THE COMMUNITY FOUNDATION OF FREDERICK COUNTY, MARYLAND, INC. AND THE COMMUNITY FOUNDATION HOLDING COMPANY, INC. **CONSOLIDATED FINANCIAL STATEMENTS** June 30, 2010 and 2009

Ellin & Tucker, Chartered



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INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of The Community Foundation of Frederick County, Maryland, Inc. and The Community Foundation Holding Company, Inc.

We have audited the accompanying Consolidated Statements of Financial Position of The Community Foundation of Frederick County, Maryland, Inc. and The Community Foundation Holding Company, Inc., nonprofit organizations, (collectively referred to as the Foundation) as of June 30, 2010 and 2009, and the related Consolidated Statements of Activities and Cash Flows for the years then ended. These consolidated financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Community Foundation of Frederick County, Maryland, Inc. and The Community Foundation Holding Company, Inc. as of June 30, 2010 and 2009, and the changes in their net assets and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.



CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS CONSULTANTS



INDEPENDENT AUDITORS' REPORT, CONTINUED

Our audits were conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Consolidated Schedules of Operating Revenue and Administrative Expenses are presented for purposes of additional analysis and are not a required part of the basic consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic consolidated financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

Ellin & Tufu, Chrifer (ELLIN & TUCKER, CHARTERED

Certified Public Accountants

Frederick, Maryland September 16, 2010

THE COMMUNITY FOUNDATION OF FREDERICK COUNTY, MARYLAND, INC. AND THE COMMUNITY FOUNDATION HOLDING COMPANY, INC. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30, 2010 and 2009

ASSETS								
	2010	2009						
ASSETS:								
Cash and Cash Equivalents	\$ 3,161,172	\$ 2,671,311						
Promises to Give (Note 3)	174,698	221,044						
Prepaid Expenses	12,279	12,575						
Investments, at Fair Value (Note 2)	44,987,841	37,324,066						
Present Value of Remainder Interests	1,481,512	1,448,233						
Cash Surrender Value of Life Insurance	97,219	103,592						
Property and Equipment, Net of Accumulated	4.40.047	407.004						
Depreciation of \$183,298 and \$124,325	143,247	197,204						
Total Assets	\$ 50,057,968	\$ 41,978,025						
LIABILITIES AND NET A	<u>SSETS</u>							
LIADU ITICO.								
<u>LIABILITIES:</u> Accounts Payable	\$ 14,454	\$ 4,730						
Other Liabilities	\$ 14,454 67,002	\$ 4,730 56,690						
Liabilities Under Split-Interest Agreements	1,279,755	1,146,394						
Funds Held for Others	4,275,534	3,598,515						
r and thold for others	-1,270,00-1	0,000,010						
Total Liabilities	5,636,745	4,806,329						
COMMITMENTS (Note 6)								
NET ASSETS:								
Unrestricted	35,453,870	31,127,653						
Temporarily Restricted	3,999,341	4,077,111						
Permanently Restricted (Note 4)	4,968,012	1,966,932						
Total Net Assets	44,421,223	37,171,696						
Total Liabilities and Net Assets	\$ 50,057,968	\$ 41,978,025						

(See Independent Auditors' Report and Accompanying Notes)

THE COMMUNITY FOUNDATION OF FREDERICK COUNTY, MARYLAND, INC. AND THE COMMUNITY FOUNDATION HOLDING COMPANY, INC. CONSOLIDATED STATEMENT OF ACTIVITIES For the Year Ended June 30, 2010

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
SUPPORT AND REVENUE: Contributions and Bequests Raised Less: Amounts Received on Behalf of Others	\$ 3,575,935 (208,887		\$ 2,557,127	\$ 7,695,736 (514,449)
Net Contributions and Bequests Received	3,367,048	1,257,112	2,557,127	7,181,287
Revenue: Change in Present Value of Remainder Interests Investment Income - Realized Net Unrealized Appreciation of Investments Management Fee Income (Expense) (Net) Decrease in Cash Surrender Value of Life Insurance	121,439 1,007,365 2,794,015 133,371 (6,373)	183,602 452,073 (91,959)	- - - -	121,439 1,190,967 3,246,088 41,412 (6,373)
Revenue Before Allocation of Investment Income	4,049,817	543,716	-	4,593,533
Investment Income Allocated to Funds Held for Others	(366,754)	(43,170)		(409,924)
Net Revenue	3,683,063	500,546		4,183,609
Net Assets Released from Restrictions: Satisfaction of Restrictions	1,925,016	(1,925,016)	-	_
Total Support and Revenue	8,975,127	(167,358)	2,557,127	11,364,896
GRANT AND EXPENSES: Grant and Philanthropic Distributions Less: Amounts Distributed on Behalf of Others	3,583,610 (436,609)	-	<u>-</u>	3,583,610 (436,609)
Total Grants and Philanthropic Distributions	3,147,001	-	-	3,147,001
Administrative Expenses Endowment Expenses - Investment Management Less: Amounts Paid on Behalf of Others	802,272 183,075 (16,979)	- - -	- - -	802,272 183,075 (16,979)
Total Grants and Expenses	4,115,369	-	-	4,115,369
Changes in Net Assets	4,859,758	(167,358)	2,557,127	7,249,527
RECLASSIFICATION OF NET ASSETS (Note 8) NET ASSETS - JULY 1, 2009	(533,541) 31,127,653	89,588 4,077,111	443,953 1,966,932	- 37,171,696
NET ASSETS - JUNE 30, 2010	\$ 35,453,870	\$ 3,999,341	\$ 4,968,012	\$ 44,421,223

(See Independent Auditors' Report and Accompanying Notes)

THE COMMUNITY FOUNDATION OF FREDERICK COUNTY, MARYLAND, INC. AND THE COMMUNITY FOUNDATION HOLDING COMPANY, INC. CONSOLIDATED STATEMENT OF ACTIVITIES For the Year Ended June 30, 2009

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
SUPPORT AND REVENUE:				
Contributions and Bequests Raised Less: Amounts Received on Behalf of Others	\$ 5,931,082 (568,711)	\$ 1,324,310 (142,304)	\$ 49,350	\$ 7,304,742 (711,015)
Net Contributions and Bequests Received	5,362,371	1,182,006	49,350	6,593,727
Revenue: Change in Present Value of Remainder Interests Investment Loss - Realized Net Unrealized Depreciation of Investments Management Fee Income (Expense) (Net) Increase in Cash Surrender Value of Life Insurance	(888,317) (1,637,936) (2,224,124) 114,968 12,992	(229,517)	- - - -	(888,317) (1,867,453) (2,724,794) 40,133
Revenue Before Allocation of Investment Income	(4,622,417)	(805,022)	-	(5,427,439)
Investment Loss Allocated to Funds Held for Others	315,507	14,863	_	330,370
Net Revenue	(4,306,910)	(790,159)	***************************************	(5,097,069)
Net Assets Released from Restrictions: Satisfaction of Restrictions	1,708,802	(1,708,802)		-
Total Support and Revenue	2,764,263	(1,316,955)	49,350	1,496,658
GRANT AND EXPENSES: Grant and Philanthropic Distributions Less: Amounts Distributed on Behalf of Others	3,839,528 (906,054)	-	-	3,839,528 (906,054)
Total Grants and Philanthropic Distributions	2,933,474		-	2,933,474
Administrative Expenses Endowment Expenses - Investment Management Less: Amounts Paid on Behalf of Others	807,099 142,240 (11,109)	- - -	- - -	807,099 142,240 (11,109)
Total Grants and Expenses	3,871,704	_		3,871,704
Changes in Net Assets	(1,107,441)	(1,316,955)	49,350	(2,375,046)
RECLASSIFICATION OF NET ASSETS (Note 8) NET ASSET RECLASSIFICATION BASED ON	(114,149)	141,747	(27,598)	-
CHANGE IN LAW NET ASSETS - JULY 1, 2008	(402,784) 32,752,027	402,784 4,849,535	1,945,180	39,546,742
NET ASSETS - JUNE 30, 2009	\$ 31,127,653	\$ 4,077,111	\$ 1,966,932	\$ 37,171,696

(See Independent Auditors' Report and Accompanying Notes)

THE COMMUNITY FOUNDATION OF FREDERICK COUNTY, MARYLAND, INC. AND THE COMMUNITY FOUNDATION HOLDING COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2010 and 2009

	2010	2009
OPERATING ACTIVITIES: Change in Net Assets	\$ 7,249,527	\$ (2,375,046)
Adjustments to Reconcile Change in Net Assets to	Ψ 1,249,321	φ (2,373,040)
Net Cash Provided by Operating Activities:		
Depreciation	58,923	58,404
Cash Surrender Value of Life Insurance	6,373	(12,992)
Net Unrealized (Appreciation) Depreciation	,	(, ,
of Investments	(3,246,088)	2,724,794
Realized (Gain) Loss on Sale of Investments	(274,468)	3,191,387
Contributions to Permanent Endowments	(2,557,127)	(49,350)
Decrease (Increase) in Assets:		
Promises to Give	46,346	(40,451)
Receivables and Prepaid Expenses	296	(2,518)
Present Value of Remainder Interests	(33,279)	(356,980)
(Decrease) Increase in Liabilities:		
Accounts Payable	9,724	(7,569)
Other Liabilities	10,312	5,722
Liabilities Under Split-Interest Agreements	133,361	(1,661,315)
Funds Held for Others	677,019	(578,740)
Net Ocale Described by One of Co. A. P. W.	0.000.040	00.00
Net Cash Provided by Operating Activities	2,080,919	895,346
INVESTING ACTIVITIES:		
Purchases of Property and Equipment	(4,966)	(6,238)
Net (Purchases) Sales of Investments	(4,143,219)	628,335
Net Cash Provided by (Used in)		
Investing Activities	(4,148,185)	622,097
FINANCING ACTIVITIES:		
Contributions to Permanent Endowments	2,557,127	49,350
Net Increase in Cash and Cash Equivalents	190 061	1 566 702
Met morease in Cash and Cash Equivalents	489,861	1,566,793
CASH AND CASH EQUIVALENTS - BEGINNING		

(See Independent Auditors' Report and Accompanying Notes)

CASH AND CASH EQUIVALENTS - END OF YEAR

<u>2,671,311</u> ____1,104,518

\$ 3,161,172 \$ 2,671,311

OF YEAR

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

The Community Foundation of Frederick County, Maryland, Inc. (Community Foundation) and The Community Foundation Holding Company, Inc. (Holding Company) are public charities formed to attract contributions and distribute funds for community betterment. Together, they match the charitable intentions of many donors with community needs, bringing philanthropy within as broad a reach of Frederick County's citizenry as possible. Community Foundation and Holding Company were incorporated under the laws of Maryland in 1986 and 1997, respectively. The Holding Company is a supporting organization of the Community Foundation.

Basis of Accounting

The accompanying consolidated financial statements include the accounts of Community Foundation and Holding Company (collectively referred to as the Foundation). Community Foundation appoints the majority of the Board of Trustees for the Holding Company. All material intercompany accounts and transactions have been eliminated in the consolidation.

Accounting Standards Codification

In July 2009, the Financial Accounting Standards Board (FASB) issued FAS 168, Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles (GAAP). FAS 168 is referred to as the Codification and will be the single source of authoritative U.S. GAAP. The Codification does not change how an entity accounts for or reports transactions or the nature of the disclosures made.

Basis of Presentation

The consolidated financial statements of the Foundation have been prepared on the accrual basis of accounting whereby revenues are recognized when they are earned and expenditures are recognized when they are incurred, without regard to receipt or payment of cash. The significant accounting policies followed are described below to enhance the usefulness of the consolidated financial statements to the reader.

Under the Codification, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted net assets are the net assets that are neither permanently restricted nor temporarily restricted by donor-imposed restrictions.

Temporarily restricted net assets result from:

- Contributions whose use is limited by donor-imposed stipulations that either expire by the passage of time or can be fulfilled and removed by action of the Foundation pursuant to these stipulations. Net assets may be temporarily restricted for various purposes, such as use in future periods or for specific purposes; and
- Net earnings on permanently restricted endowment funds that have not been appropriated for expenditure in accordance with the Foundation's spending policy.

Permanently restricted net assets result from contributions whose use is limited by donor-imposed stipulations that neither expire by the passage of time nor can be fulfilled or otherwise removed by the Foundation's actions. All investment income or loss on permanently restricted net assets is temporarily restricted until those amounts are appropriated for expenditure by the Board of Trustees for the donor-specific restrictions.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and certain reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events

The Foundation has evaluated subsequent events and transactions for potential recognition or disclosure in the consolidated financial statements through September 16, 2010, the date the consolidated financial statements were available to be issued.

Cash and Cash Equivalents

The Foundation maintains its cash in money market funds and bank deposit accounts which may exceed federally insured limits. The Foundation believes its cash and cash equivalents are not exposed to any significant credit risk.

The Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Promises to Give

Contributions are recognized when the donor makes a written promise to give to the Foundation amounts that are unconditional in substance. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. The allowance for doubtful promises to give is based on management's evaluation of the status of existing promises to give and historical results.

Promises to give in a future period are discounted to their net present value at the time the revenue is recorded. The Foundation's promises to give are generally receivable over a five-year period and discounted at a rate of 3%.

Investments

The Foundation invests in various equity and debt securities. All investments are stated at fair value at the financial position date (see Note 2 for discussion of fair value measurements). Income is recognized in the period credited to the Foundation's account. Unrealized appreciation (depreciation) of investments is reflected in revenue as a component of changes in net assets.

The Foundation's investments are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the consolidated financial statements.

Remainder Interests – Charitable Remainder Trusts

The Foundation has been named beneficiary of various charitable remainder trusts. A qualifying charitable remainder trust provides lifetime income to the donor and/or the donor's family members, with the remaining trust assets passing to the Foundation when the trust ends. These trusts are created by donors independently of the Foundation and are neither in the possession nor under the control of the Foundation. However, the Holding Company is the trustee of a number of the trusts. The trusts are administered by outside fiscal agents as designated by the donor. The Foundation records the present value of the remainder interest discounted at the rate of 3.2% and 2.8% for the years ended June 30, 2010 and 2009, respectively.

Property and Equipment

Property and equipment in excess of \$500 are recorded at cost. Depreciation is provided for using the straight-line method over estimated useful lives of 5 to 10 years.

Funds Held for Others

These amounts represent funds established by various not-for-profit organizations for their benefit and held and administered by the Foundation.

Restricted and Unrestricted Revenue

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted, depending on the existence and/or nature of any donor restrictions.

All donor-restricted revenue is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Consolidated Statements of Activities as net assets released from restriction.

Unconditional promises to give are recognized as revenue or gain in the period received and as assets, decreases of liabilities, or expenses, depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depended are substantially met. Promises to give are reviewed at the end of each year, and any amounts deemed uncollectible by management are reserved.

As a donee, the Foundation records the assets received as contribution revenue. If the Foundation is considered an agent, trustee or intermediary, a liability rather than contribution revenue is recorded.

Income Taxes

The Foundation is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Internal Revenue Service has determined the Foundation is not a private foundation within the meaning of Section 509(a) of the Code.

On July 1, 2009, the Foundation adopted Accounting for Uncertainty in Income Taxes under the Income Taxes Topic of the Codification. The Codification requires the evaluation of tax positions, which include maintaining its tax-exempt status and the taxability of any unrelated business income, and does not allow recognition of tax positions which do not meet a "more-likely-than-not" threshold of being sustained by the applicable tax authority. Management does not believe it has taken any tax positions that would not meet this threshold. The Foundation's policy is to reflect interest and

penalties related to uncertain tax positions as part of income tax expense, when and if they become applicable.

The Foundation files federal and state information returns and is no longer subject to income tax examinations by major tax authorities for years prior to 2007.

2. INVESTMENTS

The Foundation utilizes professional investment services to manage 100% of assets held for investment purposes. At June 30, 2010, the distribution of invested assets was as follows:

5.5		Equities	E	Cash Equivalents	overnment Obligations	c	Debt Obligations	Е	quity Funds		Total
PNC Bank, N.A. M & T Bank Morgan Stanley	\$	1,086,677	\$	396,650 295,133	\$ 425,169 2,536,202	\$	897,593 6,239,451	\$	3,800,727 13,557,948	\$	6,606,816 22,628,734
Smith Barney Brown		104,039		785,954	-		-		129,445		1,019,438
Advisory PNC Bank,		2,620,843		603,587	399,775		933,327		1,815,139		6,372,671
N.A.* Maryland Financial		125,228		10,046	-		25,772		89,111		250,157
Planners		-		-	-		_		5,290,662		5,290,662
Merrill Lynch		98,474		13,590	-		-		481,134		593,198
First United Morgan Stanley		13,472		1,841	-		-		8,095		23,408
PWM Fidelity		998,332		72,198	-		-		467,974		1,538,504
Investments		276,545		18,193	-		118,033				412,771
Edward Jones	-	136,940		6,251	 26,193		82,098				251,482
June 30, 2010 Total	_\$_	5,460,550		2,203,443	\$ 3,387,339	_\$_	8,296,274	_\$_	25,640,235	\$_	44,987,841
Percentage of Total		12.1%		4.9%	7.5%		18.5%		57.0%		100.0%
June 30, 2009 Totals	\$_	3,797,911	\$_	3,872,035	\$ 3,766,018	\$_	6,073,976	_\$_	19,814,126	\$_	37,324,066
Percentage of Total		10.1%		10.4%	10.1%		16.3%		53.1%		100.0%

^{*} Assets held for Holding Company.

Investment income realized in the Consolidated Statements of Activities is comprised of interest, dividends and realized gains and losses on sales of marketable securities.

International funds of \$6,487,971 are included in the equity funds section.

Mortgage backed funds of \$408,289 are included in the debt obligations section.

The Fair Value Measurements and Disclosures Topic of the Codification establishes a framework for measuring fair value. That framework provides a fair value hierarchy which prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 Inputs to the valuation methodology include:

Quoted prices for similar assets or liabilities in active markets;

Quoted prices for identical or similar assets or liabilities in inactive markets;

Inputs other than quoted prices that are observable for the asset or liability;

Inputs that are derived principally from or corroborated by observable market data by correlation or other means;

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value.

Common Stocks, Equity Funds and U.S. Corporate and Treasury Bond Funds: Valued at quoted prices in an active market.

U.S. Corporate and Treasury Bonds: Valued using inputs, listed in approximate order of priority for use when available, including benchmark yields, reporting trades, broker/dealer quotes, and issuer spreads.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of June 30, 2010 and 2009:

		2010	
	Level 1	Level 2	Total
Investment Securities, at Fair Value	\$ 33,304,228	\$ 11,683,613	\$ 44,987,841
		2009	
	Level 1	Level 2	Total
Investment Securities, at Fair Value	\$ 27,484,072	\$ 9,839,994	\$ 37,324,066

3. PROMISES TO GIVE

Promises to give at June 30, 2010 and 2009 are as follows:

	2010			2009
Promises to Give Expected to be Collected in:				
Less than One Year	\$	133,167	\$	122,479
One to Five Years		68,089		117,241
Greater than Five Years		2,000		4,250
	•	203,256		243,970
Less: Allowance for Uncollectible Promises to Give		9,730		11,394
Less: Discount on Promises to Give		18,828	•	11,532
Net Unconditional Promises to Give	\$	174,698	\$	221,044

4. ENDOWMENT FUNDS

The Foundation's permanent endowment consists of various donor restricted funds established to provide a source of income for ongoing grants and scholarships. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Trustees of the Foundation has interpreted the Maryland Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation (in a manner consistent with the standard of prudence prescribed by UPMIFA). Earnings and investment gains which exceed the Foundation's Boardapproved spending limit are classified as temporarily restricted until such time as those funds are appropriated. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) Duration and preservation of the fund
- (2) Purposes of the Foundation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) Possible effect of inflation and deflation
- (5) Expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) Investment policies of the Foundation

Endowment Fund Composition by Type of Fund as of June 30, 2010 and 2009:

			2010	
		Temporarily Restricted	Permanently Restricted	Total
Donor–Restricted End Funds	owment	\$ 371,195	\$ 4,968,012	\$ 5,339,207
		Temporarily Restricted	2009 Permanently Restricted	Total
Donor–Restricted Endowment Funds		\$ 140,015	\$ 1,966,932	\$ 2,106,947
Changes in Endowmen	t Funds for th	ne Years Ended	<u>June 30, 2010 ar</u>	nd 2009:
Endowment Net Assets.	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
July 1, 2008 Net Asset Reclassification	\$ 402,784	\$ -	\$ 1,945,180	\$ 2,347,964
Based on Change in Law	(402,784)	402,784		
Endowment Net Assets after Reclassification	_	402,784	1,945,180	2,347,964
Investment Return: Investment Loss - Realized Net Unrealized	-	(102,129)	-	(102,129)
Depreciation	-	(103,607)		(103,607)
Total Investment Return	_	(205,736)		(205,736)
Contributions Net Assets Reclassified Appropriation of Endowment Assets for Expenditure	-	15,610	49,350 (27,598)	49,350 (11,988)
		(72,643)	_	(72,643)
Endowment Net Assets, June 30, 2009		140,015	1,966,932	2,106,947
(\$	see Independ	dent Auditors' F	Report)	

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Investment Return: Investment Income –				
Realized	-	66,521	-	66,521
Net Unrealized Appreciation	_	112,443		112,443
Total Investment Return	·	178,964		178,964
Contributions	-	-	2,557,127	2,557,127
Net Assets Reclassified	-	75,461	443,953	519,414
Appropriation of Endowment Assets for Expenditure		(23,245)		(23,245)
Endowment Net Assets, June 30, 2010	\$ -	\$ 371,195	\$ 4,968,012	\$ 5,339,207

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. There were no deficiencies of this nature at June 30, 2010.

Return Objectives and Risk Parameters

The Foundation has established investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to preserve the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for donor-specified periods. Under these policies, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the portfolio's benchmark index, as defined by the indices represented by the portfolio's asset allocation, while assuming a moderate level of investment risk. The Foundation expects its endowment funds, over time, to provide an annual average rate of return that exceeds the spending rate. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through capital appreciation (realized

and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places an emphasis on fixed income based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation has a Trustee-approved Endowment Spending Policy that targets net income as of June 30 of the previous fiscal year for all funds. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Annually, the Investment Committee debates the prudence of continuing the spending policy, keeping in mind the seven prudence guidelines for appropriation as outlined in UPMIFA. Over the long term, the Foundation expects the current spending policy to allow its endowment to grow at an average rate of return that exceeds the spending rate. This is consistent with the objective to maintain the purchasing power of the endowment assets in perpetuity or for a donor specified term as well as to provide additional real growth through new gifts and investment return.

5. EMPLOYEE RETIREMENT PLAN

The Foundation has established a Savings Incentive Match Plan for Employees (SIMPLE) for eligible employees. The plan requires the Foundation to contribute a maximum amount equal to 3% of eligible employees' salaries and permits elective salary deferral contributions on the part of the employee. For the years ended June 30, 2010 and 2009, contributions were \$10,301 and \$10,403, respectively.

6. COMMITMENTS

The Foundation rents office space under an agreement through August 2012. Rent expense was \$49,186 and \$48,938 for the years ended June 30, 2010 and 2009, respectively.

Future minimum lease payments as of June 30, 2010 are as follows:

Year Ending June 30,	2011 2012 2013	\$ 49,176 52,756 8,912	_
		\$ 110,844	

7. DONATED SERVICES

No amounts have been reflected in the consolidated financial statements for donated services, as no objective basis is available to measure the value of such services. However, a substantial number of volunteers donate significant amounts of time to the Foundation's program services, scholarship committees, and general administration.

8. RECLASSIFICATION OF NET ASSETS

Certain net assets have been reclassified as a result of revisions to the fund agreements.



THE COMMUNITY FOUNDATION OF FREDERICK COUNTY, MARYLAND, INC. AND THE COMMUNITY FOUNDATION HOLDING COMPANY, INC. CONSOLIDATED SCHEDULES OF OPERATING REVENUE For the Years Ended June 30, 2010 and 2009

	2010	2009
Management Fees (Gross)	\$ 480,928	\$ 399,316

THE COMMUNITY FOUNDATION OF FREDERICK COUNTY, MARYLAND, INC. AND THE COMMUNITY FOUNDATION HOLDING COMPANY, INC. CONSOLIDATED SCHEDULES OF ADMINISTRATIVE EXPENSES For the Years Ended June 30, 2010 and 2009

	2010	2009
Salaries	\$ 459,558	¢ 474 700
Payroll Taxes	33,716	\$ 471,723 32,979
Employee Health Insurance	27,440	32,979 19,865
Retirement Contributions	10,301	19,603
Facility Lease	49,186	48,938
Events	26,837	24,071
Annual Report	11,184	15,357
Depreciation	58,923	58,404
Graphics, Printing and Brochures	1,766	5,227
Provision for (Recovery of) Uncollectible	1,700	0,221
Promises to Give	(1,078)	1,854
Office Expense	44,220	36,787
Repairs and Maintenance	5,187	4,924
Photography and Website	2,920	3,723
Legal and Accounting	8,600	10,300
Postage	9,532	6,415
Newsletter	2,873	9,369
Contract Labor	2,475	745
Memberships, Dues and Subscriptions	10,661	5,199
Telephone	3,448	3,337
General Insurance	8,044	5,021
Utilities	7,151	6,591
Advertising	8,603	12,869
Volunteer and Donor Recognition	400	2,535
Travel	1,500	3,024
Storage Rental	1,078	990
Other	7,747	6,449
	ф 000 ozo	Φ 007 000
	\$ 802,272	\$ 807,099