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CLIENT'S COPY



July 29, 2014

Habitat for Humanity for Lee and Hendry Counties, Inc. 1288 North Tamiami Trail North Fort Myers, FL 33903 Attention: Richard H. Shera, Jr.

Dear Richard:

Enclosed are the organization's 2012 Exempt Organization returns. The returns should be signed, dated, and mailed.

Specific filing instructions are as follows.

FORM 990 RETURN:

Please sign and mail on or before August 15, 2014.

Mail to - Department of the Treasury Internal Revenue Service Center Ogden, UT 84201-0027

FORM 990-T RETURN:

No amount is due on Form 990-T.

Please sign and mail on or before August 15, 2014.

Mail to - Department of the Treasury
Internal Revenue Service Center
Ogden, UT 84201-0027

Copies of all the returns are enclosed for your files. We suggest that you retain these copies indefinitely.

Sincerely,

Jeff T. Fucito
Mauldin & Jenkins, LLC

## \*\* PUBLIC DISCLOSURE COPY \*\*

Form **990** 

Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2012

Open to Public Inspection

OMB No. 1545-0047

The organization may have to use a copy of this return to satisfy state reporting requirements.

2012 OCT 1. and ending SEP 30. A For the 2012 calendar year, or tax year beginning Check if C Name of organization D Employer identification number Habitat for Humanity for Lee and Address change Hendry Counties, Inc. Name change 59-2236174 Doing Business As Ilnitial Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number return Termin-1288 North Tamiami Trail 239-652-0434 Amended return 9,066,927. City, town, or post office, state, and ZIP code **G** Gross receipts \$ Applica-North Fort Myers, FL 33903 H(a) Is this a group return pendina F Name and address of principal officer: Katherine C. Yes X No for affiliates? same as C above H(b) Are all affiliates included? Yes (insert no.) 4947(a)(1) or 527 If "No." attach a list. (see instructions) J Website: ➤ www.habitat4humanity.org **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Association Other -Year of formation: 1982 M State of legal domicile: FL Part I Summary Briefly describe the organization's mission or most significant activities: Habitat for Humanity of Lee **Activities & Governance** County, Inc. is a charitable, non-profit organization dedicated to 2 Check this box I if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 21 21 Number of independent voting members of the governing body (Part VI, line 1b) 55 Total number of individuals employed in calendar year 2012 (Part V, line 2a) 5 4818 Total number of volunteers (estimate if necessary) 0. 7 a Total unrelated business revenue from Part VIII, column (C), line 12 0. **b** Net unrelated business taxable income from Form 990-T, line 34. **Prior Year Current Year** 1,917,039. 4,334,434. Contributions and grants (Part VIII, line 1h) Revenue 4,846,241. 3,539,064. Program service revenue (Part VIII, line 2g) 279,634. 40,660. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 530,217. 438,158. 7,334,157**.** 8,591,290. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) ........ Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. Benefits paid to or for members (Part IX, column (A), line 4) 950,686. 1,364,665. 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) 0. 0. **b** Total fundraising expenses (Part IX, column (D), line 25) 6,697,275. 6,903,442. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 7,854,128. 8,061,940. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -519,971. 529,350. Revenue less expenses. Subtract line 18 from line 12 Assets or Balances **Beginning of Current Year** End of Year 19,385,348. 20,736,908. 20 Total assets (Part X, line 16) 1,025,941. 1,851,133. 21 Total liabilities (Part X. line 26) 18,359,407. 18,885,775. Net assets or fund balances. Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign Katherine C. Green, President/CEO Here Type or print name and title PTIN Print/Type preparer's name Check X Preparer's signature 07/29/14 Jeff T. Fucito it self-empl<u>oyed</u> P00120748 Paid Firm's name ▶ Mauldin & Jenkins LLC 58-0692043 Preparer Firm's EIN Firm's address 200 Galleria Pkwy SE Ste 1700 Use Only Atlanta, GA 30339-5946 Phone no. 770-955-8600 X Yes May the IRS discuss this return with the preparer shown above? (see instructions)

Pai	t III Statement of Program Service Accomplishments
	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission:
	Seeking to put God's love into action, Habitat for Humanity brings
	people together to build homes, communities and hope.
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 4,969,293. including grants of \$) (Revenue \$ 2,276,526.)
	In the fiscal year ended September 30, 2013, Habitat sold 54 homes to
	low-income families, while keeping their total monthly payments at or
	below 30% of their income. Most of these were existing homes which
	were rehabilitated to be like new, utilizing Habitat's volunteers and
	staff. Rehabilitating existing housing stock also has the effect of
	reducing our local oversupply of homes, stabilizing neighborhoods and
	integrating low-come families more seamlessly into their community.
	Habitat also remediated six homes with Chinese drywall for their
	occupants.
	1 606 645
4b	(Code:)(Expenses \$ 1,696,645. including grants of \$) (Revenue \$ 899,216.)  Habitat's thrift store exists to provide revenue for our affordable
	home ownership mission, and to provide home furnishings, appliances,
	building materials and other items to our homeowners and the general
	public at a greatly reduced cost. Homeowners are given a discount at the store, and may finance the purchase of furniture for their new home
	when they close on it. Businesses and individuals donate new and used items to the store. Homeowners volunteer in the store to gain hours
	toward their sweat equity requirements and keep the operating expenses
	as low as possible.
	as low as possible:
4c	(Code: ) (Expenses \$ 427, 198 • including grants of \$ ) (Revenue \$ 363, 322 • )
	During the fiscal year October 1, 2011 to September 30, 2012, our
	Senior Housing Complex enjoyed a 97% occupancy rate. These affordable
	rental units assisted over 60 different households during that time.
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ 566,140 • including grants of \$ ) (Revenue \$ )
4e	Total program service expenses ► 7,659,276.

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," <i>complete Schedule C, Part II</i>	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			X
_	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	7		х
0	the environment, historic land areas, or historic structures? <i>If</i> "Yes," <i>complete Schedule D, Part II</i> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>			
8	Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  If "Yes," complete Schedule D, Part IV	9	х	
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	Х	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		Х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	, 1 , , , , ,	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000	1/16		x
15	or more? If "Yes," complete Schedule F, Parts I and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	14b		<u> </u>
IJ	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	.5		<u></u>
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	X	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	х	
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		_X_
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			37
	Schedule K. If "No", go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	<b>2</b> 38		
ь	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified	200		
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		<u> </u>
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			7.7
	contributions? If "Yes," complete Schedule M	30		_X_
31	Did the organization liquidate, terminate, or dissolve and cease operations?			v
00	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	20		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		
33	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	х	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
٠.	Part V, line 1	34		х
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	X	

## Part V

	Check if Schedule O contains a response to any question in this Part V			Щ
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	)		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return	5		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		X
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х
b	If "Yes," enter the name of the foreign country: ▶			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Х
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5с		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a	X	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b	X	
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7с		X
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting			
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		<u> </u>
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders	_		
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	_		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	4-		
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand	4.		v
	Did the organization receive any payments for indoor tanning services during the tax year?	14a	-	X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	000	(00.45

Form 990 (2012) Hendry Counties, Inc. 59-2236174 Page Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
h	Enter the number of voting members included in line 1a, above, who are independent 1b 21			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
-	officer, director, trustee, or key employee?	2		х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision	Ē		
•	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6		X
	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or	۳		
, u	more members of the governing body?	7a		х
h	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
		7b		х
8	persons other than the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
	The governing body?	8a	х	
	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the	05		
•	in the little of the second of	9		х
Sec	riganization's mailing address? If "Yes," provide the names and addresses in Schedule O  Stion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
	and be a second by the second by the months of the second by the second		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	X	
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
-	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Х	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ▶ None			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)	availab	ole	
	for public inspection. Indicate how you made these available. Check all that apply.			
	X Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, are	d finai	ncial	
	statements available to the public during the tax year.			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the person who possesses the books are personally addressed to the person of	tion:	<b>_</b>	
	Richard H. Shera, Jr - 239-652-0434			
	1288 North Tamiami Trail, North Fort Myers, FL 33903			

ane 7

# Form 990 (2012) Hendry Counties, Inc. 59-2 Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organizatio  (A)	(B)	1			C)		10010	(D)	(E)	(F)
Name and Title	Average			Pos	itior			Reportable	Reportable	Estimated
Name and Thie	hours per	box	, unle	ss pe	rson	than is bot	h an	compensation	compensation	amount of
	week	_	cer ar	d a d	irecto	or/trus	tee)	from	from related	other
	(list any	or director						the	organizations	compensation
	hours for	ordi	e e			sated		organization	(W-2/1099-MISC)	from the
	related organizations	l see	Institutional trustee		8	npeus		(W-2/1099-MISC)		organization and related
	below	dual t	rtiona	L	Key employee	st cor	<u></u>			organizations
	line)	Individual t	Institu	Officer	Key er	Highest compensated employee	Former			3
(1) Donny Andrews	2.00									
Chair		X		Х				0.	0.	0.
(2) Gary Aubuchon	1.00									
Director		X						0.	0.	0.
(3) Al Brislain	1.00									
Director		X						0.	0.	0.
(4) Roger Brownell	2.00									
Director		Х						0.	0.	0.
(5) Carl Joseph Coleman	1.00									
Director		Х						0.	0.	0.
(6) Dave Dale	2.00									
Treasurer		Х		Х				0.	0.	0.
(7) Miguel C Fernandez, III	2.00									
Director		Х						0.	0.	0.
(8) Joe Gammons	1.00	1								_
Director		Х						0.	0.	0.
(9) Rev Dr. William L. Glover	1.00									
Director	1 00	Х						0.	0.	0.
(10) John Grisak	1.00	١								
Director	1 00	Х						0.	0.	0.
(11) Teri Hansen	1.00	٠,,								
Director	1 00	Х	-					0.	0.	0.
(12) Karen L. Hawes	1.00	₩.						0.	0.	^
Director	2.00	Х						0.	0.	0.
(13) Mitch Hutchcraft	2.00	x						0.	0.	0.
Director (14) Brian Lucas	3.00	^						0.	0.	0.
Secretary	3.00	X		Х				0.	0.	0.
(15) Shawn R. McIntyre	2.00	<u> </u>		_		┢		0.	0.	0.
Director	2.00	x						0.	0.	0.
(16) Denis Noah	3.00	1		$\vdash$	$\vdash$	$\vdash$			"	0.
Director	3.00	X						0.	0.	0.
(17) Sandy Robinson	2.00	+		$\vdash$	$\vdash$	$\vdash$				- 0 (
Director		X						0.	0.	0.

Form 990 (2012) Hendry C									59-2	<u> 236</u>	<u> 1/4</u>	Pa	age 8
Part VII Section A. Officers, Directors, Trus		ploy	rees			ghe	st C	ompensated Employe	es (continued)				
(A)	(B)			_ (0				(D)	(E)		i l	(F)	
Name and title	Average	(do		Pos heck			one	Reportable	Reportable	Э	Es	stimate	ed
	hours per	box	, unle	ss pe	rson	is bot	h an	compensation	compensation		an	nount	of
	week	_	CCI ai	14 4 4	110010	)/ ii us	1	from	from relate		ı	other	
	(list any hours for	or director						the	organization			pensa	
	related	ord	tee			sated		organization (W-2/1099-MISC)	(W-2/1099-MI	SC)		rom the anizat	
	organizations	trustee	trus		gg.	npen		(***2/1099*****130)			_	d relat	
	below	dual t	tiona	_	oldr	st co i	-					anizati	
	line)	Individual t	Institutional trustee	Officer	Key employee	Highest compensated employee	Form				ı		
(18) Sharon Thompson	4.00												
Vice Chair		Х		Х				0.		0.	L		0.
(19) John Tobler	1.00												
Director		Х						0.		0.			0.
(20) Bill Valenti	1.00										i l		
Director		Х						0.		0.			0.
(21) Janet Watermeier	1.00	ļ.,									Ì		^
Director	50.00	Х						0.		0.			0.
(22) Katherine Green President & CEO	30.00	ł		Х				153,600.		0.	1	2 /	71
(23) Richard H. Shera, Jr.	50.00			Δ				133,000.		<del>"</del>		2,4	/4•
Vice President & CFO	30.00	ł		х				108,000.		0.	1	0,6	05.
.100 1102140110 11 010								200,000		<del>- '  </del>		0,0	<del></del>
		1									Ì		
		1									Ì		
1b Sub-total								261,600.		0.	2	3,0	
c Total from continuation sheets to Part V	II, Section A							0.		0.			0.
d Total (add lines 1b and 1c)								261,600.		0.	2	3,0	79.
2 Total number of individuals (including but r	ot limited to th	nose	liste	ed al	bove	e) wł	no re	eceived more than \$100	0,000 of reportab	ole			^
compensation from the organization												V	2
										ľ		Yes	No
3 Did the organization list any <b>former</b> officer,	,		e, ke	ey er	nplo	yee	, or l	highest compensated e	mployee on				v
line 1a? If "Yes," complete Schedule J for s										г	3		Х
4 For any individual listed on line 1a, is the su												Х	
and related organizations greater than \$15  5 Did any person listed on line 1a receive or										Г	4	22	
5 Did any person listed on line 1a receive or rendered to the organization? If "Yes," com	•				-			•		٠	5		Х
Section B. Independent Contractors	ipicie dericaui	C 0 1	01 30	ucii	DCI								
1 Complete this table for your five highest co	mpensated in	depe	ende	ent c	onti	racto	ors t	hat received more than	\$100.000 of cor	mpens	ation f	from	
the organization. Report compensation for										,			
(A)								(B)			(0	C)	
Name and business	address							Description of s		C		nsatio	n
UNIVERSAL TRAX, LLC		_	_	_	_	_	þ	Fill, gradin	${ t g}$ and				

the digarilization. Hoport compensation for the calonidar year chaining with or within the digarilization of tax year.								
(A)	(B)	(C)						
Name and business address	Description of services	Compensation						
UNIVERSAL TRAX, LLC	Fill, grading and							
4255 Loblolly Bay Road, Labelee, FL 33935	labor	355,149.						
RAYMOND BUILDING SUPPLY CORP, 7751	Install windows,							
Bayshore Road, North Fort Myers, FL 33917	build and deliver tr	229,198.						
FBI Air	HVAC Material and							
1533 Canal Street, Lehigh Acres, FL 33936	labor	195,043.						
L&A TRUTTLING CEMENT & MASONRY, INC.	Masonry Work and							
3416 Dora Street, Fort Myers, FL 33916	labor	110,109.						
	I							

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

## Part VIII Statement of Revenue Check if Schedule O contains a response to any question in this Part VIII .... (B) (**D)** Revenue excluded Total revenue Related or Unrelated from tax under sections 512, 513, or 514 exempt function business revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns **b** Membership dues 1b 218,603. 1c **c** Fundraising events d Related organizations 1d 299,844. e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above \_\_\_\_ | 1f | 3 , 815 , 987 2,295,168. g Noncash contributions included in lines 1a-1f: \$ h Total. Add lines 1a-1f \_\_\_\_\_ 4,334,434. ▶ **Business Code** 2,099,425.2,099,425. Program Service Revenue 2 a Habitat First Mortgage 531390 899,216. 363,322. b ReStore Sales 442000 899,216. 363,322. c Rental Housing Income 531110 99,561. 99,561. 531390 d Application Fees 531390 77,540. 77,540. e Mortgage Interest f All other program service revenue 3,539,064. q Total. Add lines 2a-2f Investment income (including dividends, interest, and 10,599. 10,599. other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties ..... (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses ...... c Rental income or (loss) d Net rental income or (loss) ... 7 a Gross amount from sales of (i) Securities (ii) Other 649,477. assets other than inventory **b** Less: cost or other basis 380,442. and sales expenses 269,035. c Gain or (loss) 269,035. 269,035. d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ 218,603. of contributions reported on line 1c). See Part IV, line 18 a 373,821 71,395. **b** Less: direct expenses 302,426. 302,426. **c** Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See a 148,715 Part IV, line 19 23,800. **b** Less: direct expenses 124,915. 124,915. c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances **b** Less: cost of goods sold **c** Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 900099 6,089. 6,089. 11 a Refunds, Reimbursement b Other Income 900099 3,653. 3,653. 900099 c Insurance Proceeds 1,075. 1,075. d All other revenue 10,817. e Total. Add lines 11a-11d 8,591,290.3,539,064.

Total revenue. See instructions.

	on 501(c)(3) and 501(c)(4) organizations must com Check if Schedule O contains a respon		s Part IX		
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
2	the United States. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
_	trustees, and key employees	302,114.	210,113.	67,976.	24,025
6	Compensation not included above, to disqualified	,	•	,	•
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	807,028.	715,038.	30,169.	61,821
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	255,523.	192,075.	45,330.	18,118
10	Payroll taxes				
11	Fees for services (non-employees):				
а	Management				
b	Legal	78,082.	75,336.	2,746.	
С	Accounting	41,625.		41,625.	
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,	06 060	00 000		2 270
	column (A) amount, list line 11g expenses on Sch O.)	96,263.	92,893.		3,370 193
12	Advertising and promotion	43,938.	43,745.	26 107	
13	Office expenses	116,702.	47,271.	36,197. 16,372.	33,234
14	Information technology	28,924.	7,012.	10,372.	5,540
15	Royalties	200,917.	188,289.	9,952.	2,676
16	Occupancy	34,118.	33,218.	900.	2,070
17	Travel	34,110.	33,210.	900.	
18	Payments of travel or entertainment expenses				
40	for any federal, state, or local public officials	26,114.	9,347.	11,418.	5,349
19 20	Conferences, conventions, and meetings	22,860.	20,936.	1,924.	3,343
20 21	Interest Payments to affiliates	22,000	20,550.	1,744.	
21 22	Payments to affiliates	248,207.	203,317.	44,890.	
22 23		51,242.	39,730.	11,512.	
23 24	Other expenses. Itemize expenses not covered	52,210	33,730	,	
-7	above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	Reallocate Overhead	-138,547.		-138,547.	
b	Cost of Home Constructi	4,466,775.	4,466,775.		
C	Cost of Donated Items S	899,639.	899,639.		
d	Impairment Loss	223,107.	223,107.		
e	All other expenses	257,309.	191,435.	37,530.	28,344
25	Total functional expenses. Add lines 1 through 24e	8,061,940.	7,659,276.	219,994.	182,670
<u> </u>	Joint costs. Complete this line only if the organization	. ,	. ,	,	,
-	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

Form 990 (2012)
Part X Balance Sheet

Par	LX	Balance Sneet			
		Check if Schedule O contains a response to any question in this Part X			<u> </u>
			(A) Beginning of year		<b>(B)</b> End of year
—			1,163,982.		2,558,861.
	1	Cash - non-interest-bearing	673,955.	1	1,317,365.
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net	523,328.	3	414,643.
	4	Accounts receivable, net	109,321.	4	155,374.
	5	Loans and other receivables from current and former officers, directors,			
		trustees, key employees, and highest compensated employees. Complete		_	
		Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under			
		section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
က္က	_	employees' beneficiary organizations (see instr). Complete Part II of Sch L	7,196,970.	6	1 070 015
Assets	7	Notes and loans receivable, net		7	4,878,915.
۲	8	Inventories for sale or use	141,339.	8	115,067.
	9	Prepaid expenses and deferred charges	115,910.	9	289,609.
	10a	Land, buildings, and equipment: cost or other			
	_	basis. Complete Part VI of Schedule D  Less: accumulated depreciation  10a 9,300,312  2,256,769	7 177 102		7 042 542
		100	7,177,193.	10c	7,043,543.
	11	Investments - publicly traded securities	252,145.	11	434,030.
	12	Investments - other securities. See Part IV, line 11		12	
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets	2,031,207.	14	3,710,673.
	15	Other assets. See Part IV, line 11	19,385,348.	15	20,736,908.
$\dashv$	16	Total assets. Add lines 1 through 15 (must equal line 34)	320,217.	16	586,037.
	17	Accounts payable and accrued expenses	320,217.	17	300,037.
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities	48,939.	20	64,029.
Liabilities	21	Escrow or custodial account liability. Complete Part IV of Schedule D	40,555.	21	04,027.
iig	22	Loans and other payables to current and former officers, directors, trustees,			
Lia		key employees, highest compensated employees, and disqualified persons.			
	00	Complete Part II of Schedule L	536,207.	22	537,385.
	23 24	Secured mortgages and notes payable to unrelated third parties  Unsecured notes and loans payable to unrelated third parties	330,207	24	500,000.
	2 <del>4</del> 25			24	300,000.
	23	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of			
			120,578.	25	163,682.
	26	Total liabilities. Add lines 17 through 25	1,025,941.	26	1,851,133.
		Organizations that follow SFAS 117 (ASC 958), check here	= / 0 = 0 / 0 = 1		=, ==, ==, ==, ==,
ဖွ		complete lines 27 through 29, and lines 33 and 34.			
ည်	27	Unrestricted net assets	17,836,069.	27	18,471,302.
ala	28	Temporarily restricted net assets	523,338.	28	414,473.
g	29	Permanently restricted net assets		29	
ا <u>ت</u> ا		Organizations that do not follow SFAS 117 (ASC 958), check here ▶			
o		and complete lines 30 through 34.			
ets	30	Capital stock or trust principal, or current funds		30	
SSE	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds		32	
ž	33	Total net assets or fund balances	18,359,407.	33	18,885,775.
	34	Total liabilities and net assets/fund balances	19,385,348.	34	20,736,908.

Habitat for Humanity for Lee and Hendry Counties, Inc.

Form 990 (2012)

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Pa	TEXT RECONCILIATION OF NET ASSETS					
	Check if Schedule O contains a response to any question in this Part XI					X
1	Total revenue (must equal Part VIII, column (A), line 12)	1		,59		
2	Total expenses (must equal Part IX, column (A), line 25)	2	8	,06		
3	Revenue less expenses. Subtract line 2 from line 1	3				50.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	18	3,35		
5	Net unrealized gains (losses) on investments	5		_	<u>5,7</u>	26.
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9			2,7	44.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,					
	column (B))	10	18	88,8	5,7	75.
Pa	rt XII Financial Statements and Reporting					
	Check if Schedule O contains a response to any question in this Part XII					X
					Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis	3,			
	consolidated basis, or both:					
	Separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit	t,			
	review, or compilation of its financial statements and selection of an independent accountant?			2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule (	Э.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Au	udit			
	Act and OMB Circular A-133?			За		Х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired au	udit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b		