

**THE MANKIND PROJECT USA**

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**Financial Statements and  
Accountants' Compilation Report**

**December 31, 2012 and 2011**

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### Accountants' Compilation Report

To the Board of Directors  
The ManKind Project USA  
Los Angeles, California

We have compiled the accompanying statements of financial position of The ManKind Project USA (a nonprofit organization) as of December 31, 2012 and 2011, and the related statements of activities for the years then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary information on page 4 is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplementary information has been compiled from information that is the representation of management. We have not audited or reviewed the supplementary information and, accordingly, do not express an opinion or provide any assurance on such supplementary information.

We are not independent with respect to The ManKind Project USA.

*JLK Rosenberg, LLP*

Glendale, California  
February 22, 2013

# THE MANKIND PROJECT USA

## Statements of Financial Position As of December 31, 2012 and 2011

Assets	2012	2011
Current assets:		
Cash and cash equivalents	\$ 196,817	\$ 104,656
Temporarily restricted funds	144,717	249,029
Pledge receivable	2,245	10,000
Due from affiliates	16,100	7,780
Other receivables	850	5,378
Total current assets	360,729	376,843
Noncurrent assets:		
Computer equipment	10,677	10,677
Software	2,635	2,635
	13,312	13,312
Less accumulated depreciation	11,902	10,344
Total noncurrent assets	1,410	2,968
Total assets	\$ 362,139	\$ 379,811
<b>Liabilities and Net Assets</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 39,287	\$ 57,039
Payroll and payroll tax liabilities	-	19,811
Due to affiliates and related parties	73,497	22,000
Total current liabilities	112,784	98,850
Net assets:		
Unrestricted net assets:		
Undesignated	95,953	(37,441)
Board designated - multicultural fund	4,303	4,093
Board designated - elders fund	2,099	-
Board designated - I-Group council	2,283	-
Total unrestricted net assets	104,638	(33,348)
Temporarily restricted net assets:		
Fund the plan	136,012	299,029
Member match	-	10,000
Diversity scholarships	3,705	5,280
I.T. fund	5,000	-
Total temporarily restricted net assets	144,717	314,309
Total net assets	249,355	280,961
Total liabilities and net assets	\$ 362,139	\$ 379,811

*See accountants' compilation report.*

# THE MANKIND PROJECT USA

## Statements of Activities For Years Ended December 31, 2012 and 2011

	2012	2011
Changes in unrestricted net assets:		
Support and revenue:		
Contributions and general donations	\$ 60,066	\$ 58,998
Membership income	150,356	21,442
Training revenue	411,775	338,453
Conference revenue	9,758	97,168
Special event:		
Revenue	18,608	-
Expense	(7,687)	-
	10,921	-
Advertising income	4,250	5,250
Miscellaneous	13,751	4,442
Total support and revenue	660,877	525,753
Release of net assets from restrictions	180,953	131,925
Total unrestricted support	841,830	657,678
Expenses:		
Payroll and stipend expenses	348,389	319,698
General and administrative	355,455	477,955
Total expenses	703,844	797,653
Increase (decrease) in unrestricted net assets	137,986	(139,975)
Changes in temporarily restricted net assets:		
Contributions:		
Fund the plan	4,086	394,730
I.T. fund	5,000	-
Diversity scholarship fund	2,275	50
Other	-	24
	11,361	394,804
Release of net assets from restrictions	(180,953)	(131,925)
(Decrease) increase in temporarily restricted net assets	(169,592)	262,879
(Decrease) increase in net assets	(31,606)	122,904
Net assets, beginning of year	280,961	158,057
Net assets, end of year	\$ 249,355	\$ 280,961

*See accountants' compilation report.*

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**SUPPLEMENTARY INFORMATION**

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# THE MANKIND PROJECT USA

## Schedules of Expenses For Years Ended December 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
Expenses:		
Salaries	318,426	286,850
Payroll taxes and expenses	29,963	32,848
Total payroll and stipend expenses	348,389	319,698
Award recognition	1,246	1,591
Conference and meetings	13,510	101,093
Credit card and bank fees	10,735	12,913
Depreciation and amortization	1,558	2,309
Insurance	62,321	67,671
Interest	1,146	803
Miscellaneous	7,125	14,670
Penalties and fines	541	2,919
Postage	181	1,748
Printing and reproduction	1,097	1,630
Professional Fees	132,997	95,870
Royalties	86,788	87,051
Scholarships	7,689	2,592
Stipends	3,083	38,532
Supplies	(11)	1,971
Telephone	811	1,903
Temporary help	-	108
Travel	10,338	27,814
Website	14,300	14,767
Total expenses	<u>\$ 703,844</u>	<u>\$ 797,653</u>

*See accountants' compilation report.*