GREATER MINNEAPOLIS CRISIS NURSERY

FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2020 AND 2019

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CliftonLarsonAllen LLP
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INDEPENDENT AUDITORS' REPORT

Board of Directors
Greater Minneapolis Crisis Nursery
Minneapolis, Minnesota

We have audited the accompanying financial statements of Greater Minneapolis Crisis Nursery (a nonprofit organization), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors
Greater Minneapolis Crisis Nursery

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Greater Minneapolis Crisis Nursery as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

CliftonLarsonAllen LLP

CliftonLarsonAllen LLP

Minneapolis, Minnesota
October 28, 2020

GREATER MINNEAPOLIS CRISIS NURSERY
STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2020 AND 2019

	2020	2019
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	$ 1,121,925	$ 226,322
Promises to Give, Less Allowance for Uncollectible Promises of $98,834 in 2020 and $46,054 in 2019	29,965	144,117
Government Grants Receivable	40,031	128,380
Other Receivables	24,743	9,787
Prepaid Expenses	48,143	55,633
Total Current Assets	1,264,807	564,239
OTHER ASSETS		
Property and Equipment, Net	2,058,903	2,104,399
Long-Term Promises to Give, Net of Current Portion	3,304	10,968
Total Other Assets	2,062,207	2,115,367
Total Assets	$ 3,327,014	$ 2,679,606
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Paycheck Protection Program Loan	$ 517,700	$ -
Accounts Payable	51,479	43,201
Accrued Expenses and Other Liabilities	275,052	263,006
Total Current Liabilities	844,231	306,207
NET ASSETS		
Without Donor Restrictions	2,367,513	2,242,308
With Donor Restrictions	115,270	131,091
Total Net Assets	2,482,783	2,373,399
Total Liabilities and Net Assets	$ 3,327,014	$ 2,679,606

See accompanying Notes to Financial Statements.

GREATER MINNEAPOLIS CRISIS NURSERY
STATEMENTS OF ACTIVITIES
YEARS ENDED JUNE 30, 2020 AND 2019

	2020			2019		
	Without Donor Restriction	With Donor Restriction	Total	Without Donor Restriction	With Donor Restriction	Total
PUBLIC SUPPORT AND REVENUE						
Public Support:						
Contributions and Grants	$ 1,941,806	$ 268,440	$ 2,210,246	$ 1,460,149	$ 95,108	$ 1,555,257
United Way	76,509	-	76,509	95,025	-	95,025
Government Grants	754,406	-	754,406	929,373	-	929,373
In-Kind Contributions	297,992	-	297,992	227,061	-	227,061
Special Events Revenues	640,451	-	640,451	576,176	8,000	584,176
Special Events Expenses	(102,094)	-	(102,094)	(157,383)	-	(157,383)
Total Public Support	3,609,070	268,440	3,877,510	3,130,401	103,108	3,233,509
Other Revenue	46,156	-	46,156	48,641	-	48,641
Net Assets Released from Restrictions	284,261	(284,261)	-	265,294	(265,294)	-
Total Public Support and Revenue	3,939,487	(15,821)	3,923,666	3,444,336	(162,186)	3,282,150
EXPENSES						
Program Services	2,580,117	-	2,580,117	2,623,217	-	2,623,217
Supporting Activities:						
Management and General	637,037	-	637,037	665,100	-	665,100
Fundraising	597,128	-	597,128	465,627	-	465,627
Total Supporting Activities	1,234,165	-	1,234,165	1,130,727	-	1,130,727
Total Expenses	3,814,282	-	3,814,282	3,753,944	-	3,753,944
CHANGE IN NET ASSETS	125,205	(15,821)	109,384	(309,608)	(162,186)	(471,794)
Net Assets - Beginning of Year	2,242,308	131,091	2,373,399	2,551,916	293,277	2,845,193
NET ASSETS - END OF YEAR	$ 2,367,513	$ 115,270	$ 2,482,783	$ 2,242,308	$ 131,091	$ 2,373,399

See accompanying Notes to Financial Statements.

GREATER MINNEAPOLIS CRISIS NURSERY
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2020

	Program Services	Supporting Activities: Management and General	Supporting Activities: Fundraising	Supporting Activities: Total Supporting Activities	Total
Salaries	$ 1,638,164	$ 325,245	$ 310,224	$ 635,469	$ 2,273,633
Benefits	251,644	118,700	47,563	166,263	417,907
Payroll Taxes	105,583	33,950	19,729	53,679	159,262
Total Salaries and Related	1,995,391	477,895	377,516	855,411	2,850,802
Contract Services	46,976	11,503	16,751	28,254	75,230
Child Care and Parent Program General Expense	84,131	9,756	12,073	21,829	105,960
Medical Supplies and Assessments	12,612	345	-	345	12,957
Event Expenses	-	-	102,094	102,094	102,094
Food Service	99,007	-	-	-	99,007
Occupancy	37,718	10,801	3,832	14,633	52,351
Repairs and Maintenance	36,613	8,686	4,042	12,728	49,341
Printing and Publications	5,513	3,339	17,936	21,275	26,788
Professional Fees	121,730	10,287	26,762	37,049	158,779
Insurance	27,494	5,879	3,098	8,977	36,471
Staff Education and Development	10,204	4,360	699	5,059	15,263
Public Relations	-	-	115,471	115,471	115,471
Office Supplies and Expenses	4,951	2,606	702	3,308	8,259
Postage and Shipping	345	811	7,781	8,592	8,937
Travel	3,699	843	14	857	4,556
Bad Debt Expense	-	55,386	-	55,386	55,386
Interest	-	3,147	-	-	-
Other Expenses	1,143	10,207	19	-	1,143
Total Expenses Before Depreciation and Amortization	2,487,527	615,851	688,790	1,304,641	3,792,168
Depreciation and Amortization	92,590	21,186	10,432	31,618	124,208
Total	2,580,117	637,037	699,222	1,336,259	3,916,376
Expenses Netted Against Revenues	-	-	(102,094)	(102,094)	(102,094)
Total Expenses by Function	$ 2,580,117	$ 637,037	$ 597,128	$ 1,234,165	$ 3,814,282

See accompanying Notes to Financial Statements.

GREATER MINNEAPOLIS CRISIS NURSERY
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2019

		Supporting Activities			
	Program Services	Management and General	Fundraising	Total Supporting Activities	Total
Salaries	$ 1,633,937	$ 317,270	$ 289,676	$ 606,946	$ 2,240,883
Benefits	251,689	43,384	39,611	82,995	334,684
Payroll Taxes	134,096	19,011	17,358	36,369	170,465
Total Salaries and Related	2,019,722	379,665	346,645	726,310	2,746,032
Contract Services	11,958	70,806	2,022	72,828	84,786
Child Care and Parent Program General Expense	121,200	18,111	2,973	21,084	142,284
Medical Supplies and Assessments	16,919	1,601	-	1,601	18,520
Event Expenses	-	16,797	140,586	157,383	157,383
Food Service	117,659	-	-	-	117,659
Repairs and Maintenance	41,661	9,388	4,397	13,785	55,446
Printing and Publications	5,266	6,372	13,811	20,183	25,449
Professional Fees	92,942	34,581	10,963	45,544	138,486
Insurance	23,311	5,136	2,460	7,596	30,907
Staff Education and Development	14,602	5,552	1,607	7,626	22,228
Public Relations	-	-	50,099	50,099	50,099
Office Supplies and Expenses	14,324	6,552	3,841	10,393	24,717
Postage and Shipping	1,083	1,603	6,686	8,289	9,372
Travel	4,748	841	150	991	5,739
Bad Debt Expense	-	83,816	-	83,816	83,816
Interest	-	1,268	-	1,268	1,268
Other Expenses	-	5,142	5,827	10,969	10,969
Total Expenses Before Depreciation and Amortization	2,530,469	657,601	596,424	1,254,025	3,784,494
Depreciation and Amortization	92,748	24,296	9,789	34,085	126,833
Total	2,623,217	681,897	606,213	1,288,110	3,911,327
Expenses Netted Against Revenues	-	(16,797)	(140,586)	(157,383)	(157,383)
Total Expenses by Function	$ 2,623,217	$ 665,100	$ 465,627	$ 1,130,727	$ 3,753,944

See accompanying Notes to Financial Statements.

GREATER MINNEAPOLIS CRISIS NURSERY
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (Decrease) in Net Assets	$ 109,384	$ (471,794)
Adjustments to Reconcile Increase (Decrease) in Net Assets to Net Cash Provided (Used) by Operating Activities:		
Depreciation and Amortization	124,208	126,833
Unrealized Loss on Investments	-	(199)
Changes in Assets and Liabilities:		
Promises to Give	121,816	155,708
Government Grants Receivable	77,271	(10,252)
Other Receivables and Prepaid Expenses	7,490	(7,211)
Accounts Payable	8,278	(2,571)
Accrued Expenses and Other Liabilities	12,046	73,093
Net Cash Provided (Used) by Operating Activities	456,615	(136,393)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Property and Equipment	(78,712)	(17,418)
Proceeds from Sale of Investments	-	25,199
Net Cash Provided (Used) by Investing Activities	(78,712)	7,781
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from Long-Term Debt	517,700	-
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	895,603	(128,612)
Cash and Cash Equivalents - Beginning of Year	226,322	354,934
CASH AND CASH EQUIVALENTS - END OF YEAR	$ 1,121,925	$ 226,322

See accompanying Notes to Financial Statements.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Greater Minneapolis Crisis Nursery (the Nursery) was incorporated under the Minnesota Nonprofit Corporation Act in 1981. In September 1983, GMCN was determined to be a nonprofit 501(c)(3) organization and was also classified as a public charity under sections 509(a)(1) and 170(b)(1)(A)(vi) of the Internal Revenue Code.

The Nursery's mission is to assist in the prevention of child abuse and neglect and create strong, healthy families. The Crisis Nursery provides free, voluntary services 24 hours a day, 365 days a year to families in crisis with young children at risk of abuse or neglect. The families that the Nursery serves are primarily low-income families of which 94% are of color or those identifying as Native or Hispanic, and of those, 75% have annual incomes of $10,000 or less.

The core program at the Nursery is a residential shelter open 24 hours/365 days per year for at-risk children whose parents are in crisis. Children newborn through age six may stay for up to three nights at a time for 30 nights per year, and parents set developmentally-appropriate goals for children during their stay.

The Family Services program offers a 24-hour hotline for parents in crisis through which our Family Advocates provide strength-based crisis counseling and emotional support, community resource connections, and arrange transportation for child placement if needed. The Clinical Home Visiting program offers our families a chance to receive home-visiting services if they experience several barriers to stability or could benefit from more intensive support. Our Clinical Home Visitors meet weekly with families for up to two years to stabilize crises, meet basic needs, and promote stability through empowerment and validating client strengths

Rounding off our services is the Adult Mental Health Services program which offers parents that we serve in-home mental health services if they are referred from Family Services or Clinical Home Visiting. Our licensed, master's-level clinicians assist parents with anxiety, depression, post-traumatic stress disorder, substance abuse disorders, and other diagnoses related to their own childhood trauma.

The programs and services provided by the Nursery are proven to be effective in the reduction of child abuse and neglect.

Income Taxes

The Nursery is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and similar state income tax laws. The Nursery is a nonprivate foundation and contributions to the Nursery qualify as a charitable tax deduction by the contributor. The Nursery's tax returns are subject to review and examination by federal, state, and local authorities.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes (Continued)

The Nursery has adopted the provisions for accounting for uncertainty in income taxes. This prescribes a recognition threshold and measurement principles for the financial statement recognition and measurement of tax positions taken or expected to be taken on a tax return that are not certain to be realized. The implementation of accounting for uncertainty in income taxes had no impact on the Nursery's financial statements.

Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Nursery considers all cash and other highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Financial Statement Presentation

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue Recognition

Contributions are recognized as revenue when they are received or unconditionally pledged. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Government Grants

Governmental grant funds are recorded when reimbursements are requested. All governmental grant funds are received on a reimbursement basis.

Expenditures under government contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, the Nursery will record such disallowance at the time the final assessment is made.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Promises to Give

Contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Promises to give represent amounts committed by donors that have not been received by the Nursery. The Nursery determines and establishes an allowance for estimated uncollectible promises to give (contributions receivable).

Unconditional promises to give due within the next 12 months from the statements of financial position date are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using risk-adjusted interest rates as of fiscal year-end (i.e., are discounted). Amortization of the discount is included in contributions revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met.

In-Kind Contributions

Contributions of noncash assets (materials and equipment) are recorded at their fair values in the period received. Contributions of services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and which would typically need to be purchased if not provided by donation, are recorded at their estimated fair values in the period received.

Investments

The Nursery receives contributions of equity securities from donors on occasion. It is the policy of the Nursery to sell these equity securities as soon as is reasonably possible. Any equity holdings at year-end are in the process of being sold or are restricted in some way. The Nursery held $-0- of investments at June 30, 2020 and 2019.

The finance committee of the Nursery has the primary responsibility for directing and monitoring the investment of the Nursery's funds in accordance with the Nursery's investment policy for any investments that are held during the year.

Investment earnings available for distribution are recorded in net assets without donor restrictions on the statements of financial position. If restrictions on investment earnings are fulfilled in the same period in which the earnings are received, the Nursery reports the earnings as without donor restrictions.

Property and Equipment

The Nursery capitalizes all expenditures for property and equipment with a useful life of three or more years, and a cost in excess of $1,000. Buildings and equipment are recorded at cost, or in the case of contributed property and equipment, at the estimated fair value at the date of donation. If donors stipulate how long the asset must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as support without donor restrictions.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property and Equipment (Continued)

Expenditures for renewals and improvements are capitalized while repairs and maintenance costs are charged to expense as incurred. When assets are retired, or otherwise disposed of, the cost and related accumulated depreciation is removed from the accounts, and any resulting gain or loss is reflected in income for the period.

Depreciation of building and components is computed on the straight-line method over estimated useful lives of 5 to 30 years. Depreciation of equipment is computed on the straight-line method over estimated useful lives of 3 to 10 years.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Allocation of Expenses

The cost of providing programs and services has been summarized on a functional basis. Accordingly, salaries and benefits have been allocated between program and the supporting services benefited based on management’s best estimates of such amounts and the ratio of each program’s personnel costs. Occupancy and facilities expenses, including depreciation, telephone, repairs and maintenance, insurance are allocated based on usable square footage. Other joint costs (including dues, licenses, and fees) are allocated on a basis determined to be appropriate to the particular costs. All other costs are directly charged to the program for which the work has been done or is allocated based on management’s best estimates.

Change in Accounting Principle

The Nursery adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2018-08, *Accounting Guidance for Contributions Received and Made.* This ASU was issued to clarify accounting guidance for contributions received and contributions made. The amendments to this ASU assists entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, *Not-for-Profit Entities*, or as an exchange (reciprocal) transactions subject to other guidance and (2) determining whether a contribution is conditional. These financial statements reflect the adoption of ASU 2018-08 beginning in fiscal year 2020. The implementation of this standard did not impact the Nursery’s reported revenue and has been applied prospectively.

Subsequent Events

In preparing these financial statements, the Nursery has evaluated events and transactions for potential recognition or disclosure through October 28, 2020, the date the financial statements were available to be issued.

NOTE 2 LIQUIDITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	2020	2019
Cash and Cash Equivalents	$ 1,121,925	$ 226,322
Pledges Receivable	29,965	144,117
Accounts Receivable	64,774	138,167
Liquid Financial Assets Available to Meet General Expenditures Within One Year	1,216,664	508,606
Less: Those Unavailable for General Expenditures Within One Year, Due to Donor-Imposed Time or Purpose Restrictions	(115,270)	(131,091)
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	$ 1,101,394	$ 377,515

The Nursery's board of directors meets annually to review and approve the annual budget. The organization has a $250,000 line of credit (see Note 5) available to meet cash flow needs.

NOTE 3 PROMISES TO GIVE

The details of promises to give receivables as of June 30 are as follows:

	2020	2019
Receivable in:		
Less than One Year	$ 129,570	$ 242,951
One to Five Years	3,882	15,424
Total	133,452	258,375
Allowance for Doubtful Collections	(99,605)	(98,833)
Discount to Present Value	(578)	(4,456)
Total Promises to Give Receivable	33,269	155,086
Less: Current Portion	29,965	144,118
Total Noncurrent Portion	$ 3,304	$ 10,968

The discount rate used in calculating the present value of long-term pledges for the years ended June 30, 2020 and 2019 was 5%.

NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment components at June 30 are as follows:

	2020	2019
Land	$ 70,991	$ 70,991
Building	3,146,794	3,118,655
Equipment:		
Program	5,124	5,124
Office	126,027	94,398
Kitchen	25,095	25,095
Other Fixed Assets	21,833	2,888
Total Property and Equipment	3,395,864	3,317,151
Less: Accumulated Depreciation	1,336,961	1,212,752
Property and Equipment, Net	$ 2,058,903	$ 2,104,399

NOTE 5 LINE OF CREDIT

The Nursery had a $250,000 line of credit at both June 30, 2020 and 2019. Interest on the line of credit for years ended June 30, 2020 and 2019 was a variable rate which equaled 3.75% and 5.75%, respectively. Payments of interest only are due each month on any outstanding balance.

As of June 30, 2020 and 2019, the Nursery had no outstanding balances on the line of credit. The current line of credit matures in March 2021.

NOTE 6 NET ASSETS WITH DONOR RESTRICTIONS

Net Assets With Donor Restrictions

Net assets with donor restrictions as of June 30 are available for the following purposes:

	2020	2019
Future Periods	$ 115,270	$ 131,091
Purpose Restricted	-	-
Total	$ 115,270	$ 131,091

Releases from Restriction

Net assets released from restrictions for the years ended June 30 are as follows:

	2020	2019
Expiration of Time Restrictions	$ 284,261	$ 208,401
Satisfaction of Purpose Restrictions	-	56,893
Total	$ 284,261	$ 265,294

NOTE 7 BOARD-DESIGNATED NET ASSETS

Greater Minneapolis Crisis Nursery's decrease in net assets in fiscal year 2019 was anticipated and supported by proceeds from The Multiplying Effect campaign. The funds raised through the campaign were intended to directly support program expansion over the course of a defined period of time.

The board of directors of the Nursery has designated funding for specific initiatives related to the expansion of program activities. Activities related to these designations for the years ended June 30 are as follows:

	2020	2019
Beginning Balance	$ -	$ 310,559
Additions to Board-Designated Funds		10,500
Releases from Board-Designated Funds		(321,059)
Ending Balance	$ -	$ -

NOTE 8 CONTRIBUTIONS AND GRANTS REVENUE

Contributions and grants to the Nursery for the years ended June 30 are classified as follows:

	2020	2019
Foundations	$ 519,638	$ 341,778
Corporations	415,859	357,952
Churches and Community Groups	74,901	63,342
Individuals	1,199,848	792,185
Total Contributions and Grants	$ 2,210,246	$ 1,555,257

NOTE 9 IN-KIND CONTRIBUTIONS

The Nursery records in-kind contributions at estimated fair market value at date of donation. In-kind contributions for the years ended June 30 include the following:

	2020	2019
Supplies Child Care and Parent Program (Program Services)	$ 41,648	$ 64,435
Food (Program Services)	68,350	85,350
Public Relations (Fundraising)	108,319	47,731
Event Expenses (Fundraising)	-	16,335
Professional Fees (Program and Management and General)	69,745	-
Medical Assessments (Program Services)	9,930	13,210
Total In-Kind Contributions	$ 297,992	$ 227,061

In-kind contributions relating to special events in the amount of $108,319 and $64,066 are included in special event revenue for the years ended June 30, 2020 and 2019, respectively.

NOTE 9 IN-KIND CONTRIBUTIONS (CONTINUED)

The Nursery receives significant amounts of donated services from a substantial number of unpaid volunteers who assist in the Nursery's programs, fundraising and special projects. No amounts have been recognized in the accompanying statements of activities because the criteria for recognition of such volunteer effort have not been satisfied. The estimated fair market value of these services for the years ended June 30, 2020 and 2019 was $543,844 and $549,868, respectively.

NOTE 10 SIGNIFICANT CONCENTRATIONS

Approximately 51% of the employees of the Nursery are subject to a collective bargaining agreement with the Federation of Social Justice Advocates. The agreement expires on June 30, 2022.

The majority of governmental revenues are from one agency. Governmental revenues from that agency were approximately 15% and 21% of total revenue for the years ended June 30, 2020 and 2019, respectively.

NOTE 11 EMPLOYEE RETIREMENT PLAN

During 2013, the Nursery started a SIMPLE IRA Plan for qualified employees who earned greater than $5,000 in the previous calendar year. The Plan has a dollar for dollar match up to 3% of wages, and total contributions for the years ended June 30, 2020 and 2019 were $36,709 and $33,272 respectively.

NOTE 12 PAYCHECK PROTECTION PROGRAM LOAN

On April 16, 2020, the Nursery received a loan from Bremer Bank in the amount of $517,700 to fund payroll, rent, utilities, and interest on mortgages and existing debt through the Paycheck Protection Program (the PPP Loan). The original loan agreement was written prior to the PPP Flexibility Act of 2020 (June 5) and was due over 24 months, deferred for six months. Subsequent to this, the law changed the loan deferral terms retroactively. The PPP Flexibility Act and subsequent regulations supersede the loan agreement. The PPP Loan bears interest at a fixed rate of 1.0% per annum, with the first six months of interest deferred, has a term of two years, and is unsecured and guaranteed by the U.S. Small Business Administration. Payment of principal and interest is deferred until the date on which the amount of forgiveness is remitted to the lender or, if the Nursery fails to apply for forgiveness within 10 months after the covered period, then payment of principal and interest shall begin on that date. These amounts may be forgiven subject to compliance and approval based on the timing and use of these funds in accordance with the program. To the extent that all or part of the PPP Loan is not forgiven, the Company will be required to retroactively pay interest on the PPP Loan at a rate of 1.0% per annum and, commencing in October 2020, principal and interest payments will be required through the maturity date in April 2022.