Financial Statements

and

Independent Auditor's Report

December 31, 2009 and 2008

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Trustees United Planet Corporation Boston, Massachusetts

I have audited the accompanying statements of financial position of the United Planet Corporation, a Massachusetts corporation as of December 31, 2009 and 2008 and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provide a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the United Planet Corporation as of December 31, 2009 and 2008 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

My audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on Page 13 is presented for the purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

George J. Roberts, CPA, PC

Wellesley Hills, Massachusetts

May 12, 2010

# Statements of Financial Position December 31, 2009 and 2008

## **Assets**

	2009	2008
Current assets: Cash	\$ 557,486	\$ 567,326
Prepaid insurance	1,674	1,690
Total current assets	559,160	569,016
Property, plant and equipment Computer equipment Less: accumulated depreciation	20,000 11,772	20,000 7,772
	8,228	12,228
Total assets	\$ 567,388	\$ 581,244
Liabilities and Net Assets		
	2009	<u>2008</u>
Current liabilities: Deferred quest revenue Accrued program expenses  Total current liabilities	\$ 147,278 8,464	\$ 86,765 11,136
Total current nabilities	155,742	97,901
Net assets: Unrestricted	411,646	483,343
Total net assets	411,646	483,343
Total liabilities and net assets	\$ 567,388	\$ 581,244

# Statements of Activities Years ended December 31, 2009 and 2008

	2009	2008
Unrestricted net assets:		
Revenues and other support:		
Quest fees, net of discounts and reimbursements	\$ 803,622	\$ 1,023,247
Direct public contributions - general	31,173	47,022
Annual fund raising, net of direct expenses of		Charles Patrickers (1994)
\$4,902 and \$5,169, respectively	(4,884)	(4,855)
Investment income	2,924	15,465
		5
Total revenues and direct support	832,835	1,080,879
Expenses:		
Program services	847,281	922,004
Management and general	57,251	163,408
		( <del>1000-100-100-100-100-100-100-100-100-10</del>
Total expenses	904,532	1,085,412
		,
(Decrease)/ Increase in net assets	(71,697)	(4,533)
Net assets, beginning of year	483,343	487,876
Net assets, end of year	\$ 411,646	\$ 483,343
rior association four	Ψ 411,040	Ψ 705,575

# Statements of Cash Flows Years ended December 31, 2009 and 2008

	2009		 2008	
Cash flows from operating activities:	12			
(Decrease)/Increase in net assets	\$	(71,697)	\$ (4,533)	
Adjustments to reconcile excess net assets to net cash provided by operating activities:				
Depreciation expense		4,000	3,915	
(Increase) decrease in operating assets:				
Accounts receivable - quests			(15,360)	
Prepaid quest expenses				
Prepaid insurance		16	(1,484)	
Deferred quest revenue		60,513		
Volunteer discounts payable			500	
Accrued program expenses		(2,672)	8,261	
Net cash (used in)/provided by operating activities		(9,840)	 (8,701)	
Net cash used in investment activities:				
Purchase of computer equipment			(3,477)	
(Decrease)/Increase in cash		(9,840)	(12,178)	
Cash at beginning of year		567,326	629,639	
Cash at end of year	\$	557,486	\$ 567,326	
Interest paid				

Notes to Financial Statements Years ended December 31, 2009 and 2008

Note 1 -Nature of business.

United Planet Corporation, the "Organization", is a non-profit public educational charity, opened to the citizens of every country on the planet. The mission of the Organization is to foster cross-cultural understanding and support communities in need worldwide through cultural presentations, online community-building activities and through sending volunteers throughout the world to assist foreign communities for terms ranging from one to fifty-two weeks. The organization utilizes relational diplomacy, the theory that peace building and improved intercultural relations can occur by creating a network of interpersonal connections, as an underlying approach to its programs. The Organization also undertakes a diverse and creative range of educational, humanitarian, and peace-building initiatives. These initiatives are designed to expose our common human bonds and foster respect and appreciation for our cultural, racial, and religious diversity, while improving and enriching lives worldwide.

Note 2 - Summary of significant accounting policies.

#### Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Cash and cash equivalents:

The Organization cash and cash equivalents are considered entirely unrestricted and are fully available, at the discretion of management and the Board of Directors, for the Organization to utilize in any of its programs or supporting services. As of December 31, 2009, no restrictions have been imposed by donors on funds received.

The Organization often maintains cash on deposit at the bank in the excess of the federally insured limit. At December 31, 2009, the Organization's uninsured cash balance was \$ 255,145.

Notes to Financial Statements Years ended December 31, 2009 and 2008

## Property and equipment:

Property and equipment, purchased and donated, are stated at cost and market value as of the date donated and placed into service. Depreciation is provided using the straight-line cost recovery method for financial reporting purposes. Estimated useful lives are as follows:

Computers and equipment

5 years

Depreciation for the year ended December 31, 2009 and 2008 amounted to \$4,000 and \$3,915, respectively.

#### Income taxes:

The Organization is a not-for profit organization that is exempt from income taxes under Section 501 (c) (3) of the Internal Revenue Code.

#### Revenues:

Revenues are generated from program services and contributions. The primary source of program services are from volunteers sponsors totaling \$803,622and \$1,023,247 in 2009 and 2008 of which \$-- and \$2,143 were temporary restricted for specific program services in 2009 and 2008. Donations totaling \$18,000 were disbursed in 2007 from the temporary fund balance held on December 31, 2006 for project related restricted expenses totaling \$13,000 and \$5,000 respectively.

Note 2 – continued.

### Contributions:

The organization records as revenue the following types of contributions, when they are received, at fair value: cash, volunteered services, and gifts in kind. Under (SFAS) No. 117, the organization is required to report information regarding its financial position and activities according to the three classes of net asset: permanently restricted, temporarily restricted, and unrestricted. As of December 31, 2009 and 2008, all contributions were in absence of any donor-imposed restrictions

Notes to Financial Statements Years ended December 31, 2009 and 2008

## Advertising expense:

The organization relies primarily on written testimonials posted on its website through the Voice of the Earth Program (VOE) and public speeches given by its volunteers, and members of their own free will. The organization has chosen not to put a monetary value on these testimonials since their effectiveness is impossible to measure. The Organization expenses the advertising and marketing expenses directly. The advertising and marketing expenses totaled \$ 60,248 and \$ 55,776 for the years ended December 31, 2009 and 2008, respectively.

### Note 3- Unrestricted net assets.

Unrestricted net assets are available for general business purposes. There are no imposed restrictions on the use of net assets totaling \$411,646 and \$483,343 for the years ended December 31, 2009 and 2008, respectively. The balance of the unrestricted net assets is composed of beginning unrestricted net assets plus the increase (decrease) in unrestricted net assets during the year.

#### Note 4 - Commitments.

### Travel insurance and partner fees payable:

The organization entered into contracts with several volunteers and four hosting countries participating in various short term quests scheduled to commence during the month of January 2008. The corporation incurred travel insurance and partner fee expenses for these participants during 2009 and 2008 of which \$ 0 and \$ 0 were outstanding as of December 31, 2009 and 2008, respectively.

### Refundable volunteer deposits:

The organization reimburses its' volunteers a \$ 100 as a token of appreciation and goodwill if an evaluation form is completed and returned within 30 days of returning from their excursion. Refunds in the amount of \$ 0 and \$ - have yet to be disbursed to volunteers who have submitted forms at year end December 31, 2009 and 2008, respectively.

Notes to Financial Statements Years ended December 31, 2009 and 2008

## Deferred quest revenue:

The organization held a total of \$ 147,278 and \$ 86,765 on deposit for volunteers who were scheduled to depart on quests commencing in 2009 and 2008, respectively.

## Rental space:

The organization entered into a tenant-at-will operating lease with Tellus Institute for its 11 Arlington Street office in Boston, Massachusetts on October 14, 2004 requiring rent of \$3,000 per month for the year ending December 31, 2007. The total rent expense for the years ended December 31, 2009 and 2008 were \$40,950 and \$36,000, respectively.

# Supplementary Information Years ended December 31, 2009 and 2008

•	2009		2008	
	Program Expenses	Management and General	Program expenses	Management and General
Partner fees:				
Short -term quest	\$ 282,212	\$	383,132	\$
Long-term quest	81,625	Samuel Control	118,612	<b>TAX</b> 13
Payroll	191,009	16,500	208,184	35,000
Travel and meals	1,394		19,934	
Marketing	60,248		55,776	
Travel insurance	11,228		17,038	
Training and material	3,247		525	
Payroll taxes	24,092	1,334	24,204	2,688
Quest fees and supplies	88,345		92,702	
Coordinator expenses			1,897	
Insurance	26,094	8,698		20,327
Rent	30,713	10,238		36,000
Employee benefits	5,168	1,244		2,757
Telephone and internet	3,996	1,332		7,538
Bank and wire transfer expenses	28,680			17,977
Office supplies and expenses	4,027	2,976		10,731
Accounting & legal fees		9,534		14,893
Depreciation expense		4,000		3,915
Postage	3,072	1,024		11,332
Dues & subscriptions	2,132			
Filing fees		371		250
Total program expenses	\$ 847,281	\$ 57,251	\$ 922,004	\$ 163,408