

**LIVINGSTON MEMORIAL VNA
HEALTH CORP. AND SUBSIDIARIES**

CONSOLIDATED FINANCIAL STATEMENTS

AND SUPPLEMENTAL INFORMATION

DECEMBER 31, 2014 AND 2013

CONTENTS

| | <u>Page</u> |
|--|-------------|
| INDEPENDENT AUDITORS' REPORT | 1-2 |
| CONSOLIDATED FINANCIAL STATEMENTS: | |
| Consolidated Balance Sheets | 3 |
| Consolidated Statements of Operations and Changes in Net Assets | 4 |
| Consolidated Statements of Cash Flows | 5 |
| Consolidated Statements of Functional Expenses | 6-7 |
| NOTES TO CONSOLIDATED FINANCIAL STATEMENTS | 8-26 |
| SUPPLEMENTAL CONSOLIDATING INFORMATION: | |
| Consolidating Balance Sheets | 27-28 |
| Consolidating Statements of Operations and Changes in Net Assets | 29-30 |



KELLOGG & ANDELSON
ACCOUNTANCY CORPORATION

Independent Auditors' Report

To the Board of Directors of
Livingston Memorial VNA
Health Corp. and Subsidiaries
Ventura, California

We have audited the accompanying consolidated financial statements of Livingston Memorial VNA Health Corp. and Subsidiaries, a California not-for-profit corporation, which comprise the consolidated balance sheets as of December 31, 2014 and 2013, and the related consolidated statements of operations and changes in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Livingston Memorial VNA Health Corp. and Subsidiaries' preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Livingston Memorial VNA Health Corp. and Subsidiaries' internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Livingston Memorial VNA Health Corp. and Subsidiaries as of December 31, 2014 and 2013, and the results of their operations, changes in their net assets, and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplemental consolidating information on pages 28 through 31 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.



Woodland Hills, California
April 24, 2015

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
DECEMBER 31, 2014 AND 2013

| | <u>2014</u> | <u>2013</u> |
|---|---------------------|---------------------|
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 1,794,158 | \$ 1,989,900 |
| Patient accounts receivable, net | 1,784,298 | 1,544,284 |
| Other receivables | 6,440 | 1,828 |
| Prepaid expenses and other current assets | <u>169,694</u> | <u>324,380</u> |
| Total current assets | 3,754,590 | 3,860,392 |
| BENEFICIAL INTEREST IN NET ASSETS OF VCCF | 1,518,986 | 1,561,807 |
| PROPERTY AND EQUIPMENT, NET | <u>218,890</u> | <u>261,968</u> |
| Total assets | <u>\$ 5,492,466</u> | <u>\$ 5,684,167</u> |
| CURRENT LIABILITIES: | | |
| Accounts payable | \$ 195,602 | \$ 160,517 |
| Accrued expenses | <u>1,029,666</u> | <u>1,007,334</u> |
| Total current liabilities | <u>1,225,268</u> | <u>1,167,851</u> |
| Total liabilities | <u>1,225,268</u> | <u>1,167,851</u> |
| COMMITMENTS AND CONTINGENCIES | - | - |
| NET ASSETS: | | |
| Unrestricted: | | |
| General | 2,648,929 | 2,760,509 |
| Board designated | <u>1,213,113</u> | <u>1,256,123</u> |
| Total unrestricted | 3,862,042 | 4,016,632 |
| Temporarily restricted | 99,283 | 194,000 |
| Permanently restricted | <u>305,873</u> | <u>305,684</u> |
| Total net assets | <u>4,267,198</u> | <u>4,516,316</u> |
| Total liabilities and net assets | <u>\$ 5,492,466</u> | <u>\$ 5,684,167</u> |

The accompanying notes are an integral part of the consolidated financial statements

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS AND CHANGES IN NET ASSETS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

| | 2014 | 2013 |
|--|---------------|---------------|
| CHANGES IN UNRESTRICTED NET ASSETS: | | |
| REVENUE AND SUPPORT: | | |
| Patient service revenue, net of contractual allowances and discounts | \$ 16,882,050 | \$ 17,031,422 |
| Provision for bad debts | (13,401) | (32,598) |
| Net patient service revenue | 16,868,649 | 16,998,824 |
| Investment income - VCCF, net of expenses of \$20,803 and \$14,856, respectively | 121,898 | 44,580 |
| Contributions and grants | 406,568 | 420,621 |
| Fundraising events, net of direct expenses | 60,824 | 80,338 |
| Other income | 12,002 | 89,154 |
| Net assets released from restrictions, used for operations | 571,797 | 589,435 |
| Total revenue and support | 18,041,738 | 18,222,952 |
| EXPENSES: | | |
| Program services | 15,312,404 | 15,016,361 |
| Supporting services: | | |
| Fundraising | 292,384 | 285,759 |
| General and administrative | 2,513,803 | 2,391,903 |
| Total supporting services | 2,806,187 | 2,677,662 |
| Total expenses | 18,118,591 | 17,694,023 |
| (Deficiency) excess of revenues over expenses | (76,853) | 528,929 |
| NET UNREALIZED (LOSSES) GAINS - BENEFICIAL INTEREST IN NET ASSETS OF VCCF | (102,737) | 145,690 |
| NET ASSETS RELEASED FROM RESTRICTIONS, USED FOR CAPITAL EXPENDITURES | 25,000 | 25,000 |
| (Decrease) increase in unrestricted net assets | (154,590) | 699,619 |
| CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: | | |
| Contributions and grants | 427,640 | 651,407 |
| Fundraising events, net of direct expenses | 74,440 | 49,749 |
| Net assets released from restrictions, used for capital expenditures | (25,000) | (25,000) |
| Net assets released from restrictions, used for operations | (571,797) | (589,435) |
| (Decrease) increase in temporarily restricted net assets | (94,717) | 86,721 |
| CHANGES IN PERMANENTLY RESTRICTED NET ASSETS: | | |
| Investment income - VCCF | 189 | 2,263 |
| Increase in permanently restricted net assets | 189 | 2,263 |
| NET CHANGE IN NET ASSETS | (249,118) | 788,603 |
| NET ASSETS, beginning of year | 4,516,316 | 3,727,713 |
| NET ASSETS, end of year | \$ 4,267,198 | \$ 4,516,316 |

The accompanying notes are an integral part of the consolidated financial statements

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

| | 2014 | 2013 |
|--|--------------|--------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net change in net assets | \$ (249,118) | \$ 788,603 |
| Adjustments to reconcile net change in net assets to net cash and cash equivalents (used in) provided by operating activities: | | |
| Depreciation and amortization | 158,427 | 173,289 |
| Provision for bad debts | 13,401 | 32,598 |
| Net realized (gains) - beneficial interest in net assets of VCCF | (84,681) | (32,554) |
| Net unrealized losses (gains) - beneficial interest in net assets of VCCF | 102,737 | (145,690) |
| Contributions restricted for capital purposes | (25,000) | (25,000) |
| Changes in assets and liabilities: | | |
| (Increase) in patient accounts receivable | (253,415) | (311,929) |
| (Increase) decrease in other receivables | (4,612) | 50,000 |
| Decrease in prepaid expenses and other current assets | 154,686 | 22,146 |
| Increase (decrease) in accounts payable | 35,085 | (20,667) |
| Increase in accrued expenses | 22,332 | 151,693 |
| Net cash and cash equivalents (used in) provided by operating activities | (130,158) | 682,489 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Transfer of funds to VCCF | - | (300,000) |
| Distributions from VCCF | 62,171 | 56,164 |
| Interest and dividend reinvestment - VCCF | (37,406) | (14,289) |
| Purchase of property and equipment | (115,349) | (172,897) |
| Net cash and cash equivalents (used in) investing activities | (90,584) | (431,022) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Contributions restricted for capital purposes | 25,000 | 25,000 |
| Net cash and cash equivalents provided by financing activities | 25,000 | 25,000 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | (195,742) | 276,467 |
| CASH AND CASH EQUIVALENTS, beginning of year | 1,989,900 | 1,713,433 |
| CASH AND CASH EQUIVALENTS, ending of year | \$ 1,794,158 | \$ 1,989,900 |

The accompanying notes are an integral part of the consolidated financial statements

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2014

| | Program Services | Supporting Services | | Total |
|---------------------------------------|----------------------|---------------------|-------------------------------|----------------------|
| | | Fundraising | General and Administrative | |
| Functional expenses: | | | | |
| Conferences and meetings | \$ 4,942 | \$ 1,385 | \$ 19,668 | \$ 25,995 |
| Contracted services | 950,196 | 1,068 | 117,631 | 1,068,895 |
| Depreciation and amortization | 145,754 | 1,584 | 11,089 | 158,427 |
| Dues, subscriptions, and license fees | 3,120 | 3,682 | 7,256 | 14,058 |
| Employee benefits | 1,561,958 | 20,182 | 167,849 | 1,749,989 |
| Facility expenses | 198,813 | 7,804 | 185,429 | 392,046 |
| Insurance | 100,181 | 1,089 | 7,623 | 108,893 |
| Legal and accounting | - | - | 57,686 | 57,686 |
| Marketing | 6,416 | 6,529 | 110,850 | 123,795 |
| Medical supplies | 588,003 | - | 3,781 | 591,784 |
| Mileage | 505,124 | 657 | 18,062 | 523,843 |
| Miscellaneous fundraising expenses | - | 18,669 | - | 18,669 |
| Office expenses | 544,437 | 4,971 | 51,136 | 600,544 |
| Payroll taxes | 715,731 | 14,306 | 104,015 | 834,052 |
| Personnel recruitment | 11,885 | 115 | 15,316 | 27,316 |
| Postage and printing | 65,140 | 12,455 | 39,367 | 116,962 |
| Salaries | 9,688,020 | 192,639 | 1,565,232 | 11,445,891 |
| Telephone | 208,920 | 2,045 | 15,794 | 226,759 |
| Utilities | 13,764 | 3,204 | 16,019 | 32,987 |
| Total functional expenses | <u>\$ 15,312,404</u> | <u>\$ 292,384</u> | <u>\$ 2,513,803</u> | <u>\$ 18,118,591</u> |

The accompanying notes are an integral part of the consolidated financial statements

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2013

| | Program Services | Supporting Services | | Total |
|---------------------------------------|----------------------|---------------------|-------------------------------|----------------------|
| | | Fundraising | General and Administrative | |
| Functional expenses: | | | | |
| Conferences and meetings | \$ 5,707 | \$ 2,197 | \$ 20,796 | \$ 28,700 |
| Contracted services | 834,271 | - | 92,179 | 926,450 |
| Depreciation and amortization | 159,425 | 1,733 | 12,131 | 173,289 |
| Dues, subscriptions, and license fees | 2,223 | 75 | 5,620 | 7,918 |
| Employee benefits | 1,373,327 | 16,532 | 122,759 | 1,512,618 |
| Facility expenses | 162,674 | 7,351 | 166,234 | 336,259 |
| Insurance | 76,724 | 832 | 5,823 | 83,379 |
| Legal and accounting | - | - | 58,706 | 58,706 |
| Marketing | 7,776 | 7,876 | 114,445 | 130,097 |
| Medical supplies | 665,433 | - | 3,901 | 669,334 |
| Mileage | 527,923 | 804 | 19,620 | 548,347 |
| Miscellaneous fundraising expenses | - | 14,336 | - | 14,336 |
| Office expenses | 651,327 | 4,955 | 57,402 | 713,684 |
| Payroll taxes | 701,076 | 14,270 | 101,369 | 816,715 |
| Personnel recruitment | 7,421 | 80 | 13,976 | 21,477 |
| Postage and printing | 69,135 | 18,489 | 32,730 | 120,354 |
| Salaries | 9,530,323 | 190,503 | 1,529,931 | 11,250,757 |
| Telephone | 227,790 | 2,401 | 17,657 | 247,848 |
| Utilities | 13,806 | 3,325 | 16,624 | 33,755 |
| Total functional expenses | \$ <u>15,016,361</u> | \$ <u>285,759</u> | \$ <u>2,391,903</u> | \$ <u>17,694,023</u> |

The accompanying notes are an integral part of the consolidated financial statements

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATION AND PRINCIPLES OF CONSOLIDATION

The consolidated financial statements of Livingston Memorial VNA Health Corp. and Subsidiaries (collectively referred to as the Association) include the accounts of Livingston Memorial VNA Health Corp., Livingston Memorial Visiting Nurse Association (LMVNA), and Livingston Caregivers (LC), formerly Gold Coast Caregivers. The entities are incorporated in California as 501(c)(3) not-for-profit corporations. They have identical Boards of Directors (collectively, the Board).

The Association strives to provide a variety of home health services ranging from rehabilitation to infusion therapy to palliative care to hospice care of the highest quality in the most cost-effective manner to the residents of Ventura County, California. The Association also offers services to the community including support groups and education classes. LMVNA is licensed by the State of California, certified by Medicare and Medi-Cal, and is accredited by The Joint Commission (TJC).

All significant intercompany accounts and transactions have been eliminated in consolidation.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying consolidated financial statements of the Association have been prepared using accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). In accordance with GAAP, net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Association and changes therein are classified and reported as follows:

- Unrestricted net assets – Unrestricted net assets represent net assets that are not subject to donor-imposed restrictions and that may be expendable for any purpose in performing the primary objectives of the Association.
- Temporarily restricted net assets – Temporarily restricted net assets represent net assets subject to donor-imposed stipulations that may or will be met either by actions of the Association and/or the passage of time. As the restrictions are satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying consolidated statements of operations and changes in net assets as net assets released from restrictions.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Basis of Presentation – Continued

- Permanently restricted net assets – Permanently restricted net assets include gifts and pledges which require, by donor restriction, that the corpus be invested in perpetuity, and only the income be made available for operations in accordance with donor restrictions.

The Association follows the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-205, *Presentation of Financial Statements*, which provides guidance on the net asset classification and reporting of donor-restricted endowment funds for not-for-profit organizations that are subject to an enacted version of UPMIFA. The UPMIFA was signed into law in California (CPMIFA) on September 30, 2008.

Patient Service Revenue

The Association has agreements with third-party payors that provide for payments to the Association at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges, and per diem payments. Patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods, as final settlements are determined. In the opinion of management, adequate provision has been made for such adjustments.

Under the Prospective Payment System (PPS) for Medicare reimbursement, the Association estimates net revenues to be recorded based on a reimbursement rate, which is determined using relevant data, such as the severity of the patient's condition, service needs, and certain other factors, bundled into 60-day episodes of care. At the beginning of an episode of care, the Association submits a request for anticipated payment (RAP) for the initial percentage payment. The initial payment is 60% of the total PPS amount for new patients and 50% for on-going patients. At the end of the episode of care, the Association submits a request for the residual final payment. For payment differences between the estimated reimbursement and the final amount billed, the Association estimates the impact of such payment adjustments based on the historical experience and records this estimate during the period services are rendered as a contractual adjustment to revenue.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Patient Service Revenue – Continued

Patient service revenue, net of contractual allowances and discounts but before the provision for bad debts, recognized during the years ended December 31, 2014 and 2013 from major payor sources, is as follows:

| | <u>2014</u> | <u>2013</u> |
|-------------------------------|----------------------|----------------------|
| Medicare | \$ 11,365,814 | \$ 12,168,099 |
| Medi-Cal | 1,136,848 | 832,127 |
| Other third party payors | 2,975,089 | 2,779,312 |
| Self-Pay | <u>1,404,299</u> | <u>1,251,884</u> |
| Total patient service revenue | <u>\$ 16,882,050</u> | <u>\$ 17,031,422</u> |

Public Support

Contributions are recognized as revenue when they are received or unconditionally pledged.

The Association reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying consolidated statements of operations and changes in net assets as net assets released from restrictions.

Public contributions of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Association reports them as unrestricted support.

Grant Income

The Association receives grant income through various city and state agencies, local companies, and non-profit organizations to support its mission and provide specific health care services. Grants are recorded and recognized in accordance with the contribution policy described above.

Charity Care

The Association has a policy of providing care to patients regardless of their ability to pay. Needed services are provided at reduced or no charge to indigent patients based upon the available resources of the Association.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Charity Care – Continued

Records are maintained to identify and monitor the level of charity care provided. For the years ended December 31, 2014 and 2013, unreimbursed costs foregone for charity care amounted to \$733,788 and \$606,132, respectively. For the years ended December 31, 2014 and 2013, charitable gifts received to offset costs amounted to \$339,229 and \$307,659, respectively. The Association measures charity care services based on direct and indirect costs.

Donated Goods and Services

Donated goods are recorded as in-kind contributions at their estimated fair values at the date of receipt. Additionally, a substantial number of volunteers have donated a significant amount of time to the Association's program services and fundraising events, which is considered valuable to the Association's overall effort of providing services.

During the years ended December 31, 2014 and 2013, the Association received approximately 2,815 and 3,667 volunteer hours for hospice, respectively. Additionally, during the years ended December 31, 2014 and 2013, the Board of Directors and other volunteers donated approximately 3,848 hours each year of their time to the Association's programs and fundraising activities. These services have not been recorded in the consolidated financial statements since no objective basis is available to measure the value of such services.

Cash and Cash Equivalents

For purposes of the cash flows, the Association considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Patient Accounts Receivable

The Association receives payments for services rendered to patients from federal and state governments under the Medicare and Medi-Cal programs, privately sponsored managed care programs, and private payors. Patient accounts receivable and estimated third-party payor settlements are reported net of allowance for doubtful accounts. The Association has implemented a standardized approach to estimate and review the collectibility of its receivables based on accounts receivable aging trends. The Association analyzes historical collection trends, reimbursement experience, and revenue adjustment trends by third-party payors as an integral part of the estimation process related to determining the valuation allowance for accounts receivable.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Patient Accounts Receivable - Continued

In addition, the Association assesses the current state of its billing functions on a monthly basis in order to identify any known collection or reimbursement issues to determine the impact, if any, on its reserve estimates, which involve judgment. Revisions in reserve estimates are recorded as an adjustment to the allowance for doubtful accounts. As of December 31, 2014 and 2013, allowance for doubtful accounts was \$518,147 and \$462,549, respectively.

Beneficial Interest in Net Assets of Ventura County Community Foundation (VCCF)

The beneficial interest in net assets of Ventura County Community Foundation (VCCF) consists of the endowment funds established by the Board of the Association at VCCF with the purpose of providing continuous support to the Association to carry out its role and mission as described in its Mission Statement, By-Laws, and Articles of Incorporation. They also include amounts contributed by donors with stipulated restrictions. Like all other funds held with VCCF, the Association's funds are part of one large investment pool. The Association may draw up to a certain percent of the value of the funds each year, subject to certain conditions and limitations, but may only obtain a return of the full value of the assets upon consent of VCCF.

In accordance with GAAP, the Association's beneficial interest in net assets of VCCF is measured at fair value in the accompanying consolidated balance sheets based on the values provided by VCCF. Investment income or loss (including interest, dividends, and realized gains or losses, net of expenses) is included in the (deficiency) excess of revenues over expenses unless the income is restricted by donor or law. Unrealized gains and losses are excluded from the (deficiency) excess of revenues over expenses.

Additionally, donors have also contributed funds for the benefit of the Association directly to VCCF. The Association is precluded from recognizing these assets in its consolidated balance sheets and only reports the distribution of income from these funds by VCCF as contributions.

Amounts invested in VCCF's pooled investment funds are exposed to a variety of uncertainties, including interest rate, market, and credit risks. Due to the level of risk associated with certain investments in the pooled funds, it is possible that changes in the values of these investments could occur in the near term. Such changes could materially affect the amounts reported in the Association's consolidated financial statements.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Property and Equipment

Property and equipment are recorded at cost when purchased. Donated equipment is recorded at its estimated fair value on the date received. Depreciation and amortization on all property and equipment is computed on the straight-line method over the economic useful life of each asset. Useful lives range from three to seven years.

Maintenance and repair costs are expensed as they are incurred, while renewals and improvements of a significant nature are capitalized. At the time of retirement or disposal of property and equipment, the cost and related accumulated depreciation and amortization are removed from the accounts, and any resulting gain or loss is reflected in the results of operations.

Impairment of Long-Lived Assets

In accordance with GAAP, the Association reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If such review indicates an asset may not be recoverable, an impairment loss is recognized for the excess of the carrying amount over the fair value of an asset to be held and used or over the fair value less cost to sell an asset to be disposed. During the years ended December 31, 2014 and 2013, there were no events or changes in circumstances indicating that the carrying amount of any long-lived assets may not be recoverable.

(Deficiency) Excess of Revenues over Expenses

The accompanying consolidated statements of operations and changes in net assets include (deficiency) excess of revenues over expenses. Changes in unrestricted net assets that are excluded from (deficiency) excess of revenues over expenses include net unrealized gains or losses on the Association's beneficial interest in net assets of VCCF and net assets released from restrictions used for capital expenditures.

Functional Expenses

The costs of providing program services and other activities have been summarized on a functional basis in the consolidated statements of operations and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Income Taxes

Livingston Memorial VNA Health Corp. and its subsidiaries are exempt from federal and state income taxes under Internal Revenue Code (IRC) Section 501(c)(3) and the corresponding provisions of the California Revenue and Taxation Code, except to the extent of unrelated business income (UBI) as defined by the IRC.

The Association evaluates uncertain tax positions through its review of the sources of income to identify UBI and certain other matters, including those which may affect its tax exempt status. The effect of the uncertainty would be recorded if the outcome was considered probable and could be reasonably estimated. As of December 31, 2014 and 2013, the Association had no uncertain tax positions requiring accrual.

The Association files federal and California exempt organization returns. They are no longer subject to income tax examinations by taxing authorities for years before 2011 for the federal and 2010 for the state tax filings.

Fair Values of Financial Instruments

Fair value is defined as the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Financial instruments reported in the Association's consolidated balance sheets include cash and cash equivalents, patient accounts receivable, beneficial interest in net assets of VCCF, and other assets and liabilities arising in the ordinary course of business. For cash and cash equivalents, patient accounts receivable, accounts payable, and other current assets and liabilities, the carrying amounts represent a reasonable estimate of the fair values due to their short-term maturity. The beneficial interest in net assets of VCCF is reflected at estimated fair value in accordance with FASB ASC 820, *Fair Value Measurement and Disclosure*.

FASB ASC 820 establishes a fair value hierarchy that prioritizes the inputs used to measure fair value based on observable and unobservable data. The hierarchy categorizes the inputs into three levels, with the highest priority given to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest priority given to unobservable inputs (Level 3). The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Fair Values of Financial Instruments - Continued

While the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain assets could result in a different fair value measurement at the measurement date.

The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require transfer of financial instruments from one level to another. In such instances, the transfer is reported at the end of the reporting period. There have been no transfers between the levels of input during the years ended December 31, 2014 and 2013.

Marketing

Marketing costs are expensed as incurred. Marketing costs for the years ended December 31, 2014 and 2013 amounted to \$123,795 and \$130,097, respectively.

Management Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates, assumptions, and judgments that affect the reported amounts of assets and liabilities and amounts disclosed in the notes to the consolidated financial statements at the date of the consolidated financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Although estimates are considered to be fairly stated at the time made, actual results could differ materially from those estimates.

Concentrations of Credit Risk

Financial instruments that potentially subject the Association to concentrations of credit risk consist primarily of cash and cash equivalents and patient accounts receivable. The Association maintains its cash and cash equivalents with a high credit quality financial institution. Accounts at this institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000.

The Association's concentration of credit risk related to accounts receivable is limited due to the diversity of patients and payors. The Association does not require collateral for its services.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Recently Adopted Accounting Guidance

In the normal course of business, the Association evaluates all new accounting pronouncements to determine the potential impact they may have on its consolidated financial statements. Based upon this review, the Association does not expect any of the recently issued accounting pronouncements, which have not already been adopted by the Association, to have a material impact on its consolidated financial statements.

Subsequent Events

In accordance with GAAP, events occurring between December 31, 2014 and April 24, 2015, the date these consolidated financial statements were available to be issued, were evaluated, and no material subsequent events that required recognition in these consolidated financial statements were noted.

NOTE 3 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31:

| | <u>2014</u> | <u>2013</u> |
|--|--------------------|--------------------|
| Computer equipment | \$ 2,390,891 | \$ 2,303,818 |
| Medical equipment | 401,804 | 396,157 |
| Communication equipment | 74,399 | 74,399 |
| Furniture and fixtures | 183,966 | 165,847 |
| Leasehold improvements | <u>80,054</u> | <u>75,544</u> |
| | 3,131,114 | 3,015,765 |
| Less: accumulated depreciation and amortization | <u>(2,912,224)</u> | <u>(2,753,797)</u> |
| Property and equipment, net | <u>\$ 218,890</u> | <u>\$ 261,968</u> |

Depreciation and amortization expense for the years ended December 31, 2014 and 2013 amounted to \$158,427 and \$173,289, respectively.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 4 - LINE OF CREDIT

The Association maintains a line of credit with a bank for working capital purposes. The line of credit permits indebtedness of up to \$750,000 and matures on July 22, 2015. The outstanding balance accrues interest at the bank's prime rate (4.00% at December 31, 2014). At December 31, 2014 and 2013, there was no amount outstanding under the line of credit.

NOTE 5 - ACCRUED EXPENSES

Accrued expenses consisted of the following at December 31:

| | <u>2014</u> | <u>2013</u> |
|--------------------------------------|---------------------|---------------------|
| Accrued payroll and related expenses | \$ 429,422 | \$ 425,646 |
| Accrued paid time off | 583,589 | 566,691 |
| Other | <u>16,655</u> | <u>14,997</u> |
| Total accrued expenses | \$ <u>1,029,666</u> | \$ <u>1,007,334</u> |

NOTE 6 - FUNDRAISING ACTIVITIES

Fundraising activities were as follows during the years ended December 31:

| | <u>2014</u> | <u>2013</u> |
|---|-------------------|-------------------|
| Fundraising revenue: | | |
| Contributions and grants: | | |
| Unrestricted | \$ 406,568 | \$ 420,621 |
| Temporarily restricted | <u>427,640</u> | <u>651,407</u> |
| Total contributions and grants | <u>834,208</u> | <u>1,072,028</u> |
| Fundraising events, net of direct expenses of \$34,676 and \$33,173, respectively: | | |
| Unrestricted | 60,824 | 80,338 |
| Temporarily restricted | <u>74,440</u> | <u>49,749</u> |
| Total fundraising events, net | <u>135,264</u> | <u>130,087</u> |
| Total revenue – fundraising activities | 969,472 | 1,202,115 |
| Less: fundraising expenses | <u>(292,384)</u> | <u>(285,759)</u> |
| Fundraising activities, net | \$ <u>677,088</u> | \$ <u>916,356</u> |

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 7 - FUNDS HELD BY VENTURA COUNTY COMMUNITY FOUNDATION

The Livingston Memorial Visiting Nurse Association Endowment Fund (the Fund) was established at VCCF by the Association's Board in 1996 with the funds contributed by the Association. Additional contributions were made to the Fund by the Association in the following years. The Association's Board periodically reviews bequests received for inclusion in the Fund. Under the terms of the Fund agreement, which was established to protect the endowment, VCCF has variance power and is the legal owner of the Fund. VCCF can retain, invest, and reinvest the Fund in any manner within the "prudent person" standard and commingle the assets of the Fund with those of other funds for investment purposes.

The Association is the beneficiary of the Fund and receives distributions of earnings, subject to VCCF's spending policy. Principal may be invaded only with the approval of two-thirds of the Association's Board and VCCF's Board, and if approved, such funds can be used only in accordance with the purpose of the Fund. Distributions from this fund during the years ended December 31, 2014 and 2013 amounted to \$43,145 and \$37,984, respectively. At December 31, 2014 and 2013, the value of the Fund amounted to \$1,122,861 and \$1,151,721, respectively, with no funds available for distribution.

During the year ended December 31, 2008, the Association established another endowment fund with VCCF – Charles M. Hair, M.D. Endowment Fund (the Dr. Hair Fund). The original contribution to the Dr. Hair Fund of \$71,800 was comprised of \$58,900 of donor-designated permanently restricted contributions collected by the Association and \$12,900 of Board-designated funds. The terms of the Dr. Hair Fund agreement are similar to the terms of the Fund as described above. Distributions from this fund during the years ended December 31, 2014 and 2013 amounted to \$4,865 and \$4,724, respectively. At December 31, 2014 and 2013, the value of the Dr. Hair Fund amounted to \$100,642 and \$104,220, respectively, with no funds available for distribution.

During the year ended December 31, 2011, the Association established another endowment fund with VCCF – Raymond C. Huston and Dorothy L. Huston Memorial Endowment Fund (the Huston Memorial Fund). The original contribution to the Huston Memorial Fund was donor-designated permanently restricted contributions in the amount of \$242,703 received by the Association. In addition, 5% of the investment income is permanently restricted in accordance with the donor gift instrument. The remaining terms of the Huston Memorial Fund agreement are similar to the terms of the Fund as described above. Distributions from this fund during the years ended December 31, 2014 and 2013 amounted to \$14,161 and \$13,456, respectively. At December 31, 2014 and 2013, the value of the Huston Memorial Fund amounted to \$295,483 and \$305,866, respectively, with no funds available for distribution.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 7 - FUNDS HELD BY VENTURA COUNTY COMMUNITY FOUNDATION - CONTINUED

In accordance with GAAP, fair values of the aforementioned funds are reported as a liability by VCCF.

In addition, the Lisagor family has established the Lisagor Family Fund directly at VCCF for the benefit of the Association. In accordance with GAAP, this fund is not included in the Association's beneficial interest in net assets of VCCF in the accompanying consolidated balance sheets. Distributions from this fund during the years ended December 31, 2014 and 2013 amounted to \$1,405 and \$1,326, respectively, and are reported as unrestricted contributions in the accompanying consolidated statements of operations and changes in net assets.

The fair value of the Funds representing the cumulative amount of the Association's beneficial interest in net assets of VCCF is determined using Level 3 inputs based upon the Association's proportionate share of VCCF's pooled investment portfolio, as reported by VCCF at year-end. The following table presents a rollforward of activity for funds held by VCCF at fair value using significant unobservable inputs (Level 3) for the years ended December 31, 2014 and 2013:

| | 2014 VCCF Pooled Investment Funds | 2013 VCCF Pooled Investment Funds |
|-------------------------------|---|---|
| Fair value, beginning of year | \$ 1,561,807 | \$ 1,125,438 |
| Contributions/transfers in | - | 300,000 |
| Distributions/transfers out | (62,171) | (56,164) |
| Interest and dividends | 37,406 | 14,289 |
| Net realized gains | 105,484 | 47,410 |
| Net unrealized (losses) gains | (102,737) | 145,690 |
| Investment expenses | <u>(20,803)</u> | <u>(14,856)</u> |
| Fair value, end of year | \$ <u>1,518,986</u> | \$ <u>1,561,807</u> |

NOTE 8 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets were available for the following purposes or were time restricted as follows at December 31:

| | 2014 | 2013 |
|------------------------|------------------|-------------------|
| Subsidized care | \$ 32,766 | \$ 14,250 |
| Hospice support | 10,267 | 1,000 |
| Core operating support | <u>56,250</u> | <u>178,750</u> |
| | \$ <u>99,283</u> | \$ <u>194,000</u> |

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 8 - TEMPORARILY RESTRICTED NET ASSETS – CONTINUED

Temporarily restricted net assets were released from restrictions by incurring expenses satisfying the donor-restricted purposes or time requirements as follows during the years ended December 31:

| | <u>2014</u> | <u>2013</u> |
|------------------------|---------------------|-------------------|
| Subsidized care | \$ 320,712 | \$ 315,688 |
| Capital expenditures | 25,000 [^] | 25,000* |
| Hospice support | 114,766 | 150,613 |
| Home health support | 1,821 | 2,104 |
| Core operating support | <u>134,498</u> | <u>121,030</u> |
| | <u>\$ 596,797</u> | <u>\$ 614,435</u> |

[^] Donated funds were used to purchase iPods with ancillary equipment for clinical staff with the goal of providing quality home health and hospice care.

*Donated funds were used to purchase smart phones for clinical staff with the goal of improving quality and efficiency in provision of patient care.

NOTE 9 - PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets consisted of the following at December 31:

| | <u>2014</u> | <u>2013</u> |
|--|-------------------|-------------------|
| Charles M. Hair, M.D. Endowment Fund | \$ 59,150 | \$ 59,150 |
| Raymond C. Huston and Dorothy L. Huston Memorial Endowment Fund | <u>246,723</u> | <u>246,534</u> |
| | <u>\$ 305,873</u> | <u>\$ 305,684</u> |

NOTE 10 - ENDOWMENT

The Association’s endowment consists of three individual funds. Net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board has interpreted the CPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 10 - ENDOWMENT - CONTINUED

Interpretation of Relevant Law – Continued

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Association in a manner consistent with the standard of prudence prescribed by the CPMIFA. In accordance with the CPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund,
- The purposes of the Association and the donor-restricted endowment fund,
- General economic conditions,
- The possible effect of inflation and deflation,
- The expected total return from income and the appreciation of investments,
- Other resources of the Association, and
- The investment policies of the Association.

Composition and Changes in Endowment Net Assets

Endowment net assets composition by type of fund is as follows at December 31, 2014:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|-------------------------------------|---------------------|-----------------------------------|-----------------------------------|---------------------|
| Donor-restricted endowment funds | \$ - | \$ - | \$ 305,873 | \$ 305,873 |
| Board-designated endowment fund | <u>1,213,113</u> | <u>-</u> | <u>-</u> | <u>1,213,113</u> |
| | <u>\$ 1,213,113</u> | <u>\$ -</u> | <u>\$ 305,873</u> | <u>\$ 1,518,986</u> |

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 10 - ENDOWMENT - CONTINUED

Composition and Changes in Endowment Net Assets – Continued

Changes in endowment net assets for the year ended December 31, 2014 are as follows:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|---|---------------------|-----------------------------------|-----------------------------------|---------------------|
| Endowment net assets, beginning of year | \$ 1,256,123 | \$ - | \$ 305,684 | \$ 1,561,807 |
| Investment return: | | | | |
| Investment income, net | 29,971 | 7,246 | 189 | 37,406 |
| Net depreciation (realized/unrealized) | <u>(14,564)</u> | <u>(3,492)</u> | <u>-</u> | <u>(18,056)*</u> |
| Total investment return | 15,407 | 3,754 | 189 | 19,350 |
| Contributions | - | - | - | - |
| Appropriation of endowment assets for expenditure | <u>(58,417)</u> | <u>(3,754)</u> | <u>-</u> | <u>(62,171)</u> |
| Endowment net assets, end of year | \$ <u>1,213,113</u> | \$ <u>-</u> | \$ <u>305,873</u> | \$ <u>1,518,986</u> |

*Net depreciation includes realized gains of \$105,484 and unrealized (losses) of (\$102,737), net of investment expenses of \$20,803 (Note 7).

Endowment net assets composition by type of fund is as follows at December 31, 2013:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|----------------------------------|---------------------|-----------------------------------|-----------------------------------|---------------------|
| Donor-restricted endowment funds | \$ - | \$ - | \$ 305,684 | \$ 305,684 |
| Board-designated endowment fund | <u>1,256,123</u> | <u>-</u> | <u>-</u> | <u>1,256,123</u> |
| | \$ <u>1,256,123</u> | \$ <u>-</u> | \$ <u>305,684</u> | \$ <u>1,561,807</u> |

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 10 - ENDOWMENT - CONTINUED

Composition and Changes in Endowment Net Assets – Continued

Changes in endowment net assets for the year ended December 31, 2013 are as follows:

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|---|---------------------|-----------------------------------|-----------------------------------|---------------------|
| Endowment net assets, beginning of year | \$ 822,017 | \$ - | \$ 303,421 | \$ 1,125,438 |
| Investment return: | | | | |
| Investment income, net | 8,933 | 3,093 | 2,263 | 14,289 |
| Net appreciation (realized/unrealized) | <u>137,927</u> | <u>40,317</u> | <u>-</u> | <u>178,244*</u> |
| Total investment return | 146,860 | 43,410 | 2,263 | 192,533 |
| Contributions | 300,000 | - | - | 300,000 |
| Appropriation of endowment assets for expenditure | <u>(12,754)</u> | <u>(43,410)</u> | <u>-</u> | <u>(56,164)</u> |
| Endowment net assets, end of year | \$ <u>1,256,123</u> | \$ <u>-</u> | \$ <u>305,684</u> | \$ <u>1,561,807</u> |

*Net appreciation includes realized gains of \$47,410 and unrealized gains of \$145,690, net of investment expenses of \$14,856 (Note 7).

Endowment Funds with Deficiencies

From time-to-time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the law requires the Association to retain as a fund of perpetual duration. Such deficiencies could result from unfavorable market fluctuations that occur after the investment of permanently restricted contributions and continued appropriation for certain programs as might be deemed prudent by the Board. For the years ended December 31, 2014 and 2013, the Association did not have any deficiencies.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 10 - ENDOWMENT - CONTINUED

Return Objectives and Risk Parameters

The Association has adopted investment and spending policies for the endowment funds that attempt to provide protection of principal and ensure reasonable growth of the principal of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Association must hold in perpetuity as well as Board-designated funds. Under this policy, as approved by the Board, the endowment funds are invested in a manner that is expected to produce total return on an annualized net-of-fees basis that equals or exceeds an average annual real total return of at least 5% per year over a rolling five-year period. Actual returns in any given year may vary from the expected returns.

Strategies Employed for Achieving Objectives

To satisfy its long-term return objective, the endowment assets are invested with VCCF and are part of one large investment portfolio (Notes 2 and 7). VCCF has adopted investment and spending policies that attempt to grow the portfolio in real, inflation-adjusted terms in order to meet annual fund distribution needs while preserving and enhancing purchasing power. As asset allocation is the major determinant of investment performance, the investment policy calls for a diversified portfolio utilizing various asset classes with a goal of reducing portfolio volatility and risk. VCCF expects its portfolio, over time, to provide an average rate of return that, over market cycles, exceeds annual distributions, fees, and inflation.

Spending Policy and How the Investment Objectives Relate to Spending Policy

Annual distribution policies are based upon a total return strategy that is intended to provide long term capital appreciation. VCCF annually notifies the Association of the status of the endowment funds. The Association requests, subject to the Board's approval, that all or part of the eligible earnings, net of fees, be distributed to the Association and/or be added to the endowment funds' principal in an effort to build the endowment funds. Amounts greater than the eligible earnings, net of fees, may be withdrawn (but in no event to exceed 25% of the value of the Fund in any one given year) as long as the following conditions are met:

- The Association requests such a distribution, subject to approval of two-thirds of the Association's Board;
- Only principal and any additional gifts received directly from the Association and their pro rata earnings are subject to the withdrawal policy. Endowment funds received by VCCF directly from donors for the endowment funds are not subject to distribution beyond annual payout, unless specified by the donors.

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 10 - ENDOWMENT - CONTINUED

Spending Policy and How the Investment Objectives Relate to Spending Policy - Continued

Consistent with this policy, the Association considered the long-term expected return on its endowment funds. Accordingly, over the long term, the Association expects the current spending policy to allow its endowment funds to grow, at a minimum, at a rate equal to an average annual real total return of at least 5%. This is consistent with the Association's objective to provide protection of principal and ensure reasonable growth of the principal of the endowment assets as well as to provide additional real growth through new gifts and investment return.

NOTE 11 - PENSION PLAN

The Association maintains a voluntary 403(b) pension plan (the Plan) for the benefit of substantially all eligible employees. Employees may defer compensation up to the current IRC limits. Employer contributions to the Plan are at the discretion of the Association. For the years ended December 31, 2014 and 2013, the Association made no contributions to the Plan.

NOTE 12 - COMMITMENTS

Operating Leases

The Association leases various facilities under operating lease agreements that expire on various dates through January 2018 and require aggregate minimum monthly payments of approximately \$16,900. The Association also leases certain office equipment under an operating lease agreement that expires in June 2017 and requires aggregate minimum monthly payments of approximately \$6,000. Real estate taxes, insurance, and maintenance expenses covering the leased facilities are obligations of the Association.

Future minimum lease payments are as follows at December 31, 2014:

| <u>Year Ending</u> <u>December 31,</u> | <u>Facilities</u> | <u>Equipment</u> | <u>Total</u> |
|---|-------------------|-------------------|-------------------|
| 2015 | \$ 198,732 | \$ 71,844 | \$ 270,576 |
| 2016 | 189,183 | 71,844 | 261,027 |
| 2017 | 67,671 | 35,922 | 103,593 |
| 2018 | <u>2,204</u> | <u>-</u> | <u>2,204</u> |
| Total | <u>\$ 457,790</u> | <u>\$ 179,610</u> | <u>\$ 637,400</u> |

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 12 - COMMITMENTS - CONTINUED

Operating Leases - Continued

For the years ended December 31, 2014 and 2013, total facility and equipment rent expense under these operating lease agreements amounted to \$241,197 and \$237,021, respectively, and is included in facility expenses in the accompanying consolidated statements of functional expenses.

NOTE 13 - LEGAL MATTERS

The Association may, from time-to-time, be involved in litigation and regulatory investigations that arise in the normal course of doing business. After consultation with legal counsel, management estimates that matters existing as of December 31, 2014, if any, will be resolved without material adverse effect on the Association's future financial position, results of operations, or cash flows.

SUPPLEMENTAL CONSOLIDATING INFORMATION

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES
SUPPLEMENTAL INFORMATION
CONSOLIDATING BALANCE SHEETS
DECEMBER 31, 2014

| | <u>LMVNA</u> | <u>LC</u> | <u>Eliminations</u> | <u>Total</u> |
|---|---------------------|-------------------|---------------------|---------------------|
| CURRENT ASSETS: | | | | |
| Cash and cash equivalents | \$ 1,670,371 | \$ 123,787 | \$ - | \$ 1,794,158 |
| Patient accounts receivable, net | 1,658,845 | 125,453 | - | 1,784,298 |
| Other receivables | 6,440 | - | - | 6,440 |
| Prepaid expenses and other current assets | 169,694 | - | - | 169,694 |
| Due (to) from - intercompany | <u>130,776</u> | <u>-</u> | <u>(130,776)</u> | <u>-</u> |
| Total current assets | 3,636,126 | 249,240 | (130,776) | 3,754,590 |
| BENEFICIAL INTEREST IN NET ASSETS OF VCCF | 1,518,986 | - | - | 1,518,986 |
| PROPERTY AND EQUIPMENT, NET | <u>218,890</u> | <u>-</u> | <u>-</u> | <u>218,890</u> |
| Total assets | <u>\$ 5,374,002</u> | <u>\$ 249,240</u> | <u>\$ (130,776)</u> | <u>\$ 5,492,466</u> |
| CURRENT LIABILITIES: | | | | |
| Accounts payable | \$ 195,521 | \$ 81 | \$ - | \$ 195,602 |
| Accrued expenses | 977,969 | 51,697 | - | 1,029,666 |
| Due to (from) - intercompany | <u>-</u> | <u>130,776</u> | <u>(130,776)</u> | <u>-</u> |
| Total current liabilities | <u>1,173,490</u> | <u>182,554</u> | <u>(130,776)</u> | <u>1,225,268</u> |
| Total liabilities | <u>1,173,490</u> | <u>182,554</u> | <u>(130,776)</u> | <u>1,225,268</u> |
| COMMITMENTS AND CONTINGENCIES | - | - | - | - |
| NET ASSETS: | | | | |
| Unrestricted: | | | | |
| General | 2,589,511 | 59,418 | - | 2,648,929 |
| Board designated | <u>1,213,113</u> | <u>-</u> | <u>-</u> | <u>1,213,113</u> |
| Total unrestricted | 3,802,624 | 59,418 | - | 3,862,042 |
| Temporarily restricted | 92,015 | 7,268 | - | 99,283 |
| Permanently restricted | <u>305,873</u> | <u>-</u> | <u>-</u> | <u>305,873</u> |
| Total net assets | <u>4,200,512</u> | <u>66,686</u> | <u>-</u> | <u>4,267,198</u> |
| Total liabilities and net assets | <u>\$ 5,374,002</u> | <u>\$ 249,240</u> | <u>\$ (130,776)</u> | <u>\$ 5,492,466</u> |

See independent auditors' report

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES
SUPPLEMENTAL INFORMATION
CONSOLIDATING BALANCE SHEETS
DECEMBER 31, 2013

| | <u>LMVNA</u> | <u>LC</u> | <u>Eliminations</u> | <u>Total</u> |
|---|---------------------|-------------------|---------------------|---------------------|
| CURRENT ASSETS: | | | | |
| Cash and cash equivalents | \$ 1,955,865 | \$ 34,035 | \$ - | \$ 1,989,900 |
| Patient accounts receivable, net | 1,422,274 | 122,010 | - | 1,544,284 |
| Other receivables | 1,828 | - | - | 1,828 |
| Prepaid expenses and other current assets | 324,380 | - | - | 324,380 |
| Due (to) from - intercompany | <u>224,023</u> | <u>-</u> | <u>(224,023)</u> | <u>-</u> |
| Total current assets | 3,928,370 | 156,045 | (224,023) | 3,860,392 |
| BENEFICIAL INTEREST IN NET ASSETS OF VCCF | 1,561,807 | - | - | 1,561,807 |
| PROPERTY AND EQUIPMENT, NET | <u>261,968</u> | <u>-</u> | <u>-</u> | <u>261,968</u> |
| Total assets | <u>\$ 5,752,145</u> | <u>\$ 156,045</u> | <u>\$ (224,023)</u> | <u>\$ 5,684,167</u> |
| CURRENT LIABILITIES: | | | | |
| Accounts payable | \$ 158,988 | \$ 1,529 | \$ - | \$ 160,517 |
| Accrued expenses | 952,007 | 55,327 | - | 1,007,334 |
| Due to (from) - intercompany | <u>-</u> | <u>224,023</u> | <u>(224,023)</u> | <u>-</u> |
| Total current liabilities | <u>1,110,995</u> | <u>280,879</u> | <u>(224,023)</u> | <u>1,167,851</u> |
| Total liabilities | <u>1,110,995</u> | <u>280,879</u> | <u>(224,023)</u> | <u>1,167,851</u> |
| COMMITMENTS AND CONTINGENCIES | - | - | - | - |
| NET ASSETS (DEFICIT): | | | | |
| Unrestricted: | | | | |
| General | 2,887,842 | (127,333) | - | 2,760,509 |
| Board designated | <u>1,256,123</u> | <u>-</u> | <u>-</u> | <u>1,256,123</u> |
| Total unrestricted | 4,143,965 | (127,333) | - | 4,016,632 |
| Temporarily restricted | 191,501 | 2,499 | - | 194,000 |
| Permanently restricted | <u>305,684</u> | <u>-</u> | <u>-</u> | <u>305,684</u> |
| Total net assets (deficit) | <u>4,641,150</u> | <u>(124,834)</u> | <u>-</u> | <u>4,516,316</u> |
| Total liabilities and net assets | <u>\$ 5,752,145</u> | <u>\$ 156,045</u> | <u>\$ (224,023)</u> | <u>\$ 5,684,167</u> |

See independent auditors' report

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES
SUPPLEMENTAL INFORMATION
CONSOLIDATING STATEMENTS OF OPERATIONS AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2014

| | <u>LMVNA</u> | <u>LC</u> | <u>Eliminations</u> | <u>Total</u> |
|---|---------------------|------------------|---------------------|---------------------|
| CHANGES IN UNRESTRICTED NET ASSETS: | | | | |
| REVENUE AND SUPPORT: | | | | |
| Patient service revenue, net of contractual allowances and discounts | \$ 15,470,231 | \$ 1,411,819 | \$ - | \$ 16,882,050 |
| Provision for bad debts | (13,401) | - | - | (13,401) |
| Net patient service revenue | 15,456,830 | 1,411,819 | - | 16,868,649 |
| Investment income - VCCF, net of expenses of \$20,803 | 121,898 | - | - | 121,898 |
| Contributions and grants | 406,568 | - | - | 406,568 |
| Fundraising events, net of direct expenses | 60,824 | - | - | 60,824 |
| Other income | 74,988 | 14 | (63,000) | 12,002 |
| Net assets released from restrictions, used for operations | 544,968 | 26,829 | - | 571,797 |
| | <u>16,666,076</u> | <u>1,438,662</u> | <u>(63,000)</u> | <u>18,041,738</u> |
| EXPENSES: | | | | |
| Program services | 14,371,626 | 940,778 | - | 15,312,404 |
| Supporting services: | | | | |
| Fundraising | 292,384 | - | - | 292,384 |
| General and administrative | 2,265,670 | 311,133 | (63,000) | 2,513,803 |
| | <u>2,558,054</u> | <u>311,133</u> | <u>(63,000)</u> | <u>2,806,187</u> |
| Total supporting services | | | | |
| Total expenses | <u>16,929,680</u> | <u>1,251,911</u> | <u>(63,000)</u> | <u>18,118,591</u> |
| (Deficiency) excess of revenues over expenses | (263,604) | 186,751 | - | (76,853) |
| NET UNREALIZED (LOSSES) - BENEFICIAL INTEREST IN NET ASSETS OF VCCF | (102,737) | - | - | (102,737) |
| NET ASSETS RELEASED FROM RESTRICTIONS, USED FOR CAPITAL EXPENDITURES | <u>25,000</u> | <u>-</u> | <u>-</u> | <u>25,000</u> |
| (Decrease) increase in unrestricted net assets | <u>(341,341)</u> | <u>186,751</u> | <u>-</u> | <u>(154,590)</u> |
| CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: | | | | |
| Contributions and grants | 396,042 | 31,598 | - | 427,640 |
| Fundraising events, net of direct expenses | 74,440 | - | - | 74,440 |
| Net assets released from restrictions, used for capital expenditures | (25,000) | - | - | (25,000) |
| Net assets released from restrictions, used for operations | (544,968) | (26,829) | - | (571,797) |
| | <u>(99,486)</u> | <u>4,769</u> | <u>-</u> | <u>(94,717)</u> |
| (Decrease) increase in temporarily restricted net assets | | | | |
| CHANGES IN PERMANENTLY RESTRICTED NET ASSETS: | | | | |
| Investment income - VCCF | <u>189</u> | <u>-</u> | <u>-</u> | <u>189</u> |
| Increase in permanently restricted net assets | <u>189</u> | <u>-</u> | <u>-</u> | <u>189</u> |
| NET CHANGE IN NET ASSETS | (440,638) | 191,520 | - | (249,118) |
| NET ASSETS (DEFICIT), beginning of year | <u>4,641,150</u> | <u>(124,834)</u> | <u>-</u> | <u>4,516,316</u> |
| NET ASSETS, end of year | <u>\$ 4,200,512</u> | <u>\$ 66,686</u> | <u>\$ -</u> | <u>\$ 4,267,198</u> |

See independent auditors' report

LIVINGSTON MEMORIAL VNA HEALTH CORP. AND SUBSIDIARIES
SUPPLEMENTAL INFORMATION
CONSOLIDATING STATEMENTS OF OPERATIONS AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2013

| | <u>LMVNA</u> | <u>LC</u> | <u>Eliminations</u> | <u>Total</u> |
|---|-------------------------|-------------------------|---------------------|-------------------------|
| CHANGES IN UNRESTRICTED NET ASSETS: | | | | |
| REVENUE AND SUPPORT: | | | | |
| Patient service revenue, net of contractual allowances and discounts | \$ 15,772,240 | \$ 1,259,182 | \$ - | \$ 17,031,422 |
| Provision for bad debts | (32,598) | - | - | (32,598) |
| Net patient service revenue | 15,739,642 | 1,259,182 | - | 16,998,824 |
| Investment income - VCCF, net of expenses of \$14,856 | 44,580 | - | - | 44,580 |
| Contributions and grants | 420,621 | - | - | 420,621 |
| Fundraising events, net of direct expenses | 80,338 | - | - | 80,338 |
| Other income | 150,891 | 13 | (61,750) | 89,154 |
| Net assets released from restrictions, used for operations | 577,627 | 11,808 | - | 589,435 |
| Total revenue and support | <u>17,013,699</u> | <u>1,271,003</u> | <u>(61,750)</u> | <u>18,222,952</u> |
| EXPENSES: | | | | |
| Program services | 14,067,630 | 948,731 | - | 15,016,361 |
| Supporting services: | | | | |
| Fundraising | 285,759 | - | - | 285,759 |
| General and administrative | 2,150,931 | 302,722 | (61,750) | 2,391,903 |
| Total supporting services | <u>2,436,690</u> | <u>302,722</u> | <u>(61,750)</u> | <u>2,677,662</u> |
| Total expenses | <u>16,504,320</u> | <u>1,251,453</u> | <u>(61,750)</u> | <u>17,694,023</u> |
| Excess of revenues over expenses | 509,379 | 19,550 | - | 528,929 |
| NET UNREALIZED GAINS - BENEFICIAL INTEREST IN NET ASSETS OF VCCF | 145,690 | - | - | 145,690 |
| NET ASSETS RELEASED FROM RESTRICTIONS, USED FOR CAPITAL EXPENDITURES | <u>25,000</u> | <u>-</u> | <u>-</u> | <u>25,000</u> |
| Increase in unrestricted net assets | <u>680,069</u> | <u>19,550</u> | <u>-</u> | <u>699,619</u> |
| CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: | | | | |
| Contributions and grants | 644,627 | 6,780 | - | 651,407 |
| Fundraising events, net of direct expenses | 49,749 | - | - | 49,749 |
| Net assets released from restrictions, used for capital expenditures | (25,000) | - | - | (25,000) |
| Net assets released from restrictions, used for operations | (577,627) | (11,808) | - | (589,435) |
| Increase (decrease) in temporarily restricted net assets | <u>91,749</u> | <u>(5,028)</u> | <u>-</u> | <u>86,721</u> |
| CHANGES IN PERMANENTLY RESTRICTED NET ASSETS: | | | | |
| Investment income - VCCF | 2,263 | - | - | 2,263 |
| Increase in permanently restricted net assets | <u>2,263</u> | <u>-</u> | <u>-</u> | <u>2,263</u> |
| NET CHANGE IN NET ASSETS | 774,081 | 14,522 | - | 788,603 |
| NET ASSETS (DEFICIT), beginning of year | <u>3,867,069</u> | <u>(139,356)</u> | <u>-</u> | <u>3,727,713</u> |
| NET ASSETS (DEFICIT), end of year | <u>\$ 4,641,150</u> | <u>\$ (124,834)</u> | <u>\$ -</u> | <u>\$ 4,516,316</u> |

See independent auditors' report