MPI()NS

On Friday, June 3, 2016, JobTrain will celebrate its 32nd Annual Breakfast of Champions at the Santa Clara Convention Center from 7:30 a.m. – 9:30 a.m., an annual event that attracts close to 1,000 of Silicon Valley's most prominent business and community leaders. JobTrain is pleased to announce that this year's featured speaker is David Wehner, CFO of Facebook!

This year's theme: RISE OF THE CHAMPIONS celebrates the success of our students and graduates! The Breakfast raises critical funds for JobTrain – helping thousands of people improve their lives by acquiring relevant skills and positive attitudes about themselves and their potential. As we conclude our 50th Anniversary year celebrations, please join our co-chairs: Ronnie Lott, Paul Cook, John Sobrato and Sharon Williams as we look forward to our next 50 years of serving those most in need in Silicon Valley!

We are happy to announce that this year's Presenting Sponsor is Facebook and our Premier Sponsor is Google.org, other sponsors to date include, LinkedIn, John and Cynthia Lovewell, The Chamberlain Family, and the Morgan Family Foundation! Proceeds from these sponsorships go directly towards helping JobTrain students launch careers in high demand fields with opportunity for advancement and

To sponsor this year's Breakfast or to purchase individual seats, please contact Reshma Putnam at (650) 330-6436 or rputnam@jobtrainworks. org or visit our secure events page at http://www.jobtrainworks.org/ donors/special-events/.



Spring 2016



CEO's Corner: Being a Champion **Is Just Good Business**

Charles came to JobTrain feeling his life lacked direction. Homeless and living in his car, Charles still managed to graduate from our Web Development Boot Camp program and found a job at John Muir Health.

He is not alone. JobTrain graduates over 75 skilled coding professionals a year. While many of them are finding contract jobs, finding pathways into

careers can be tough. In a study about the need for middle income job pathways, JP Morgan found that 75% of entry level technology jobs in Silicon Valley require a college degree, while only 49% of the same jobs require a degree in other parts of the country.

College degrees are important. JobTrain has many partnerships and programs that provide college credits and we are always proud when our students continue their studies. But for many, time and circumstances require a quicker pathway to a middle income job. Some companies believe that people with degrees demonstrate persistence and an ability to accomplish goals. JobTrain students like Charles prove that they too are persistent and overcome extraordinary barriers to meet every challenge.

Much has been written about the increase of the minimum wage to \$15 an hour (approx. \$31,200 per year). With average rents across Silicon Valley at \$33,600 a year, we need to reach higher. We need to reach for jobs that may begin at the entry level, but that can lead to real careers. Many people feel strongly that \$15 or \$25 an hour is unrealistic, but JobTrain has seen again and again that with the right training, our students' potential is limitless. As we end our 50th year celebrations, we continue to aim high. We will focus this year on working with new corporate partners to help them build pathways inside their companies to take advantage of the talent in their communities. We want them to experience what so many others have: that welcoming people from a variety of backgrounds provides a richness that contributes to innovation, creative vision and great corporate bottom lines.

At the Breakfast of Champions you will hear stories about how students have been able to rise to meet and overcome incredible challenges to be amazing employees. I know you will be inspired and come away believing that leaving talent like Charles for someone else's company is not only bad for our community but also bad for business.

With your help, JobTrain has found pathways for over 190,000 people, many who have become mentors and people who have hired others themselves. Join us on June 3rd at the Santa Clara Convention Center and with your help, we can launch into our next 50 years to ensure a bright future for thousands more.

> Nora Sobolov President and CEO

#celebratesuccess



JobTrain Culinary Arts Graduate (2013) Rogelio Lucatero

Rogelio and Gabriel Lucatero are proud graduates of JobTrain's Culinary Arts program. Both young men found their passion for cooking after spending a "shadow day" in the kitchen with Chef Instructor Adam Weiner.

Rogelio graduated from the program in 2013 and is working at the Sharon Heights Golf and Country Club as a Banquet Cook.

His older brother Gabriel was very impressed with Rogelio's success and wanted to follow in his path. Gabriel, in turn, credits JobTrain for motivating him to succeed. He graduated in May 2015. On his birthday, March 10th, he received the best news he could get – the right to work in this country! As he likes to say, "Things are only looking up from here."

Congratulations Rogelio and Gabriel, you are champions and role models for those who follow you at JobTrain.

#celebratesuccess



JobTrain Culinary Arts Graduate (2015) Gabriel Lucatero

U.S. HealthWorks **Partnership**

JobTrain is proud of our partnership with U.S. HealthWorks. Since 2014, U.S. HealthWorks has been one of the externship sites where JobTrain students work to complete 160 hours of clinical work and where they gain practical skills in their field of study.

U.S. HealthWorks is an innovative leader in value-based healthcare solutions, whose mission it is to improve the health and productivity of the American workforce. They currently own and operate more than 200 medical clinics throughout the United States, with many here in the Bay Area. JobTrain students participate in U.S. HealthWork's Clinic Acquisition Program at the following locations: San Carlos, South San Francisco, Sunnyvale, Santa Clara, Oakland and Sacramento. To date, U.S. HealthWorks has hired approximately half a dozen JobTrain graduates as a result of this successful externship program.

Bryan Salazar, a U.S. HealthWorks Supervisor from South San Francisco, complimented the staff and teachers of JobTrain, "Students that are coming from JobTrain have been my favorite students to have. All personalities are A+. Medical Assistant skills are well taught and still fresh in students' minds. Most importantly, students are eager to learn and do it right."

Golf Tournament & Auction: New Date, New Venue!

JobTrain is honored to announce that this year's golf fundraiser has been renamed the John Gachina Memorial Golf Tournament in honor of John Gachina, founder of Gachina Landscape Management and longtime friend and partner to JobTrain who passed away in December 2015.

This year's Golf Tournament and Auction, one of Silicon Valley's most popular golf fundraisers, will be held at the Stanford Golf Course on August 8, 2016. According to the Stanford Golf Course website, "Stanford University Golf Course was designed in 1930 by renowned golf course architects William Bell and George C. Thomas. Located in the foothills above the Stanford University Campus, the golf course is consistently rated one of the finest courses in the world. In 2009, Stanford was rated the nation's 3rd best college course by golf coaches."

Golfers and their guests will enjoy an evening reception of light dinner fare and cocktails. As in past years, there will be exciting Live Auction items and our annual Fund A Future fundraiser where your donation will go directly towards supporting JobTrain's vocational training programs. 100% of the sponsorships from the tournament will go towards helping JobTrain transform lives and communities throughout Silicon Valley. JobTrain is proud to announce that this year's Presenting Sponsor is once again KPMG LLP.

The Career **Connect: New Electronic** Job Bulletin Board JobTrain is helping move the employment needle by

bringing jobs directly into the inbox of JobTrain participants. Alumni, One-Stop job seekers, and current students will receive "The Career Connect," JobTrain's new electronic job bulletin board, on a bi-monthly basis.

Job seekers will receive news about job openings, information on JobTrain recruitment events, workshops and valuable tools to help prepare them for interview success!

For information on getting The Career Connect or how to share a job opportunity, please contact Bernita Dillard at (650) 330-6472 or bdillard@jobtrainworks.org.



Longtime friend and partner to JobTrain, John Gachina





JobTrain's New Chief Program Officer Art Taylor

Welcome JobTrain's **New Chief Program** Officer

We are pleased to welcome Art Taylor to the JobTrain family! Art has been hired as JobTrain's Chief Program Officer, where he will be responsible for continuing effective, quality programs and client services. This position is a member of the Executive Management Team working with our dedicated, experienced staff and management team. Art will have both project based and overall responsibilities managing Client Services, Instruction and co-managing Job Development. Art will also work closely with the Manager of the One-Stop Center and the Manager of Youth and Supportive Services.

Art has over 25 years of experience in strategy and planning across multiple sectors, including nonprofit organizations, large private corporations, philanthropic organizations, local and federal governments, civic groups, educational institutions, and the healthcare industry. His specialty has been in strategic and long-range master planning, facility planning and design, policy and program evaluation and analysis, operational and organizational development, staff reorganization and alignment, board/advisory committee development, and leadership and change management.

Prior to moving to the Bay Area, Art lived and worked in Southern California where he designed and managed education and training programs for children, youth and their families and re-entry programs for men and women on parole. Art lives by the phrase "If you change your belief, you will change your performance - we all have the capacity within us to change, we just need to change how we think about what is ahead of us."

Originally from Austin, Texas, Art comes to us with a Bachelor of Arts in Psychology from the University of Texas at Austin; a Bachelor of Arts in Urban Planning and a Masters of Public Administration and Public Policy, both from San Francisco State University.

JobTrain Hosts Two Very **Special Young Philanthropists**

On February 14, 2016, Board member Kristin Reinke brought her twin sons, nine year old Jake and Owen in for a tour of JobTrain – Jake and Owen were not just visiting JobTrain as casual observers, but as young philanthropists in their own right. They asked that instead of birthday gifts this year - they wanted their friends and family to give to JobTrain instead.

Jake and Owen were greeted by JobTrain's President and CEO, Nora Sobolov and Director of Development and Marketing, Susan Boiko. Susan escorted them around the building for a tour, introducing them to staff and students alike and showing them all the programs and services provided by JobTrain. When Jake and Owen visited the Culinary Arts classroom, they were surprised with a special treat of fresh baked cookies prepared by the students.

Suitably impressed, Jake and Owen knew they had made the right choice in designating their birthday wishes to JobTrain! JobTrain thanks Jake and Owen for their philanthropic spirit and desire to do good by helping others.



JobTrain Board member Kristin Reinke introduces her twin boys, Jake and Owen, to JobTrain to learn about philanthropy



JobTrain instructors and staff have submitted the following list of needs. Please help if you can!

Health Care Programs

- Face masks for CPR training
- Adult mannequins for CPR training
- Vital sign machine
- Textbooks
- Adjustable ergonomic lift-dest
- Smart desks Classroom computer desks (25)
- (6) Dual tubing Prestige stethoscopes
- (4) Blood pressure cuffs (medium & large) Ophthalmoscope/Otoscope Set
- Scale with height measurement
- Venipuncture chair
- Large white board
- Motivational posters for classroom
- Scrub Tops (red or maroon) and Pants (white)
- Secure Filing Cabinet

ASE/GED Preparation Class:

- \$25 Gift Card(s) to cover the costs of online GED practice tests
- \$35 Gift Card(s) to cover the cost of the GED test
- Software bundle for GED

Culinary Arts Program:

New, professional dishwashing machine

Office Computer Technology

- New computer tables (15) with keyboard drawers or slots (pref. adjustable)
- New office chairs (37)
- Floor mats (37) to prevent carpet and wheel wear
- New carpeting for (1) classroom

Thank you!

\$100,000+ Patrick Pichette

\$50,000 to \$99,999 John P. and Tashia F. Morgridge

\$25,000 to \$49,999

Anonymous William and Barbara Edwards Hurwitz-Borkin Living Trust John and Cynthia Lovewell The Kimball Foundation Woodlawn Foundation

\$10,000 to \$24,999 Chamberlain Family⁶ Kaspick/Termohlen Family³ Joan F. Lane
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\$5,000 to \$9,999

Anonymous³ Caufield Family Foundation David D. Bohannon Organization Elizabeth and Bruce Dunlevie Wade and Chisato Loo Family³ Paul and Antje Newhagen Foundation³ Amy Rao Kristin Reinke Jake and Robin Reynolds³ Scandling Family Foundation³ Bodri Fund²

\$2,000 to \$4,999

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Our Mission

JobTrain is committed to helping those who are most in need to succeed. Our purpose is to improve the lives of people in our community through assessment, attitude and job skills training, and high potential career placement.



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