

EverFree, a DBA of Willow International

everfree

Financial Statements

For the Year Ended
December 31, 2022



EverFree, a DBA of Willow International

Table of Content

	<u>Page(s)</u>
Independent Auditor's Report	2 - 3
Financial Statements	
Statement of Financial Position	4
Statement of Activities	5
Statement of Functional Expenses	6
Statement of Cash Flows	7
Notes to the Financial Statements	8 - 16



Independent Auditor's Report

To the Board of Directors
EverFree, a DBA of Willow International
Chicago, Illinois

Opinion on the Financial Statements

We have audited the accompanying financial statements of EverFree, a DBA of Willow International, which comprise the statement of financial position as of December 31, 2022, and the related statement of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of EverFree, a DBA of Willow International as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion on the Financial Statements

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of EverFree, a DBA of Willow International and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about EverFree, a DBA of Willow International's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements. In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of EverFree, a DBA of Willow International's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the EverFree, a DBA of Willow International's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

IL NFP Audit & Tax, LLP

Chicago, Illinois

August 16, 2024

EverFree, a DBA of Willow International
Statement of Financial Position
December 31, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
Assets			
Current Assets			
Cash	\$ 387,713	\$ 260,000	\$ 647,713
Grants Receivable	0	317,500	317,500
Prepaid Expenses	6,991	0	6,991
Total Current Assets	394,704	577,500	972,204
Other Assets			
Grants Receivable	0	200,000	200,000
Total Current Assets	0	200,000	200,000
Total Assets	\$ 394,704	\$ 777,500	\$ 1,172,204
Liabilities and Net Assets			
Current Liabilities			
Accounts Payable	\$ 913	\$ 0	\$ 913
Accrued Liabilities	1,225	0	1,225
Total Current Liabilities	2,138	0	2,138
Total Liabilities	2,138	0	2,138
Total Net Assets	392,566	777,500	1,170,066
Total Liabilities and Net Assets	\$ 394,704	\$ 777,500	\$ 1,172,204

EverFree, a DBA of Willow International
Statement of Activities
For the Year Ended December 31, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, Support and Gains			
Foundations	\$ 1,482,594	\$ 517,500	\$ 2,000,094
Individuals	948,768	0	948,768
Fiscal Sponsorship Donations	0	260,000	260,000
Corporations	232,147	0	232,147
Net Assets Released from Restrictions:			
Satisfaction of Program Restrictions	0	0	0
Expiration of Time Restrictions	56,560	(56,560)	0
Total Revenue, Support and Gains	2,720,069	720,940	3,441,009
Functional Expenses			
Program Services	2,228,334	0	2,228,334
Management and General	439,949	0	439,949
Fundraising	201,107	0	201,107
Total Functional Expenses	2,869,390	0	2,869,390
Change in Net Assets	(149,321)	720,940	571,619
Net Assets,			
Beginning of Year	815,892	56,560	872,452
Prior Period Adjustment	(274,005)	0	(274,005)
Beginning of Year, Restated	541,887	56,560	598,447
End of Year	\$ 392,566	\$ 777,500	\$ 1,170,066

EverFree, a DBA of Willow International
Statement of Functional Expenses
For the Year Ended December 31, 2022

	Program Services	Management and General	Fundraising	Total
Functional Expenses				
Personnel				
Salaries	\$ 271,935	\$ 122,618	\$ 65,262	\$ 459,815
Payroll Taxes	15,854	5,825	7,845	29,524
Fringe Benefits	41,915	21,023	8,840	71,778
Total Personnel	<u>329,704</u>	<u>149,466</u>	<u>81,947</u>	<u>561,117</u>
Bank Fees	2,489	25,455	0	27,944
Conferences and Meetings	3,594	0	0	3,594
Databases	0	13,923	0	13,923
Dues and Subscriptions	0	1,594	0	1,594
Grants to Organizations	1,682,033	0	0	1,682,033
Information Technology	20,033	20,110	270	40,413
Insurance	230	6,936	0	7,166
Marketing	7,920	1,677	63,235	72,832
Merchandise	0	3,829	7,681	11,510
Occupancy	0	4,832	0	4,832
Phone and Internet	1,261	10,117	0	11,378
Postage and Shipping	2,675	1,603	1,700	5,978
Printing	1,762	1,567	2,890	6,219
Professional Fees	119,913	171,381	10,775	302,069
Staff Development	1,069	6,372	0	7,441
Supplies	825	3,792	2,285	6,902
Travel	54,826	17,295	30,324	102,445
Total Functional Expenses	<u><u>\$ 2,228,334</u></u>	<u><u>\$ 439,949</u></u>	<u><u>\$ 201,107</u></u>	<u><u>\$ 2,869,390</u></u>

EverFree, a DBA of Willow International
Statement of Cash Flows
For the Year Ended December 31, 2022

Cash Flows from Operating Activities

Received from Supporters and Other Sources	\$ 2,923,510
Interest Received	0
Paid to Suppliers and Employees	(2,924,627)
Interest Paid	0
Income Taxes Paid	0
	0

Net Cash Used in Operating Activities (1,117)

Net Decrease in Cash (1,117)

Cash,	
Beginning of Year	648,830
End of Year	\$ 647,713

Reconciliation of Change in Net Assets to Net Cash Used in Operating Activities

Change in Net Assets	\$ 571,619
----------------------	------------

Adjustments to Reconcile Change in Net Assets to Net Cash Used in Operating Activities:

Changes in Certain Assets and Liabilities:

Grants Receivable	(517,500)
Prepaid Expense	(6,991)
Accounts Payable	913
Accrued Liabilities	(49,158)
	(572,736)

Total Adjustments	(572,736)
-------------------	-----------

Net Cash Used in Operating Activities \$ (1,117)

EverFree, a DBA of Willow International
Notes to the Financial Statements
For the Year Ended December 31, 2022

Note 1 - Principal Activity and Significant Accounting Policies

Organization and Nature of Activities

EverFree, a DBA of Willow International (the “Organization”) is a corporation incorporated in California. On August 6, 2021, the Board of Directors of Willow International and 10ThousandWindows approved the merger of the two Organizations to form EverFree, a DBA of Willow International. The merger was legally completed in May 2023. The Organization empowers survivors and unites communities through better data, better care, and stronger collaboration to end exploitation.

Basis of Accounting

The Organization’s accounts are maintained on the accrual basis of accounting. Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has not designated any amounts from net assets without donor restrictions as of December 31, 2022.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed or certain grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Cash and Cash Equivalents

The Organization considers all cash and highly liquid financial instruments with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to building projects, endowments that are perpetual in nature, or other long-term purposes are excluded from this definition.

EverFree, a DBA of Willow International
Notes to the Financial Statements (Continued)
For the Year Ended December 31, 2022

Note 1 - Principal Activity and Significant Accounting Policies (Continued)

Receivables and Allowance for Doubtful Accounts

The Organization records receivables that are expected to be collected within one year at net realizable value. Receivables that are expected to be collected in more than one year are recorded at present value. Generally accepted accounting principles prescribe receivables expected to be collected in more than one year to be initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset; in subsequent years, amortization of the discounts is included in contribution revenue in the statement of activities. The Organization determines the allowance for uncollectible promises to give based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectible.

Fixed Assets

The Organization records fixed assets at cost, or if donated, at fair value on the date of donation. Depreciation and amortization are computed using a straight-line depreciation method over the estimated useful lives of the assets ranging from 3 to 7 years, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the statement of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

The Organization reviews the carrying values of fixed assets for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent that the carrying value exceeds the fair value of the asset.

Interfund Balance

In an effort to increase transparency and to simplify its financial statements, the Organization presents its statement of financial position on a fund basis, which comprises of the following funds: Net Assets with Donor Restrictions and Net Assets without Donor Restrictions. As of December 31, 2022, no interfund payables or receivables exists between the Net Assets without Donor Restrictions Fund and the Net Assets with Donor Restrictions Fund.

EverFree, a DBA of Willow International
Notes to the Financial Statements (Continued)
For the Year Ended December 31, 2022

Note 1 - Principal Activity and Significant Accounting Policies (Continued)

Leases

Operating leases longer than one year are reported on the statement of financial position as a right-of-use (“ROU”) asset and as an operating lease obligation liability on the statement of financial position. The ROU represents the Organization’s right to use an underlying asset for the lease term, and lease liabilities represent the Organization’s obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at the commencement date based on the present value of lease payments over the lease term. The Organization’s incremental borrowing rate is used in determining the present value of lease payments. The implicit rate is used when readily determinable. The operating lease ROU asset also includes any lease payments made and excludes lease incentives. The lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

At December 31, 2022, the Organization reports no long term operating leases or finance leases. All leases as of December 31, 2022 are short term operating leases.

Revenue Recognition - Grants and Contributions

Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. Conditional promises to give are not recognized until they become unconditional. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the assets or if they are designated as support for future periods.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-imposed contributions whose restrictions are met in the same reporting period are reported as net assets without donor restrictions.

Net assets restricted for the acquisition of buildings or equipment are reported as net assets with donor restrictions until the specified asset is placed in service by the Organization when the restrictions are released. Contributed materials are recorded as contributions, when received, at their fair market value when such value can be objectively and accurately determined.

EverFree, a DBA of Willow International
Notes to the Financial Statements (Continued)
For the Year Ended December 31, 2022

Note 1 - Principal Activity and Significant Accounting Policies (Continued)

Revenue Recognition - Disaggregation of Revenue

The following table disaggregates the Organization's revenue from contracts with customers based on the timing of satisfaction of performance obligations for the year ended December 31, 2022:

Revenue Recognized at a Point in Time	\$	0
Revenue Recognized over Time		0
		<hr/>
	\$	0
		<hr/> <hr/>

Functional Expense Allocation

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The Organization allocates functional expenses mainly on the basis of estimates of time and effort.

Income Taxes

The Organization is exempt from Federal and State income taxes under Section 501(c)(3) of the Internal Revenue Code; therefore, the financial statements do not include a provision for income taxes. The Organization reviews income tax positions taken or expected to be taken in income tax returns to determine if there are any income tax uncertainties. This includes positions that the entity is exempt from income taxes or not subject to income taxes on unrelated business income. The Organization recognizes tax benefits from uncertain tax positions only if it is more likely than not that the tax positions will be sustained on examination by taxing authorities, based on the technical merits of the positions.

The Organization has identified no significant income tax uncertainties. The Organization files information returns as a tax-exempt organization. Should that status be challenged in the future, all years since inception could be subject to review by the IRS.

EverFree, a DBA of Willow International
Notes to the Financial Statements (Continued)
For the Year Ended December 31, 2022

Note 1 - Principal Activity and Significant Accounting Policies (Continued)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Advertising costs

The Organization uses advertising to promote its programs among the audiences it serves. The costs of advertising are expensed the first time the advertising takes place, except for direct-response advertising, which is capitalized and amortized over its expected period of future benefits. The Organization had no direct-response advertising.

Financial Instruments and Credit Risk

The Organization manages deposit concentration risk by placing cash and certificates of deposit with financial institutions believed to be creditworthy. At times, amounts on deposit may exceed insured limits. As of December 31, 2022, the Organization holds deposits of \$119,269 above federally insured limits. To date, the Organization has not experienced losses in any of these accounts.

Credit risk associated with receivables and promises to give is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from reputable donors highly supportive of the Organization's mission. When applicable, although the fair values of investments are subject to fluctuation on a year-to-year basis, the Organization believes that the investment policies and guidelines are prudent for the long-term welfare of the Organization.

EverFree, a DBA of Willow International
Notes to the Financial Statements (Continued)
For the Year Ended December 31, 2022

Note 2 - Receivables

At December 31, 2022, receivables consist of the following and are estimated to be collected as follows:

Collectible During the 2023 Calendar Year	\$ 317,500
Collectible During the 2024 Calendar Year	200,000
Less: Discount to Net Present Value	0
Less: Allowance for Doubtful Accounts	0
Total Receivables	<u>\$ 517,500</u>

Note 3 - In-Kind Donations

Donated Goods, Donated Space, and Donated Services

Donated goods are recorded at fair value on the date of donation. No donated goods were received by the Organization during the year ended December 31, 2022.

Donated space is recorded at its estimated fair value on the date of donation. No donated space was received by the Organization during the year ended December 31, 2022.

Donated services are recognized as revenues at their estimated fair value when they create or enhance nonfinancial assets, or they require specialized skills which would need to be purchased if they were not donated. Volunteers contribute significant amounts of time to the Organization's program services, administration, and fundraising activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. For the year ended December 31, 2022, the Organization did not receive any donated services that met the recognition criteria prescribed by generally accepted accounting principles.

EverFree, a DBA of Willow International
Notes to the Financial Statements (Continued)
For the Year Ended December 31, 2022

Note 4 - Net Asset Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods at December 31, 2022:

Net Asset Restrictions - Temporary

Subject to Expenditure for Specific Purpose:

Sponsorship Projects	\$ 260,000
Total Subject to Expenditure for Specific Purpose	260,000
Subject to Passage of Time:	
Expiring During the Year Ended December 31, 2023	317,500
Expiring During the Year Ended December 31, 2024	200,000
Total Subject to Passage of Time	517,500
Total Net Assets with Restrictions	\$ 777,500

Net assets were released from donor restrictions by incurring expenses satisfying the purpose restrictions or by the occurrence of the passage of time or other events specified by donors during the year ended December 31, 2022:

Purpose Restrictions Accomplished:

None	\$ 0
Total Purpose Restrictions Accomplished	0
Time Restrictions Satisfied:	
Expired During the Year Ended December 31, 2022	56,560
Total Time Restrictions Satisfied	56,560
Total Restrictions Released	\$ 56,560

Note 5 - Concentration of Funding

The Organization continuously attempts to diversify its donor and revenue base, and as such, does not have a major revenue concentration from a specific funder for the year ended December 31, 2022.

EverFree, a DBA of Willow International
Notes to the Financial Statements (Continued)
For the Year Ended December 31, 2022

Note 6 - Liquidity and Availability of Financial Assets

At December 31, 2022, the Organization has \$1,165,213 of financial assets, excluding non-spendable financial assets, available for general expenditures within one year of the balance sheet date. Of this amount, \$777,500 of financial assets are subject to donor timing or purpose restrictions, excluding general operation restrictions, expiring within one year. No other contractual restrictions exist that make current financial assets unavailable for general expenditure within one year of the balance sheet date. As of December 31, 2022, the Organization does not expect that its liquidity will deteriorate.

Financial assets available within one year of the balance sheet for general expenditures comprise of the following:

Financial Assets Available for General Expenditure:	
Cash	\$ 647,713
Grants Receivable	517,500
Total Financial Assets Available for General Expenditure	<u>1,165,213</u>
Less: Assets Subject to Donor Timing or Purpose Restrictions Excluding General Operation Restrictions	<u>(777,500)</u>
Total Financial Assets Available to Meet Cash Needs for General Use Within One Year	<u><u>\$ 387,713</u></u>

Note 7 - Regional Services

The Organization works with other partners internationally to fulfill its mission. The following is a breakout of expenses by regional programs.

Uganda	\$ 1,242,088
Philippines	257,244
Kenya	82,857
Belize	61,234
Ukraine	38,610
	<u><u>\$ 1,682,033</u></u>

EverFree, a DBA of Willow International
Notes to the Financial Statements (Continued)
For the Year Ended December 31, 2022

Note 8 - Prior Period Adjustment

The following prior period adjustment was made as of December 31, 2021 to the correct balances in the corresponding accounts as follows:

	Increase (Decrease)		
	Assets	Liabilities	Net Assets
Grants Receivable	\$ (265,977)	\$ 0	\$ 0
Accrued Liabilities	0	8,028	0
Net Assets Without Donor Restrictions	0	0	(274,005)

Note 9 - Recent and Upcoming Accounting Pronouncements

Recent Accounting Pronouncements

In June 2016, the FASB issued ASU No. 2016-13, *Financial Instruments - Credit Losses (Topic 326)*, in relation to accounting for expected credit losses on financial instruments. The accounting pronouncement requires that measurement of expected credit losses be based on relevant information about past events, including historical experience, current conditions and reasonable and supportable forecasts that affect the collectability of the reported amount. While financial assets such as trade receivables, available-for-sale debt securities, guarantee contracts, loan commitments, and contract assets are within the scope of ASU No. 2016-13, other assets such as contributions receivable, loans and receivables between entities under common control, and grants receivable are not within scope. The adoption of this accounting pronouncement had no material impact on the Organization's financial statements.

Upcoming Accounting Pronouncements

Significant upcoming accounting pronouncements relevant to the Organization have not been identified as of December 31, 2022.

Note 10 - Subsequent Events

The date to which events occurring after December 31, 2022, the date of the most recent balance sheet, have been evaluated for possible adjustment or disclosure is August 16, 2024, which is the date on which the financial statements were available to be issued.