

# Management Report

Partnership for Smarter Growth (PSG)

For the period ended December 31, 2015



Prepared by

**ABKramer Group LLC**

Prepared on

**May 13, 2016**

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# Profit and Loss

January - December 2015

	<b>Total</b>
<b>INCOME</b>	
Board Contributions	
Individual Contributions	5,095.00
<b>Total Board Contributions</b>	<b>5,095.00</b>
Foundation Grants	
Corporate and Business Foundation Grants	8,334.00
Foundation and Trust Grants	10,000.00
<b>Total Foundation Grants</b>	<b>18,334.00</b>
In-kind Contributions	
Corporate and Business Gifts	1,000.00
<b>Total In-kind Contributions</b>	<b>1,000.00</b>
Individual Contributions	150.00
Jar Donations	167.24
Member Contributions \$15-\$99	370.05
Supporting Member Contributions \$100-\$999	1,200.00
Sustaining Member Contributions \$1000 +	6,040.51
<b>Total Individual Contributions</b>	<b>7,927.80</b>
Other Income	
Miscellaneous Revenue	272.69
<b>Total Other Income</b>	<b>272.69</b>
Program Income	139.20
<b>Total Income</b>	<b>32,768.69</b>
<b>EXPENSES</b>	
Administration	
Business Expenses	
Filing and Registration Fees	57.37
Online Bookkeeping	479.44
<b>Total Business Expenses</b>	<b>536.81</b>
Miscellaneous	0.87
Operational Communications	
Telephone and Internet	153.17
<b>Total Operational Communications</b>	<b>153.17</b>
Other Types of Expenses	
Insurance	1,536.63
<b>Total Other Types of Expenses</b>	<b>1,536.63</b>
Postage, Mailing	64.35
Printing, Copying	-64.99
<b>Total Administration</b>	<b>2,226.84</b>
Grants to Other Organizations	2,000.00
Organizational Support	600.00
Fundraising & Development	563.52
30% Customer Relationship Management (CRM) (deleted)	400.00
<b>Total Fundraising &amp; Development</b>	<b>963.52</b>

	<b>Total</b>
<b>Total Organizational Support</b>	<b>1,563.52</b>
Payroll Expenses	
Taxes	622.06
Wages	7,999.98
<b>Total Payroll Expenses</b>	<b>8,622.04</b>
Payroll Processing Fee	100.00
Program	45.00
Bike & Ped Initiative	
Supplies and Equipment	-452.69
<b>Total Bike &amp; Ped Initiative</b>	<b>-452.69</b>
Communications	
70% Customer Relationship Management (CRM)	220.00
E-communications	320.00
<b>Total Communications</b>	<b>540.00</b>
Outreach Programs	
Meals	119.49
<b>Total Outreach Programs</b>	<b>119.49</b>
River City Saunter	
Equipment Rental	1,450.00
<b>Total River City Saunter</b>	<b>1,450.00</b>
<b>Total Program</b>	<b>1,701.80</b>
<b>Total Expenses</b>	<b>16,214.20</b>
<b>NET OPERATING INCOME</b>	<b>16,554.49</b>
<b>NET INCOME</b>	<b>\$16,554.49</b>

# Balance Sheet

As of December 31, 2015

	<b>Total</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
Checking	33,104.53
Paypal	569.17
<b>Total Bank Accounts</b>	<b>33,673.70</b>
<b>Total Current Assets</b>	<b>33,673.70</b>
<b>TOTAL ASSETS</b>	<b>\$33,673.70</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
Payroll Liabilities	516.20
<b>Total Other Current Liabilities</b>	<b>516.20</b>
<b>Total Current Liabilities</b>	<b>516.20</b>
<b>Total Liabilities</b>	<b>516.20</b>
<b>Equity</b>	
Net Assets	16,447.77
Opening Balance Equity	155.24
Net Income	16,554.49
<b>Total Equity</b>	<b>33,157.50</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$33,673.70</b>