

# THE CORPORATION FOR JEFFERSON'S POPLAR FOREST AND SUBSIDIARY FINANCIAL REPORT

December 31, 2009 and 2008

# CONTENTS

	Page
INDEPENDENT AUDITOR'S REPORT	3
FINANCIAL STATEMENTS	
Consolidated Statements of Financial Position	4
Consolidated Statements of Activity	5
Consolidated Statements of Cash Flows	6
Notes to Consolidated Financial Statements	7



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Corporation for Jefferson's Poplar Forest and Subsidiary Forest, Virginia

We have audited the accompanying consolidated statements of financial position of The Corporation for Jefferson's Poplar Forest and Subsidiary (the "Corporation") as of December 31, 2009 and 2008, and the related consolidated statements of activity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Corporation for Jefferson's Poplar Forest and Subsidiary as of December 31, 2009 and 2008, and the changes in their net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

CERTIFIED PUBLIC ACCOUNTANTS

Brown, Edwards & Company, S. S. P.

Lynchburg, Virginia April 26, 2010

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION December 31, 2009 and 2008

ASSETS	2009	2008
CURRENT ASSETS Cash and cash equivalents	\$ 121,814	\$ 1,190,470
Investments	2,423,084	1,885,464
Contributions receivable, net of allowance for uncollectible contributions, \$5,000 in 2009 and 2008, respectively Inventory	34,969 86,809	12,786 88,205
Other assets	126,267	98,513
Total current assets	2,792,943	3,275,438
CONTRIBUTIONS RECEIVABLE, long-term	20,556	9,399
PROPERTY AND EQUIPMENT, net	12,683,374	12,570,639
HISTORIC COLLECTIONS	206,113	199,063
	\$15,702,986	\$16,054,539
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 27,094	\$ 47,780
Line of credit	160,000	47.072
Current maturities of long-term debt Accrued expenses	35,096 77,324	47,073 60,596
Total current liabilities	299,514	155,449
LONG-TERM DEBT, net of current maturities	964,202	1,470,060
NET ASSETS Unrestricted:		
Current operations	12,386,967	12,451,313
Funds functioning as endowment	1,308,400	1,196,030
Total unrestricted net assets	13,695,367	13,647,343
Temporarily restricted Permanently restricted	680,243 63,660	718,027 63,660
Total net assets	14,439,270	14,429,030
	\$15,702,986	\$16,054,539

# CONSOLIDATED STATEMENTS OF ACTIVITY

Years ended December 31, 2009 and 2008

				20	009			2008					
SUPPORT AND REVENUE		Unrestricted	1 0		Total	1 .					Total		
Gifts         6 67,846         \$ 244,00         \$         \$ 871,896         \$ 1,82,035         \$ 8,50.45         \$         \$ 1,767,098           Coverment grants         296,755         \$ 296,755         64,863         \$ 6,277         \$ 64,863           Change in discount of contributions receivable         \$ 369,968         \$ 22,027         \$ 222,075         \$ 222,015           Rendal property         223,071         \$ 223,071         \$ 223,071         \$ 21,951         \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	CHIDDODT AND DEVENUE											 	
Change in discount of contributions receivable   36	Gifts		\$	244,050	\$ -	\$		\$		\$	85,045	\$ -	\$ , ,
Nestation		270,733		36	_				-		6.727	_	
Rental property		369.968		-	_				222.045		-	_	
Net unrealized and realized gains (losses)   Variety   Variety				-	_						_	-	
on investments         265,433         1,654         - 267,087         (534,01)         (5,32)         - (540,093)           Miscellaneous         30,216         - 30,216         18,947         - 2         18,947           Loss on sales of fixed assets         (941)         - 20,278         (29,78)         - 2,098         - 2,098           Recovery of uncollecible contributions         - 30,216         - 30,216         18,947         - 4,999         - 2,098           Net asset released from restrictions         274,380         (274,380)         - 30,216         18,949         (18,949)         - 3,499         - 3,499         - 3,499         - 4,999         - 4,999         - 2,098         - 3,998         - 3,999         - 3,998         - 3,999         -	Investment income	46,560		252	-		46,812		74,363		431	-	74,794
Miscellaneous   30,216		265 422		1.654			267.007		(524.701)		(5.202)		(540,002)
Case on sales of fixed assets   (941)         (941)   (2,978)       (2,978)     (2,9				1,654	-						(5,392)	-	
Recovery of uncollectible contributions   Net assets released from restrictions:   Satisfaction of program restrictions   274,380   (274,380)   -   -   -   -   238,912   (238,912)   -   -   -   -   -   -   -   -   -				-	-						-	-	
Net assets released from restrictions:         274,380         (274,380)         -         -         238,912         (238,912)         -		(941)		-	-		(941)		(2,978)		4 000	-	
Satisfaction of program restrictions         274,380 9,396         (274,380) (9,396)         -         -         238,912 -         (238,912) (136,996)         -         -           Total support and revenue         2,142,684         (37,784)         -         2,104,900         2,112,451         (284,098)         -         1,828,353           EXPENSES           Program:         8         8         8         8         8         8         8         8         8         8         8         8         8         8         8         8         8         1,828,353         8         8         8         8         8         8         8         8         8         8         8         8         8         8         4         653,446         4         653,446         4         653,446         4         653,446         4         653,446         4         653,446         4         653,446         4         653,446         4         653,446         4         4         653,446         4         4         653,446         4         4         653,446         4         4         653,446         4         4         653,446         4         1         144,145		-		-	-		-		-		4,999	-	4,333
Expiration of time restrictions   9,396   (9,396)   -   -   136,996   (136,996)   -   -   -   -   -   -   -   -   -		274 380		(274 380)	_		_		238 912		(238 912)	_	_
Program:											. , ,	_	 
Program:         Restoration         679,452         -         -         679,452         653,446         -         -         653,446           Visitation/interpretation         716,393         -         -         716,393         591,970         -         -         591,970           Supporting:         Rental properties         144,400         -         -         144,400         194,135         -         -         194,135           Administrative         126,015         -         -         126,015         121,698         -         -         121,698           Public relations         111,394         -         -         111,394         116,263         -         -         116,263           Fundraising         317,006         -         -         317,006         230,617         -         -         230,617           Total expenses         2,094,660         -         -         2,094,660         1,908,129         -         -         1,908,129           NONOPERATING ACTIVITY         Net asset reclassification based on change in law (Note 9)         -         -         -         -         -         -         -         -         -         -         -         -	Total support and revenue	2,142,684		(37,784)			2,104,900		2,112,451		(284,098)	-	 1,828,353
Restoration         679,452         -         -         679,452         653,446         -         -         653,446           Visitation/interpretation         716,393         -         -         716,393         591,970         -         -         591,970           Supporting:         Supporting:           Rental properties         144,400         -         -         144,400         194,135         -         -         194,135           Administrative         126,015         -         -         126,015         121,698         -         -         121,698           Public relations         111,394         -         -         111,394         116,263         -         -         116,263           Fundraising         317,006         -         -         317,006         230,617         -         -         1,908,129           NONOPERATING ACTIVITY         Net asset reclassification based on change in law (Note 9)         -         -         -         2,094,660         1,908,129         -         -         -         -           CHANGE IN NET ASSETS         48,024         (37,784)         -         10,240         197,640         (277,416)         -         (	EXPENSES												
Restoration         679,452         -         -         679,452         653,446         -         -         653,446           Visitation/interpretation         716,393         -         -         716,393         591,970         -         -         591,970           Supporting:         Supporting:           Rental properties         144,400         -         -         144,400         194,135         -         -         194,135           Administrative         126,015         -         -         126,015         121,698         -         -         121,698           Public relations         111,394         -         -         111,394         116,263         -         -         116,263           Fundraising         317,006         -         -         317,006         230,617         -         -         1,908,129           Total expenses         2,094,660         -         -         2,094,660         1,908,129         -         -         1,908,129           NONOPERATING ACTIVITY           Net asset reclassification based on change in law (Note 9)         -         -         -         -         -         -         -         -         -	Program:												
Supporting: Rental properties		679,452		-	-		679,452		653,446		-	-	653,446
Rental properties         144,400         -         -         144,400         194,135         -         -         194,135           Administrative         126,015         -         -         126,015         121,698         -         -         121,698           Public relations         111,394         -         -         111,394         116,263         -         -         116,263           Fundraising         317,006         -         -         317,006         230,617         -         -         230,617           Total expenses         2,094,660         -         -         2,094,660         1,908,129         -         -         1,908,129           NONOPERATING ACTIVITY           Net asset reclassification based on change in law (Note 9)         -         -         -         -         -         -         (6,682)         6,682         -         -         -           CHANGE IN NET ASSETS         48,024         (37,784)         -         10,240         197,640         (277,416)         -         (79,776)           NET ASSETS           Beginning         13,647,343         718,027         63,660         14,429,030         13,449,703         995,	Visitation/interpretation	716,393		-	-		716,393		591,970		-	-	591,970
Administrative 120,015 120,015 121,698 121,698 Public relations 111,394 111,394 116,263 116,263 Fundraising 317,006 317,006 230,617 230,617  Total expenses 2,094,660 2,094,660 1,908,129 1,908,129  NONOPERATING ACTIVITY Net asset reclassification based on change in law (Note 9)	Supporting:												
Public relations         111,394         -         -         111,394         116,263         -         -         116,263           Fundraising         317,006         -         -         317,006         230,617         -         -         230,617           Total expenses         2,094,660         -         -         2,094,660         1,908,129         -         -         1,908,129           NONOPERATING ACTIVITY Net asset reclassification based on change in law (Note 9)         -         <		,		-	-						-	-	
Fundraising 317,006 317,006 230,617 230,617  Total expenses 2,094,660 2,094,660 1,908,129 1,908,129  NONOPERATING ACTIVITY  Net asset reclassification based on change in law (Note 9) (6,682) 6,682  CHANGE IN NET ASSETS  Beginning 13,647,343 718,027 63,660 14,429,030 13,449,703 995,443 63,660 14,508,806				-	-						-	-	
Total expenses 2,094,660 2,094,660 1,908,129 1,908,129  NONOPERATING ACTIVITY  Net asset reclassification based on change in law (Note 9) (6,682) 6,682   CHANGE IN NET ASSETS  Beginning 13,647,343 718,027 63,660 14,429,030 13,449,703 995,443 63,660 14,508,806				-	-						-	-	
NONOPERATING ACTIVITY Net asset reclassification based on change in law (Note 9)         -         -         -         -         -         (6,682)         6,682         -	Fundraising	317,006					317,006		230,617			 	 230,617
Net asset reclassification based on change in law (Note 9)         -	Total expenses	2,094,660		_			2,094,660		1,908,129				 1,908,129
CHANGE IN NET ASSETS         48,024         (37,784)         -         10,240         197,640         (277,416)         -         (79,776)           NET ASSETS Beginning         13,647,343         718,027         63,660         14,429,030         13,449,703         995,443         63,660         14,508,806	Net asset reclassification based on change								(6 (92)		( (02		
NET ASSETS         Beginning         13,647,343         718,027         63,660         14,429,030         13,449,703         995,443         63,660         14,508,806	in law (Note 9)					-			(6,682)		6,682		 
Beginning 13,647,343 718,027 63,660 14,429,030 13,449,703 995,443 63,660 14,508,806	CHANGE IN NET ASSETS	48,024		(37,784)	-		10,240		197,640		(277,416)	-	(79,776)
Ending \$ 13,695,367 \$ 680,243 \$ 63,660 \$ 14,439,270 \$ 13,647,343 \$ 718,027 \$ 63,660 \$ 14,429,030		13,647,343		718,027	63,660		14,429,030		13,449,703		995,443	63,660	14,508,806
	Ending	\$ 13,695,367	\$	680,243	\$ 63,660	\$	14,439,270	\$	13,647,343	\$	718,027	\$ 63,660	\$ 14,429,030

The Notes to Consolidated Financial Statements are an integral part of these statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS Years ended December 31, 2009 and 2008

	2009	2008
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 10,240	\$ (79,776)
Adjustments to reconcile change in net assets to net cash		
provided by (used in) operating activities:		
Non-cash gifts	(36,994)	(10,072)
Non-cash expenses	25,849	10,072
Depreciation	244,287	256,395
Loss on sales of fixed assets	941	2,978
Realized and unrealized (gains) losses on investments	(267,087)	540,093
Decrease (increase) in:	/	
Contributions receivable	(33,340)	136,623
Life insurance receivable	-	100,000
Inventory	1,396	(129)
Other assets	(27,754)	(11,501)
Increase (decrease) in:	(20, 60,6)	(1.6.0.72)
Accounts payable	(20,686)	(16,053)
Accrued expenses	16,728	258
Net cash provided by (used in) operating activities	(86,420)	928,888
CASH FLOWS FROM INVESTING ACTIVITIES		
Net sales (purchases) of investments	(270,533)	190,750
Proceeds from sales of fixed assets	(270,333)	3,157
Purchase of property and equipment, including collections	(353,868)	(193,859)
Net cash provided by (used in) investing activities		48
Net cash provided by (used in) investing activities	(624,401)	40
CASH FLOWS FROM FINANCING ACTIVITIES		
Borrowings from line of credit, net	160,000	-
Principal payments on long-term debt	(517,835)	(45,308)
Net cash used in financing activities	(357,835)	(45,308)
Net increase (decrease) in cash and cash equivalents	(1,068,656)	883,628
CASH AND CASH EQUIVALENTS		
Beginning	1,190,470	306,842
Ending	\$ 121,814	\$ 1,190,470
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid during the year for:		
Interest	\$ 68,438	\$ 95,960
NONCASH INVESTING ACTIVITY		
Gifts of property, including collections	\$ 11,145	\$ -
onto of property, including concentris	Ψ 11,143	ψ -

The Notes to Consolidated Financial Statements are an integral part of these statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

### Note 1. Summary of Significant Accounting Policies

The mission of The Corporation for Jefferson's Poplar Forest (the "Corporation") is to preserve Jefferson's plantation and retreat for the educational and cultural benefit of the public and to inspire people to address the issues of today with Jefferson's spirit of creativity and curiosity. The Corporation solicits individuals, corporations, and foundations for contributions and grants.

The consolidated financial statements of the Corporation have been prepared on the accrual basis. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

#### Principles of consolidation:

The consolidated financial statements include the accounts of the Corporation and its wholly owned subsidiary, Poplar Forest Swim and Tennis Club, Inc. The Swim and Tennis Club was operating on the tract of land immediately west of the Jefferson house prior to 1993 when the Corporation purchased that historic property. All significant intercompany transactions have been eliminated in consolidation.

#### Estimates:

The preparation of financial statements in conformity with U. S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could vary from the estimates that were used.

#### Classification of net assets:

The Corporation's net assets have been grouped into the following three classes:

Unrestricted Net Assets – Unrestricted net assets generally result from revenues derived from providing services, receiving unrestricted contributions, recognizing unrealized and realized gains and losses, and receiving dividends and interest from investing in income-producing assets; less expenses incurred in providing services, raising contributions, and performing administrative functions.

Temporarily Restricted Net Assets – Temporarily restricted net assets generally result from contributions and other inflows of assets whose use by the Corporation is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Corporation pursuant to those stipulations.

Permanently Restricted Net Assets – Permanently restricted net assets generally result from contributions and other inflows of assets whose use by the Corporation is limited by donor-imposed stipulations that neither expire nor can be fulfilled or otherwise removed by the Corporation.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

### **Note 1. Summary of Significant Accounting Policies (Continued)**

#### Classification of gifts:

Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

The Corporation reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Corporation reports expirations of donor restrictions as unrestricted when the donated or acquired long-lived assets are placed in service.

### Cash and cash equivalents:

For the purposes of the statement of cash flows, the Corporation considers cash and cash equivalents to include cash on hand and temporary investments purchased with an original maturity of three months or less. The Corporation's cash is deposited with one regional bank. Deposits were not in excess of insured limits at December 31, 2009.

#### Investments:

Investments are recorded at market value as of the balance sheet date. Net unrealized and realized gains and losses are reflected in the statement of activities. Gifts of investments are recorded at their fair value as of the date of gift.

#### **Inventory**:

Inventory (of the Museum Shop) is stated at the lower of cost (first-in, first-out basis) or market.

### Property and equipment:

Property and equipment are stated at cost at the date of acquisition or fair value at the date of donation, in the case of gifts, less accumulated depreciation. Restoration costs are capitalized and depreciated while repairs and maintenance are charged to expense in the year incurred. The original costs of historic buildings are not depreciated. Depreciation of buildings and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis.

### Historic collections:

Works of art, antiques, and historical treasures are recorded at cost, if purchased, or at their fair value at the date of gift. These collections do not include archaeological or architectural artifacts.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

### Note 1. Summary of Significant Accounting Policies (Continued)

#### Contributed services:

A substantial number of unpaid volunteers have made significant contributions of their time to the Corporation as docents, laboratory assistants, and administrative assistants. The value of such services has not been determined.

### Allocation of expenses:

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying statements of activity. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Income taxes:

The Corporation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Corporation has been classified as an organization that is not a private foundation under Section 509(a)(2). The wholly owned subsidiary is subject to federal and state income taxes. The subsidiary has a net operating loss carryforward totaling \$134,753 with expirations ranging from 2010 to 2029. For deferred tax purposes, a 100% valuation allowance has been recorded against the deferred tax asset. The Corporation's income tax and information returns for 2006, 2007, and 2008 are subject to examination by the Internal Revenue Service.

#### Fair value disclosures:

Certain financial assets and liabilities are measured and reported on a fair value basis. FASB ASC 820 (Topic 820) defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Topic 820 establishes a fair value hierarchy that prioritizes each input to the valuation method used to measure fair value into one of the following three broad levels:

Level 1 – Quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are either for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Unobservable inputs for the asset or liability where there is little, if any, market activity for the asset or liability at the measurement date.

#### Subsequent events:

Management has evaluated subsequent events through April 26, 2010, the date the financial statements were available to be issued.

#### Reclassifications:

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

### **Note 2.** Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes or periods:

	 2009	2008
Historical preservation and restoration	\$ 598,572	\$ 691,042
Land acquisition	34,579	3,500
Archaeological research and interpretation	30,475	8,531
Promotional initiatives	6,197	1,300
Educational initiatives	47	47
For periods after December 31, 2009	10,373	-
For periods after December 31, 2008	 	 13,607
	\$ 680,243	\$ 718,027

### **Note 3.** Permanently Restricted Net Assets

Permanently restricted net assets at December 31, 2009 and 2008, consist of the following:

Endowment investments Antique tool collection held in perpetuity	\$ 13,660 50,000
	\$ 63,660

#### **Note 4.** Contributions Receivable

Contributions receivable are due as follows:

	 2009	 2008
Less than one year	\$ 40,536	\$ 18,300
One to five years	 21,668	 10,600
	62,204	28,900
Allowance for uncollectible contributions	(5,000)	(5,000)
Discount calculated at 2-5%	 (1,679)	 (1,715)
Total	\$ 55,525	\$ 22,185

Approximately 54% and 52% of contributions receivable are due from one donor at December 31, 2009 and 2008, respectively.

The Corporation has received other promises to give which are not recorded as receivables until certain expenses are incurred. These conditional promises consist of two government grants with original awards totaling \$281,945. The conditional portion of these grants remaining at December 31, 2009 totaled \$123,101.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

### Note 5. Investments

Investments are stated at fair market value based on quoted prices in active markets (Level 1 inputs) and are summarized as follows as of December 31:

	2009				9			2008				
		Cost	I	Fair Value		nrealized Gains (Losses)		Cost	<u> </u>	air Value		nrealized Gains (Losses)
Endowment:												
Equity												
securities	\$	298,405	\$	340,338	\$	41,933	\$	396,490	\$	360,007	\$	(36,483)
Government		,		Í		,		,		ŕ		, , ,
bonds		187,606		196,189		8,583		238,255		257,853		19,598
Corporate												
obligations		145,622		151,978		6,356		150,224		149,193		(1,031)
Mutual funds		778,803		612,686		(166,117)		724,333		412,591		(311,742)
Short-term												
investments	_	22,778		22,778		-	_	30,820		30,820		
		1,433,214		1,323,969		(109,245)		1,540,122		1,210,464		(329,658)
Other												
investments:												
Government												
bonds		440,000		440,000		-		675,000		675,000		-
Corporate		120 000		120.000								
obligations Mutual		130,000		130,000		-		-		-		-
funds		426,155		529,115		102,960						
Tulius	_	420,133		329,113	_	102,900	_				-	
		996,155		1,099,115		102,960	_	675,000	_	675,000	_	
Total	\$	2,429,369	\$	2,423,084	\$	(6,285)	\$	2,215,122	\$	1,885,464	\$	(329,658)

Investment fees of \$4,445 and \$5,211 were paid during 2009 and 2008, respectively. Short-term investments are primarily invested in liquid investments with a securities company.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

### Note 6. Property and Equipment

A summary of property and equipment, at cost, follows:

	 2009		2008
Land and improvements Buildings Furniture, fixtures, and equipment Vehicles	\$ 6,199,041 9,182,663 577,787 24,204	\$	6,124,017 9,030,070 472,957 24,204
Less accumulated depreciation	 15,983,695 3,300,321 12,683,374	<u> </u>	15,651,248 3,080,609 12,570,639

Historic buildings with a cost of \$800,670 are not depreciated. Labor and benefits capitalized in property and equipment additions totaled \$83,898 and \$112,119 for the years ended December 31, 2009 and 2008, respectively.

#### Note 7. Line of Credit

At December 31, 2009, the Corporation had a line of credit with a bank which provided for short-term borrowings up to \$1,000,000 at an interest rate of LIBOR plus 1.75%, subject to a minimum rate of 2.75% and a maximum rate of 4.93% (2.75% at December 31, 2009). This line is unsecured and requires the Corporation to maintain a minimum tangible net worth of \$10,000,000 and unrestricted cash and marketable securities of at least \$1,000,000 at all times. The line was renewed in January 2010 under substantially the same terms, due February 2011. Interest expense on the line of credit totaled \$2,907 and \$647 for the years ended December 31, 2009 and 2008, respectively. Total interest expensed by the Corporation was \$68,438 and \$89,089 for the years ended December 31, 2009 and 2008, respectively.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

#### Note 8. Long-Term Debt

Long-term debt consists of:

	Final Maturity		2009	 2008
Note payable, seller, 5.99%, collateralized by certain equipment	2012	\$	9,321	\$ 12,801
Note payable, seller, 6.5%, payable \$2,088 monthly including principal and interest, collateralized by certain real property	2012		-	271,103
Notes payable, bank, 5.6%, payable \$7,233 monthly including principal and interest, collateralized by certain real	2012		000 077	1 222 220
property	2013		989,977	 1,233,229
			999,298	1,517,133
Less principal amounts due within one year		<del></del> \$	35,096 964,202	\$ 47,073 1,470,060

Aggregate principal payments are scheduled as follows: 2010 - \$35,096; 2011 - \$37,153; 2012 - \$36,872, and 2013 - \$890,177.

#### Note 9. Endowment

The Corporation's endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

### Interpretation of relevant law:

During 2008, the Virginia General Assembly enacted the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The Corporation's Board of Trustees has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Corporation classifies as permanently restricted net assets a) the original value of gifts donated to the permanent endowment, b) the original value of subsequent gifts to the permanent endowment, and c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Corporation in a manner consistent with the standard of prudence prescribed by UPMIFA.

(Continued)

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

#### **Note 9. Endowment (Continued)**

<u>Interpretation of relevant law</u>: (Continued)

In accordance with UPMIFA, the Corporation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the endowment fund
- 2. The purposes of the Corporation and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the Corporation
- 7. The investment policies of the Corporation

### Return objectives and risk parameters:

The Corporation has adopted investment and spending policies for the endowment fund that attempt to preserve and increase the real (inflation-adjusted) value of the fund and to provide a predictable and increasing distribution to carry out the purpose of the fund. Under these policies, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that outperform inflation by three percentage points each year. The Corporation expects its endowment funds, over time, to provide a total rate of return that exceeds the median of a generally accepted universe of similar funds.

#### Strategies employed for achieving objectives:

To satisfy its long-term rate-of-return objectives, the Corporation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Corporation targets a diversified asset allocation that places a greater emphasis on equity-based instruments to achieve its long-term return objectives within prudent risk constraints.

#### Spending policy:

The Corporation has a policy of appropriating annual distributions from the endowment fund equal to  $4\frac{1}{2}$  percent of the average of the market value of the fund on June 30 in each of the three preceding years.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

# Note 9. Endowment (Continued)

Endowment net asset composition:

	Unrestricted	Unrestricted Temporarily Restricted Restricted Restricted		Total		
Donor-restricted	\$ -	\$	1,909	\$	13,660	\$ 15,569
Board-designated	1,308,400					 1,308,400
Total endowment	\$ 1,308,400	\$	1,909	\$	13,660	\$ 1,323,969
	December 31					
			Decembe	er 31, 2	2008	
	Unrestricted		Decembers of the portion of the port	Pei	2008 rmanently estricted	 Total
Donor-restricted	Unrestricted \$ -		nporarily	Pei	rmanently	\$ <b>Total</b> 14,434
Donor-restricted Board-designated		Re	nporarily estricted	Per R	rmanently estricted	\$ 

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

# Note 9. Endowment (Continued)

Changes in endowment net assets:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, January 1, 2008	\$ 1,787,647	<u>\$</u>	\$ 13,660	\$ 1,801,307
Net asset reclassification based on change in law	(6,682)	6,682		
Investment returns: Investment income Net depreciation	42,634	431	-	43,065
(realized and unrealized)	(533,782)	(5,392)		(539,174)
Total investment return	(491,148)	(4,961)		(496,109)
Appropriation of endowment assets for expenditure	(93,787)	(947)		(94,734)
Endowment net assets, December 31, 2008	1,196,030	774	13,660	1,210,464
Investment returns: Investment income	24,907	252	-	25,159
Net appreciation (realized and unrealized)	163,780	1,654		165,434
Total investment return	188,687	1,906		190,593
Appropriation of endowment assets for expenditure	(76,317)	(771)		(77,088)
Endowment net assets, December 31, 2009	\$ 1,308,400	\$ 1,909	\$ 13,660	\$ 1,323,969

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

### **Note 10. Rental Property Revenue**

As lessor, the Corporation leases a golf course which comprises a portion of its real property. The minimum future rental on this fifteen-year lease (which began February 1, 2003, and was extended February 28, 2008) is \$6,000 per month, plus an annual adjustment for inflation. The Corporation recognized \$83,504 and \$81,809 of revenue from the golf course lease in 2009 and 2008, respectively.

The Corporation leased the swim and tennis club property under a five-year lease (which began April 1, 2008) for a minimum future rental of \$14,600 per year. The Corporation recognized \$8,198 and \$15,330 of revenue from the swim and tennis club lease in 2009 and 2008, respectively. Subsequent to year end, the lease was terminated for nonperformance.

In addition, the Corporation leases certain other property on an annual basis for which revenue for 2009 and 2008 amounted to \$130,971 and \$114,812, respectively. The net investment in land and buildings, which are included in property and equipment, is as follows:

	Rental Property			
		2009		2008
Golf course – land and buildings, at cost	\$	580,823	\$	580,823
Swim and tennis club facility, at cost		387,602		387,602
Other property, at cost		1,523,604		1,512,147
Less accumulated depreciation		(794,930)		(737,289)
Net investment	\$	1,697,099	\$	1,743,283

#### **Note 11. Purchase Commitments**

The Corporation has options to purchase surrounding properties in an effort to preserve significant sites as part of a long-range plan. Outstanding options allow the Corporation to have first refusal on properties as they are offered for sale at predetermined prices or terms of negotiation.

#### **Note 12.** Employee Benefits

The Corporation has a 401(k) retirement plan, which covers substantially all full-time employees. Under the plan, participating employees may elect to reduce their compensation by an amount up to the maximum limitation in the Internal Revenue Code, with such amount being contributed to the plan for their benefit. Additionally, the Corporation may contribute an amount determined annually by its Board of Directors.

The Corporation's share of contributions to the plan totaled \$91,227 and \$83,026 for the years ended December 31, 2009 and 2008, respectively.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2009 and 2008

# **Note 13. Natural Expenses**

Functional expenses for the years ended December 31, 2009 and 2008, are composed of the following natural expenses:

	2009		2008	
Compensation and benefits	\$	1,001,344	\$	945,040
Utilities, maintenance, and depreciation		340,534		338,340
Taxes and insurance		103,388		106,189
Cost of retail sales		72,075		53,515
Postage, printing, and supplies		69,201		56,491
Other		508,118		408,554
Total operating expenses	\$	2,094,660	\$	1,908,129