

ONRAMP, INC.

INDEPENDENT ACCOUNTANT'S REVIEW REPORT

AND

FINANCIAL STATEMENTS

DECEMBER 31, 2021

TABLE OF CONTENTS

	<u>Page No.</u>
Independent Accountant's Review Report	1
Statement of Financial Position	2
Statement of Activities	3
Statement of Cash Flows	4
Notes to Financial Statements	5 - 8



INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors
OnRamp, Inc.

We have reviewed the accompanying financial statements of OnRamp, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of organization management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with the accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of OnRamp, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

Thompson, Derrig & Craig, PC

THOMPSON, DERRIG & CRAIG, PC

June 8, 2022

ONRAMP, INC.
STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2021

ASSETS

Current assets:	
Cash and cash equivalents	\$ 130,276
Inventory	35,518
Grant receivable	5,000
Pledge receivable	10,000
Prepaid expense	<u>3,952</u>
Total current assets	<u>184,746</u>
TOTAL ASSETS	<u><u>\$ 184,746</u></u>

LIABILITIES AND NET ASSETS

Current liabilities	
Accounts payable	\$ 8,254
Accrued payroll	<u>5,641</u>
Total current liabilities	<u>13,895</u>
Net assets:	
With donor restrictions	10,000
Without donor restrictions	<u>160,851</u>
Total net assets	<u>170,851</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 184,746</u></u>

See independent accountant review report and notes to the financial statements.

ONRAMP, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE:			
Contributions	\$ 388,201	\$ -	388,201
Grants	71,667	10,000	81,667
Donated assets and services	94,203	-	94,203
Total support and revenue	554,071	10,000	564,071
EXPENSES:			
Program services:			
Transportation assistance	21,292	-	21,292
Repairs and maintenance of awarded vehicles	125,120	-	125,120
Acquisition of awarded vehicles	238,247	-	238,247
Other client assistance	5,770	-	5,770
Payroll and related	48,392	-	48,392
	438,821	-	438,821
Management and general:			
Expansion gifts	5,000	-	5,000
Software fees	7,255	-	7,255
Payroll and related	24,714	-	24,714
Professional fees	7,042	-	7,042
Website, printing and other	3,596	-	3,596
Insurance	6,707	-	6,707
Donation processing fees	4,125	-	4,125
	58,439	-	58,439
Fundraising:			
Payroll and related	13,678	-	13,678
Supplies	4,408	-	4,408
	18,086	-	18,086
Total expenses	515,346	-	515,346
Change in net assets	38,725	10,000	48,725
Net assets at beginning of year	122,126	-	122,126
Net assets at end of year	\$ 160,851	\$ 10,000	170,851

See independent accountant review report and notes to the financial statements.

ONRAMP, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2021

CASH FLOWS FROM OPERATING ACTIVITIES

Change in net assets	\$ 48,725
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Changes in operating assets and liabilities:	
Inventory	(5,093)
Grant receivable	(5,000)
Pledge receivable	(10,000)
Prepaid expense and other current assets	(3,932)
Accounts payable and accrued expenses	<u>11,315</u>
Net cash provided by operating activities	<u>36,015</u>
Net change in cash and cash equivalents	<u>36,015</u>
Cash at beginning of year	<u>94,261</u>
Cash at end of year	<u><u>\$ 130,276</u></u>

See independent accountant review report and notes to financial statements.

ONRAMP, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021

Note 1 – Overview of the Organization

OnRamp, Inc. (the Organization) is a not-for-profit corporation chartered by the State of Texas in 2017. The Organization is committed to helping individuals and families in need in the Brazos Valley find, purchase, and maintain reliable vehicles. In partnership with local charities and religious organizations, OnRamp identifies candidates who demonstrate the desire to become self-sufficient but for whom a lack of reliable transportation is a significant obstacle. OnRamp is governed by a volunteer board of directors.

Note 2 – Summary of Significant Accounting Policies

Financial statement presentation

The Organization presents its financial statements in accordance with generally accepted accounting principles promulgated in the United States of American (U.S. GAAP) for non-for-profit entities. The significant accounting and reporting policies used by the Organization are described subsequently to enhance the usefulness and understandability of the financial statements

Net Assets

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net Assets Without Donor Restrictions - Net assets without donor restrictions are resources available to support operations. The only limits on the use of these net assets are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net Assets With Donor Restrictions - Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the Organization must continue to use the resources in accordance with the donor's instructions.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions. Net assets restricted for acquisition of buildings or equipment (or less commonly, the contribution of those assets directly) are reported as net assets with donor restrictions until the specified asset is placed in service by the organization, unless the donor provides more specific directions about the period of its use.

See independent accountant's review report.

ONRAMP, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021

Note 2 – Summary of Significant Accounting Policies (continued)

Contributions

Contributions are recognized when received. Contributions and grants that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other contributions received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions.

Cash and cash equivalents

For purposes of the statement of cash flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of twelve months or less to be cash equivalents.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Actual results could differ from those estimates.

Fair value of financial instruments

The carrying amounts of cash equivalents and current liabilities approximate fair value because of the short maturity of those instruments.

Expense Recognition and allocation

The cost of providing the Organization's programs and other activities is summarized on a functional basis in the statement of activities. Expenses that can be identified as being exclusively program or administrative in function are charged directly to program or general and administrative, as applicable. Costs common to multiple functions have been allocated among the various functions benefited using a reasonable allocation method that is consistently applied using management's estimated percentage of the portions related to either program or supporting activity. General and administrative expenses include those costs that are not directly identifiable with any specific program, but which provide for the overall support and direction of the organization. Every three years, or more often when new space or programs are added, the basis on which costs are allocated is evaluated.

Inventory

Inventory consists of vehicles on hand that were donated or purchased and are on hand at year end. Donated vehicles are recorded at estimated fair market value based on Kelly Blue Book private sale information, which is publicly available, plus the costs of repairs to make them fit for awarding to clients. Purchased vehicles are recorded at cost.

See independent accountant's review report.

ONRAMP, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021

Note 3 – Tax Status

OnRamp, Inc. is a tax-exempt non-profit organization under Internal Revenue Code 501(c)(3). In addition, the Organization has been classified as an organization that is not a private foundation under Section 529(a)(2). The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

Note 4 – Liquidity and Availability

The following represents the Organization’s financial assets available for use in future period operations:

Cash and cash equivalents	\$ 130,276
Inventory	35,518
Grants receivable	5,000
	<u>\$ 170,794</u>

Note 5 – Risks and Uncertainties

The Organization’s ongoing profitability may experience instability and estimates included in the financial statements may change due to current political and economic conditions as a result of public health concerns related to the novel coronavirus, or COVID-19. The duration and intensity of these impacts and resulting disruption to which these events affect the Organization’s operations will depend on future developments, which are highly uncertain and cannot be predicted at this time.

Note 6 – Donated Assets and Services

Donated services are recognized if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by OnRamp. Donated services from volunteers performing certain fund-raising, program and support services during the year are not recognized as contributions in the financial statements since the recognition criteria are not met. Donated vehicles are recognized as inventory (as described in Note 2), at estimated fair market value.

The value of donated assets and services included as support and the corresponding expense or asset accounts for the year ended December 31, 2021 is as shown below:

Inventory	\$ 68,117
Repairs & maintenance	2,576
Management services	23,510
	<u>\$ 94,203</u>

See independent accountant’s review report.

ONRAMP, INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2021

Note 7 – Related Parties

During 2021, OnRamp, Inc. entered an affiliation agreement with OnRamp DFW, Inc. in order to replicate the OnRamp model in the Dallas-Fort Worth metroplex. OnRamp DFW, Inc. is a separate 501(c)(3); however, OnRamp, Inc. has provided support for its operating expenditures and other costs in the amount of \$5,000 during 2021.

Note 8 – Net Assets with Donor Restrictions

As of December 31, 2021, OnRamp, Inc. had the following net assets with donor restrictions:

BV Cares grant (purpose restricted)	\$ 5,000
UWBV grant (time restricted)	<u>5,000</u>
	<u><u>\$ 10,000</u></u>

Note 9 – Subsequent Events

The Organization’s management has evaluated subsequent events through June 8, 2022, which is the date the financial statements were available to be issued.

See independent accountant’s review report.