## FINANCIAL STATEMENTS



FOR THE YEAR ENDED JUNE 30, 2016

## **CONTENTS**

		PAGE NO
INDEPENDEN	T AUDITOR'S REPORT	2
EXHIBIT A -	Statement of Financial Position, as of June 30, 2016	3
EXHIBIT B -	Statement of Activities and Change in Net Assets, for the Year Ended June 30, 2016	4
EXHIBIT C -	Statement of Functional Expenses, for the Year Ended June 30, 2016	5
EXHIBIT D -	Statement of Cash Flows, for the Year Ended June 30, 2016	6
NOTES TO FIN	IANCIAL STATEMENTS	7 - 10



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors dZi Foundation Ridgway, Colorado

We have audited the accompanying financial statements of the dZi Foundation (dZi), which comprise the statement of financial position as of June 30, 2016, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of dZi as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

November 7, 2016

Gelman Kozenberg & Freedman

4550 Montgomery Avenue · Suite 650 North · Bethesda, Maryland 20814 (301) 951-9090 · Fax (301) 951-3570 · www.grfcpa.com

MEMBER OF CPAMERICA INTERNATIONAL, AN AFFILIATE OF HORWATH INTERNATIONAL

MEMBER OF THE AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS' PRIVATE COMPANIES PRACTICE SECTION

# STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2016

## **ASSETS**

<b>CURRENT A</b>	SSETS
------------------	-------

Cash and cash equivalents Contributions and grants receivable, net of allowance of \$20,000 Prepaid expenses and other assets	\$ 1,782,590 104,500 566			
Total current assets	1,887,656			
FIXED ASSETS				
Equipment Software Vehicle	17,412 4,239 <u>27,505</u>			
Less: Accumulated depreciation and amortization	49,156 (12,808)			
Net fixed assets	<u>36,348</u>			
NONCURRENT ASSETS				
Contributions and grants receivable, net of current portion	103,267			
TOTAL ASSETS	\$ <u>2,027,271</u>			
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable and accrued liabilities	\$ <u>27,165</u>			
NET ASSETS				
Unrestricted: Undesignated Board designated - funds in reserve	1,317,854 162,000			
Total unrestricted	1,479,854			
Temporarily restricted	520,252			
Total net assets	2,000,106			
TOTAL LIABILITIES AND NET ASSETS	\$ <u>2,027,271</u>			

# STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2016

SUPPORT AND REVENUE	<u>Unrestricted</u>	Temporarily Restricted	Total
Contributions and grants Investment income In-kind contributions Special events, net of expenses of \$69,336 Net assets released from donor restrictions	\$ 583,202 678 219,187 60,747 845,277	\$ 733,161 - 40,000 (845,277)	\$ 1,316,363 678 219,187 100,747
Total support and revenue	1,709,091	<u>(72,116)</u>	<u>1,636,975</u>
EXPENSES			
Program Services	1,180,980		1,180,980
Supporting Services:  Management and General  Fundraising	124,005 165,361	<u>-</u>	124,005 <u>165,361</u>
Total expenses	1,470,346		1,470,346
Changes in net assets	238,745	(72,116)	166,629
Net assets at beginning of year	1,241,109	592,368	1,833,477
NET ASSETS AT END OF YEAR	\$ <u>1,479,854</u>	\$ <u>520,252</u>	\$ <u>2,000,106</u>

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2016

		Supporting Services						
	F	rogram	Mai	nagement				Total
		ervices		d General	Fu	ndraising	Е	Expenses
						<u></u> ,		
Salaries and payroll taxes	\$	151,744	\$	75,872	\$	75,872	\$	303,488
Benefits		20,865		5,033		5,033		30,931
Office supplies and operating costs		17,716		5,293		5,293		28,302
Occupancy costs		9,920		3,188		3,188		16,296
Travel		28,170		-		16,118		44,288
Meetings		10,833		691		691		12,215
Technical support		1,064		1,484		495		3,043
Professional fees		477		16,906		-		17,383
Fundraising consultant		-		-		42,973		42,973
Board meetings		651		631		631		1,913
Office equipment and software		5,131		1,359		1,358		7,848
Professional development		1,440		1,189		1,189		3,818
Insurance		7,555		785		785		9,125
Depreciation and amortization		-		6,147		-		6,147
Bank and credit card fees		4,033		3,455		3,455		10,943
Printing and reproduction		17,827		-		5,568		23,395
Postage and delivery		3,491		1,746		1,746		6,983
Dues and subscriptions		767		226		226		1,219
Promotion		30,000		-		-		30,000
Donated professional fees		360		-		740		1,100
Donated skilled labor and materials		218,087		-		-		218,087
Local salaries and related benefits		137,915		-		-		137,915
Community infrastructure projects		386,687		-		-		386,687
Community trainings		4,028		-		-		4,028
Agricultural materials and trainings		87,269		-		-		87,269
Homes for at-risk girls		34,950		-				34,950
TOTAL	\$	1,180,980	\$	124,005	\$	165,361	\$	1,470,346
		80%		9%		11%		100%

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2016

## **CASH FLOWS FROM OPERATING ACTIVITIES**

Change in net assets	\$	166,629
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization		6,147
Decrease (increase) in: Contributions and grants receivable Prepaid expenses and other assets		(40,384) 66,562
Increase in: Accounts payable and accrued liabilities		2,991
Net cash provided by operating activities	_	201,945
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of vehicle and equipment	_	(31,971)
Net cash used by investing activities	_	(31,971)
Net increase in cash and cash equivalents		169,974
Cash and cash equivalents at beginning of year	_	1,612,616
CASH AND CASH EQUIVALENTS AT END OF YEAR	<b>\$_</b>	1,782,590

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

#### Organization -

The dZi Foundation is a Colorado non-profit corporation formed to help increase the prosperity of underserved communities and individuals in remote regions of Nepal through implementing a variety of integrated community development projects. The projects target a cluster of extremely remote communities in Eastern Nepal and employ a long-term approach that emphasizes community participation and skill development; these projects are mainly generated by the communities themselves and cross many sectors including education, civic infrastructure, water and sanitation, and agricultural improvements.

### Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958, *Not-for-Profit Entities*.

#### Cash and cash equivalents -

dZi considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000. At times, dZi maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

dZi had \$35,578 of cash and cash equivalents on hand and in financial institutions (in Nepal) as of June 30, 2016; funds held in Nepal are uninsured.

#### Contributions and grants receivable -

Contributions and grants receivable represent uncollected amounts due from donors, in accordance with commitments made to dZi as of the Statement of Financial Position date. Contributions and grants receivable approximate fair value. The allowance for doubtful accounts is determined based upon an annual review of account balances, including the age of the balance and the historical experience with the donor.

## Fixed assets -

Fixed assets in excess of \$2,000 are capitalized and stated at cost. Fixed assets are depreciated and amortized on a straight-line basis over the estimated useful lives of the related assets, generally three to five years. The cost of maintenance and repairs is recorded as expenses are incurred.

#### Income taxes -

dZi is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. dZi is not a private foundation.

#### Uncertain tax positions -

As of June 30, 2016, dZi has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the accompanying financial statements.

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Net asset classification -

The net assets are reported in two self-balancing groups as follows:

- Unrestricted net assets include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operation of dZi and include both internally designated and undesignated resources. As of June 30, 2016, the Board of Directors has set aside an operating reserve aggregating \$162,000 to be utilized in the future at their discretion.
- Temporarily restricted net assets include revenue and contributions subject to donorimposed stipulations that will be met by the actions of dZi and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Change in Net Assets as net assets released from restrictions.

### Contributions and grants -

Unrestricted and temporarily restricted contributions and grants are recorded as revenue in the year notification is received from the donor. Temporarily restricted contributions and grants are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions; such funds in excess of expenses incurred are shown as temporarily restricted net assets in the accompanying financial statements.

#### Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### 2. CONTRIBUTIONS AND GRANTS RECEIVABLE

Contributions and grants receivable reflect commitments made to dZi by individuals and foundations. As of June 30, 2016, dZi had received commitments for support of which \$227,767 had not been received. Following is a summary of contributions and grants receivable as of June 30, 2016:

TOTAL	\$ 207,767
Less: Allowance for doubtful amounts (current)	227,767 (20,000)
Less than one year One to five years	\$ 124,500 103,267

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

#### 3. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following at June 30, 2016:

Nepal projects	\$ 307,88
Girls Homes	4,60
Time restricted	207,76

TOTAL TEMPORARILY RESTRICTED NET ASSETS \$ 520,252

The following temporarily restricted net assets were released from donor restrictions by incurring expenses (or through the passage of time) which satisfied the restricted purposes specified by the donors:

Nepal projects	\$	530,960
Girls Homes		34,950
Trois Etapes event		130,500
Special event		40,000
Passage of time	_	108,867

TOTAL NET ASSETS RELEASED FROM DONOR RESTRICTIONS \$ 845,277

#### 4. IN-KIND CONTRIBUTIONS

In-kind contributions are recorded at fair value as of the date of the gift. During the year ended June 30, 2016, dZi was the beneficiary of donated goods and services which allowed dZi to provide greater resources toward its various programs.

Nepal community project work, also referred to as "Local contribution," is defined as the total monetary value of all volunteered labor and materials that community members directly invest in dZi projects. The value of a day's labor, as well as that of all local materials, is valued by community members at current going rates in that community at the time of the project. dZi field staff quantify, track and verify these values for each individual project.

dZi also receives contributions from other sources for which the value cannot reasonably be determined. Accordingly, the value of those contributions has not been recorded in the accompanying financial statements.

The following donations have been included in contributions revenue and expense during the year ended June 30, 2016:

Nepal community project work	\$ 218,087
Graphic design services	650
Other	450
TOTAL IN-KIND CONTRIBUTIONS	\$ <u>219,187</u>

#### 5. RETIREMENT PLANS

dZi provides retirement benefits to its U.S. employees through a defined contribution plan, which started during 2011. This policy applies to all U.S.-based, salaried employees who meet the IRS minimum compensation requirements. dZi contributes 3% percent of gross wages. Contributions to the plan during the year ended June 30, 2016 totaled \$6,930.

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

#### 5. RETIREMENT PLANS (Continued)

Employees who are classified as full time, permanent Nepal employees are covered by a government-sponsored retirement plan. Mandatory employee contributions are automatically deducted at the rate of 10% of their salary and placed into a trust established by the Nepal government. The government requires dZi to match the employees's contribution and place them in the aforementioned trust. Contributions to the plan during the year ended June 30, 2016 totaled \$2,000.

#### 6. LEASE COMMITMENTS

dZi rents its principal office space in Ridgway, Colorado under a three-year operating lease agreement which is currently set to expire on March 31, 2017. Base rent is \$700 per month, plus a proportionate share of allocated tenant costs totaling \$105 per month. On November 1, 2014, dZi entered into a lease agreement for its principal office in Nepal requiring a monthly payment of NR 50,000 (approximately \$495), increased 10% annually, until its expiration date on May 30, 2018.

Following is a schedule of future minimum lease payments required under the operating lease agreements:

## Year Ending June 30,

2017 2018	\$	13,761 6,570	
	\$	20,331	

Occupancy expense (for all office spaces) during the year ended June 30, 2016 totaled \$16,296.

#### 7. SUBSEQUENT EVENTS

In preparing these financial statements, dZi has evaluated events and transactions for potential recognition or disclosure through November 7, 2016, the date the financial statements were issued.