

Form **990**

Return of Organization Exempt From Income Tax
 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
 Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047
2017
 Open to Public Inspection

A For the 2017 calendar year, or tax year beginning _____, and ending _____

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return/terminated
 Amended return
 Application pending

C Name of organization: **ECPAT-USA, Inc.**

Doing business as _____

Number and street (or P.O. box if mail is not delivered to street address) Room/suite
30 Third Avenue, Suite 800A

City or town, state or province, country, and ZIP or foreign postal code
Brooklyn NY 11217-2197

D Employer identification number: **13-3755580**

E Telephone number: **718-935-9192**

F Name and address of principal officer:
Carol Smolenski
30 Third Avenue - Suite 800a
Brooklyn NY 11217-2197

G Gross receipts \$ **756,882**

H(a) Is this a group return for subordinates? Yes No
H(b) Are all subordinates included? Yes No
 If "No," attach a list. (see instructions)

H(c) Group exemption number _____

I Tax-exempt status: 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or 527

J Website: **www.ecpatusa.org**

K Form of organization: Corporation Trust Association Other

L Year of formation: **1994** **M** State of legal domicile: **NY**

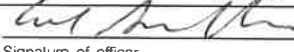
Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: ECPAT-USA ENVISIONS A WORLD IN WHICH NO CHILD IS BOUGHT, SOLD, OR USED FOR SEX. OUR MISSION IS TO PROTECT EVERY CHILD'S BASIC HUMAN RIGHT TO GROW UP FREE FROM THE THREAT OF SEXUAL EXPLOITATION AND TRAFFICKING.		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3	Number of voting members of the governing body (Part VI, line 1a)	16
	4	Number of independent voting members of the governing body (Part VI, line 1b)	16
	5	Total number of individuals employed in calendar year 2017 (Part V, line 2a)	10
	6	Total number of volunteers (estimate if necessary)	25
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	0
7b	Net unrelated business taxable income from Form 990-T, line 34	0	
Revenue	8	Contributions and grants (Part VIII, line 1h)	680,586
	9	Program service revenue (Part VIII, line 2g)	64,102
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	147
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	4,069
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	748,904
	Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)
14		Benefits paid to or for members (Part IX, column (A), line 4)	0
15		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	381,077
16a		Professional fundraising fees (Part IX, column (A), line 11e)	0
b		Total fundraising expenses (Part IX, column (D), line 25)	59,790
17		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	127,976
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	518,353	
19	Revenue less expenses. Subtract line 18 from line 12	230,551	
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	502,114
	21	Total liabilities (Part X, line 26)	35,861
	22	Net assets or fund balances. Subtract line 21 from line 20	466,253

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer:  Date: **Jan 7 2019**

Carol Smolenski **Executive Director**

Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name: **Vincent J. Cartelli** Preparer's signature: **Vincent J. Cartelli** Date: **10/23/18** Check if self-employed PTIN: **P00363667**

Firm's name: **Bonamassa, Maietta & Cartelli, LLP** Firm's EIN: **11-3554103**

Firm's address: **9001 Fifth Avenue Brooklyn, NY 11209** Phone no: **718-921-7000**

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III



1 Briefly describe the organization's mission:

See Schedule O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ **395,810** including grants of \$ **11,579**) (Revenue \$)

ECPAT-USA, Inc. is committed to ending child prostitution, child pornography and trafficking of children for sexual purposes through various educational and awareness programs. ECPAT-USA, Inc. engages in community outreach programs, events, and initiatives to inform our communities about this human rights crisis. ECPAT-USA, Inc. is empowering youth to take the lead in anti-human trafficking efforts with our Youth Against Child Trafficking (Y-ACT) program. We are involving our primary stakeholders, America's children, in advocating against sexual exploitation and trafficking. ECPAT-USA, Inc. trains student to be the foremost advocates in their communities, educating them on the facts, misconceptions and risks of trafficking. We provide them with the tools needed to identify the warning

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses **395,810**



Growing global philanthropy

***2019 Application and Agreement for
CFC and Private Sector Workplace Giving Campaign Services***

This application and the attached Fiduciary and Services Agreement serve as basis for membership with Global Impact for the purpose of workplace giving and employee engagement campaign representation, marketing and donation processing services detailed below. Global Impact members (“Members”) must comply with the following standards in order to participate and receive Global Impact’s services. This agreement is valid for services, revenues and fees associated with the 2019 campaign season. Each charity client is an independent organization and no agreement, association or partnership between or among member charities is implied by or through their inclusion as a Global Impact workplace giving client. Services to Members include:

- Access to sustainable, low-cost donations from employees in all zones of the Combined Federal Campaign and approximately 100 private sector workplace giving campaigns
- Registration and eligibility for each charity to receive funds from these campaigns (where applicable)
- Ongoing work to expand the private sector campaign portfolio to increase funds to Members
- Marketing, visibility and representation in campaigns that Global Impact serves nationwide
- Ensuring that Members are highlighted in campaign materials, videos and on websites
- In-person representation at fund-raising events around the country
- Additional revenue opportunities from disaster funds, High Impact Funds, donor-advised funds and other channels
- Acquisition of new donors from campaigns (including contact information, when available)
- Shared cost structure to keep operating costs low, ensuring that the maximum amount of the donor’s gift goes to the selected Member’s programs
- Providing opportunities for Members to partner with companies for employee engagement (as available), such as volunteer projects or simulation events engaging employees in global causes
- Aggregation and streamlining of thousands of small financial transactions from hundreds of workplace giving campaigns, along with facilitation of donor information for acknowledgments
- Pledge/gift reporting from pay-direct processors and profile management on Benevity and YourCause (upon request at NO additional charge)
- Employee giving guidance and strategy customized to your organization
- Year-round promotion and marketing on Global Impact’s digital channels
- Extended outreach to select corporate partners (when eligible and where appropriate)
- Access to Global Impact’s annual cooperative advertising program
- Discounted state registration services
- Benchmarking: 5-year performance
- Use of Global Impact’s conference facility at little or no charge
- Stewarding, expanding and defending international participation in public and private sector campaigns

I. Regulatory Requirements for Charity Members Participating in Combined Federal Campaign

Charities that wish to partner with Global Impact to participate in Combined Federal Campaign (CFC) must certify to the following requirements as specified by public regulatory requirements. By initialing each statement and signing below, I hereby certify that:

A) CS the organization named in this application provided or conducted real services, benefits, assistance or program activities in a country outside of the United States over the three-year period immediately preceding the start of the 2019 campaign application year.

B) CS the Internal Revenue Service (IRS) recognizes the organization named in this application as tax-exempt under 26 U.S.C 501(c)(3) to which contributions are tax deductible pursuant to 26 U.S.C. 170(c)(2).

C) CS the organization named in this application is a human health and/or welfare organization providing services, benefits, or assistance to, or conducting activities affecting human health and/or welfare. The services, benefits, assistance or program activities affecting human health and/or welfare provided in calendar year 2018 are reflected in ATTACHMENT A.

D) CS the organization named in this application accounts for its funds on an accrual basis in accordance with generally accepted accounting principles (GAAP) and has an audit of its fiscal operations completed annually by an independent certified public accountant in accordance with generally accepted auditing standards (GAAS).

E) i. CS the organization named in this application prepares and submits to the IRS a complete copy of the organization's IRS Form 990.

OR

ii. ___ the organization named in this application is not required to prepare and submit an IRS Form 990 to the IRS, but has prepared the form and submitted it to Global Impact for the purposes of this application.

F) CS I certify (initial) that the administrative and fundraising rate for the organization named in this application is:

14.39 % for fiscal year ending 2017

This percentage has been computed from information on the IRS Form 990 submitted with this application by adding the amount spent on "management and general expenses" (Part IX- Line 25C) to "fundraising expenses" (Part IX- Line 25D) and dividing the resulting total by "total revenue" (line 12). No other method may be used to calculate this percentage. Note: If in the immediately preceding year the agency's administrative and fundraising expenses exceeded 25% of total support and revenue, the agency must provide a statement demonstrating that the actual expenses for those purposes are reasonable under all the circumstances in its case.

G) CS the organization named in this application has an active and responsible governing body, whose members have no material conflict of interest and a majority of whom serves without compensation, directs the organization names in this application. For the majority of the board to be considered uncompensated, less than 50% of the people marked as either "Institutional trustee or director" in column C of Part VII in your IRS Form 990 may have any compensation showing in columns D, E or F. If 50% or more have any compensation in those columns, the majority of the board is not considered uncompensated.

H) CS the organization named in this application prohibits the sale or lease of CFC or other workplace contributor lists or other campaign donor information.

I) CS the organization named in this application conducts publicity and promotional activities based upon its actual program and operations, and that these activities are truthful and non-deceptive, include all material facts, and make no exaggerated or misleading claims.

J) CS the organization named in this application effectively uses the funds contributed for its announced charitable purposes.

K) CS the organization named in this application is in compliance with all statutes, Executive Orders and regulations restricting or prohibiting U.S. persons from engaging in transactions and dealings with countries, entities or individuals subject to economic sanctions administered by the U.S. Department of Treasury's Office of Foreign Assets Control (OFAC), Specially Designated Nationals List, the EU Consolidated List and the OSFI Consolidated List. The organization named in this application is aware that a list of countries subject to such sanctions, a list of Specially Designated Nationals and Blocked Persons subject to such sanctions, and overviews and guidelines for each such sanction program, can be found at <http://www.treas.gov/ofac>. Should any change in circumstances pertaining to this certification occur at any time, the organization will notify Global Impact immediately.

I certify by my signature below, that I am the duly appointed representative of:

ECPAT-USA End Child Prostitution, Child Pornography + Trafficking of Children

Legal Name of Organization

And I am authorized to certify the statements enclosed in this application. I have read all certifications set forth in this application and affirm their accuracy. In addition, by initializing each statement, I acknowledge and agree to comply with that certification.

Carol Smolenski

Certifying Official's Signature

Carol Smolenski

Print Certifying Official's Name

Executive Director

Title

Jan. 7, 2019

Date

II. Additional Criteria for Members

Charities that wish to partner with Global Impact for participating in Private Sector workplace giving campaigns must certify to the following requirements as specified by public regulatory requirements and some private funding sources. By initialing each statement below, I hereby certify that:

- A) CS the organization named in this application either has no expenses connected with lobbying or attempting to influence voting or legislation at the Local, State or Federal level, or that such expenses are allowed within the extent permitted for organizations recognized as tax-exempt under 26 U.S.C. 501(c)(3).
- B)
- i. CS the organization named in this application has a policy of nondiscrimination, approved by its Board of Directors, in compliance with all requirements of law and regulations concerning nondiscrimination and equal employment opportunities with respect to its governing board, management, program services and funding sources, and practices no discrimination in the selection of officers, directors, volunteers or employees, nor in the provision of services.
- OR
- ii. _____ the organization named in this application has a policy of nondiscrimination, approved by its Board of Directors, in compliance with all requirements of law and regulations concerning nondiscrimination and equal employment opportunities with respect to its program services and funding sources, and that such policy also applies to its governing board, employees and volunteers except that the organization reserves the right to prefer volunteers, employees and governing board members on the basis of religion to the extent such preference is permitted under Section 702 of the Civil Rights Act of 1964.
- C) CS the organization named in this application will complete and maintain charitable registrations in states where registration is required for participation in workplace campaigns. Charities may opt out of individual public sector campaigns, as needed.
- D) CS the organization named in this application agrees to provide evidence, upon request, that acceptable fundraising practices are in force, affirms that the organization's fundraising practices protect against unauthorized use of its workplace giving campaign contributor lists, and permits no coercive solicitations.
- E) CS the organization named in this application does not require attendance at, or participation in, religious services by program beneficiaries as a condition of receiving services.

III. Global Impact Criteria for Charity Members

Global Impact seeks Members that certify to the following criteria. By initialing each statement and signing below, I hereby certify that:

A) CS the organization named in this application meets criteria of administrative integrity, programmatic effectiveness, financial responsibility and donor accountability as Global Impact's Board of Directors may establish and as expressed in the Association of Fundraising Professionals Code of Ethical Principals and Standards.

B) CS the organization named in this application agrees to demonstrate through bylaws, fundraising and publicity materials, annual reports and audited financial statements that it is committed to international humanitarian service.

C) CS the organization named in this application agrees to devote a substantial portion of its resources to international programs and/or related programs of interest with emphasis on any of the following areas of impact:

- Clean Water
- Disaster Relief & Resiliency
- Economic Development
- Education
- Global Health & Child Survival
- Human Trafficking
- Hunger (including food and agriculture)
- Malaria
- Refugees
- Women & Girls (including child protection)
- Other topic germane to international humanitarian service: _____

D) CS the organization named in this application agrees to demonstrate a reputation for integrity in program implementation, financial management and program effectiveness.

E) CS for marketing and representation purposes, the organization named in this application will provide Global Impact with a list of the countries served, a description of programs and approximate number of people served.

Failure to meet the requirements and certifications specified in this document at any time may result in loss of membership, including:

- Suspension or cessation of distributions to the charity.
- Temporary suspension of inclusion rights for any future campaigns.
- Withdrawal from any current campaigns.
- Removal of Member's name and logo from all Global Impact communications and marketing materials, and all services.

I certify by my signature below that I am the duly appointed representative of:

ECPAT- USA End Child Prostitution, Child Pornography & Trafficking of Children for Sexual Purposes
Legal Name of Organization

And I am authorized to certify the statements enclosed in this application. I have read all certifications set forth in this application and affirm their accuracy. In addition, by initialing each statement, I acknowledge and agree to comply with that certification.



Certifying Official's Signature

Jan. 7 2015

Date