

FINANCIAL REPORT
DECEMBER 31, 2014

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PATRICK W. PAGGI

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors **The League of Dreams, Inc.**Bakersfield, California

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of **The League of Dreams, Inc.**, which comprise the statement of financial position as of December 31, 2014, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform our audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a bass for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **The League of Dreams, Inc.** as of December 31, 2014, and the changes in its net assets, cash flows, and its functional expenses for the years then ended in accordance with accounting principles generally accepted in the United States of America.

helips Vaughon & Bock

Bakersfield, California

October 23, 2015

# STATEMENT OF FINANCIAL POSITION December 31, 2014

| ASSETS                                    |    |        |
|---|----|--------|
|   |    |        |
| Current Assets                            | Φ. | 04.047 |
| Cash and cash equivalents (Note 2)        | \$ | 31,047 |
| Accounts receivable  Total current assets |    | 696    |
| Total current assets                      |    | 31,743 |
| Investments (Notes 3 and 4)               |    | 45,399 |
|   |    |        |
| Property and Equipment                    |    |        |
| Equipment                                 |    | 3,843  |
| Less accumulated depreciation             |    | 891    |
|   |    | 2,952  |
| Total assets                              |    | 80,094 |
| LIABILITIES AND NET ASSETS                |    |        |
| Current Liabilities                       |    |        |
| Accounts payable                          | \$ | 8,448  |
| Accrued expenses                          |    | 2,271  |
| Deferred revenue                          |    | 17,000 |
| Total current liabilities                 |    | 27,719 |
| Net Assets                                |    |        |
| Unrestricted                              |    | 52,375 |
| Total liabilities and net assets          | \$ | 80,094 |

# STATEMENT OF ACTIVITIES Year Ended December 31, 2014

| Changes in net assets:                         |               |
|--|---------------|
| Revenues and public support:                   |               |
| Special events                                 | \$<br>145,759 |
| Donations                                      | 25,096        |
| Team sponsorships                              | 19,250        |
| Concession income                              | 4,977         |
| Other income                                   | 2,392         |
| Dividend income                                | 1,388         |
| Realized and unrealized gain on investments    | 571           |
| Total unrestricted revenues and public support | <br>199,433   |
| Expenses:                                      |               |
| Fundraising                                    | 76,596        |
| Management and general                         | 67,188        |
| Program services                               | 52,780        |
| Total expenses                                 | <br>196,564   |
| Increase in net assets                         | <br>2,869     |
| Net assets, beginning                          | <br>49,506    |
| Net assets, ending                             | \$<br>52,375  |

## STATEMENT OF CASH FLOWS Years Ended December 31, 2014

| Cash Flows From Operating Activities                 |    |           |
|--|----|-----------|
| Change in net assets                                 | \$ | 2,869     |
| Adjustments to reconcile change in net assets to net |    |           |
| cash provided by operating activities:               |    |           |
| Depreciation   |    | 516       |
| Net realized and unrealized (gain) on investments    |    | (571)     |
| Changes in assets and liabilities:                   |    | ` ,       |
| (Increase) in:                                       |    |           |
| Accounts receivable                                  |    | (135)     |
| Increase in:   |    | , ,       |
| Accounts payable                                     |    | 4,678     |
| Accrued expenses                                     |    | 1,205     |
| Deferred revenue                                     |    | 5,500     |
| Net cash provided by operating activities            |    | 14,062    |
| Cash Flows From Investing Activities                 |    |           |
| Purchase of property and equipment                   |    | (3,428)   |
| Proceeds from sale of investments                    |    | 149,865   |
| Purchases of investments                             |    | (175,965) |
| Net cash (used in) investing activities              | -  | (29,528)  |
| Net cash (used in) investing activities              |    | (29,520)  |
| Net (decrease) in cash and cash equivalents          |    | (15,466)  |
| Cash and cash equivalents:                           |    |           |
| Beginning  |    | 46,513    |
| Ending   | \$ | 31,047    |
| · · · · · · · · · · · · · · · · · · ·                |    | · ·       |

THE LEAGUE OF DREAMS, INC.

# STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2014

|                            | Program<br>Services | eneral and<br>ministrative | Fu | ındraising | Total         |
|----------------------------|---------------------|----------------------------|----|------------|---------------|
| Contracted labor           | \$<br>-             | \$<br>37,744               | \$ | -          | \$<br>37,744  |
| Participant expense        | 30,894              | -                          |    | -          | 30,894        |
| Meals                      | -                   | 357                        |    | 30,986     | 31,343        |
| Fees, licenses and permits | -                   | 385                        |    | 24,133     | 24,518        |
| Insurance                  | 6,548               | 6,550                      |    | 375        | 13,473        |
| Supplies and equipment     | 709                 | 1,672                      |    | 7,521      | 9,902         |
| Rent and utility           | -                   | 7,200                      |    | 1,900      | 9,100         |
| Advertising                | 6,214               | -                          |    | 2,773      | 8,987         |
| Outside services           | 8,415               | 415                        |    | 150        | 8,980         |
| Printing                   | -                   | -                          |    | 7,705      | 7,705         |
| Taxes                      | -                   | 3,409                      |    | -          | 3,409         |
| Salaries and wages         | -                   | 2,861                      |    | -          | 2,861         |
| Professional fees          | -                   | 2,312                      |    | -          | 2,312         |
| Travel and transportation  | -                   | 1,040                      |    | 380        | 1,420         |
| Telephone                  | -                   | 1,066                      |    | -          | 1,066         |
| Employee training          | -                   | 1,035                      |    | -          | 1,035         |
| Postage and delivery       | -                   | 626                        |    | 75         | 701           |
| Decorations                | -                   | -                          |    | 598        | 598           |
| Depreciation               |                     | 516                        |    | -          | 516           |
| Total expenses             | \$<br>52,780        | \$<br>67,188               | \$ | 76,596     | \$<br>196,564 |

#### **NOTES TO FINANCIAL STATEMENTS**

#### Note 1. Nature of League and Significant Accounting Policies

Nature of Activities: **The League of Dreams, Inc.** ("League") was incorporated March 2007 under the laws of the State of California as a not-for-profit corporation. The League is an adaptive sports league that provides sports training, team camaraderie, and competitive sporting opportunities to athletes with special needs. The mission of the League is to work towards fulfillment of the motto: "Every child should have the chance to play!". Funding for the League comes from fundraising events, public support and team sponsorships.

A summary of significant accounting policies follows:

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Unrestricted Revenue and Support: All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Unrestricted contributions are recognized as an increase in unrestricted net assets when received. However, temporarily restricted or permanently restricted support may be recorded, depending on the existence and/or nature of any donor restriction which is not subject to the variance power established by the League's governing documents. When restrictions are satisfied, either by the passage of time or by the accomplishment of purpose, the temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. When restrictions are satisfied in the same accounting period as the receipt of the contribution, the League reports both the revenue and the related expense in the unrestricted net assets class.

The League reports gifts of goods and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the League reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated Services, Goods and Facilities: The League records a value for contributed services when such services require a specialized skill or enhance a non-financial asset. There were no contributed services which required a specialized skill or enhance a non-financial asset for the year ended December 31, 2014. Additionally, a substantial number of volunteers have donated significant hours to the League's program services and fundraising campaigns during the year; however, these donated services are not reflected in the financial statements since the services do not require specialized skills. Materials, facilities and other assets received as donations are recorded and reflected in the accompanying financial statements at their fair values at the date of receipt.

Cash and Cash Equivalents: For purposes of reporting cash flows, the League considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

The League maintains its cash in bank accounts which, at times, may exceed federally insured limits. The League has not experienced any losses in such accounts. The League believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### NOTES TO FINANCIAL STATEMENTS

Investments Valuation and Income Recognition: Financial statement presentation follows the guidance of Financial Accounting Standards Board (FASB) Accounting Standards Codification Not-for-Profit Entities section which states investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 4 for discussion measurements.

*Property and Equipment*: Property and equipment is stated at cost. Depreciation of property and equipment is computed on the straight-line method over the estimated useful lives of 3 to 7 years.

*Income Taxes:* The League is a not-for-profit corporation and has been recognized as tax exempt pursuant to Section 501(c)(3) of the Internal Revenue Code and related California Franchise Tax Board codes. As a non-profit, the League is subject to unrelated business income tax (UBIT), if applicable. For the tax year ended December 31, 2014, the League did not owe any UBIT.

The League adopted the accounting standard on accounting for uncertainty in income taxes, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the League may recognize the tax benefit from an uncertain tax position only if it is more-likely-than-not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. The guidance on accounting for uncertainty in income taxes also addresses de-recognition, classification, interest and penalties on income taxes, and accounting in interim periods.

Management evaluated the League's tax positions and concluded that they had taken no uncertain tax positions that require adjustment to the financial statements to comply with the provisions of this guidance. With few exceptions, the League is no longer subject to income tax examinations by the U.S. federal, state or local tax authorities for years before 2010.

Advertising: The League expenses advertising costs as they are incurred. Advertising expense totaled \$8,987 for the year ended December 31, 2014.

Functional Allocation of Expenses: The costs of providing various fundraising and other activities are summarized on a functional basis in the statement of activities. Management allocates costs between program services, management and general, and fundraising based on management's estimate of hours spent on the programs and activities. Management and general expenses include those expenses that are not directly identifiable with any other specific function, but provide for the overall support and direction of the League.

Subsequent events: The League has evaluated subsequent events through October 23, 2015, the date on which the financial statements were available to be issued. There were no subsequent events identified by management which would require disclosure in the financial statements.

#### **NOTES TO FINANCIAL STATEMENTS**

#### Note 2. Cash and Cash Equivalents

Cash and cash equivalents held by the League consist of the following at December 31, 2014:

| Money market funds     | \$<br>21,628 |
|------------------------|--------------|
| Cash in bank, checking | 6,818        |
| Cash in bank, savings  | 2,601        |
|                        | \$<br>31,047 |

#### Note 3. Investments

Investments consist of the following as of December 31, 2014:

|                               | Cost         | F  | air Value |
|-------------------------------|--------------|----|-----------|
| Mutual funds:<br>Fixed income | \$<br>45,345 | \$ | 45,399    |

Realized gains were \$517 and unrealized gains were \$54 for the year ended December 31, 2014.

#### Note 4. Fair Value Measurements

The Fair Value Measurements topic of the Financial Accounting Standards Board Codification establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the League has the ability to access.
- Level 2 Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

#### **NOTES TO FINANCIAL STATEMENTS**

Following is a description of the valuation methodologies used for assets measured at fair value.

Mutual funds: Valued at the daily closing price as reported by the fund. Mutual funds held by the League are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the League are deemed to be actively traded.

All investments held by the League at December 31, 2014 are considered to be level 1 assets.

#### Note 5. Commitments

The League leases office space under a noncancellable agreement which expires August 1, 2016, and requires monthly lease payments of \$600.

The total minimum rental commitment as of December 31, 2014 is due in future years as follows:

| 2015 | 7,200  |
|------|--------|
| 2016 | 4,200  |
| \$   | 11,400 |

Lease expense for the year ended December 31, 2014 was \$7,200.

#### Note 6. Transactions with Related Party

The League's Executive Director is a contracted employee of Terrio Physical Therapy-Fitness, Inc. (the "Company"). Currently, the League pays the Company a fee for the employee's service as an Executive Director. This employee only acts on behalf of the League and does not perform any functions on behalf of the Company. Total contracted wages reimbursed to the Company for the year ended December 31, 2014 was \$37,744.

Additionally, the Company leases a portion of its office space to the League. The League rent's out the space at fair value from the Company. Total rental expense paid to the Company for the year ended December 31, 2014 was \$7,200.