

The Wily Network

**Financial Statements** 

December 31, 2020



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# December 31, 2020

# **Independent Auditors' Report**

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# Kevin P. Martin & Associates, P.C.

ASSURANCE | TAX | RISK MANAGEMENT | IT ADVISORY

### **Independent Auditors' Report**

To the Board of Directors of The Wily Network

We have audited the accompanying financial statements of The Wily Network (a nonprofit organization), (the Organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# **Report on Summarized Comparative Information**

We have previously audited the Organization's 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 9, 2020. The prior year summarized comparative information is not intended to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Muin P. Martin & Churto P.C.

Braintree, Massachusetts June 8, 2021

# Statement of Financial Position

# As of December 31, 2020 With Comparative Totals as of December 31, 2019

	2020		2019
Assets			
<b>Current Assets</b>			
Cash and cash equivalents Promises to give, current Grants and contributions receivable Prepaid expenses Short term investments	\$ 1,631,810 600,000 49,714 1,250 18,263	\$	968,607 375,000 52,055 - 135,095
Total current assets	2,301,037		1,530,757
Other Assets			
Promises to give, long term, net	655,346		536,025
Total other assets	655,346		536,025
Total Assets	\$ 2,956,383	\$	2,066,782
Liabilities and Net Assets			
Current Liabilities			
Accounts payable Accrued expenses Note payable - paycheck protection program	\$ 25,044 32,024 80,573	\$	14,605 16,934
Total current liabilities	137,641		31,539
Net Assets			
Net assets without donor restrictions Net assets with donor restrictions	 1,563,396 1,255,346		1,124,218 911,025
Total net assets	2,818,742		2,035,243
<b>Total Liabilities and Net Assets</b>	\$ 2,956,383	\$	2,066,782

# Statement of Activities

# For the Year Ended December 31, 2020 With Comparative Totals for the Year Ended December 31, 2019

		Without Donor Restrictions		With Donor Restrictions		2020 Total		2019 Total
Revenue and Support	_		-					
Contributions and grants In-kind donations Interest and dividends Net realized/unrealized gain on investments Released from restrictions	\$	981,907 112,106 2,285 1,274 675,000	\$	1,019,321 - - - (675,000)	\$	2,001,228 112,106 2,285 1,274	\$	1,085,695 88,129 3,252 353
Total revenue and support	\$_	1,772,572	\$_	344,321	\$	2,116,893	\$	1,177,429
Expenses								
Program services General and administrative Fundraising	\$	959,079 158,723 215,592	\$	- - -	\$	959,079 158,723 215,592	\$	499,102 177,121 150,444
Total expenses	\$_	1,333,394	\$_		\$	1,333,394	\$	826,667
Change in Net Assets		439,178		344,321		783,499		350,762
Net Assets at Beginning of Year	_	1,124,218	_	911,025	_	2,035,243	_	1,684,481
Net Assets at End of Year	\$_	1,563,396	\$_	1,255,346	\$	2,818,742	\$_	2,035,243

#### Statement of Cash Flows

# For the Year Ended December 31, 2020 With Comparative Totals for the Year Ended December 31, 2019

Change in Net Assets         \$ 783,499         \$ 350,762           Adjustments to reconcile change in net assets to net cash provided by operating activities:	Cash Flows from Operating Activities	Flows from Operating Activities 202			
operating activities:         (1,274)         (353)           (Increase) decrease in assets:         (344,321)         (48,066)           Grants and contributions receivable         2,341         (44,159)           Prepaid expenses         (1,250)         -           Increase (decrease) in liabilities:         10,439         7,896           Accounts payable         15,090         8,277           Net Cash Provided by Operating Activities         464,524         274,357           Cash Flows from Investing Activities         (71,800)         (142,547)           Sale of investments         (71,800)         22,018           Net Cash Provided by (Used in) Investing Activities         118,106         (120,529)           Cash Flows from Financing Activities         80,573         -           Proceeds from note payable - paycheck protection program         80,573         -           Net Cash Provided by Financing Activities         80,573         -           Net Increase in Cash and Cash Equivalents         663,203         153,828           Cash and Cash Equivalents - Beginning         968,607         814,779	Change in Net Assets	\$	783,499	\$	350,762
Net realized/unrealized gain on investments					
(Increase) decrease in assets:       (344,321)       (48,066)         Grants and contributions receivable       2,341       (44,159)         Prepaid expenses       (1,250)       -         Increase (decrease) in liabilities:       (1,250)       -         Accounts payable       10,439       7,896         Accrued expenses       15,090       8,277         Net Cash Provided by Operating Activities       464,524       274,357         Cash Flows from Investing Activities       71,800)       (142,547)         Sale of investments       189,906       22,018         Net Cash Provided by (Used in) Investing Activities       118,106       (120,529)         Cash Flows from Financing Activities       80,573       -         Net Cash Provided by Financing Activities       80,573       -         Net Increase in Cash and Cash Equivalents       663,203       153,828         Cash and Cash Equivalents - Beginning       968,607       814,779	. •				
Promises to give Grants and contributions receivable Grants and contributions receivable Grants and contributions receivable Prepaid expenses         (344,321) (48,066) (2,341) (44,159) (44,159) (1,250)           Prepaid expenses         (1,250)         -           Increase (decrease) in liabilities: Accounts payable Accrued expenses         10,439 (7,896) (15,090) (8,277)         7,896           Net Cash Provided by Operating Activities         464,524 (274,357)         274,357           Cash Flows from Investing Activities         (71,800) (142,547) (120,529)         22,018           Net Cash Provided by (Used in) Investing Activities         118,106 (120,529)           Cash Flows from Financing Activities         80,573 (120,529)         -           Net Cash Provided by Financing Activities         80,573 (120,529)         -           Net Cash Provided by Financing Activities         80,573 (120,529)         -           Net Increase in Cash and Cash Equivalents         663,203 (153,828)           Cash and Cash Equivalents - Beginning         968,607 (814,779)	Net realized/unrealized gain on investments		(1,274)		(353)
Grants and contributions receivable Prepaid expenses         2,341 (44,159) (1,250)         (44,159) (1,250)         -           Increase (decrease) in liabilities:	(Increase) decrease in assets:				
Prepaid expenses         (1,250)         -           Increase (decrease) in liabilities:         3         7,896           Accounts payable Accrued expenses         15,090         8,277           Net Cash Provided by Operating Activities         464,524         274,357           Cash Flows from Investing Activities         71,800         (142,547)           Purchase of investments         (71,800)         22,018           Net Cash Provided by (Used in) Investing Activities         118,106         (120,529)           Cash Flows from Financing Activities         80,573         -           Net Cash Provided by Financing Activities         80,573         -           Net Cash Provided by Financing Activities         663,203         153,828           Cash and Cash Equivalents - Beginning         968,607         814,779	Promises to give		(344,321)		(48,066)
Increase (decrease) in liabilities:   Accounts payable	Grants and contributions receivable		2,341		(44,159)
Accounts payable Accrued expenses       10,439 15,090 8,277         Net Cash Provided by Operating Activities       464,524 274,357         Cash Flows from Investing Activities       50,000 (142,547)         Purchase of investments Sale of investments Sale of investments       (71,800) (142,547)         Net Cash Provided by (Used in) Investing Activities       118,106 (120,529)         Cash Flows from Financing Activities       80,573 -         Net Cash Provided by Financing Activities       80,573 -         Net Increase in Cash and Cash Equivalents       663,203 153,828         Cash and Cash Equivalents - Beginning       968,607 814,779	Prepaid expenses		(1,250)		-
Accounts payable Accrued expenses       10,439 15,090 8,277         Net Cash Provided by Operating Activities       464,524 274,357         Cash Flows from Investing Activities       50,000 (142,547)         Purchase of investments Sale of investments Sale of investments       (71,800) (142,547)         Net Cash Provided by (Used in) Investing Activities       118,106 (120,529)         Cash Flows from Financing Activities       80,573 -         Net Cash Provided by Financing Activities       80,573 -         Net Increase in Cash and Cash Equivalents       663,203 153,828         Cash and Cash Equivalents - Beginning       968,607 814,779	Increase (decrease) in liabilities:				
Accrued expenses         15,090         8,277           Net Cash Provided by Operating Activities         464,524         274,357           Cash Flows from Investing Activities         (71,800)         (142,547)           Purchase of investments         (71,800)         (142,547)           Sale of investments         189,906         22,018           Net Cash Provided by (Used in) Investing Activities         118,106         (120,529)           Cash Flows from Financing Activities         80,573         -           Net Cash Provided by Financing Activities         80,573         -           Net Increase in Cash and Cash Equivalents         663,203         153,828           Cash and Cash Equivalents - Beginning         968,607         814,779			10,439		7,896
Cash Flows from Investing Activities  Purchase of investments Sale of investments  Net Cash Provided by (Used in) Investing Activities  Proceeds from note payable - paycheck protection program  Net Cash Provided by Financing Activities  Proceeds from note payable - paycheck protection program  Net Cash Provided by Financing Activities  Net Increase in Cash and Cash Equivalents  Cash and Cash Equivalents - Beginning  Purchase (71,800) (142,547) (142,547) (180,000			15,090		
Purchase of investments (71,800) (142,547) Sale of investments 189,906 22,018  Net Cash Provided by (Used in) Investing Activities 118,106 (120,529)  Cash Flows from Financing Activities  Proceeds from note payable - paycheck protection program 80,573 -  Net Cash Provided by Financing Activities 80,573 -  Net Increase in Cash and Cash Equivalents 663,203 153,828  Cash and Cash Equivalents - Beginning 968,607 814,779	Net Cash Provided by Operating Activities		464,524		274,357
Sale of investments189,90622,018Net Cash Provided by (Used in) Investing Activities118,106(120,529)Cash Flows from Financing Activities80,573-Proceeds from note payable - paycheck protection program80,573-Net Cash Provided by Financing Activities80,573-Net Increase in Cash and Cash Equivalents663,203153,828Cash and Cash Equivalents - Beginning968,607814,779	Cash Flows from Investing Activities				
Net Cash Provided by (Used in) Investing Activities118,106(120,529)Cash Flows from Financing Activities80,573-Proceeds from note payable - paycheck protection program80,573-Net Cash Provided by Financing Activities80,573-Net Increase in Cash and Cash Equivalents663,203153,828Cash and Cash Equivalents - Beginning968,607814,779	Purchase of investments		(71,800)		(142,547)
Cash Flows from Financing Activities  Proceeds from note payable - paycheck protection program  Net Cash Provided by Financing Activities  80,573  -  Net Increase in Cash and Cash Equivalents  663,203  153,828  Cash and Cash Equivalents - Beginning  968,607  814,779	Sale of investments		189,906		22,018
Proceeds from note payable - paycheck protection program  Net Cash Provided by Financing Activities  80,573  -  Net Increase in Cash and Cash Equivalents  663,203  153,828  Cash and Cash Equivalents - Beginning  968,607  814,779	Net Cash Provided by (Used in) Investing Activities		118,106		(120,529)
Net Cash Provided by Financing Activities80,573-Net Increase in Cash and Cash Equivalents663,203153,828Cash and Cash Equivalents - Beginning968,607814,779	Cash Flows from Financing Activities				
Net Increase in Cash and Cash Equivalents663,203153,828Cash and Cash Equivalents - Beginning968,607814,779	Proceeds from note payable - paycheck protection program		80,573		
Cash and Cash Equivalents - Beginning 968,607 814,779	Net Cash Provided by Financing Activities		80,573		-
	Net Increase in Cash and Cash Equivalents		663,203		153,828
Cash and Cash Equivalents - Ending         \$ 1,631,810         \$ 968,607	Cash and Cash Equivalents - Beginning		968,607		814,779
	Cash and Cash Equivalents - Ending	\$	1,631,810	\$	968,607

# Statement of Functional Expenses

# For the Year Ended December 31, 2020 With Comparative Totals for the Year Ended December 31, 2019

	_	Program Services		General and dministrative	=	Fundraising	_	2020 Total	_	2019 Total
Salaries	\$	385,580	\$	28,780	\$	136,007	\$	550,367	\$	392,668
Payroll taxes		34,600		2,280		12,017		48,897		37,036
Fringe benefits		10,245		-		-		10,245		-
Subtotal		430,425		31,060	-	148,024		609,509		429,704
Student support		495,120		1,452		15,488		512,060		240,022
Consultants and professional fees		9,573		79,913		3,394		92,880		65,234
Office supplies and expense		18,326		22,090		4,492		44,908		41,882
Event		-		-		38,982		38,982		26,237
Legal		-		15,318		-		15,318		11,776
Insurance		5,100		2,874		1,298		9,272		6,989
Bank and other fees		-		4,656		-		4,656		1,700
Postage		-		-		3,778		3,778		-
Utilities		535		301		136		972		168
Interest expenses		-		539		-		539		-
Board related expenses		-		406		-		406		287
Dues and subscriptions		-		114		-		114		864
Training		-		-		-		-		1,224
Meals and entertainment		-		-		-		-		268
Advertising		-		-		-		_		239
Travel		-		-		-		_		58
Bad debt	_	-	_	-	-	-	_			15
<b>Total Functional Expenses</b>	\$_	959,079	\$	158,723	\$_	215,592	\$	1,333,394	\$	826,667

#### Notes to Financial Statements

December 31, 2020

# (1) Summary of Significant Accounting Policies

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The significant accounting policies followed by The Wily Network (the Organization) are described below to enhance the usefulness of the financial statements to the reader.

# (a) Nature of Activities

The Organization is a Massachusetts not-for-profit organization established in 2013 to improve outcomes for youth who, having persevered through such life challenges as aging out of foster care, homelessness, or lack of family support, are navigating their post-secondary careers independently. Scholars are provided the tools and networks necessary to thrive in four-year residential colleges, empowering them to transition successfully and become vibrant members of their communities. The Organization provides a critical safety net and programming specifically designed to help scholars achieve personal and financial wellbeing.

# (b) Basis of Presentation

The Statement of Activities reports all changes in net assets, including changes in net assets without donor restrictions from operating activities. Operating revenues consist of those monies received and other contributions attributable to the Organization's ongoing efforts.

### (c) Standards of Accounting and Reporting

The Organization's net assets (excess of its assets over liabilities) and its revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions.

The Statement of Financial Position presents two classes of net assets (net assets without donor restrictions and net assets with donor restrictions) and the Statement of Activities displays the change in each class of net assets. The classes of net assets applicable to the Organization are presented as follows:

<u>Net Assets Without Donor Restrictions</u> - Net assets that are not subject to donor imposed restrictions. Net assets without donor restrictions consist of assets and contributions available for the support of operations. These net assets may be designated for specific purposes by management or the Board of Directors. Gains and losses on investments are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or law.

Notes to Financial Statements

December 31, 2020

# (1) Summary of Significant Accounting Policies - continued

# (c) Standards of Accounting and Reporting - continued

Net Assets With Donor Restrictions - Net assets that are subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or passage of time. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions, gains and investment income that are restricted by the donor are reported as increases in net assets without donor restrictions if the restriction expires in the reporting period in which the contributions are recognized.

### (d) Cash and Cash Equivalents

The Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

The Organization maintains its cash balances at financial institutions located in Massachusetts. The cash balances are insured by the Federal Deposit Insurance Corporation. At times these balances may exceed the federal insurance limits; however, the Organization has not experienced any losses with respect to its bank balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances as of December 31, 2020.

#### (e) Investments

The Organization records investment purchases at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statement of financial position. Interest and dividends are recorded when earned. Gains and losses are recognized as incurred or based on fair value changes during the period. Net investment return/(loss) is reported in the Statement of Activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct investment expenses. Investments are exposed to risks such as interest rate, credit and overall market volatility.

Notes to Financial Statements

December 31, 2020

# (1) Summary of Significant Accounting Policies - continued

#### (f) Revenue Recognition

The Organization earns revenue as follows:

The Organization generally measures revenue based on the amounts of consideration it expects to be entitled for the transfers of goods and services to a customer, then recognizes its revenue as performance obligations are satisfied under a contract, except in transactions where U.S. GAAP provides other applicable guidance. The Organization evaluates its revenue contracts with customers based on the five-step model under Topic 606: (1) Identify the contract with the customer; (2) Identify the performance obligations in the contract; (3) Determine the transaction price; (4) Allocate the transaction price to separate performance obligations; and (5) Recognize revenue when (or as) each performance obligation is satisfied.

Contributions and Grants - In accordance with ASC Sub Topic 958-605, Revenue Recognition, the Organization must determine whether a contribution (or a promise) and a grant are conditional or unconditional for transactions deemed to be a contribution and a grant. A contribution and a grant are considered to be conditional contributions if an agreement includes a barrier that must be overcome and either a right of return of assets or a right of release of a promise to transfer assets exists. Indicators of a barrier include measurable performance-related barriers or other measurable barriers, a stipulation that limits discretion by the recipient on the conduct of activity, and stipulations that are related to the purpose of the agreement. Topic 958 prescribes that the Organization should not consider probability of compliance with the barrier when determining if such awards are conditional and should be reported as conditional grant advance liabilities until such conditions are met.

Contributions and grants without donor restrictions are recognized as revenue when received or unconditionally pledged. Contributions and grants with donor restrictions are recorded as revenues and net assets with donor restrictions when received or unconditionally pledged. Transfers are made to net assets without donor restrictions as services are performed and costs are incurred pro-rata over the period covered by the grant or contribution as time restrictions lapse. Contributions and grants with donor restrictions received and satisfied in the same period are included in grants and contributions without donor restrictions.

<u>Donated Services</u> - Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by individuals with those skills, and would otherwise be purchased by the Organization.

<u>Donated Goods</u> - Donations of goods are recorded as contributions at fair value at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated good to a specific purpose.

#### Notes to Financial Statements

December 31, 2020

# (1) Summary of Significant Accounting Policies - continued

#### (f) Revenue Recognition - continued

Substantially all of the Organization's revenue is derived from its activities in Massachusetts. During the year ended December 31, 2020, the Organization derived substantially all of its total revenue from contributions and grants. All revenue is recorded at the estimated net realizable amounts.

### (g) Promises to Give

Conditional promises to give are not recognized in the financial statements until the conditions are substantially met. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in more than one year are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. In the absence of donor stipulations to the contrary, promises with payments due in future periods are restricted to use after the due date.

Unconditional promises to give are periodically reviewed to estimate an allowance for doubtful accounts. Management estimates the allowance by review of historical experience and a specific review of collections trends that differ from scheduled collections on individual promises. As of December 31, 2020, management has determined any allowance would be immaterial.

#### (h) Fair Value Measurements

U.S. GAAP defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Additionally, the inputs used to measure fair value are prioritized based on a three-level hierarchy. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs.

The three levels used to measure fair value are as follows:

Level 1: Quoted prices for identical instruments traded in active markets.

Level 2: Observable inputs other than quoted prices included in Level 1. Assets and liabilities included in this level are valued using quoted prices for similar assets and liabilities in active markets or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant inputs to the valuation model are unobservable.

#### Notes to Financial Statements

December 31, 2020

# (1) Summary of Significant Accounting Policies - continued

#### (h) Fair Value Measurements - continued

## **Recurring Fair Value Measurements**

In accordance with U.S. GAAP, certain assets and liabilities are required to be recorded at fair value on a recurring basis. The Organization's assets that are adjusted to fair value on a recurring basis are described below. The Organization currently has no liabilities that are adjusted to fair value on a recurring basis.

The following section describes the valuation methodologies used to measure financial assets and liabilities at fair value on a recurring basis.

**Investments in Debt and Equity Securities:** Quoted market prices are used to determine the fair value of investment securities, and they are included in Level 1. Level 1 securities primarily include publicly traded equity securities, see Note 3.

**Promises to Give:** Promises to give are discounted using risk-adjusted interest rates, a Level 2 input, applicable to the years in which the promises to give were made, see Note 2.

The following table summarizes assets measured at fair value on a recurring basis as of December 31, 2020:

	_	Level 1	Level 2		Level 3	Total
Investments in Common stock Promises to give -	\$	15,260	\$ -	\$	-	\$ 15,260
current year additions	_		1,019,321	-		1,019,321
Total	\$_	15,260	\$ 1,019,321	\$		\$ 1,034,581

The Organization's policy is to recognize transfers in and out of levels as of the date an event or change in circumstances causes the transfer. There were no transfers between levels during the year ended December 31, 2020.

### (i) Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are allocated to programs and supporting services. Administration expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization. Payroll and associated costs are allocated to functions based upon time studies.

#### Notes to Financial Statements

December 31, 2020

# (1) Summary of Significant Accounting Policies - continued

# (j) Use of Estimates

In preparing the Organization's financial statements in conformity with U.S. GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## (k) Income Taxes

The Organization qualifies as an organization formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code (IRC) and is generally not subject to income tax. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization is not a private foundation under Section 509(a)(1) of the IRC.

# (l) Compensated Absences

Vacation and sick time is not accrued, therefore, vacation and sick pay are considered expenditures in the year paid.

#### (m) Recent Accounting Standards

In February 2016, FASB issued ASU 2016-02, *Leases (Topic 842)* which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e., lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today.

The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. The ASU was set to be effective on January 1, 2021, with early adoption permitted. The effective date was extended to fiscal years beginning after December 15, 2021. The Organization is currently evaluating the impact the adoption of this new standard will have on its financial statements.

In July 2018, FASB issued ASU 2018-10, Codification Improvements to Topic 842, Leases and ASU 2018-11, Leases (Topic 842), Targeted Improvements. In December 2019, FASB issued ASU 2018-20, Leases (Topic 842), Narrow-Scope Improvements for Lessors. Adoption of these ASUs will run concurrent with the Organization's adoption of ASU 2016-02.

#### Notes to Financial Statements

December 31, 2020

# (1) Summary of Significant Accounting Policies - continued

## (m) Recent Accounting Standards - continued

In September 2020, FASB issued ASU 2020-07, *Not-for-Profit Entities (Topic 958)*, *Presentation and Disclosures by Not-for Profit Entities for Contributed Nonfinancial Assets*. The amendments in this update address presentation and disclosure of contributed nonfinancial assets. The ASU is effective for annual periods beginning after June 15, 2021. The Organization is currently evaluating the impact the adoption of this new standard will have on its financial statements.

### (n) Paycheck Protection Program Loan

As described at Note 4, the Organization received a Paycheck Protection Program (PPP) loan during the fiscal year ended December 31, 2020. The Organization has elected to follow the guidance regarding Debt found in FASB ASC 470 - *Not-for Profit Entities - Debt* to account for its PPP Loan. As a result, during the year ended December 31, 2020, the Organization recognized \$80,573 of debt.

# (o) Summarized Financial Information for 2019

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Also, the financial statements do not include a full presentation of the statement of functional expenses, as certain prior year summarized comparative information is presented in total but not by functional classification. In addition, the financial statements do not include full financial statement disclosures for the prior year. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2019, from which the summarized information was derived.

### (2) Promises to Give

Promises to give consist of the following as of December 31, 2020:

	Gross Promises	Discount	Net Promises
Receivable less than 1 year Receivable in 1 to 5	\$ 600,000	\$ -	\$ 600,000
years	675,000	(19,654)	655,346
	\$ 1,275,000	\$ (19,654)	\$ 1,255,346

The applicable discount rates as of December 31, 2020 ranged from 0.60 - 3.60% dependent on year of pledge origination.

#### Notes to Financial Statements

December 31, 2020

## (3) Investments

Investments are comprised of the following as of December 31, 2020:

Certificates of deposits	\$ 3,003
Common stock	15,260
Total	\$ <u>18,263</u>

Common stocks consist of equity securities of domestic companies traded on the New York Stock Exchange and National Association of Securities Dealers Automated Quotations. Investment fees incurred on investments were immaterial and included with investment revenue on the accompanying statement of activities.

# (4) Note Payable - Paycheck Protection Program

The Organization received a PPP loan from Rockland Trust Company during the fiscal year ended December 31, 2020, in the original amount of \$80,573 with a maturity date of May 2, 2022. The PPP loan bears interest at a rate of 1%, which is deferred for the first 6 months. The SBA has disclosed criteria for forgiveness which include but not limited to maintaining the full-time equivalent number of employees over certain time period and expending the funds on eligible expenses over the covered period. If the Organization does not receive loan forgiveness, it will be required to pay monthly principal and interest payments once the deferral period ends. All remaining principal and accrued interest are due at the maturity date of the note. During the year ended December 31, 2020, interest expense amounted to \$539, which was outstanding and included in accrued expenses on the accompanying statement of financial position. As of December 31, 2020, the outstanding principal balance for the PPP loan was \$80,573 and was presented as a current liability on the statement of financial position in accordance with prevalent industry practice. Management has received full forgiveness subsequent to year end, see Note 9.

#### (5) Net Assets With Donor Restrictions

Net assets with donor restrictions consist of resources available to meet future obligations, but only in compliance with the restrictions specified by donors. As of December 31, 2020, net assets with donor restrictions are restricted for the following periods:

Subject to the passage of time:

For periods after December 31, 2020 \$ <u>1,255,346</u>

## (6) Liquidity and Availability of Resources

The following reflects the Organization's financial assets as of December 31, 2020, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year from the statement of financial position date.

#### Notes to Financial Statements

December 31, 2020

# (6) Liquidity and Availability of Resources - continued

Financial assets at year-end:	
Cash and cash equivalents	\$ 1,631,810
Promises to give, current	600,000
Grants and contributions receivables	49,714
Short term investments	18,263
Total	\$ 2,299,787

Financial assets available to meet cash needs for general expenditures within one year

The Organization is supported by time restricted contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

\$ 2,299,787

### (7) Contributed Services and Gifts in Kind

Contributed services and gifts in kind for the year ended December 31, 2020 were as follows:

Contributed services: legal	\$ 15,318
Gifts in kind: donated rent	30,000
Gifts in kind: donated clothing; supplies	66,788
Total	\$ 112,106

### (8) COVID-19 - Risks and Uncertainties

In early 2020, an outbreak of a novel strain of coronavirus (COVID-19) emerged globally. As a result, events have occurred including mandates from federal, state and local authorities leading to an overall decline in economic activity. As described in Notes 1(n) and 4, the Organization received a PPP loan. Further, the Organization's liquidity as of December 31, 2020 is documented at Note 6. The Organization is not able to estimate the length or severity of this outbreak and the related financial impact. Management plans to adjust its operations accordingly and will continue to assess and monitor the situation as it evolves. If the length of the outbreak and related effects on the Organization's operations continue for an extended period of time the Organization may have to seek alternative measures to finance its operations. The Organization does not believe that the impact of COVID-19 would have a material adverse effect on its financial condition or liquidity.

### Notes to Financial Statements

December 31, 2020

# (9) Subsequent Events

The Organization has performed an evaluation of subsequent events through June 8, 2021, which is the date the Organization's financial statements were available to be issued. No material subsequent events, other than items disclosed below, have occurred since December 31, 2020 that required recognition or disclosure in these financial statements.

On February 13, 2021, the Organization received a \$750,000 donation in order to establish an endowment.

On May 3, 2021, the Organization received approval by the SBA for full forgiveness on the PPP loan; see Note 4.