

Paradox Sports

PROFIT AND LOSS

January - December 2018

	TOTAL
Income	
43300 GRANTS INCOME	
43310 Foundation and Trust Grants	57,400.00
Total 43300 GRANTS INCOME	57,400.00
43400 DONATIONS	
43401 Corporate Unrestricted Donations	
43405 Corporate In-Kind Donations	9,237.62
43410 Corporate Donations	83,752.00
43411 Corporate Matching	7,262.33
Total 43401 Corporate Unrestricted Donations	100,251.95
43415 Individual Donations	
43420 Online and One-time Donations	19,463.70
43421 Recurring Donations	10,364.70
43430 In-Kind Donations	161,887.50
43432 Board Member Donations	21,853.67
Total 43415 Individual Donations	213,569.57
43500 Event Fundraising Donations	4,802.70
43600 Peer-to-Peer Fundraisers	46,255.85
Total 43400 DONATIONS	364,880.07
47200 PROGRAM INCOME	
47250 Trip Revenue	16,489.92
47260 Course Revenue	
47261 Course Fee - Technical Portion	25,304.02
47261-1 Course Fee - Classroom Portion	20,943.00
47262 Equipment Package Sales	32,975.84
47263 Course Materials/Books Inventory Sales	1,737.55
Total 47260 Course Revenue	80,960.41
47270 Local Program Income	4,512.00
47400 Production Revenue	
47401 Video and Photo Licensing	600.00
47403 Branded Inventory Sales	229.00
Total 47400 Production Revenue	829.00
Total 47200 PROGRAM INCOME	102,791.33
49000 Special Events Income	
49030 Fall Fundraiser	
490301 Fall Fundraiser Income	34,892.22
490302 Fall Fundraiser Expenses	-13,535.33
Total 49030 Fall Fundraiser	21,356.89
49050 Unleashed	
490501 Unleashed Income	2,316.00
490502 Unleashed Expenses	-12.93

	TOTAL
Total 49050 Unleashed	2,303.07
49060 Got Stump	
490601 Got Stump Income	4,732.82
490602 Got Stump Expenses	-656.98
Total 49060 Got Stump	4,075.84
Total 49000 Special Events Income	27,735.80
Total Income	\$552,807.20
GROSS PROFIT	\$552,807.20
Expenses	
62800 Facilities and Equipment	
62810 Depr and Amort - Allowable	17,536.00
Total 62800 Facilities and Equipment	17,536.00
63000 PROGRAM EXPENSES	
63010 Payroll Expenses - Programs	
63011 Program Salaries SUPPORT	122,158.51
63015 Payroll Tax Expenses - Programs	
63015-1 Federal Payroll Taxes	9,033.31
63015-2 CO Payroll Taxes	1,128.99
Total 63015 Payroll Tax Expenses - Programs	10,162.30
Total 63010 Payroll Expenses - Programs	132,320.81
63020 Staff Benefits - Program	
63021 Health Insurance	6,204.77
63022 401k Match	4,474.48
63023 Professional Development	379.84
Total 63020 Staff Benefits - Program	11,059.09
63030 Professional Services Fees	
63032 Accounting & Bookkeeping Fees	370.00
63033 Web Development Fees	443.24
63034 Independent Consulting Fees	1,815.00
63035 Production Consulting Fees	1,400.00
Total 63030 Professional Services Fees	4,028.24
63100 Insurance - Programs	
63110 General Liability	6,067.73
63115 E & O Insurance	1,364.75
63120 D&O Insurance	504.00
63130 Worker's Compensation	2,336.07
63150 Auto Insurance and Storage	2,710.91
Total 63100 Insurance - Programs	12,983.46
63160 Program Advertising	
63161 Branded Merchandise	701.92
63162 COGS-Branded Inventory	320.00
63164 Internet Marketing Expenses	37.84
63165 Publications	989.92
Total 63160 Program Advertising	2,049.68
63180 Other Program Expenses	
63175 Rent - Programs	21,600.00
63181 Postage and Mailing	999.74

	TOTAL
63182 Printing & Copying	174.32
63183 Telephone & Internet	920.98
63184 Software & Subscriptions	3,821.71
63185 Computer Expenses	56.09
63187 Office Supplies	377.77
63188 Licenses & Registration Fees	261.95
63189 Online CC Processing Fee	1,240.76
63190 Program Development Meetings	558.78
Total 63180 Other Program Expenses	30,012.10
63200 TRIPS EXPENSES	
63210 Trips Staffing	6,835.00
63220 Trips Equipment	802.40
63230 Trips Fees - NPS Entry and Permits	432.00
63240 Trips Meals	5,358.23
63250 Trips Lodging	5,311.91
63260 Trips Staff Transport	3,034.59
63270 Trips Supplies and Misc	174.70
Total 63200 TRIPS EXPENSES	21,948.83
63500 COURSE EXPENSES	
63501 COGS-Adaptive Climbing Manuals Inventory	625.35
63502 COGS-Equipment Package Inventory	6,600.12
63510 Course Staffing	16,115.86
63520 Equipment	16,424.77
63530 Fees (facility / permits)	250.50
63540 Meals	2,835.74
63550 Lodging	5,993.14
63560 Transportation	12,604.82
63570 Supplies and Misc	1,514.53
63580 Course Equipment Shipping	721.10
Total 63500 COURSE EXPENSES	63,685.93
63700 LOCAL PROGRAM EXPENSES	
63710 Local Staffing	5,885.00
63720 Equipment	-22.51
63730 Local Fees	887.50
63740 Meals	187.18
63750 Staff Travel/Mileage	95.00
63760 Supplies & Misc	89.00
Total 63700 LOCAL PROGRAM EXPENSES	7,121.17
Total 63000 PROGRAM EXPENSES	285,209.31
64000 FUNDRAISING EXPENSES	
64010 Payroll Expenses - Fundraising	
64011 Salaries & Wages - Fundraising	31,313.14
64015 Payroll Taxes - Fundraising	
64015-1 Federal Payroll Taxes	2,378.33
64015-2 CO Payroll Taxes	123.78
Total 64015 Payroll Taxes - Fundraising	2,502.11

	TOTAL
Total 64010 Payroll Expenses - Fundraising	33,815.25
64020 Staff Benefits - Fundraising	
64021 Health Insurance	1,051.97
64022 401k Match	801.62
64023 Professional Development	350.00
Total 64020 Staff Benefits - Fundraising	2,203.59
64030 Professional Services Fees	
64031 Fundraising Consulting Fees	145.00
64032 Accounting & Bookkeeping Fees	185.00
64033 Web Development Fees	147.75
64035 Production Consulting Fees	1,650.00
Total 64030 Professional Services Fees	2,127.75
64100 Insurance	
64120 D&O Insurance	252.00
64130 Worker's Compensation Insurance	956.98
Total 64100 Insurance	1,208.98
64160 Advertising & Marketing	
64164 Internet Marketing Expenses	24.00
64165 Publications	112.82
Total 64160 Advertising & Marketing	136.82
64200 Donor Relations	
64210 Donor Gifts	39.01
64215 Donor Gifts - InKind	871.38
64220 Donor Meals	1,089.72
64230 Travel Expenses (Non-event)	95.05
Total 64200 Donor Relations	2,095.16
64300 Paradox Mile Expenses	
64301 Event Staffing	375.00
64302 Pdx Mile Gear for Donors	7,458.52
64304 Paradox Mile Meals	48.49
64305 Event Lodging	162.43
64306 Paradox Mile Travel	1,427.77
64307 Paradox Mile Printing & Supplies	138.41
64308 Paradox Mile Shipping	206.53
Total 64300 Paradox Mile Expenses	9,817.15
64500 Other Fundraising Expenses	
64505 Rent - Fundraising	1,920.00
64510 Postage, Mailing Service	871.20
64520 General Printing and Copying	611.31
64530 Telephone & Internet	391.53
64540 Software & Subscriptions	2,501.44
64550 Computer Expenses	137.56
64560 Office Supplies	389.85
64570 Licenses, Registration Fees	25.00
64580 Online Donation Service Fees	5,156.88
64585 Staff Fundraiser Meals	76.86
64590 Fundraising Misc	211.21
Total 64500 Other Fundraising Expenses	12,292.84

	TOTAL
Total 64000 FUNDRAISING EXPENSES	63,697.54
65000 ADMIN EXPENSES	
65010 Payroll Expenses - Admin	
65011 Salaries & Wages - Admin	8,721.31
65015 Payroll Taxes - Admin	
65015-1 Federal Payroll Taxes	647.94
65015-2 CO Payroll Taxes	6.36
Total 65015 Payroll Taxes - Admin	654.30
Total 65010 Payroll Expenses - Admin	9,375.61
65020 Staff Benefits - Admin	
65021 Health Insurance	478.46
65022 401k Match	513.38
Total 65020 Staff Benefits - Admin	991.84
65100 Professional Services Fees	
65120 Accounting & Bookkeeping Fees	241.27
65170 Production Consulting Fees	0.00
Total 65100 Professional Services Fees	241.27
65200 Insurance	
65220 D&O Insurance	252.00
65230 Worker's Compensation Insurance	219.95
Total 65200 Insurance	471.95
65500 Operations Expenses	
65505 Rent	480.00
65530 Telephone & Internet	228.26
65540 Software & Subscriptions	1,140.53
65550 Computer expenses	28.04
65560 Office Supplies	555.58
65570 Licenses, Registration Fees	20.00
65580 Bank & Credit Card Charges	-3.84
65585 Meals & Morale	943.51
65590 Misc Office	1,074.32
Total 65500 Operations Expenses	4,466.40
Total 65000 ADMIN EXPENSES	15,547.07
Total Expenses	\$381,989.92
NET OPERATING INCOME	\$170,817.28
Other Income	
70000 Gain/Loss on Stock Sales	138.33
70001 Interest Earned - Savings Account	33.75
70200 Gain (Loss) on Sale of Fixed Assets	-127.00
Total Other Income	\$45.08
NET OTHER INCOME	\$45.08
NET INCOME	\$170,862.36