      |
| Capital projects  | -             | 28,514       |
| Total   | \$ 12,504,675 | \$ 8,243,750 |

# KQED Inc.

## Notes to the Financial Statements

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### Note 9 - Endowments:

The Corporation's endowments consist of donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. Donor-restricted endowment funds are restricted to investment in perpetuity, the income from which is expendable to support programmatic activities of the Corporation. Net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

#### *Interpretation of Relevant Law*

The Board of Directors of the Corporation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Corporation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by SPMIFA.

In accordance with SPMIFA, the Corporation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) The duration and preservation of the fund, (2) The purposes of the organization and the donor-restricted endowment fund, (3) General economic conditions, (4) The possible effect of inflation and deflation, (5) The expected total return from income and the appreciation of investments, (6) Other resources of the organization, (7) The investment policies of the organization.

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or SPMIFA requires the Corporation to retain as a fund of perpetual duration. No such deficiencies existed as of September 30, 2012 and 2011.

#### *Return Objectives and Risk Parameters*

The Corporation's primary long-term management objective is to preserve the inflation adjusted purchasing power of Endowment funds, while providing an available, stable, and constant stream of earnings to help meet the Corporation's spending needs.

# KQED Inc.

## Notes to the Financial Statements

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### *Strategies Employed for Achieving Objectives*

The Corporation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives with prudent risk constraints.

### *Spending Policy and How the Investment Objectives Relate to Spending Policy*

The Spending Rule Amount is defined as the annual amount appropriated by the Board of Directors for inclusion in the subsequent year's budget. The withdrawals may not exceed 5% of the Endowment's market value averaged over the prior 12 quarters calculated as of June 30 each year. If this amount would cause the Corporation Permanent Endowment's value to fall below its original gift value level, then the annual Spending Rule Amount to be included in the subsequent fiscal year's budget is limited to the amount in excess of the original gift value.

If the annual Spending Rule Amount becomes limited as so described, this may be considered a "financial emergency" for purposes of making supplemental payouts from the Board-Designated Endowment. If such a financial emergency is determined by the Board of Directors, the Corporation may spend additional amounts from the Board-Designated Endowment up to the entire principal balance in the Board-Designated Endowment.

Endowment funds as of September 30, 2012 are as follows:

|                                     | Unrestricted<br>Funds | Temporarily<br>Restricted | Permanently<br>Restricted | Total                |
|-------------------------------------|-----------------------|---------------------------|---------------------------|----------------------|
| Donor-restricted<br>endowment funds |                       | \$ 6,691,065              | \$ 15,789,244             | \$ 22,480,309        |
| Board-designated funds              | \$ 21,642,117         |                           |                           | 21,642,117           |
| <b>Total endowment funds</b>        | <b>\$ 21,642,117</b>  | <b>\$ 6,691,065</b>       | <b>\$ 15,789,244</b>      | <b>\$ 44,122,426</b> |

# KQED Inc.

## Notes to the Financial Statements

Endowment activity by net asset classification as of September 30, 2012:

|  | Unrestricted<br>Funds | Temporarily<br>Restricted | Permanently<br>Restricted | Total         |
|--|-----------------------|---------------------------|---------------------------|---------------|
| Endowment net assets,<br>beginning of year           | \$ 14,339,010         | \$ 3,846,166              | \$ 15,284,744             | \$ 33,469,920 |
| Investment return:                                   |                       |                           |                           |               |
| Income   | 438,400               | 540,416                   |                           | 978,816       |
| Net appreciation                                     | 2,598,375             | 3,272,475                 |                           | 5,870,850     |
| Total investment income (see<br>Note 2)              | 3,036,775             | 3,812,891                 |                           | 6,849,666     |
| Contributions  | 4,850,545             |                           | 504,500                   | 5,355,045     |
| Appropriation of endowment<br>assets for expenditure | (584,213)             | (967,992)                 |                           | (1,552,205)   |
| Endowment net assets,<br>end of year                 | \$ 21,642,117         | \$ 6,691,065              | \$ 15,789,244             | \$ 44,122,426 |

Endowment activity by net asset classification as of September 30, 2011:

|  | Unrestricted<br>Funds | Temporarily<br>Restricted | Permanently<br>Restricted | Total         |
|--|-----------------------|---------------------------|---------------------------|---------------|
| Endowment net assets,<br>beginning of year           | \$ 13,715,406         | \$ 5,204,965              | \$ 15,021,244             | \$ 33,941,615 |
| Investment return:                                   |                       |                           |                           |               |
| Income   | 432,145               | 599,673                   |                           | 1,031,818     |
| Net depreciation                                     | (786,373)             | (962,208)                 |                           | (1,748,581)   |
| Total investment loss (see<br>Note 2)                | (354,228)             | (362,535)                 |                           | (716,763)     |
| Contributions  | 1,443,029             |                           | 263,500                   | 1,706,529     |
| Appropriation of endowment<br>assets for expenditure | (465,197)             | (996,264)                 |                           | (1,461,461)   |
| Endowment net assets,<br>end of year                 | \$ 14,339,010         | \$ 3,846,166              | \$ 15,284,744             | \$ 33,469,920 |

# KQED Inc.

## Notes to the Financial Statements

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### Note 10 - Commitments and Contingencies:

The Corporation leases real estate property in connection with their operation of noncommercial public television and radio stations. The following is a schedule of future minimum lease payments required under noncancelable operating leases as of September 30, 2012:

|                               |              |
|-------------------------------|--------------|
| September 30                  |              |
| 2013                          | \$ 911,280   |
| 2014                          | 679,504      |
| 2015                          | 527,696      |
| 2016                          | 391,500      |
| 2017                          | 143,072      |
| Thereafter                    | 307,032      |
| <hr/>                         |              |
| Total minimum rental payments | \$ 2,960,084 |

The minimum lease payments do not include future cost of living escalations and pro rata property tax allocations, which are required for certain of the leases.

Total rent expense, including month-to-month leases, was \$1,021,743 and \$908,949 for the years ended September 30, 2012 and 2011, respectively.

In July 2010, the Corporation entered into an agreement to lease copies and printing equipment. The following is a schedule of future minimum lease payments required under noncancelable capital leases as of September 30, 2012:

|                               |           |
|-------------------------------|-----------|
| September 30                  |           |
| 2013                          | \$ 40,339 |
| 2014                          | 24,918    |
| <hr/>                         |           |
| Total minimum rental payments | \$ 65,257 |

The Corporation is involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Corporation's financial position or its change in net assets.

As of September 30, 2012, the Corporation has contractual commitments of approximately \$468,000 related to acquisition of equipment.

# KQED Inc.

## Notes to the Financial Statements

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### **Note 11 - Retirement Plan:**

The Corporation has two retirement plans established for its employees: the 403(b) tax sheltered annuity plan, which is funded by employee contributions, and the 401(a) money purchase pension plan, which is funded by the employer's matching share amount. Effective September 27, 2007, the Corporation amended and restated the 403(b) plan to incorporate the employer contribution terms of the 401(a) plan and certain other changes into the 403(b) plan effective January 1, 2008. Furthermore, the Corporation froze all future employer contributions into the 401(a) plan as of December 31, 2007 and directed the employer's matching share amount into the 403(b) plan. On October 1, 2010 the IRS issued a determination letter addressing the proposed termination of the 401(a) plan. The IRS has determined that the termination of the 401(a) plan does not adversely affect the 401(a) plan's qualification for federal tax purposes. The 401(a) plan was fully terminated during 2011 by transferring its remaining plan assets to the Corporations' tax sheltered annuity plan. Contribution costs, funded currently, were approximately \$578,000 and \$585,000 for the years ended September 30, 2012 and 2011, respectively.

Effective December 1, 2003, the Corporation established a 457(b) deferred compensation plan primarily for the purpose of providing deferred compensation for a select group of employees to accumulate retirement assets. The 457(b) plan enables participants to defer income on a pre-tax basis and is not matched with contributions from the Corporation. As of September 30, 2012 and 2011, approximately \$110,000 and \$179,000, respectively, has been deferred based on elections made by the participants.

### **Note 12 - Related Party Transactions:**

The Corporation has transactions, in the normal course of business, where directors and employees make contributions to the Corporation. For the years ended September 30, 2012 and 2011, those contributions were approximately \$497,000 and \$527,000, respectively, and at September 30, 2012 and 2011 the receivable balance was approximately \$81,000 and \$50,000, respectively.