

**The Foundation for Enhancing  
Communities**

Financial Statements and  
Supplementary Information

Year Ended December 31, 2012 with  
Independent Auditor's Report



# THE FOUNDATION FOR ENHANCING COMMUNITIES

YEAR ENDED DECEMBER 31, 2012

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## Independent Auditor's Report

Board of Directors  
The Foundation for Enhancing Communities

We have audited the accompanying financial statements of The Foundation for Enhancing Communities (Foundation), which comprise the statement of financial position as of December 31, 2012, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2012, and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

### **Other-Matter**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of functional expenses on page 15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Maher Duessel*

Harrisburg, Pennsylvania  
February 18, 2013

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2012

(With Comparative Totals at December 31, 2011)

<u>Assets</u>	<u>2012</u>	<u>2011</u>
Current assets:		
Cash and cash equivalents	\$ 2,704,634	\$ 2,020,037
Receivables:		
Accounts	42,210	50,159
Contributions	1,505,231	1,413,959
Current portion of pledges receivable	76,255	75,775
Prepaid expenses	16,839	12,929
Total current assets	4,345,169	3,572,859
Noncurrent assets:		
Pledges receivable, net of current portion	304,220	303,100
Property and equipment, net	12,571	14,766
Investments	49,455,926	44,815,085
Split-interest agreements	8,912,031	8,233,443
<b>Total Assets</b>	<b>\$ 63,029,917</b>	<b>\$ 56,939,253</b>
<b>Liabilities and Net Assets</b>		
Liabilities:		
Current liabilities:		
Accounts payable and accrued expenses	\$ 8,035	\$ 28,035
Grants payable	494,653	625,138
Deferred revenue	16,804	-
Total current liabilities	519,492	653,173
Noncurrent liabilities:		
Liability to resource providers	3,748,284	3,250,083
Liabilities under split-interest agreements	5,453,766	5,174,578
Total Liabilities	9,721,542	9,077,834
Net Assets:		
Unrestricted	42,995,655	38,168,574
Temporarily restricted	10,312,720	9,692,845
Total Net Assets	53,308,375	47,861,419
<b>Total Liabilities and Net Assets</b>	<b>\$ 63,029,917</b>	<b>\$ 56,939,253</b>

The accompanying notes are an integral part of these financial statements.

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2012

(With Comparative Totals For Year Ended December 31, 2011)

	Unrestricted	Temporarily Restricted	Total 2012	Total 2011
<b>Revenue, Gains, and Other Support:</b>				
Contributions	\$ 4,742,499	\$ 404,007	\$ 5,146,506	\$ 4,835,593
Income on investments	5,590,634	-	5,590,634	(422,720)
Fee income	244,135	-	244,135	247,848
Other income	140,954	-	140,954	129,645
Split-interest agreements	-	24,770	24,770	190,575
Change in value of split-interest agreements	-	374,630	374,630	(144,741)
Net assets released from restriction	183,532	(183,532)	-	-
 Total revenue, gains, and other support	 <u>10,901,754</u>	 <u>619,875</u>	 <u>11,521,629</u>	 <u>4,836,200</u>
<b>Expenses:</b>				
Program services	5,097,174	-	5,097,174	5,320,439
General and administrative	684,797	-	684,797	661,572
Asset development	292,702	-	292,702	242,920
 Total expenses	 <u>6,074,673</u>	 <u>-</u>	 <u>6,074,673</u>	 <u>6,224,931</u>
 <b>Change in Net Assets</b>	 4,827,081	619,875	5,446,956	(1,388,731)
<b>Net Assets:</b>				
Beginning of year	<u>38,168,574</u>	<u>9,692,845</u>	<u>47,861,419</u>	<u>49,250,150</u>
End of year	<u>\$42,995,655</u>	<u>\$10,312,720</u>	<u>\$53,308,375</u>	<u>\$47,861,419</u>

The accompanying notes are an integral part of these financial statements.

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2012

(With Comparative Totals For Year Ended December 31, 2011)

	2012	2011
<b>Reconciliation of Change in Net Assets to</b>		
<b>Net Cash Provided by (Used in) Operating Activities:</b>		
Change in net assets	\$ 5,446,956	\$ (1,388,731)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Net realized and unrealized (gain) loss on investments	(4,390,394)	1,628,461
Split-interest agreements	(24,770)	(190,575)
Net change in value of split-interest agreements	(374,630)	144,741
Donated investments	(344,851)	(560,525)
Depreciation	9,164	7,660
Increase in:		
Receivables	(84,923)	(173,756)
Prepaid expenses	(3,910)	(187)
Increase (decrease) in:		
Accounts payable	(20,000)	5,186
Grants payable	(130,485)	(242,354)
Deferred revenue	16,804	-
Liability to resource providers	498,201	20,203
	597,162	(749,877)
<b>Cash Flows from Investing Activities:</b>		
Purchase of equipment	(6,969)	(6,339)
Purchase of investments	(4,750,455)	(2,814,477)
Proceeds from the sale of investments	4,844,859	3,451,154
	87,435	630,338
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	684,597	(119,539)
<b>Cash and Cash Equivalents</b>		
Beginning of year	2,020,037	2,139,576
End of year	\$ 2,704,634	\$ 2,020,037

The accompanying notes are an integral part of these financial statements.

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

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### 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

The Foundation for Enhancing Communities (the Foundation) is a non-profit community foundation. Its primary purpose is to attract, manage, and disburse funds for philanthropic purposes to organizations in the greater Harrisburg area.

#### Basis of Accounting

The Foundation prepares its financial statements on the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded when liabilities are incurred.

#### Statement of Cash Flows

For the purpose of the Statement of Cash Flows, the Foundation considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

The net realized and unrealized gain on investments presented in the Statement of Cash Flows for the year ended December 31, 2012 is reported in the financial statements as follows:

Net realized and unrealized gain on investments	\$ 4,000,086
Attributable to assets held for resource providers	<u>390,308</u>
	<u>\$ 4,390,394</u>

#### Receivables

The Foundation considers all contributions and pledges receivable to be fully collectible. Accordingly, no allowance for doubtful accounts is reported. If amounts become uncollectible, they will be charged to the change in net assets when that determination is made.

#### Investments

##### *Fair Value Measurements*

The Foundation records its investments based on fair value. The use of observable inputs are maximized and the use of unobservable inputs are minimized by using observable inputs when available.

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# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

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Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the transparency of inputs as follows:

Level 1 — Quoted prices are available in active markets for identical assets or liabilities as of the report date. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

Level 2 — Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the report date. The nature of these securities includes investments for which quoted prices are available, but traded less frequently, and investments that are fair valued using other securities, the parameters of which can be directly observed.

Level 3 — Securities that have little to no pricing observability as of the report date. These securities are measured using management's best estimate of fair value, where the inputs into the determination of fair value are not observable and require significant management judgment or estimation.

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by the Foundation. The Foundation considers observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the Foundation's perceived risk of that instrument.

### *Valuation of Investments*

Investments whose values are based on quoted market prices in active markets, and are therefore classified within Level 1 include active listed equities and equity and fixed income mutual funds.

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

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Investments that trade in markets that are not considered to be active, but are valued based on quoted market prices, dealer quotations, or alternative pricing sources supported by observable inputs are classified within Level 2. Level 2 instruments include life insurance annuities. As Level 2 investments include positions that are not traded in active markets and/or are subject to transfer restrictions, valuations may be adjusted to reflect illiquidity and/or non-transferability, which are generally based on available market information.

Investments classified within Level 3 have significant unobservable inputs, as they trade infrequently or not at all. Level 3 instruments include tuition credits. When observable prices are not available for these securities, the Foundation uses one or more valuation techniques (e.g., the market approach, the income approach, or the cost approach) for which sufficient and reliable data is available. Within Level 3, the use of the market approach generally consists of using comparable market transactions, while the use of the income approach generally consists of the net present value of estimated future cash flows, adjusted as appropriate for liquidity, credit, market, and/or other risk factors.

The inputs used by the Foundation in estimating the value of Level 3 investments may include the original transaction price, recent transactions in the same or similar instruments, completed or pending third-party transactions in the underlying investment or comparable issuers, subsequent rounds of financing, recapitalizations, and other transactions across the capital structure, offerings in the equity or debt capital markets, and changes in financial ratios or cash flows. Level 3 investments may also be adjusted to reflect illiquidity and/or non-transferability, with the amount of such discount estimated by the Foundation in the absence of market information. The fair value measurement of Level 3 investments does not include transaction costs that may have been capitalized as part of the security's cost basis. Assumptions used by the Foundation due to the lack of observable inputs may significantly impact the resulting fair value and, therefore, the Foundation's results of operations.

Investments in marketable equity securities with readily determinable fair values are recorded at the fair values in the Statement of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Statement of Activities.

### Property and Equipment

Land, furniture, and equipment are recorded at cost or fair market value (if donated), less accumulated depreciation. Donated assets are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use are reported as restricted contributions. Depreciation policies reflect the use of the straight-line method with useful lives ranging from two to ten years. When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is recognized in income for the period. The cost of maintenance and repairs is charged to expense as

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# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

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incurred; significant renewals and betterments are capitalized. Deductions are made for retirements resulting from renewals or betterments.

### Liability to Resource Providers

Liability to resource providers consists of assets transferred from non-profit organizations that specified itself or an affiliate as the beneficiary of the fund created.

### Restricted and Unrestricted Revenue and Support

For Financial Statement purposes, support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the same period. Restrictions not met in the same period are reported as an increase in temporarily restricted net assets. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

### Temporarily Restricted Net Assets

For Financial Statement purposes, temporarily restricted net assets result from contributions and other inflows of assets, other asset enhancements and diminishments, and reclassifications to (or from) other classes of net assets whose use is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Foundation pursuant to those stipulations.

### Permanently Restricted Net Assets

Permanently restricted net assets result from contributions with donor-imposed stipulations that must be maintained permanently by the Foundation.

### Conditional Promises and Indications of Intentions to Give

The Foundation does not recognize conditional promises as revenue until the condition is met or the pledges are received.

From time to time, the Foundation is the beneficiary under various wills, the total value of which is not determinable. Such amounts are recorded as contributions when clear title is established and the proceeds are clearly measurable.

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

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### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### Endowment Investment and Spending Policies

The Board of Directors, on the advice of legal counsel, has determined that the majority of the Foundation's contributions are subject to the terms of its governing documents. Certain contributions are received subject to other gift instruments, or are subject to specific agreements with the Foundation. Under the terms of the Foundation's governing documents, the Board of Directors has the ability to distribute so much of the original principal of any trust or separate gift, devise, bequest, or fund as the Board of Directors in its sole discretion shall determine. As a result of the ability to distribute the original principal, all contributions not classified as temporarily restricted or permanently restricted are classified as unrestricted net assets for financial statement purposes.

The Foundation has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of those endowment assets over the long-term. The Foundation's spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes. To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation to achieve its long-term return objectives with prudent risk parameters.

The spending policy calculates the amount of money annually distributed from the Foundation's various endowed funds for grant-making and administration. Based on the investment model selected by the donor, the current spending policy is to distribute between 4.0% and 6.5% of a moving five-year trailing average of the fair value of the endowment funds plus a historical performance factor. Accordingly, over the long-term, the Foundation expects its current spending policy to allow its endowment assets to grow at an average rate

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# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

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of 3.5% annually. This is consistent with the Foundation's objective to maintain the purchasing power of endowment assets as well as to provide additional real growth through investment return.

### Tax Status

The Foundation is exempt under Section 501(c)(3) of the Internal Revenue Code (Code) and is a publicly supported organization as described in Section 509(a)(1) of the Code, and files Form 990 - Return of Organization Exempt from Income Tax, on an annual basis.

The forms filed are subject to examination by the IRS generally for three years after they are filed.

### Comparative Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended December 31, 2011, from which the summarized information was derived.

### Reclassification

Certain items in the 2011 financial statements have been reclassified to conform to the presentation of the 2012 financial statements.

### Risks and Uncertainties

Financial instruments, which potentially expose the Foundation to concentrations of credit risk, include cash and investments in marketable securities. As a matter of policy, the Foundation maintains cash balances only with financial institutions having a high credit quality. Concentration of credit risk for investments in marketable securities is mitigated by the overall diversification of managed investment portfolios. Investment securities are also exposed to various other risks such as interest rate and market risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in values of investment securities will occur in the near-term and that such changes could materially affect the amount reported on the Statement of Financial Position.

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

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### Recent Accounting Pronouncement

In May 2011, the Financial Accounting Standards Board issues “*Accounting Standard Update (ASU) 2011-04, “Fair Value Measurement – Amendment to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards”*” which provided an update to the common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. generally accepted accounting principles and International Financial Reporting Standards (IFRS). The Foundation has adopted the changes required in this update in Note 4 – Investments.

### Subsequent Events

Subsequent events have been evaluated through the Independent Auditor's Report date, which is the date the financial statements were available to be issued.

## 2. DEPOSITS

Cash and cash equivalents with a book value and bank balance of \$2,704,634 and \$2,369,484, respectively, at December 31, 2012 consist of \$250,000 of deposits that are insured by the Federal Deposit Insurance Corporation (FDIC) and \$2,119,484 of checking account and money market account deposits held in trust and brokerage accounts that are not subject to FDIC insurance.

## 3. CONTRIBUTIONS AND PLEDGES RECEIVABLE

Contributions receivable consists of amounts due to the Foundation through wills, estate, or other agreements. The timing of the receipt of certain contributions is unknown.

Pledges receivable, summarized by donor type, consist of the following at December 31, 2012:

Individuals	<u>\$ 380,475</u>
Amounts due in:	
Less than one year	\$ 76,255
One to five years	<u>304,220</u>
	<u>\$ 380,475</u>

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# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

### 4. INVESTMENTS

The Foundation's investments are, in part, comprised of funds held awaiting distribution to approved recipients of such funds and investments held under custodial agreements.

Such invested funds are, upon approval of the Board of Directors, either disbursed in accordance with the original donor's request from a disbursing account or income is distributed at the discretion of the Board of Directors from investments.

#### Fair Value of Financial Instruments

The following tables summarize the valuation of the Foundation's assets subject to measurements at fair value as of December 31, 2012:

	<u>Level</u>	<u>Fair Value</u>
Common stock:		
Financials	1	\$ 53,415
Equity mutual funds:		
Large cap funds	1	20,547,362
Mid cap funds	1	4,079,063
Small cap funds	1	5,882,102
International developed	1	6,506,594
Emerging markets	1	1,598,538
Fixed mutual funds:		
Corporate bonds	1	3,324,611
U.S. Agency obligations	1	5,840,229
Inflation-protected bonds	1	816,601
Tuition credits	3	807,411
		<u>\$ 49,455,926</u>
Liability to resource providers		<u>(3,748,284)</u>
		<u>\$ 45,707,642</u>

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

	Level	Fair Value
Split Interest Agreements:		
Cash and cash equivalents	1	\$ 67,632
Equity mutual funds:		
Large cap funds	1	2,809,306
Mid cap funds	1	3,047,653
Small cap funds	1	762,394
International developed	1	1,144,426
Emergin markets	1	213,503
Real estate	1	66,367
Fixed mutual funds:		
Corporate bonds	1	366,052
U.S. Treasury	1	42,789
Inflation-protected bonds	1	59,078
Life insurance annuities	2	206,851
		<u>\$ 8,786,051</u>
Beneficial interest in life insurance policies - cash surrender value		<u>\$ 125,980</u>
Total Split Interest Agreements		<u>\$ 8,912,031</u>

Fair value of life insurance annuities categorized as Level 2 is determined based on the life of the contract and an interest rate that is equal to the yield of a comparable U.S. Treasury strip.

The following table summarizes the changes in fair values associated with Level 3 assets:

	Balance as of December 31, 2011	Contributions/ Purchases	Withdrawals/ Payments	Change in Value	Balance as of December 31, 2012
Tuition credits	<u>\$ 753,751</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 53,660</u>	<u>\$ 807,411</u>

All change in value of split-interest agreements in the table above is reflected in the accompanying Statement of Activities. During 2012, transfers out of Level 3 were recorded to reflect specific investment categories for the Foundation's Split Interest Agreements.

Tuition credits represent an investment in the Pennsylvania 529 Guaranteed Savings Plan fund, a separate fund established by the Commonwealth of Pennsylvania and managed by the Pennsylvania Department of the Treasury, to be used for qualified college expenses. Contributions to the account must be held for approximately one year before withdrawn.

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

The following table represents the Foundation's level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments, and the significant unobservable inputs and the ranges of values for those inputs.

<u>Instrument</u>	<u>Fair Value</u>	<u>Principal Valuation Technique</u>	<u>Unobservable Inputs</u>	<u>Range of Significant Input Values</u>	<u>Weighted Average</u>
Tuition Credits	\$ 807,411	Income approach	Tuition inflation projections	5.00% to 6.75%	6.53%
			Investment return	7.69%	7.69%
			Investment expenses	43.5 basis points	43.5

The Investment Advisory Committee (IAC), which reports to the Board of Directors of the Foundation, is responsible for determining the valuation of the tuition credits. The IAC reviews the tuition credit valuation as reported on the monthly statements received from the fund and compares this information to the benchmarks reported in the Annual Report for the PA 529 College Savings program and other information as it related to the current level of tuition costs within the Commonwealth of Pennsylvania.

Income on investments consists of the following for the year ended December 31, 2012:

Interest and dividends	\$	1,590,548
Net realized and unrealized gain (not including assets held for resource providers)		4,000,086
	\$	<u>5,590,634</u>

### 5. SPLIT-INTEREST AGREEMENTS

The Foundation is trustee for several charitable remainder unitrusts (unitrusts) and charitable lead trusts (lead trusts) with a fair value of the assets at December 31, 2012 of \$8,912,031. The unitrusts require annual distributions to the donors and the remainder is distributed to the Foundation at termination of the trust. The lead trusts require annual distributions to the Foundation and the remainder is distributed to the donors at termination of the trust. The

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

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present value of future payment liabilities on unitrusts, based on the donors' ages and a discount factor of 1.6% to 8.4% and lead trusts, based on a set period of 15 years and a discount factor of 7.4%, is \$5,453,766 at December 31, 2012.

Fair value of split-interest agreements at December 31, 2012	\$ 8,912,031
Present value of contributions to the Foundation	<u>(3,458,265)</u>
Present value of future liabilities under split interest agreements at December 31, 2012	<u>\$ 5,453,766</u>

### 6. GRANTS PAYABLE

Grants are authorized by the Board of Directors with consideration of the donor's recommendation. During the year ended December 31, 2012, grant expense was \$3,630,213. Grants payable totaling \$494,653 represents amounts approved by the Board of Directors, but not disbursed as of December 31, 2012.

### 7. RESTRICTIONS ON NET ASSETS

For Financial Statement purposes, at December 31, 2012, unrestricted net assets consist of approximately \$42,964,000 in endowment funds, of which approximately \$164,000 is maintained in a Board-designated Operating Reserve fund. While the Foundation retains variance power in its Bylaws to change conditions and restrictions on a fund under certain circumstances, the Foundation may not change the purpose or a specific beneficiary of a fund, except at the request of the donor, without court approval.

For Financial Statement purposes, at December 31, 2012, temporarily restricted net assets consist of split-interest agreements which are subject to time restrictions totaling \$3,458,265, special projects which are subject to purpose restrictions totaling \$1,538,063, a restricted fund subject to time restrictions totaling \$4,316,392, and a \$1,000,000 restricted contribution receivable.

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2012

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Endowment net asset as of December 31, 2012 is as follows:

	<u>Unrestricted Net Assets</u>
Endowment funds with variance power - beginning of year	\$ 38,145,000
Contributions	3,884,000
Other income	385,000
Investment income	5,482,000
Program/grant expenses	<u>(4,932,000)</u>
Endowment funds with variance power - end of year	<u>\$ 42,964,000</u>

### 8. OFFICE LEASE

The Foundation conducts its operations from an office that is leased under an operating lease through 2016.

Under the conditions of the lease, rent is \$16.50 per rentable square foot with a 3% escalation clause on each one-year anniversary. An additional rate of \$1.29 per rentable square foot will be added for ten years to repay the lessor's costs of renovation. The escalation clause does not apply to this additional rate.

During the year ended December 31, 2012, rent under the current long-term lease was \$124,387.

Future minimum rental payments under the operating lease are as follows:

2013	127,946
2014	131,609
2015	135,393
2016	<u>103,719</u>
Total Future Payments	<u>\$ 498,667</u>

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## **Supplementary Information**

# THE FOUNDATION FOR ENHANCING COMMUNITIES

## SCHEDULE OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2012

(With Comparative Totals For Year Ended December 31, 2011)

	Program Services	General and Adminis- trative	Asset Development	Total 2012	Total 2011
<b>Expenses:</b>					
Grants	\$ 3,630,213	\$ -	\$ -	\$ 3,630,213	\$ 3,319,312
Special projects	1,111,070	-	-	1,111,070	1,562,587
Salaries and benefits	218,826	421,056	156,914	796,796	783,709
Rent and office maintenance	40,643	78,204	29,145	147,992	140,967
Administrative and custodial fees	26,944	51,845	19,322	98,111	94,797
Professional fees	16,271	31,309	11,668	59,248	68,300
Technology	13,643	26,252	9,784	49,679	41,076
Marketing	11,006	21,178	7,892	40,076	52,504
Special events	-	-	37,499	37,499	45,518
Office	8,939	17,201	6,410	32,550	36,922
Insurance	5,258	10,118	3,771	19,147	18,409
Travel and meetings	4,735	9,112	3,396	17,243	20,808
Dues and fees	3,207	6,170	2,299	11,676	12,466
Depreciation	2,517	4,843	1,804	9,164	7,660
Staff development	2,153	4,143	1,544	7,840	10,334
Printing	1,749	3,366	1,254	6,369	9,562
<b>Total expenses</b>	<b>\$ 5,097,174</b>	<b>\$ 684,797</b>	<b>\$ 292,702</b>	<b>\$ 6,074,673</b>	<b>\$ 6,224,931</b>