

Paradox Sports

PROFIT AND LOSS

January - December 2017

	TOTAL
Income	
43300 GRANTS INCOME	
43310 Foundation and Trust Grants	40,800.00
Total 43300 GRANTS INCOME	40,800.00
43400 DONATIONS	
43401 Corporate Unrestricted Donations	
43410 Corporate Donations	118,962.00
43411 Corporate Matching	5,789.59
Total 43401 Corporate Unrestricted Donations	124,751.59
43415 Individual Donations	
43420 Online and One-time Donations	39,133.58
43421 Recurring Donations	9,953.77
43430 In-Kind Donations	4,996.38
43432 Board Member Donations	13,432.27
43442 Major Donor Campaigns (deleted)	10,900.00
Total 43415 Individual Donations	78,416.00
43500 Event Fundraising Donations	34,884.58
43600 Peer-to-Peer Fundraisers	33,592.38
Total 43400 DONATIONS	271,644.55
47200 PROGRAM INCOME	
47250 Trip Revenue	17,825.02
47260 Course Revenue	
47261 Course Fee - Technical Portion	21,459.00
47262 Equipment Package Sales	11,749.76
47263 Course Materials/Books Inventory Sales	1,113.32
Total 47260 Course Revenue	34,322.08
47400 Production Revenue	
47403 Branded Inventory Sales	388.22
Total 47400 Production Revenue	388.22
Total 47200 PROGRAM INCOME	52,535.32
49000 Special Events Income	
49030 Fall Fundraiser	
490301 Fall Fundraiser Income	32,886.67
490302 Fall Fundraiser Expenses	-13,800.89
Total 49030 Fall Fundraiser	19,085.78
49050 Unleashed	
490501 Unleashed Income	2,809.00
Total 49050 Unleashed	2,809.00
49060 Got Stump	
490601 Got Stump Income	4,089.00
490602 Got Stump Expenses	-762.43

	TOTAL
Total 49060 Got Stump	3,326.57
Total 49000 Special Events Income	25,221.35
Total Income	\$390,201.22
GROSS PROFIT	\$390,201.22
Expenses	
62800 Facilities and Equipment	
62810 Depr and Amort - Allowable	326.00
Total 62800 Facilities and Equipment	326.00
63000 PROGRAM EXPENSES	
63010 Payroll Expenses - Programs	
63011 Program Salaries SUPPORT	106,368.96
63012 Program Salaries CLIMBING (deleted)	4,065.63
63015 Payroll Tax Expenses - Programs	
63015-1 Federal Payroll Taxes	8,167.55
63015-2 CO Payroll Taxes	605.45
Total 63015 Payroll Tax Expenses - Programs	8,773.00
Total 63010 Payroll Expenses - Programs	119,207.59
63020 Staff Benefits - Program	
63021 Health Insurance	5,836.09
Total 63020 Staff Benefits - Program	5,836.09
63030 Professional Services Fees	
63032 Accounting & Bookkeeping Fees	645.35
63033 Web Development Fees	807.50
63034 Independent Consulting Fees	725.00
63035 Production Consulting Fees	152.01
Total 63030 Professional Services Fees	2,329.86
63100 Insurance - Programs	
63110 General Liability	9,941.74
63115 E & O Insurance	1,390.50
63120 D&O Insurance	504.00
63130 Worker's Compensation	-443.14
63140 Unemployment Insurance (deleted)	104.28
Total 63100 Insurance - Programs	11,497.38
63160 Program Advertising	
63161 Branded Merchandise	1,039.33
63162 COGS-Branded Inventory	955.00
63164 Internet Marketing Expenses	5.00
63165 Publications	742.50
Total 63160 Program Advertising	2,741.83
63180 Other Program Expenses	
63175 Rent - Programs	25,200.00
63181 Postage and Mailing	563.36
63182 Printing & Copying	65.25
63183 Telephone & Internet	833.54
63184 Software & Subscriptions	3,360.24
63185 Computer Expenses	49.50

	TOTAL
63187 Office Supplies	773.68
63189 Online CC Processing Fee	601.45
63190 Program Development Meetings	128.77
Total 63180 Other Program Expenses	31,575.79
63200 TRIPS EXPENSES	
63210 Trips Staffing	6,400.00
63220 Trips Equipment	375.64
63230 Trips Fees - NPS Entry and Permits	2,900.57
63240 Trips Meals	3,728.33
63250 Trips Lodging	5,184.41
63260 Trips Staff Transport	3,700.96
63270 Trips Supplies and Misc	227.19
63280 Trips Shipping Costs	13.60
Total 63200 TRIPS EXPENSES	22,530.70
63500 COURSE EXPENSES	
63501 COGS-Adaptive Climbing Manuals Inventory	400.00
63510 Course Staffing	10,900.00
63520 Equipment	13,714.85
63540 Meals	1,711.97
63550 Lodging	2,534.87
63560 Transportation	6,401.37
63570 Supplies and Misc	2,207.09
63580 Course Equipment Shipping	93.39
Total 63500 COURSE EXPENSES	37,963.54
63700 LOCAL PROGRAM EXPENSES	
63710 Local Staffing	875.00
63720 Equipment	301.98
63730 Local Fees	220.00
Total 63700 LOCAL PROGRAM EXPENSES	1,396.98
Total 63000 PROGRAM EXPENSES	235,079.76
64000 FUNDRAISING EXPENSES	
64010 Payroll Expenses - Fundraising	
64011 Salaries & Wages - Fundraising	21,543.85
64015 Payroll Taxes - Fundraising	
64015-1 Federal Payroll Taxes	1,616.68
64015-2 CO Payroll Taxes	102.96
Total 64015 Payroll Taxes - Fundraising	1,719.64
Total 64010 Payroll Expenses - Fundraising	23,263.49
64020 Staff Benefits - Fundraising	
64021 Health Insurance	1,147.51
64023 Professional Development	792.12
Total 64020 Staff Benefits - Fundraising	1,939.63
64030 Professional Services Fees	
64031 Fundraising Consulting Fees	1,250.00
64032 Accounting & Bookkeeping Fees	322.65
64033 Web Development Fees	42.50
Total 64030 Professional Services Fees	1,615.15

	TOTAL
64100 Insurance	
64120 D&O Insurance	252.00
64130 Worker's Compensation Insurance	-89.53
64140 Unemployment Insurance (deleted)	20.67
Total 64100 Insurance	183.14
64160 Advertising & Marketing	
64161 Branded Merchandise	1,016.63
64164 Internet Marketing Expenses	51.71
64165 Publications	869.04
Total 64160 Advertising & Marketing	1,937.38
64200 Donor Relations	
64210 Donor Gifts	505.30
64220 Donor Meals	385.14
64230 Travel Expenses (Non-event)	7,710.64
Total 64200 Donor Relations	8,601.08
64500 Other Fundraising Expenses	
64505 Rent - Fundraising	2,240.00
64510 Postage, Mailing Service	1,877.37
64520 General Printing and Copying	1,239.92
64530 Telephone & Internet	347.32
64540 Software & Subscriptions	3,171.44
64550 Computer Expenses	24.75
64560 Office Supplies	656.00
64570 Licenses, Registration Fees	25.00
64580 Online Donation Service Fees	4,046.31
64585 Staff Fundraiser Meals	766.58
64590 Fundraising Misc	4.00
Total 64500 Other Fundraising Expenses	14,398.69
Total 64000 FUNDRAISING EXPENSES	51,938.56
65000 ADMIN EXPENSES	
65010 Payroll Expenses - Admin	
65011 Salaries & Wages - Admin	7,865.58
65015 Payroll Taxes - Admin	
65015-1 Federal Payroll Taxes	587.87
65015-2 CO Payroll Taxes	84.59
Total 65015 Payroll Taxes - Admin	672.46
Total 65010 Payroll Expenses - Admin	8,538.04
65020 Staff Benefits - Admin	
65021 Health Insurance	418.95
65023 Professional Development	463.75
Total 65020 Staff Benefits - Admin	882.70
65100 Professional Services Fees	
65120 Accounting & Bookkeeping Fees	322.62
Total 65100 Professional Services Fees	322.62
65200 Insurance	
65220 D&O Insurance	252.00
65230 Worker's Compensation Insurance	-34.33
65240 Unemployment Insurance (deleted)	7.55

	TOTAL
Total 65200 Insurance	225.22
65300 Advertising & Marketing (deleted)	
65310 Branded Merchandise (deleted)	68.00
65330 Internet Marketing Expenses (deleted)	74.60
Total 65300 Advertising & Marketing (deleted)	142.60
65500 Operations Expenses	
65505 Rent	560.00
65510 Postage, Mailing Service	78.38
65530 Telephone & Internet	240.31
65540 Software & Subscriptions	1,475.93
65550 Computer expenses	24.75
65560 Office Supplies	782.28
65570 Licenses, Registration Fees	10.00
65580 Bank & Credit Card Charges	190.00
65585 Meals & Morale	595.77
65590 Misc Office	389.13
Total 65500 Operations Expenses	4,346.55
Total 65000 ADMIN EXPENSES	14,457.73
Total Expenses	\$301,802.05
NET OPERATING INCOME	\$88,399.17
Other Income	
70000 Gain/Loss on Stock Sales	146.95
70001 Interest Earned - Savings Account	1.87
Total Other Income	\$148.82
NET OTHER INCOME	\$148.82
NET INCOME	\$88,547.99