

Form

990

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundation):

Do not enter social security numbers on this form as it may be made public.

Go to [www.irs.gov/Form990](#) for instructions and the latest information.

OMB No. 1545-0047

2022

Open to Public Inspection

A For the 2022 calendar year, or tax year beginning 07-01-2022 , and ending 06-30-2023

B Check if applicable:

☐ Address change

☐ Name change

☐ Initial return

☐ Final return/terminated

☐ Amended return

☐ Application pending

C Name of organization

ECHOING GREEN INC

Doing business as

Number and street (or P.O. box if mail is not delivered to street address)

462 7TH AVENUE 13TH FLOOR

Room/suite

City or town, state or province, country, and ZIP or foreign postal code

NEW YORK, NY 10018

F Name and address of principal officer:

CHERYL DORSEY

462 7TH AVENUE 13TH FLOOR

NEW YORK, NY 10018

H(a) Is this a group return for subordinates?

☐ Yes ☒ No

H(b) Are all subordinates included?

☐ Yes ☐ No

If "No," attach a list. See instructions.

H(c) Group exemption number

I Tax-exempt status:

☒ 501(c)(3) ☐ 501(c) () (insert no.) ☐ 4947(a)(1) or ☐ 527

J Website:

WWW.ECHOINGGREEN.ORG

K Form of organization:

☒ Corporation ☐ Trust ☐ Association ☐ Other

L Year of formation:

1987

M State of legal domicile:

NY

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities:

ASSISTING TOP EMERGING SOCIAL ENTREPRENEURS TO CREATE INNOVATIVE SOCIAL CHANGE WORLDWIDE.

2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.

3 Number of voting members of the governing body (Part VI, line 1a)

4

24

4 Number of independent voting members of the governing body (Part VI, line 1b)

4

23

5 Total number of individuals employed in calendar year 2022 (Part V, line 2a)

5

42

6 Total number of volunteers (estimate if necessary)

6

990

7a Total unrelated business revenue from Part VIII, column (C), line 12

7a

0

7b Net unrelated business taxable income from Form 990-T, Part I, line 11

7b

0

Revenue

8 Contributions and grants (Part VIII, line 1h)

19,582,541

29,032,032

9 Program service revenue (Part VIII, line 2g)

78,710

0

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)

83,220

665,138

11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)

9,602

15,810

12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)

19,754,073

29,712,980

Expenses

13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)

5,697,862

8,218,785

14 Benefits paid to or for members (Part IX, column (A), line 4)

0

0

15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)

4,776,112

5,033,253

16a Professional fundraising fees (Part IX, column (A), line 11e)

838,950

687,900

16b Total fundraising expenses (Part IX, column (D), line 25)

2,510,734

17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)

3,367,868

5,871,515

18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)

14,680,792

19,811,453

19 Revenue less expenses. Subtract line 18 from line 12

5,073,281

9,901,527

Net Assets or Fund Balances

20 Total assets (Part X, line 16)

60,744,468

73,591,798

21 Total liabilities (Part X, line 26)

3,027,081

5,581,211

22 Net assets or fund balances. Subtract line 21 from line 20

57,717,387

68,010,587

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

SHARYANNE MCSWAIN CHIEF OPERATING OFFICER

2024-03-19

Date

Paid Preparer Use Only

Print/Type preparer's name

Preparer's signature

Date

Check ☐ if self-employed

PTIN P02247728

Firm's name

LUTZ AND CARR CPAS LLP

Firm's EIN

13-1655065

Firm's address

551 FIFTH AVENUE SUITE 400

NEW YORK, NY 10176

Phone no.

(212) 697-2299

May the IRS discuss this return with the preparer shown above? See Instructions.

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat. No. 11282Y

Form 990 (2022)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

☒

1 Briefly describe the organization’s mission:

ECHOING GREEN IS AN EARLY-STAGE FUNDER OF EMERGING SOCIAL ENTREPRENEURS AND ONE OF THE MOST IMPORTANT AND RECOGNIZED LEADERS IN THE FIELD OF SOCIAL INNOVATION. WE LAUNCH TOMORROW'S GLOBAL LEADERS TODAY BY FINDING A DIVERSE GROUP OF SOCIAL INNOVATORS THROUGH A GLOBAL SEARCH; INVESTING MILLIONS OF SEED FUNDING IN AND PROVIDING SUPPORT TO THEIR EMERGING SOCIAL ENTERPRISES THROUGH A RENOWNED AND HIGHLY COMPETITIVE FELLOWSHIP PROGRAM; AND CONNECTING THESE LEADERS TO THE ECHOING GREEN AND BROADER SOCIAL INNOVATION COMMUNITIES. FOR OVER 35 YEARS, WE HAVE ANNUALLY IDENTIFIED THOUSANDS OF SOCIAL IMPACT INNOVATORS, INVESTED DEEPLY IN THEIR SUCCESS TO ACCELERATE THEIR IMPACT, AND BUILT A NETWORK OF MORE THAN 1,000 BEST-IN-CLASS SOCIAL ENTREPRENEURS AROUND THE WORLD, INCLUDING TEACH FOR AMERICA, TEACH FOR ALL, LAST MILE HEALTH, GIRLTREK, VILLAGE OF WISDOM, SHINING HOPE FOR COMMUNITIES, GOOD CALL, NEIGHBORHOOD BENCHES, AND HUNDREDS OF OTHERS.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☒ Yes ☐ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization’s program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a	(Code:) (Expenses \$ 13,663,165 including grants of \$ 8,041,785) (Revenue \$)
FELLOWSHIP AND ALUMNI PROGRAM: THE FELLOWSHIP PROGRAM BEGINS WITH A STRATEGIC AND THOUGHTFUL GLOBAL SEARCH FOR EMERGING SOCIAL LEADERS WHO ARE PROXIMATE TO THE COMMUNITIES THEY SERVE; BRING A DIVERSITY OF TALENT ACROSS ETHNIC, GENDER, RELIGIOUS, AND ECONOMIC BACKGROUNDS; AND EXHIBIT SUCCESS INDICATORS BEYOND A TRADITIONAL BUSINESS PLAN AND FORMAL DEGREE, SUCH AS A LIFELONG COMMITMENT TO LEADERSHIP AND SOCIAL CHANGE. THROUGH A COMPETITIVE GLOBAL SEARCH, ECHOING GREEN IDENTIFIED TRANSFORMATIONAL LEADERS WHO ARE OFTEN OVERLOOKED AND UNDERFUNDED BY TRADITIONAL INVESTMENT INSTITUTIONS. WE CAST A WIDE NET BY WORKING WITH CORPORATE, COMMUNITY, AND ACADEMIC PARTNERS TO BUILD ONRAMPS TO THE SOCIAL INNOVATION SECTOR FOR STUDENTS AND YOUNG PROFESSIONALS, WITH AN EMPHASIS ON REACHING WOMEN AND LEADERS OF COLOR.FELLOWS ARE PROVIDED WITH LEADERSHIP DEVELOPMENT TRAINING, WELLBEING AND WELLNESS SUPPORT, AND JOIN A THRIVING ECOSYSTEM OF SOCIAL INNOVATION THAT INCLUDES MORE THAN 1000+ BEST-IN CLASS ECHOING GREEN'S FELLOWS, LEADERSHIPS, STAFF, INVESTORS, AND EXTERNAL PARTNERS TO ENSURE THAT THEIR ENDEAVORS ARE SUSTAINABLE WELL BEYOND THE FELLOWSHIP PROGRAM. IN SUPPORTING ALUMNI, ECHOING GREEN PROVIDES FOLLOW-ON FUNDING GRANTS, NEARLY \$4M, IN FISCAL YEAR 2023 AS AN ADDITIONAL CAPITAL INVESTMENT TO LEADERS BATTLING GLOBAL INEQUITY.ECHOING GREEN CREATED THE SIGNAL FUND DURING FISCAL YEAR 2023. THE SIGNAL FUND IS STRUCTURED TO MAKE CATALYTIC CAPITAL AVAILABLE TO ECHOING GREEN'S SOCIAL IMPACT LEADERS WHO HAVE DEVELOPED THEIR ORGANIZATIONS OVER FIVE TO TEN YEARS. ECHOING GREEN EXPECTS ITS CAPITAL INVESTMENTS TO ADVANCE IMPACT FOR INNOVATORS AND LEVERAGE SIGNIFICANT LEVELS OF CO-INVESTMENT INTO ECHOING GREEN ALUMNI SOCIAL ENTERPRISES.	

4b	(Code:) (Expenses \$ 510,803 including grants of \$ 177,000) (Revenue \$)
ONRAMPS PROGRAM:THE ONRAMPS PROGRAM IS A MULTI-PHASE PROGRAM FOR BLACK COLLEGE STUDENTS PROVIDING POWERFUL OPPORTUNITIES TO DEVELOP INNOVATION SKILLS, CONNECT TO ECHOING GREEN'S GLOBAL NETWORK OF SOCIAL ENTREPRENEURS, ACCESS SEED FUNDS, AND PURSUE PATHWAYS TO FELLOWSHIP OPPORTUNITIES.ECHOING GREEN WORKS CLOSELY WITH HBCU PARTNERS TO OFFER UNIQUE ENGAGEMENT OPPORTUNITIES TO INTRODUCE STUDENTS TO BASIC CONCEPTS IN INNOVATION, SOCIAL ENTREPRENEURSHIP, THE ECHOING GREEN ECOSYSTEM; AND TO THRUST STUDENTS INTO AN EXPLORATION OF SOCIAL ENTREPRENEURSHIP THROUGH AN EQUITY-CENTERED, PROBLEM-SOLVING LENS.	

4c	(Code:) (Expenses \$ 68,543 including grants of \$) (Revenue \$)
CORPORATE ENGAGEMENT:ECHOING GREEN HAS A LONG AND SUCCESSFUL TRACK RECORD OF DEVELOPING IMPACTFUL ENGAGEMENT OFFERINGS FOR BUSINESS LEADERS. WE OCCUPY A SINGULAR SPACE AT THE INTERSECTION OF GLOBAL BUSINESS, INNOVATION, AND SOCIAL IMPACT THAT POSITIONS US TO OFFER ONE-OF-A-KIND PROGRAMMING THAT BENEFITS CORPORATIONS, CORPORATE EMPLOYEES, ECHOING GREEN FELLOWS AND STAFF, AND THE BROADER SECTOR.OUR TAILORED OPPORTUNITIES INCLUDE: VIRTUAL LEADER LENS HOSTED BY ECHOING GREEN STAFF AND FELLOWS TO SHARE INSIGHTS AND PERSPECTIVES FROM FELLOWS' WORK ACROSS THE GLOBE; INVOLVING EMPLOYEES IN ECHOING GREEN'S NEW FELLOW APPLICATION REVIEW AND FINALIST SELECTION PROCESS; AND WORKSHOPS FOR EMPLOYEES LED BY ECHOING GREEN'S LEADERSHIP FOCUSED ON NONPROFIT GOVERNANCE AND SERVING ON A NONPROFIT BOARD.	

	(Code:) (Expenses \$ 1,647,239 including grants of \$) (Revenue \$)
THOUGHT LEADERSHIP	

4d	Other program services (Describe in Schedule O.)
	(Expenses \$ 1,647,239 including grants of \$) (Revenue \$)

4e	Total program service expenses ▶ 15,889,750
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Part IV

Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1 Yes	
2 Is the organization required to complete Schedule B, Schedule of Contributors? See instructions.	2 Yes	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	No
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III	5	No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V	10 Yes	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)?	11f	No
12a If "Yes," complete Schedule D, Part XI. Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a Yes	
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	No
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b Yes	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15 Yes	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions.	17 Yes	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18 Yes	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21 Yes	

Part IV

Checklist of Required Schedules (continued)

		Yes	No	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons?	26		No
27	If "Yes," complete Schedule L, Part I. Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		No
c	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions?	30		No
31	If "Yes," complete Schedule M. Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3?	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V ☐

		Yes	No	
1a	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable	1a	101	
b	Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable	1b	0	
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		

Part V		Statements Regarding Other IRS Filings and Tax Compliance (continued)						
2a		Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		2a	42			
b		If at least one is reported on line 2a, did the organization file all required federal employment tax returns?		2b		Yes		
3a		Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a			No	
b		If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O		3b				
4a		At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a			No	
b		If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).						
5a		Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . .		5a			No	
b		Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b			No	
c		If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c				
6a		Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a			No	
b		If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b				
7		Organizations that may receive deductible contributions under section 170(c).						
a		Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		7a		Yes		
b		If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		Yes		
c		Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c			No	
d		If "Yes," indicate the number of Forms 8282 filed during the year		7d				
e		Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e			No	
f		Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f			No	
g		If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g				
h		If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h				
8		Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		8				
9		Sponsoring organizations maintaining donor advised funds.						
a		Did the sponsoring organization make any taxable distributions under section 4966?		9a				
b		Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b				
10		Section 501(c)(7) organizations. Enter:						
a		Initiation fees and capital contributions included on Part VIII, line 12		10a				
b		Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		10b				
11		Section 501(c)(12) organizations. Enter:						
a		Gross income from members or shareholders		11a				
b		Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)		11b				
12a		Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		12a				
b		If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		12b				
13		Section 501(c)(29) qualified nonprofit health insurance issuers.						
a		Is the organization licensed to issue qualified health plans in more than one state?		13a				
		Note. See the instructions for additional information the organization must report on Schedule O.						
b		Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		13b				
c		Enter the amount of reserves on hand		13c				
14a		Did the organization receive any payments for indoor tanning services during the tax year?		14a			No	
b		If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		14b				
15		Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?		15			No	
16		If the organization is a trust, did it file Form 4720, Schedule N, to report the section 4968 excise tax on net investment income?		16			No	
17		Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities that would result in the imposition of an excise tax under section 4951, 4952, or 4953?		17				
		If "Yes," complete Form 6069.						

Part VI

Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response or note to any line in this Part VI

☒

Section A. Governing Body and Management

			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year.	24		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent.	23		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b		No
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O.	9		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe on Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13.	12a	Yes
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done.	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official.	15a	Yes
b	Other officers or key employees of the organization.	15b	Yes
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the states with which a copy of this Form 990 is required to be filed.	NY
18	Section 6104 requires an organization to make its Form 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☒ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)	
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.	
20	State the name, address, and telephone number of the person who possesses the organization's books and records: SHARYANNE MCSWAIN 462 7TH AVENUE 13TH FLOOR NEW YORK, NY 10018 (212) 689-1165	

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization’s tax year.

- List all of the organization’s **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization’s **current** key employees, if any. See the instructions for definition of "key employee."
- List the organization’s five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization’s **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization’s **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee;	Officer	Key employee	Highest compensated employee	Former			
(1) MARIE KELLY CO-CHAIR	1.00	X		X				0	0	0
(2) CARTER MCCLELLAND CO-CHAIR	1.00	X		X				0	0	0
(3) CHERYL DORSEY PRESIDENT	40.00	X		X				395,006	0	27,234
(4) MARC SAIONTZ TREASURER	1.00	X		X				0	0	0
(5) PEGGY SEGAL SECRETARY	1.00	X		X				0	0	0
(6) MAYA AJMERA BOARD MEMBER	1.00	X						0	0	0
(7) ESTHER T BENJAMIN BOARD MEMBER	1.00	X						0	0	0
(8) ROBERT CHINA BOARD MEMBER	1.00	X						0	0	0
(9) DAVID HODGSON BOARD MEMBER	1.00	X						0	0	0
(10) DAVID ISSROFF BOARD MEMBER	1.00	X						0	0	0
(11) RAFIQ KALAM ID-DIN BOARD MEMBER	1.00	X						0	0	0
(12) ANDREW KASSOY BOARD MEMBER	1.00	X						0	0	0
(13) WILLIAM M LEWIS JR BOARD MEMBER	1.00	X						0	0	0
(14) JOSHUA MAILMAN BOARD MEMBER	1.00	X						0	0	0
(15) HUGH MOLOTSI BOARD MEMBER	1.00	X						0	0	0
(16) RAJ PANJABI BOARD MEMBER	1.00	X						0	0	0
(17) SHIVANI SIROYA BOARD MEMBER	1.00	X						0	0	0

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee;	Officer	Key employee	Highest compensated employee	Former			
(18) NOAH WALLEY BOARD MEMBER	1.00	X						0	0	0
(19) DANIEL WEISS BOARD MEMBER	1.00	X						0	0	0
(20) LARRY WIESENECK BOARD MEMBER	1.00	X						0	0	0
(21) MELINDA WOLFE BOARD MEMBER	1.00	X						0	0	0
(22) LAURA WEIDMAN POWERS BOARD MEMBER	1.00	X						0	0	0
(23) MARY ARMSTRONG BOARD MEMBER	1.00	X						0	0	0
(24) JANIECE EVANS-PAGE BOARD MEMBER	1.00	X						0	0	0
(25) SHARYANNE MCSWAIN CHIEF OPERATING OFFICER	40.00			X				279,544	0	23,710
(26) KIMBERLY OSAGIE VP OF PROGRAMS	40.00					X		209,608	0	15,632
(27) ELIZABETH MUELLER VP OF THOUGHT LEADERSHIP	40.00					X		194,113	0	48,939
(28) CAMILA PAZOS DIRECTOR OR INVESTMENTS	40.00					X		173,706	0	16,379
(29) JOANNA HELOU CHIEF OF STAFF	40.00					X		151,430	0	19,866
(30) TIFFANY THOMPSON SENIOR DIR, PARTNERHIPS & EQUITY	40.00					X		145,664	0	16,758
1b Sub-Total										
c Total from continuation sheets to Part VII, Section A . . .										
d Total (add lines 1b and 1c)							1,549,071	0	168,518	

2Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 13

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

Section B. Independent Contractors

1Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization’s tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
ORR GROUP 3000 K STREET NW SUITE E280 WASHINGTON, DC 20007	FUNDRAISING CONSULTING	893,800
THE WAKEMAN AGENCY 445 HAMILTON AVENUE SUITE 1102 WHITE PLAINS, NY 10601	PUBLIC RELATION SUPPORT	250,000
DUFF CONSULTING LLC 170 BROADWAY 48 BROOKLYN, NY 11211	MANAGEMENT AND POLICY CONSULTING	193,900
DHR GLOBAL 121 N JEFFERSON ST CHICAGO, IL 60661	TALENT RECRUITMENT	177,266
ANGEL CITY ADVISORS 6141 BARROWS DRIVE LOS ANGELES, CA 90048	SOCIAL INNOVATION CONSULTING	165,000
2Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 9		

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants, and Other		1a Federated campaigns . .		1a	
Amt Similar Amounts		b Membership dues . .		1b	
		c Fundraising events . .		1c 1,214,839	
		d Related organizations		1d	
		e Government grants (contributions)		1e	
		f All other contributions, gifts, grants, and similar amounts not included above		1f 27,817,193	
		g Noncash contributions included in lines 1a - 1f:\$		1g	
		h Total. Add lines 1a-1f		29,032,032	

Program Service Revenue

2a	Business Code				
b					
c					
d					
e					
f All other program service revenue.					
g Total. Add lines 2a-2f.					

Other Revenue

3 Investment income (including dividends, interest, and other similar amounts)		723,571			723,571
4 Income from investment of tax-exempt bond proceeds					
5 Royalties					
	(i) Real (ii) Personal				
6a Gross rents	6a				
b Less: rental expenses	6b				
c Rental income or (loss)	6c				
d Net rental income or (loss)					
	(i) Securities (ii) Other				
7a Gross amount from sales of assets other than inventory	7a 22,133,844				
b Less: cost or other basis and sales expenses	7b 22,192,277				
c Gain or (loss)	7c -58,433				
d Net gain or (loss)		-58,433			-58,433
8a Gross income from fundraising events (not including \$ 1,214,839 of contributions reported on line 1c). See Part IV, line 18	8a 95,411				
b Less: direct expenses	8b 95,411				
c Net income or (loss) from fundraising events . .		0			
9a Gross income from gaming activities. See Part IV, line 19	9a				
b Less: direct expenses	9b				
c Net income or (loss) from gaming activities . .					
10a Gross sales of inventory, less returns and allowances . .	10a				
b Less: cost of goods sold	10b				
c Net income or (loss) from sales of inventory . .					

11a OTHER INCOME		Business Code			
		900099	15,810		15,810
b					
c					
d All other revenue					
e Total. Add lines 11a-11d		15,810			
12 Total revenue. See instructions		29,712,980	0	0	680,948

OtherRevenueMiscAmt

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	5,311,785	5,311,785		
2 Grants and other assistance to domestic individuals. See Part IV, line 22	27,000	27,000		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.	2,880,000	2,880,000		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	685,750	441,567	175,608	68,575
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	3,044,755	2,085,085	415,528	544,142
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	123,453	79,979	10,219	33,255
9 Other employee benefits	504,959	334,569	38,872	131,518
10 Payroll taxes	674,336	444,138	60,607	169,591
11 Fees for services (non-employees):				
a Management	3,281,823	2,369,494	327,477	584,852
b Legal	181,429	8,764	172,665	
c Accounting	39,744		39,744	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	687,900			687,900
f Investment management fees	13,931		13,931	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)				
12 Advertising and promotion				
13 Office expenses	34,992	26,073	3,159	5,760
14 Information technology	432,194	323,107	42,175	66,912
15 Royalties				
16 Occupancy	545,117	397,935	54,512	92,670
17 Travel	339,997	267,457	9,081	63,459
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	26,141	19,084	2,614	4,443
23 Insurance				
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a EVENT FEES & CATERING	808,823	761,997	24,543	22,283
b OTHER EXPENSES	167,324	111,716	20,234	35,374
c				
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	19,811,453	15,889,750	1,410,969	2,510,734
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720).				

Part X

Balance Sheet

Check if Schedule O contains a response or note to any line in this Part IX

☐

				(A)		(B)	
				Beginning of year		End of year	
Assets	1	Cash—non-interest-bearing		1,408,842	1	11,474,110	
	2	Savings and temporary cash investments		31,956,290	2	13,593,823	
	3	Pledges and grants receivable, net		17,081,042	3	21,406,101	
	4	Accounts receivable, net			4		
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons			5		
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)			6		
	7	Notes and loans receivable, net			7		
	8	Inventories for sale or use		4,923	8		
	9	Prepaid expenses and deferred charges		376,834	9	296,734	
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	1,135,465			
	b	Less: accumulated depreciation	10b	1,103,992	35,829	10c	31,473
	11	Investments—publicly traded securities		9,768,896	11	26,220,275	
	12	Investments—other securities. See Part IV, line 11			12		
	13	Investments—program-related. See Part IV, line 11			13		
	14	Intangible assets			14		
	15	Other assets. See Part IV, line 11		111,812	15	569,282	
16	Total assets. Add lines 1 through 15 (must equal line 33)		60,744,468	16	73,591,798		
Liabilities	17	Accounts payable and accrued expenses		468,562	17	1,098,869	
	18	Grants payable		2,413,000	18	3,945,458	
	19	Deferred revenue			19		
	20	Tax-exempt bond liabilities			20		
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			21		
	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons			22		
	23	Secured mortgages and notes payable to unrelated third parties			23		
	24	Unsecured notes and loans payable to unrelated third parties			24		
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D		145,519	25	536,884	
	26	Total liabilities. Add lines 17 through 25		3,027,081	26	5,581,211	
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here ☒ and complete lines 27, 28, 32, and 33.						
	27	Net assets without donor restrictions		35,822,461	27	40,052,338	
	28	Net assets with donor restrictions		21,894,926	28	27,958,249	
	Organizations that do not follow FASB ASC 958, check here ☐ and complete lines 29 through 33.						
	29	Capital stock or trust principal, or current funds			29		
	30	Paid-in or capital surplus, or land, building or equipment fund			30		
	31	Retained earnings, endowment, accumulated income, or other funds			31		
	32	Total net assets or fund balances		57,717,387	32	68,010,587	
	33	Total liabilities and net assets/fund balances		60,744,468	33	73,591,798	

Part XI

Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	29,712,980
2	Total expenses (must equal Part IX, column (A), line 25)	2	19,811,453
3	Revenue less expenses. Subtract line 2 from line 1	3	9,901,527
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	57,717,387
5	Net unrealized gains (losses) on investments	5	364,131
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	27,542
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (A))	10	68,010,587

Part XII

Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		No
b	Were the organization's financial statements audited by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis	Yes	
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Uniform Guidance, 2 C.F.R. Part 200, Subpart F?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		

Additional Data

Return to Form

Software ID:

Software Version:

Form 990, Special Condition Description:

Special Condition Description

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990).)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state:
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9

☐

An agricultural research organization described in **170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land grant college of agriculture. See instructions. Enter the name, city, and state of the college or university:
- 10

☐

An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11

☐

An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
- a

☐

Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
- b

☐

Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
- c

☐

Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
- d

☐

Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
- e

☐

Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f

Enter the number of supported organizations
- g

Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization failed to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grant.") . .	10,251,358	9,576,654	55,487,644	19,582,541	29,032,032	123,930,229
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge..						
4 Total. Add lines 1 through 3	10,251,358	9,576,654	55,487,644	19,582,541	29,032,032	123,930,229
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . .						36,021,716
6 Public support. Subtract line 5 from line 4.						87,908,513

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
7 Amounts from line 4. .	10,251,358	9,576,654	55,487,644	19,582,541	29,032,032	123,930,229
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	13,315	16,714	68,701	83,220	723,571	905,521
9 Net income from unrelated business activities, whether or not the business is regularly carried on. .						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.). .	20,066	27,125	28,579	9,602	15,810	101,182
11 Total support. Add lines 7 through 10						124,936,932

12 Gross receipts from related activities, etc. (see instructions)

123684389

13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

13

Section C. Computation of Public Support Percentage

14 Public support percentage for 2022 (line 6, column (f) divided by line 11, column (f))	14	70.360 %
15 Public support percentage for 2020 Schedule A, Part II, line 14	15	68.490 %

16a 33 1/3% support test—2022. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here**. The organization qualifies as a publicly supported organization

16a

b 33 1/3% support test—2021. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here**. The organization qualifies as a publicly supported organization

b

17a 10%-facts-and-circumstances test—2022. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here**. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

17a

b 10%-facts-and-circumstances test—2021. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here**. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

b

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

18

Part IIISupport Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
c Add lines 7a and 7b. .						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
9 Amounts from line 6. . .						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources . .						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975.						
c Add lines 10a and 10b.						
11 Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on.						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . .						
13 Total support. (Add lines 9, 10c, 11, and 12.) .						
14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here.						☐

Section C. Computation of Public Support Percentage		
15 Public support percentage for 2022 (line 8, column (f) divided by line 13, column (f))	15	
16 Public support percentage from 2021 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17 Investment income percentage for 2022 (line 10c, column (f) divided by line 13, column (f))	17	
18 Investment income percentage from 2021 Schedule A, Part III, line 17	18	
19a 33 1⁄3% support tests–2022. If the organization did not check the box on line 14, and line 15 is more than 33 1⁄3%, and line 17 is not more than 33 1⁄3%, check this box and stop here. The organization qualifies as a publicly supported organization		☐
b 33 1⁄3% support tests–2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1⁄3% and line 18 is not more than 33 1⁄3%, check this box and stop here. The organization qualifies as a publicly supported organization		☐
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions		☐

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, of Part I, complete Sections A and B. If you checked box 12b, of Part I, complete Sections A and C. If you checked box 12c, of Part I, complete Sections A, D, and E. If you checked box 12d, of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

		Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes" and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c	Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990) .</i>		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b	Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c	Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b	Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings).</i>		

Part IV Supporting Organizations (continued)

		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?		
a	A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization?		
b	A family member of a person described on 11a above?		
c	A 35% controlled entity of a person described on line 11a or 11b above? <i>If "Yes" to 11a, 11b, or 11c, provide detail in Part VI.</i>		

Section B. Type I Supporting Organizations

		Yes	No
1	Did the officers, directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.</i>		

Section C. Type II Supporting Organizations

		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		

Section D. All Type III Supporting Organizations

		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
3	By reason of the relationship described in line 2 above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		

Section E. Type III Functionally-Integrated Supporting Organizations

1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions):			
a	☐ The organization satisfied the Activities Test. Complete line 2 below.			
b	☐ The organization is the parent of each of its supported organizations. Complete line 3 below.			
c	☐ The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions)			
2	Activities Test. Answer lines 2a and 2b below.			
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>			
b	Did the activities described on line 2a, above constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>			
3	Parent of Supported Organizations. Answer lines 3a and 3b below.			
a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>If "Yes" or "No", provide details in Part VI.</i>			
b	Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? <i>If "Yes," describe in Part VI. the role played by the organization in this regard.</i>			

Part V **Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

- 1** ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in **Part VI***). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income

(A) Prior Year

(B) Current Year
(optional)

- | | | |
|----------|--|----------|
| 1 | Net short-term capital gain | 1 |
| 2 | Recoveries of prior-year distributions | 2 |
| 3 | Other gross income (see instructions) | 3 |
| 4 | Add lines 1 through 3 | 4 |
| 5 | Depreciation and depletion | 5 |
| 6 | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6 |
| 7 | Other expenses (see instructions) | 7 |
| 8 | Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) | 8 |

Section B - Minimum Asset Amount

(A) Prior Year

(B) Current Year
(optional)

- | | | |
|----------|---|-----------|
| 1 | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): | 1 |
| a | Average monthly value of securities | 1a |
| b | Average monthly cash balances | 1b |
| c | Fair market value of other non-exempt-use assets | 1c |
| d | Total (add lines 1a, 1b, and 1c) | 1d |
| e | Discount claimed for blockage or other factors (<i>explain in detail in Part VI</i>): | |
| 2 | Acquisition indebtedness applicable to non-exempt use assets | 2 |
| 3 | Subtract line 2 from line 1d | 3 |
| 4 | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions). | 4 |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 |
| 6 | Multiply line 5 by 0.035 | 6 |
| 7 | Recoveries of prior-year distributions | 7 |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 |

Section C - Distributable Amount

Current Year

- | | | |
|----------|--|----------|
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 |
| 2 | Enter 85% of line 1 | 2 |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 |
| 4 | Enter greater of line 2 or line 3 | 4 |
| 5 | Income tax imposed in prior year | 5 |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions) | 6 |

- 7** ☐ Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions)

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations			(continued)
Section D - Distributions		Current Year	
1 Amounts paid to supported organizations to accomplish exempt purposes	1		
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2		
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	3		
4 Amounts paid to acquire exempt-use assets	4		
5 Qualified set-aside amounts (<i>prior IRS approval required - provide details in Part VI</i>)	5		
6 Other distributions (<i>describe in Part VI</i>). See instructions	6		
7 Total annual distributions. Add lines 1 through 6.	7		
8 Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions	8		
9 Distributable amount for 2022 from Section C, line 6	9		
10 Line 8 amount divided by Line 9 amount	10		

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2022	(iii) Distributable Amount for 2022
1 Distributable amount for 2022 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2022 (reasonable cause required-- <i>explain in Part VI</i>). See instructions.			
3 Excess distributions carryover, if any, to 2022:			
a From 2017.			
b From 2018.			
c From 2019.			
d From 2020.			
e From 2021.			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2022 distributable amount			
i Carryover from 2017 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2022 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2022 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2022, if any. Subtract lines 3g and 4a from line 2. If the amount is greater than zero, <i>explain in Part VI</i> . See instructions.			
6 Remaining underdistributions for 2022. Subtract lines 3h and 4b from line 1. If the amount is greater than zero, <i>explain in Part VI</i> . See instructions.			
7 Excess distributions carryover to 2023. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2018.			
b Excess from 2019.			
c Excess from 2020.			
d Excess from 2021.			
e Excess from 2022.			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Return Reference	Explanation
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Additional Data

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Schedule B (Form 990) Department of the Treasury Internal Revenue Service	Schedule of Contributors ▶ Attach to Form 990, 990-EZ, or 990-PF. ▶ Go to www.irs.gov/Form990 for the latest information.	OMB No. 1545-0047
		2022
Name of the organization ECHOING GREEN INC		Employer identification number 13-3424419

Organization type (check one):

Filers of:	Section:
Form 990 or 990-EZ	☐ 501(c)() (enter number) organization
	☐ 4947(a)(1) nonexempt charitable trust not treated as a private foundation
	☐ 527 political organization
Form 990-PF	☐ 501(c)(3) exempt private foundation
	☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation
	☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.
Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

☐ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or other property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

- ☐ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33¹/₃% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000 or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Employer identification number
13-3424419

Contributors

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
RESTRICTED		\$ RESTRICTED	☐ Person
			☐ Payroll
			☐ Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	☐ Person
			☐ Payroll
			☐ Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	☐ Person
			☐ Payroll
			☐ Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	☐ Person
			☐ Payroll
			☐ Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	☐ Person
			☐ Payroll
			☐ Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	☐ Person
			☐ Payroll
			☐ Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	☐ Person
			☐ Payroll
			☐ Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	☐ Person
			☐ Payroll
			☐ Noncash (Complete Part II for noncash contributions.)

Name of organization ECHOING GREEN INC	Employer identification number 13-3424419
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Part II **Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-		\$	

Name of organization ECHOING GREEN INC	Employer identification number 13-3424419
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Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of *exclusively* religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once. See instructions.) ► \$ _____

Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP 4	Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP 4	Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP 4	Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP 4	Relationship of transferor to transferee	

Additional Data

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Name of the organization ECHOING GREEN INC	Employer identification number 13-3424419
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Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No	

Part II Conservation Easements.
Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1	Purpose(s) of conservation easements held by the organization (check all that apply). ☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of an historically important land area ☐ Protection of natural habitat ☐ Preservation of a certified historic structure ☐ Preservation of open space											
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.											
a	Total number of conservation easements	<table><tr><td></td><td>Held at the End of the Year</td></tr><tr><td>2a</td><td></td></tr><tr><td>2b</td><td></td></tr><tr><td>2c</td><td></td></tr><tr><td>2d</td><td></td></tr></table>		Held at the End of the Year	2a		2b		2c		2d	
	Held at the End of the Year											
2a												
2b												
2c												
2d												
b	Total acreage restricted by conservation easements											
c	Number of conservation easements on a certified historic structure included in (a)											
d	Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register											
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____											
4	Number of states where property subject to conservation easement is located ▶ _____											
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No											
6	Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____											
7	Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ _____											
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No											
9	In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.											

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a	If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.	
b	If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 ▶ \$ _____ (ii) Assets included in Form 990, Part X ▶ \$ _____	
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: a Revenue included on Form 990, Part VIII, line 1 ▶ \$ _____ b Assets included in Form 990, Part X ▶ \$ _____	

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? . . .

☐ Yes

☐ No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table:

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . .

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

☐

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	239,335	239,335	239,335	239,335	239,335
b Contributions					
c Net investment earnings, gains, and losses	8,754		113	3,595	6,122
d Grants or scholarships					
e Other expenditures for facilities and programs	8,754		113	3,595	6,122
f Administrative expenses					
g End of year balance	239,335	239,335	239,335	239,335	239,335

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶ 100.000 %

c

Term endowment ▶

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) Unrelated organizations

(ii) Related organizations

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		No
3a(ii)		No
3b		

4

Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		233,012	233,012	0
d Equipment		280,670	252,150	28,520
e Other		621,783	618,830	2,953
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) . . . ▶				31,473

Schedule D (Form 990) 2021

Part VII

Investments - Other Securities.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)		

Part VIII

Investments - Program Related.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col.(B) line 13.)		

Part IX

Other Assets.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.)	

Part X

Other Liabilities.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f.
See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col.(B) line 25.)	536,884

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☐

Part XI

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	30,149,593
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	364,131
b	Donated services and use of facilities	2b	86,413
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	450,544
3	Subtract line 2e from line 1	3	29,699,049
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	13,931
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	13,931
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	29,712,980

Part XII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	19,856,393
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	86,413
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	-27,542
e	Add lines 2a through 2d	2e	58,871
3	Subtract line 2e from line 1	3	19,797,522
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	13,931
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	13,931
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	19,811,453

Part XIII

Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
PART V, LINE 4:	INTEREST EARNED ON THE ENDOWMENT FUND IS IMMEDIATELY AVAILABLE FOR USE IN GENERAL OPERATIONS.
PART XII, LINE 2D - OTHER ADJUSTMENTS:	CHANGE IN GRANTS PAYABLE DISCOUNT -27,542.

Additional Data

[Return to Form](#)

Software ID:

Software Version:

SCHEDULE F
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
ECHOING GREEN INC

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047
2022
Open to Public Inspection

Employer identification number
13-3424419

Part I

General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

- 1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

3

Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
(1) CENTRAL AMERICA AND THE CARIBBEAN	0	0	GRANTING TO INDIVIDUALS AND ORGANIZATIONS ONLY	FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	80,000
(2) SOUTH ASIA - AFGHANISTAN, BANGLADESH, BHUTAN, INDIA, MALDIVES, NEPAL,	0	0	GRANTING TO INDIVIDUALS AND ORGANIZATIONS ONLY	FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	520,000
(3) EAST ASIA AND THE PACIFIC	0	0	GRANTING TO INDIVIDUALS AND ORGANIZATIONS ONLY	FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	80,000
(4) MIDDLE EAST AND NORTH AFRICA	0	0	GRANTING TO INDIVIDUALS AND ORGANIZATIONS ONLY	FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	50,000
(5) NORTH AMERICA	0	0	GRANTING TO INDIVIDUALS AND ORGANIZATIONS ONLY	FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	130,000
(6) EUROPE	0	0	GRANTING TO INDIVIDUALS AND ORGANIZATIONS ONLY	FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	335,000
(7) SOUTH AMERICA	0	0	GRANTING TO INDIVIDUALS AND ORGANIZATIONS ONLY	FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	130,000
(8) SUB SAHARAN AFRICA	0	0	GRANTING TO INDIVIDUALS AND ORGANIZATIONS ONLY	FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	1,555,000
(9)					
(10)					
(11)					
(12)					
(13)					
(14)					
(15)					
(16)					
(17)					
3a Sub-total	0	0			2,880,000
b Total from continuation sheets to Part I.	0	0			0
c Totals (add lines 3a and 3b)	0	0			2,880,000

Part II

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)			SOUTH ASIA	FELLOWSHIP	80,000	WIRE	0		
(2)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(3)			EAST ASIA AND THE PACIFIC	FELLOWSHIP	80,000	WIRE	0		
(4)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(5)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(6)			CENTRAL AMERICA AND THE CARIBBEAN	FELLOWSHIP	80,000	WIRE	0		
(7)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(8)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(9)			NORTH AMERICA	FELLOWSHIP	80,000	WIRE	0		
(10)			SOUTH AMERICA	FELLOWSHIP	80,000	WIRE	0		
(11)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(12)			SOUTH ASIA	FELLOWSHIP	80,000	WIRE	0		
(13)			SOUTH ASIA	FELLOWSHIP	80,000	WIRE	0		
(14)			SOUTH ASIA	FELLOWSHIP	80,000	WIRE	0		
(15)			EUROPE (INCLUDING ICELAND AND GREENLAND)	FELLOWSHIP	80,000	WIRE	0		
(16)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(17)			EUROPE (INCLUDING ICELAND AND GREENLAND)	FELLOWSHIP	80,000	WIRE	0		
(18)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(19)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(20)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(21)			SUB-SAHARAN AFRICA	FELLOWSHIP	80,000	WIRE	0		
(22)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(23)			MIDDLE EAST AND NORTH AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(24)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(25)			NORTH AMERICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(26)			SOUTH AMERICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(27)			SOUTH AMERICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(28)			EUROPE (INCLUDING ICELAND AND GREENLAND)	FOLLOW-ON FUNDING	25,000	WIRE	0		
(29)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	100,000	WIRE	0		
(30)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(31)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(32)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(33)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	100,000	WIRE	0		
(34)			EUROPE (INCLUDING ICELAND AND GREENLAND)	FOLLOW-ON FUNDING	25,000	WIRE	0		
(35)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	100,000	WIRE	0		
(36)			EUROPE (INCLUDING ICELAND AND GREENLAND)	FOLLOW-ON FUNDING	100,000	WIRE	0		
(37)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(38)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(39)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(40)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(41)			SOUTH ASIA	FOLLOW-ON FUNDING	100,000	WIRE	0		
(42)			SOUTH ASIA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(43)			SOUTH ASIA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(44)			SOUTH ASIA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(45)			SOUTH ASIA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(46)			NORTH AMERICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(47)			EUROPE (INCLUDING ICELAND AND GREENLAND)	FOLLOW-ON FUNDING	25,000	WIRE	0		
(48)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(49)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	100,000	WIRE	0		
(50)			SUB-SAHARAN AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		
(51)			MIDDLE EAST AND NORTH AFRICA	FOLLOW-ON FUNDING	25,000	WIRE	0		

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

Part IV Foreign Forms

- 1

Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)*

☒ Yes☐ No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)*

☐ Yes☒ No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)*

☐ Yes☒ No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)*

☐ Yes☒ No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)*

☐ Yes☒ No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990).*

☐ Yes☒ No

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

Schedule F (Form 990) 2022

Additional Data

Software ID:

Software Version:

Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17.
Form 990-EZ filers are not required to complete this part.

- 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- a ☒ Mail solicitations

e ☒ Solicitation of non-government grants

b ☒ Internet and email solicitations

f ☒ Solicitation of government grants

c ☒ Phone solicitations

g ☒ Special fundraising events

d ☒ In-person solicitations
- 2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☒ Yes ☐ No
- b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1 ORR GROUP INC 3000 K STREET NW SUITE E280 WASHINGTON, DC 20007	FUNDRAISING CONSULTING		No	0	687,900	-687,900
2						
3						
4						
5						
6						
7						
8						
9						
10						
Total ▶					687,900	-687,900

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

NY

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

Revenue		(a)Event #1	(b) Event #2	(c)Other events	(d) Total events
		GALA EVENT (event type)	(event type)	(total number)	(add col. (a) through col. (c))
Revenue	1 Gross receipts	1,310,250			1,310,250
	2 Less: Contributions	1,214,839			1,214,839
	3 Gross income (line 1 minus line 2)	95,411			95,411
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs	71,221			71,221
	7 Food and beverages				
	8 Entertainment	23,340			23,340
	9 Other direct expenses	850			850
	10 Direct expense summary. Add lines 4 through 9 in column (d) ▶				95,411
	11 Net income summary. Subtract line 10 from line 3, column (d) ▶				0

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

Revenue		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col.(a) through col.(c))
Direct Expenses	1 Gross revenue				
	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes _____ % ☐ No	☐ Yes _____ % ☐ No	☐ Yes _____ % ☐ No	
	7 Direct expense summary. Add lines 2 through 5 in column (d) ▶				
	8 Net gaming income summary. Subtract line 7 from line 1, column (d) ▶				

9 Enter the state(s) in which the organization conducts gaming activities:_____

a Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? . . . ☐ Yes ☐ No

b If "Yes," explain: _____

11

Does the organization conduct gaming activities with nonmembers?

☐ Yes ☐ No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐ Yes ☐ No

13

Indicate the percentage of gaming activity conducted in:

a	The organization's facility	13a	%
b	An outside facility	13b	%

14

Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ -----

Address ▶ -----

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐ Yes ☐ No

b

If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____.

c

If "Yes," enter name and address of the third party:

Name ▶ -----

Address ▶ -----

16

Gaming manager information:

Name ▶ -----

Gaming manager compensation ▶ \$ -----

Description of services provided ▶ -----

☐ Director/officer ☐ Employee ☐ Independent contractor

17

Mandatory distributions:

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐ Yes ☐ No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV

Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See Instructions.

Return Reference	Explanation
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Schedule G (Form 990) 2022

Additional Data

Return to Form

Software ID:

Software Version:

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2022

Open to Public Inspection

Name of the organization
ECHOING GREEN INC

Employer identification number
13-3424419

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part III Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) CHAINLESS CHANGE 4300 N UNIVERSITY DRIVE F-100 SUNRISE,FL 33351	83-3657191	501C3	80,000	0			FELLOWSHIP
(2) ENJOY THE BABY LLC 1613 IRVING PLACE CREEDMOOR,NC 27522	84-4671701	N/A	80,000	0			FELLOWSHIP
(3) FAMILY MATTERS FIRST 203 CONCORD TURNPIKE ROAD SUITE 1300 CAMBRIDGE,MA 02140	92-2896911	501C3	80,000	0			FELLOWSHIP
(4) FEDERATION OF AMERICAN SCIENTISTS - FLI SCI 1112 16TH STREET NW SUITE 600 WASHINGTON,DC 20036	23-7185827	501C3	80,000	0			FELLOWSHIP
(5) FIT TO NAVIGATE 262 HAMILTON AVE COLUMBUS,OH 43203	83-1732007	N/A	80,000	0			FELLOWSHIP
(6) FREEDOM COMMUNITY CLINIC INC 3215 TELEGRAPH AVE SUITE 101 OAKLAND,CA 94609	83-4249837	501C3	80,000	0			FELLOWSHIP
(7) GIVEDIGNIFIEDWORK INC 8 THE GREEN ST R DOVER,DE 19901	37-2097010	N/A	80,000	0			FELLOWSHIP
(8) INQUIRING SYSTEMS INC - FEED BLACK FUTURES 887 SONOMA AVE 23 SANTA ROSA,CA 95404	94-2524840	501C3	80,000	0			FELLOWSHIP
(9) INTEGRATED NYC INC - THE PEER DEFENSE PROJECT 726 BROADWAY FL 5 NEW YORK,NY 10003	83-0639869	501C3	80,000	0			FELLOWSHIP
(10) MALIKAH INC 2117 BROADWAY PO BOX 6347 ASTORIA,NY 11106	47-1277862	501C3	80,000	0			FELLOWSHIP
(11) NATIONAL LEGAL ADVOCACY NETWORK N LASALLE ST SUITE 1275 CHICAGO,IL 60602	82-3524198	501C3	80,000	0			FELLOWSHIP
(12) OASIS FAMILY BIRTHING CENTER 401 TUSCALOOSA AVE SW SUITE 100 BIRMINGHAM,AL 35211	88-2812161	N/A	80,000	0			FELLOWSHIP
(13) OMENA INC 232 BROWN ST PROVIDENCE,RI 02906	87-1903805	501C3	80,000	0			FELLOWSHIP
(14) PARITY LAB INC 208 W STATE ST TRENTON,NJ 08608	87-1751365	501C3	80,000	0			FELLOWSHIP
(15) THE SMILE TRUST INC - DADE COUNTY STREET RESPONSE 4300 NW 12TH AVENUE MIAMI,FL 33127	47-2964710	501C3	80,000	0			FELLOWSHIP
(16) THE STEAM CONNECTION 330 MAPLE ROAD SUITE B TROY,MI 48083	85-2936182	501C3	80,000	0			FELLOWSHIP
(17) UBUNTU CARES - THE LEGAL REVOLUTION 7800 METRO PARKWAY BLDGMINGTON,MN 55425	85-0931828	501C3	80,000	0			FELLOWSHIP
(18) VILLAGE MICRO FUND 1679 OLYMPIAN WAY SW ATLANTA,GA 30310	47-1748802	501C3	80,000	0			FELLOWSHIP
(19) YANCY HLDINGS INC 3237 NW 50TH STREET MIAMI,FL 33142	87-0814566	N/A	80,000	0			FELLOWSHIP
(20) 1000 MORE 111 LAWRENCE ST APT 16G BROOKLYN,NY 11201	87-1277186	N/A	25,000	0			FOLLOW-ON FUNDING
(21) ATUTU 4416 TALLE WAY DUBLIN,CA 94568	84-4376999	501C3	25,000	0			FOLLOW-ON FUNDING
(22) BLACK OUTSIDE 305 E RAMSEY RD SAN ANTONIO,TX 78216	83-3447384	501C3	25,000	0			FOLLOW-ON FUNDING
(23) BUILDING OPPORTUNITY & OPENING MINDS 4478 MARSALIS AVENUE DALLAS,TX 75216	81-3359634	501C3	25,000	0			FOLLOW-ON FUNDING
(24) BUILDING OUR NATION'S DAUGHTERS INC 303 MCMECHEN ST SUITE 414 BALTIMORE,MD 21217	47-2417769	501C3	100,000	0			FOLLOW-ON FUNDING
(25) CAREMESSAGE 160 BRANNAN ST APT 313 SAN FRANCISCO,CA 94107	27-3252911	501C3	25,000	0			FOLLOW-ON FUNDING
(26) CENTER FOR CIVIC INNOVATION 135 AUBURN AVE NE SUITE 222 ATLANTA,GA 30303	26-4096600	501C3	100,000	0			FOLLOW-ON FUNDING
(27) COACHING FOR CHANGE INC 427 WINTHROP ST UNIT A TAUNTON,MA 02780	27-3708397	501C3	100,000	0			FOLLOW-ON FUNDING
(28) CODE FEVER MIAMI INC 937 NW 3RD AVE MIAMI,FL 33136	47-2134965	501C3	100,000	0			FOLLOW-ON FUNDING
(29) CONVERGE CONSULTING LLC 3157 GENTILLY BLVD PMB 4048 NEW ORLEANS,LA 70122	81-2151195	N/A	25,000	0			FOLLOW-ON FUNDING
(30) CREATIVE REACTION LAB 3547 OLIVE STREET SUITE 301 ST LOUIS,MO 63103	47-2876860	501C3	100,000	0			FOLLOW-ON FUNDING
(31) DC JUSTICE LAB 1200 U STREET NW WASHINGTON,DC 20009	84-3479025	501C3	25,000	0			FOLLOW-ON FUNDING
(32) DETROIT HEALS DETROIT 16485 E 8 MILE RD EASTPOINTE,MI 48021	83-1099822	501C3	25,000	0			FOLLOW-ON FUNDING
(33) DION'S CHICAGO DREAM 180 NORTH WINDMERE CIRCLE MATTESON,IL 60443	85-2527687	501C3	25,000	0			FOLLOW-ON FUNDING
(34) FEDERATION OF NEIGHBORHOOD CENTERS - ONES UP 1902 S 9TH STREET BOK ROOM 212 PHILADELPHIA,PA 19148	23-1630073	501C3	100,000	0			FOLLOW-ON FUNDING
(35) FIDEICOMISO DE TIERRAS COMUNITARIAS PARA LA AGRICULTURA SOSTENIBLE URB DOS PINOS CALLE VESTA 776 SAN JUAN,PR 00923	66-0938848	501C3	25,000	0			FOLLOW-ON FUNDING
(36) FOR OAK CLIFF 907 E LEDBETTER DRIVE DALLAS,TX 75216	81-3768369	501C3	100,000	0			FOLLOW-ON FUNDING
(37) GLOBAL FUND FOR WOMEN - VIDA AFROLATINA 800 MARKET STREET 7TH FL SAN FRANCISCO,CA 94102	77-0155782	501C3	100,000	0			FOLLOW-ON FUNDING
(38) GREATER DAYTON UNION COOP INITIATIVE 30 WEST 3ND ST SUITE 700 DAYTON,OH 45402	81-3470466	501C3	25,000	0			FOLLOW-ON FUNDING
(39) HALT VIOLENCE 923 E BROAD ST LOWER LEVEL COLUMBUS,OH 43205	46-4109685	501C3	100,000	0			FOLLOW-ON FUNDING
(40) INITIATIVE FOR MEDICINE ACCESS & KNOWLEDGE INC (IMAK) 16192 COASTAL HWY LEWES,DE 19958	20-8559302	501C3	100,000	0			FOLLOW-ON FUNDING
(41) INNER CITY GREEN TEAM ECONOMIC & ENVIRONMENTAL DEVELOPMENT 383 E 143RD STREET SUITE 17B BRONX,NY 10454	85-2819206	501C3	100,000	0			FOLLOW-ON FUNDING
(42) JUSTICE FOR HOUSING 41 ROUND HILL STREET JAMAICA PLAIN,MA 02130	84-3842513	501C3	25,000	0			FOLLOW-ON FUNDING
(43) KOE KOE TECH FOUNDATION INC 111 8TH AVE FL 13 NEW YORK,NY 10011	35-2613390	501C3	25,000	0			FOLLOW-ON FUNDING
(44) L & J EMPOWERMENT INC 701 WEST 7TH ST SUITE 204 LITTLA ROCK,AR 72207	81-2177002	501C3	25,000	0			FOLLOW-ON FUNDING
(45) MARIN COUNTRY COOP TEAM 2330 MARINSHIP WAY SUITE 210 SAUSALITO,CA 94965	86-3792240	501C3	25,000	0			FOLLOW-ON FUNDING
(46) MERCADO GLOBAL INC 254 36TH STREET SUITE C308 BROOKLYN,NY 11232	20-1348926	501C3	25,000	0			FOLLOW-ON FUNDING
(47) NATIVE RENEWABLES 3111 N CADEN COURT SUITE 130 FLAGSTAFF,AZ 86004	85-2285816	501C3	25,000	0			FOLLOW-ON FUNDING
(48) OMPRAKASH FOUNDATION - DOSTI NETWORK 2311 N 45TH ST SEATTLE,WA 98103	20-8655418	501C3	25,000	0			FOLLOW-ON FUNDING
(49) OPEN COLLECTIVE FOUNDATION - COLLECTIVE DIASPORA 340 S LEMON AVE 3717 WALNUT,CA 91789	81-4004928	501C3	25,000	0			FOLLOW-ON FUNDING
(50) PILOTED FOUNDATION INC 1028 VIRGINIA AVE SUITE 202 INDIANAPOLIS,IN 46203	86-3318602	501C3	100,000	0			FOLLOW-ON FUNDING
(51) PRACTICE MAKES PERFECT INC 25 BROADWAY FL 12 NEW YORK,NY 10004	81-1307746	N/A	100,000	0			FOLLOW-ON FUNDING
(52) REPAIRED NATIONS 2492 65TH AVE OAKLAND,CA 94605	87-2365856	N/A	25,000	0			FOLLOW-ON FUNDING
(53) ROOTS STUDIO INC 4238 SAINT CHARLES AVE NEW ORLEANS,LA 70115	47-1901769	501C3	100,000	0			FOLLOW-ON FUNDING
(54) ROSA ES ROJO 2605 FRANCES LN LITTLE ELM,TX 75068	81-3557997	501C3	25,000	0			FOLLOW-ON FUNDING
(55) SCHOOL JUSTICE PROJECT INC 1111 14TH ST NW SUITE 500 WASHINGTON,DC 20005	46-1625412	501C3	100,000	0			FOLLOW-ON FUNDING
(56) SPRINGBOARD COLLABORATIVE 1500 JFL BLVD SUITE 1160 PHILADELPHIA,PA 19102	45-3719806	501C3	100,000	0			FOLLOW-ON FUNDING
(57) SUR LEGAL COLLABORATIVE PO BOX 1606 DECATUR,GA 30031	85-3545961	501C3	25,000	0			FOLLOW-ON FUNDING
(58) TARJIMLY INC 301 GREEN ACRES DR MURPHY,TX 75904	83-1030107	501C3	100,000	0			FOLLOW-ON FUNDING
(59) THE APPELLATE PROJECT 1835 7TH ST NW 194 WASHINGTON,DC 20001	84-3852810	501C3	25,000	0			FOLLOW-ON FUNDING
(60) THE EQUITY ALLIANCE PO BOX 331821 NASHVILLE,TN 37218	81-5394158	501C3	25,000	0			FOLLOW-ON FUNDING
(61) THE FORESTRY & FIRE RECRUITMENT PROGRAM 110 WEST 6TH STREET 162 AZUSA,CA 91702	83-0806426	501C3	25,000	0			FOLLOW-ON FUNDING
(62) THREAD INC PO BOX 1584 BALTIMORE,MD 21203	84-1700955	N/A	100,000	0			FOLLOW-ON FUNDING
(63) TOMORROW'S LEADERS NYC INC 735 LINCOLN AVE APT 13E BROOKLYN,NY 11208	45-3943245	501C3	100,000	0			FOLLOW-ON FUNDING
(64) TRUE FOUNDRY INC 5911 CECIL AVENUE WOODLAWN,MD 21207	88-2253940	501C3	25,000	0			FOLLOW-ON FUNDING
(65) TUJENGE AFRICA FOUNDATION INC 81 WALL STREET NEW HAVEN,CT 06511	81-0996813	501C3	100,000	0			FOLLOW-ON FUNDING
(66) VOCAL JUSTICE 601 WILLIAM STREET 134 OAKLAND,CA 94612	87-4314130	501C3	25,000	0			FOLLOW-ON FUNDING
(67) WEIRD ENOUGH PRODUCTIONS 3639 TRINITY PLACE LITHONIA,GA 30038	82-1118409	501C3	100,000	0			FOLLOW-ON FUNDING
(68) YOU ARE MORE THAN 532 HATTON PIKE W 726 MARLTON,NJ 08053	85-1725405	501C3	25,000	0			FOLLOW-ON FUNDING
(69) BLACK LIBERATION FUND 75 PORT CITY LANDIN SUITE 110 MOUNT PLEASANT,SC 29464	85-1622249	501C3	9,000	0			SOCIAL INNOVATION CHALLENGE
(70) DIASPORA ACADEMY 555 N MAIN ST 1097 PROVIDENCE,RI 02910	85-3611815	501C3	9,000	0			SOCIAL INNOVATION CHALLENGE
(71) FEMLY CORPORATION 858 S MACON ST BALTIMORE,MD 21224	81-1228220	N/A	20,000	0			SOCIAL INNOVATION CHALLENGE
(72) HEALING NINJAS INC 12 PARK ST SUITE 227 BROOKLYN,NY 11206	85-3798249	N/A	9,000	0			SOCIAL INNOVATION CHALLENGE
(73) INQUIRING SYSTEMS INC - FEED BLACK FUTURES 887 SONOMA AVE 23 SANTA ROSA,CA 95404	94-2524840	501C3	20,000	0			SOCIAL INNOVATION CHALLENGE
(74) I-STARRT (INSTITUTE FOR THE SUSTAINABLE TRANSFER OF RENEWABLE RESOURCE TECH 4916 DANNEEL ST NEW ORLEANS,LA 70115	26-1306852	501C3	9,000	0			SOCIAL INNOVATION CHALLENGE
(75) NARRATIO INC 125 CONCORD PLACE SYRACUSE,NY 13210	92-1150310	501C3	20,000	0			SOCIAL INNOVATION CHALLENGE
(76) PLANTING PEOPLE GROWING JUSTICE LLC PO BOX 131894 SAINT PAUL,MN 55113	47-4833750	N/A	9,000	0			SOCIAL INNOVATION CHALLENGE
(77) RENCHER VENTURES LLC 29155 NORTHWESTERN HIGHWAY SUITE 769 SOUTHFIELD,MI 48034	83-2356757	N/A	9,000	0			SOCIAL INNOVATION CHALLENGE
(78) REPRESENT BLACK GIRLS 31 BURROUGHS WAY MAPLEWOOD,NJ 07040	19-1805312	N/A	18,000	0			SOCIAL INNOVATION CHALLENGE
(79) START EMPOWERMENT INC 9208 EVENING PRIMROSE PATH AUSTIN,TX 78750	82-4948443	501C3	9,000	0			SOCIAL INNOVATION CHALLENGE
(80) THE EARNEST HOUSE LLC 7959 N THORNYDALE RD 91111 TUCSON,AZ 85752	81-2828075	N/A	9,000	0			SOCIAL INNOVATION CHALLENGE
(81) WELLTHI TECHNOLOGIES INC 80 M STREET SE WASHINGTON,DC 20003	47-4234332	N/A	500,000	0			SIGNAL FUND GRANT
(82) BLOCPower LLC 1623 FLATBUSH AVE BOX 222 BROOKLYN,NY 11210	46-1526893	N/A	176,285	0			FISCAL SPONSORSHIP
(83) FREECAP FINANCIAL 172 BRYANT STREET NW WASHINGTON,DC 20007	85-2517687	N/A	142,500	0			FISCAL SPONSORSHIP
(84) PRACTICE MAKES PERFECT INC 25 BROADWAY FL 12 NEW YORK,NY 10004	81-1307746	N/A	23,000	0			FISCAL SPONSORSHIP

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 64

3 Enter total number of other organizations listed in the line 1 table 2

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance		(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1) SOCIAL INNOVATION CHALLENGE		10	27,000			
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						

Part IV **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
PART I, LINE 2:	FELLOWSHIP PROGRAM: THE ORIGINAL APPLICATION SPECIFIES THE DESIGNATED USE OF THE FUNDS. FELLOWS ARE REQUIRED TO SUBMIT 4 REPORTS (1 EVERY 6 MONTHS) OVER THE COURSE OF THEIR FELLOWSHIP. THESE REPORTS INCLUDE DESCRIPTIONS OF THE FUNDS SPENT, ACTIVITIES OF THE ENTITY AND FINANCIAL STATEMENTS. IF THERE IS AN EVIDENT DEPARTURE FROM THE ORIGINAL DESIGNATED USE, THE CONTRACT PROVIDES FOR THE RETURN OF GRANT FUNDS TO ECHOING GREEN. FACILITY EXISTS WITHIN THE CONTRACT FOR ECHOING GREEN TO REQUEST EXTRA DETAILED INFORMATION NECESSARY TO PROVE SATISFACTORY EXPENDITURES OF GRANT FUNDS, IN ADDITION TO AN OBLIGATION TO SIGN AN AFFIDAVIT CONFIRMING DETAILS OF THE USE OF FUNDS, IF REQUESTED. ALUMNI PROGRAM: ECHOING GREEN'S ALUMNI PROGRAM AIMS TO SUPPORT THE ORGANIZATION'S GRANTEEES WITH ADDITIONAL TECHNICAL ASSISTANCE AND PEER SUPPORT AFTER THE FUNDING PERIOD IS COMPLETED. ECHOING GREEN PROVIDES PRO-BONO SUPPORT IN THE FORM OF CONNECTING GRANTEEES TO ONE ANOTHER AS PEERS, MENTORS AND ADVISORS, AS WELL AS ACTING AS TRUSTED ADVISORS FOR A SELECT GROUP OF ALUMNI AT KEY INFLECTION POINTS IN THEIR PERSONAL OR PROFESSIONAL LIVES. IN ADDITION, ECHOING GREEN GIVES ITS ALUMNI OPPORTUNITIES TO PARTICIPATE IN THE FELLOW SEARCH AND SELECTION PROCESS.

Additional Data

Return to Form

Software ID:
Software Version:

Part I

Questions Regarding Compensation

1a

Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

☐ First-class or charter travel

☐ Travel for companions

☐ Tax idemnification and gross-up payments

☐ Discretionary spending account

☐ Housing allowance or residence for personal use

☐ Payments for business use of personal residence

☐ Health or social club dues or initiation fees

☐ Personal services (e.g., maid, chauffeur, chef)

b

If any of the boxes on Line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2

Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked on Line 1a?

3

Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

☒ Compensation committee

☐ Written employment contract

☐ Independent compensation consultant

☒ Compensation survey or study

☒ Form 990 of other organizations

☒ Approval by the board or compensation committee

4

During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

a

Receive a severance payment or change-of-control payment?

b

Participate in, or receive payment from, a supplemental nonqualified retirement plan?

c

Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes".to any.of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5

For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

a

The organization?

b

Any related organization?

If "Yes," on line 5a or 5b, describe in Part III.

6

For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

a

The organization?

b

Any related organization?

If "Yes," on line 6a or 6b, describe in Part III.

7

For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III

8

Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9

If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

Yes

No

1b

2

4a

4b

4c

5a

5b

6a

6b

7

8

9

No

No

No

No

No

No

No

No

No

No

No

No

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat. No. 50053T

Schedule J (Form 990) 2022

Part II

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2, 1099-MISC compensation, and/or 1099-NEC			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1CHERYL DORSEY PRESIDENT	(i)	395,006	0	0	16,411	10,823	422,240	0
	(ii)	0	0	0	0	0	0	0
2SHARYANNE MCSWAIN CHIEF OPERATING OFFICER	(i)	279,544	0	0	0	23,710	303,254	0
	(ii)	0	0	0	0	0	0	0
3KIMBERLY OSAGIE VP OF PROGRAMS	(i)	209,608	0	0	3,609	12,023	225,240	0
	(ii)	0	0	0	0	0	0	0
4ELIZABETH MUELLER VP OF THOUGHT LEADERSHIP	(i)	194,113	0	0	14,428	34,511	243,052	0
	(ii)	0	0	0	0	0	0	0
5CAMILA PAZOS DIRECTOR OR INVESTMENTS	(i)	90,405	0	83,301	6,800	9,579	190,085	0
	(ii)	0	0	0	0	0	0	0
6JOANNA HELOU CHIEF OF STAFF	(i)	151,430	0	0	3,120	16,746	171,296	0
	(ii)	0	0	0	0	0	0	0
7TIFFANY THOMPSON SENIOR DIR, PARTNERHIPS & EQUITY	(i)	135,664	10,000	0	5,935	10,823	162,422	0
	(ii)	0	0	0	0	0	0	0

Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
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Additional Data

Return to Form

Software ID:
Software Version:

Name of the organization

ECHOING GREEN INC

Employer identification number

13-3424419

Return Reference	Explanation
FORM 990, PART I, LINE 5	NUMBER OF VOLUNTEERS THE NUMBER OF VOLUNTEERS INCLUDES FELLOWSHIP APPLICATION JUDGES AS WELL AS FELLOWSHIP FINALIST JUDGES.
FORM 990, PART III, LINE 2	ECHOING GREEN CREATED THE SIGNAL FUND DURING FISCAL YEAR 2023. THE SIGNAL FUND IS STRUCTURED TO MAKE CATALYTIC CAPITAL AVAILABLE TO ECHOING GREEN'S SOCIAL IMPACT LEADERS WHO HAVE DEVELOPED THEIR ORGANIZATIONS OVER FIVE TO TEN YEARS. ECHOING GREEN EXPECTS ITS CAPITAL INVESTMENTS TO ADVANCE IMPACT MILESTONES FOR INNOVATORS AND LEVERAGE SIGNIFICANT LEVELS OF CO-INVESTMENT INTO ECHOING GREEN ALUMNI SOCIAL ENTERPRISES.
FORM 990, PART VI, SECTION A, LINE 1A	THE PURPOSE OF THE EXECUTIVE COMMITTEE IS TO ACT ON SPECIFIC ISSUES ON THE BOARD'S BEHALF. TO ACCOMPLISH THIS, ITS RESPONSIBILITIES ARE TO ACT FOR THE BOARD BETWEEN MEETINGS, PROVIDED THAT IT MAY NOT APPROVE OR RECOMMEND TO MEMBERS THE DISSOLUTION OR MERGER OF ECHOING GREEN'S ASSETS; ELECT, APPOINT OR REMOVE DIRECTORS OR PERMANENTLY FILL VACANCIES ON THE BOARD OR ANY COMMITTEE OF THE BOARD; ADOPT, AMEND OR REPEAL THE BYLAWS OR ARTICLES OF INCORPORATION; AMEND ANY COMMITTEE CHARTER OR RESOLUTION OF A BOARD COMMITTEE PREVIOUSLY ESTABLISHED BY THE BOARD; HIRE OR FIRE THE PRESIDENT; APPROVE OR CHANGE THE BUDGET OR ADD OR ELIMINATE PROGRAMS PREVIOUSLY AUTHORIZED BY THE BOARD. THE EXECUTIVE COMMITTEE CAN MAKE DECISIONS BETWEEN BOARD MEETINGS AND ON BEHALF OF THE ENTIRE BOARD. SUBJECT TO LIMITATIONS ON ITS AUTHORITY ESTABLISHED BY THE BOARD, THE BYLAWS OR LAW, THE EXECUTIVE COMMITTEE SHALL OVERSEE THE PERFORMANCE OF THE PRESIDENT AND MAKE RECOMMENDATIONS TO THE BOARD ON REASONABLE EXECUTIVE COMPENSATION AND RAISES. THE EXECUTIVE COMMITTEE MAY SERVE AS A SOUNDING BOARD FOR THE ORGANIZATION'S TOP MANAGERS. IN ADDITION, THE EXECUTIVE COMMITTEE WILL REVIEW THE DRAFT AUDIT ANNUALLY PRIOR TO A FULL BOARD VOTE FOR APPROVAL. THE REVIEW PROCESS WILL INCLUDE THE AUDITING FIRM OF RECORD. THE COMMITTEE CONSISTS OF THREE OFFICERS, THREE BOARD MEMBERS AND THE PRESIDENT.
FORM 990, PART VI, SECTION A, LINE 8B	THE ONLY COMMITTEE WITH AUTHORITY TO ACT ON BEHALF OF THE BOARD (GOVERNING BODY) IS THE EXECUTIVE COMMITTEE. MEETINGS FOR THE EXECUTIVE COMMITTEE ARE NORMALLY HELD ADJACENT TO THE FULL BOARD MEETINGS, BUT ARE NOT DOCUMENTED. TYPICALLY, DECISIONS TAKEN BY THE EXECUTIVE COMMITTEE ARE RATIFIED AT THE NEXT BOARD MEETING AND DOCUMENTED AT THAT TIME.
FORM 990, PART VI, SECTION B, LINE 11B	THE FORM 990 IN DRAFT FORMAT IS REVIEWED BY THE CHIEF OPERATING OFFICER AND THE FINANCE COMMITTEE, AND IS PROVIDED TO THE BOARD OF DIRECTORS PRIOR TO FILING.
FORM 990, PART VI, SECTION B, LINE 12C	THE ORGANIZATION REQUESTS THAT BOARD MEMBERS COMPLETE A DETAILED QUESTIONNAIRE THAT COVERS ALL FACETS OF CONFLICTS OF INTEREST, RELATED PARTIES, TRANSACTIONS WITH RELATED PARTIES AND EXCESS BENEFIT TRANSACTIONS. THE ORGANIZATION MAKES ITS BEST EFFORTS TO COLLATE RESPONSES FROM THE BOARD MEMBERS TO THE QUESTIONNAIRE, AND TO ENSURE THAT ALL FACTS REGARDING BUSINESS RELATIONSHIPS ARE KNOWN. THE APPROPRIATE POLICY CONTAINS DETAILS OF THE PROCEDURES FOR ADDRESSING A CONFLICT OF INTEREST. THE PROCEDURE ALLOWS FOR THE INTERESTED PERSON TO PRESENT DETAILS OF THE TRANSACTION FOR THE BOARD TO INVESTIGATE, TO REVIEW POSSIBLE ALTERNATIVES AND TO REACH A CONCLUSION ON THE BEST ROUTE FORWARD. REQUIRED ACTIONS IN THE EVENT OF A POLICY VIOLATION ARE ALSO CONTAINED WITHIN THE POLICY DOCUMENT.
FORM 990, PART VI, SECTION B, LINE 15	THE COMPENSATION OF THE CEO AND COO IS DETERMINED VIA DISCUSSION AND APPROVAL BY THE EXECUTIVE COMMITTEE OF THE BOARD. THE COMPENSATION OF OTHER EMPLOYEES IS DETERMINED BY THE CEO AND COO TAKING INTO ACCOUNT COMPARABLE SALARIES AT SIMILAR NONPROFITS WITH ADVICE OF EXTERNAL CONSULTANTS.
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION'S FINANCIAL STATEMENTS ARE AVAILABLE ON ITS WEBSITE, WWW.ECHOINGGREEN.ORG , AFTER FORMAL APPROVAL. OTHER ORGANIZATIONAL DOCUMENTS ARE MADE AVAILABLE ON REQUEST.
FORM 990, PART XI, LINE 9:	CHANGE IN GRANTS PAYABLE DISCOUNT 27,542.

Additional Data

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