"I HAVE A DREAM" FOUNDATION ® (NATIONAL)

FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

AUGUST 31, 2008



"I HAVE A DREAM" FOUNDATION ® (NATIONAL) FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT AUGUST 31, 2008

(WITH COMPARATIVE AMOUNTS AS OF AND FOR THE YEAR ENDED AUGUST 31, 2007)

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Independent Auditors' Report

Board of Directors
"I Have A Dream" Foundation ® (National)
New York, New York

We have audited the accompanying statement of financial position of "I Have A Dream" Foundation ® (National), as of August 31, 2008, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from "I Have A Dream" Foundation ® (National) financial statements and, in our report dated February 13, 2008, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of "I Have A Dream" Foundation ® (National), as of August 31, 2008, and the changes in its net assets and its cash flows for the year ended in conformity with accounting principles generally accepted in the United States of America.

Bellmore, New York January 13, 2009

Schwartz & Conpany. LLP

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"I HAVE A DREAM" FOUNDATION ® (NATIONAL) STATEMENT OF FINANCIAL POSITION AUGUST 31, 2008

(WITH COMPARATIVE AMOUNTS AT AUGUST 31, 2007)

ASSETS

ASSEIS			
		2008	2007
Assets			
Cash and cash equivalents	\$	739,596	\$ 537,636
Accounts receivable	·	121,110	225,401
Due from affiliate, net of allowance of		,	,
\$32,096 in 2008		-	41,009
Prepayments and other assets		4,701	7,462
Property and equipment, net of accumulated			
depreciation of \$12,074 and \$10,137, respectively	-	13,771	2,330
Total assets	\$	879,178	\$ 813,838
LIABILITIES AND NET ASSE	TS		
Liabilities			
Accounts payable and accrued expenses	\$	43,022	\$ 81,817
Total liabilities		43,022	81,817
Net Assets			
Unrestricted		832,643	706,140
Temporarily restricted	-	3,513	25,881
Total net assets		836,156	732,021
Total liabilities and net assets	<u>\$</u>	879,178	\$ 813,838

See accompanying notes and independent auditors' report

"I HAVE A DREAM" FOUNDATION $\mbox{\ensuremath{\mathfrak{B}}}$ (NATIONAL) STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED AUGUST 31, 2008

(WITH SUMMARIZED TOTALS FOR THE YEAR ENDED AUGUST 31, 2007)

		Temporarily Tota		otal
	Unrestricted	restricted	2008	2007
Revenue, gains and other support				
Contributions	\$ 1,331,228	\$ -	\$ 1,331,228	\$ 520,290
Government grants	7,235	-	7,235	341,312
Special events	-	-	-	282,890
Licensing fees	95,250	, -	95,250	103,500
Interest and dividends	11,425	-	11,425	26,439
Other	14,915	_	14,915	14,528
Net assets released from restrictions	22,368	(22,368)		
Total revenue, gains and other support	<u>1,482,421</u>	(22,368)	1,460,053	1,288,959
Expenses				
Program services	1,022,240	-	1,022,240	1,122,621
Management and general	217,131	-	217,131	82,878
Fundraising and development	116,547		116,547	208,291
Total expenses	1,355,918	-	1,355,918	_1,413,790
Change in net assets	126,503	(22,368)	104,135	(124,831)
Net assets - beginning of year	706,140	25,881	732,021	856,852
Net assets - end of year	\$ 832,643	\$ 3,513	\$ 836,156	\$ 732,021

"I HAVE A DREAM" FOUNDATION ® (NATIONAL) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED AUGUST 31, 2008

(WITH SUMMARIZED TOTALS FOR THE YEAR ENDED AUGUST 31, 2007)

	Program	Management	Fundraising and	g and	Total		
	Services	and General	Development	ient	 2008	7	2007
Salaries and wages	\$ 609,866	\$ 91,253	\$ 74,	74,998	\$ 776,117	\$	660,272
Professional fees	109,505	51,474	7,	7,850	168,829		250,978
Payroll taxes and employee benefits	99,435	13,526	10,	10,805	123,766		133,484
Occupancy expenses	80,335	10,401	8,	8,321	750,66		90,623
Travel	30,593	5,025	2,	2,763	38,381		40,959
Conference hosting costs	37,295	1		,	37,295		77,262
Bad debt expense	ı	32,096		1	32,096		1
Telephone and internet	14,208	1,395		682	16,392		11,893
Equipment expenses	10,376	696		1,732	13,071		11,071
Supplies	10,157	548		471	11,176		7,771
Fees	1,857	1,574	, w	3,976	7,407		7,140
Postage and shipping	3,546	2,393	<u>_</u>	1,261	7,200		5,335
Insurance	5,681	736		588	7,005		6,345
Staff recruitment and development	2,100	4,347		108	6,555		82,224
Dues and subscriptions	2,041	400	2	2,288	4,729		10,206
Printing and publications	2,191	704		526	3,421		13,350
Depreciation	1,787	79		71	1,937		1,804
Miscellaneous	1,267	217		8	1,484		3,073

See accompanying notes and independent auditors' report

\$ 1,355,918

116,547

\$ 1,022,240 \$ 217,131

Total functional expenses



"I HAVE A DREAM" FOUNDATION ® (NATIONAL) STATEMENT OF CASH FLOWS FOR THE YEAR ENDED AUGUST 31, 2008 (WITH COMPARATIVE AMOUNTS FOR THE YEAR ENDED AUGUST 31, 2007)

		2008		2007
Cash flows from operating activities:				
Change in net assets	\$	104,135	\$	(124,831)
Adjustments to reconcile change in net assets to net				
cash provided by (used in) operating activities:				1.004
Depreciation and amortization		1,937		1,804
(Increase) decrease in assets:				(1.60.000)
Accounts receivable		104,291		(169,082)
Due from affiliate		41,009		(41,009)
Prepayments and other assets		2,761		(2,015)
Increase (decrease) in liabilities:				
Accounts payable and accrued expenses		(38,795)	-	30,122
Net cash provided by (used in) operating activities		215,338		(305,011)
Cash flows from investing activities:				
Purchase of property and equipment	***	(13,378)		(2,467)
Net cash used in investing activities		(13,378)		(2,467)
Net change in cash and cash equivalents		201,960		(307,478)
Cash and cash equivalents - beginning of year		537,636		845,114
Cash and cash equivalents - end of year	<u>\$</u>	739,596	<u>\$</u>	537,636

(WITH COMPARATIVE AMOUNTS AS OF AND FOR THE YEAR ENDED AUGUST 31, 2007)

Note 1: Organization

"I Have A Dream" Foundation ® (National), (the "Foundation") is a not-for-profit organization established to promote and coordinate the development of the "I Have A Dream" Foundation ® program across the United States.

The "I Have A Dream" program motivates and empowers children from low-income communities to reach their educational and career goals by providing a long-term program of mentoring, tutoring and enrichment and tuition assistance for higher education.

The Foundation works to start new "I Have A Dream" programs and provides certain services to these affiliated programs and foundations. The Foundation establishes policies and guidelines under which they operate, collects and disseminates information from and to them, and acts to network and stimulate interaction among such affiliates. The Foundation also provides information and guidance to other organizations and civic groups seeking to establish educational support programs for children in low-income communities.

Note 2: Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of the Foundation are prepared on the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America for not-for-profit organizations. These financial statements do not include programs and foundations affiliated with the Foundation.

Financial Statement Presentation

The classification of an organization's net assets and its support, revenue and expenses are based on the existence or absence of donor-imposed restrictions. It requires that the amounts for each of the three classes of net assets, permanently restricted, temporarily restricted and unrestricted, be displayed in a statement of financial position and that the changes in each of those classes of net assets be displayed in a statement of activities.



(WITH COMPARATIVE AMOUNTS AS OF AND FOR THE YEAR ENDED AUGUST 31, 2007)

Note 2: Summary of Significant Accounting Policies (continued)

Financial Statement Presentation (continued)

Income from investments, including realized and unrealized gains and losses, dividends and interest, are reported as increases (or decreases) in unrestricted net assets unless the use of the income received is limited by donor-imposed restrictions. These classes are defined as follows:

Permanently Restricted - net assets resulting from contributions and other inflows of assets whose use by the Foundation are limited by donor-imposed stipulations that neither expire by the passage of time nor can be fulfilled or otherwise removed by actions of the Foundation.

Temporarily Restricted - net assets resulting from contributions and other inflows of assets whose use by the Foundation are limited by donor-imposed stipulations that either expire by the passage of time or can be fulfilled and removed by actions of the Foundation pursuant to those stipulations. When such stipulations end or are fulfilled, such temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities.

Unrestricted - net assets that are neither permanently nor temporarily restricted by donorimposed stipulations.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking accounts, money market accounts and certificates of deposit. The Foundation considers all highly liquid investments purchased with an original maturity of three months or less as cash equivalents.

Accounts Receivable

Accounts receivable are recorded at net realizable value consisting of the carrying amount less the allowance for uncollectible accounts, as needed. The Foundation uses the allowance method to account for uncollectible accounts receivable balances. Under the allowance method, if needed, an estimate of uncollectible balances is made based upon specific identification of account balances that are considered uncollectible. Factors used to establish the allowance include a review of outstanding receivable balances, existing economic conditions and whether the balance is significant. When the receivable has been deemed uncollectible after attempts have been made to collect it, the amount is written off.



(WITH COMPARATIVE AMOUNTS AS OF AND FOR THE YEAR ENDED AUGUST 31, 2007)

Note 2: Summary of Significant Accounting Policies (continued)

Promises to Give

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional.

Investments

The Foundation receives contributions from donors in the form of marketable securities. Investments in debt and equity securities with readily determinable fair values are reported at their fair values. Realized gains and losses on sales of securities are determined on the specific identification method and are included in earnings in the accompanying statement of activities. Net investment income is recorded as unrestricted or restricted in accordance with donor intent.

Property and Equipment

Property and equipment are recorded at cost or, if donated, at the fair value on the date of the gift. Property and equipment are depreciated using the straight-line method over the estimated useful lives of each of the assets.

Revenue Recognition

Unconditional contributions are recorded as revenues when received unless a donor makes an unconditional promise to give, then the Foundation recognizes the promise to give when made by the donor. Conditional contributions are recognized as revenue when the conditions on which they depend have been substantially met. All contributions are considered available for unrestricted use, unless specifically restricted by the donor.

Revenue from government contracts and grants is recognized when costs are incurred or other services are performed as required by contract or grant. Income from licensing fees is recognized in accordance with the license agreements with the affiliated "I Have A Dream" programs and foundations.

For the year ended August 31, 2007, revenues from special events are net of related expenses including event planning, venue costs, food and entertainment, travel, printing and postage expenses and photography. No such special events activities took place during the year ended August 31, 2008.



(WITH COMPARATIVE AMOUNTS AS OF AND FOR THE YEAR ENDED AUGUST 31, 2007)

Note 2: Summary of Significant Accounting Policies (continued)

Donated Goods and Services

Amounts are reported in the financial statements for voluntary donations of services when those services create or enhance nonfinancial assets or require specialized skills provided by donors possessing those skills and which would be typically purchased if not provided by donation. Donated services are recorded at fair market value at the time services are provided. Also, donated materials are recorded at fair market value at the date of gift. During the years ended August 31, 2008 and 2007, the Foundation received donated goods and services of \$73,319 and \$69,435, respectively, of which approximately \$62,500 and \$50,000, respectively, were for legal and accounting fees. These amounts are recognized as revenues and expenses in the accompanying statement of activities.

Functional Allocation of Expenses

The cost of providing the various programs and supporting services has been summarized on a functional basis in the accompanying statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services using reasonable ratios determined by management.

Income Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has made no provision for income taxes in the accompanying financial statements. There was no unrelated business income for the year ended August 31, 2008.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.



(WITH COMPARATIVE AMOUNTS AS OF AND FOR THE YEAR ENDED AUGUST 31, 2007)

Note 2: Summary of Significant Accounting Policies (continued)

Comparative Financial Information

The financial statements include certain prior year summarized information for comparative purposes only. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended August 31, 2007 from which the summarized information was derived.

Note 3: Property and Equipment

As of August 31, 2008 and 2007, property and equipment consisted of the following:

	2008	<u>2007</u>
Furniture, fixtures and equipment	\$ 25,846	\$ 12,467
Less accumulated depreciation	 12,074	10,137
Property and equipment, net	\$ 13,771	\$ 2,330

Depreciation expense for the years ended August 31, 2008 and 2007 amounted to \$1,937 and \$1,804, respectively.

Note 4: Concentration of Credit Risk

Financial instruments, which subject the Foundation to a concentration of credit risk, consist of cash and cash equivalents. The Foundation maintains its cash and cash equivalents in a major financial institution. From time to time balances may exceed the Federal Deposit Insurance Corporation limits.

Note 5: Line of Credit

The Foundation has a revolving line of credit with a bank in the amount of \$150,000 with an interest rate of 5.59% and 8.75% in 2008 and 2007, respectively. This line of credit is unsecured and is renewed annually. As of August 31, 2008 and 2007, there were no outstanding balances.



(WITH COMPARATIVE AMOUNTS AS OF AND FOR THE YEAR ENDED AUGUST 31, 2007)

Note 6: Temporarily Restricted Net Assets

As of August 31, 2008 and 2007, temporary restricted net assets consisted of the following:

	<u>2008</u>	<u>2007</u>
Purpose restricted:		
Berger	3,513	25,881

Note 7: Commitments and Contingencies

The Foundation and the "I Have A Dream" Foundation - New York ("NY Foundation"), as co-tenants, rent office space under an extension agreement dated March 19, 2008, which expires February 28, 2009. The extension agreement calls for monthly rent of \$8,919. The lease obligation is also subject to real estate taxes. The Foundation's share of the rent expense is 72% based on the number of employees and utilization of rented space. The Foundation's rent expense for the years ended August 31, 2008 and 2007 is \$93,773 and \$86,504, respectively.

The future minimum lease payments for the year ending August 31 are as follows:

2009 \$38,530

Government funded activities are subject to audit by the applicable government granting agency. As of August 31, 2008 and 2007, there were no material obligations as a result of any such audits. The Foundation's management believes that any unaudited activities will not result in any material obligations.



(WITH COMPARATIVE AMOUNTS AS OF AND FOR THE YEAR ENDED AUGUST 31, 2007)

Note 8: Related Party Transactions

During the years ended August 31, 2008 and 2007, the Foundation recognized \$95,250 and \$103,500, respectively in dues from licensees administering "I Have A Dream" programs.

The Foundation shares various rent and office expenses with the NY Foundation. The Foundation's share of these expenses for 2008 and 2007 is 72%. During the years ended August 31, 2008 and 2007, the Foundation recognized approximately \$55,000 and \$58,000 in shared rent and office expenses due from this affiliate. As of August 31, 2008, a receivable balance of \$32,096 from the NY Foundation has been fully reserved for and included in the allowance for doubtful accounts.

During the year ended August 31, 2007, the spouse of an employee provided the Foundation with computer related services in the amount of \$24,800 of which \$14,400 was donated.

